

State of Maine Waiver of Competitive Bidding Request Form

Form Instructions: Please provide the requested information in the white boxes below. This form is to precede all contract requests that are not the direct result of a competitive bid process.

DHHS/DCM Contract Administrator:	Nancy Tan/Matt Galletta	Office/Division/Program of Contract Administrator:	Attorney General's Office, Aaron M. Frey
Est. Contract Amount:	\$150,000.00	Contract or RQS Number:	CT 10A 20190814*530
		Purchasing Maine ID:	
		DHHS Agreement Number:	COM-20-200
Proposed Start Date:	8/1/2019	Proposed End Date:	4/30/2020
Vendor/Provider Name, City, State	Manatt Health 1040 Connecticut Avenue NW, Ste 600 Washington, DC 20036		
Short Description of Good or Service:	Legal Counsel		
Please note, for transparency purposes, Waivers of Competitive Bidding will be publicly posted. Public postings are placed on the Division of Procurement Services website for a period of seven consecutive calendar days.		To be completed by the Division of Procurement Services Posting dates on Division of <i>Procurement Services</i> website: From: <u>8/23/2019</u> To: <u>8/29/2019</u>	
Notice of Intent to Waive Competitive Bidding Number:		NOI# 0820191410	
1. Statutory Justification State of Maine statute (5 M.R.S. §1825-B(2)) allows waivers of competitive bidding only for the specific reasons listed below. Please mark the appropriate box (X) next to the justification which applies to this specific request.			
	A. The procurement of goods or services by the State for county commissioners pursuant to Title 30-A, section 124, involves the expenditure of \$2,500 or less, and the interests of the State would best be served;		
	B. The Director of the Bureau of General Services is authorized by the Governor, or the Governor's designee, to make purchases without competitive bidding because, in the opinion of the Governor or the Governor's designee, an emergency exists that requires the immediate procurement of goods or services;		
	<i>If citing the above justification for this Waiver of Competitive Bidding request, please have the requesting Department's Commissioner or Chief Executive (as the Governor's "designee") sign and date on the right.</i>	<i>By signing below, I signify as the Governor's designee there is an emergency that necessitates this non-competitive procurement.</i>	
		Signature:	
		Printed Name:	Date:
	C. After reasonable investigation by the Director of the Bureau of General Services, it appears that any required unit or item of supply, or brand of that unit or item, is procurable by the State from only one source;		
	D. It appears to be in the best interest of the State to negotiate for the procurement of petroleum products;		
	E. The purchase is part of a cooperative project between the State and the University of Maine System, the Maine Community College System, the Maine Maritime Academy, or a private, nonprofit, regionally accredited institution of higher education with a main campus in this State involving: (1) An activity assisting a state agency and enhancing the ability of the university system, community college system, Maine Maritime Academy, or a private, nonprofit, regionally accredited institution of higher education with a main campus in this State to fulfill its mission of teaching, research, and public service; (2) A sharing of project responsibilities and, when appropriate, costs;		
	<i>If citing the above justification for this sole source request, please note that the specific approval of the Governor's Office is required, in accordance with Executive Order 26 FY 11/12, "An Order to Enhance Competitive Bidding". The approval must be documented on DAFS/BGS/Division of Procurement Services "GOVCOOP" form, found here: http://www.maine.gov/purchases/info/forms/govcoop.doc.</i>		
	F. The procurement of goods or services involves expenditures of \$10,000 or less, in which case the Director of the Bureau of General Services may accept oral proposals or bids;		

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	G. The procurement of goods or services involves expenditures of \$10,000 or less, and procurement from a single source is the most economical, effective and appropriate means of fulfilling a demonstrated need.	
X	If a different authorization specifically allows for this non-competitive procurement, please provide that reference here:	State Directed

Please note that the following four points below (#2 through 5) all require a response.

2. Description of Specific Need

Please identify, and fully describe, the specific problem, requirement, or need the resulting non-competitive contract would address and which makes the goods or services necessary. Explain how the requesting Department determined that the goods or services are critical and/or essential to agency responsibilities or operations.

The Agreement provides legal services relating to Medicaid issues as authorized by a letter from Attorney General Aaron Frey. The authorization allows OMS to retain the services of Manatt Health to provide effective legal counsel to the Department on Medicaid issues.

3. Availability of other Public Resources

Please explain how the requesting Department concluded that sufficient staffing, resources, or expertise is not available within the State of Maine's government, or other governmental entities (local, other state, or federal agencies) external to the requesting Department, which would be able to address the identified need more efficiently and effectively than the identified vendor.

The Maine Attorney General's office has several assistant attorney generals who are knowledgeable about federal Medicaid. It is sometimes advisable to seek assistance from Manatt Health because it offers a national perspective from state Medicaid programs, and a unique understanding of, and working relationship with, the Centers for Medicare and Medicaid Services (CMS), which oversees the Medicaid program. Manatt Health often represents states in federal Medicaid lawsuits, offers comments on CMS rules on behalf of states. Please note that Manatt Health advice is used to supplement, not replace, the advice from the Maine office of the Attorney General.

4. Cost

Since a waiver of competitive bidding is being requested for this procurement, please explain how the requesting Department concluded the negotiated costs, fees, or rates are **fair and reasonable**.

Rates are reasonable compared with other law firms' rates.

5. Future Competition

Please describe potential opportunities which may be available to foster competition for these goods or services in the future.

The Department does not intend to RFP this service.

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Please note that only one of the two points below ("Uniqueness" or "Timeframe") requires a response. Requesting Departments are not required to respond to both points.

6. Uniqueness

Please explain if the goods or services required are unique to a specific vendor. Describe the unique qualifications, abilities, and/or expertise of the vendor and how those particular unique factors address the specific need identified above. If the vendor has unique equipment, facilities, or proprietary data, also explain the necessity of these particular unique assets.

Manatt Health is a national law firm specializing in federal Medicaid issues. Many states use Manatt Health services for assistance with Medicaid issues, which by their very nature are complex. Manatt Health has the unique qualifications of being knowledgeable about the federal Medicaid laws and regulations, upcoming challenges to those laws and regulations, and is knowledgeable about many states' Medicaid programs. The state spends a large portion of its budget on Medicaid. Medicaid programs are vulnerable to challenges by the federal government (in the form of CMS or Office of Inspector General audits and recoupments), legal challenges by Medicaid providers and Medicaid recipients. Such challenges could be worth millions of dollars and it is expedient for Maine to utilize the best legal advice available, which includes Manatt Health.

7. Timeframe (Complete only if B. is the Statutory Justification marked on Page 1)

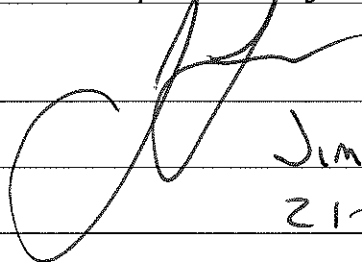
Please explain if time is of the essence and an emergency exists which requires the immediate procurement of goods or services. Describe the nature of this emergency, provide the date by which the goods or services must be delivered, and explain how that date was determined and its significance (i.e. impact if delayed beyond this date). Also, provide information as to how it was determined this vendor is the best option to address this time-sensitive procurement.

N/A

Signature of requesting Department's Commissioner or Chief Executive (or designee within the Commissioner's Office):

By signing below, I signify that my Department requests, and I approve of, this Waiver of Competitive Bidding.

Printed Name:

 Jim Lapinsky
21-Aug-19

Date:

21-Aug-19