

State of Maine Procurement Justification Form

This form must accompany ALL contract requests and sole source requisitions submitted to the Division of Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below.

PART I: OVERVIEW			
Department Office/Division/Program:		DACF/Maine Forest Service/Forest Protection Division	
Department Contract Administrator or Grant Coordinator:		Jennifer Wright	
(If applicable) Department Reference #:			
Estimated Contract or Grant Amount:	\$53,000.00	Advantage RQS #:	01A-20230307000000001077
AMENDMENT	Original Start Date:		New Start Date:
	Original End Date:		New End Date:
GRANT	Project Start Date:		Grant Start Date:
	Project End Date:		Grant End Date:
ALL OTHER	Proposed Start Date:	4/01/2023	Proposed End Date: 06/01/2024
Vendor/Provider/Grantee Name, City, State:		PK Floats P.O. Box 309 Lincoln, Me 04457	
Brief Description of Goods/Services/Grant:		Purchase 3500 Aircraft Floats for Cessna 206.	

PART II: JUSTIFICATION FOR VENDOR SELECTION			
Mark an "X" before the justification(s) that applies to this request.			
	A. Competitive Process		G. Grant
	B. Amendment		H. State Statute/Agency Directed
X	C. Single Source/Unique Vendor		I. Federal Agency Directed
	D. Proprietary/Copyright/Patents		J. Willing and Qualified
	E. Emergency	X	K. Client Choice
	F. University Cooperative Project		L. Other Authorization

PART III: SUPPLEMENTAL QUESTIONS	
Please respond to ALL of the following questions.	
1. Provide a more detailed description of the goods, services or grant to supplement the response in Part I.	
<p>The Forest Protection Division has been authorized and funded to upgrade their aviation fleet, to include the purchase of two, used Cessna 206 airplanes. The Division has purchased one 1975 Cessna 206G and needs to purchase a set of 3500 floats to be installed on the aircraft. The total purchase price of type of the float that we need is \$53,000.00 including installation. A 50% down payment will be required to hold a place on the manufacture schedule. The floats will be</p>	

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PART III: SUPPLEMENTAL QUESTIONS

ready for delivery by March 31st, 2024.

2. Provide a brief justification for the selected vendor to supplement the response in Part II.

There are only three companies that make FAA approved floats for the Cessna 206. Aérochette, Wipaire and PK Floats. The best size float for the Cessna 206 performing the Forest Service mission is rated at 3500 lbs. of buoyancy, meaning that the float will support 3,500 lbs. plus 180% as required by the FAA for safety. Additionally, the Forest Service requires a sharp V hull with a variable dead rise, that provides stability in high winds with larger waves, but also allows for better take off distances in smooth water. PK Floats makes the lightest 3500 floats and has the deep V hull with the variable dead rise. Weight and stability are very important for our mission. The Forest Service has decided to purchase one set of PK 3500 floats due to the lighter weight and structural design.

3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantees.

The Forest Service has investigated the cost of other floats of similar size for the Cessna 206 and other similar aircraft and found that the cost is the same or slightly less than new floats from other manufacturers. The most important factor is the lighter weight and design of the PK float.

4. Describe the plan for future competition for the goods or services.

We are limited to what size floats are available and approved by the FAA for our particular model of aircraft, but we will continue to look for float models that fit our requirements at the best price.

PART IV: APPROVALS

Signature of requesting Department's Commissioner (or designee):	<i>By signing below, I signify that I approve of this procurement request.</i>		
<small>DocuSigned by:</small> Printed Name: <i>Randy Charrette</i>	<small>DocuSigned by:</small>	Date: 3/24/2023	
Signature of DAFS Procurement Official:	<small>DocuSigned by:</small>		
<small>DocuSigned by:</small> Printed Name: <i>William J.E. Allen</i>	<small>DocuSigned by:</small>	Date: 3/30/2023	