

# Confirming Purchase

## State of Maine Waiver of Competitive Bidding Request Form

**Form Instructions:** Please provide the requested information in the white boxes below. This form is to precede all contract requests that are not the direct result of a competitive bid process.

<b>Requesting Department's Contract Administrator:</b>	Sara Knowles	<b>Office/Division/Program of Contract Administrator:</b>	Maine Conservation Corps (MCC)
<b>Est. Contract Amount:</b>	\$ 8,217.10	<b>Contract or RQS Number:</b>	RQS 01A 20190703*010
<b>Proposed Start Date:</b>	5/15/2019	<b>Proposed End Date:</b>	7/31/2019
<b>Vendor/Provider Name, City, State:</b>		Trail Services, LLC	
<b>Short Description of Good or Service:</b>		Purchase of specialized trail tools and supplies for MCC Field Teams	
<p>Please note, for transparency purposes, Waivers of Competitive Bidding will be publicly posted. Public postings are placed on the Division of Procurement Services website for a period of seven consecutive calendar days.</p>		<p><b>To be completed by the Division of Procurement Services</b></p> <p>Posting dates on Division of <b>Procurement Services</b> website: From: <u>07/11/2019</u> To: <u>07/17/2019</u></p>	
<b>Notice of Intent to Waive Competitive Bidding Number:</b>		NOI# <b>0720191175</b>	
<p><b>1. Statutory Justification</b> State of Maine statute (5 M.R.S. §1825-B(2)) allows waivers of competitive bidding only for the specific reasons listed below. Please mark the appropriate box (X) next to the justification which applies to this specific request.</p>			
<p><input type="checkbox"/> A. The procurement of goods or services by the State for county commissioners pursuant to Title 30-A, section 124, involves the expenditure of \$2,500 or less, and the interests of the State would best be served;</p>			
<p><input type="checkbox"/> B. The Director of the Bureau of General Services is authorized by the Governor, or the Governor's designee, to make purchases without competitive bidding because, in the opinion of the Governor or the Governor's designee, an emergency exists that requires the immediate procurement of goods or services;</p>			
<p><i>If citing the above justification for this Waiver of Competitive Bidding request, please have the requesting Department's Commissioner or Chief Executive (as the Governor's "designee") sign and date on the right.</i></p>		<p>By signing below, I signify as the Governor's designee there is an emergency that necessitates this non-competitive procurement.</p> <p><b>Signature:</b></p>	
		<p><b>Printed Name:</b></p>	
		<p><b>Date:</b></p>	
<p><input type="checkbox"/> C. After reasonable investigation by the Director of the Bureau of General Services, it appears that any required unit or item of supply, or brand of that unit or item, is procurable by the State from only one source;</p>			

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		<p>D. It appears to be in the best interest of the State to negotiate for the procurement of petroleum products.</p>
		<p>E. The purchase is part of a cooperative project between the State and the University of Maine System, the Maine Community College System, the Maine Maritime Academy, or a private, nonprofit, regionally accredited institution of higher education with a main campus in this State involving:</p> <p>(1) An activity assisting a state agency and enhancing the ability of the university system, community college system, Maine Maritime Academy, or a private, nonprofit, regionally accredited institution of higher education with a main campus in this State to fulfill its mission of teaching, research, and public service;</p> <p>(2) A sharing of project responsibilities and, when appropriate, costs.</p> <p><i>If citing the above justification for this sole source request, please note that the specific approval of the Governor's Office is required, in accordance with Executive Order 26 FY 11/12, "An Order to Enhance Competitive Bidding". The approval must be documented on DAFS/BGS/Division of Procurement Services "GOVCOOP" form, found here: <a href="http://www.maine.gov/purchases/info/forms/govcoop.doc">http://www.maine.gov/purchases/info/forms/govcoop.doc</a>.</i></p>
		<p>F. The procurement of goods or services involves expenditures of \$10,000 or less, in which case the Director of the Bureau of General Services may accept oral proposals or bids.</p>
<b>X</b>		<p>G. The procurement of goods or services involves expenditures of \$10,000 or less, and procurement from a single source is the most economical, effective and appropriate means of fulfilling a demonstrated need.</p>
		<p>If a different authorization specifically allows for this non-competitive procurement, please provide that reference here:</p>
<p><b>Please note that the following four points below (#2 through 5) all require a response.</b></p>		
<p><b>2. Description of Specific Need</b></p> <p>Please identify, and fully describe, the specific problem, requirement, or need the resulting non-competitive contract would address and which makes the goods or services necessary. Explain how the requesting Department determined that the goods or services are critical and/or essential to agency responsibilities or operations.</p>		
<p>The MCC expanded the number of Field Teams in simultaneous operation from a maximum of 10 to a minimum of 12 in 2019. In return, the MCC's tool cache needed to increase to meet capacity. Trail Services, LLC is the leading dealer of trail tools, offering a diverse array of supplies, equipment, and consultation.</p>		

