



Request for Signature

Date: 1/22/2025

Signature Needed by: Joyce Taylor, Chief Engineer

Return to: Robert Dwyer

Email: Robert.Dwyer@Maine.gov

- Commissioner – Bruce A. Van Note
- Deputy Commissioner – Dale Doughty
- Chief Engineer – Joyce Taylor
- Chief Operating Officer – William Pulver
- Governor Mills

Type of Document:

Procurement Justification Form

Explanation of Request:

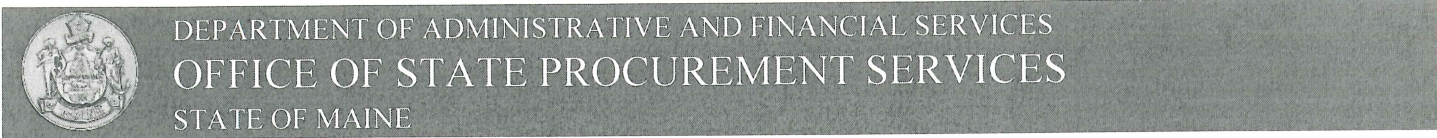
This is the renewal #1 built into the 2024 sole source contract. Streetlight InSight remains the leading transportation analytics tool on the market today, with UNIQUE capabilities. For more details, you may refer to the PJF for the initial contract.

Requesting Bureau:

Safety Office

Requester's Comments:

Requester's Signature:  **Date:** 1/22/2025
Robert Skehan, Director, Office of Safety



PROCUREMENT JUSTIFICATION FORM (PJF)

This form must accompany all contract requests and sole source requisitions (RQS) over \$5,000 submitted to the Office of State Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Procurement Services intranet site (Forms page) for additional instructions.

PART I: OVERVIEW			
Department Office/Division/Program:	Maine Department of Transportation		
Department Contract Administrator or Grant Coordinator:	Robert Skehan		
(If applicable) Department Reference #:	46491		
Amount: (Contract/Amendment/Grant)	\$ \$515,401.00	Advantage CT / RQS #:	20240328000000002638
CONTRACT	Proposed Start Date:		Proposed End Date:
AMENDMENT	Original Start Date:	3/12/2024	Effective Date:
	Previous End Date:	3/11/2025	New End Date:
GRANT	Project Start Date:		Grant Start Date:
	Project End Date:		Grant End Date:
Vendor/Provider/Grantee Name, City, State:		Street Light Data, Inc San Francisco CA	
Brief Description of Goods/Services/Grant:		"Big Data" Transportation Data and Analysis Solution	

PART II: JUSTIFICATION FOR VENDOR SELECTION			
Check the box below for the justification(s) that applies to this request. (Check all that apply.)			
<input type="checkbox"/>	A. Competitive Process	<input type="checkbox"/>	G. Grant
<input checked="" type="checkbox"/>	B. Amendment	<input type="checkbox"/>	H. State Statute/Agency Directed
<input checked="" type="checkbox"/>	C. Single Source/Unique Vendor	<input type="checkbox"/>	I. Federal Agency Directed
<input type="checkbox"/>	D. Proprietary/Copyright/Patents	<input type="checkbox"/>	J. Willing and Qualified
<input type="checkbox"/>	E. Emergency	<input type="checkbox"/>	K. Client Choice
<input type="checkbox"/>	F. University Cooperative Project	<input type="checkbox"/>	L. Other Authorization

Please respond to ALL of the questions in the following sections.

PART III: SUPPLEMENTAL INFORMATION	
1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.	<p>The analysis of “big data” in the transportation industry enables a more in-depth understanding of highway safety issues, travel behavior, and mobility issues. Traditional transportation data collection methods are expensive and use small data sets that may not accurately reflect actual traffic conditions and take significant time to compile and process for analysis. Big data allows MaineDOT to fill gaps in these traditional data sources and to respond quickly to requests for information from our customers and adapt to the rapidly changing demands of our dynamic transportation environment. This data is compiled for a variety of sources including connected vehicles, traffic sensors, and other connected devices, and provides data that is far more granular both spatially and temporally than traditional sources, allowing us to gain greater insights into travel patterns and modal usage of Maine’s transportation system.</p>
2. Provide a brief justification for the selected vendor to supplement the response in Part II. Reference the RFP number, if applicable.	<p>This is the renewal #1 built into the 2024 sole source contract. Streetlight InSight remains the leading transportation analytics tool on the market today, with UNIQUE capabilities. For more details, you may refer to the PJF for the initial contract.</p>
3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.	<p>The Department participated in an RFP for these services as a member of the Eastern Transportation Coalition (TET) in 2022. This contract has lower rates and provide far more functionality and metrics than the TET Coalition offering for Streetlight.</p>
4. Describe the plan for future competition for the goods or services.	<p>The Department actively monitors this sector for opportunities to acquire the right data sources to meet our needs and participates in multi-state RFPs.</p>

PART IV: AMERICAN RESCUE PLAN ACT (ARPA) / MAINE JOBS & RECOVERY PLAN (MJRP)	
Does this request utilize ARPA/MJRP funds?	
<input type="checkbox"/> Yes, MJRP funds (023) – If Yes, please attach the approved Business Case(s).	
<input type="checkbox"/> Yes, ARPA funds (025) – If Yes, please be aware of the requirements from awarding federal agencies.	
<input checked="" type="checkbox"/> No – If No, proceed to Part V.	



PART V: CONFLICTS OF INTEREST (COI); CONTRACT WITH THE STATE

Maine law contains Conflict of Interest statutes directed to State Departments, State Officers, and Employees Generally under MRS Title 5, §18 and §18-A, in harmony with MRS Title 17, §3104.

