

**State of Maine**  
**Master Score Sheet**

**RFP# 202402030**

*Pre-Qualified Vendor List for Geospatial Data Acquisition and Services*

<b>Bidder Name:</b>					
<b>Proposed Cost:</b>					
<b>Scoring Sections</b>	<b>Points Available</b>	CAI	Eagleview	Fugro	NV5
Section I: Preliminary Information	Pass/Fail	Pass	Pass	Pass	Pass
Section II: Organization Qualifications and Experience	20	20	15	20	20
Section III: Proposed Services	55 (13.75 per category)	13.75	13.75	55	55
A. Capture and Processing of Aerial Photography	13.75	0	13.75	13.75	13.75
B. Capture and Processing of Lidar	13.75	0	0	13.75	13.75
C. Derivative Products	13.75	13.75	0	13.75	13.75
D. Geospatial Data Services	13.75	0	0	13.75	13.75
Section IV: Cost Proposal	25	25	20	25	25
<b>TOTAL</b>	<b><u>100</u></b>	<b><u>58.75</u></b>	<b><u>53.75</u></b>	<b><u>100</u></b>	<b><u>100</u></b>
<b>Bidder Name:</b>					
<b>Proposed Cost:</b>					
<b>Scoring Sections</b>	<b>Points Available</b>	1Spatial	SAM LLC	Sanborn	Timmons
Section I: Preliminary Information	Pass/Fail	Pass	Pass	Pass	Pass

Section II: Organization Qualifications and Experience	20	20	20	20	20
Section III: Proposed Services	55 (13.75 per category)	27.5	41.25	55	13.75
A. Capture and Processing of Aerial Photography	13.75	0	13.75	13.75	0
B. Capture and Processing of Lidar	13.75	0	13.75	13.75	0
C. Derivative Products	13.75	13.75	13.75	13.75	0
D. Geospatial Data Services	13.75	13.75	0	13.75	13.75
Section IV: Cost Proposal	25	25	25	20	25
<b>TOTAL</b>	<b>100</b>	<b>72.50</b>	<b>86.25</b>	<b>95</b>	<b>58.75</b>
<b>Bidder Name:</b>	<b>Vexcel</b>	<b>Woolpert</b>			
<b>Proposed Cost:</b>	<b>N/A</b>	<b>N/A</b>			
<b>Scoring Sections</b>	<b>Points Available</b>				
Section I: Preliminary Information	Pass/Fail	<b>Pass</b>	<b>Pass</b>		
Section II: Organization Qualifications and Experience	20	20	20		
Section III: Proposed Services	55 (13.75 per category)	27.5	55		
A. Capture and Processing of Aerial Photography	13.75	13.75	13.75		
B. Capture and Processing of Lidar	13.75	0	13.75		
C. Derivative Products	13.75	13.75	13.75		
D. Geospatial Data Services	13.75	0	13.75		
Section IV: Cost Proposal	25	25	25		
<b>TOTAL</b>	<b>100</b>	<b>72.50</b>	<b>100</b>	<b>XX</b>	<b>XX</b>

**Award Justification Statement**  
**RFP# 202402030 - Pre-Qualified Vendor List for**  
**Geospatial Data Acquisition and Services**

**I. Summary**

The Maine Office of GIS sought proposals of service offerings from vendors to be considered for inclusion on a Prequalified Vendor List. The RFP outlined four service categories for geospatial data acquisition and services to deliver content either created in direct capture or as derivative content developed from derived sources. The RFP is intended to be open for response submission over multiple periods with an annual review of other service providers who wish to join the program and offer services. This competitive pool will be coordinated by MEGIS as part of administering the DAFS General Fund established to support State of Maine agencies with geospatial data acquisition needs.

Once prequalified to participate in this program, service providers may be included in a mini-bid process based on their qualification profiles where they will be asked to respond to specific scope of work and/or deliverable descriptions with a methodology and cost proposal. Each of these initiatives will have a specific selection criterion for that competitive process event.

**II. Evaluation Process for the PQVL Inclusion**

The evaluation process was informed by guidelines provided by the State of Maine for evaluation of Requests for Proposals to

- 1) Ensure fairness, transparency, and objectivity in review of the proposals and
- 2) Ensure each vendor's proposed services satisfies the criteria of the RFP for each service category the vendor chose to submit their qualified service descriptions for consideration.

The Evaluation Team: Clarence Young (Coordinator), Brian Guerrette, and Jay Clark reviewed appropriate training videos, completed the Evaluator Acknowledgment Form and signed the Agreement Disclosure Statement. The scoring structure, as published in the RFP, was used for the entire review process. A Consensus Approach was used for the evaluation.

Sections 1 and 4 were awarded points based on how well they responded to the criteria of the RFP. Sections 2 and 3 were awarded points by determining which of the 4 category areas (Orthoimagery Development, LiDAR Collection, Derivative Geospatial Products, and Geospatial Services) that they qualified to bid on. Each vendor was awarded a score for each qualified area.

A pre-evaluation meeting was held prior to review. All members of the team have previous experience with RFP evaluation. As employees of MaineIT associated directly with the Maine Office of GIS, all team members have the qualifications necessary to review the materials presented in the applications. Applicants that receive a score of 13.5 points in any of the four categories are included in the Pre-qualified Vendor List. Higher scores indicate qualification to bid in more categories. For each of the 4 categories, a separate matrix was developed to compare the variety of proposals presented and determine the qualifications of potential bidders for each area align with the program objectives. These matrices are shown in the Master Score Sheet.

### **III. Qualifications & Experience**

No bidders were disqualified during the evaluation of RFPs for the Pre-Qualified Vendor List.

No cost proposals were requested, instead the respondents were asked to submit a current rate sheet, providing a listing of all the typical fixed and hourly rates for all categories that they are proposing to bid on.

Contracts will be offered at the time work is awarded per guidance from MaineIT purchasing.

Mini-Bids will be requested and work potentially awarded based on statements of work as specific projects are identified. Assuming standardized offers, the lowest cost applicants will be chosen.

### **IV. Proposed Services**

**See the Master Score Sheet Service Matrices for details.**

### **V. Cost Proposal**

None-Costs will be determined by Mini-Bid process

### **VI. Conclusion**

All bidders were assessed as qualified in the category(s) for which they submitted qualifications. The list included herein are selected for inclusion into the qualified vendor list from RFP # 202402030 - Pre-Qualified Vendor List for Geospatial Data Acquisition and Services. We appreciate the variety of products and service offerings provided to us by future bidders.



