

## State of Maine Procurement Justification Form

### PART I: OVERVIEW

Department Office/Division/Program:		Corrections		
Department Contract Administrator or Grant Coordinator:		Mark McCarthy, Manager Correctional Operations		
(If applicable) Department Reference #:				
Amount: (Contract/Amendment/Grant)	\$ 279,850	Advantage CT / RQS #:	RQS 03A 20200827*258	
CONTRACT	Proposed Start Date:	July 1, 2020	Proposed End Date:	June 30, 2022
AMENDMENT	Original Start Date:		Effective Date:	
	Previous End Date:		New End Date:	
GRANT	Project Start Date:		Grant Start Date:	
	Project End Date:		Grant End Date:	
Vendor/Provider/Grantee Name, City, State:		Siemen's Industry Inc., Building Technologies Division, Scarborough, ME		
Brief Description of Goods/Services/Grant:		Technical support & maintenance of HVAC automation systems at designated facilities.		

### PART II: JUSTIFICATION FOR VENDOR SELECTION

Mark an "X" before the justification(s) that applies to this request. (Check all that apply.)

	A. Competitive Process		G. Grant
	B. Amendment		H. State Statute/Agency Directed
<b>X</b>	C. Single Source/Unique Vendor		I. Federal Agency Directed
	D. Proprietary/Copyright/Patents		J. Willing and Qualified
	E. Emergency		K. Client Choice
	F. University Cooperative Project		L. Other Authorization

### PART III: SUPPLEMENTAL INFORMATION

Please respond to ALL of the following:

**1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.**

Building systems, mechanicals and maintenance support are essential in order to maintain uninterrupted heat, ventilation and lighting in a correctional housing facility. Many of the highly technical aspects of these systems cannot be maintained in-house.

This contract represents services to three (3) Department of Corrections facilities: Maine State Prison in Warren, Long Creek Youth Development Center in South Portland and Mountain View Correctional Facility in Charleston.

The proper maintenance of the automation systems is necessary in order to provide the appropriate levels of heat, ventilation & lighting for staff and inmates under the jurisdiction of the Maine DOC.

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### PART III: SUPPLEMENTAL INFORMATION

#### 2. Provide a brief justification for the selected vendor to supplement the response in Part II.

Maine DOC has an existing relationship with this Provider as a result of multi-year contracts for said services outlined above, including the present term which they are just closing out after a 2-year term. Much of the equipment the Provider will maintain is proprietary to this company. Additionally, many of the technical aspects of the HVAC automation control systems in our facilities cannot be managed by in-house staff. They don't have the technical knowledge required to maintain portions of these proprietary systems.

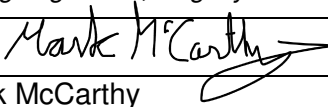
#### 3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

Costs were negotiated and despite some equipment upgrades the vendor has agreed to eliminate the usual escalation costs to bring the total cost lower than the previous level, which the Department considers to be fair and reasonable.

#### 4. Describe the plan for future competition for the goods or services.

Without knowing of a work around for the proprietary software issue, future competition remains to be seen. Some of the proprietary equipment is becoming obsolete so the Department will potentially seek competitive bids at the end of this 2-year term to replace said equipment, which may also result in a new service provider.

### PART IV: APPROVALS

<b>Signature of requesting Department's Commissioner (or designee):</b>	<i>By signing below, I signify that I approve of this procurement request.</i>		
			
<b>Printed Name:</b>	Mark McCarthy	<b>Date:</b>	8/27/20
<b>Signature of DAFS Procurement Official:</b>	<small>DocuSigned by:</small> <i>Kathy Paquette</i>		
	<small>41G2BA36FAF44GD...</small>		
<b>Printed Name:</b>	Kathy Paquette	<b>Date:</b>	8/28/2020