

## State of Maine Procurement Justification Form

This form must accompany all contract requests and sole source requisitions (RQS) over \$5,000 submitted to the Division of Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Division of Procurement Services website (Forms page) for additional instructions.

PART I: OVERVIEW				
Department Office/Division/Program:		RIO (Results and Information Office)		
Department Contract Administrator or Grant Coordinator:		Michael Drolet		
(If applicable) Department Reference #:		RC613678		
Amount: (Contract/Amendment/Grant)	\$ 309,577.41	Advantage CT / RQS #:	RQS 17A 20220412000000001185	
CONTRACT	Proposed Start Date:	7/1/2022	Proposed End Date:	6/30/2023
AMENDMENT	Original Start Date:		Effective Date:	
	Previous End Date:		New End Date:	
GRANT	Project Start Date:		Grant Start Date:	
	Project End Date:		Grant End Date:	
Vendor/Provider/Grantee Name, City, State:		OpenText Chicago, Illinois		
Brief Description of Goods/Services/Grant:		Annual Support and Upgrade renewal of eDOCS DM (1800 TEDOCS User and Imaging Client licenses).		

PART II: JUSTIFICATION FOR VENDOR SELECTION			
Mark an "X" before the justification(s) that applies to this request. (Check all that apply.)			
	A. Competitive Process		G. Grant
	B. Amendment		H. State Statute/Agency Directed
X	C. Single Source/Unique Vendor		I. Federal Agency Directed
	D. Proprietary/Copyright/Patents		J. Willing and Qualified
	E. Emergency		K. Client Choice
	F. University Cooperative Project		L. Other Authorization

PART III: SUPPLEMENTAL INFORMATION
Please respond to ALL of the following:
<b>1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.</b>
MaineDOT's document management system, TEDOCS, is built upon the OpenText eDOCS DM software. This is a proprietary system for which the Department purchased licenses by competitive bid in 2001. This system houses the department's repository of electronic records and is a critical component of many of the department's workflows. The Department's records management plan was redesigned years ago to be managed in conjunction with TEDOCS. The annual bill renews DOT's access to customer support services, software upgrades and patches, and documentation. Nearly every DOT IT system with a workflow

## State of Maine Procurement Justification Form

### PART III: SUPPLEMENTAL INFORMATION

supporting validation against documents is integrated to TEDOCS to allow related documents to be rapidly located and displayed.

To name a few of the critical work areas implemented:

- Invoice payment
- Contract/legal agreement management
- Public permitting
- Risk management/ safety reviews
- Driver / equipment certifications
- Records management

2. Provide a brief justification for the selected vendor to supplement the response in Part II.

eDOCS DM owned by OpenText. Only OpenText provides the customer support and maintains the application.

3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

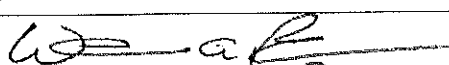

Calculating out the % increase for our OpenText product (eDOCS) shows a +5.0% increase over the last years (2021) renewal.

When compared to the % increases of other comparable COTS products of 4%-5% increase over last year the OpenText licensing rates are fair and reasonable.

4. Describe the plan for future competition for the goods or services.

The Department is in regular communication with the OIT Document Management team to identify and leverage any opportunity for competition or cost savings that arises. Through an RFP process a few years ago, Enterprise OIT stated that Fortis was not scaling to meet the state's growing Document and Records management needs. An effort to migrate from Fortis led to the state choosing the OpenText ECM product (of which eDOCS is on component), but no implementation was completed to my knowledge.

### PART IV: APPROVALS

<b>Signature of requesting Department's Commissioner (or designee):</b>	By signing below, I signify that I approve of this procurement request.		
			
<b>Printed Name:</b>	Bruce Van Note	William Pulver, C.O.O.	<b>Date:</b> 3-30-2022
	<small>DocuSigned by:</small>		
<b>Signature of DAFS Procurement Official:</b>			
	<small>EA813178102243C...</small>		
<b>Printed Name:</b>	Joseph Zrioka		<b>Date:</b> 4/25/2022