



DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES
DIVISION OF PROCUREMENT SERVICES
 STATE OF MAINE

PROCUREMENT JUSTIFICATION FORM (PJF)

This form must accompany all contract requests and sole source requisitions (RQS) over \$5,000 submitted to the Division of Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Division of Procurement Services intranet site (Forms page) for additional instructions.

| PART I: OVERVIEW | | | | |
|---|----------------------|---|--------------------------------|-----------|
| Department Office/Division/Program: | | DHHS/OBH/Crisis Stabilization/Brianne Masselli/Christie Goodman | | |
| Department Contract Administrator or Grant Coordinator: | | Jeanne Garza / Brianne Carrero | | |
| (If applicable) Department Reference #: | | MH1-23-100 | | |
| Amount: (Contract/Amendment/Grant) | \$2,732,400.00 | Advantage CT / RQS #: | CT 10A 20230217000000002129 | |
| CONTRACT | Proposed Start Date: | 4/1/2023 | Proposed End Date: | 3/31/2024 |
| AMENDMENT | Original Start Date: | | Effective Date: | |
| | Previous End Date: | | New End Date: | |
| GRANT | Project Start Date: | | Grant Start Date: | |
| | Project End Date: | | Grant End Date: | |
| Vendor/Provider/Grantee Name, City, State: | | Spurwink Services INC Portland, ME | | |
| Brief Description of Goods/Services/Grant: | | Behavioral Health Crisis Center Services | | |

| PART II: JUSTIFICATION FOR VENDOR SELECTION | | | |
|---|-----------------------------------|--------------------------|----------------------------------|
| Mark an "X" before the justification(s) that applies to this request. (Check all that apply.) | | | |
| <input type="checkbox"/> | A. Competitive Process | <input type="checkbox"/> | G. Grant |
| <input type="checkbox"/> | B. Amendment | <input type="checkbox"/> | H. State Statute/Agency Directed |
| <input checked="" type="checkbox"/> | C. Single Source/Unique Vendor | <input type="checkbox"/> | I. Federal Agency Directed |
| <input type="checkbox"/> | D. Proprietary/Copyright/Patents | <input type="checkbox"/> | J. Willing and Qualified |
| <input type="checkbox"/> | E. Emergency | <input type="checkbox"/> | K. Client Choice |
| <input type="checkbox"/> | F. University Cooperative Project | <input type="checkbox"/> | L. Other Authorization |

Please respond to ALL of the questions in the following sections.

PART III: SUPPLEMENTAL INFORMATION

1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

The purpose of this Agreement is to support a Behavioral Health (BH) Crisis Center in Cumberland County. Individuals in a BH Crisis frequently end up in the emergency department, sometimes in the criminal justice system, and often are admitted for psychiatric inpatient treatment due to lack of a complete continuum of Crisis Services and mechanism to link such Individuals to ongoing community-based treatment in a timely manner.

This Provider shall implement a Crisis Center in Cumberland County to ensure that Individuals receive the support necessary until the Crisis has been resolved and/or, as appropriate, a firm linkage to the level of care determined via assessment and triage is in place. Crisis Center programming is designed to provide immediate assessment, triage, and, when indicated, active treatment and/or support until warm handoff to the appropriate service is completed. The goal of the Crisis Center is stabilizing the Individual and re-integrating him/her back into the community.

2. Provide a brief justification for the selected vendor to supplement the response in Part II. Reference the RFP number, if applicable.

In early 2020, the Department issued RFP 202001011 Crisis Center Services. The Department received 1 proposal from The Opportunity Alliance (TOA) and issued an award in October 2020. At the start of negotiations, TOA determined it could not provide the services at that time. The Department then began engagement with Spurwink and as a result has negotiated a contract to ensure these Behavioral Health Crisis Services can be implemented in the southern part of the State.

Spurwink is uniquely qualified to complete timely implementation due to existing infrastructure, including physical structure already in development with an architect and permitted by the City of Portland for renovation in the desired catchment area. This renovation includes an on-site contracted pharmacy which provides access to necessary emergency medications. Spurwink has a well-established Assertive Community Treatment team serving very high-need consumers and facilitates healthy working relationships with local law enforcement and service providers. Spurwink is located in a high-need area very near the city's homeless shelters which serve many people with mental health and substance use disorders.

3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

There has been an increased need in the Cumberland County areas for crisis services. OBH reviewed the anticipated need, data elements, current crisis utilization, information from stakeholders and assessed the total population through a review similar to how other projects are estimated when developing a budget. This budget is based on the need to provide these services with the expected interdisciplinary team coverage, identified in the RFP.

4. Describe the plan for future competition for the goods or services.

OBH needs to complete a one-year evaluation after the facility has been open twenty-four (24) hours a day for a period of one year (1). The facility started to operate 24/7 on December 26, 2022. The Department anticipate completing the RFP process for the evaluation services, and once awarded conducting a 12-month evaluation beginning in late 2023/early 2024. The results of the evaluation will determine whether the Department puts this service out for RFP.

PART IV: AMERICAN RESCUE PLAN ACT (ARPA) / MAINE JOBS & RECOVERY PLAN (MJRP)

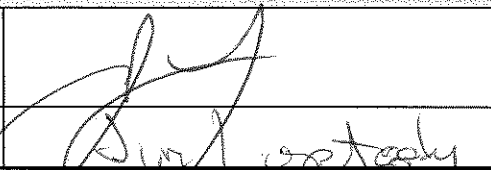

Does this request utilize ARPA/MJRP funds?

Yes – If Yes, please attach the approved Business Case(s).

No – If No, proceed to Part V

PART V: APPROVALS

The signatures below indicate approval of this procurement request.

| | | | |
|--|---|-------|--------------|
| Signature of requesting Department's Commissioner (or designee): |  | Date: | 3 - Apr - 23 |
| Signature of DAFS Procurement Official: |  <small>DocuSigned by:</small> Brandon Martin | Date: | 5/25/2023 |
| Typed Name: | Brandon Martin | Date: | 5/25/2023 |