



PROCUREMENT JUSTIFICATION FORM (PJF)

This form must accompany all contract requests and sole source requisitions (RQS) over \$5,000 submitted to the Office of State Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Procurement Services intranet site (Forms page) for additional instructions.

<u>PART I: OVERVIEW</u>			
Department Office/Division/Program:	Maine DOT/M&O/Highway Maintenance Operations		
Department Contract Administrator or Grant Coordinator:	Chris Landry Transportation Operations Manager		
(If applicable) Department Reference #:			
Amount: (Contract/Amendment/Grant)	\$ 150,000	Advantage CT / RQS #:	RQS2025041500000001497
CONTRACT	Proposed Start Date:	5/16/2025	Proposed End Date: 5/11/2028
AMENDMENT	Original Start Date:		Effective Date:
	Previous End Date:		New End Date:
GRANT	Project Start Date:		Grant Start Date:
	Project End Date:		Grant End Date:
Vendor/Provider/Grantee Name, City, State:	MB Company VC1000061575 95 Blessing Drive, Muncie, PA 17556		
Brief Description of Goods/Services/Grant:	Maine DOT has 5 custom built striper trucks through a competitive bid process. That process resulted in trucks that were purchased through MB Company. This request is to allow the continuation of maintenance and support for this equipment through the original manufacturer, MB Company. MB Company is the only company that supplies the parts for this equipment.		

PART II: JUSTIFICATION FOR VENDOR SELECTION			
Check the box below for the justification(s) that applies to this request. (Check all that apply.)			
<input type="checkbox"/>	A. Competitive Process	<input type="checkbox"/>	G. Grant
<input type="checkbox"/>	B. Amendment	<input type="checkbox"/>	H. State Statute/Agency Directed
<input checked="" type="checkbox"/>	C. Single Source/Unique Vendor	<input type="checkbox"/>	I. Federal Agency Directed

<input type="checkbox"/>	D. Proprietary/Copyright/Patents	<input type="checkbox"/>	J. Willing and Qualified
<input type="checkbox"/>	E. Emergency	<input type="checkbox"/>	K. Client Choice
<input type="checkbox"/>	F. University Cooperative Project	<input type="checkbox"/>	L. Other Authorization

Please respond to ALL of the questions in the following sections.

PART III: SUPPLEMENTAL INFORMATION

1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

The striping system on each truck contains multiple components manufactured solely by MB Company. OEM parts and support ensure the equipment continues to perform as designed, ensuring reliable operation throughout the limited striping season. Each truck is a very complex system that was custom-built by MB Company with very specific components. Original parts and support ensure that our equipment continues to perform as designed and allows us to maintain a reliable work schedule throughout our limited striping season. Using MB parts on an MB designed and built system reduces downtime and ensures overall system compatibility. When a striper is down for any length of time, it directly impacts what we can accomplish within our striping season and highways can't go without paint for a year.

2. Provide a brief justification for the selected vendor to supplement the response in Part II. Reference the RFP number, if applicable.

No other vendor or government agency manufactures replacement parts needed for this system. Any downtime during components malfunctions reduces the department's required levels of service. MB Company is the only company that has the equipment and expertise to adequately provide service and parts for our striper units. MB systems are very customized and very technical. The uniqueness of these paint systems means that the parts are not readily available with the off-the-shelf purchases. MB has all the parts and support required to accommodate our operation.

3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

MB Company maintains a retail list of parts that are available for our equipment. They have provided MaineDOT with a 10% discount off retail price. See attached letter.

4. Describe the plan for future competition for the goods or services.

Competition is ensured at the equipment purchase level. However, once the equipment is purchased, it must be maintained using the parts applicable to that equipment. Parts supplied by MB Company are the parts required to repair these trucks. Eventually when new trucks are approved for purchasing, it would be at that point where we may have to readvertise if the MB paint systems were starting to fail and couldn't be used any longer, new bids would then be put out for new paint systems. At that point we would need new agreements if MB was not the winning bidder.

PART IV: AMERICAN RESCUE PLAN ACT (ARPA) / MAINE JOBS & RECOVERY PLAN (MJRP)

Does this request utilize ARPA/MJRP funds?

<input type="checkbox"/> Yes, MJRP funds (023) – If Yes, please attach the approved Business Case(s).
<input type="checkbox"/> Yes, ARPA funds (025) – If Yes, please be aware of the requirements from awarding federal agencies.
<input checked="" type="checkbox"/> No – If No, proceed to Part V.


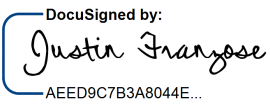
PART V: CONFLICTS OF INTEREST (COI); CONTRACT WITH THE STATE

Maine law contains Conflict of Interest statutes directed to State Departments, State Officers, and Employees Generally under MRS [Title 5, §18](#) and [§18-A](#), in harmony with MRS [Title 17, §3104](#).

The requesting department signatory understands and acknowledges Maine’s Conflict of Interest statutes.

PART VI: APPROVALS

The signatures below indicate approval of this procurement request.

Signature of requesting Department’s Commissioner (or designee):			
Typed Name:	Kyle A Hall	Date:	05/12/2025
Signature of DAFS Procurement Official:			
Typed Name:	Justin Franzose	Date:	5/14/2025