

## State of Maine Procurement Justification Form

PART I: OVERVIEW				
Department Office/Division/Program:	DHHS/OFI/MIS			
Department Contract Administrator or Grant Coordinator:	Jamie Pruet			
(If applicable) Department Reference #:	OIT-18-B45A			
Estimated Contract or Grant Amount:	Current: \$ 591,100.00 Amd: \$ 575,634.29 Total: \$1,166,734.29	Advantage CT / RQS #:	BPO-10A-20181102000000000431	
AMENDMENT	Original Start Date:	9/1/2018	New Start Date:	9/1/2018
	Original End Date:	8/31/2020	New End Date:	8/31/2020
GRANT	Project Start Date:		Grant Start Date:	
	Project End Date:		Grant End Date:	
ALL OTHER	Proposed Start Date:		Proposed End Date:	
Vendor/Provider/Grantee Name, City, State:	Equifax Workforce Solutions Atlanta, GA			
Brief Description of Goods/Services/Grant:	Employment verification system for use of determination of benefits for the MaineCare, SNAP, and TANF programs administered by the Office for Family Independence.			

PART II: JUSTIFICATION FOR VENDOR SELECTION			
Mark an "X" before the justification(s) that applies to this request.			
	A. Competitive Process		G. Grant
X	B. Amendment		H. State Statute/Agency Directed
	C. Single Source/Unique Vendor		I. Federal Agency Directed
	D. Proprietary/Copyright/Patents	X	J. Willing and Qualified
	E. Emergency		K. Client Choice
	F. University Cooperative Project		L. Other Authorization

PART III: SUPPLEMENTAL QUESTIONS
Please respond to ALL of the following questions.
<b>1. Provide a more detailed description of the goods, services or grant to supplement the response in Part I.</b>
Eligibility determinations for the Office for Family Independence's three major programs; MaineCare, TANF and SNAP require verification of income and employment history for eligibility and benefit amount determinations. Income and employment information in the form of paystubs, W2's, etc., can be submitted by client's applying for services, but this method is cumbersome and can lead to inaccurate and/or incomplete information, especially if the job has ended, for eligibility determinations and can cause overpayments in benefits. In some instances, employers are not helpful or timely in providing to their employee's verification of their employment. They require employees to obtain verification using The Work Number. If employment information is not provided timely, it can cause a loss in benefits, and re-processing of cases for eligibility staff once obtained. For SNAP, work requirements and timely verification of employment are important to maintain eligibility, or for

## State of Maine Procurement Justification Form

### PART III: SUPPLEMENTAL QUESTIONS

closure of benefits for individuals who are not complying with the work requirements. Centers for Medicare & Medicaid Services (CMS) are introducing similar work requirements for the MaineCare recipients with the 1115 Waiver. As new policies are established, increasing the need for determinations to be made, OFI is researching ways for our Eligibility Specialists to keep up with the demands through systemic efficiencies.

Per statute 22 MRSA §16-B – Verification of integrity of reported information by applicants for public assistance reads: The Department shall use commercially available data to conduct an electronic verification of information provided on an application for benefits for public assistance as defined in section 16, subsection 1, paragraph C. The electronic verification must, at a minimum, be conducted on all new applications for benefits and must include searches for income, residency and available assets.

**2. Provide a brief justification for the selected vendor to supplement the response in Part II.**

The Work Number is a database of income and employment records of over 5,500 employers nationwide. Payroll data is updated every payroll cycle by the employers. In addition to the basic employment information, it includes wages, commissions, bonuses, overtime and historical information. Since employers regularly feed into this system, data is delivered instantaneously. This tool was created by TALX in 1995, acquired by Equifax in 2007, and at the time of acquisition, TALX was the leading provider of employment verification. Other verifications services do exist; but they do not meet OFI requirements regarding payroll and wage specific data necessary for eligibility and benefit determination. Upon research, there is no evidence indicating change in their provided services to include this specific data set within their system. These systems focus primarily on individual background screening for hiring purposes and/or employment verifications on hire dates and this is already data we receive with the NDNH file and is not something we are looking to receive in our income/employment records via The Work Number. The Work Number is the only verification system providing real-time data, with the largest number of nationwide employers, and with the necessary data elements required for benefit and eligibility determinations.

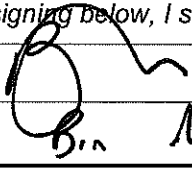
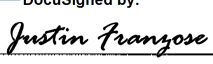
**3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.**

The Amendment is driven by MaineCare expansion. This transactional based contract was initially computed on 25,000 base transactions per year. The Amendment increases the annual transactions to 78,000 while simultaneously decreasing the per transaction fee by 10.5%.

**4. Describe the plan for future competition for the goods or services.**

The Department does not intend to RFP.

### PART IV: APPROVALS

<b>Signature of requesting Department's Commissioner (or designee):</b>	<i>By signing below, I signify that I approve of this procurement request.</i>		
			
<b>Printed Name:</b>	Bin Mann	<b>Date:</b>	4/14/20
<b>Signature of DAFS Procurement Official:</b>	DocuSigned by: 		
<b>Printed Name:</b>	AEEED9C7B3A8044E... Justin Franzose	<b>Date:</b>	4/14/2020