

State of Maine Waiver of Competitive Bidding Request Form

DHHS/DCM Contract Administrator:	Nancy Tan / Ryan Roberts	Office/Division/Program of Contract Administrator:	DHHS/SAMHS/Cameron Bailey/Maryann Ryan
Est. Contract Amount:	Amend \$360,000.00 Revised: \$ 3,096,394.00	Contract or RQS Number:	10A 20180405*2984
		Purchasing Maine ID:	
		DHHS Agreement Number:	OSA-19-320B
Proposed Start Date:	7/1/2018	Proposed End Date:	6/30/2020
Vendor/Provider Name, City, State	Milestone Foundation Portland, Maine		
Short Description of Good or Service:	SA Residential Treatment Services: Emergency Shelter, Extended Care & Non Hospital Based Detox		
Please note, for transparency purposes, Waivers of Competitive Bidding will be publicly posted. Public postings are placed on the Division of Procurement Services website for a period of seven consecutive calendar days.		<i>To be completed by the Division of Procurement Services</i> Posting dates on Division of <i>Procurement Services</i> website: From: <u>4/30/2019</u> To: <u>5/6/2019</u>	
Notice of Intent to Waive Competitive Bidding Number:		NOI# 0420190530	
1. Statutory Justification			
State of Maine statute (5 M.R.S. §1825-B(2)) allows waivers of competitive bidding only for the specific reasons listed below. Please mark the appropriate box (X) next to the justification which applies to this specific request.			
<input type="checkbox"/>	A. The procurement of goods or services by the State for county commissioners pursuant to Title 30-A, section 124, involves the expenditure of \$2,500 or less, and the interests of the State would best be served;		
<input type="checkbox"/>	B. The Director of the Bureau of General Services is authorized by the Governor, or the Governor's designee, to make purchases without competitive bidding because, in the opinion of the Governor or the Governor's designee, an emergency exists that requires the immediate procurement of goods or services;		
	<i>If citing the above justification for this Waiver of Competitive Bidding request, please have the requesting Department's Commissioner or Chief Executive (as the Governor's "designee") sign and date on the right.</i>	<i>By signing below, I signify as the Governor's designee there is an emergency that necessitates this non-competitive procurement.</i> Signature:	
		Printed Name:	Date:
<input checked="" type="checkbox"/>	C. After reasonable investigation by the Director of the Bureau of General Services, it appears that any required unit or item of supply, or brand of that unit or item, is procurable by the State from only one source;		
<input type="checkbox"/>	D. It appears to be in the best interest of the State to negotiate for the procurement of petroleum products;		
<input type="checkbox"/>	E. The purchase is part of a cooperative project between the State and the University of Maine System, the Maine Community College System, the Maine Maritime Academy, or a private, nonprofit, regionally accredited institution of higher education with a main campus in this State involving: (1) An activity assisting a state agency and enhancing the ability of the university system, community college system, Maine Maritime Academy, or a private, nonprofit, regionally accredited institution of higher education with a main campus in this State to fulfill its mission of teaching, research, and public service; (2) A sharing of project responsibilities and, when appropriate, costs;		
	<i>If citing the above justification for this sole source request, please note that the specific approval of the Governor's Office is required, in accordance with Executive Order 26 FY 11/12, "An Order to Enhance Competitive Bidding". The approval must be documented on DAFS/BGS/Division of Procurement Services "GOVCOOP" form, found here: http://www.maine.gov/purchases/info/forms/govcoop.doc.</i>		
<input type="checkbox"/>	F. The procurement of goods or services involves expenditures of \$10,000 or less, in which case the Director of the Bureau of General Services may accept oral proposals or bids;		
<input type="checkbox"/>	G. The procurement of goods or services involves expenditures of \$10,000 or less, and procurement from a single source is the most economical, effective and appropriate means of fulfilling a demonstrated need.		
<input type="checkbox"/>	If a different authorization specifically allows for this non-competitive procurement, please provide that reference here:		

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Please note that the following four points below (#2 through 5) all require a response.

2. Description of Specific Need

Please identify, and fully describe, the specific problem, requirement, or need the resulting non- competitive contract would address and which makes the goods or services necessary. Explain how the requesting Department determined that the goods or services are critical and/or essential to agency responsibilities or operations.