The requesting department signatory understands and acknowledges Maine's Conflict of Interest statutes.

PART VI: APPROVALS

The signatures below indicate approval of this procurement request.

Signature of requesting Department's Commissioner (or designee):			
Typed Name:	Bill Pulver, Chief Operating Officer	Date:	1-23-2025
Signature of DAFS Procurement Official:	<div data-bbox="568 934 779 1039"> <p>DocuSigned by:  EA813178102243C...</p> </div>		
Typed Name:	Joseph Zrioka Director of IT Procurement	Date:	1/28/2025

Certificate Of Completion

Envelope Id: 9EA064C9-5D76-4CBA-AC4F-49B82947D3EA	Status: Completed
Subject: Complete with Docusign:ITP-254370 Street Light Data Inc PJF.pdf	
Source Envelope:	
Document Pages: 4	Signatures: 1
Certificate Pages: 5	Initials: 0
AutoNav: Enabled	Envelope Originator:
Envelopeld Stamping: Enabled	Joseph Zrioka
Time Zone: (UTC-05:00) Eastern Time (US & Canada)	joseph.a.zrioka@maine.gov
	IP Address: 64.135.140.27

Record Tracking

Status: Original 1/28/2025 12:11:07 PM	Holder: Joseph Zrioka joseph.a.zrioka@maine.gov	Location: DocuSign
Security Appliance Status: Connected	Pool: StateLocal	
Storage Appliance Status: Connected	Pool: State of Maine - Office of Information Technology	Location: DocuSign

Signer Events

Joseph Zrioka
joseph.a.zrioka@maine.gov
Director of IT Procurement
State of Maine - Office of Information Technology
Security Level: Email, Account Authentication (None)

Signature

DocuSigned by:

EA813178102243C...
Signature Adoption: Pre-selected Style
Using IP Address: 64.135.140.27

Timestamp

Sent: 1/28/2025 12:13:12 PM
Viewed: 1/28/2025 12:13:22 PM
Signed: 1/28/2025 12:13:30 PM

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

In Person Signer Events

Signature

Timestamp

Editor Delivery Events

Status

Timestamp

Agent Delivery Events

Status

Timestamp

Intermediary Delivery Events

Status

Timestamp

Certified Delivery Events

Status

Timestamp

Carbon Copy Events

Status

Timestamp

Robert Dwyer
robert.dwyer@maine.gov
Contract Grant Specialist
MaineDOT
Security Level: Email, Account Authentication (None)
Electronic Record and Signature Disclosure:
Accepted: 5/8/2024 10:43:39 AM
ID: ddbbe7903-258f-4286-a3aa-3d25a2cc241b

COPIED

Sent: 1/28/2025 12:13:31 PM

IT Procurement Team email
ITProcurement@maine.gov
Security Level: Email, Account Authentication (None)

COPIED

Sent: 1/28/2025 12:13:32 PM
Viewed: 1/30/2025 8:05:30 AM

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

Carbon Copy Events	Status	Timestamp
Jennifer Chisum Jennifer.Chisum@maine.gov Team Lead, IT Planning at MaineDOT State of Maine Security Level: Email, Account Authentication (None)	COPIED	Sent: 1/28/2025 12:13:32 PM
Electronic Record and Signature Disclosure: Accepted: 1/22/2025 10:36:24 AM ID: 11341219-c986-4399-8bb8-6608fad5c400		

Witness Events	Signature	Timestamp
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Notary Events	Signature	Timestamp
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Envelope Summary Events	Status	Timestamps
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Envelope Sent	Hashed/Encrypted	1/28/2025 12:13:13 PM
Certified Delivered	Security Checked	1/28/2025 12:13:22 PM
Signing Complete	Security Checked	1/28/2025 12:13:30 PM
Completed	Security Checked	1/28/2025 12:13:32 PM

Payment Events	Status	Timestamps
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Electronic Record and Signature Disclosure
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How to contact Carahsoft OBO Maine Office of Information Technology:

You may contact us to let us know of your changes as to how we may contact you electronically, to request paper copies of certain information from us, and to withdraw your prior consent to receive notices and disclosures electronically as follows:

To contact us by email send messages to: kendra.l.coates@maine.gov

To advise Carahsoft OBO Maine Office of Information Technology of your new email address

To let us know of a change in your email address where we should send notices and disclosures electronically to you, you must send an email message to us at kendra.l.coates@maine.gov and in the body of such request you must state: your previous email address, your new email address. We do not require any other information from you to change your email address.

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To request delivery from us of paper copies of the notices and disclosures previously provided by us to you electronically, you must send us an email to kendra.l.coates@maine.gov and in the body of such request you must state your email address, full name, mailing address, and telephone number. We will bill you for any fees at that time, if any.

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To inform us that you no longer wish to receive future notices and disclosures in electronic format you may:

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- ii. send us an email to kendra.l.coates@maine.gov and in the body of such request you must state your email, full name, mailing address, and telephone number. We do not need any other information from you to withdraw consent.. The consequences of your withdrawing consent for online documents will be that transactions may take a longer time to process..

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Acknowledging your access and consent to receive and sign documents electronically

To confirm to us that you can access this information electronically, which will be similar to other electronic notices and disclosures that we will provide to you, please confirm that you have read this ERSD, and (i) that you are able to print on paper or electronically save this ERSD for your future reference and access; or (ii) that you are able to email this ERSD to an email address where you will be able to print on paper or save it for your future reference and access. Further, if you consent to receiving notices and disclosures exclusively in electronic format as described herein, then select the check-box next to ‘I agree to use electronic records and signatures’ before clicking ‘CONTINUE’ within the DocuSign system.

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