



DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES
OFFICE OF STATE PROCUREMENT SERVICES
 STATE OF MAINE

PROCUREMENT JUSTIFICATION FORM (PJF)

This form must accompany all contract requests and sole source requisitions (RQS) over \$10,000 submitted to the Office of State Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Procurement Services intranet site (Forms page) for additional instructions.

PART I: OVERVIEW				
Department Office/Division/Program:		Department of Public Safety – Crime Lab		
Department Contract Administrator or Grant Coordinator:		LT. Michael Zabarsky Alex Gibson		
(If applicable) Department Reference #:				
Agency Department Code:	16A	Advantage CT / RQS #:	RQS 20260409*1590	
Amount: (Contract/Amendment/Grant)	\$26,690			
CONTRACT	Proposed/Original Start Date:	5/1/2026	Proposed/Most Recent End Date:	4/30/2028
AMENDMENT	New Effective Date:		New End Date (if Applicable):	
GRANT	Project Start Date:		Grant Start Date:	
	Project End Date:		Grant End Date:	
Vendor/Provider/Grantee Name, City, State:		BODE CELLMARK FORENSICS INC dba BODE TECHNOLOGY VC0000216052 Scott Reierstad Technical Account Manager Cell phone: 703-899-8419 scott.reierstad@bodetech.com		
Brief Description of Goods/Services/Grant:		Crime Lab DNA Unit Collection Kits for Convicted Offenders		

PART II: JUSTIFICATION FOR VENDOR SELECTION			
Check the box below for the justification(s) that applies to this request. (Check all that apply.)			
<input type="checkbox"/>	A. Competitive Process	<input type="checkbox"/>	G. Grant
<input type="checkbox"/>	B. Amendment	<input type="checkbox"/>	H. State Statute/Agency Directed
<input checked="" type="checkbox"/>	C. Single Source/Unique Vendor	<input type="checkbox"/>	I. Federal Agency Directed
<input type="checkbox"/>	D. Proprietary/Copyright/Patents	<input type="checkbox"/>	J. Willing and Qualified

<input type="checkbox"/>	E. Emergency	<input type="checkbox"/>	K. Client Choice
<input type="checkbox"/>	F. Higher Education Cooperative Project	<input type="checkbox"/>	L. Other Authorization

Please respond to ALL of the questions in the following sections.

PART III: SUPPLEMENTAL INFORMATION

1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

The Maine State Police Crime Laboratory is seeking to procure buccal DNA collection kits from Bode Technology for convicted offender sample collection and processing.

The Lab’s current collection method requires transferring a buccal sample onto FTA-treated cards, which can introduce variability and chemical inhibition. These factors contribute to a 20–35% failure rate in first-pass DNA profiling using direct amplification. Failed samples must be reprocessed through the full casework workflow at an additional cost of approximately \$500–\$1,000 per sample.

The Bode Buccal DNA Collectors are direct-collection devices that do not use FTA paper, reducing inhibition and improving sample consistency. Their use is expected to significantly lower failure rates and associated reprocessing costs.

Additionally, these kits support digital data collection at the time of sampling, improving efficiency, reducing manual entry, and streamlining laboratory accessioning. This procurement is necessary to improve the efficiency, reliability, and cost-effectiveness of the State’s DNA collection program with current lab resources.

2. Provide a brief justification for the selected vendor to supplement the response in Part II. Reference the solicitation (RFP/RFA/RFQ) number if applicable.

Bode Technology was selected as the vendor because it is the sole manufacturer and authorized distributor of the Maine Buccal DNA Collection Kit and its critical components. The kit includes the proprietary Bode Buccal DNA Collector, which is uniquely designed, developed, and manufactured by Bode Technology and is not available from any other vendor.

