



PROCUREMENT JUSTIFICATION FORM (PJF)

This form must accompany all contract requests and sole source requisitions (RQS) over \$5,000 submitted to the Division of Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Division of Procurement Services intranet site (Forms page) for additional instructions.

PART I: OVERVIEW			
Department Office/Division/Program:	Dept of Marine Resources / Bureau of Marine Science/ Education Program		
Department Contract Administrator or Grant Coordinator:	Theresa Torrent /Amanda Webb		
(If applicable) Department Reference #:	N/A		
Amount: (Contract/Amendment/Grant)	\$ 24,500.00	Advantage <u>CT</u> / RQS #:	13A 2023041100000002659
CONTRACT	Proposed Start Date:	4/20/2023	Proposed End Date: 4/20/2024
AMENDMENT	Original Start Date:		Effective Date:
	Previous End Date:		New End Date:
GRANT	Project Start Date:		Grant Start Date:
	Project End Date:		Grant End Date:
Vendor/Provider/Grantee Name, City, State:	Whales and Nails 846 Tremont Rd. Seal Cove, ME VC0000204376		
Brief Description of Goods/Services/Grant:	The cleaning, preservation, articulation, and posturing of three whale skeletons for use as an interpretive display at the Maine State Aquarium.		

PART II: JUSTIFICATION FOR VENDOR SELECTION			
Check the box below for the justification(s) that applies to this request. (Check all that apply.)			
<input type="checkbox"/>	A. Competitive Process	<input type="checkbox"/>	G. Grant
<input type="checkbox"/>	B. Amendment	<input type="checkbox"/>	H. State Statute/Agency Directed
<input checked="" type="checkbox"/>	C. Single Source/Unique Vendor	<input type="checkbox"/>	I. Federal Agency Directed
<input type="checkbox"/>	D. Proprietary/Copyright/Patents	<input type="checkbox"/>	J. Willing and Qualified
<input type="checkbox"/>	E. Emergency	<input type="checkbox"/>	K. Client Choice
<input type="checkbox"/>	F. University Cooperative Project	<input type="checkbox"/>	L. Other Authorization

Please respond to ALL of the questions in the following sections.

PART III: SUPPLEMENTAL INFORMATION

1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

The Maine State Aquarium has the unique opportunity to acquire from the College of the Atlantic, a Marine Stranding Network partner for the State of Maine, the skeletons of a female minke whale, her calf and a harbor porpoise for use as interpretive display components focused on marine mammals in our coastal waters. We are fortunate to have this opportunity and the required skeletons to develop and exhibit the life of marine mammals in the Gulf of Maine.

2. Provide a brief justification for the selected vendor to supplement the response in Part II. Reference the RFP number, if applicable.

Whales and Nails is a nationally recognized provider of quality services in preparation of marine mammal skeletons for educational and compelling displays. The owner, Daniel DenDanto, has been developing and perfecting the methods necessary to clean, articulate and posture the bones since 1993 and has fabricated over 20 large whale exhibitions on display at museums and institutions across the United States. This includes a display of a long-finned pilot whale at the Ferry Beach State Park Visitor Center. His background as a Senior Scientist at Allied Whale and his passion for marine mammals and their ecology makes him particularly effective in creating impactful and visually compelling displays which tell the story about the marine mammal on display. We are fortunate to have this expertise in Maine and would not find anyone better suited to provide the require services for the State Aquarium.

3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

Whales and Nails rates are very fair and they have provided their services for the State of Maine, both at Ferry Beach State Park and the Maine State Museum, for similar rates which have been deemed fair for the work to be provided. If the work were to be done by a different provider, who would only be found outside of the State of Maine, we would be paying substantially more and would have greater transportation and installation costs.

4. Describe the plan for future competition for the goods or services.

There is unlikely to be a need for similar services in the future. It is a unique circumstance that at this time the Aquarium has both the opportunity to acquire the skeletons of these particular marine mammals and the funding to be able to prepare them and install them for display.

PART IV: AMERICAN RESCUE PLAN ACT (ARPA) / MAINE JOBS & RECOVERY PLAN (MJRP)


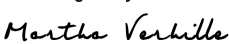
Does this request utilize ARPA/MJRP funds?

Yes – If Yes, please attach the approved Business Case(s).

No – If No, proceed to Part V.

PART V: APPROVALS

The signatures below indicate approval of this procurement request.

Signature of requesting Department's Commissioner (or designee):	 Carl Wilson (Apr 11, 2023 16:29 EDT)		
Typed Name:	Carl Wilson, Bureau Director	Date:	Apr 11, 2023
Signature of DAFS Procurement Official:	DocuSigned by:  Martha Verhille		
Typed Name:	Martha verhille	Date:	5/9/2023



PJF Whales and Nails CT

Final Audit Report

2023-04-11

Created:	2023-04-11
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