		1-5 Students				Students	6-12	Students	13+		
Course	*Course Name	Length	Delivery	Standard	State of	% Discount Per	State of Maine	% Discount Per	State of Maine	% Discount Per	Total Cost
Number			Method	Published	Maine Cost	Student	Cost Per	Student	Cost Per	Student	
				Cost Per	Per Student		Student		Student		
				Student							
AZ-010T00	Microsoft Azure Administration for AWS SysOps	2 Days	Virtual	\$1,190	\$535.50	55%	\$476.00	60%	\$416.50	65%	\$1,428.00
AZ-010T00	Microsoft Azure Administration for AWS SysOps	2 Days	On-Site	\$1,190	\$773.50	35%	\$654.50	45%	\$535.50	55%	\$1,963.50
AZ-020T00	Microsoft Azure solutions for AWS Developers	3 Days	Virtual	\$1,785	\$803.25	55%	\$714.00	60%	\$624.75	65%	\$2,142.00
AZ-020T00	Microsoft Azure solutions for AWS Developers	3 Days	On-Site	\$1,785	\$1,160.25	35%	\$981.75	45%	\$803.25	55%	\$2,945.25
AZ-030T00	Microsoft Azure technologies for AWS Architects	4 Days	Virtual	\$2,380	\$1,071.00	55%	\$952.00	60%	\$833.00	65%	\$2,856.00
AZ-030T00	Microsoft Azure technologies for AWS Architects	4 Days	On-Site	\$2,380	\$1,547.00	35%	\$1,309.00	45%	\$1,071.00	55%	\$3,927.00
AZ-040T00	Automating Administration with Windows PowerShell	5 Days	Virtual	\$2,975	\$1,338.75	55%	\$1,190.00	60%	\$1,041.25	65%	\$3,570.00
AZ-040T00	Automating Administration with Windows PowerShell	5 Days	On-Site	\$2,975	\$1,933.75	35%	\$1,636.25	45%	\$1,338.75	55%	\$4,908.75
AZ-104T00	Microsoft Azure Administrator	4 Days	Virtual	\$2,380	\$1,071.00	55%	\$952.00	60%	\$833.00	65%	\$2,856.00
AZ-104T00 AZ-120T00	Microsoft Azure Administrator	4 Days 4 Days	On-Site Virtual	\$2,380 \$2,380	\$1,547.00	35% 55%	\$1,309.00	45% 60%	\$1,071.00	55% 65%	\$3,927.00
	Planning and Administering Microsoft Azure for SAP Workloads			. ,	\$1,071.00	35%	\$952.00		\$833.00	55%	\$2,856.00
AZ-120T00 AZ-140T00	Planning and Administering Microsoft Azure for SAP Workloads	4 Days 4 Days	On-Site	\$2,380	\$1,547.00	35% 55%	\$1,309.00	45%	\$1,071.00		\$3,927.00
AZ-140T00 AZ-140T00	Configuring and Operating Microsoft Azure Virtual Desktop		Virtual	\$2,380	\$1,071.00		\$952.00	60%	\$833.00	65%	\$2,856.00
AZ-140100 AZ-204T00	Configuring and Operating Microsoft Azure Virtual Desktop	4 Days	On-Site Virtual	\$2,380 \$2,975	\$1,547.00 \$1,338.75	35% 55%	\$1,309.00 \$1,190.00	45% 60%	\$1,071.00 \$1,041.25	55% 65%	\$3,927.00 \$3,570.00
AZ-204T00 AZ-204T00	Developing Solutions for Microsoft Azure Developing Solutions for Microsoft Azure	5 Days 5 Days	On-Site	\$2,975	\$1,338.75	35%	\$1,190.00	45%	\$1,041.25	55%	\$4,908.75
AZ-204100 AZ-220T00	Microsoft Azure IoT Developer	4 Days	Virtual	\$2,975	\$1,933.75	55%	\$1,030.25	60%	\$833.00	65%	\$4,908.75
AZ-220T00 AZ-220T00	Microsoft Azure IoT Developer Microsoft Azure IoT Developer	4 Days	On-Site	\$2,380	\$1,071.00	35%	\$1,309.00	45%	\$1,071.00	55%	\$2,856.00
AZ-303T00	Microsoft Azure Architect Technologies	5 Days	Virtual	\$2,975	\$1,338.75	55%	\$1,309.00	60%	\$1,041.25	65%	\$3,570.00
AZ-303T00 AZ-303T00	Microsoft Azure Architect Technologies	5 Days	On-Site	\$2,975	\$1,933.75	35%	\$1,636.25	45%	\$1,338.75	55%	\$4,908.75
AZ-303100 AZ-304T00	Microsoft Azure Architect Design	4 Days	Virtual	\$2,380	\$1,933.73	55%	\$952.00	60%	\$833.00	65%	\$2,856.00
AZ-304T00	Microsoft Azure Architect Design	4 Days	On-Site	\$2,380	\$1,547.00	35%	\$1,309.00	45%	\$1.071.00	55%	\$3,927.00
AZ-305T00	Designing Microsoft Azure Infrastructure Solutions	4 Days	Virtual	\$2,380	\$1,071.00	55%	\$952.00	60%	\$833.00	65%	\$2,856.00
AZ-305T00	Designing Microsoft Azure Infrastructure Solutions	4 Days	On-Site	\$2,380	\$1,547.00	35%	\$1,309.00	45%	\$1,071.00	55%	\$3,927.00
AZ-400T00	Designing and Implementing Microsoft DevOps Solutions	4 Days	Virtual	\$2,380	\$1,071.00	55%	\$952.00	60%	\$833.00	65%	\$2,856.00
AZ-400T00	Designing and Implementing Microsoft DevOps Solutions	4 Days	On-Site	\$2,380	\$1,547.00	35%	\$1,309.00	45%	\$1,071.00	55%	\$3,927.00
AZ-600T00	Configuring and Operating a Hybrid Cloud with Microsoft Azure Stack Hub	4 Days	Virtual	\$2,380	\$1,071.00	55%	\$952.00	60%	\$833.00	65%	\$2,856.00
AZ-600T00	Configuring and Operating a Hybrid Cloud with Microsoft Azure Stack Hub	4 Days	On-Site	\$2,380	\$1,547.00	35%	\$1,309.00	45%	\$1,071.00	55%	\$3,927.00
AZ-700T00	Designing and Implementing Microsoft Azure Networking Solutions	3 Days	Virtual	\$1,785	\$803.25	55%	\$714.00	60%	\$624.75	65%	\$2,142.00
AZ-700T00	Designing and Implementing Microsoft Azure Networking Solutions	3 Days	On-Site	\$1,785	\$1,160.25	35%	\$981.75	45%	\$803.25	55%	\$2,945.25
AZ-800T00	Administering Windows Server Hybrid Core Infrastructure	4 Days	Virtual	\$2,380	\$1,071.00	55%	\$952.00	60%	\$833.00	65%	\$2,856.00
AZ-800T00	Administering Windows Server Hybrid Core Infrastructure	4 Days	On-Site	\$2,380	\$1,547.00	35%	\$1,309.00	45%	\$1,071.00	55%	\$3,927.00
AZ-801T00	Configuring Windows Server Hybrid Advanced Services	4 Days	Virtual	\$2,380	\$1,071.00	55%	\$952.00	60%	\$833.00	65%	\$2,856.00
AZ-801T00	Configuring Windows Server Hybrid Advanced Services	4 Days	On-Site	\$2,380	\$1,547.00	35%	\$1,309.00	45%	\$1,071.00	55%	\$3,927.00
AZ-900T00	Microsoft Azure Fundamentals (2 Day)	2 Days	Virtual	\$1,190	\$535.50	55%	\$476.00	60%	\$416.50	65%	\$1,428.00
AZ-900T00	Microsoft Azure Fundamentals (2 Day)	2 Days	On-Site	\$1,190	\$773.50	35%	\$654.50	45%	\$535.50	55%	\$1,963.50
AZ-900T01	Microsoft Azure Fundamentals (1 Day)	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
AZ-900T01	Microsoft Azure Fundamentals (1 Day)	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
WS-011T00	Windows Server 2019 Administration	5 Days	Virtual	\$2,975	\$1,338.75	55%	\$1,190.00	60%	\$1,041.25	65%	\$3,570.00
WS-011T00	Windows Server 2019 Administration	5 Days	On-Site	\$2,975	\$1,933.75	35%	\$1,636.25	45%	\$1,338.75	55%	\$4,908.75
