

State of Maine Procurement Justification Form

This form must accompany all contract requests and sole source requisitions (RQS) over \$5,000 submitted to the Division of Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Division of Procurement Services website (Forms page) for additional instructions.

PART I: OVERVIEW

Department Office/Division/Program:		Office of Public Safety – Maine State Police Computer Crimes Unit			
Department Contract Administrator or Grant Coordinator:		Lt. Scott Ireland Jaye-Ellen Parker			
(If applicable) Department Reference #:					
Amount: (Contract/Amendment/Grant)		\$10,600	Advantage CT / RQS #:	RQS-16A-20200427*1184	
CONTRACT	Proposed Start Date:	6/15/2020	Proposed End Date:	6/14/2021	
AMENDMENT	Original Start Date:		Effective Date:		
	Previous End Date:		New End Date:		
GRANT	Project Start Date:		Grant Start Date:		
	Project End Date:		Grant End Date:		
Vendor/Provider/Grantee Name, City, State:		Gladiator Forensics, LLC 100 Rialto Place, Ste 605 Melbourne, Florida 32901			
Brief Description of Goods/Services/Grant:		Enterprise Sensor Processing and Analytics (ESPA)			

PART II: JUSTIFICATION FOR VENDOR SELECTION

Mark an "X" before the justification(s) that applies to this request. (Check all that apply.)

	A. Competitive Process		G. Grant
	B. Amendment		H. State Statute/Agency Directed
X	C. Single Source/Unique Vendor		I. Federal Agency Directed
	D. Proprietary/Copyright/Patents		J. Willing and Qualified
	E. Emergency		K. Client Choice
	F. University Cooperative Project		L. Other Authorization

PART III: SUPPLEMENTAL INFORMATION

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Please respond to ALL of the following:

1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

Mobile wireless device and network investigation evidence is primary evidence in criminal investigations. Successful prosecution of felony level cases, involving crimes against people including violent crime, require analyzing actionable intelligence to determine pattern of life and devices location history. The analysis of wireless technology requires a proven, reliable forensic platform to discover, preserve, and later present accurate facts regarding activity on cellular and Wi-Fi networks and devices, both historically and in real-time. The Computer Crimes Unit regularly receives requests internally from our Major Crimes divisions as well as our federal and local counterparts to examine mobile devices and associated networks to help identify suspects/defendants and their activities relative to crimes against people. With a tool that provides geographic information that seamlessly unifies case management, data storage and analytics e.g. call detail records, cell tower data, phone data, geo-location data, cell/Wi-Fi network coverage analysis using True-Coverage and GAR survey data, Link and Tower analysis, the Unit will be better able to protect Maine citizens and prosecute the criminals who offend them.

2. Provide a brief justification for the selected vendor to supplement the response in Part II.

No other vendor offers the solutions that the Gladiator Forensics ESPA Lite does. As digital forensic practitioners collaborate, they very frequently share experiences where ESPA has successfully given a case direction and prosecutorial success by discovering actionable intelligence and thus valuable evidence.

ESPA is the only cellular data analysis program vetted and used by the FBI Cellular Analysis Survey Team (C.A.S.T). The methodology and foundation of the Maine State Police wireless device investigations was developed by C.A.S.T. Utilizing ESPA will allow CCU investigators a tool to peer review court reports and the investigators findings. Mandatory peer review methods are used by MSP CCU to maintain quality standards, improve performance, and provide credibility and accuracy. The peer review needs to be conducted using an alternative post process program such as ESPA.

3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

This is a renewal of the current ESPA tool that our Maine State Police Detectives have been using for the last year. As the accepted, leading industry standard (used by the FBI, NYPD, NYSP, and others) in comprehensive geographic information system integrating forensic intelligence gathering and analytical tools, Gladiator Forensics offers their product (ESPA tool) to all law enforcement levels from federal to local. ESPA Lite is a robust system designed to accommodate most of the needs of law enforcement at a reduced price. The Maine State Police has detectives able to use and continue to be trained in the use of ESPA Lite. Accordingly, the price point of the tool is appropriate considering limited budgets in their market and high competition with other products. Gladiator Forensics has committed to adding concurrent users and reducing their price point for the Maine State Police,

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PART III: SUPPLEMENTAL INFORMATION

Computer Crimes Unit. The funding for ESPA will be paid for from our current 2019 ICAC grant.

4. Describe the plan for future competition for the goods or services.

ESPA and ESPA Lite has quickly become a trusted law enforcement resource. Numerous other federal and state agencies offer testimony of their success using these tools to prosecute criminals. Accordingly, as the primary technology support unit to all of Maine law enforcement, acquiring contemporary tools that bring violent offenders to justice is a responsible reaction to technology that evolves at a pace unmatched by any other investigative consideration. As the agencies see the success of a tool such as ESPA Lite, further advances may offer competition, which could adjust the market and price point.

PART IV: APPROVALS

Signature of requesting Department's Commissioner (or designee):	<i>By signing below, I signify that I approve of this procurement request.</i>		
Printed Name:	<i>Michael Sanschuck</i>	Date:	<i>4-27-2020</i>
Signature of DAFS Procurement Official:	DocuSigned by: <i>Justin Franzose</i>		
Printed Name:	AEED9C7B3A8044E... Justin Franzose	Date:	4/28/2020