



DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES
OFFICE OF STATE PROCUREMENT SERVICES
STATE OF MAINE

PROCUREMENT JUSTIFICATION FORM (PJF)

This form must accompany all contract requests and sole source requisitions (RQS) over \$10,000 submitted to the Office of State Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Procurement Services intranet site (Forms page) for additional instructions.

PART I: OVERVIEW				
Department Office/Division/Program:		Department of Public Safety, Maine State Police		
Department Contract Administrator or Grant Coordinator:		Lt Rick Moody Alex Gibson		
(If applicable) Department Reference #:				
Agency Department Code:	16A	Advantage CT / RQS #:	20151130*1924	
Amount: (Contract/Amendment/Grant)		\$ 1,294,289.71		
CONTRACT	Proposed/Original Start Date:	1/1/2016	Proposed/Most Recent End Date:	6/30/2026
AMENDMENT	New Effective Date:	6/30/2026	New End Date (if Applicable):	06/30/2029
GRANT	Project Start Date:		Grant Start Date:	
	Project End Date:		Grant End Date:	
Vendor/Provider/Grantee Name, City, State:		CPI OpenFox Chicago, IL		
Brief Description of Goods/Services/Grant:		CPI is a proprietary secure cloud-based communications hub for the sharing of CJIS information to federal, state, and local law enforcement agencies, judiciary branches, and corrections.		

PART II: JUSTIFICATION FOR VENDOR SELECTION			
Check the box below for the justification(s) that applies to this request. (Check all that apply.)			
☐	A. Competitive Process	☐	G. Grant
☐	B. Amendment	☐	H. State Statute/Agency Directed
☒	C. Single Source/Unique Vendor	☐	I. Federal Agency Directed
☐	D. Proprietary/Copyright/Patents	☐	J. Willing and Qualified

☐	E. Emergency	☐	K. Client Choice
☐	F. Higher Education Cooperative Project	☐	L. Other Authorization

Please respond to ALL of the questions in the following sections.

PART III: SUPPLEMENTAL INFORMATION

1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

The purpose of this agreement is to execute a three-year, single-source contract extension through June 30, 2029 for the CPI OpenFox system in alignment with State of Maine procurement policies and recommendations from Maine Office of Information Technology.

The CPI OpenFox (Metro) system is a mission-critical public safety communications platform that enables secure, real-time information exchange between approximately 243 law enforcement agencies across the State of Maine, as well as federal partners. The system processes high-volume transactions supporting queries such as driver's license checks, warrants, stolen property, and other CJIS-related data exchanges essential to daily law enforcement operations.

This system is tightly integrated with Spillman Flex and multiple state and federal systems, including but not limited to:

- Maine Criminal Justice Data Broker
- Maine CHRI (Criminal History)
- Maine BMV
- Maine Courts Protection Orders
- Maine Warrants & Bail Conditions Database
- NLETS and NCIC (federal systems)

Additionally, the system has dependencies with external initiatives such as the Judicial Odyssey Project, further increasing the complexity and criticality of maintaining system alignment.

Disruption, degradation, or misalignment of CPI OpenFox with these interconnected systems would pose significant operational and life-safety risks, including interruption of law enforcement communications and access to critical data.

The existing infrastructure is aging and requires continued vendor support, maintenance, and modernization efforts, including progression toward cloud-based hosting in alignment with State IT strategy.

Without this agreement, system support, maintenance, and updates would cease, resulting in unacceptable risk to public safety operations statewide.

2. Provide a brief justification for the selected vendor to supplement the response in Part II. Reference the solicitation (RFP/RFA/RFQ) number if applicable.

CPI is the sole developer, owner, and provider of the OpenFox message switching system and retains exclusive rights to support, maintain, and enhance the platform.

PART III: SUPPLEMENTAL INFORMATION

The system is proprietary, and no other vendor has the technical capability, system access, or institutional knowledge required to provide these services without significant disruption, risk, and cost.

The State has relied on CPI for over three decades to maintain and enhance this system, and CPI continues to provide reliable, secure, and CJIS-compliant operations.

Selection of an alternate vendor is not feasible due to:

- Proprietary system architecture
- Deep integration with Spillman Flex and other systems
- Complexity of interfaces and transaction processing
- High cost and risk of system replacement outside of a structured transition

This single-source procurement is therefore necessary to ensure **continuity of operations while the State executes a competitive procurement strategy.**

Click or tap here to enter text.

3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

The negotiated costs are considered fair and reasonable when compared to the significantly higher cost and risk of system replacement or service disruption.

Recreating or replacing the Metro system outside of a planned procurement would require:

Multi-million-dollar system redevelopment

Statewide deployment to over 240 agencies and thousands of devices

Rebuilding complex integrations with state and federal systems

Extensive testing, training, and transition support

The cost of this extension represents a cost-effective bridge strategy that ensures uninterrupted service while avoiding immediate large-scale capital expenditures and operational disruption.

4. Describe the plan for future competition for the goods or services.

Click or tap here to enter text.

While CPI OpenFox is a proprietary system with no current competition for support services, this procurement is not intended as a long-term sole source solution.

In alignment with DAFS direction and procurement policies, the State of Maine will:

Initiate a competitive Request for Proposal (RFP) for a Law Enforcement Information Exchange Project

Engage the DAFS Project Management Office (PMO) in 2026 to begin:

Requirements gathering

Stakeholder engagement

RFP development

PART III: SUPPLEMENTAL INFORMATION

Conduct a full competitive procurement process in 2027, including:

Proposal evaluation

Vendor selection

Contract award

If a new vendor contract is awarded, begin implementation of a new solution in 2028, with full transition and go-live targeted by June 30, 2029

This contract extension provides the necessary runway to complete a compliant, competitive procurement process while maintaining uninterrupted public safety operations.

PART IV: AMERICAN RESCUE PLAN ACT (ARPA) / MAINE JOBS & RECOVERY PLAN (MJRP)

Does this request utilize ARPA/MJRP funds?

☐ Yes, MJRP funds (023) – If Yes, please attach the approved Business Case(s).

☐ Yes, ARPA funds (025) or (026) – If Yes, please be aware of the requirements from awarding federal agencies.

☒ No – If No, proceed to Part V.

PART V: CONFLICTS OF INTEREST (COI); CONTRACT WITH THE STATE

Maine law contains Conflict of Interest statutes directed to State Departments, State Officers, and Employees Generally under MRS [Title 5, §18](#) and [§18-A](#), in harmony with MRS [Title 17, §3104](#).

☒ The requesting department's signatory affirms, understands, and acknowledges Maine's Conflict of Interest statutes and, in accordance with those statutes and to the best of their knowledge, has determined that no conflict of interest exists at the time of this contract, renewal, or amendment.

PART VI: APPROVALS

Governor/Department Commissioner or Designee

1. The signature below indicates approval of this procurement request.

Signature of requesting
Department's Commissioner
(or designee):

Signed by:

Michael Sauschuck

0C2E3608214644E...

Typed Name:

Michael Sauschuck

Date:

6/23/2026

2. Additional signature required ONLY if box E (Emergency) is selected in PART II. The signature below indicates approval by the Department's Commissioner, or the <u>designee specifically authorized to approve emergency procurement requests.</u>			
Signature of requesting Department's Commissioner (or designee):			
Typed Name:		Date:	

****OSPS Section Only****

Signature of DAFS Procurement Official:	DocuSigned by: <i>Nancy Tan</i> 7AA9094BA0244AB...		
	Typed Name: Nancy Tan Deputy Director of IT Procurement		Date: 6/23/2026