STATE OF MAINE  
DEPARTMENT OF ADMINISTRATIVE  
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OIT/Maine Office of GIS

Janet T. Mills  
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Elaine Clark  
Acting Commissioner

AWARD NOTIFICATION LETTER FOR PQVL AWARDED BIDDERS

November 26, 2025

Tim Fountain  
Vice President  
CAI Technologies  
11 Pleasant Street  
Littleton, NH 03561

**SUBJECT: Notice of Conditional Pre-Qualified Vendor List Award(s) under RFP# 202402030 - Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

Dear Tim Fountain,

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Administrative and Financial Services for Geospatial Data Acquisition and Services

The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its selection of the following bidder(s) to the Pre-Qualified Vendor list:

- **Capture and Processing of Aerial Photography**
  - EagleView
  - Fugro
  - NV5
  - SAM LLC
  - Sanborn Mapping
  - Vexcel
  - Woolpert
- **Capture and Processing of Lidar**
  - Fugro
  - NV5
  - SAM LLC
  - Sanborn Mapping
  - Woolpert

- **Derivative Products**
  - CAI Technologies
  - Fugro
  - NV5
  - OneSpatial
  - SAM LLC
  - Sanborn Mapping
  - Vexcel
  - Woolpert
- **Geospatial Data Services**
  - Fugro
  - NV5
  - OneSpatial
  - Sanborn Mapping
  - Timmons Group
  - Woolpert

The bidder(s) listed above have met the requirements for placement on the Pre-Qualified Vendor List. Vendors added to this Pre-Qualified Vendor List (PQVL) are not guaranteed a contract with the State of Maine but are eligible to submit bids on projects issued through the PQVL Mini-Bid Process, as defined in the RFP. Any Notice of Conditional Contract Award resulting from a Mini-Bid award is subject to execution of a written contract. As a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor(s). The vendor shall not acquire any legal or equitable rights relating to contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department reserves the right to cancel this Notice of Conditional Contract Award and dissolve the Pre-Qualified Vendor List at any time.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,



Brian Guerrette  
Deputy Director of Applications  
Maine Office of GIS

## **STATEMENT OF APPEAL RIGHTS**

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Office of State Procurement Services [formerly the Division of Purchases], Chapter 120, § (2) (2).



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AWARD NOTIFICATION LETTER FOR PQVL AWARDED BIDDERS

November 26, 2025

Kevin Diehl  
District Sales Manager  
EagleView  
25 Methodist Hill Dr  
Rochester, NY 14623

**SUBJECT: Notice of Conditional Pre-Qualified Vendor List Award(s) under RFP# 202402030 - Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

Dear Kevin Diehl,

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Administrative and Financial Services for Geospatial Data Acquisition and Services

The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its selection of the following bidder(s) to the Pre-Qualified Vendor list:

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  - EagleView
  - Fugro
  - NV5
  - SAM LLC
  - Sanborn Mapping
  - Vexcel
  - Woolpert
- **Capture and Processing of Lidar**
  - Fugro
  - NV5
  - SAM LLC
  - Sanborn Mapping
  - Woolpert

- **Derivative Products**
  - CAI Technologies
  - Fugro
  - NV5
  - OneSpatial
  - SAM LLC
  - Sanborn Mapping
  - Vexcel
  - Woolpert
- **Geospatial Data Services**
  - Fugro
  - NV5
  - OneSpatial
  - Sanborn Mapping
  - Timmons Group
  - Woolpert

The bidder(s) listed above have met the requirements for placement on the Pre-Qualified Vendor List. Vendors added to this Pre-Qualified Vendor List (PQVL) are not guaranteed a contract with the State of Maine but are eligible to submit bids on projects issued through the PQVL Mini-Bid Process, as defined in the RFP. Any Notice of Conditional Contract Award resulting from a Mini-Bid award is subject to execution of a written contract. As a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor(s). The vendor shall not acquire any legal or equitable rights relating to contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department reserves the right to cancel this Notice of Conditional Contract Award and dissolve the Pre-Qualified Vendor List at any time.

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Thank you for your interest in doing business with the State of Maine.

Sincerely,



Brian Guerrette  
Deputy Director of Applications  
Maine Office of GIS

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AWARD NOTIFICATION LETTER FOR PQVL AWARDED BIDDERS

November 26, 2025

Oliver Francis  
Regional Business Line Director  
Fugro USA Land Inc.  
13501 Katy Freeway, Suite 1050  
Houston, TX 77079

**SUBJECT: Notice of Conditional Pre-Qualified Vendor List Award(s) under RFP# 202402030 - Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

Dear Oliver Francis,

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Administrative and Financial Services for Geospatial Data Acquisition and Services

The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its selection of the following bidder(s) to the Pre-Qualified Vendor list:

- **Capture and Processing of Aerial Photography**
  - EagleView
  - Fugro
  - NV5
  - SAM LLC
  - Sanborn Mapping
  - Vexcel
  - Woolpert
- **Capture and Processing of Lidar**
  - Fugro
  - NV5
  - SAM LLC
  - Sanborn Mapping
  - Woolpert

- **Derivative Products**
  - CAI Technologies
  - Fugro
  - NV5
  - OneSpatial
  - SAM LLC
  - Sanborn Mapping
  - Vexcel
  - Woolpert
- **Geospatial Data Services**
  - Fugro
  - NV5
  - OneSpatial
  - Sanborn Mapping
  - Timmons Group
  - Woolpert

The bidder(s) listed above have met the requirements for placement on the Pre-Qualified Vendor List. Vendors added to this Pre-Qualified Vendor List (PQVL) are not guaranteed a contract with the State of Maine but are eligible to submit bids on projects issued through the PQVL Mini-Bid Process, as defined in the RFP. Any Notice of Conditional Contract Award resulting from a Mini-Bid award is subject to execution of a written contract. As a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor(s). The vendor shall not acquire any legal or equitable rights relating to contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department reserves the right to cancel this Notice of Conditional Contract Award and dissolve the Pre-Qualified Vendor List at any time.