WS-012T00	Windows Server 2019 Hybrid and Azure laaS	3 Days	Virtual	\$1,785	\$803.25	55%	\$714.00	60%	\$624.75	65%	\$2,142.00
WS-012T00	Windows Server 2019 Hybrid and Azure laaS	3 Days	On-Site	\$1,785	\$1,160.25	35%	\$981.75	45%	\$803.25	55%	\$2,945.25
WS-013T00	Azure Stack HCI	3 Days	Virtual	\$1,785	\$803.25	55%	\$714.00	60%	\$624.75	65%	\$2,142.00
WS-013T00	Azure Stack HCI	3 Days	On-Site	\$1,785	\$1,160.25	35%	\$981.75	45%	\$803.25	55%	\$2,945.25
WS-050T00	Migrating Application Workloads to Azure	2 Days	Virtual	\$1,190	\$535.50	55%	\$476.00	60%	\$416.50	65%	\$1,428.00
WS-050T00	Migrating Application Workloads to Azure	2 Days	On-Site	\$1,190	\$773.50	35%	\$654.50	45%	\$535.50	55%	\$1,963.50
AI-102T00	Designing and Implementing a Microsoft Azure Al Solution	4 Days	Virtual	\$2,380	\$1,071.00	55%	\$952.00	60%	\$833.00	65%	\$2,856.00
AI-102T00	Designing and Implementing a Microsoft Azure Al Solution	4 Days	On-Site	\$2,380	\$1,547.00	35%	\$1,309.00	45%	\$1,071.00	55%	\$3,927.00
AI-900T00	Microsoft Azure Al Fundamentals	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
<u>AI-900T00</u>	Microsoft Azure Al Fundamentals	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
DA-100T00	Analyzing Data with Microsoft Power Bl	4 Days	Virtual	\$2,380	\$1,071.00	55%	\$952.00	60%	\$833.00	65%	\$2,856.00
DA-100T00	Analyzing Data with Microsoft Power BI	4 Days	On-Site	\$2,380	\$1,547.00	35%	\$1,309.00	45%	\$1,071.00	55%	\$3,927.00

DP-050T00	Migrate SQL workloads to Azure	2 Days	Virtual	\$1,190	\$535.50	55%	\$476.00	60%	\$416.50	65%	\$1,428.00
DP-050T00	Migrate SQL workloads to Azure Migrate SQL workloads to Azure	2 Days	On-Site	\$1,190	\$773.50	35%	\$654.50	45%	\$535.50	55%	\$1,963.50
		_				55%	\$238.00	60%	\$208.25	65%	\$714.00
DP-060T00	Migrate NoSQL workloads to Azure Cosmos DB	1 Day	Virtual	\$595	\$267.75 \$386.75		\$238.00		\$208.25		\$981.75
DP-060T00	Migrate NoSQL workloads to Azure Cosmos DB	1 Day	On-Site	\$595		35%		45%		55%	
DP-070T00	Migrate Open Source Data Workloads to Azure	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
<u>DP-070T00</u>	Migrate Open Source Data Workloads to Azure	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
DP-080T00	Querying Data with Microsoft Transact-SQL	2 Days	Virtual	\$1,190	\$535.50	55%	\$476.00	60%	\$416.50	65%	\$1,428.00
DP-080T00	Querying Data with Microsoft Transact-SQL	2 Days	On-Site	\$1,190	\$773.50	35%	\$654.50	45%	\$535.50	55%	\$1,963.50
DP-090T00	Implementing a Machine Learning Solution with Microsoft Azure Databricks	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
<u>DP-090T00</u>	Implementing a Machine Learning Solution with Microsoft Azure Databricks	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
DP-100T01	Designing and Implementing a Data Science solution on Azure	3 Days	Virtual	\$1,785	\$803.25	55%	\$714.00	60%	\$624.75	65%	\$2,142.00
DP-100T01	Designing and Implementing a Data Science solution on Azure	3 Days	On-Site	\$1,785	\$1,160.25	35%	\$981.75	45%	\$803.25	55%	\$2,945.25
DP-203T00	Data Engineering on Microsoft Azure	4 Days	Virtual	\$2,380	\$1,071.00	55%	\$952.00	60%	\$833.00	65%	\$2,856.00
DP-203T00	Data Engineering on Microsoft Azure	4 Days	On-Site	\$2,380	\$1,547.00	35%	\$1,309.00	45%	\$1,071.00	55%	\$3,927.00
DP-300T00	Administering Relational Databases on Microsoft Azure	4 Days	Virtual	\$2,380	\$1,071.00	55%	\$952.00	60%	\$833.00	65%	\$2,856.00
DP-300T00	Administering Relational Databases on Microsoft Azure	4 Days	On-Site	\$2,380	\$1,547.00	35%	\$1,309.00	45%	\$1,071.00	55%	\$3,927.00
DP-420T00	Designing and Implementing Cloud-Native Applications Using Microsoft Azure Cosmos DB	4 Days	Virtual	\$2,380	\$1,071.00	55%	\$952.00	60%	\$833.00	65%	\$2,856.00
DP-420T00	Designing and Implementing Cloud-Native Applications Using Microsoft Azure Cosmos DB	4 Days	On-Site	\$2,380	\$1,547.00	35%	\$1,309.00	45%	\$1,071.00	55%	\$3,927.00
DP-500T00	Designing and Implementing Enterprise-Scale Analytics Solutions Using Microsoft Azure and Microsoft	4 Days	Virtual	\$2,380	\$1,071.00	55%	\$952.00	60%	\$833.00	65%	\$2,856.00
DP-500T00	Designing and Implementing Enterprise-Scale Analytics Solutions Using Microsoft Azure and Microsoft	4 Days	On-Site	\$2,380	\$1,547.00	35%	\$1,309.00	45%	\$1,071.00	55%	\$3,927.00
DP-900T00	Microsoft Azure Data Fundamentals	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
DP-900T00	Microsoft Azure Data Fundamentals	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
MB-210T01	Microsoft Dynamics 365 Sales	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
MB-210T01	Microsoft Dynamics 365 Sales	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
MB-220T00		4 Days	Virtual	\$2,380	\$1,071.00	55%	\$952.00	60%	\$833.00	65%	\$2,856.00
MB-220T00	Microsoft Dynamics 365 Marketing	4 Days	On-Site	\$2,380	\$1,547.00	35%	\$1,309.00	45%	\$1,071.00	55%	\$3,927.00
MB-230T01	Microsoft Dynamics 365 Customer Service	3 Days	Virtual	\$1,785	\$803.25	55%	\$714.00	60%	\$624.75	65%	\$2,142.00
MB-230T01	Microsoft Dynamics 365 Customer Service	3 Days	On-Site	\$1,785	\$1,160.25	35%	\$981.75	45%	\$803.25	55%	\$2,945.25
MB-240T00	Microsoft Dynamics 365 Field Service	3 Days	Virtual	\$1,785	\$803.25	55%	\$714.00	60%	\$624.75	65%	\$2,142.00
MB-240T00	Microsoft Dynamics 365 Field Service	3 Days	On-Site	\$1,785	\$1,160,25	35%	\$981.75	45%	\$803.25	55%	\$2,945,25
MB-260T00	Microsoft Cutomer Data Platform Specialty	4 Days	Virtual	\$2,380	\$1,071.00	55%	\$952.00	60%	\$833.00	65%	\$2,856.00
MB-260T00	Microsoft Cutomer Data Platform Specialty	4 Days	On-Site	\$2,380	\$1,547.00	35%	\$1,309.00	45%	\$1,071.00	55%	\$3,927.00
MB-300T00	Microsoft Dynamics 365: Core Finance and Operations	2 Days	Virtual	\$1,190	\$535.50	55%	\$476.00	60%	\$416.50	65%	\$1,428.00
MB-300T00	Microsoft Dynamics 365: Core Finance and Operations	2 Days	On-Site	\$1,190	\$773.50	35%	\$654.50	45%	\$535.50	55%	\$1,963.50
