

## State of Maine Procurement Justification Form

This form must accompany all contract requests and sole source requisitions (RQS) over \$5,000 submitted to the Division of Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Division of Procurement Services website (Forms page) for additional instructions.

### PART I: OVERVIEW

Department Office/Division/Program:		DMR/Bureau of Marine Patrol			
Department Contract Administrator or Grant Coordinator:		Capt. Matt Talbot			
(If applicable) Department Reference #:					
Amount: (Contract/Amendment/Grant)	\$ 78,525.00	Advantage CT / RQS #:			
CONTRACT	Proposed Start Date:	04/15/2020	Proposed End Date:	06/30/2020	
AMENDMENT	Original Start Date:		Effective Date:		
	Previous End Date:		New End Date:		
GRANT	Project Start Date:		Grant Start Date:		
	Project End Date:		Grant End Date:		
Vendor/Provider/Grantee Name, City, State:		SW Boatworks 358 Douglas Hwy Lamoine, ME 04605			
Brief Description of Goods/Services/Grant:		Calvin Beal 42' Lobster Boat Haul and Top			

### PART II: JUSTIFICATION FOR VENDOR SELECTION

Mark an "X" before the justification(s) that applies to this request. (Check all that apply.)

	A. Competitive Process		G. Grant
	B. Amendment		H. State Statute/Agency Directed
<b>X</b>	C. Single Source/Unique Vendor		I. Federal Agency Directed
<b>X</b>	D. Proprietary/Copyright/Patents		J. Willing and Qualified
	E. Emergency		K. Client Choice
	F. University Cooperative Project		L. Other Authorization

### PART III: SUPPLEMENTAL INFORMATION

Please respond to ALL of the following:

1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

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### PART III: SUPPLEMENTAL INFORMATION

The Department maintains a fleet of large (35'-46') fiberglass lobster-style patrol vessels used for marine fisheries and boating safety enforcement, as well as search and rescue. The Maine lobster boat design provides an effective and safe platform for officers to conduct patrol work, including hauling and inspecting lobster fishing gear, along Maine's coastline. As the lobster fishery continues to move offshore and the traps used in the fishery are increasingly required to be fished in larger trawls, it becomes necessary for the Department to increase the size and capabilities of its vessels to remain effective and keep its officers safe.

The Department recently lost the use of one of its 35' large patrol vessels due to a fire and it has been determined that it is not in the best interest of the State to repair the 24 year-old vessel. The Department is looking to replace this vessel with a new patrol boat. Based on research and experience, the Department has identified the 42' Calvin Beal designed lobster boat as the most appropriate replacement for this vessel.

The 42' Calvin Beal design is an appropriate replacement/upgrade for the 35' patrol vessel. The Department currently owns and operates a 38' Calvin Beal and is both familiar and satisfied with the quality, construction, and capabilities of that haul design.

#### 2. Provide a brief justification for the selected vendor to supplement the response in Part II.

The selected vendor has proprietary rights to the Calvin Beal 42' design and is the exclusive builder and supplier of the Calvin Beal designed hulls and tops.

#### 3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

The prices for the 42' Calvin Beal are publicly posted and are in line with similar sized and constructed lobster boats.

#### 4. Describe the plan for future competition for the goods or services.

The purchase of the 42' Calvin Beal hull and top are only part of the project to build this patrol vessel. ~~The entire project previously went out to bid, but did not result in a feasible option and no award was made.~~ The Department is now looking to purchase the vessel hull and top independently and then put the construction of the vessel back out to RFP # 202001018

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PART IV: APPROVALS			
<b>Signature of requesting Department's Commissioner (or designee):</b>	<i>By signing below, I signify that I approve of this procurement request.</i>		
			
<b>Printed Name:</b>	Patrick Keliher	<b>Date:</b>	<i>4/21/2020</i>
<b>Signature of DAFS Procurement Official:</b>	<small>DocuSigned by:</small> <i>William J.E. Allen</i>		
<b>Printed Name:</b>	<small>2D5B6E39F57E44A...</small> William J.E. Allen	<b>Date:</b>	4/24/2020

NOI 0420200344 04/24/2020 - 04/30/2020

**DEPARTMENT OF MARINE RESOURCES**

**BUREAU OF MARINE PATROL**

Specifications for patrol vessel hull and top:

- Calvin Beal 42' hull
  - Dimensions: Length 42' / Width 15' / Transom 14' 2"
  - White Gelcoat
  - Vinylester Skin Coat
  - Two main stringers & two outboard stringers; all laminated Spruce
  - Doubled-up stringers and laminate in engine bed area and carry stringers through main bulkhead
  - 2" lift kit
  
- Lobster boat Cabin Top
  - Standard 7' 10" single piece top extended to 10' 6"
  - White Gelcoat
  - 1" Divinycel Composite Overhead
  - ¾" Divinycel foam core sides
  - Solid coamings
  
- Trucking and storage of hull and top prior to vessel construction