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**3. Availability of other Public Resources**

Please explain how the requesting Department concluded that sufficient staffing, resources, or expertise is not available within the State of Maine's government, or other governmental entities (local, other state, or federal agencies) external to the requesting Department, which would be able to address the identified need more efficiently and effectively than the identified vendor.

This waiver represents a purchase of goods not available from the state.

**4. Cost**

Since a waiver of competitive bidding is being requested for this procurement, please explain how the requesting Department concluded the negotiated costs, fees, or rates are **fair and reasonable**.

Trail Services, LLC is the only vendor offering a diverse set of tools required by MCC from one location. A cost comparison of the same tools from online vendors shows Trail Services, LLC offers fair and reasonable rates. Further, the owner of Trail Services, LLC waives shipping charges, saving the MCC hundreds of dollars. For instance, a singular Griphoist weighs 23 pounds. The corps needed to purchase two of these machines for highline operations.

**5. Future Competition**

Please describe potential opportunities which may be available to foster competition for these goods or services in the future.

MCC researches vendors internally to achieve the best rates available on the market, including in-state and online retailers. The corps will continue to do so to make the most of its dedicated account funding.

Please note that only one of the two points below ("Uniqueness" or "Timeframe") requires a response. Requesting Departments are not required to respond to both points.

**6. Uniqueness**

Please explain if the goods or services required are unique to a specific vendor. Describe the unique qualifications, abilities, and/or expertise of the vendor and how those particular unique factors address the specific need identified above. If the vendor has unique equipment, facilities, or proprietary data, also explain the necessity of these particular unique assets.

As previously referenced, Trail Services, LLC provides tools specifically designed for trail construction and maintenance, from specialized hand tools, such as mash, spalling, and slab splitting hammers to Griphoist machines and associated gear. The owner of Trail Services, LLC is a renowned trail expert and can also provide feedback on the compatibility of parts and tools; the best tools for the task at hand; and offers repair services, as well as training on maintenance. Trail Services, LLC is the one-stop shop for trail tools and happens to be a Maine business.

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**7. Timeframe (Complete only if B. is the Statutory Justification marked on Page 1)**

Please explain if time is of the essence and an emergency exists which requires the immediate procurement of goods or services. Describe the nature of this emergency, provide the date by which the goods or services must be delivered, and explain how that date was determined and its significance (i.e. impact if delayed beyond this date). Also, provide information as to how it was determined this vendor is the best option to address this time-sensitive procurement.

N/A

**Signature of requesting Department's  
Commissioner or Chief Executive  
(or designee within the  
Commissioner's Office):**

*By signing below, I signify that my Department requests,  
and I approve of, this Waiver of Competitive Bidding.*

*Randy Charette*

**Printed Name:**

*Randy Charette*

**Date:**

*7/8/19*

*PLH  
7-13-2019*