

**State of Maine
Waiver of Competitive Bidding Request Form**

Form Instructions: Please provide the requested information in the white boxes below. This form is to precede all contract requests that are not the direct result of a competitive bid process.

Requesting Department's Contract Administrator:	Luke Lorrimer CEII	Office/Division/Program of Contract Administrator:	MaineDOT/M&O/Traffic
Est. Contract Amount:	\$ 30,000	Contract or RQS Number:	RQS2019071600000000050
Proposed Start Date:	8/1/2019	Proposed End Date:	7/31/2020 7/31/2020
Vendor/Provider Name, City, State:	VER-MAC VC0000118610 1781 Bresse St Quebec QC G2G 2V2		
Short Description of Good or Service:	Maine DOT has bought 136 Dynamic message signs (DMS) through repeated competitive bid processes (2013 and 2017). These bids resulted in purchases from the Ver-Mac company. This request to purchase parts to maintain these boards throughout their life span (approx. 10 years)		
Please note, for transparency purposes, Waivers of Competitive Bidding will be publicly posted. Public postings are placed on the Division of Procurement Services website for a period of seven consecutive calendar days.	<p style="text-align: center;">To be completed by the Division of Procurement Services</p> Posting dates on Division of Procurement Services website: From: <u>7/23/2019</u> To: <u>7/29/2019</u>		
Notice of Intent to Waive Competitive Bidding Number:	NOI# 0720191255		
1. Statutory Justification			
State of Maine statute (5 M.R.S. §1825-B(2)) allows waivers of competitive bidding only for the specific reasons listed below. Please mark the appropriate box (X) next to the justification which applies to this specific request.			
	A. The procurement of goods or services by the State for county commissioners pursuant to Title 30-A, section 124, involves the expenditure of \$2,500 or less, and the interests of the State would best be served;		
	B. The Director of the Bureau of General Services is authorized by the Governor, or the Governor's designee, to make purchases without competitive bidding because, in the opinion of the Governor or the Governor's designee, an emergency exists that requires the immediate procurement of goods or services;		
<i>If citing the above justification for this Waiver of Competitive Bidding request, please have the</i>	<i>By signing below, I signify as the Governor's designee there is an emergency that necessitates this non-competitive procurement.</i> Signature:		

**State of Maine
Waiver of Competitive Bidding Request Form**

<i>requesting Department's Commissioner or Chief Executive (as the Governor's "designee") sign and date on the right.</i>	Printed Name:	Date:
X	<p>C. After reasonable investigation by the Director of the Bureau of General Services, it appears that any required unit or item of supply, or brand of that unit or item, is procurable by the State from only one source;</p>	
	<p>D. It appears to be in the best interest of the State to negotiate for the procurement of petroleum products;</p>	
	<p>E. The purchase is part of a cooperative project between the State and the University of Maine System, the Maine Community College System, the Maine Maritime Academy, or a private, nonprofit, regionally accredited institution of higher education with a main campus in this State involving:</p> <p>(1) An activity assisting a state agency and enhancing the ability of the university system, community college system, Maine Maritime Academy, or a private, nonprofit, regionally accredited institution of higher education with a main campus in this State to fulfill its mission of teaching, research, and public service;</p> <p>(2) A sharing of project responsibilities and, when appropriate, costs;</p> <p><i>If citing the above justification for this sole source request, please note that the specific approval of the Governor's Office is required, in accordance with Executive Order 26 FY 11/12, "An Order to Enhance Competitive Bidding". The approval must be documented on DAFS/BGS/Division of Procurement Services "GOVCOOP" form, found here:</i> http://www.maine.gov/purchases/info/forms/govcoop.doc.</p>	
	<p>F. The procurement of goods or services involves expenditures of \$10,000 or less, in which case the Director of the Bureau of General Services may accept oral proposals or bids;</p>	
	<p>G. The procurement of goods or services involves expenditures of \$10,000 or less, and procurement from a single source is the most economical, effective and appropriate means of fulfilling a demonstrated need.</p>	
	<p>If a different authorization specifically allows for this non-competitive procurement, please provide that reference here:</p>	
Please note that the following four points below (#2 through 5) <u>all</u> require a response.		
<p>2. Description of Specific Need Please identify, and fully describe, the specific problem, requirement, or need the resulting non-competitive contract would address and which makes the goods or services necessary. Explain how the requesting Department determined that the goods or services are critical and/or essential to agency responsibilities or operations.</p>		
<p>The DMS are trailers mounted with electronic systems used to display messages to the traveling public. The boards currently owned and operated by the State of Maine were built by VER-Mac and use specific components only available from the manufacturer. Original parts ensure that the equipment can continue to operate as designed and allow for efficient repair.</p>		

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Waiver of Competitive Bidding Request Form**

3. Availability of other Public Resources

Please explain how the requesting Department concluded that sufficient staffing, resources, or expertise is not available within the State of Maine's government, or other governmental entities (local, other state, or federal agencies) external to the requesting Department, which would be able to address the identified need more efficiently and effectively than the identified vendor.

A web search turns up no other supplier of these parts. The vendor themselves have confirmed through e-mail (attached) that they are the only supplier of the proprietary parts.

4. Cost

Since a waiver of competitive bidding is being requested for this procurement, please explain how the requesting Department concluded the negotiated costs, fees, or rates are **fair and reasonable**.

Ver-mac have supplied a parts list with prices for the parts needed to repair the DMS (Attached). These prices are acceptable and in-line with prices for other electronic products.

5. Future Competition

Please describe potential opportunities which may be available to foster competition for these goods or services in the future.

These parts are for DMS purchased through a competitive process. As parts from different manufacturers are not interchangeable, in this scenario the only place we can get replacement parts for the electronics is from the manufacturer. When New DMS are purchased the competitive bid process will be followed. If a new manufacturer is the selected product then a search for spare parts for the new boards will be performed to source spares for those DMS

Please note that only one of the two points below ("Uniqueness" or "Timeframe") requires a response. Requesting Departments are not required to respond to both points.

**State of Maine
Waiver of Competitive Bidding Request Form**

6. Uniqueness

Please explain if the goods or services required are unique to a specific vendor. Describe the unique qualifications, abilities, and/or expertise of the vendor and how those particular unique factors address the specific need identified above. If the vendor has unique equipment, facilities, or proprietary data, also explain the necessity of these particular unique assets.

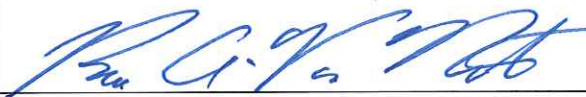
The electronic components for Ver-Mac DMS are only Supplied Through Ver-Mac. Components from other DMS manufacturers are not compatible with the Ver-mac DMS

7. Timeframe (Complete only if B. is the Statutory Justification marked on Page 1)

Please explain if time is of the essence and an emergency exists which requires the immediate procurement of goods or services. Describe the nature of this emergency, provide the date by which the goods or services must be delivered, and explain how that date was determined and its significance (i.e. impact if delayed beyond this date). Also, provide information as to how it was determined this vendor is the best option to address this time-sensitive procurement.

Signature of requesting Department's Commissioner or Chief Executive (or designee within the Commissioner's Office):

By signing below, I signify that my Department requests, and I approve of, this Waiver of Competitive Bidding.



Printed Name:

Bruce A. Van Note

Date:

7-15-19



_ver-mac_com_Re_ Parts list.msg Ver Mac prices + radar.pdf