



DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES
OFFICE OF STATE PROCUREMENT SERVICES
 STATE OF MAINE

PROCUREMENT JUSTIFICATION FORM (PJF)

This form must accompany all contract requests and sole source requisitions (RQS) over \$5,000 submitted to the Office of State Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Procurement Services intranet site (Forms page) for additional instructions.

PART I: OVERVIEW				
Department Office/Division/Program:		ACF-Maine Forest Service – Forest Protection Division		
Department Contract Administrator or Grant Coordinator:		Robby Gross/Jennifer Wright		
(If applicable) Department Reference #:				
Amount: (Contract/Amendment/Grant)		\$35,654.80	Advantage CT / RQS #:	01A-20250425000000001565
CONTRACT	Proposed Start Date:	4/22/2025	Proposed End Date:	12/31/2025
AMENDMENT	Original Start Date:		Effective Date:	
	Previous End Date:		New End Date:	
GRANT	Project Start Date:		Grant Start Date:	
	Project End Date:		Grant End Date:	
Vendor/Provider/Grantee Name, City, State:		BK Technologies West Melbourne, FL		
Brief Description of Goods/Services/Grant:		To Purchase 15 New Bendix King radios, 5 for each Region, to replace old and failing radios		

PART II: JUSTIFICATION FOR VENDOR SELECTION			
Check the box below for the justification(s) that applies to this request. (Check all that apply.)			
<input type="checkbox"/>	A. Competitive Process	<input type="checkbox"/>	G. Grant
<input type="checkbox"/>	B. Amendment	<input type="checkbox"/>	H. State Statute/Agency Directed
<input checked="" type="checkbox"/>	C. Single Source/Unique Vendor	<input type="checkbox"/>	I. Federal Agency Directed
<input type="checkbox"/>	D. Proprietary/Copyright/Patents	<input type="checkbox"/>	J. Willing and Qualified
<input type="checkbox"/>	E. Emergency	<input type="checkbox"/>	K. Client Choice

<input type="checkbox"/>	F. University Cooperative Project	<input type="checkbox"/>	L. Other Authorization
--------------------------	-----------------------------------	--------------------------	------------------------

Please respond to ALL of the questions in the following sections.

PART III: SUPPLEMENTAL INFORMATION

1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

This request is for a second issued radio for Forest Rangers. The Harris portable radio that is issued through OIT is not sufficient to handle all Forest Ranger workloads. It is a necessity to have two radios on the scene to communicate to state and local resources for instate response. For out-of-state mobilizations, Harris radios are not compatible with nationwide programming as OIT controls the ability to reprogram. Additionally, the issued Harris radio is not field programmable to interact with the changing emergency scene. Bendix King is a nationwide platform radio that wildland fire agencies use. The radios that are being purchased (Bendix King) are replacing older Bendix King radios that are failing and can't be repaired cheaply. Purchasing similar styles and modeled radios for ease of operation and training is important. The radios that are being purchased are the same as recently updated purchased radios to ensure continuity of operations.

2. Provide a brief justification for the selected vendor to supplement the response in Part II. Reference the RFP number, if applicable.

The proposed vendor, Bendix King Technologies, is the manufacturer of the Radio. They have designed, engineered, and built the radio that is being purchased. Other vendors buy from Bendix King Technologies and resell for their costs and markup. We are purchasing directly from the manufacturer, Bendix King Technologies, and not using another vendor as a supplier. This radio and model are the recognized radios for wildfire/incident response. Our partners, US Forest Service, National Park Service, Bureau of Land Management, and US Fish & Wildlife have all moved to this radio for its efficiency, ease of use, and industry leader. We need the Bendix King radio, as Harris radios are not compatible with nationwide programming as OIT controls the ability to reprogram. Additionally, the issued Harris radio is not field programmable to interact with the changing emergency scene. We have utilized the vendor, Bendix King Technologies, for similar purchases over the last few years and need to buy the same radio for continuity of operations.
 Click or tap here to enter text.

Click or tap here to enter text.

3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

Bendix King Technologies is the manufacturer of these radios. They have designed, engineered, and built the radio that is being purchased. Other vendors purchase this same radio and then resell it for their costs and markup. We are purchasing directly from the manufacturer, Bendix King Technologies, and not using other vendors as a supplier. Bendix King Technologies has the item priced at \$2,376.99 per radio. Third-party vendor prices are \$3,862.50 per radio and accessories. We need this model of radio as it is the same radio we have used for upgrades over the last few years. We need to maintain continuity of operations for our communications systems.
 Click or tap here to enter text.

PART III: SUPPLEMENTAL INFORMATION

4. Describe the plan for future competition for the goods or services.

We will continue to consider and evaluate the ability to use cooperative contracts to purchase Bendix King radios if a cooperative contract is available to use. We will work towards developing a notice of intent to waive the competitive process for future purchases as using the actual manufacturer of the radio is the most economical currently. It is important that any radios purchased are compliant with APCO Project 25 specifications. In the future, wildfire/incidents will require that only P25 digital radios be used, i.e.: this purchase

PART IV: AMERICAN RESCUE PLAN ACT (ARPA) / MAINE JOBS & RECOVERY PLAN (MJRP)

Does this request utilize ARPA/MJRP funds?

Yes, MJRP funds (023) – If Yes, please attach the approved Business Case(s).

Yes, ARPA funds (025) – If Yes, please be aware of the requirements from awarding federal agencies.

No – If No, proceed to Part V.

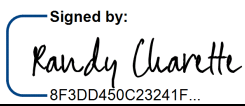
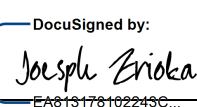
PART V: CONFLICTS OF INTEREST (COI); CONTRACT WITH THE STATE

Maine law contains Conflict of Interest statutes directed to State Departments, State Officers, and Employees Generally under MRS [Title 5, §18](#) and [§18-A](#), in harmony with MRS [Title 17, §3104](#).

The requesting department signatory understands and acknowledges Maine’s Conflict of Interest statutes.

PART VI: APPROVALS

The signatures below indicate approval of this procurement request.

Signature of requesting Department’s Commissioner (or designee):	 Signed by: Randy Charette Deputy Commissioner, Department of		
For	Typed Name: Amanda E. Beal, Commissioner DACF	Date:	5/22/2025
Signature of DAFS Procurement Official:	 DocuSigned by: Joseph Zrioka		
Typed Name:	Joseph Zrioka, IT Procurement Director	Date:	5/22/2025