

State of Maine Waiver of Competitive Bidding Request Form

Form Instructions: Please provide the requested information in the white boxes below. This form is to precede all contract requests that are not the direct result of a competitive bid process.

Requesting Department's Contract Administrator	Sherrill Hallett/Contract Grant Specialist - Alan Ballard/Energy Manager	Office/Division/Program of Contract Administrator	Department of Defense, Veterans & Emergency Management
Est. Contract Amount	\$14,289.00 for 2019 /\$30,498.00 for 2020 & 2021	Contract or RQS Number	CT#15A20190625*3958
Proposed Start Date	July 1, 2019	Proposed End Date	June 30, 2022
Vendor/Provider Name, City, State		Aegis Energy Services, Inc. 55 Jackson Street Holyoke, MA 01040	
Short Description of Good or Services		To provide annual and quarterly contracted services for the Aegis Thermo Power 75 KW Combined Heat and Power-Plant (CHP) Army Aviation Support Facility (AASF) located in Bangor ME and the Yanmar Micro 35 KW Combined Heat and Power (CP-35VC) located at Armed Forces Reserved Center (AFRC) located in Bangor ME	
Please note, for transparency purposes Waivers of Competitive Bidding will be publicly posted. Public postings are placed on the Division of Procurement Services website for a period of seven consecutive calendar days.		To be completed by the Division of Procurement Services Posting dates on Division of <i>Procurement Services</i> website: From: 6/28/19 To: 7/5/19	
Notice of Intent to Waive Competitive Bidding Number		NOI# 0620191136	
1. Statutory Justification State of Maine statute (5 M.R.S. §1825-B(2)) allows waivers of competitive bidding only for the specific reasons listed below. Please mark the appropriate box (X) next to the justification which applies to this specific request.			
<input type="checkbox"/>	A. The procurement of goods or services by the State for county commissioners pursuant to Title 30-A, section 124, involves the expenditure of \$2,500 or less, and the interests of the State would best be served.		
<input type="checkbox"/>	B. The Director of the Bureau of General Services is authorized by the Governor, or the Governor's designee, to make purchases without competitive bidding because, in the opinion of the Governor or the Governor's designee, an emergency exists that requires the immediate procurement of goods or services.		
<i>If citing the above justification for this Waiver of Competitive Bidding request, please have the requesting Department's Commissioner or Chief Executive (as the Governor's "designee") sign and date on the right.</i>		<i>By signing below, I signify as the Governor's designee there is an emergency that necessitates this non-competitive procurement.</i> Signature:	
		Printed Name:	Date:

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X	<p>C. After reasonable investigation by the Director of the Bureau of General Services, it appears that any required unit or item of supply, or brand of that unit or item, is procurable by the State from only one source;</p>
	<p>D. It appears to be in the best interest of the State to negotiate for the procurement of petroleum products.</p>
	<p>E. The purchase is part of a cooperative project between the State and the University of Maine System, the Maine Community College System, the Maine Maritime Academy, or a private, nonprofit, regionally accredited institution of higher education with a main campus in this State involving:</p> <p>(1) An activity assisting a state agency and enhancing the ability of the university system, community college system, Maine Maritime Academy, or a private, nonprofit, regionally accredited institution of higher education with a main campus in this State to fulfill its mission of teaching, research, and public service;</p> <p>(2) A sharing of project responsibilities and, when appropriate, costs.</p> <p><i>If citing the above justification for this sole source request, please note that the specific approval of the Governor's Office is required, in accordance with Executive Order 26 FY 11/12, "An Order to Enhance Competitive Bidding". The approval must be documented on DAFS/BGS/Division of Procurement Services "GOVCOOP" form, found here: http://www.maine.gov/purchases/info/forms/govcoop.doc.</i></p>
	<p>F. The procurement of goods or services involves expenditures of \$10,000 or less, in which case the Director of the Bureau of General Services may accept oral proposals or bids;</p>
	<p>G. The procurement of goods or services involves expenditures of \$10,000 or less, and procurement from a single source is the most economical, effective and appropriate means of fulfilling a demonstrated need.</p>
	<p>If a different authorization specifically allows for this non-competitive procurement, please provide that reference here.</p>

Please note that the following four points below (#2 through 5) all require a response.

2. Description of Specific Need
 Please identify, and fully describe, the specific problem, requirement, or need the resulting non-competitive contract would address and which makes the goods or services necessary. Explain how the requesting Department determined that the goods or services are critical and/or essential to agency responsibilities or operations.

There are no local, state or federal personnel trained by the manufacturer to perform the service more efficiently or more cost effectively than the requested sole source service provider. They are the only contractor in the world certified to conduct the required maintenance service on the Aegis Thermo Power 75KW and the Yanman 35 KW combined heat and power plants.

3. Availability of other Public Resources
 Please explain how the requesting Department concluded that sufficient staffing, resources, or expertise is not available within the State of Maine's government, or other governmental entities (local, other state, or federal agencies) external to the requesting Department, which would be able to address the identified need more efficiently and effectively than the identified vendor.

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There are no local, state or federal personnel trained by the manufacturer to performed the service more efficiently or more cost effectively than the requested sole source service provider. They are the only contractor in the world certified to conduct the maintenance work on the Aegis Thermo Power 75 KW and the Yanmar 35 KW.

4. Cost

Since a waiver of competitive bidding is being requested for this procurement, please explain how the requesting Department concluded the negotiated costs, fees, or rates are **fair and reasonable**.

The company offered maintenance agreement and monitoring as follows:

AegenThermoPower 75 KW Unit Rates

July 2019 \$1.83 per run hours

July 2020 \$2.02 per run hours

July 2021 \$2.21 per run hours

Yanmar 35KW CMP Unit Rates

July 2019 \$.89 per run hours

July 2020 \$.93 per run hours

July 2021 \$1.02 per run hours

5. Future Competition

Please describe potential opportunities, which may be available to foster competition for these goods or services in the future.

We followed the proper purchasing requirements, guidelines, sought competitive bids. We will continue to do so in the future.

Please note that **only one of the two points below ("Uniqueness" or "Timeframe")** requires a response. Requesting Departments are not required to respond to both points.

6. Uniqueness

Please explain if the goods or services required are unique to a specific vendor. Describe the unique qualifications, abilities, and/or expertise of the vendor and how those particular unique factors address the specific need identified above. If the vendor has unique equipment, facilities, or proprietary data, also explain the necessity of these particular unique assets.

This is propriety energy reducing equipment that requires specialized routine maintenance and repair.

7. Timeframe (Complete only if B. is the Statutory Justification marked on Page 1)

Please explain if time is of the essence and an emergency exists which requires the immediate procurement of goods or services. Describe the nature of this emergency, provide the date by which the goods or services must be delivered, and explain how that date was determined and its

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significance (i.e. impact if delayed beyond this date). Also, provide information as to how it was determined this vendor is the best option to address this time-sensitive procurement.

Signature of requesting Department's Commissioner or Chief Executive (or designee within the Commissioner's Office):

By signing below, I signify that my Department requests, and I approve of, this Waiver of Competitive Bidding.

DocuSigned by:
Scott A. Young

Printed Name:

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Scott A. Young, Deputy Commissioner

Date:

28 June 2019