

State of Maine Procurement Justification Form

This form must accompany all contract requests and sole source requisitions (RQS) over \$5,000 submitted to the Division of Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. See the guidance document posted with this form on the Division of Procurement Services website (Forms page) for additional instructions.

PART I: OVERVIEW				
Department Office/Division/Program:		Environmental Protection / Waste and Remediation / Response Services		
(If applicable) Department Reference #:		In Service week 2021		
Amount: (Contract/Amendment/Grant)	\$ 9,750.00	Advantage CT / RQS #:	CT #20210715*0085	
CONTRACT	Proposed Start Date:	7/30/2021	Proposed End Date:	8/29/2021
AMENDMENT	Original Start Date:		Effective Date:	
	Previous End Date:		New End Date:	
GRANT	Project Start Date:		Grant Start Date:	
	Project End Date:		Grant End Date:	
Vendor/Provider/Grantee Name, City, State:		Moran Environmental Recovery, 75-D YORK AVENUE, RANDOLPH, MA 02368		
Brief Description of Goods/Services/Grant:		Hands on booming and boot handling training		

PART II: JUSTIFICATION FOR VENDOR SELECTION			
Mark an "X" before the justification(s) that applies to this request. (Check all that apply.)			
	A. Competitive Process		G. Grant
	B. Amendment		H. State Statute/Agency Directed
x	C. Single Source/Unique Vendor		I. Federal Agency Directed
	D. Proprietary/Copyright/Patents		J. Willing and Qualified
	E. Emergency		K. Client Choice
	F. University Cooperative Project		L. Other Authorization
	G.		M.

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Please respond to ALL of the following:

1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

The Division of Response Services (Response) employs approximately 26 HazMat Technician level trained Responders in order to complete its mission of responding to Oil and HazMat spills in a safe and effective manner. NFPA 1072 states that HazMat Technicians must complete annual refresher training in order to maintain proficiency. To accomplish this, Response conducts annual In-Service training designed to provide 40 hours of relevant training for all employees.

Moran Environmental Recovery (MER) has been contacted to develop a scenario specific training curriculum to bring Responders up to speed on the latest in on-water oil spill response strategies. The training will include instruction in the following areas: Oil spill recovery vessel operation, skimming equipment, oil transfer equipment, booming and anchoring techniques and strategies, etc.

2. Provide a brief justification for the selected vendor to supplement the response in Part II.

As stated by Moran Environmental Recovery (MER):

“Moran Environmental Recovery, LLC (MER) employs a two-pronged approach to assisting our clients in achieving their required level of response capability for potential environmental releases. Rather than focus simply on emergency response, MER provides specialized services that help our clients prepare for a hazardous release to the environment. Through training and customized drills, should an event occur, MER is a nationally recognized spill response contractor.”

Additionally, MER has worked with the Department in the past to test our Geographic Response Strategies and has specialized firsthand knowledge specific to The Departments Response Services Response actions. This experience was positive and carried out on time while staying on budget. MER also has experience providing training to both public and private sectors. MMER is a nationally recognized response organization with several United States Coast Guard classification in many sectors across the country including all of Northern New England District 1 Off shore, Near Shore, Ocean, Inland, River and canals. MER has experience with the specific equipment owned by the Department and have tailored a training plan specific to our needs in a short demanding time frame, making them the needed vendor for this training. Per Response Services request only vaccinated Trainers will be present during these training.

MER unique and specialized knowledge of Maine's waters, knowledge of the Departments Geographic Response Strategies, and holding both mechanical and Non-floating Oil Spill Removal Organization (OSRO) classifications for Maine recognized by United States Coast Guard make MER uniquely qualified and needed to train Response services technicians.

3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

The quoted price is in line with similar trainings we have contracted in the past. Other quotes solicited for this year's in-service week were in excess of \$20,000. Additionally, the training contractor for In-Service week 2016 came at a cost of \$18,800.

4. Describe the plan for future competition for the goods or services.

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The Department will reach out to qualified vendors and evaluate what options give the greatest cost-benefit ratio to the State. In this instance having a well-qualified vendor experienced in providing specialized training tailored to our specific needs.

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PART IV: APPROVALS			
Signature of requesting Department's Commissioner (or designee):	<i>By signing below, I signify that I approve of this procurement request.</i>		
	<i>David R. Madore for Melanie Loyzim</i>		
Printed Name:	David R. Madore for Melanie Loyzim	Date:	Jul 23, 2021
Signature of DAFS Procurement Official:	<small>DocuSigned by:</small> <i>William J.E. Allen</i>		
Printed Name:	<small>2D5B6E39F57E44A...</small> William J.E. Allen	Date:	7/28/2021

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