

State of Maine Procurement Justification Form

PART I: OVERVIEW

Department Office/Division/Program:		DHHS/Office of MaineCare Services	
Department Contract Administrator or Grant Coordinator:		Shawn Belanger Matt Galletta	
(If applicable) Department Reference #:		OMS-19-9710F	
Amount: (Contract/Amendment/Grant)	Current: \$550,000.00 Amend: \$113,400.00 Revised: \$663,400.00	Advantage CT / RQS #:	10A 20180813000000000506
CONTRACT	Proposed Start Date:		Proposed End Date:
AMENDMENT	Original Start Date:	10/1/2018	Effective Date:
	Previous End Date:	6/20/2021	New End Date:
GRANT	Project Start Date:		Grant Start Date:
	Project End Date:		Grant End Date:
Vendor/Provider/Grantee Name, City, State:		Health Management Associates, Inc. Lansing, MI	
Brief Description of Goods/Services/Grant:		Rate Study	

PART II: JUSTIFICATION FOR VENDOR SELECTION

Mark an "X" before the justification(s) that applies to this request. (Check all that apply.)

	A. Competitive Process		G. Grant
X	B. Amendment		H. State Statute/Agency Directed
X	C. Single Source/Unique Vendor		I. Federal Agency Directed
	D. Proprietary/Copyright/Patents		J. Willing and Qualified
	E. Emergency		K. Client Choice
	F. University Cooperative Project		L. Other Authorization

PART III: SUPPLEMENTAL INFORMATION

Please respond to ALL of the following:

1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

The purpose of this amendment is to perform a rate study for children's PNMI services under the MaineCare Benefits Manual. The Provider will undertake a rate study to develop rates for these services.

State of Maine Procurement Justification Form

2. Provide a brief justification for the selected vendor to supplement the response in Part II.

The qualifications of the Provider to complete the rate-setting work required is unique in several ways:

- The Provider previously led a review of payment rates for behavioral health services provided through Sections 17, 28, and 65 of the MaineCare Benefits Manual, and this work provided a critical foundation for this project.
- The Provider has developed an intimate familiarity with MaineCare's rate structure; it has developed a detailed knowledge of Maine's social service provider community; and it has compiled a strong track record of service to the Department. The Provider is, therefore, uniquely positioned to provide the required services in a timely manner.
- The Provider will staff its project team with senior managers who have extensive experience in managing projects of this nature and have already worked closely with Department staff. Such studies require a unique understanding of service delivery in Maine, as well as in other states, and national public policy supporting such services. Furthermore, the Provider's senior managers have a demonstrated expertise in the areas of finance, forecasting, administration and provider operations, each of which is essential to an informed rate study.


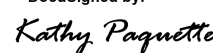
3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

The Department has negotiated with the Provider to perform these services at the rates as quoted in 2013. The Department considers these rates as fair and reasonable.

4. Describe the plan for future competition for the goods or services.

If it is determined that these services are to continue, the Department will competitively procure them with a 7/1/2021 contract start date.

PART IV: APPROVALS

Signature of requesting Department's Commissioner (or designee):	<i>By signing below, I signify that I approve of this procurement request.</i>		
	<small>DocuSigned by:</small>		
			
Printed Name:	86738ED17E0C4B2 Jim Lopatosky	Date:	11/18/2020
Signature of DAFS Procurement Official:	<small>DocuSigned by:</small>		
			
Printed Name:	41C2BA36FAF44CD... Kathy Paquette	Date:	3/30/2021