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Sincerely,



Brian Guerrette  
Deputy Director of Applications  
Maine Office of GIS

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AWARD NOTIFICATION LETTER FOR PQVL AWARDED BIDDERS

November 26, 2025

Robert VanderMeer  
Vice President  
NV5 Geospatial Inc.  
100 MLK Street N, Suite 200  
St. Petersburg, FL 33716

**SUBJECT: Notice of Conditional Pre-Qualified Vendor List Award(s) under RFP# 202402030 - Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

Dear Robert VanderMeer,

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Administrative and Financial Services for Geospatial Data Acquisition and Services

The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its selection of the following bidder(s) to the Pre-Qualified Vendor list:

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  - EagleView
  - Fugro
  - NV5
  - SAM LLC
  - Sanborn Mapping
  - Vexcel
  - Woolpert
- **Capture and Processing of Lidar**
  - Fugro
  - NV5
  - SAM LLC
  - Sanborn Mapping
  - Woolpert

- **Derivative Products**
  - CAI Technologies
  - Fugro
  - NV5
  - OneSpatial
  - SAM LLC
  - Sanborn Mapping
  - Vexcel
  - Woolpert
- **Geospatial Data Services**
  - Fugro
  - NV5
  - OneSpatial
  - Sanborn Mapping
  - Timmons Group
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The bidder(s) listed above have met the requirements for placement on the Pre-Qualified Vendor List. Vendors added to this Pre-Qualified Vendor List (PQVL) are not guaranteed a contract with the State of Maine but are eligible to submit bids on projects issued through the PQVL Mini-Bid Process, as defined in the RFP. Any Notice of Conditional Contract Award resulting from a Mini-Bid award is subject to execution of a written contract. As a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor(s). The vendor shall not acquire any legal or equitable rights relating to contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department reserves the right to cancel this Notice of Conditional Contract Award and dissolve the Pre-Qualified Vendor List at any time.

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Sincerely,



Brian Guerrette  
Deputy Director of Applications  
Maine Office of GIS

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AWARD NOTIFICATION LETTER FOR PQVL AWARDED BIDDERS

November 26, 2025

Sheila Steffenson  
CEO  
1Spatial  
8614 Westwood Center Dr #350  
Vienna, VA, 22182

**SUBJECT: Notice of Conditional Pre-Qualified Vendor List Award(s) under RFP# 202402030 - Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

Dear Sheila Steffenson,

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Administrative and Financial Services for Geospatial Data Acquisition and Services

The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its selection of the following bidder(s) to the Pre-Qualified Vendor list:

- **Capture and Processing of Aerial Photography**
  - EagleView
  - Fugro
  - NV5
  - SAM LLC
  - Sanborn Mapping
  - Vexcel
  - Woolpert
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- **Derivative Products**
  - CAI Technologies
  - Fugro
  - NV5
  - OneSpatial
  - SAM LLC
  - Sanborn Mapping
  - Vexcel
  - Woolpert

- **Geospatial Data Services**

- Fugro
- NV5
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The bidder(s) listed above have met the requirements for placement on the Pre-Qualified Vendor List. Vendors added to this Pre-Qualified Vendor List (PQVL) are not guaranteed a contract with the State of Maine but are eligible to submit bids on projects issued through the PQVL Mini-Bid Process, as defined in the RFP. Any Notice of Conditional Contract Award resulting from a Mini-Bid award is subject to execution of a written contract. As a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor(s). The vendor shall not acquire any legal or equitable rights relating to contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department reserves the right to cancel this Notice of Conditional Contract Award and dissolve the Pre-Qualified Vendor List at any time.

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Sincerely,



Brian Guerrette  
Deputy Director of Applications  
Maine Office of GIS

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AWARD NOTIFICATION LETTER FOR PQVL AWARDED BIDDERS

November 26, 2025

Patrick A. Smith  
Principal/Executive VP  
Surveying and Mapping LLC  
4801 Southwest Parkway Building Two, Suite 100  
Austin, TX 78735

**SUBJECT: Notice of Conditional Pre-Qualified Vendor List Award(s) under RFP# 202402030 - Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

Dear Patrick A. Smith,

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Administrative and Financial Services for Geospatial Data Acquisition and Services

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Thank you for your interest in doing business with the State of Maine.

Sincerely,



Brian Guerrette  
Deputy Director of Applications  
Maine Office of GIS

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AWARD NOTIFICATION LETTER FOR PQVL AWARDED BIDDERS

November 26, 2025

John R. Copple  
Chief Executive Officer  
The Sanborn Map Company, Inc  
1935 Jamboree Dr. Suite 100  
Colorado Springs, CO 80920

**SUBJECT: Notice of Conditional Pre-Qualified Vendor List Award(s) under RFP# 202402030 - Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

Dear John R. Copple,

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Administrative and Financial Services for Geospatial Data Acquisition and Services

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- **Capture and Processing of Lidar**
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  - NV5
  - SAM LLC
  - Sanborn Mapping
  - Woolpert

- **Derivative Products**
  - CAI Technologies
  - Fugro
  - NV5
  - OneSpatial
  - SAM LLC
  - Sanborn Mapping
  - Vexcel
  - Woolpert
- **Geospatial Data Services**
  - Fugro
  - NV5
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  - Sanborn Mapping
  - Timmons Group
  - Woolpert

The bidder(s) listed above have met the requirements for placement on the Pre-Qualified Vendor List. Vendors added to this Pre-Qualified Vendor List (PQVL) are not guaranteed a contract with the State of Maine but are eligible to submit bids on projects issued through the PQVL Mini-Bid Process, as defined in the RFP. Any Notice of Conditional Contract Award resulting from a Mini-Bid award is subject to execution of a written contract. As a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor(s). The vendor shall not acquire any legal or equitable rights relating to contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department reserves the right to cancel this Notice of Conditional Contract Award and dissolve the Pre-Qualified Vendor List at any time.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,



Brian Guerrette  
Deputy Director of Applications  
Maine Office of GIS

## **STATEMENT OF APPEAL RIGHTS**

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Office of State Procurement Services [formerly the Division of Purchases], Chapter 120, § (2) (2).



STATE OF MAINE  
DEPARTMENT OF ADMINISTRATIVE  
AND  
FINANCIAL SERVICES  
OIT/Maine Office of GIS

Janet T. Mills  
Governor

Elaine Clark  
Acting Commissioner

AWARD NOTIFICATION LETTER FOR PQVL AWARDED BIDDERS

November 26, 2025

Mike Wiley  
Director  
Timmons Group, Inc.  
1001 Boulders Parkway, Suite 300  
Richmond, VA 23225

**SUBJECT: Notice of Conditional Pre-Qualified Vendor List Award(s) under RFP# 202402030 - Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

Dear Mike Wiley,

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Administrative and Financial Services for Geospatial Data Acquisition and Services

The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its selection of the following bidder(s) to the Pre-Qualified Vendor list:

- **Capture and Processing of Aerial Photography**
  - EagleView
  - Fugro
  - NV5
  - SAM LLC
  - Sanborn Mapping
  - Vexcel
  - Woolpert
- **Capture and Processing of Lidar**
  - Fugro
  - NV5
  - SAM LLC
  - Sanborn Mapping
  - Woolpert

- **Derivative Products**
  - CAI Technologies
  - Fugro
  - NV5
  - OneSpatial
  - SAM LLC
  - Sanborn Mapping
  - Vexcel
  - Woolpert
- **Geospatial Data Services**
  - Fugro
  - NV5
  - OneSpatial
  - Sanborn Mapping
  - Timmons Group
  - Woolpert

The bidder(s) listed above have met the requirements for placement on the Pre-Qualified Vendor List. Vendors added to this Pre-Qualified Vendor List (PQVL) are not guaranteed a contract with the State of Maine but are eligible to submit bids on projects issued through the PQVL Mini-Bid Process, as defined in the RFP. Any Notice of Conditional Contract Award resulting from a Mini-Bid award is subject to execution of a written contract. As a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor(s). The vendor shall not acquire any legal or equitable rights relating to contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department reserves the right to cancel this Notice of Conditional Contract Award and dissolve the Pre-Qualified Vendor List at any time.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,



Brian Guerrette  
Deputy Director of Applications  
Maine Office of GIS

## **STATEMENT OF APPEAL RIGHTS**

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Office of State Procurement Services [formerly the Division of Purchases], Chapter 120, § (2) (2).



