



DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES  
**DIVISION OF PROCUREMENT SERVICES**  
 STATE OF MAINE

## PROCUREMENT JUSTIFICATION FORM (PJF)

This form must accompany all contract requests and sole source requisitions (RQS) over \$5,000 submitted to the Division of Procurement Services.

*INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Division of Procurement Services intranet site (Forms page) for additional instructions.*

PART I: OVERVIEW			
Department Office/Division/Program:		DACF/Maine Forest Service/Forest Protection Division	
Department Contract Administrator or Grant Coordinator:		Jennifer Wright	
(If applicable) Department Reference #:			
Amount: (Contract/Amendment/Grant)	\$ \$390,000.00	Advantage CT / RQS #:	CT 01A 202330103-1802
CONTRACT	Proposed Start Date:	1/1/2023	Proposed End Date: 06/31/2023
AMENDMENT	Original Start Date:		Effective Date:
	Previous End Date:		New End Date:
GRANT	Project Start Date:		Grant Start Date:
	Project End Date:		Grant End Date:
Vendor/Provider/Grantee Name, City, State:		PK Floats P.O. Box 309 Lincoln, Me 04457	
Brief Description of Goods/Services/Grant:		Purchase a Cessna 206 Aircraft.	

PART II: JUSTIFICATION FOR VENDOR SELECTION			
Check the box below for the justification(s) that applies to this request. (Check all that apply.)			
<input type="checkbox"/>	A. Competitive Process	<input type="checkbox"/>	G. Grant
<input type="checkbox"/>	B. Amendment	<input type="checkbox"/>	H. State Statute/Agency Directed
<input checked="" type="checkbox"/>	C. Single Source/Unique Vendor	<input type="checkbox"/>	I. Federal Agency Directed
<input type="checkbox"/>	D. Proprietary/Copyright/Patents	<input type="checkbox"/>	J. Willing and Qualified
<input checked="" type="checkbox"/>	E. Emergency	<input type="checkbox"/>	K. Client Choice
<input type="checkbox"/>	F. University Cooperative Project	<input type="checkbox"/>	L. Other Authorization

Please respond to ALL of the questions in the following sections.

**PART III: SUPPLEMENTAL INFORMATION**

1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

The Forest Protection Division has been authorized and funded to upgrade their aviation fleet, to include the purchase of two, used Cessna 206 airplanes. The Division needs to purchase an available 1975 Cessna 206G currently located in Lincoln Maine. We will not be using an Escrow Broker for this sale but dealing directly with PK Floats.

2. Provide a brief justification for the selected vendor to supplement the response in Part II. Reference the RFP number, if applicable.

There are currently only a few used Cessna 206 airplanes that fit the Maine Forest Service's requirements on the market in North America. This is the only one that we have found that has the required float kit, strengthened structural firewall, right side co-pilot's door, IO-550 engine, wing tip extensions for additional fuel and increased gross weight, while being IFR certified with modern equipment and an autopilot. This airplane also has 2,000 hours fewer airframe hours than our youngest fixed wing asset and the price falls within the budgeted expense.

3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

When adding the costs of the above listed structural and engine requirements to a "stock" Cessna 206, the expected costs would be above \$500,000. That cost would increase if the avionics were added. A new Cessna 206 would cost near \$1 million. We have been searching the country for appropriate aircraft for over one year and we need to purchase this aircraft as soon as possible, so that we can have it available for this fire season, that starts as early as March.

4. Describe the plan for future competition for the goods or services.

We are limited to what aircraft are on the market at the time and it is not possible to go out to bid for a used natural resource airplane. Currently with so few Cessna 206 aircraft available, we are fortunate to find one that meets our needs within our budgeted price. Possibly in the future, there will be more used airplanes of this type available.

**PART IV: AMERICAN RESCUE PLAN ACT (ARPA) / MAINE JOBS & RECOVERY PLAN (MJRP)**

Does this request utilize ARPA/MJRP funds?

Yes – If Yes, please attach the approved Business Case(s).

No – If No, proceed to Part V.

**PART V: APPROVALS**

The signatures below indicate approval of this procurement request.

Signature of requesting Department's Commissioner (or designee):	DocuSigned by: <i>Randy Charette</i>		
Typed Name:	Randy Charette 8F3DD450C23241F...	Date:	1/12/2023
Signature of DAFS Procurement Official:	DocuSigned by: <i>Michelle D. Fournier</i>		
Typed Name:	Michelle D. Fournier 066BBD96EE5347F...	Date:	1/30/2023