MB-310T00		4 Days	Virtual	\$2,380	\$1,071.00	55%	\$952.00	60%	\$833.00	65%	\$2,856.00
MB-310T00	Microsoft Dynamics 365 Finance	4 Days	On-Site	\$2,380	\$1,547.00	35%	\$1,309.00	45%	\$1,071.00	55%	\$3,927.00
MB-320T00		4 Days	Virtual	\$2,380	\$1,071.00	55%	\$952.00	60%	\$833.00	65%	\$2,856.00
	Microsoft Dynamics 365 Supply Chain Management, Manufacturing						\$1,309.00	45%	\$1,071.00	55%	\$3,927.00
MB-320T00	Microsoft Dynamics 365 Supply Chain Management, Manufacturing	4 Days	On-Site Virtual	\$2,380 \$2,975	\$1,547.00	35% 55%	\$1,309.00	60%	\$1,071.00	65%	
MB-330T00	Microsoft Dynamics 365 Supply Chain Management	5 Days			\$1,338.75		. ,				\$3,570.00
MB-330T00	Microsoft Dynamics 365 Supply Chain Management	5 Days	On-Site	\$2,975	\$1,933.75	35%	\$1,636.25	45%	\$1,338.75	55%	\$4,908.75
MB-340T00	Microsoft Dynamics 365 Commerce Functional Consultant	4 Days	Virtual	\$2,380	\$1,071.00	55%	\$952.00	60%	\$833.00	65%	\$2,856.00
MB-340T00	Microsoft Dynamics 365 Commerce Functional Consultant	4 Days	On-Site	\$2,380	\$1,547.00	35%	\$1,309.00	45%	\$1,071.00	55%	\$3,927.00
MB-500T00	Microsoft Dynamics 365: Finance and Operations Apps Developer	5 Days	Virtual	\$2,975	\$1,338.75	55%	\$1,190.00	60%	\$1,041.25	65%	\$3,570.00
MB-500T00	Microsoft Dynamics 365: Finance and Operations Apps Developer	5 Days	On-Site	\$2,975	\$1,933.75	35%	\$1,636.25	45%	\$1,338.75	55%	\$4,908.75
MB-700T00	Microsoft Dynamics 365: Finance and Operations Apps Solution Architect	3 Days	Virtual	\$1,785	\$803.25	55%	\$714.00	60%	\$624.75	65%	\$2,142.00
MB-700T00	Microsoft Dynamics 365: Finance and Operations Apps Solution Architect	3 Days	On-Site	\$1,785	\$1,160.25	35%	\$981.75	45%	\$803.25	55%	\$2,945.25
MB-800T00	Microsoft Dynamics 365 Business Central Functional Consultant	4 Days	Virtual	\$2,380	\$1,071.00	55%	\$952.00	60%	\$833.00	65%	\$2,856.00
MB-800T00	Microsoft Dynamics 365 Business Central Functional Consultant	4 Days	On-Site	\$2,380	\$1,547.00	35%	\$1,309.00	45%	\$1,071.00	55%	\$3,927.00
MB-910T00	Microsoft Dynamics 365 Fundamentals (CRM)	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
MB-910T00	Microsoft Dynamics 365 Fundamentals (CRM)	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
MB-920T00	Microsoft Dynamics 365 Fundamentals (ERP)	2 Days	Virtual	\$1,190	\$535.50	55%	\$476.00	60%	\$416.50	65%	\$1,428.00
MB-920T00	Microsoft Dynamics 365 Fundamentals (ERP)	2 Days	On-Site	\$1,190	\$773.50	35%	\$654.50	45%	\$535.50	55%	\$1,963.50
PL-100T00	Microsoft Power Platform App Maker	3 Days	Virtual	\$1,785	\$803.25	55%	\$714.00	60%	\$624.75	65%	\$2,142.00
PL-100T00		3 Days	On-Site	\$1,785	\$1,160.25	35%	\$981.75	45%	\$803.25	55%	\$2,945.25
PL-200T00	Microsoft Power Platform Functional Consultant	4 Days	Virtual	\$2,380	\$1,071.00	55%	\$952.00	60%	\$833.00	65%	\$2,856.00
PL-200T00	Microsoft Power Platform Functional Consultant	4 Days	On-Site	\$2,380	\$1,547.00	35%	\$1,309.00	45%	\$1,071.00	55%	\$3,927.00
PL-300T00	Power BI Data Analyst	3 Days	Virtual	\$1,785	\$803.25	55%	\$714.00	60%	\$624.75	65%	\$2,142.00
PL-300T00	Power BI Data Analyst	3 Days	On-Site	\$1,785	\$1,160.25	35%	\$981.75	45%	\$803.25	55%	\$2,945.25
PL-400T00	Microsoft Power Platform Developer	5 Days	Virtual	\$2,975	\$1,338.75	55%	\$1,190.00	60%	\$1,041.25	65%	\$3,570.00
PL-400T00	Microsoft Power Platform Developer	5 Days	On-Site	\$2,975	\$1,933.75	35%	\$1,636.25	45%	\$1,338.75	55%	\$4,908.75
PL-500T00	Microsoft Power Automate RPA Developer	4 Days	Virtual	\$2,380	\$1,071.00	55%	\$952.00	60%	\$833.00	65%	\$2,856.00
PL-500T00	Microsoft Power Automate RPA Developer	4 Days	On-Site	\$2,380	\$1,547.00	35%	\$1,309.00	45%	\$1,071.00	55%	\$3,927.00
PL-600T00	Microsoft Power Platform Solution Architect	3 Days	Virtual	\$1,785	\$803.25	55%	\$714.00	60%	\$624.75	65%	\$2,142.00
PL-600T00	Microsoft Power Platform Solution Architect	3 Days	On-Site	\$1,785	\$1,160.25	35%	\$981.75	45%	\$803.25	55%	\$2,945.25
PL-900T00	Microsoft Power Platform Fundamentals	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
PL-900T00	Microsoft Power Platform Fundamentals	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
MD-100T00	Windows Client	5 Days	Virtual	\$2,975	\$1,338.75	55%	\$1,190.00	60%	\$1,041.25	65%	\$3,570.00
MD-100T00	Windows Client	5 Days	On-Site	\$2,975	\$1,933.75	35%	\$1,636.25	45%	\$1,338.75	55%	\$4,908.75
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MD-101T00	Managing Modern Dealstone	5 Days	Virtual	\$2,975	\$1,338.75	55%	\$1.190.00	60%	\$1,041.25	65%	\$3.570.00
MD-101700	Managing Modern Desktops Managing Modern Desktops	5 Days	On-Site	\$2,975	\$1,933.75	35%	\$1,636.25	45%	\$1,338.75	55%	\$4,908.75
MS-030T00	Office 365 Administrator	5 Days	Virtual	\$2,975	\$1,338.75	55%	\$1,030.23	60%	\$1,041.25	65%	\$3,570.00
MS-030T00	Office 365 Administrator	5 Days	On-Site	\$2,975	\$1,933.75	35%	\$1,636.25	45%	\$1,338.75	55%	\$4,908.75
MS-040T00	Manage SharePoint and OneDrive in Microsoft 365	3 Days	Virtual	\$1,785	\$803.25	55%	\$714.00	60%	\$624.75	65%	\$2,142.00
MS-040T00	Manage SharePoint and OneDrive in Microsoft 365	3 Days	On-Site	\$1,785	\$1,160.25	35%	\$981.75	45%	\$803.25	55%	\$2,945.25
MS-100T00	Microsoft 365 Identity and Services	5 Days	Virtual	\$2,975	\$1,338.75	55%	\$1,190,00	60%	\$1,041.25	65%	\$3,570.00
MS-100T00	Microsoft 365 Identity and Services	5 Days	On-Site	\$2,975	\$1,933.75	35%	\$1,636.25	45%	\$1,338.75	55%	\$4,908.75
MS-101T00	Microsoft 365 Mobility and Security	5 Days	Virtual	\$2,975	\$1,338.75	55%	\$1,190.00	60%	\$1,041.25	65%	\$3,570.00
MS-101T00	Microsoft 365 Mobility and Security	5 Days	On-Site	\$2,975	\$1,933.75	35%	\$1,636.25	45%	\$1,338.75	55%	\$4,908.75
MS-203T00	Microsoft 365 Messaging	5 Days	Virtual	\$2,975	\$1,338.75	55%	\$1,190.00	60%	\$1,041.25	65%	\$3,570.00
MS-203T00	Microsoft 365 Messaging	5 Days	On-Site	\$2,975	\$1,933.75	35%	\$1,636.25	45%	\$1,338.75	55%	\$4,908.75
MS-600T00	Building Applications and Solutions with Microsoft 365 Core Services	5 Days	Virtual	\$2,975	\$1,338.75	55%	\$1,190.00	60%	\$1,041.25	65%	\$3,570.00
MS-600T00	Building Applications and Solutions with Microsoft 365 Core Services	5 Days	On-Site	\$2,975	\$1,933.75	35%	\$1,636.25	45%	\$1,338.75	55%	\$4,908.75
MS-700T00	Managing Microsoft Teams	4 Days	Virtual	\$2,380	\$1,071.00	55%	\$952.00	60%	\$833.00	65%	\$2,856.00
MS-700T00	Managing Microsoft Teams	4 Days	On-Site	\$2,380	\$1,547.00	35%	\$1,309.00	45%	\$1,071.00	55%	\$3,927.00
MS-720T00	Microsoft Teams Voice Engineer	3 Days	Virtual	\$1,785	\$803.25	55%	\$714.00	60%	\$624.75	65%	\$2,142.00
MS-720T00	Microsoft Teams Voice Engineer	3 Days	On-Site	\$1,785	\$1,160.25	35%	\$981.75	45%	\$803.25	55%	\$2,945.25
MS-740T00	Troubleshooting Microsoft Teams	2 Days	Virtual	\$1,190	\$535.50	55%	\$476.00	60%	\$416.50	65%	\$1,428.00
MS-740T00	Troubleshooting Microsoft Teams	2 Days	On-Site	\$1,190	\$773.50	35%	\$654.50	45%	\$535.50	55%	\$1,963.50
MS-900T01	Microsoft 365 Fundamentals	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
MS-900T01	Microsoft 365 Fundamentals	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
AZ-500T00	Microsoft Azure Security Technologies	4 Days	Virtual	\$2,380	\$1,071.00	55%	\$952.00	60%	\$833.00	65%	\$2,856.00
AZ-500T00	Microsoft Azure Security Technologies	4 Days	On-Site	\$2,380	\$1,547,00	35%	\$1,309,00	45%	\$1,071,00	55%	\$3,927.00
MS-500T00	Microsoft 365 Security Administration	4 Days	Virtual	\$2,380	\$1,071.00	55%	\$952.00	60%	\$833.00	65%	\$2,856.00
MS-500T00	Microsoft 365 Security Administration	4 Days	On-Site	\$2,380	\$1,547.00	35%	\$1,309.00	45%	\$1,071.00	55%	\$3,927.00
SC-200T00	Microsoft Security Operations Analyst	4 Days	Virtual	\$2,380	\$1,071.00	55%	\$952.00	60%	\$833.00	65%	\$2,856.00
SC-200T00	Microsoft Security Operations Analyst	4 Days	On-Site	\$2,380	\$1,547.00	35%	\$1,309.00	45%	\$1,071.00	55%	\$3,927.00
SC-300T00	Microsoft Identity and Access Administrator	4 Days	Virtual	\$2,380	\$1,071.00	55%	\$952.00	60%	\$833.00	65%	\$2,856.00
SC-300T00	Microsoft Identity and Access Administrator	4 Days	On-Site	\$2,380	\$1,547.00	35%	\$1,309.00	45%	\$1,071.00	55%	\$3,927.00
SC-400T00	Microsoft Information Protection Administrator	2 Days	Virtual	\$1,190	\$535.50	55%	\$476.00	60%	\$416.50	65%	\$1,428.00
SC-400T00	Microsoft Information Protection Administrator	2 Days	On-Site	\$1,190	\$773.50	35%	\$654.50	45%	\$535.50	55%	\$1,963.50
SC-900T00	Microsoft Security, Compliance, and Identity Fundamentals	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
SC-900T00	Microsoft Security, Compliance, and Identity Fundamentals	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
40501	Microsoft Cloud Workshop: Cloud-native applications	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
40501	Microsoft Cloud Workshop: Cloud-native applications	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
<u>40502</u>	Microsoft Cloud Workshop: Big data analytics and visualization	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
<u>40502</u>	Microsoft Cloud Workshop: Big data analytics and visualization	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
40505	Microsoft Cloud Workshop: Internet of Things	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
40505	Microsoft Cloud Workshop: Internet of Things	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
40508	Microsoft Cloud Workshop: Modern Cloud Apps	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
<u>40508</u>	Microsoft Cloud Workshop: Modern Cloud Apps	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
<u>40511</u>	Microsoft Cloud Workshop: Continuous Delivery in Azure DevOps	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
<u>40511</u>	Microsoft Cloud Workshop: Continuous Delivery in Azure DevOps	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
<u>40512</u>	Microsoft Cloud Workshop: App Modernization	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
40512	Microsoft Cloud Workshop: App Modernization	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
40513	Microsoft Cloud Workshop: Building a Resilient laaS Architecture	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
<u>40513</u>	Microsoft Cloud Workshop: Building a Resilient laaS Architecture	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
40514	Microsoft Cloud Workshop: Migrating Oracle to Azure SQL and PostgreSQL	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
<u>40514</u>	Microsoft Cloud Workshop: Migrating Oracle to Azure SQL and PostgreSQL	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
<u>40515</u>	Microsoft Cloud Workshop: Enterprise-Class Networking in Azure	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
<u>40515</u>	Microsoft Cloud Workshop: Enterprise-Class Networking in Azure	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
<u>40526</u>	Microsoft Cloud Workshop: SAP HANA on Azure	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
<u>40526</u>	Microsoft Cloud Workshop: SAP HANA on Azure	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
<u>40530</u>	Microsoft Cloud Workshop: Analyzing text with Azure Machine Learning and Cognitive Services	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
<u>40530</u>	Microsoft Cloud Workshop: Analyzing text with Azure Machine Learning and Cognitive Services	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
<u>40535</u>	Microsoft Cloud Workshop: Serverless Architecture	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
<u>40535</u>	Microsoft Cloud Workshop: Serverless Architecture	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
<u>40551</u>	Microsoft Security Workshop: Enterprise Security Fundamentals	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
<u>40551</u>	Microsoft Security Workshop: Enterprise Security Fundamentals	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
<u>40555</u>	Microsoft Security Workshop: Implementing PowerShell Security Best Practices	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
<u>40555</u>	Microsoft Security Workshop: Implementing PowerShell Security Best Practices	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
40557	Microsoft Cloud Workshop: Cosmos DB real-time advanced analytics	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
40557	Microsoft Cloud Workshop: Cosmos DB real-time advanced analytics	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
40558	Microsoft Cloud Workshop: Line-of-business application migration	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
40558	Microsoft Cloud Workshop: Line-of-business application migration	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
<u>40559</u>	Microsoft Cloud Workshop: MLOps	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
<u>40559</u>	Microsoft Cloud Workshop: MLOps	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75

40560	Microsoft Cloud Workshop: Predictive Maintenance for remote field devices	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
<u>40560</u>	Microsoft Cloud Workshop: Predictive Maintenance for remote field devices	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
40562	Microsoft Cloud Workshop: Migrating SQL databases to Azure	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
40562	Microsoft Cloud Workshop: Migrating SQL databases to Azure	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
40564	Microsoft Cloud Workshop: Securing Azure IoT solutions	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
40564	Microsoft Cloud Workshop: Securing Azure IoT solutions	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
40573	Microsoft Cloud Workshop: Hybrid identity	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
40573	Microsoft Cloud Workshop: Hybrid identity	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
40576	Microsoft Cloud Workshop: Azure Synapse Analytics and Al	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
40576	Microsoft Cloud Workshop: Azure Synapse Analytics and Al	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
40577	Microsoft Cloud Workshop: Innovate and modernize apps with Data and Al	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
40577	Microsoft Cloud Workshop: Innovate and modernize apps with Data and Al	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
40578	Microsoft Cloud Workshop: Implementing Azure Virtual Desktop in the enterprise	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
40578	Microsoft Cloud Workshop: Implementing Azure Virtual Desktop in the enterprise	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
40584	Microsoft Cloud Workshop: Leveraging Azure Digital Twins in a supply chain	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
40584	Microsoft Cloud Workshop: Leveraging Azure Digital Twins in a supply chain	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
40585	Microsoft Cloud Workshop: Al-led business process automation	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
<u>40585</u>	Microsoft Cloud Workshop: Al-led business process automation	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
			Total Cost			\$481,593.00					

AVERAGE DISCOUNT 1-5		45%
AVERAGE DISCOUNT 6-12		53%
AVERAGE DISCOUNT 13+		60%

Γ					1-5	Students	6-12 Students		13+ Students		i
Course	*Course Name	Length	Delivery	Standard	State of	% Discount Per	State of Maine	% Discount Per	State of Maine	% Discount Per	Total Cost
Number			Method	Published	Maine Cost	Student	Cost Per	Student	Cost Per	Student	(
				Cost Per	Per Student		Student		Student		(
				Student							į l
United Training	50255 Managing Windows Environments with Group Policy	3 Days	Virtual	\$1,785	\$803.25	55%	\$714.00	60%	\$624.75	65%	\$2,142.00
United Training	50255 Managing Windows Environments with Group Policy	3 Days	On-Site	\$1,785	\$1,160.25	35%	\$981.75	45%	\$803.25	55%	\$2,945.25
United Training	55066 PowerShell for SharePoint Administrators	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
United Training	55066 PowerShell for SharePoint Administrators	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
United Training	55069 PowerShell for SQL Server Administrators	2 Days	Virtual	\$1,190	\$535.50	55%	\$476.00	60%	\$416.50	65%	\$1,428.00
United Training	55069 PowerShell for SQL Server Administrators	2 Days	On-Site	\$1,190	\$773.50	35%	\$654.50	45%	\$535.50	55%	\$1,963.50
United Training	55123 Writing Reports with Report Builder and SSRS Level 1	2 Days	Virtual	\$1,190	\$535.50	55%	\$476.00	60%	\$416.50	65%	\$1,428.00
United Training	55123 Writing Reports with Report Builder and SSRS Level 1	2 Days	On-Site	\$1,190	\$773.50	35%	\$654.50	45%	\$535.50	55%	\$1,963.50
United Training	55128 Writing Reports with Report Builder and SSRS Level 2	2 Days	Virtual	\$1,190	\$535.50	55%	\$476.00	60%	\$416.50	65%	\$1,428.00
United Training	55128 Writing Reports with Report Builder and SSRS Level 2	2 Days	On-Site	\$1,190	\$773.50	35%	\$654.50	45%	\$535.50	55%	\$1,963.50
United Training	55133 PowerShell for System Center Configuration Manager Administrators	3 Days	Virtual	\$1,785	\$803.25	55%	\$714.00	60%	\$624.75	65%	\$2,142.00
United Training	55133 PowerShell for System Center Configuration Manager Administrators	3 Days	On-Site	\$1,785	\$1,160.25	35%	\$981.75	45%	\$803.25	55%	\$2,945.25
United Training	55157 SharePoint 2016 Business Intelligence	3 Days	Virtual	\$1,785	\$803.25	55%	\$714.00	60%	\$624.75	65%	\$2,142.00
United Training	55157 SharePoint 2016 Business Intelligence	3 Days	On-Site	\$1,785	\$1,160.25	35%	\$981.75	45%	\$803.25	55%	\$2,945.25
United Training	55197 Microsoft SharePoint Server 2016 for the Site Owner/Power User	2 Days	Virtual	\$1,190	\$535.50	55%	\$476.00	60%	\$416.50	65%	\$1,428.00
United Training	55197 Microsoft SharePoint Server 2016 for the Site Owner/Power User	2 Days	On-Site	\$1,190	\$773.50	35%	\$654.50	45%	\$535.50	55%	\$1,963.50
United Training	55202 PowerShell 5.0 and Desired State Configuration	2 Days	Virtual	\$1,190	\$535.50	55%	\$476.00	60%	\$416.50	65%	\$1,428.00
United Training	55202 PowerShell 5.0 and Desired State Configuration	2 Days	On-Site	\$1,190	\$773.50	35%	\$654.50	45%	\$535.50	55%	\$1,963.50
United Training	55205 Mastering Microsoft Project 2016	3 Days	Virtual	\$1,785	\$803.25	55%	\$714.00	60%	\$624.75	65%	\$2,142.00
United Training	55205 Mastering Microsoft Project 2016	3 Days	On-Site	\$1,785	\$1,160.25	35%	\$981.75	45%	\$803.25	55%	\$2,945.25
United Training	55215 SharePoint Online Power User	4 Days	Virtual	\$2,380	\$1,071.00	55%	\$952.00	60%	\$833.00	65%	\$2,856.00
United Training	55215 SharePoint Online Power User	4 Days	On-Site	\$2,380	\$1,547.00	35%	\$1,309.00	45%	\$1,071.00	55%	\$3,927.00
United Training	55232 Writing Analytical Queries for Business Intelligence	3 Days	Virtual	\$1,785	\$803.25	55%	\$714.00	60%	\$624.75	65%	\$2,142.00
United Training	55232 Writing Analytical Queries for Business Intelligence	3 Days	On-Site	\$1,785	\$1,160.25	35%	\$981.75	45%	\$803.25	55%	\$2,945.25
United Training	55234 SharePoint 2016 Site Collections and Site Owner Administration	5 Days	Virtual	\$2,975	\$1,338.75	55%	\$1,190.00	60%	\$1,041.25	65%	\$3,570.00
United Training	55234 SharePoint 2016 Site Collections and Site Owner Administration	5 Days	On-Site	\$2,975	\$1,933.75	35%	\$1,636.25	45%	\$1,338.75	55%	\$4,908.75
United Training	55238 SharePoint Online for Administrators	3 Days	Virtual	\$1,785	\$803.25	55%	\$714.00	60%	\$624.75	65%	\$2,142.00

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United Training United Training	55238 SharePoint Online for Administrators 55246 SQL 2016 AlwaysOn High Availability	3 Days	On-Site Virtual	\$1,785 \$1,785	\$1,160.25 \$803.25	35% 55%	\$981.75 \$714.00	45% 60%	\$803.25 \$624.75	55% 65%	\$2,945.25 \$2,142.00
United Training	, , , ,	3 Days	On-Site	\$1,785	\$1,160.25	35%	\$981.75	45%	\$803.25	55%	\$2,142.00
	55246 SQL 2016 AlwaysOn High Availability 55265 Microsoft® PowerApps	3 Days 2 Days	Virtual	\$1,765	\$535.50	55%	\$476.00	60%	\$416.50	65%	\$1,428.00
United Training	55265 Microsoft® PowerApps	2 Days	On-Site	\$1,190	\$773.50	35%	\$654.50	45%	\$535.50	55%	\$1,963.50
United Training	55268 Microsoft Power Automate for End Users	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
United Training	55268 Microsoft Power Automate for End Users	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
United Training	55315 Introduction to SQL Databases	3 Days	Virtual	\$1,785	\$803.25	55%	\$714.00	60%	\$624.75	65%	\$2,142.00
United Training	55315 Introduction to SQL Databases	3 Days	On-Site	\$1,785	\$1,160.25	35%	\$981.75	45%	\$803.25	55%	\$2,945.25
United Training	55320 Programming with HTML, CSS, and JavaScript	5 Days	Virtual	\$2,975	\$1,338.75	55%	\$1,190.00	60%	\$1,041.25	65%	\$3,570.00
United Training	55320 Programming with HTML, CSS, and JavaScript	5 Days	On-Site	\$2,975	\$1,933.75	35%	\$1,636.25	45%	\$1,338.75	55%	\$4,908.75
United Training	55321 SQL Server Integration Services	5 Days	Virtual	\$2,975	\$1,338.75	55%	\$1,190.00	60%	\$1.041.25	65%	\$3.570.00
United Training	55321 SQL Server Integration Services	5 Days	On-Site	\$2,975	\$1,933.75	35%	\$1,636.25	45%	\$1,338.75	55%	\$4,908.75
United Training	55337 Introduction to Programming	5 Days	Virtual	\$2,975	\$1,338.75	55%	\$1,190.00	60%	\$1,041.25	65%	\$3,570.00
United Training	55337 Introduction to Programming	5 Days	On-Site	\$2,975	\$1,933.75	35%	\$1,636.25	45%	\$1,338.75	55%	\$4,908.75
United Training	55343 Networking with Windows Server	5 Days	Virtual	\$2,975	\$1,338.75	55%	\$1,190.00	60%	\$1,041.25	65%	\$3,570.00
United Training	55343 Networking with Windows Server	5 Days	On-Site	\$2,975	\$1,933.75	35%	\$1,636.25	45%	\$1,338.75	55%	\$4,908.75
United Training	55354 Administering Office 365	5 Days	Virtual	\$2,975	\$1,338.75	55%	\$1,190.00	60%	\$1,041.25	65%	\$3,570.00
United Training	55354 Administering Office 365	5 Days	On-Site	\$2,975	\$1,933.75	35%	\$1,636.25	45%	\$1,338.75	55%	\$4,908.75
United Training	MB-230T00 Microsoft Dynamics 365 Customer Service	3 Days	Virtual	\$1,785	\$803.25	55%	\$714.00	60%	\$624.75	65%	\$2,142.00
United Training	MB-230T00 Microsoft Dynamics 365 Customer Service	3 Days	On-Site	\$1,785	\$1,160.25	35%	\$981.75	45%	\$803.25	55%	\$2,945.25
United Training	SC-100T00: Microsoft Cybersecurity Architect	4 Days	Virtual	\$2,380	\$1,071.00	55%	\$952.00	60%	\$833.00	65%	\$2,856.00
United Training	SC-100T00: Microsoft Cybersecurity Architect	4 Days	On-Site	\$2,380	\$1,547.00	35%	\$1,309.00	45%	\$1,071.00	55%	\$3,927.00
United Training	Access - Part 1	2 Days	Virtual	\$590	\$265.50	55%	\$236.00	60%	\$206.50	65%	\$708.00
United Training	Access - Part 1	2 Days	On-Site	\$590	\$383.50	35%	\$324.50	45%	\$265.50	55%	\$973.50
United Training	Access - Part 2	2 Days	Virtual	\$590	\$265.50	55%	\$236.00	60%	\$206.50	65%	\$708.00
United Training	Access - Part 2	2 Days	On-Site	\$590	\$383.50	35%	\$324.50	45%	\$265.50	55%	\$973.50
United Training	Access 2013/2016 Programming with VBA	3 Days	Virtual	\$885	\$398.25	55%	\$354.00	60%	\$309.75	65%	\$1,062.00
United Training	Access 2013/2016 Programming with VBA	3 Days	On-Site	\$885	\$575.25	35%	\$486.75	45%	\$398.25	55%	\$1,460.25
United Training	Data Analysis and Visualization with Microsoft Excel	2 Days	Virtual	\$590	\$265.50	55%	\$236.00	60%	\$206.50	65%	\$708.00
United Training	Data Analysis and Visualization with Microsoft Excel	2 Days	On-Site	\$590	\$383.50	35%	\$324.50	45%	\$265.50	55%	\$973.50
United Training	Data Analysis using Power BI Desktop - Level 1 - Report Builder	2 Days	Virtual	\$990	\$445.50	55%	\$396.00	60%	\$346.50	65%	\$1,188.00
United Training	Data Analysis using Power BI Desktop - Level 1 - Report Builder	2 Days	On-Site	\$990	\$643.50	35%	\$544.50	45%	\$445.50	55%	\$1,633.50
United Training	Data Model Design using Power BI Desktop - Level 2	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
United Training	Data Model Design using Power BI Desktop - Level 2	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
United Training	Database Design - A Modern Approach	1 Day	Virtual	\$395	\$177.75	55%	\$158.00	60%	\$138.25	65%	\$474.00
United Training	Database Design - A Modern Approach	1 Day	On-Site	\$395	\$256.75	35%	\$217.25	45%	\$177.75	55%	\$651.75
United Training	Excel – Data Analysis with PivotTables	0.5 Day	Virtual	\$148	\$66.60	55%	\$59.20	60%	\$51.80	65%	\$177.60
United Training	Excel – Data Analysis with PivotTables	0.5 Day	On-Site	\$148	\$96.20	35%	\$81.40	45%	\$66.60	55%	\$244.20
United Training	Excel – Data Analysis with Power Pivot	0.5 Day	Virtual	\$148	\$66.60	55%	\$59.20	60%	\$51.80	65%	\$177.60
United Training	Excel – Data Analysis with Power Pivot	0.5 Day	On-Site	\$148	\$96.20	35%	\$81.40	45%	\$66.60	55%	\$244.20
United Training	Excel - Formulas & Charts	0.5 Day	Virtual	\$148	\$66.60	55%	\$59.20	60%	\$51.80	65%	\$177.60
United Training	Excel - Formulas & Charts	0.5 Day	On-Site	\$148	\$96.20	35%	\$81.40	45%	\$66.60	55%	\$244.20
United Training	Excel - Part 1	1 Day	Virtual	\$295	\$132.75	55%	\$118.00	60%	\$103.25	65%	\$354.00
United Training	Excel - Part 1	1 Day	On-Site	\$295	\$191.75	35%	\$162.25	45%	\$132.75	55%	\$486.75
United Training	Excel - Part 2	1 Day	Virtual	\$295	\$132.75	55%	\$118.00	60%	\$103.25	65%	\$354.00
United Training	Excel - Part 2	1 Day	On-Site	\$295	\$191.75	35%	\$162.25	45%	\$132.75	55%	\$486.75
United Training	Excel - Part 3	1 Day	Virtual	\$295	\$132.75	55%	\$118.00	60%	\$103.25	65%	\$354.00
United Training	Excel - Part 3	1 Day	On-Site	\$295	\$191.75	35%	\$162.25	45%	\$132.75	55%	\$486.75
United Training	Excel - Tables Pivot Tables and Conditional Formatting	0.5 Day	Virtual	\$148	\$66.60	55%	\$59.20	60%	\$51.80	65%	\$177.60
United Training	Excel - Tables Pivot Tables and Conditional Formatting	0.5 Day	On-Site	\$148	\$96.20	35%	\$81.40	45%	\$66.60	55%	\$244.20
United Training	Introduction to DAX for Power BI Desktop Users - Level 3	2 Days	Virtual	\$1,190	\$535.50	55%	\$476.00	60%	\$416.50	65%	\$1,428.00
United Training	Introduction to DAX for Power BI Desktop Users - Level 3	2 Days	On-Site	\$1,190	\$773.50	35%	\$654.50	45%	\$535.50	55%	\$1,963.50
United Training	Introduction to R Programming	2 Days	Virtual	\$1,190	\$535.50	55%	\$476.00	60%	\$416.50	65%	\$1,428.00
United Training	Introduction to R Programming	2 Days	On-Site	\$1,190	\$773.50	35%	\$654.50	45%	\$535.50	55%	\$1,963.50
United Training	Microsoft Office 365 Online (with Teams for the Desktop)	1 Day	Virtual	\$295	\$132.75	55%	\$118.00	60%	\$103.25	65%	\$354.00
United Training	Microsoft Office 365 Online (with Teams for the Desktop)	1 Day	On-Site	\$295	\$191.75	35%	\$162.25	45%	\$132.75	55%	\$486.75
United Training	Microsoft Office Publisher 2016/2019	1 Day	Virtual	\$295	\$132.75	55%	\$118.00	60%	\$103.25	65%	\$354.00
United Training	Microsoft Office Publisher 2016/2019	1 Day	On-Site	\$295	\$191.75	35%	\$162.25	45%	\$132.75	55%	\$486.75
United Training	Microsoft Power BI - Data Analysis Practitioner	2 Days	Virtual	\$800	\$360.00	55%	\$320.00	60%	\$280.00	65%	\$960.00
United Training	Microsoft Power BI - Data Analysis Practitioner	2 Days	On-Site	\$800	\$520.00	35%	\$440.00	45%	\$360.00	55%	\$1,320.00
United Training	Microsoft SharePoint 2016 - Advanced Site Owner with Workflow Administration	1 Day	Virtual	\$495 \$495	\$222.75	55% 35%	\$198.00	60% 45%	\$173.25	65% 55%	\$594.00
United Training	Microsoft SharePoint 2016 - Advanced Site Owner with Workflow Administration	1 Day	On-Site	\$495 \$495	\$321.75	35% 55%	\$272.25	45% 60%	\$222.75	65%	\$816.75
United Training	Microsoft SharePoint 2016 - Site Owner	1 Day	Virtual		\$222.75	_	\$198.00		\$173.25		\$594.00
United Training	Microsoft SharePoint 2016 - Site Owner	1 Day	On-Site	\$495	\$321.75	35%	\$272.25	45%	\$222.75	55%	\$816.75 \$594.00
United Training	Microsoft SharoBoint 2016 Sito Usor	1 Day									
United Training	Microsoft SharePoint 2016 - Site User	1 Day	Virtual	\$495 \$495	\$222.75	55% 35%	\$198.00 \$272.25	60%	\$173.25 \$222.75	65% 55%	
United Training	Microsoft SharePoint 2016 - Site User Microsoft SharePoint 2016 - Site User Microsoft SharePoint Designer 2013	1 Day 1 Day 1 Day	On-Site Virtual	\$495 \$495 \$495	\$222.75 \$321.75 \$222.75	35% 55%	\$198.00 \$272.25 \$198.00	45% 60%	\$173.25 \$222.75 \$173.25	55% 55% 65%	\$816.75 \$594.00

United Training Microsoft SharePoint Designer 2013	1.0	On-Site	\$495	\$321.75	35%	\$272.25	45%	\$222.75	55%	\$816.75
	1 Day									
United Training Microsoft SharePoint Foundation 2013 - Site Administrator	1 Day	Virtual	\$495	\$222.75	55%	\$198.00	60%	\$173.25	65%	\$594.00
United Training Microsoft SharePoint Foundation 2013 - Site Administrator	1 Day	On-Site	\$495	\$321.75	35%	\$272.25	45%	\$222.75	55%	\$816.75
United Training Microsoft SharePoint Foundation 2013 - Site Owner	1 Day	Virtual	\$495	\$222.75	55%	\$198.00	60%	\$173.25	65%	\$594.00
United Training Microsoft SharePoint Foundation 2013 - Site Owner	1 Day	On-Site	\$495	\$321.75	35%	\$272.25	45%	\$222.75	55%	\$816.75
United Training Microsoft SharePoint Foundation 2013 - Site User	1 Day	Virtual	\$495	\$222.75	55%	\$198.00	60%	\$173.25	65%	\$594.00
