



DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES
OFFICE OF STATE PROCUREMENT SERVICES
STATE OF MAINE

PROCUREMENT JUSTIFICATION FORM (PJF)

This form must accompany all contract requests and sole source requisitions (RQS) over \$10,000 submitted to the Office of State Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Procurement Services intranet site (Forms page) for additional instructions.

PART I: OVERVIEW				
Department Office/Division/Program:		Department of Public Safety, Maine State Police		
Department Contract Administrator or Grant Coordinator:		Lt. Rick L Moody		
(If applicable) Department Reference #:				
Agency Department Code:	16A	Advantage CT / RQS #:	CT 16A 20190506000000003274	
Amount: (Contract/Amendment/Grant)		\$539,556.68		
CONTRACT	Proposed/Original Start Date:	10/31/2015	Proposed/Most Recent End Date:	6/30/2027
AMENDMENT	New Effective Date:	6/5/2026	New End Date (if Applicable):	6/30/2029
GRANT	Project Start Date:		Grant Start Date:	
	Project End Date:		Grant End Date:	
Vendor/Provider/Grantee Name, City, State:		Motorola Solutions Salt Lake City, UT		
Brief Description of Goods/Services/Grant:		New server hardware is required to replace outdated infrastructure that does not meet the recommended specifications for operating the current Flex/Spillman RMS and CAD systems.		

PART II: JUSTIFICATION FOR VENDOR SELECTION			
Check the box below for the justification(s) that applies to this request. (Check all that apply.)			
☐	A. Competitive Process	☐	G. Grant
☒	B. Amendment	☐	H. State Statute/Agency Directed
☐	C. Single Source/Unique Vendor	☐	I. Federal Agency Directed
☐	D. Proprietary/Copyright/Patents	☐	J. Willing and Qualified
☒	E. Emergency	☐	K. Client Choice

☐	F. Higher Education Cooperative Project	☐	L. Other Authorization
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Please respond to ALL of the questions in the following sections.

PART III: SUPPLEMENTAL INFORMATION

1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

The Flex/Spillman v25.2 Records Management System (RMS) and Computer-Aided Dispatch (CAD) platform supports critical operations across multiple public safety agencies, including the Maine State Police, Warden Service, Fire Marshal's Office, MDEA, Forest Service, Marine Patrol, and the Bureau of Emergency Communications. These systems enable mission-critical, real-time communication between dispatchers and first responders, directly impacting public safety outcomes.

The platform is currently operating on outdated hardware that falls below the recommended specifications for version 25.2. This creates the potential for increasing operational and security risks. Maintaining compliance with required security patches, bug fixes, and vendor support agreements is becoming unsustainable, as existing infrastructure may not support future software updates. As a result, system stability is at risk of degrading and as a result of these concerns Maine State Police has determined a hardware refresh can not be delayed until the end of the current contract.

2. Provide a brief justification for the selected vendor to supplement the response in Part II. Reference the solicitation (RFP/RFA/RFQ) number if applicable.

The vendor was selected under existing Contract CT: 16A-20190506*3274, awarded through a competitive RFP (#201407805) process. This contract also includes support from Motorola Solutions and Solutions II, who serve as subject matter experts in hardware requirements, system installation, and ongoing support.

3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

Negotiations with the vendor resulted in pricing slightly below market average for hardware, as well as installation and configuration of the CAD and RMS systems.

4. Describe the plan for future competition for the goods or services.

The current contract will expire in 2029. Maine State Police are coordinating with MainelT and procurement to prepare for a competitive bidding via RFP prior to the contract's expiration to avoid risk and to stay in compliance with State of Maine purchasing statute.

PART IV: AMERICAN RESCUE PLAN ACT (ARPA) / MAINE JOBS & RECOVERY PLAN (MJRP)

Does this request utilize ARPA/MJRP funds?

☐ Yes, MJRP funds (023) – If Yes, please attach the approved Business Case(s).

☐ Yes, ARPA funds (025) or (026) – If Yes, please be aware of the requirements from awarding federal agencies.

☒ No – If No, proceed to Part V.

PART V: CONFLICTS OF INTEREST (COI); CONTRACT WITH THE STATE

Maine law contains Conflict of Interest statutes directed to State Departments, State Officers, and Employees Generally under MRS [Title 5, §18](#) and [§18-A](#), in harmony with MRS [Title 17, §3104](#).

☒ The requesting department's signatory affirms, understands, and acknowledges Maine's Conflict of Interest statutes and, in accordance with those statutes and to the best of their knowledge, has determined that no conflict of interest exists at the time of this contract, renewal, or amendment.

PART VI: APPROVALS

Governor/Department Commissioner or Designee

1. The signature below indicates approval of this procurement request.

Signature of requesting
Department's Commissioner
(or designee):

DocuSigned by:
Derek Gorneau
D6278D38A233439...

Typed Name:

Derek Gorneau

Date:

6/16/2026

2. Additional signature required **ONLY if box E (Emergency) is selected in PART II**. The signature below indicates approval by the Department's Commissioner, or the designee specifically authorized to approve emergency procurement requests.

Signature of requesting
Department's Commissioner
(or designee):

DocuSigned by:
Derek Gorneau
D6278D38A233439...

Typed Name:

Derek Gorneau

Date:

6/16/2026

OSPS Section Only

Signature of DAFS
Procurement Official:

DocuSigned by:
Nancy Tan
7AA9094BA0244AB...

Typed Name:

Nancy Tan, IT Procurement Director

Date:

6/17/2026