



PROCUREMENT JUSTIFICATION FORM (PJF)

This form must accompany all contract requests and sole source requisitions (RQS) over \$5,000 submitted to the Division of Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Division of Procurement Services intranet site (Forms page) for additional instructions.

PART I: OVERVIEW
Table with 4 columns: Department Office/Division/Program, Department Contract Administrator or Grant Coordinator, (If applicable) Department Reference #, Amount, Advantage CT / RQS #, CONTRACT/AMENDMENT/GRANT, Proposed Start Date, Proposed End Date, Original Start Date, Effective Date, Previous End Date, New End Date, Project Start Date, Grant Start Date, Project End Date, Grant End Date, Vendor/Provider/Grantee Name, City, State, Brief Description of Goods/Services/Grant.

PART II: JUSTIFICATION FOR VENDOR SELECTION

Check the box below for the justification(s) that applies to this request. (Check all that apply.)
Table with 4 columns: A. Competitive Process, B. Amendment, C. Single Source/Unique Vendor, D. Proprietary/Copyright/Patents, E. Emergency, G. Grant, H. State Statute/Agency Directed, I. Federal Agency Directed, J. Willing and Qualified, K. Client Choice.

<input type="checkbox"/>	F. University Cooperative Project	<input type="checkbox"/>	L. Other Authorization
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Please respond to ALL of the questions in the following sections.

**PART III: SUPPLEMENTAL INFORMATION**

1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

The legislature and Governor have made the transparency of prescription drug pricing a priority and as such have passed several laws over the last few years that require MHDO to produce annual prescription drug pricing transparency reports. The level of analysis that is required to produce the contents for these annual reports is highly complex and requires a specialized level of understanding of the various entities in the pharmaceutical supply chain including manufactures, wholesale distributors, pharmacy benefit managers, pharmacies, and payors. Ten2Eleven has provided the MHDO this level of specialized expertise in the development of all its mandated prescription drug transparency reports; and they are best positioned to continue to support the MHDO based on their existing work with MHDO as described above. Working together MHDO and Ten2Eleven will be build off the work and infrastructure that has already been created over the last several years so that compliance with the prescription drug reporting requirements is not disrupted and builds off of the investment and analysis over the last several years.

2. Provide a brief justification for the selected vendor to supplement the response in Part II. Reference the RFP number, if applicable.

Ten2Eleven Business Solutions, LLC has been working with MHDO since the enactment of PL 2019 Ch.470 and has supported MHDO in developing all its legislative reports on Prescription Drug Pricing Transparency. Ten2Eleven has supported the agency with presenting our findings to the HCIFS legislative committee and to the Maine Prescription Drug Affordability Board. Ten2Eleven has both state level and national level experience, technical expertise; as well as the infrastructure (leverages the infrastructure that they have built to support other States) to continue to assist the MHDO in the collection and analysis of the prescription drug pricing data that MHDO collects from payers, manufacturers, wholesale distributors and pharmacy benefit managers. Ten2Eleven also has experience working with the Medispan database; and the Canadian drug pricing file which are other critical prescription drug data sets that MHDO relies on to comply with the various prescription drug pricing transparency laws.

3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

Ten2Eleven Business Solutions, LLC has experience working with other State government entities (including Maine) and national prescription drug databases. They understand the limited resources that are available and as such have developed a pricing model for work that they do with state government. Ten2Eleven Business Solutions, hourly rate is competitive with the hourly rates of our data vendor which was a competitive bid.

4. Describe the plan for future competition for the goods or services.

The highly specialized expertise required in the area of analysis of prescription drug pricing is limited; and it is more efficient and effective for MHDO, especially given our limited resources and the need for data/information to help inform better policy, to continue to build off the work that has already been invested into Ten2Eleven Business Solutions until such time that there are other options available to pursue.



**PART IV: AMERICAN RESCUE PLAN ACT (ARPA) / MAINE JOBS & RECOVERY PLAN (MJRP)**

Does this request utilize ARPA/MJRP funds?

<input type="checkbox"/> Yes – If Yes, please attach the approved Business Case(s).
<input checked="" type="checkbox"/> No – If No, proceed to Part V.

**PART V: APPROVALS**

The signatures below indicate approval of this procurement request.

Signature of requesting Department's Commissioner (or designee):			
Typed Name:	Karynlee Harrington, Director	Date:	5/11/2023
Signature of DAFS Procurement Official:	<div style="border: 1px solid #ccc; border-radius: 10px; padding: 5px; display: inline-block;"> <small>DocuSigned by:</small>    <small>249502C7B71A49A...</small> </div>		
Typed Name:	Thomas Paquette	Date:	6/1/2023