There has been a steady increase of substance use in the State, particularly in regard to heroin and opioids and their associated problems. A continuum of treatment is needed to address the growing need. Residential halfway house services are along this continuum and are a higher-level service to treat substance use acuity.

The purpose of this amendment is to add funding to the overall contract. As well as increase funding to include a new client component within the Non-Hospital based Detox service of the contract. Bridge Dosing will now be included as a new deliverable in section E to be provided to qualified clients

3. Availability of other Public Resources

Please explain how the requesting Department concluded that sufficient staffing, resources, or expertise is not available within the State of Maine's government, or other governmental entities (local, other state, or federal agencies) external to the requesting Department, which would be able to address the identified need more efficiently and effectively than the identified vendor.

The Department does not have the resources to provide these services.

4. Cost

Since a waiver of competitive bidding is being requested for this procurement, please explain how the requesting Department concluded the negotiated costs, fees, or rates are **fair and reasonable**.

Operating costs to run Milestones detoxification, shelter services and extended care programs exceed \$2.5M annually. The historical funding sources for the programs have reduced significantly over the past 5 years. SAMHS funding has remained flat even as operating expenses increase.

5. Future Competition

Please describe potential opportunities which may be available to foster competition for these goods or services in the future.

The Department will competitively bid this service for a new agreement start date of 7/1/2020.

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Please note that only one of the two points below ("Uniqueness" or "Timeframe") requires a response. Requesting Departments are not required to respond to both points.

6. Uniqueness

Please explain if the goods or services required are unique to a specific vendor. Describe the unique qualifications, abilities, and/or expertise of the vendor and how those particular unique factors address the specific need identified above. If the vendor has unique equipment, facilities, or proprietary data, also explain the necessity of these particular unique assets.

Milestone operates the only 24/7 residential detoxification program in the State. This is a specialized service which provides a safe and medically supervised transition through the acute phase of withdrawal from alcohol or other drugs. This service is provided to men and women regardless of their financial situation. Clients are referred to other necessary services (such as treatment) in the continuum of care.

Milestone's "wet" emergency shelter is unique in that it operates the only homeless shelter in the southern part of the state that admits individuals who are under the influence of alcohol or other drugs. This 41 bed emergency shelter provides a safety net to the community's most vulnerable individuals who struggle with chronic substance dependence and encourages them to take the next step and enter medically managed detoxification.

Milestone's residential program provides clinically managed medium intensity residential treatment (extended care) to individuals who have a substance use disorder and/or a co-occurring disorder resulting in either temporary or permanent cognitive impairment. The cognitive impairment makes it unlikely that the individual would be able to benefit from a shorter term residential treatment. These individuals require treatment that is longer, slower paced, more concrete and more repetitive. There are only two of this type of program in the state and Milestone is the only one serving southern Maine.

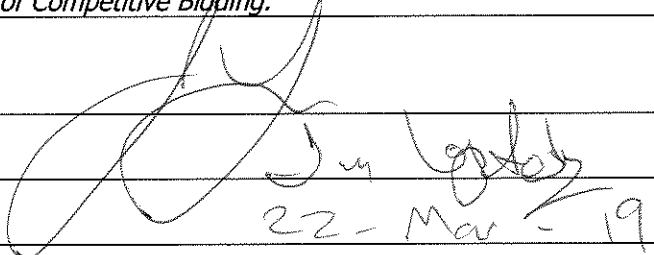
7. Timeframe (Complete only if B. is the Statutory Justification marked on Page 1)

Please explain if time is of the essence and an emergency exists which requires the immediate procurement of goods or services. Describe the nature of this emergency, provide the date by which the goods or services must be delivered, and explain how that date was determined and its significance (i.e. impact if delayed beyond this date). Also, provide information as to how it was determined this vendor is the best option to address this time-sensitive procurement.

N/A

Signature of requesting Department's Commissioner or Chief Executive (or designee within the Commissioner's Office):
Printed Name:
Date:

By signing below, I signify that my Department requests, and I approve of, this Waiver of Competitive Bidding.



Jim Grotob
22 - Mar - 19