

## State of Maine Procurement Justification Form

PART I: OVERVIEW				
Department Office/Division/Program:		DHHS/MaineCare Services and Office of Aging & Disability Services – Lori Harding		
Department Contract Administrator or Grant Coordinator:		Nancy Tan / Jennifer Levesque		
(If applicable) Department Reference #:		ADS-19-9712F		
Amount: (Contract/Amendment/Grant)	<b>Current:</b> \$1,879,876.00 <b>Amend:</b> \$ 712,998.00 <b>Revised:</b> \$2,592,874.00	Advantage CT / RQS #:	CT 10A 20190607*3744	
CONTRACT	Proposed Start Date:		Proposed End Date:	
AMENDMENT	Original Start Date:	06/01/2019	Effective Date:	05/01/2021
	Previous End Date:	06/30/2022	New End Date:	05/31/2023
GRANT	Project Start Date:		Grant Start Date:	
	Project End Date:		Grant End Date:	
Vendor/Provider/Grantee Name, City, State:		Economic Systems, Inc. Falls Church, Virginia		
Brief Description of Goods/Services/Grant:		Consultation, Research, Training		

PART II: JUSTIFICATION FOR VENDOR SELECTION			
Mark an "X" before the justification(s) that applies to this request. (Check all that apply.)			
	A. Competitive Process		G. Grant
<b>X</b>	B. Amendment		H. State Statute/Agency Directed
<b>X</b>	C. Single Source/Unique Vendor		I. Federal Agency Directed
	D. Proprietary/Copyright/Patents		J. Willing and Qualified
	E. Emergency		K. Client Choice
	F. University Cooperative Project		L. Other Authorization

PART III: SUPPLEMENTAL INFORMATION
Please respond to ALL of the following:
<b>1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.</b>
<p>This amendment extends the period of performance through March 2023, commensurate with the new CMS deadline for achieving compliance with Home and Community Based Services (HCBS) Settings new rule requirements; extends Provider support for multiple programmatic meetings through March 2023; extends the timelines for the previously agreed-upon person-centered-planning work in support of both the LTSS and the Developmental Disabilities (DD), Brain Injury (BI), and Other Related Conditions (ORC) programs; and increases the quantity and funding for approximately 1,050 additional service provider settings assessments.</p>

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### 2. Provide a brief justification for the selected vendor to supplement the response in Part II.

This amendment continues and expands upon work already being conducted by the contracted vendor.

The Provider has the technical ability and expertise to provide comprehensive services to the State to meet the obligations under the HCBS rule and Person-Centered Planning. The Provider's subject matter expert (SME) will be leading the Maine team to provide the necessary services to the State and coordinate the continuing and additional work.

CMS and the Administration for Community Living (ACL) contracted with subject matter experts working with EconSys to provide technical education and information for all states on implementation of the HCBS rule. Furthermore, EconSys has prior experience in Maine, with DHHS on an Office of Aging and Disability Employment Policy Technical Grant (2013-2016) coordinating a comprehensive workplan and documentation portal for the three-year project which included assistance to analyze the 2015 STP in relationship to State statutes and policies, and development of provider self-assessments for the HCBS rule implementation. EconSys' data collection experience spans over 25 years. EconSys has developed data collection tools, both web-based and Microsoft Excel-based, to collect programmatic data.

The unique qualifications, experience and expertise in the HCBS final rule, Person Centered Planning process, and the previous experience with Maine make EconSys the preferred vendor.

### 3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

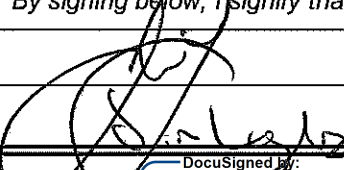
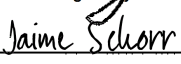
The cost of the continuing and additional work is similar to the cost of services under the basic contract.

The Department has determined that the cost proposed by EconSys is fair and reasonable based upon comparison with other, similar consulting contracts that were previously approved and determined to be fair and reasonable.

### 4. Describe the plan for future competition for the goods or services.

The Department does not intend to issue an RFP for this one-time service.

### PART IV: APPROVALS

<b>Signature of requesting Department's Commissioner (or designee):</b>	<i>By signing below, I signify that I approve of this procurement request.</i>		
<b>Printed Name:</b>		<b>Date:</b>	3-Jun-21
<b>Signature of DAFS Procurement Official:</b>	DocuSigned by: 		
<b>Printed Name:</b>	6D6437754DD0459... Jaime Schorr	<b>Date:</b>	6/23/2021