STATE OF MAINE  
DEPARTMENT OF ADMINISTRATIVE  
AND  
FINANCIAL SERVICES  
OIT/Maine Office of GIS

Janet T. Mills  
Governor

Elaine Clark  
Acting Commissioner

AWARD NOTIFICATION LETTER FOR PQVL AWARDED BIDDERS

November 26, 2025

Rob Agee  
COO  
Vexcel Imaging US, Inc.  
12503 E Euclid Dr. Unit 20  
Centennial, CO 80111-6400

**SUBJECT: Notice of Conditional Pre-Qualified Vendor List Award(s) under RFP# 202402030 - Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

Dear Rob Agee,

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Administrative and Financial Services for Geospatial Data Acquisition and Services

The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its selection of the following bidder(s) to the Pre-Qualified Vendor list:

- **Capture and Processing of Aerial Photography**
  - EagleView
  - Fugro
  - NV5
  - SAM LLC
  - Sanborn Mapping
  - Vexcel
  - Woolpert
- **Capture and Processing of Lidar**
  - Fugro
  - NV5
  - SAM LLC
  - Sanborn Mapping
  - Woolpert

- **Derivative Products**
  - CAI Technologies
  - Fugro
  - NV5
  - OneSpatial
  - SAM LLC
  - Sanborn Mapping
  - Vexcel
  - Woolpert
- **Geospatial Data Services**
  - Fugro
  - NV5
  - OneSpatial
  - Sanborn Mapping
  - Timmons Group
  - Woolpert

The bidder(s) listed above have met the requirements for placement on the Pre-Qualified Vendor List. Vendors added to this Pre-Qualified Vendor List (PQVL) are not guaranteed a contract with the State of Maine but are eligible to submit bids on projects issued through the PQVL Mini-Bid Process, as defined in the RFP. Any Notice of Conditional Contract Award resulting from a Mini-Bid award is subject to execution of a written contract. As a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor(s). The vendor shall not acquire any legal or equitable rights relating to contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department reserves the right to cancel this Notice of Conditional Contract Award and dissolve the Pre-Qualified Vendor List at any time.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

  
Brian Guerrette  
Deputy Director of Applications  
Maine Office of GIS

## **STATEMENT OF APPEAL RIGHTS**

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Office of State Procurement Services [formerly the Division of Purchases], Chapter 120, § (2) (2).



STATE OF MAINE  
DEPARTMENT OF ADMINISTRATIVE  
AND  
FINANCIAL SERVICES  
OIT/Maine Office of GIS

Janet T. Mills  
Governor

Elaine Clark  
Acting Commissioner

AWARD NOTIFICATION LETTER FOR PQVL AWARDED BIDDERS

November 26, 2025

Jeff Lovin  
Vice President  
Woolpert, Inc.  
4454 Idea Center Boulevard  
Dayton, OH 45430

**SUBJECT: Notice of Conditional Pre-Qualified Vendor List Award(s) under RFP# 202402030 - Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

Dear Jeff Lovin,

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Administrative and Financial Services for Geospatial Data Acquisition and Services

The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its selection of the following bidder(s) to the Pre-Qualified Vendor list:

- **Capture and Processing of Aerial Photography**
  - EagleView
  - Fugro
  - NV5
  - SAM LLC
  - Sanborn Mapping
  - Vexcel
  - Woolpert
- **Capture and Processing of Lidar**
  - Fugro
  - NV5
  - SAM LLC
  - Sanborn Mapping
  - Woolpert

- **Derivative Products**
  - CAI Technologies
  - Fugro
  - NV5
  - OneSpatial
  - SAM LLC
  - Sanborn Mapping
  - Vexcel
  - Woolpert
- **Geospatial Data Services**
  - Fugro
  - NV5
  - OneSpatial
  - Sanborn Mapping
  - Timmons Group
  - Woolpert

The bidder(s) listed above have met the requirements for placement on the Pre-Qualified Vendor List. Vendors added to this Pre-Qualified Vendor List (PQVL) are not guaranteed a contract with the State of Maine but are eligible to submit bids on projects issued through the PQVL Mini-Bid Process, as defined in the RFP. Any Notice of Conditional Contract Award resulting from a Mini-Bid award is subject to execution of a written contract. As a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor(s). The vendor shall not acquire any legal or equitable rights relating to contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department reserves the right to cancel this Notice of Conditional Contract Award and dissolve the Pre-Qualified Vendor List at any time.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,



Brian Guerrette  
Deputy Director of Applications  
Maine Office of GIS

## **STATEMENT OF APPEAL RIGHTS**

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Office of State Procurement Services [formerly the Division of Purchases], Chapter 120, § (2) (2).

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: CAI**

**DATE: May 22, 2024**

## **SUMMARY PAGE**

**Department Name:** DAFS/MaineIT

**Name of RFP Coordinator:** Clarence Young

**Names of Evaluators:** Clarence Young, Jay Clark and Brian Guerrette

---

<b><u>Pass/Fail Criteria</u></b>	<b><u>Pass</u></b>	<b><u>Fail</u></b>
Section I. Preliminary Information (Eligibility)	<b>P</b>	
<b><u>Scoring Sections</u></b>	<b><u>Points Available</u></b>	<b><u>Points Awarded</u></b>
Section II. Organization Qualifications and Experience	<b>20</b>	<b>20</b>
Section III. Proposed Services	<b>55 (13.75 per category)</b>	<b>13.75</b>
A. Capture and Processing of Aerial Photography	<b>13.75</b>	<b>0</b>
B. Capture and Processing of Lidar	<b>13.75</b>	<b>0</b>
C. Derivative Products	<b>13.75</b>	<b>13.75</b>
D. Geospatial Data Services	<b>13.75</b>	<b>0</b>
Section IV. Cost Proposal	<b>25</b>	<b>25</b>
<b><u>Total Points</u></b>	<b><u>100</u></b>	<b><u>58.75</u></b>