This collector is produced in an ISO Class 7 cleanroom and meets ISO18385 Forensic DNA Grade standards, ensuring the integrity and reliability of DNA samples for forensic use. Each production lot is also tested for detectable DNase activity, which is essential for maintaining sample quality. In addition, the Bode Blue Archival Cassette and Envelope system is a proprietary storage and preservation solution specifically engineered to work with the Bode Buccal DNA Collector. The proprietary design supports secure sample handling, efficient storage, and proper chain-of-custody procedures. This archival system is also exclusively available through Bode Technology.

Due to the proprietary nature of these components and their required compatibility for forensic DNA collection, storage, and analysis at our lab, no other vendor can provide equivalent products that meet the State’s operational and evidentiary requirements and reasonable industry pricing.

PART III: SUPPLEMENTAL INFORMATION

3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

The pricing for the buccal DNA collection kits from Bode Technology is considered fair and reasonable given the unique nature of the product and the measurable cost savings associated with its use.

Bode Technology is the only known vendor that provides a direct-collection buccal DNA device that does not rely on FTA-treated collection cards. This distinction is critical.

These failures require reprocessing through the full casework workflow at an additional cost of approximately \$500–\$1,000 per sample. By utilizing a direct-collection device that eliminates the need for FTA paper, the Bode system is expected to significantly reduce failure rates, rework, and associated costs.

Although price competition is not available due to the proprietary and sole-source nature of this product, the anticipated reduction in reprocessing costs and improvements in efficiency provide a clear and quantifiable cost benefit to the State.

Based on the vendor's unique capability and the demonstrated operational and financial impact, the pricing is determined to be fair and reasonable.

4. Describe the plan for future competition for the goods or services.

At this time, Bode Technology is the only known vendor that provides a direct-collection buccal DNA device that meets the State's operational and forensic requirements, specifically the ability to collect samples without the use of FTA-treated media.

The lab will continue to monitor the marketplace for the development of comparable technologies and vendors that can provide equivalent direct-collection devices compatible with the State's laboratory processes and quality standards.

If additional vendors become available that can meet these requirements, the department will pursue a competitive procurement process in accordance with State of Maine procurement policies. In the interim, this sole-source procurement is necessary to ensure the continued efficiency, reliability, and cost-effectiveness of the DNA collection program.

PART IV: AMERICAN RESCUE PLAN ACT (ARPA) / MAINE JOBS & RECOVERY PLAN (MJRP)

Does this request utilize ARPA/MJRP funds?
<input type="checkbox"/> Yes, MJRP funds (023) – If Yes, please attach the approved Business Case(s).
<input type="checkbox"/> Yes, ARPA funds (025) or (026) – If Yes, please be aware of the requirements from awarding federal agencies.
<input checked="" type="checkbox"/> No – If No, proceed to Part V.

PART V: CONFLICTS OF INTEREST (COI); CONTRACT WITH THE STATE

Maine law contains Conflict of Interest statutes directed to State Departments, State Officers, and Employees Generally under MRS [Title 5, §18](#) and [§18-A](#), in harmony with MRS [Title 17, §3104](#).

The requesting department’s signatory affirms, understands, and acknowledges Maine’s Conflict of Interest statutes and, in accordance with those statutes and to the best of their knowledge, has determined that no conflict of interest exists at the time of this contract, renewal, or amendment.

PART VI: APPROVALS

Governor/Department Commissioner or Designee

1. The signature below indicates approval of this procurement request.

Signature of requesting Department’s Commissioner (or designee):	<i>Michael Sauschuck</i>		
Typed Name:	Michael Sauschuck, Commissioner	Date:	5/5/2026

2. Additional signature required **ONLY if box E (Emergency) is selected in PART II**. The signature below indicates approval by the Department’s Commissioner, or the designee specifically authorized to approve emergency procurement requests.

Signature of requesting Department’s Commissioner (or designee):			
Typed Name:		Date:	

****OSPS Section Only****

Signature of DAFS Procurement Official:	<small>DocuSigned by:</small> <i>Michael McNeil</i>		
Typed Name:	Michael McNeil	Date:	5/6/2026

NOI 0520260292 5/6-5/12






BODE DNA Collection Kits PJJ

Final Audit Report

2026-05-05

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