

State of Maine Procurement Justification Form

This form must accompany all contract requests and sole source requisitions (RQS) over \$5,000 submitted to the Division of Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Division of Procurement Services website (Forms page) for additional instructions.

Department Office/Division/Program:		Judicial Branch/AOC	
Department Contract Administrator or Grant Coordinator:		Gwen DeCicco	
(If applicable) Department Reference #:		n/a	
Amount: (Contract/Amendment/Grant)	\$ \$13,845.00	Advantage CT / RQS #:	20210524*1107
CONTRACT	Proposed Start Date:	Proposed End Date:	
AMENDMENT	Original Start Date:	Effective Date:	
	Previous End Date:	New End Date:	
GRANT	Project Start Date:	Grant Start Date:	
	Project End Date:	Grant End Date:	
Vendor/Provider/Grantee Name, City, State:		Witmer PublicSafety Group, Inc., 6G Dunham Road, Billerica, MA 01821	
Brief Description of Goods/Services/Grant:		Glocks for court security marshalls	

Mark an "X" before the justification(s) that applies to this request. (Check all that apply.)			
	A. Competitive Process		G. Grant
	B. Amendment		H. State Statute/Agency Directed
X	C. Single Source/Unique Vendor		I. Federal Agency Directed
	D. Proprietary/Copyright/Patents		J. Willing and Qualified
	E. Emergency		K. Client Choice
	F. University Cooperative Project		L. Other Authorization

Please respond to ALL of the following:	
1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.	
<p>All Law Enforcement Personal have been trained and have qualified on this Glock. This is a safety issue, in an instance there might be a situation where they have a split second to react and by having the training to just respond without having to think how to use the gun will save lives. Glocks have a polymer casing and are lighter weight. Most law enforcement agencies use glocks at the county, state</p>	

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and federal level as do some military positions. Many of our marshalls have extensive prior law enforcement experience with the glock and the use of the glock for continuity purposes also decreases the need for additional training. Switching to another type of a handgun would mean switching from a polymer casing to a steel handgun, significantly heavier in weight and would require substantial training for our marshalls to adjust split second reactions to the current level of accuracy.

2. Provide a brief justification for the selected vendor to supplement the response in Part II.

This vendor offers the best combined cost (new cost and trade in) of the only three New England Glock Law Enforcement Distributors.

Per the New England Glock Representative (Kyle Aspinwall, 770-695-6619 / kyle.aspinwall@glock.us), these are the only New England Glock Law Enforcement distributors. See attached sales info verifying this.

- 1) Amchar Wholesale, Inc.
VS0000015794
100 Airpark Drive
Rochester, NY 14624
585-775-9231
Rep: Bill Hackett (Bill@amchar.com)
- 2) Parro's Gun Shop & Police Supplies
95 US Route 2 Waterbury, VT 05676
802-244-8401
Rep: Doug Doubie (lesales@Parros.com)
- 3) Witmer PublicSafety Group, Inc.
VS0000009123
6G Dunham Road, Billerica, MA 01821
Rep: Donna Brazell (dbrazell@officerstore.com)

3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

A two part quote was requested from the **only three** and **all three** New England Glock Law Enforcement Distributors. The quotes compared the costs of the new weapons as well as the trade in value for the old weapons.


The selected vendor is the one that offered the best cost overall. All three vendors are bound by the same new purchase price by Glock. However, as you will see, Witmer is recognizing more flexibility in the value of the trade Glock's and other variables such as the amount of magazines being traded in (which 3 is the number for

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each gun in Law Enforcement and also the cases they came in).

4. Describe the plan for future competition for the goods or services.

We plan to adhere to the procurement guidelines and trust that the state procurement process will yield the best rates.

Signature of requesting Department's Commissioner (or designee):	<i>By signing below, I signify that I approve of this procurement request.</i>		
			
Printed Name:	<i>Dennis Carliss</i>	Date:	<i>5/24/21</i>
Signature of DAFS Procurement Official:	<i>Sue H. Garcia</i>		
Printed Name:	Sue H. Garcia	Date:	5/25/2021