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: CAI**

**DATE: May 22, 2024**

**OVERVIEW OF SECTION I**  
**Preliminary Information**

Section I. Preliminary Information

---

**Evaluation Team Comments:**

- Pass

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: CAI**

**DATE: May 22, 2024**

**EVALUATION OF SECTION II**  
**Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	20	20

---

**Evaluation Team Comments:**

- I. Overview of the Organization
  - Largest parcel mapping company in Maine
- II. Subcontractors
  - Not planning on using subcontractors
- III. Organizational Chart
  - Provided detailed org chart
- IV. Litigation
  - No known current nor any closed cases in the past five years
- V. Licensure/Certification
  - Pass
- VI. Certificate of Insurances
  - Pass

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: CAI**

**DATE: May 22, 2024**

**EVALUATION OF SECTION III  
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	<b>55</b>	<b>13.75</b>
A. Capture and Processing of Aerial Photography	13.75	
B. Capture and Processing of Lidar	13.75	
C. Derivative Products	13.75	<b>13.75</b>
D. Geospatial Data Services	13.75	

---

**Evaluation Team Comments:**

- Qualified to bid on Parcel data projects, including conversion, maintenance and consulting services. ESRI business partner.
- Largest vendor of Parcel data services in Maine.

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: CAI**

**DATE: May 22, 2024**

**EVALUATION OF SECTION IV**  
**Cost Proposal**

---

	<u>Points Available</u>	<u>Points Awarded</u>
Section IV. Cost Proposal	<b>25</b>	<b>25</b>

**Evaluation Team Comments:**

- Costs are presented clearly.
- Pass

**STATE OF MAINE**  
**TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: EagleView**

**DATE: May 22, 2024**

**SUMMARY PAGE**

**Department Name:** DAFS/MaineIT

**Name of RFP Coordinator:** Clarence Young

**Names of Evaluators:** Clarence Young, Jay Clark and Brian Guerrette

---

<b><u>Pass/Fail Criteria</u></b>	<b><u>Pass</u></b>	<b><u>Fail</u></b>
Section I. Preliminary Information (Eligibility)	<b>P</b>	
<b><u>Scoring Sections</u></b>	<b><u>Points Available</u></b>	<b><u>Points Awarded</u></b>
Section II. Organization Qualifications and Experience	<b>20</b>	<b>15</b>
Section III. Proposed Services	<b>55 (13.75 per category)</b>	<b>13.75</b>
A. Capture and Processing of Aerial Photography	<b>13.75</b>	<b>13.75</b>
B. Capture and Processing of Lidar	<b>13.75</b>	<b>0</b>
C. Derivative Products	<b>13.75</b>	<b>0</b>
D. Geospatial Data Services	<b>13.75</b>	<b>0</b>
Section IV. Cost Proposal	<b>25</b>	<b>20</b>
<b><u>Total Points</u></b>	<b><u>100</u></b>	<b><u>53.75</u></b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: EagleView**

**DATE: May 22, 2024**

**OVERVIEW OF SECTION I  
Preliminary Information**

Section I. Preliminary Information

---

**Evaluation Team Comments:**

- Pass

**STATE OF MAINE**  
**TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: EagleView**

**DATE: May 22, 2024**

**EVALUATION OF SECTION II**  
**Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	20	15

---

**Evaluation Team Comments:**

- I. Overview of the Organization
  - 20+ years
  - Worked with SoM
- II. Subcontractors
  - Do not intend to use
- III. Organizational Chart
  - More than 900 employees
  - Had org chart of 6 key individuals
- IV. Litigation
  - None
- V. Licensure/Certification
  - Note noted for the key staff
- VI. Certificate of Insurances
  - Pass

**STATE OF MAINE**  
**TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: EagleView**

**DATE: May 22, 2024**

**EVALUATION OF SECTION III**  
**Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	<b>55</b>	<b>13.75</b>
A. Capture and Processing of Aerial Photography	13.75	<b>13.75</b>
B. Capture and Processing of Lidar	13.75	
C. Derivative Products	13.75	
D. Geospatial Data Services	13.75	

---

**Evaluation Team Comments:**

- Aerial Imagery capture or through an image viewer.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: EagleView**

**DATE: May 22, 2024**

**EVALUATION OF SECTION IV  
Cost Proposal**

---

	<u>Points Available</u>	<u>Points Awarded</u>
Section IV. Cost Proposal	<b>25</b>	<b>20</b>

**Evaluation Team Comments:**

- Cost proposal was not complete enough to understand. We would have preferred more rates and less TBD. 5 points was deducted for that.

**STATE OF MAINE**  
**TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: Fugro**

**DATE: May 22, 2024**

**SUMMARY PAGE**

**Department Name:** DAFS/MaineIT

**Name of RFP Coordinator:** Clarence Young

**Names of Evaluators:** Clarence Young, Jay Clark and Brian Guerrette

---

<b><u>Pass/Fail Criteria</u></b>	<b><u>Pass</u></b>	<b><u>Fail</u></b>
Section I. Preliminary Information (Eligibility)	<b>P</b>	
<b><u>Scoring Sections</u></b>	<b><u>Points Available</u></b>	<b><u>Points Awarded</u></b>
Section II. Organization Qualifications and Experience	<b>20</b>	<b>20</b>
Section III. Proposed Services	<b>55 (13.75 per category)</b>	<b>55</b>
A. Capture and Processing of Aerial Photography	<b>13.75</b>	<b>13.75</b>
B. Capture and Processing of Lidar	<b>13.75</b>	<b>13.75</b>
C. Derivative Products	<b>13.75</b>	<b>13.75</b>
D. Geospatial Data Services	<b>13.75</b>	<b>13.75</b>
Section IV. Cost Proposal	<b>25</b>	<b>25</b>
<b><u>Total Points</u></b>	<b><u>100</u></b>	<b><u>100</u></b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: Fugro**

**DATE: May 22, 2024**

**OVERVIEW OF SECTION I  
Preliminary Information**

Section I. Preliminary Information

---

**Evaluation Team Comments:**

- Pass

**STATE OF MAINE**  
**TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: Fugro**

**DATE: May 22, 2024**

**EVALUATION OF SECTION II**  
**Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	20	20

---

**Evaluation Team Comments:**

- I. Overview of the Organization
  - Well known nationwide supplier of Aerial Imagery, LiDAR and LiDAR derivative products  
Pass
- II. Subcontractors
  - May use Keystone Aerial Surveys
  - CompassData Inc for ground control
  - Provided resources for each
- III. Organizational Chart
  - Pass
- IV. Litigation
  - none
- V. Licensure/Certification
  - Pass
- VI. Certificate of Insurances
  - Pass

