

State of Maine Procurement Justification Form

This form must accompany all contract requests and sole source requisitions (RQS) over \$5,000 submitted to the Division of Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Division of Procurement Services website (Forms page) for additional instructions.

PART I: OVERVIEW			
Department Office/Division/Program:		Department of Marine Resources	
Department Contract Administrator or Grant Coordinator:		Matthew Davis / Marge Morissette	
(If applicable) Department Reference #:			
Amount: (Contract/Amendment/Grant)	\$ 5,950	Advantage CT / RQS #:	13A 20210708000000000025
CONTRACT	Proposed Start Date:		Proposed End Date:
AMENDMENT	Original Start Date:		Effective Date:
	Previous End Date:		New End Date:
GRANT	Project Start Date:		Grant Start Date:
	Project End Date:		Grant End Date:
Vendor/Provider/Grantee Name, City, State:		Fondriest Environmental Products, 2091 Exchange Court, Fairborn, OH 45324	
Brief Description of Goods/Services/Grant:		The purchase and shipment of one specially-designed buoy designed to house one Innovasea Live cable receiver, which is used to detect fishes carrying Vemco transmitters.	

PART II: JUSTIFICATION FOR VENDOR SELECTION			
Mark an "X" before the justification(s) that applies to this request. (Check all that apply.)			
	A. Competitive Process		G. Grant
	B. Amendment		H. State Statute/Agency Directed
X	C. Single Source/Unique Vendor		I. Federal Agency Directed
	D. Proprietary/Copyright/Patents		J. Willing and Qualified
	E. Emergency		K. Client Choice
	F. University Cooperative Project		L. Other Authorization

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PART III: SUPPLEMENTAL INFORMATION

Please respond to ALL of the following:

1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

Following the fatal shark attack that occurred in Maine during July of 2020, there has been increased public desire for a shark detection system at recreational areas to increase public outreach, fine tune safety messaging, and reduce further incidences. Use of real-time receiver equipment for public safety has been successfully implemented in several coastal states, yet Maine does not currently have a system in place for detecting instantaneous tagged shark activity. In May of 2021 the Department of Marine Resources, in partnership with the Department of Agriculture, Conservation and Forestry, was awarded a grant of \$15,275 to be used for buying the rigging and equipment for one real-time receiver. The buoy provided by Fondriest is specially-designed to be used with the real-time receiver equipment, which is made by the company Innovasea.

2. Provide a brief justification for the selected vendor to supplement the response in Part II.

Fondriest works in partnership with the company (Innovasea) who produces real-time receivers. There is no applicable alternative than to work with Fondriest.

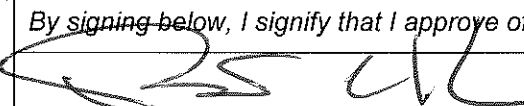
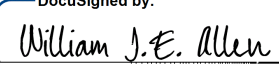
3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

The costs of a real-time receiver are approximately \$6,5000 (Innovasea), and the cost for the rigging system are approximately \$5,950 (Fondriest). These two companies specialize in the technological services used to detect tagged animals in real-time. Funds to be used for the purchase of the Fondriest buoy equipment are from grant funding awarded by Maine Outdoor Heritage Fund.

4. Describe the plan for future competition for the goods or services.

Until a similar system is produced by another company, Fondriest is the main provider for this equipment. To keep costs minimal, we are purchasing the smallest (yet still effective) model of buoy for the real-time receiver.

PART IV: APPROVALS

Signature of requesting Department's Commissioner (or designee):	<i>By signing below, I signify that I approve of this procurement request.</i>		
			
Printed Name:	Patricia Leather	Date:	7/13/21
Signature of DAFS Procurement Official:	DocuSigned by: 		
	Printed Name:	2D5B6E39F57E44A... william J.E. Allen	Date: