

# State of Maine Waiver of Competitive Bidding Request Form

<b>DHHS/DCM Contract Administrator:</b>	Nancy Tan/Mary Alderman	<b>Office/Division/Program of Contract Administrator:</b>	DHHS/SAMHS/Cameron Bailey/ Leticia Huttman
<b>Est. Contract Amount:</b>	See attached list	<b>Contract or RQS Number:</b>	See attached list
		<b>Purchasing Maine ID:</b>	
		<b>DHHS Agreement Number:</b>	See attached list
<b>Proposed Start Date:</b>	7/1/19	<b>Proposed End Date:</b>	6/30/21
<b>Vendor/Provider Name, City, State</b>	See attached list		
<b>Short Description of Good or Service:</b>	Long Term Supported Employment		
<p><b>Please note, for transparency purposes, Waivers of Competitive Bidding will be publicly posted. Public postings are placed on the Division of Procurement Services website for a period of seven consecutive calendar days.</b></p>		<p><b>To be completed by the Division of Procurement Services</b>                  Posting dates on Division of <b>Procurement Services</b> website:                  From: 5/25/2019 To: 5/31/2019</p>	
<b>Notice of Intent to Waive Competitive Bidding Number:</b>		NOI# 0520190752	
<b>1. Statutory Justification</b>			
State of Maine statute (5 M.R.S. §1825-B(2)) allows waivers of competitive bidding only for the specific reasons listed below. Please mark the appropriate box (X) next to the justification which applies to this specific request.			
<input type="checkbox"/>	A. The procurement of goods or services by the State for county commissioners pursuant to Title 30-A, section 124, involves the expenditure of \$2,500 or less, and the interests of the State would best be served;		
<input type="checkbox"/>	B. The Director of the Bureau of General Services is authorized by the Governor, or the Governor's designee, to make purchases without competitive bidding because, in the opinion of the Governor or the Governor's designee, an emergency exists that requires the immediate procurement of goods or services;		
<input type="checkbox"/>	<p><i>If citing the above justification for this Waiver of Competitive Bidding request, please have the requesting Department's Commissioner or Chief Executive (as the Governor's "designee") sign and date on the right.</i></p>	<p><i>By signing below, I signify as the Governor's designee there is an emergency that necessitates this non-competitive procurement.</i></p> <p><b>Signature:</b></p>  <p><b>Printed Name:</b></p>  <p><b>Date:</b></p>  	
<input type="checkbox"/>	C. After reasonable investigation by the Director of the Bureau of General Services, it appears that any required unit or item of supply, or brand of that unit or item, is procurable by the State from only one source;		
<input type="checkbox"/>	D. It appears to be in the best interest of the State to negotiate for the procurement of petroleum products;		
<input type="checkbox"/>	E. The purchase is part of a cooperative project between the State and the University of Maine System, the Maine Community College System, the Maine Maritime Academy, or a private, nonprofit, regionally accredited institution of higher education with a main campus in this State involving: (1) An activity assisting a state agency and enhancing the ability of the university system, community college system, Maine Maritime Academy, or a private, nonprofit, regionally accredited institution of higher education with a main campus in this State to fulfill its mission of teaching, research, and public service; (2) A sharing of project responsibilities and, when appropriate, costs;		
<input type="checkbox"/>	<p><i>If citing the above justification for this sole source request, please note that the specific approval of the Governor's Office is required, in accordance with Executive Order 26 FY 11/12, "An Order to Enhance Competitive Bidding". The approval must be documented on DAFS/BGS/Division of Procurement Services "GOVCOOP" form, found here: <a href="http://www.maine.gov/purchases/info/forms/govcoop.doc">http://www.maine.gov/purchases/info/forms/govcoop.doc</a>.</i></p>		
<input type="checkbox"/>	F. The procurement of goods or services involves expenditures of \$10,000 or less, in which case the Director of the Bureau of General Services may accept oral proposals or bids;		
<input type="checkbox"/>	G. The procurement of goods or services involves expenditures of \$10,000 or less, and procurement from a single source is the most economical, effective and appropriate means of fulfilling a demonstrated need.		
<input checked="" type="checkbox"/>	If a different authorization specifically allows for this non-competitive procurement, please provide that reference here:		Willing and Qualified

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**Please note that the following four points below (#2 through 5) all require a response.**

## **2. Description of Specific Need**

Please identify, and fully describe, the specific problem, requirement, or need the resulting non-competitive contract would address and which makes the goods or services necessary. Explain how the requesting Department determined that the goods or services are critical and/or essential to agency responsibilities or operations.

SAMHS is responsible for delivery of services to persons with serious and persistent mental illness in the State of Maine. Some individuals with serious and persistent mental illness are able and encouraged to return to work or first become employed with appropriate employment/vocational related supports.

The Bates Consent Decree E. Paragraph 101 requires the Department to fund, develop, recruit and support an array of vocational services. The Decree also states that these programs may include vocational counseling, employment preparation programs which focus upon the development of work-related skills, supported employment programs, transitional employment programs, competitive employment referral services, and other programs.