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: Fugro**

**DATE: May 22, 2024**

**EVALUATION OF SECTION III  
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	<b>55</b>	<b>55</b>
A. Capture and Processing of Aerial Photography	13.75	<b>13.75</b>
B. Capture and Processing of Lidar	13.75	<b>13.75</b>
C. Derivative Products	13.75	<b>13.75</b>
D. Geospatial Data Services	13.75	<b>13.75</b>

---

**Evaluation Team Comments:**

- Bid in all categories and appears qualified, Specializes in LiDAR and derivatives.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: Fugro**

**DATE: May 22, 2024**

**EVALUATION OF SECTION IV  
Cost Proposal**

---

	<u>Points Available</u>	<u>Points Awarded</u>
Section IV. Cost Proposal	<b>25</b>	<b>25</b>

**Evaluation Team Comments:**

- Cost proposal is acceptable

**STATE OF MAINE**  
**TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: NV5**

**DATE: May 22, 2024**

**SUMMARY PAGE**

**Department Name:** DAFS/MaineIT

**Name of RFP Coordinator:** Clarence Young

**Names of Evaluators:** Clarence Young, Jay Clark and Brian Guerrette

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<b><u>Pass/Fail Criteria</u></b>	<b><u>Pass</u></b>	<b><u>Fail</u></b>
Section I. Preliminary Information (Eligibility)	<b>P</b>	
<b><u>Scoring Sections</u></b>	<b><u>Points Available</u></b>	<b><u>Points Awarded</u></b>
Section II. Organization Qualifications and Experience	<b>20</b>	<b>20</b>
Section III. Proposed Services	<b>55 (13.75 per category)</b>	<b>55</b>
A. Capture and Processing of Aerial Photography	<b>13.75</b>	<b>13.75</b>
B. Capture and Processing of Lidar	<b>13.75</b>	<b>13.75</b>
C. Derivative Products	<b>13.75</b>	<b>13.75</b>
D. Geospatial Data Services	<b>13.75</b>	<b>13.75</b>
Section IV. Cost Proposal	<b>25</b>	<b>25</b>
<b><u>Total Points</u></b>	<b><u>100</u></b>	<b><u>100</u></b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: NV5**

**DATE: May 22, 2024**

**OVERVIEW OF SECTION I  
Preliminary Information**

Section I. Preliminary Information

---

**Evaluation Team Comments:**

- Pass

**STATE OF MAINE**  
**TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: NV5**

**DATE: May 22, 2024**

**EVALUATION OF SECTION II**  
**Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	20	20

---

**Evaluation Team Comments:**

- I. Overview of the Organization
  - Largest Federal Partner for LiDAR and Derivatives at this point in time.
  - Have done work with SoM
- II. Subcontractors
  - Listed several teams of subcontractors that they may engage with
  - BlueSky, Cultivate GeoSpatial Solutions, Sewall, Saint Mary's University, Timmons, Whiteout Solutionsl, and XEOS Imaging
- III. Organizational Chart
  - Listed multiple charts for each category (A,B,C and D)
- IV. Litigation
  - None
- V. Licensure/Certification
  - Pass
- VI. Certificate of Insurances
  - Pass

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: NV5**

**DATE: May 22, 2024**

**EVALUATION OF SECTION III  
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	<b>55</b>	<b>55</b>
A. Capture and Processing of Aerial Photography	13.75	<b>13.75</b>
B. Capture and Processing of Lidar	13.75	<b>13.75</b>
C. Derivative Products	13.75	<b>13.75</b>
D. Geospatial Data Services	13.75	<b>13.75</b>

---

**Evaluation Team Comments:**

- Nationwide contractor with deep ties to USGS
- Routinely used by SOM in USGS contracts

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: NV5**

**DATE: May 22, 2024**

**EVALUATION OF SECTION IV  
Cost Proposal**

---

	<u>Points Available</u>	<u>Points Awarded</u>
Section IV. Cost Proposal	25	25

**Evaluation Team Comments:**

- Pricing could have been more informative, lots of TBD's.

**STATE OF MAINE**  
**TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: 1Spatial**

**DATE: May 22, 2024**

**SUMMARY PAGE**

**Department Name:** DAFS/MaineIT

**Name of RFP Coordinator:** Clarence Young

**Names of Evaluators:** Clarence Young, Jay Clark and Brian Guerrette

---

<b><u>Pass/Fail Criteria</u></b>	<b><u>Pass</u></b>	<b><u>Fail</u></b>
Section I. Preliminary Information (Eligibility)	<b>P</b>	
<b><u>Scoring Sections</u></b>	<b><u>Points Available</u></b>	<b><u>Points Awarded</u></b>
Section II. Organization Qualifications and Experience	<b>20</b>	<b>20</b>
Section III. Proposed Services	<b>55 (13.75 per category)</b>	<b>27.5</b>
A. Capture and Processing of Aerial Photography	<b>13.75</b>	<b>0</b>
B. Capture and Processing of Lidar	<b>13.75</b>	<b>0</b>
C. Derivative Products	<b>13.75</b>	<b>13.75</b>
D. Geospatial Data Services	<b>13.75</b>	<b>13.75</b>
Section IV. Cost Proposal	<b>25</b>	<b>25</b>
<b><u>Total Points</u></b>	<b><u>100</u></b>	<b><u>72.50</u></b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: 1Spatial**

**DATE: May 22, 2024**

**OVERVIEW OF SECTION I  
Preliminary Information**

Section I. Preliminary Information

---

**Evaluation Team Comments:**

- Pass

**STATE OF MAINE**  
**TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: 1Spatial**

**DATE: May 22, 2024**

**EVALUATION OF SECTION II**  
**Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	20	20

---

**Evaluation Team Comments:**

- I. Overview of the Organization
  - Experienced and well-regarded contractor for geospatial services
- II. Subcontractors
  - Not using
- III. Organizational Chart
  - Provided chart with pics of employees
- IV. Litigation
  - None
- V. Licensure/Certification
  - They are well licensed and certified
- VI. Certificate of Insurances
  - Appropriate to the scale of our work.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: 1Spatial**

**DATE: May 22, 2024**

**EVALUATION OF SECTION III  
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	<b>55</b>	<b>27.50</b>
A. Capture and Processing of Aerial Photography	13.75	<b>0</b>
B. Capture and Processing of Lidar	13.75	<b>0</b>
C. Derivative Products	13.75	<b>13.75</b>
D. Geospatial Data Services	13.75	<b>13.75</b>

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**Evaluation Team Comments:**

- No bid for A & B
- Long track record of GIS data product deliveries.
- Consulting services are robust and well known in industry.
- More appropriate for MEGIS when consulting is needed.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: 1Spatial**

**DATE: May 22, 2024**

**EVALUATION OF SECTION IV  
Cost Proposal**

---

	<u>Points Available</u>	<u>Points Awarded</u>
Section IV. Cost Proposal	25	25

**Evaluation Team Comments:**

- All rates are hourly and are within industry standards.

