



DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES
DIVISION OF PROCUREMENT SERVICES
 STATE OF MAINE

PROCUREMENT JUSTIFICATION FORM (PJF)

This form must accompany all contract requests and sole source requisitions (RQS) over \$5,000 submitted to the Division of Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Division of Procurement Services intranet site (Forms page) for additional instructions.

PART I: OVERVIEW			
Department Office/Division/Program:		Office of the Attorney General	
Department Contract Administrator or Grant Coordinator:		Mark Toulouse/Amanda Jacques	
(If applicable) Department Reference #:			
Amount: (Contract/Amendment/Grant)	\$6,165.69	Advantage CT / RQS #:	RQS 26A 20220323*1061
CONTRACT	Proposed Start Date:	Proposed End Date:	
AMENDMENT	Original Start Date:	Effective Date:	
	Previous End Date:	New End Date:	
GRANT	Project Start Date:	Grant Start Date:	
	Project End Date:	Grant End Date:	
Vendor/Provider/Grantee Name, City, State:		Blanco US LLC 555 Northpoint Center East, Suite 400 Alpharetta, Georgia 30022	
Brief Description of Goods/Services/Grant:		Data Erasure Software	

PART II: JUSTIFICATION FOR VENDOR SELECTION			
Mark an "X" before the justification(s) that applies to this request. (Check all that apply.)			
	A. Competitive Process		G. Grant
	B. Amendment		H. State Statute/Agency Directed
X	C. Single Source/Unique Vendor		I. Federal Agency Directed
	D. Proprietary/Copyright/Patents		J. Willing and Qualified
	E. Emergency		K. Client Choice
	F. University Cooperative Project		L. Other Authorization

Please respond to ALL of the questions in the following sections.

PART III: SUPPLEMENTAL INFORMATION

1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

Public and private sector enterprises must guard against data vulnerabilities, comply with numerous data protection regulations, efficiently use resources and incorporate eco-friendly practices—all within a complex portfolio of IT assets. Because of the confidential nature of Office of the Attorney General data, the need is particularly critical.

2. Provide a brief justification for the selected vendor to supplement the response in Part II. Reference the RFP number, if applicable.

Blanco Ltd. is an international data security company that specializes in data erasure and computer reuse for corporations, governments and computer remarketing companies. Each erasure is verified and certified, resulting in a signed, tamper-proof Certificate of Erasure to prove compliance with local, national and global data protection regulations. Use of this product prior to disposal/relocation of obsolete technology items (to surplus properties or elsewhere) will maximize confidence that data cannot be accidentally breached if items are subsequently attained via State public sale or auction.

3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

The Office of the Attorney General's Information Technology Director worked closely with the Maine Office of Information Technology and the vendor to secure the best price quote possible without sacrificing product modules/offersings.

4. Describe the plan for future competition for the goods or services.

As software renewals come due, the Office of the Attorney General's Information Technology Director will reach out to the Maine Office of Information Technology and the current vendor for potential alternatives. [TMA1]

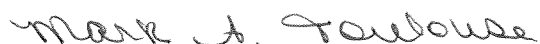
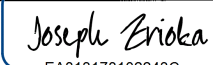
PART IV: AMERICAN RESCUE PLAN ACT (ARPA) / MAINE JOBS & RECOVERY PLAN (MJRP)

Does this request utilize ARPA/MJRP funds?

Yes – If Yes, please attach the approved Business Case(s).

No – If No, proceed to Part VI

PART V: APPROVALS

Signature of requesting Department's Commissioner (or designee):	By signing below, I signify that I approve of this procurement request.		
			
Printed Name:	Mark A. Toulouse	Date:	3/23/2022
Signature of DAFS Procurement Official:	DocuSigned by: 		
Printed Name:	Joseph Zrioka	Date:	3/30/2022