This service represents a supported employment program and supports the Consent Decree Exit Strategy: Consent Decree Goal/Initiative: Improve Employability of Consumers and Assist Consumers in Obtaining/Maintaining Employment.

## **3. Availability of other Public Resources**

Please explain how the requesting Department concluded that sufficient staffing, resources, or expertise is not available within the State of Maine's government, or other governmental entities (local, other state, or federal agencies) external to the requesting Department, which would be able to address the identified need more efficiently and effectively than the identified vendor.

This is not a service provided by Departmental staff, nor is there capacity within DHHS staffing resources to provide this Service.

## **4. Cost**

Since a waiver of competitive bidding is being requested for this procurement, please explain how the requesting Department concluded the negotiated costs, fees, or rates are **fair and reasonable**.

The Long Term Supported Employment rate is aligned with 10-144 Ch. 101 MBM Ch. 3 § 21, T2019 Employment Specialist Services, set at \$29.68 per hour.

## **5. Future Competition**

Please describe potential opportunities which may be available to foster competition for these goods or services in the future.

SAMHS does not currently intend to RFP this service. LTSE is provided by Agencies who are willing and qualified.

**Please note that only one of the two points below ("Uniqueness" or "Timeframe") requires a response. Requesting Departments are not required to respond to both points.**

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**6. Uniqueness**

Please explain if the goods or services required are unique to a specific vendor. Describe the unique qualifications, abilities, and/or expertise of the vendor and how those particular unique factors address the specific need identified above. If the vendor has unique equipment, facilities, or proprietary data, also explain the necessity of these particular unique assets.

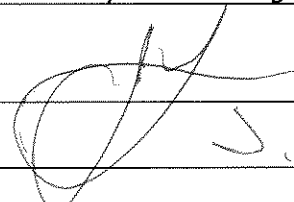
DHHS, Office of Substance Abuse and Mental Health services has determined that these providers are willing and qualified to provide these services. provider is also licensed by DHHS and certified by the Department of Labor Bureau of Vocational Rehabilitation as a Certified Rehabilitation Provider (CRP). The clients that are being served by this provider will choose to work with this Provider.

**7. Timeframe (Complete only if B. is the Statutory Justification marked on Page 1)**

Please explain if time is of the essence and an emergency exists which requires the immediate procurement of goods or services. Describe the nature of this emergency, provide the date by which the goods or services must be delivered, and explain how that date was determined and its significance (i.e. impact if delayed beyond this date). Also, provide information as to how it was determined this vendor is the best option to address this time-sensitive procurement.

**Signature of requesting Department's Commissioner or Chief Executive (or designee within the Commissioner's Office):**

*By signing below, I signify that my Department requests, and I approve of, this Waiver of Competitive Bidding.*



J. M. Leggett

**Printed Name:**

20-Mg-19

**Date:**

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Office: **Substance Abuse and Mental Health Services (SAMHS)**  
 Service Group: **Long Term Supported Employment Services**  
 Service Group Total: **\$317,666.00**  
 No. of Vendors: **12**

Vendor	Agreement Number	CT	Start Date	End Date	Total Agreement Amount
Adam N Way dba Empowers Employment Options	MH2-20-921	CT 10A 20190419000000003052	7/1/2019	6/30/2021	\$ 3,000.00
Career Journeys	MH1-20-950	CT 10A 20190419000000003053	7/1/2019	6/30/2021	\$ 50,000.00
Employment Connections Maine, LLC	MH1-20-915	CT 10A 20190419000000003054	7/1/2019	6/30/2021	\$ 4,000.00
Goodwill Industries of Northern New England	MH1-20-202	CT 10A 20190419000000003055	7/1/2019	6/30/2021	\$ 30,000.00
HOPE Association	MH3-20-303	CT 10A 20190419000000003056	7/1/2019	6/30/2021	\$ 40,000.00
Johnson Employment Services	MH2-20-415	CT 10A 20190419000000003058	7/1/2019	6/30/2021	\$ 2,220.00
Kennebec Behavioral Health dba Kennebec Valley Mental Health Center	MH2-20-813	CT 10A 20190419000000003059	7/1/2019	6/30/2021	\$ 60,000.00
Maine Vocational & Rehabilitation Associates, Inc.	MH1-20-203	CT 10A 20190419000000003060	7/1/2019	6/30/2021	\$ 30,000.00
MaineHealth dba Maine Medical Center	MH1-20-929	CT 10A 20190419000000003061	7/1/2019	6/30/2021	\$ 43,780.00
Penobscot Community Health Center, Inc.	MH3-20-540	CT 10A 20190419000000003064	7/1/2019	6/30/2021	\$ 18,666.00
Susan Bradley-Dryer	MH4-20-116	CT 10A 20190419000000003065	7/1/2019	6/30/2021	\$ 20,000.00
Work Opportunities Unlimited, Inc.	MH1-20-933	CT 10A 20190419000000003063	7/1/2019	6/30/2021	\$ 16,000.00