**STATE OF MAINE**  
**TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: SAM LLC**

**DATE: May 22, 2024**

**SUMMARY PAGE**

**Department Name:** DAFS/MaineIT

**Name of RFP Coordinator:** Clarence Young

**Names of Evaluators:** Clarence Young, Jay Clark and Brian Guerrette

---

<b><u>Pass/Fail Criteria</u></b>	<b><u>Pass</u></b>	<b><u>Fail</u></b>
Section I. Preliminary Information (Eligibility)	<b>P</b>	
<b><u>Scoring Sections</u></b>	<b><u>Points Available</u></b>	<b><u>Points Awarded</u></b>
Section II. Organization Qualifications and Experience	<b>20</b>	<b>20</b>
Section III. Proposed Services	<b>55 (13.75 per category)</b>	<b>41.25</b>
A. Capture and Processing of Aerial Photography	<b>13.75</b>	<b>13.75</b>
B. Capture and Processing of Lidar	<b>13.75</b>	<b>13.75</b>
C. Derivative Products	<b>13.75</b>	<b>13.75</b>
D. Geospatial Data Services	<b>13.75</b>	<b>0</b>
Section IV. Cost Proposal	<b>25</b>	<b>25</b>
<b><u>Total Points</u></b>	<b><u>100</u></b>	<b><u>86.25</u></b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: SAM LLC**

**DATE: May 22, 2024**

**OVERVIEW OF SECTION I  
Preliminary Information**

Section I. Preliminary Information

---

**Evaluation Team Comments:**

- Pass

**STATE OF MAINE**  
**TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: SAM LLC**

**DATE: May 22, 2024**

**EVALUATION OF SECTION II**  
**Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	20	20

---

**Evaluation Team Comments:**

- I. Overview of the Organization
  - National surveying and mapping company with large staff and big footprint.
  - Making a big investment in Bathymetry
  - Pass
- II. Subcontractors
  - Owen Haskell Inc – privately owned Maine company
    - i. Generated contour data, digital elevation models, Bathymetric data and Field data collection
  - Cultivate Geospatial Solutions
    - i. GIS services, Data Services, Asset Management and Software development
- III. Organizational Chart
  - Provided nice chart with key staff resumes with pictures
- IV. Litigation
  - Provided details on litigations
- V. Licensure/Certification
  - Pass
- VI. Certificate of Insurances

Pass

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: SAM LLC**

**DATE: May 22, 2024**

**EVALUATION OF SECTION III  
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	<b>55</b>	<b>41.25</b>
A. Capture and Processing of Aerial Photography	13.75	<b>13.75</b>
B. Capture and Processing of Lidar	13.75	<b>13.75</b>
C. Derivative Products	13.75	<b>13.75</b>
D. Geospatial Data Services	13.75	<b>0</b>

---

**Evaluation Team Comments:**

- Qualified to participate in all areas except Services

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: SAM LLC**

**DATE: May 22, 2024**

**EVALUATION OF SECTION IV  
Cost Proposal**

---

	<u>Points Available</u>	<u>Points Awarded</u>
Section IV. Cost Proposal	25	25

**Evaluation Team Comments:**

- Cost proposal acceptable for items categories A, B and C.
- No pricing provided for D -Geospatial Data Services

**STATE OF MAINE**  
**TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: Sanborn**

**DATE: May 22, 2024**

**SUMMARY PAGE**

**Department Name:** DAFS/MaineIT

**Name of RFP Coordinator:** Clarence Young

**Names of Evaluators:** Clarence Young, Jay Clark and Brian Guerrette

---

<b><u>Pass/Fail Criteria</u></b>	<b><u>Pass</u></b>	<b><u>Fail</u></b>
Section I. Preliminary Information (Eligibility)	<b>P</b>	
<b><u>Scoring Sections</u></b>	<b><u>Points Available</u></b>	<b><u>Points Awarded</u></b>
Section II. Organization Qualifications and Experience	<b>20</b>	<b>20</b>
Section III. Proposed Services	<b>55 (13.75 per category)</b>	<b>55</b>
A. Capture and Processing of Aerial Photography	<b>13.75</b>	<b>13.75</b>
B. Capture and Processing of Lidar	<b>13.75</b>	<b>13.75</b>
C. Derivative Products	<b>13.75</b>	<b>13.75</b>
D. Geospatial Data Services	<b>13.75</b>	<b>13.75</b>
Section IV. Cost Proposal	<b>25</b>	<b>20</b>
<b><u>Total Points</u></b>	<b><u>100</u></b>	<b><u>95</u></b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: Sanborn**

**DATE: May 22, 2024**

**OVERVIEW OF SECTION I  
Preliminary Information**

Section I. Preliminary Information

---

**Evaluation Team Comments:**

- Pass

**STATE OF MAINE**  
**TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: Sanborn**

**DATE: May 22, 2024**

**EVALUATION OF SECTION II**  
**Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	20	20

---

**Evaluation Team Comments:**

- I. Overview of the Organization
  - Large and local Orthophotography, LiDAR, Derivatives and Services vendor
  - Close ties to Maine
- II. Subcontractors
  - Will use sub contractors
  - SGC Surveying – Maine based to provide all required land surveying support
  - Hexagon GeoSystems – Streamed or delivered off the shelf imagery
  - Shandong Eastdown Corporation – imagery and lidar production capacity and operational redundancy as needed
- III. Organizational Chart
  - Provided chart and certifications for key staff
- IV. Litigation
  - No known litigation
- V. Licensure/Certification
  - Pass
- VI. Certificate of Insurances
  - Pass

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: Sanborn**

**DATE: May 22, 2024**

**EVALUATION OF SECTION III  
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	<b>55</b>	<b>55</b>
A. Capture and Processing of Aerial Photography	13.75	<b>13.75</b>
B. Capture and Processing of Lidar	13.75	<b>13.75</b>
C. Derivative Products	13.75	<b>13.75</b>
D. Geospatial Data Services	13.75	<b>13.75</b>

---

**Evaluation Team Comments:**

- Qualified to participate in all categories.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: Sanborn**

**DATE: May 22, 2024**

**EVALUATION OF SECTION IV  
Cost Proposal**

---

	<u>Points Available</u>	<u>Points Awarded</u>
Section IV. Cost Proposal	<b>25</b>	<b>20</b>

**Evaluation Team Comments:**

- Pricing Model is complicated and will require a formal bid for sufficient detail.

