

## State of Maine Procurement Justification Form

This form must accompany ALL contract requests and sole source requisitions submitted to the Division of Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below.

### PART I: OVERVIEW

Department Office/Division/Program:		Inland Fisheries and Wildlife/Wildlife Resource Assessment Section	
Department Contract Administrator or Grant Coordinator:		Brenda Lord, Wildlife Secretary	
(If applicable) Department Reference #:		PO WB-533 B	
Estimated Contract or Grant Amount:	\$ 6,015.00	Advantage CT / RQS #:	RQS-09A-20200422*1147
AMENDMENT	Original Start Date:		New Start Date:
	Original End Date:		New End Date:
GRANT	Project Start Date:		Grant Start Date:
	Project End Date:		Grant End Date:
ALL OTHER	Proposed Start Date:	4/17/2020	Proposed End Date: 4/17/2020
Vendor/Provider/Grantee Name, City, State:		Advanced Telemetry Systems (ATS) 470 First Ave NW Isanti, MN 55040	
Brief Description of Goods/Services/Grant:		30 Radio Telemetry Packages for Common Eiders	

### PART II: JUSTIFICATION FOR VENDOR SELECTION

Mark an "X" before the justification(s) that applies to this request.

	A. Competitive Process		G. Grant
	B. Amendment		H. State Statute/Agency Directed
X	C. Single Source/Unique Vendor		I. Federal Agency Directed
	D. Proprietary/Copyright/Patents		J. Willing and Qualified
	E. Emergency		K. Client Choice
	F. University Cooperative Project		L. Other Authorization

### PART III: SUPPLEMENTAL QUESTIONS

Please respond to ALL of the following questions.

**1. Provide a more detailed description of the goods, services or grant to supplement the response in Part I.**

The acquisition of these Advanced Telemetry Systems (ATS) radios is for year 4 field efforts in our multi-agency 5-year common eider research study. These radios were originally selected and purchased for this study because of the company's reputation for quality products. After three field seasons we are very satisfied with the performance of this equipment. The Maine Department of Inland Fisheries and Wildlife (MDIFW) has used their components for nearly thirty years on other

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### PART III: SUPPLEMENTAL QUESTIONS

investigations. Full use of the radios requires additional components that are necessary to meet the requirements of our telemetry investigation. We already possess three radio receivers and a full array of antennas purchased from this company so that we can receive the best signal elicited from the radios. Changing companies in the middle of this study would require the acquisition of an entire set of radio telemetry components, including costly receivers and antennas.

2. Provide a brief justification for the selected vendor to supplement the response in Part II.

ATS has decades of experience in the small radio telemetry component field. Radios need to be small as to not restrict the subject animal's movements. In our application here with a diving duck in salt water, the design must be perfect. Not many companies exist that make a radio telemetry package suited to our specific needs. We have used hundreds (perhaps thousands) of these radios in various bird investigations and we are extremely satisfied with how these radio components have held up under harsh weather conditions. We have an excellent professional relationship with the company that stands fully behind their radio telemetry components.


3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

MDIFW is a full partner in this investigation along with the Biodiversity Research Institute (BRI), U.S. Geological Survey, and the U.S. Fish and Wildlife Service. This project is a long one (5 years) and fairly expensive, working in Maine's offshore environment. BRI has been the lead agency coordinating the work and providing the coordination of the bulk of the research funds necessary to conduct this work. Because of all our past association with this vendor, we believe we have secured this equipment at a fair and reasonable negotiated cost.

4. Describe the plan for future competition for the goods or services.

The acquisition of these 30 radios, coupled with existing radio telemetry products, is expected to be the last financial investment MDIFW will make towards the project. MDIFW regularly uses a competitive process to identify vendors for equipment, however once a vendor is selected for a project it is typically very important that the same vendor is used for the duration of that work. This ensures data collection is consistent across years, which is critical for scientific integrity and reproducibility of results.

### PART IV: APPROVALS

<b>Signature of requesting Department's Commissioner (or designee):</b>	<i>By signing below, I signify that I approve of this procurement request.</i>		
			
<b>Printed Name:</b>	<i>Nathan Webb</i>	<b>Date:</b>	<i>4/28/20</i>
<b>Signature of DAFS Procurement Official:</b>	<small>DocuSigned by:</small> <i>William J.E. Allen</i>		
<b>Printed Name:</b>	<small>2D5B6E39F57E44A...</small> william J.E. Allen	<b>Date:</b>	4/30/2020

NOI 0420200366 04/30/2020 - 05/07/2020 confirming order