



DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES
OFFICE OF STATE PROCUREMENT SERVICES
STATE OF MAINE

PROCUREMENT JUSTIFICATION FORM (PJF)

This form must accompany all contract requests and sole source requisitions (RQS) over \$10,000 submitted to the Office of State Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Procurement Services intranet site (Forms page) for additional instructions.

PART I: OVERVIEW

Department Office/Division/Program:		DHHS/Maine CDC/Infectious Disease Epidemiology		
Department Contract Administrator or Grant Coordinator:		Shawn Belanger		
(If applicable) Department Reference #:		OIT-27-B02		
Agency Department Code:	10A	Advantage CT / RQS #:	20260421000000001639	
Amount: (Contract/Amendment/Grant)		\$100,219.35		
CONTRACT	Proposed/Original Start Date:	7/1/2026	Proposed/Most Recent End Date:	6/30/2031
AMENDMENT	New Effective Date:		New End Date (if Applicable):	
GRANT	Project Start Date:		Grant Start Date:	
	Project End Date:		Grant End Date:	
Vendor/Provider/Grantee Name, City, State:		InterOperability, Bidco, Inc. Boston, MA		
Brief Description of Goods/Services/Grant:		Rhapsody Annual Support and Maintenance		

PART II: JUSTIFICATION FOR VENDOR SELECTION

Check the box below for the justification(s) that applies to this request. (Check all that apply.)

☐	A. Competitive Process	☐	G. Grant
☐	B. Amendment	☐	H. State Statute/Agency Directed
☒	C. Single Source/Unique Vendor	☐	I. Federal Agency Directed
☐	D. Proprietary/Copyright/Patents	☐	J. Willing and Qualified
☐	E. Emergency	☐	K. Client Choice
☐	F. Higher Education Cooperative Project	☐	L. Other Authorization

Please respond to ALL of the questions in the following sections.

PART III: SUPPLEMENTAL INFORMATION

1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

Maine CDC requires a tool to provide data translation to enable the interfaces between legacy and new applications, both within the state network and external to it. This is necessary to facilitate electronic record exchange and to be compliant with state and Federal mandates. The Rhapsody data integration engine is how Maine processes electronic messages, including electronic laboratory reports, electronic case reports, and immunization records. It is the mechanism that enables us to conduct disease surveillance and meet our federal reporting requirements to the Federal CDC. Rhapsody processes information for the Infectious Disease Epidemiology and Prevention Programs, the Maine Immunization Program, Environmental and Occupational Health Program, the Health and Environmental Testing Laboratory, the Maine Cancer Registry, and Maine Vital Records. It is a critical system for daily operations.

2. Provide a brief justification for the selected vendor to supplement the response in Part II. Reference the solicitation (RFP/RFA/RFQ) number if applicable.

This proprietary software is an industry standard that this vendor licenses. This software provides the critical interfaces between Maine and federal CDC which allows us to meet our federal grant requirements in the current acceptable PHIN (Public Health Information Network) standard. We are aware of one other software that qualifies to do this work that was an open source software with no support model. That company was recently purchased and is undergoing significant changes. We have invested decades in building routes and to move to another vendor would require us to redo all of that work. A transition to another software would take significant programming and years to complete. Rhapsody is used by 47 states, federal CDC, and Maine's Health Information Exchange (HealthInfoNet) for data exchange and is considered the industry standard.

3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

There has been very little change in rates over the last 5 years. Rhapsody has a 6% increase year-over-year. According to AWS Marketplace, the average Rhapsody license is \$50,000 per year, which includes one production license and five comm points. Our quote includes one production license and unlimited comm points, as we are grand-fathered in to unlimited comm points. For more sustainability and to best utilize existing flexible funding that expires in 2026, this renewal is for 5 years of licensing.

4. Describe the plan for future competition for the goods or services.

The Department commits to research all available options for licensing this software and explore all competitive options within one year of the end of the five year license.

PART IV: AMERICAN RESCUE PLAN ACT (ARPA) / MAINE JOBS & RECOVERY PLAN (MJRP)

Does this request utilize ARPA/MJRP funds?

☐ Yes, MJRP funds (023) – If Yes, please attach the approved Business Case(s).

☐ Yes, ARPA funds (025) or (026) – If Yes, please be aware of the requirements from awarding federal agencies.

Procurement Justification Form (PJF)

☒ No – If No, proceed to Part V.

PART V: CONFLICTS OF INTEREST (COI); CONTRACT WITH THE STATE

Maine law contains Conflict of Interest statutes directed to State Departments, State Officers, and Employees Generally under MRS Title 5, §18 and §18-A, in harmony with MRS Title 17, §3104.

☒ The requesting department's signatory affirms, understands, and acknowledges Maine's Conflict of Interest statutes and, in accordance with those statutes and to the best of their knowledge, has determined that no conflict of interest exists at the time of this contract, renewal, or amendment.

PART VI: APPROVALS

Governor/Department Commissioner or Designee

1. The signature below indicates approval of this procurement request.

Signature of requesting
Department's Commissioner
(or designee):

Typed Name: Jim Lopatosky, Director

Date: 17-Jun-26

2. Additional signature required **ONLY if box E (Emergency) is selected in PART II**. The signature below indicates approval by the Department's Commissioner, or the designee specifically authorized to approve emergency procurement requests.

Signature of requesting
Department's Commissioner
(or designee):

Typed Name:

Date:

OSPS Section Only

Signature of DAFS
Procurement Official:

Signed by:

John Spier

Typed Name:

2A1D91BCA418470...
John Spier

Date: 7/2/2026