



PROCUREMENT JUSTIFICATION FORM (PJF)

This form must accompany all contract requests and sole source requisitions (RQS) over \$5,000 submitted to the Office of State Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Procurement Services intranet site (Forms page) for additional instructions.

PART I: OVERVIEW			
Department Office/Division/Program:	DPS – MSP - Underwater Recovery Team (URT)		
Department Contract Administrator or Grant Coordinator:	Lt. Gregory Roy Iris Rogers		
(If applicable) Department Reference #:	N/A		
Amount: (Contract/Amendment/Grant)	\$ 160,970.00	Advantage CT / RQS #:	16A 20250411*1483
CONTRACT	Proposed Start Date:	5/2/2025	Proposed End Date: 6/30/2025
AMENDMENT	Original Start Date:		Effective Date:
	Previous End Date:		New End Date:
GRANT	Project Start Date:		Grant Start Date:
	Project End Date:		Grant End Date:
Vendor/Provider/Grantee Name, City, State:	RJE OCEANBOTICS INC VS0000030300 Irvine, CA 92618		
Brief Description of Goods/Services/Grant:	Underwater Remotely Operated Vehicle (ROV)		

PART II: JUSTIFICATION FOR VENDOR SELECTION			
Check the box below for the justification(s) that applies to this request. (Check all that apply.)			
<input checked="" type="checkbox"/>	A. Competitive Process	<input type="checkbox"/>	G. Grant
<input type="checkbox"/>	B. Amendment	<input type="checkbox"/>	H. State Statute/Agency Directed
<input type="checkbox"/>	C. Single Source/Unique Vendor	<input type="checkbox"/>	I. Federal Agency Directed
<input type="checkbox"/>	D. Proprietary/Copyright/Patents	<input type="checkbox"/>	J. Willing and Qualified
<input checked="" type="checkbox"/>	E. Emergency	<input type="checkbox"/>	K. Client Choice
<input type="checkbox"/>	F. University Cooperative Project	<input type="checkbox"/>	L. Other Authorization

Please respond to ALL of the questions in the following sections.

PART III: SUPPLEMENTAL INFORMATION

1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

The Maine State Police Underwater Recovery Team (URT) is in need of a new Remotely Operated Vehicle. In January of 2025, the URT was assisting Maine Marine Patrol with attempting to recover two missing fishermen after their vessel sank off the coast of Maine. The vessel was present in highly tidal waters and deeper than safe to dive to. During this process, the ROV became entangled in the vessel. Recovery efforts have been made and have been unsuccessful to date. A ROV is an essential piece of safety equipment that reduces divers time and exposure to diving at depth. Since January, we have been seeking funding which has now been secured and will be available 5/2/25.

2. Provide a brief justification for the selected vendor to supplement the response in Part II. Reference the RFP number, if applicable.

The following vendors were contacted: 1) Outland Technologies, 2) Deep Trekker Revolution, and 3) Oceanbotics for pricing on ROV.

- Outland Technologies ROV-3000 (ROV and Umbilical Only – We would utilize our existing topside electronics) - \$103,218

This quote is to repair / replace the missing and damaged parts to our current ROV setup. We have not been impressed with the build quality, ROV maneuverability, ease of set-up / use / tear down, and customer service that Outland Technologies offers. The technology, power, and build quality does not meet our expectations and does not fit the demands of the missions we are called on to complete.

- Deep Trekker Revolution ROV - \$168,584.67

Deep Trekker's ROV's look similar to those of Outland Technologies, and it appears that maneuverability in Maine's tidal waters will be an issue. Also, the price is more than the Oceanbotics model below.

- Oceanbotics SRV-8X - \$160,970.00

The Oceanbotics SRV-8X ROV was URT's choice because of the following:

- Small diameter umbilical which will cause significantly less drag than the competitors.
- Ease of deployment, use, and teardown.
- Battery Powered – We won't have to deploy two generators like the Outland ROV.
- Enhanced Maneuverability
- Ability to Pitch the ROV to grab objects and search
- 24/7 Customer Service
- Free Onsite Training
- DVL Solution Altitude System
- Price was less than Deep Trekker.
- The Maine Warden Service also plans to purchase an Oceanbotics ROV in the future.
 - Promoting interoperability like our Marine Sonic side scan sonar systems.

PART III: SUPPLEMENTAL INFORMATION

3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

1) Outland Technologies - \$103,218.00: 2) Deep Trekker Revolution - \$168,584.67, and 3) Oceanbotics - \$160,970.00

4. Describe the plan for future competition for the goods or services.

The Maine State Police URT will continue to source numerous product proposals to ensure they are meeting the needs of the agency and are fiscally responsible and will continue to use Procurement, as well.

PART IV: AMERICAN RESCUE PLAN ACT (ARPA) / MAINE JOBS & RECOVERY PLAN (MJRP)

Does this request utilize ARPA/MJRP funds?

Yes, MJRP funds (023) – If Yes, please attach the approved Business Case(s).

Yes, ARPA funds (025) – If Yes, please be aware of the requirements from awarding federal agencies.

No – If No, proceed to Part V.

PART V: CONFLICTS OF INTEREST (COI); CONTRACT WITH THE STATE

Maine law contains Conflict of Interest statutes directed to State Departments, State Officers, and Employees Generally under MRS [Title 5, §18](#) and [§18-A](#), in harmony with MRS [Title 17, §3104](#).

The requesting department signatory understands and acknowledges Maine's Conflict of Interest statutes.

PART VI: APPROVALS

The signatures below indicate approval of this procurement request.

Signature of requesting
Department's Commissioner
(or designee):



Typed Name:

Michael Sauschuck, Commissioner

Date:

07/05/25

Signature of DAFS
Procurement Official:

DocuSigned by:
Sue H. Garcia
E5DB92AC0F8D490...

Typed Name:

Sue H. Garcia

Date:

5/14/2025






Updated PJF 050625

Final Audit Report

2025-05-07

Created:	2025-05-07
By:	Iris Rogers (iris.rogers@maine.gov)
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-  Document created by Iris Rogers (iris.rogers@maine.gov)
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