

## State of Maine Procurement Justification Form

This form must accompany all contract requests and sole source requisitions (RQS) over \$5,000 submitted to the Division of Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Division of Procurement Services website (Forms page) for additional instructions.

PART I: OVERVIEW			
Department Office/Division/Program:	DAFS/OIT/Network Services		
Department Contract Administrator or Grant Coordinator:	Brian Oliver		
(If applicable) Department Reference #:	N/A		
Amount: (Contract/Amendment/Grant)	\$ Based on Usage	Advantage CT / RQS #:	MA 18P 160419*158
CONTRACT	Proposed Start Date:		Proposed End Date:
AMENDMENT	Original Start Date:	4/1/2016	Effective Date:
	Previous End Date:	11/14/2020	New End Date: 11/14/2021
GRANT	Project Start Date:		Grant Start Date:
	Project End Date:		Grant End Date:
Vendor/Provider/Grantee Name, City, State:	Consolidated Communications Enterprise Services, Inc. 11 Blackstrap Rd. Falmouth, ME 04015		
Brief Description of Goods/Services/Grant:	Carrier Ethernet Services		

PART II: JUSTIFICATION FOR VENDOR SELECTION			
Mark an "X" before the justification(s) that applies to this request. (Check all that apply.)			
	A. Competitive Process		G. Grant
<b>x</b>	B. Amendment		H. State Statute/Agency Directed
<b>X</b>	C. Single Source/Unique Vendor		I. Federal Agency Directed
	D. Proprietary/Copyright/Patents		J. Willing and Qualified
	E. Emergency		K. Client Choice
	F. University Cooperative Project		L. Other Authorization

PART III: SUPPLEMENTAL INFORMATION
Please respond to ALL of the following:
<b>1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.</b>

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### PART III: SUPPLEMENTAL INFORMATION

Carrier Ethernet Services (CES) is the primary Wide-Area Network (WAN) transport vehicle for connecting remote sites to the state's enterprise network.

CES connects 300+ sites across the State of Maine, allowing all state sites access to services on the internet and intranet.

#### 2. Provide a brief justification for the selected vendor to supplement the response in Part II.

Consolidated Communications Enterprise Services, Inc. (CCI) is the current CES provider, having been awarded a contract in 2016 based on a competitive procurement. MaineIT undertook a major Network Modernization Project over this timeframe – upgrading many WAN locations to accommodate increased WAN bandwidth to many locations throughout the state.

Pressure to complete the upgrade along with needs related to the COVID-19 pandemic have consumed Network Services time. In addition to that, new technologies for provisioning WAN transport have recently been discussed.

To learn more about what vendor offerings are, Maine IT published an RFI for WAN Transport with many vendors interesting in responding. Responses are due in August.

In order for the team to manage the network, review responses, put together an RFP and award a new contract, MaineIT is looking to extend the existing agreement for one (1) year. Any new vendor introduced to the network will require a significant amount of planning and transition.

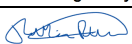
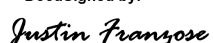
#### 3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

Pricing is market driven and fair and reasonable, having been awarded the contract through a competitive procurement process.

#### 4. Describe the plan for future competition for the goods or services.

An RFI is currently posted, with an expectation that an RFP will be posted no later than January 2021.

### PART IV: APPROVALS

<b>Signature of requesting Department's Commissioner (or designee):</b>	By signing below, I signify that I approve of this procurement request. <small>DocuSigned by:</small>		
			
<b>Printed Name:</b>	052B9AC7F56A489... Frederick Brittain	<b>Date:</b>	8/24/2020
<b>Signature of DAFS Procurement Official:</b>	<small>DocuSigned by:</small> 		
<b>Printed Name:</b>	AEE9C7B3A8044E... Justin Franzose	<b>Date:</b>	8/25/2020