



DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES
DIVISION OF PROCUREMENT SERVICES
 STATE OF MAINE

PROCUREMENT JUSTIFICATION FORM (PJF)

This form must accompany all contract requests and sole source requisitions (RQS) over \$5,000 submitted to the Division of Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Division of Procurement Services intranet site (Forms page) for additional instructions.

PART I: OVERVIEW			
Department Office/Division/Program:		Office of Public Safety – Maine State Police Computer Crimes Unit	
Department Contract Administrator or Grant Coordinator:		Lt. Jason Richards Joseph Wilson	
(If applicable) Department Reference #:			
Amount: (Contract/Amendment/Grant)		\$ \$8,100.00	Advantage CT / RQS #: RQS-16A-20220504*1287
CONTRACT	Proposed Start Date:	6/12/2022	Proposed End Date: 6/11/2023
AMENDMENT	Original Start Date:		Effective Date:
	Previous End Date:		New End Date:
GRANT	Project Start Date:		Grant Start Date:
	Project End Date:		Grant End Date:
Vendor/Provider/Grantee Name, City, State:		Gladiator Forensics, LLC 100 Rialto Place, Suite 605 Melbourne, Florida 32901	
Brief Description of Goods/Services/Grant:		Renewal Enterprise Sensor Processing and Analytics (ESPA) license	

PART II: JUSTIFICATION FOR VENDOR SELECTION			
Check the box below for the justification(s) that applies to this request. (Check all that apply.)			
<input type="checkbox"/>	A. Competitive Process	<input type="checkbox"/>	G. Grant
<input type="checkbox"/>	B. Amendment	<input type="checkbox"/>	H. State Statute/Agency Directed
<input checked="" type="checkbox"/>	C. Single Source/Unique Vendor	<input type="checkbox"/>	I. Federal Agency Directed
<input type="checkbox"/>	D. Proprietary/Copyright/Patents	<input type="checkbox"/>	J. Willing and Qualified
<input type="checkbox"/>	E. Emergency	<input type="checkbox"/>	K. Client Choice
<input type="checkbox"/>	F. University Cooperative Project	<input type="checkbox"/>	L. Other Authorization

Please respond to ALL of the questions in the following sections.

PART III: SUPPLEMENTAL INFORMATION

1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

Mobile wireless device and network investigation evidence is primary evidence in criminal investigations. Successful prosecution of felony level cases, involving crimes against people including violent crime, crimes against children that require analyzing actionable intelligence to determine pattern of life and devices location history. The analysis of wireless technology requires a proven, reliable forensic platform to discover, preserve, and later present accurate facts regarding activity on cellular and Wi-Fi networks and devices, both historically and in real-time. The Computer Crimes Unit regularly receives requests internally from our Major Crimes divisions as well as our federal and local counterparts to examine mobile devices and associated networks to help identify suspects/defendants and their activities relative to crimes against people. With a tool that provides geographic information that seamlessly unifies case management, data storage and analytics e.g. call detail records, cell tower data, phone data, geo-location data, cell/Wi-Fi network coverage analysis using True-Coverage and GAR survey data, Link and Tower analysis, the Unit will be better able to protect Maine citizens and prosecute the criminals who offend them.

2. Provide a brief justification for the selected vendor to supplement the response in Part II. Reference the RFP number, if applicable.

ESPA is propriety software that is only provided and supported by Gladiator Forensics. As digital forensic practitioners collaborate, they very frequently share experiences where ESPA has successfully given a case direction and prosecutorial success by discovering actionable intelligence and thus valuable evidence.

ESPA is the only cellular data analysis program vetted and used by the FBI Cellular Analysis Survey Team (C.A.S.T). The methodology and foundation of the Maine State Police wireless device investigations was developed by C.A.S.T. Utilizing ESPA will allow CCU investigators a tool to peer review court reports and the investigators findings. Mandatory peer review methods are used by MSP CCU to maintain quality standards, improve performance, and provide credibility and accuracy. The peer review needs to be conducted using an alternative post process program such as ESPA.

3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

This is a renewal of the current ESPA tool that our Maine State Police Detectives have been using for the last two years. As the accepted, leading industry standard in comprehensive geographic information system integrating forensic intelligence gathering and analytical tools. ESPA Lite is a robust system designed to accommodate most of the needs of law enforcement at a reduced price. Gladiator Forensics has committed to adding concurrent users and reducing their price point for the Maine State Police, Computer Crimes Unit.
The funding for ESPA will be paid for from our current 2021 ICAC grant.

PART III: SUPPLEMENTAL INFORMATION

4. Describe the plan for future competition for the goods or services.

ESPA and ESPA Lite has quickly become a trusted law enforcement resource. Numerous other federal and state agencies offer testimony of their success using these tools to prosecute criminals. Accordingly, as the primary technology support unit to all of Maine law enforcement, acquiring contemporary tools that bring violent offenders to justice is a responsible reaction to technology that evolves at a pace unmatched by any other investigative consideration. As the agencies see the success of a tool such as ESPA Lite, further advances may offer competition, which could adjust the market and price point.

PART IV: AMERICAN RESCUE PLAN ACT (ARPA) / MAINE JOBS & RECOVERY PLAN (MJRP)

Does this request utilize ARPA/MJRP funds?

Yes – If Yes, please attach the approved Business Case(s).

No – If No, proceed to Part V.

PART V: APPROVALS

The signatures below indicate approval of this procurement request.

Signature of requesting Department's Commissioner (or designee):	<i>Michael Sauschuck</i>		
Typed Name:	Michael Sauschuck	Date:	May 11, 2022
Signature of DAFS Procurement Official:	<i>Joseph Zrioka</i> <small>EAS13178102243C...</small>		
Typed Name:	Joseph Zrioka	Date:	5/23/2022






2022 ESPA Renewal (PJF)

Final Audit Report

2022-05-11

Created:	2022-05-11
By:	Joseph Wilson (joseph.wilson@maine.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAAIVFA6UFbmiFZT36HLmUjOJA5lo-didln

"2022 ESPA Renewal (PJF)" History

-  Document created by Joseph Wilson (joseph.wilson@maine.gov)
2022-05-11 - 1:25:43 PM GMT
-  Document emailed to Michael Sauschuck (michael.sauschuck@maine.gov) for signature
2022-05-11 - 1:26:37 PM GMT
-  Email viewed by Michael Sauschuck (michael.sauschuck@maine.gov)
2022-05-11 - 1:26:41 PM GMT
-  Document e-signed by Michael Sauschuck (michael.sauschuck@maine.gov)
Signature Date: 2022-05-11 - 1:35:35 PM GMT - Time Source: server
-  Agreement completed.
2022-05-11 - 1:35:35 PM GMT