

State of Maine Procurement Justification Form

PART I: OVERVIEW

Department Office/Division/Program:		Human Resources/Office of Health and Safety		
Department Contract Administrator or Grant Coordinator:		Valarie Moody/Eula DeRocle CS- Kim Lawrence		
(If applicable) Department Reference #:		TBD		
Amount: (Contract/Amendment/Grant)	\$ 80,000.00 (may vary)	Advantage CT / RQS #:	TBD	
CONTRACT	Proposed Start Date:	5/7/2021 (may vary)	Proposed End Date:	6/30/2022
AMENDMENT	Original Start Date:		Effective Date:	
	Previous End Date:		New End Date:	
GRANT	Project Start Date:		Grant Start Date:	
	Project End Date:		Grant End Date:	
Vendor/Provider/Grantee Name, City, State:		JT Sturm Corporation DBA Cranes 101, Bellingham MA 02019		
Brief Description of Goods/Services/Grant:		National Center for Construction Education and Research Crane Operator Certification Courses		

PART II: JUSTIFICATION FOR VENDOR SELECTION

Mark an "X" before the justification(s) that applies to this request. (Check all that apply.)

	A. Competitive Process		G. Grant
	B. Amendment		H. State Statute/Agency Directed
X	C. Single Source/Unique Vendor		I. Federal Agency Directed
	D. Proprietary/Copyright/Patents		J. Willing and Qualified
	E. Emergency		K. Client Choice
	F. University Cooperative Project		L. Other Authorization

PART III: SUPPLEMENTAL INFORMATION

Please respond to ALL of the following:

1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

Crane operator certification is required by OSHA subpart CC - Cranes and Derricks in Construction, for operation of cranes with a lifting capacity above 2000#s to comply with. MaineDOT uses three such types of cranes (Interstate Sign Truck – Elliot Crane, Bridge - Knuckle-boom articulating cranes, and the auger truck with crane used by the Electricians). These cranes are operated by a variety of employees, all of whom must be certified to operate.

2. Provide a brief justification for the selected vendor to supplement the response in Part II.

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PART III: SUPPLEMENTAL INFORMATION

Cranes101 certifies crane operators with National Center for Construction Education and Research (NCCER) as the accrediting body. Cranes101 employs a crane instructor based in Maine. Other entities offering crane operator certification are located out of State, I spoke with two from Florida (CraneTech and CraneSafe). With no access to in-State instructors scheduling trainings is more costly and less efficient due to the cost of lodging and expenses. There is also a need to schedule several weeks out. Many entities use the National Commission for the Certification of Crane Operators (NCCCO) for accreditation. NCCCO written exams must be taken off site at approved NCCCO written exam test sites or test requiring scheduling and travel. Cranes101 certified written and practical exams are both performed onsite following the training.

3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

Cranes101 cost per course participant are all inclusive including the following: travel, expenses, and one crane certification through NCCER (written and practical exams). Other certification entities charge additional costs above and beyond the course cost per participant.


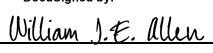
Cranes101 is willing to work with MaineDOT to train both experienced and new operators together by offering experienced operators to attend only 3 days of a 4 day training, at a lower cost, understanding that the fourth day is focused on hands-on training for the new operator to gain the skills to pass the practical exam.

Because Cranes 101 is willing to include all expenses and has lower rates than others, MaineDOT office of Health and Safety finds Cranes101 rates to be fair and reasonable.

4. Describe the plan for future competition for the goods or services.

We need a contract to certify operators this year per OSHA requirements. MaineDOT will be writing an RFP for this service and other OSHA required trainings this year to have contracts to coincide with other training contracts.

PART IV: APPROVALS

Signature of requesting Department's Commissioner (or designee):	<i>By signing below, I signify that I approve of this procurement request.</i>		
			
Printed Name:	Designee-William A. Pulver, Chief Operating Officer	Date:	5-4-2021
Signature of DAFS Procurement Official:	<small>DocuSigned by:</small>  <small>2D5B6E39F57E44A...</small>		
Printed Name:	William J.E. Allen	Date:	5/10/2021

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