

State of Maine Procurement Justification Form

This form must accompany all contract requests and sole source requisitions (RQS) over \$5,000 submitted to the Division of Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Division of Procurement Services website (Forms page) for additional instructions.

PART I: OVERVIEW				
Department Office/Division/Program:	Marine Resources/Biological Assessment/Acoustic Monitoring			
Department Contract Administrator or Grant Coordinator:	Kevin Staples / Marge Morissette			
(If applicable) Department Reference #:				
Amount: (Contract/Amendment/Grant)	\$ 7,066.79	Advantage CT / RQS #:	13A 20220128000000000855	
CONTRACT	Proposed Start Date:	2/11/2022	Proposed End Date:	6/1/2022
AMENDMENT	Original Start Date:		Effective Date:	
	Previous End Date:		New End Date:	
GRANT	Project Start Date:		Grant Start Date:	
	Project End Date:		Grant End Date:	
Vendor/Provider/Grantee Name, City, State:	Deepwater Buoyancy, Biddeford, ME, USA			
Brief Description of Goods/Services/Grant:	Custom in-line frames and 18" Hardball Floats, plus estimated shipping costs			

PART II: JUSTIFICATION FOR VENDOR SELECTION			
Mark an "X" before the justification(s) that applies to this request. (Check all that apply.)			
	A. Competitive Process		G. Grant
	B. Amendment		H. State Statute/Agency Directed
X	C. Single Source/Unique Vendor		I. Federal Agency Directed
X	D. Proprietary/Copyright/Patents	X	J. Willing and Qualified
	E. Emergency		K. Client Choice
	F. University Cooperative Project		L. Other Authorization

PART III: SUPPLEMENTAL INFORMATION
Please respond to ALL of the following:
1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

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PART III: SUPPLEMENTAL INFORMATION

Deepwater Buoyancy has previously provided these same mooring components that achieve multiple goals for this project. They securely affix the acoustic receiver to a frame that provide significant protection against such dangers as contact with the seafloor, mobile fishing gear, and the deck of a boat. This frame will also allow for in-line integration of both the deep water (750m) rated buoy float, the acoustic release, and the anchor.

Deepwater Buoyancy is a local vendor with previous experience in fabricating such frames for this explicit purpose, which is a very unique request. They have valuable experience in creating these frames for the exact ocean instruments that will be deployed and do not require research and development process to fabricate them.

2. Provide a brief justification for the selected vendor to supplement the response in Part II.

The experience that Deepwater Buoyancy has in fabricating frames catered to this exact mooring setup significantly reduces time and costs associated with design and development. The knowledge that other acoustic mooring projects at the national level have used their products underscores their competency and the referral and accompanying discount received add to the value of this anticipated contract.

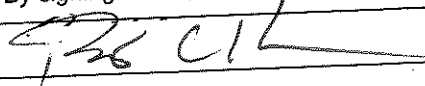
3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

The market for custom frames for acoustic moorings is a narrow one, but the State was able to procure a rate perfectly in line with those received by collaborators on their previous acoustic projects that are comparable in scope. On top of that, the leveraging of collaborating with University of Maine partners secured an educational discount with the vendor. Perhaps surprisingly, given the recent rises in materials costs, the per unit quoted price of the frames themselves remained static.

4. Describe the plan for future competition for the goods or services.

Custom fabrication of acoustic mooring frames for which to securely attach instruments is unique, so commercial-scale competition may not be feasible. The State will continue to ensure, however, that the cost of future frames (if necessary) continue to stay in line with those from similar projects in the region and will pursue contracts with other metal fabricators, if necessary.

PART IV: APPROVALS

Signature of requesting Department's Commissioner (or designee):	<i>By signing below, I signify that I approve of this procurement request.</i>		
			
Printed Name:	Patrick Keliher, Commissioner	Date:	Jan 27, 2022
Signature of DAFS Procurement Official:	<i>William J.E. Allen</i>		
	<small>2D5B6E39F57E44A...</small>		
Printed Name:	William J.E. Allen	Date:	2/8/2022

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