



DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES
DIVISION OF PROCUREMENT SERVICES
 STATE OF MAINE

PROCUREMENT JUSTIFICATION FORM (PJF)

This form must accompany all contract requests and sole source requisitions (RQS) over \$5,000 submitted to the Division of Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Division of Procurement Services intranet site (Forms page) for additional instructions.

PART I: OVERVIEW			
Department Office/Division/Program:		DAFS/OIT	
Department Contract Administrator or Grant Coordinator:		Dawanna Pease	
(If applicable) Department Reference #:			
Amount: (Contract/Amendment/Grant)	\$ \$176,900.00	Advantage CT / RQS #:	RQS 18B 20220609-1438
CONTRACT	Proposed Start Date:	6/21/2022	Proposed End Date: 6/20/2023
AMENDMENT	Original Start Date:		Effective Date:
	Previous End Date:		New End Date:
GRANT	Project Start Date:		Grant Start Date:
	Project End Date:		Grant End Date:
Vendor/Provider/Grantee Name, City, State:		A T & T Mobility National Accounts PO Box 536216 Atlanta GA 30353-6218	
Brief Description of Goods/Services/Grant:		(5800) Lookout Mobile Endpoint Security	

PART II: JUSTIFICATION FOR VENDOR SELECTION			
Check the box below for the justification(s) that applies to this request. (Check all that apply.)			
<input type="checkbox"/>	A. Competitive Process	<input type="checkbox"/>	G. Grant
<input type="checkbox"/>	B. Amendment	<input type="checkbox"/>	H. State Statute/Agency Directed
<input checked="" type="checkbox"/>	C. Single Source/Unique Vendor	<input type="checkbox"/>	I. Federal Agency Directed
<input type="checkbox"/>	D. Proprietary/Copyright/Patents	<input type="checkbox"/>	J. Willing and Qualified
<input type="checkbox"/>	E. Emergency	<input type="checkbox"/>	K. Client Choice
<input type="checkbox"/>	F. University Cooperative Project	<input type="checkbox"/>	L. Other Authorization

Please respond to ALL of the questions in the following sections.

PART III: SUPPLEMENTAL INFORMATION

1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

The Lookout for Work security product is used to secure our mobile devices against security threats. Lookout protects against phishing, malicious applications, rooting and many other mobile security concerns. Lookout for Work is the most capable mobile security product available and integrates into our mobile management system seamlessly. This product has been utilized for multiple years and needs to be renewed annually.

2. Provide a brief justification for the selected vendor to supplement the response in Part II. Reference the RFP number, if applicable.

The selected vendor, AT&T, is offering the same licenses that the previous vendor, SHI, was offering but for 12% less. Purchasing licenses from AT&T will save \$26,000.

3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

The negotiated cost will provide us the same level of protection and support as our current licenses but at a significantly reduced cost.

4. Describe the plan for future competition for the goods or services.

While looking for renewals on this product we will gather quotes from all applicable vendors. We will also explore alternative mobile security products.

PART IV: AMERICAN RESCUE PLAN ACT (ARPA) / MAINE JOBS & RECOVERY PLAN (MJRP)

Does this request utilize ARPA/MJRP funds?


Yes – If Yes, please attach the approved Business Case(s).

No – If No, proceed to Part V.

PART V: APPROVALS

The signatures below indicate approval of this procurement request.

Signature of requesting
Department's Commissioner
(or designee):

DocuSigned by:

052B9AC7E56A489...

Typed Name:

Frederick Brittain, Chief Information Officer

Date:

6/13/2022

Procurement Justification Form (PJF)

Signature of DAFS Procurement Official:	<p>DocuSigned by: <i>Joseph Zrioka</i> EA813178102243C...</p>		
Typed Name:	Joseph Zrioka, Director of IT Procurement	Date:	6/13/2022