United Training Microsoft SharePoint Foundation 2013 - Site User	1 Day	On-Site	\$495	\$321.75	35%	\$272.25	45%	\$222.75	55%	\$816.75
United Training Microsoft Teams	0.5 Day	Virtual	\$148	\$66.60	55%	\$59.20	60%	\$51.80	65%	\$177.60
United Training Microsoft Teams	0.5 Day	On-Site	\$148	\$96.20	35%	\$81.40	45%	\$66.60	55%	\$244.20
United Training Microsoft® Windows® 11: Transition from Windows® 10	0.5 Day	Virtual	\$148	\$66.60	55%	\$59.20	60%	\$51.80	65%	\$177.60
United Training Microsoft® Windows® 11: Transition from Windows® 10	0.5 Day	On-Site	\$148	\$96.20	35%	\$81.40	45%	\$66.60	55%	\$244.20
United Training OneNote 2016	1 Day	Virtual	\$295	\$132.75	55%	\$118.00	60%	\$103.25	65%	\$354.00
United Training OneNote 2016	1 Day	On-Site	\$295	\$191.75	35%	\$162.25	45%	\$132.75	55%	\$486.75
United Training Outlook - Part 1	1 Day	Virtual	\$295	\$132.75	55%	\$118.00	60%	\$103.25	65%	\$354.00
United Training Outlook - Part 1	1 Day	On-Site	\$295	\$191.75	35%	\$162.25	45%	\$132.75	55%	\$486.75
United Training Outlook - Part 2	1 Day	Virtual	\$295	\$132.75	55%	\$118.00	60%	\$103.25	65%	\$354.00
United Training Outlook - Part 2	1 Day	On-Site	\$295	\$191.75	35%	\$162.25	45%	\$132.75	55%	\$486.75
United Training Power BI: Dashboard In a Day	1 Day	Virtual	\$595	\$267.75	55%	\$238.00	60%	\$208.25	65%	\$714.00
United Training Power BI: Dashboard In a Day	1 Day	On-Site	\$595	\$386.75	35%	\$327.25	45%	\$267.75	55%	\$981.75
United Training PowerPoint - Part 1	1 Day	Virtual	\$295	\$132.75	55%	\$118.00	60%	\$103.25	65%	\$354.00
United Training PowerPoint - Part 1	1 Day	On-Site	\$295	\$191.75	35%	\$162.25	45%	\$132.75	55%	\$486.75
United Training PowerPoint - Part 2	1 Day	Virtual	\$295	\$132.75	55%	\$118.00	60%	\$103.25	65%	\$354.00
United Training PowerPoint - Part 2	1 Day	On-Site	\$295	\$191.75	35%	\$162.25	45%	\$132.75	55%	\$486.75
United Training Programming and Data Wrangling with VBA and Excel	3 Days	Virtual	\$885	\$398.25	55%	\$354.00	60%	\$309.75	65%	\$1,062.00
United Training Programming and Data Wrangling with VBA and Excel	3 Days	On-Site	\$885	\$575.25	35%	\$486.75	45%	\$398.25	55%	\$1,460.25
			\$295	\$132.75	55%	\$118.00	60%	\$103.25	65%	\$354.00
United Training Project - Part 1	1 Day	Virtual On-Site	\$295	\$132.75	35%	\$118.00	45%	\$103.25	55%	\$486.75
United Training Project - Part 1	1 Day									
United Training Project - Part 2	1 Day	Virtual	\$295	\$132.75	55%	\$118.00	60%	\$103.25	65%	\$354.00
United Training Project - Part 2	1 Day	On-Site	\$295	\$191.75	35%	\$162.25	45%	\$132.75	55%	\$486.75
United Training Publisher for Office 365	2 Days	Virtual	\$295	\$132.75	55%	\$118.00	60%	\$103.25	65%	\$354.00
United Training Publisher for Office 365	2 Days	On-Site	\$295	\$191.75	35%	\$162.25	45%	\$132.75	55%	\$486.75
United Training SharePoint - Advanced Site Owner (Modern Experience)	1 Day	Virtual	\$495	\$222.75	55%	\$198.00	60%	\$173.25	65%	\$594.00
United Training SharePoint - Advanced Site Owner (Modern Experience)	1 Day	On-Site	\$495	\$321.75	35%	\$272.25	45%	\$222.75	55%	\$816.75
United Training SharePoint - Site Owner with Microsoft Forms and Flow (Modern Experience)	1 Day	Virtual	\$495	\$222.75	55%	\$198.00	60%	\$173.25	65%	\$594.00
United Training SharePoint - Site Owner with Microsoft Forms and Flow (Modern Experience)	1 Day	On-Site	\$495	\$321.75	35%	\$272.25	45%	\$222.75	55%	\$816.75
United Training SharePoint - Site User (Modern Experience)	1 Day	Virtual	\$495	\$222.75	55%	\$198.00	60%	\$173.25	65%	\$594.00
United Training SharePoint - Site User (Modern Experience)	1 Day	On-Site	\$495	\$321.75	35%	\$272.25	45%	\$222.75	55%	\$816.75
United Training SQL Querying Fundamentals - Part 1	1 Day	Virtual	\$495	\$222.75	55%	\$198.00	60%	\$173.25	65%	\$594.00
United Training SQL Querying Fundamentals - Part 1	1 Day	On-Site	\$495	\$321.75	35%	\$272.25	45%	\$222.75	55%	\$816.75
United Training SQL Querying Fundamentals - Part 2	1 Day	Virtual	\$495	\$222.75	55%	\$198.00	60%	\$173.25	65%	\$594.00
United Training SQL Querying Fundamentals - Part 2	1 Day	On-Site	\$495	\$321.75	35%	\$272.25	45%	\$222.75	55%	\$816.75
United Training Using Microsoft Windows 10	1 Day	Virtual	\$295	\$132.75	55%	\$118.00	60%	\$103.25	65%	\$354.00
United Training Using Microsoft Windows 10	1 Day	On-Site	\$295	\$191.75	35%	\$162.25	45%	\$132.75	55%	\$486.75
United Training Using Microsoft® Windows® 11	1 Day	Virtual	\$495	\$222.75	55%	\$198.00	60%	\$173.25	65%	\$594.00
United Training Using Microsoft® Windows® 11	1 Day	On-Site	\$495	\$321.75	35%	\$272.25	45%	\$222.75	55%	\$816.75
United Training Visio - Part 1	1 Day	Virtual	\$395	\$177.75	55%	\$158.00	60%	\$138.25	65%	\$474.00
United Training Visio - Part 1	1 Day	On-Site	\$395	\$256.75	35%	\$217.25	45%	\$177.75	55%	\$651.75
United Training Visio - Part 2	1 Day	Virtual	\$395	\$177.75	55%	\$158.00	60%	\$138.25	65%	\$474.00
United Training Visio - Part 2	1 Day	On-Site	\$395	\$256.75	35%	\$217.25	45%	\$177.75	55%	\$651.75
United Training Word - Part 1	1 Day	Virtual	\$295	\$132.75	55%	\$118.00	60%	\$103.25	65%	\$354.00
United Training Word - Part 1	1 Day	On-Site	\$295	\$191.75	35%	\$162.25	45%	\$132.75	55%	\$486.75
United Training Word - Part 1	1 Day	Virtual	\$295	\$132.75	55%	\$102.23	60%	\$103.25	65%	\$354.00
United Training Word - Part 2	1 Day	On-Site	\$295	\$191.75	35%	\$162.25	45%	\$132.75	55%	\$486.75
United Training Word - Part 2	1 Day	Virtual	\$295	\$132.75	55%	\$102.25	60%	\$103.25	65%	\$354.00
United Training Word - Part 3	1 Day	On-Site	\$295	\$132.75	35%	\$162.25	45%	\$103.25	55%	\$486.75
Oniced Training Word - Part 5	I Day	OII-SILE	φ∠90	काशा./ठ	3070	\$102.23		\$132.73	3370	
							Total Cost		l .	\$197,869.80

AVERAGE DISCOUNT 1-5		45%
AVERAGE DISCOUNT 6-12		53%
AVERAGE DISCOUNT 13+		60%