

State of Maine Procurement Justification Form

This form must accompany all contract requests and sole source requisitions (RQS) over \$5,000 submitted to the Division of Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Division of Procurement Services website (Forms page) for additional instructions.

PART I: OVERVIEW

Department Office/Division/Program:		Office of Public Safety – Maine State Police Computer Crimes Unit			
Department Contract Administrator or Grant Coordinator:		Lt. Scott Ireland Jaye-Ellen Parker			
(If applicable) Department Reference #:					
Amount: (Contract/Amendment/Grant)	\$18,000	Advantage CT / RQS #:	RQS-16A-20200702*0010		
CONTRACT	Proposed Start Date:	7/09/2020	Proposed End Date:	7/10/2021	
AMENDMENT	Original Start Date:		Effective Date:		
	Previous End Date:		New End Date:		
GRANT	Project Start Date:		Grant Start Date:		
	Project End Date:		Grant End Date:		
Vendor/Provider/Grantee Name, City, State:		Grayshift LLC Atlanta, GA 30308			
Brief Description of Goods/Services/Grant:		iOS Mobile device security unlock tool			

PART II: JUSTIFICATION FOR VENDOR SELECTION

Mark an "X" before the justification(s) that applies to this request. (Check all that apply.)

	A. Competitive Process		G. Grant
	B. Amendment		H. State Statute/Agency Directed
X	C. Single Source/Unique Vendor		I. Federal Agency Directed
x	D. Proprietary/Copyright/Patents		J. Willing and Qualified
x	E. Emergency		K. Client Choice
	F. University Cooperative Project		L. Other Authorization

PART III: SUPPLEMENTAL INFORMATION

Please respond to ALL of the following:

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PART III: SUPPLEMENTAL INFORMATION

1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

Mobile device security measures, particularly iOS devices, ever increasingly frustrate criminal investigations when potentially critically evidence is unobtainable. The digital forensic community continues to search for a tool that will give access to that evidence when authority to search exists. The Unit regularly receives requests to examine mobile devices locked by the user and that user is uncooperative and unwilling to provide the pass code, or the pass code is otherwise unknown. With a tool to unlock the device, or otherwise exploit vulnerability in the security on the device, the Unit will be better able to protect Maine citizens and prosecute criminals who offend them.

2. Provide a brief justification for the selected vendor to supplement the response in Part II.

No other vendor offers the solutions to unlocking iOS devices that Grayshift GrayKey does. This is a renewal of the current Grayshift GrayKey software that the Maine State Police Computer Crimes has been using since 2015. As the now accepted industry standard in mobile device unlock tools, Grayshift offers their product GrayKey to all law enforcement levels from Federal to local. This is Proprietary software. The current subscription expires 7/9/2020 and if the license expires CCU is unable to use the equipment.

3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

Accordingly, their price renewal price has been increased from last year due to forensic access to iOS continues to increase in difficulty and complexity, and as a result, Grayshift is making larger investments in R&D this year. Grayshift made the assessment to increase the annual price while maintaining unlimited unlocks and extractions for iOS devices.


Computer Crimes Unit. The funding for Grayshift GrayKey will be paid for from our current 2019 ICAC grant.

4. Describe the plan for future competition for the goods or services.

Grayshift has become a trusted law enforcement resource. Numerous other federal and state agencies offer testimony of their success using the tool to prosecute criminals. Accordingly, as the primary technology support unit to Maine law enforcement, acquiring contemporary tools that bring violent offenders to justice is a responsible response to technology that evolves at a pace unmatched by any other investigative consideration. As the agencies see the success of a tool such as GrayKey further advances may offer competition which could adjust the market and price.

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PART IV: APPROVALS

Signature of requesting Department's Commissioner (or designee):	<i>By signing below, I signify that I approve of this procurement request.</i>		
Printed Name:	Michael Sauschuck	Date:	7/02/2020
Signature of DAFS Procurement Official:	<div style="border: 1px solid black; padding: 2px;"> <small>DocuSigned by:</small>  </div>		
Printed Name:	<small>AEED9C7B3A8044E...</small> Justin Franzose	Date:	7/6/2020