



DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES
OFFICE OF STATE PROCUREMENT SERVICES
STATE OF MAINE

PROCUREMENT JUSTIFICATION FORM (PJF)

This form must accompany all contract requests and sole source requisitions (RQS) over \$5,000 submitted to the Office of State Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Procurement Services intranet site (Forms page) for additional instructions.

PART I: OVERVIEW			
Department Office/Division/Program:		ACF/BPL/Southern Region Parks	
Department Contract Administrator or Grant Coordinator:		Samantha Wilkinson, Assistant Regional Manager	
(If applicable) Department Reference #:		Trainers for Interpretive Training for Maine State Park Staff	
Amount: (Contract/Amendment/Grant)		\$ 5,225.00	Advantage CT / RQS #: 20250204*1853
CONTRACT	Proposed Start Date:	9/11/2024	Proposed End Date: 3/31/2025
AMENDMENT	Original Start Date:		Effective Date:
	Previous End Date:		New End Date:
GRANT	Project Start Date:		Grant Start Date:
	Project End Date:		Grant End Date:
Vendor/Provider/Grantee Name, City, State:		Wells National Estuarine Research Reserve, Wells, ME	
Brief Description of Goods/Services/Grant:		In person Certified Interpretive Guide (CIG) training for state park staff. (Training has already been conducted)	

PART II: JUSTIFICATION FOR VENDOR SELECTION			
Check the box below for the justification(s) that applies to this request. (Check all that apply.)			
<input type="checkbox"/>	A. Competitive Process	<input type="checkbox"/>	G. Grant
<input type="checkbox"/>	B. Amendment	<input type="checkbox"/>	H. State Statute/Agency Directed
<input checked="" type="checkbox"/>	C. Single Source/Unique Vendor	<input type="checkbox"/>	I. Federal Agency Directed
<input type="checkbox"/>	D. Proprietary/Copyright/Patents	<input type="checkbox"/>	J. Willing and Qualified
<input type="checkbox"/>	E. Emergency	<input type="checkbox"/>	K. Client Choice
<input type="checkbox"/>	F. University Cooperative Project	<input type="checkbox"/>	L. Other Authorization

Please respond to ALL of the questions in the following sections.

PART III: SUPPLEMENTAL INFORMATION

1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

Trainers provide 48-hour blended learning course in-person training that will certify Maine State Park staff as Certified Interpretive Guides. Following the course staff will be able to demonstrate knowledge of the history of interpretation, basic principles of interpretation, program development and presentation. This training is a component of the Maine State Park Ranger Academy and will better prepare staff to tell the stories of our important landmarks and their related cultural and natural histories.

2. Provide a brief justification for the selected vendor to supplement the response in Part II. Reference the RFP number, if applicable.

The National Association for Interpretation (NAI) is an internationally recognized non-profit training organization dedicated to advancing the profession of heritage interpretation. The CIG course that Maine State Park staff will be undertaking is the same course and certification used by the National Park Service to train and certify their interpretive rangers.

3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

The Bureau of Parks and Lands established a price based on a quotation for services.

4. Describe the plan for future competition for the goods or services.

At this time NAI is the only vendor who provides the CIG training. The trainers are part of NAI

PART IV: AMERICAN RESCUE PLAN ACT (ARPA) / MAINE JOBS & RECOVERY PLAN (MJRP)

Does this request utilize ARPA/MJRP funds?

☐ Yes, MJRP funds (023) – If Yes, please attach the approved Business Case(s).

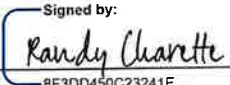
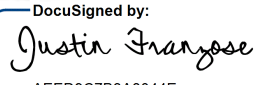
☐ Yes, ARPA funds (025) – If Yes, please be aware of the requirements from awarding federal agencies.

☒ No – If No, proceed to Part V.

PART V: CONFLICTS OF INTEREST (COI); CONTRACT WITH THE STATE

Maine law contains Conflict of Interest statutes directed to State Departments, State Officers, and Employees Generally under MRS Title 5, §18 and §18-A, in harmony with MRS Title 17, §3104.

☒ The requesting department signatory understands and acknowledges Maine's Conflict of Interest statutes.

PART VI: APPROVALS			
The signatures below indicate approval of this procurement request.			
Signature of requesting Department's Commissioner (or designee):	<div>Signed by:</div>  <div>8F3DD450C23241F...</div>		
Typed Name:	Randy Charette	Date:	3/20/2025
Signature of DAFS Procurement Official:	<div>DocuSigned by:</div>  <div>AEED9C7B3A8044E...</div>		
Typed Name:	Justin Franzose	Date:	5/5/2025