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: Timmons**

**DATE: May 22, 2024**

## **SUMMARY PAGE**

**Department Name:** DAFS/MaineIT

**Name of RFP Coordinator:** Clarence Young

**Names of Evaluators:** Clarence Young, Jay Clark and Brian Guerrette

---

<b><u>Pass/Fail Criteria</u></b>	<b><u>Pass</u></b>	<b><u>Fail</u></b>
Section I. Preliminary Information (Eligibility)	<b>P</b>	
<b><u>Scoring Sections</u></b>	<b><u>Points Available</u></b>	<b><u>Points Awarded</u></b>
Section II. Organization Qualifications and Experience	<b>20</b>	<b>20</b>
Section III. Proposed Services	<b>55 (13.75 per category)</b>	<b>13.75</b>
A. Capture and Processing of Aerial Photography	<b>13.75</b>	<b>0</b>
B. Capture and Processing of Lidar	<b>13.75</b>	<b>0</b>
C. Derivative Products	<b>13.75</b>	<b>0</b>
D. Geospatial Data Services	<b>13.75</b>	<b>13.75</b>
Section IV. Cost Proposal	<b>25</b>	<b>25</b>
<b><u>Total Points</u></b>	<b>100</b>	<b>58.75</b>

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: Timmons**

**DATE: May 22, 2024**

**OVERVIEW OF SECTION I**  
**Preliminary Information**

Section I. Preliminary Information

---

**Evaluation Team Comments:**

- Pass

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: Timmons**

**DATE: May 22, 2024**

**EVALUATION OF SECTION II**  
**Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	20	20

---

**Evaluation Team Comments:**

- I. Overview of the Organization
  - Nationwide consulting company with subspecialty in GIS
  - Done work in all 50 States
- II. Subcontractors
  - Will not use subcontractors
- III. Organizational Chart
  - Chart provided with pictures and bios of key staff
- IV. Litigation
  - Pass
- V. Licensure/Certification
  - Pass
- VI. Certificate of Insurances

Pass

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: Timmons**

**DATE: May 22, 2024**

**EVALUATION OF SECTION III  
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	<b>55</b>	<b>13.75</b>
A. Capture and Processing of Aerial Photography	13.75	
B. Capture and Processing of Lidar	13.75	
C. Derivative Products	13.75	
D. Geospatial Data Services	13.75	<b>13.75</b>

---

**Evaluation Team Comments:**

- GIS consulting. Assisted on GeoLibrary Board Strategic plan
- Has traffic and transportation specialty

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: Timmons**

**DATE: May 22, 2024**

**EVALUATION OF SECTION IV**  
**Cost Proposal**

---

	<u>Points Available</u>	<u>Points Awarded</u>
Section IV. Cost Proposal	<b>25</b>	<b>25</b>

**Evaluation Team Comments:**

- All costs are custom quoted based on SOW

**STATE OF MAINE**  
**TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: Vexcel**

**DATE: May 22, 2024**

**SUMMARY PAGE**

**Department Name:** DAFS/MaineIT

**Name of RFP Coordinator:** Clarence Young

**Names of Evaluators:** Clarence Young, Jay Clark and Brian Guerrette

---

<b><u>Pass/Fail Criteria</u></b>	<b><u>Pass</u></b>	<b><u>Fail</u></b>
Section I. Preliminary Information (Eligibility)	<b>P</b>	
<b><u>Scoring Sections</u></b>	<b><u>Points Available</u></b>	<b><u>Points Awarded</u></b>
Section II. Organization Qualifications and Experience	<b>20</b>	<b>20</b>
Section III. Proposed Services	<b>55 (13.75 per category)</b>	<b>27.5</b>
A. Capture and Processing of Aerial Photography	<b>13.75</b>	<b>13.75</b>
B. Capture and Processing of Lidar	<b>13.75</b>	<b>0</b>
C. Derivative Products	<b>13.75</b>	<b>13.75</b>
D. Geospatial Data Services	<b>13.75</b>	<b>0</b>
Section IV. Cost Proposal	<b>25</b>	<b>25</b>
<b><u>Total Points</u></b>	<b><u>100</u></b>	<b><u>72.50</u></b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: Vexcel**

**DATE: May 22, 2024**

**OVERVIEW OF SECTION I  
Preliminary Information**

Section I. Preliminary Information

---

**Evaluation Team Comments:**

- Pass

**STATE OF MAINE**  
**TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: Vexcel**

**DATE: May 22, 2024**

**EVALUATION OF SECTION II**  
**Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	20	20

---

**Evaluation Team Comments:**

- I. Overview of the Organization
  - Largest aerial imagery company in the world
  - Flies for NAIP
  - Provides Imagery Service on subscription instead of purchase
- II. Subcontractors
  - Pass
- III. Organizational Chart
  - Provided chart, with pictures and bios of key staff
- IV. Litigation
  - Pass
- V. Licensure/Certification
  - Pass
- VI. Certificate of Insurances
  - Pass

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: Vexcel**

**DATE: May 22, 2024**

**EVALUATION OF SECTION III  
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	<b>55</b>	<b>27.50</b>
A. Capture and Processing of Aerial Photography	13.75	<b>13.75</b>
B. Capture and Processing of Lidar	13.75	<b>0</b>
C. Derivative Products	13.75	<b>13.75</b>
D. Geospatial Data Services	13.75	<b>0</b>

---

**Evaluation Team Comments:**

- Imagery as a service and derivatives from the imagery only.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: Vexcel**

**DATE: May 22, 2024**

**EVALUATION OF SECTION IV  
Cost Proposal**

---

	<u>Points Available</u>	<u>Points Awarded</u>
Section IV. Cost Proposal	25	25

**Evaluation Team Comments:**

- Pass – very favorable pricing compared to custom flights.

**STATE OF MAINE**  
**TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: Woolpert**

**DATE: May 22, 2024**

**SUMMARY PAGE**

**Department Name:** DAFS/MaineIT

**Name of RFP Coordinator:** Clarence Young

**Names of Evaluators:** Clarence Young, Jay Clark and Brian Guerrette

---

<b><u>Pass/Fail Criteria</u></b>	<b><u>Pass</u></b>	<b><u>Fail</u></b>
Section I. Preliminary Information (Eligibility)	<b>P</b>	
<b><u>Scoring Sections</u></b>	<b><u>Points Available</u></b>	<b><u>Points Awarded</u></b>
Section II. Organization Qualifications and Experience	<b>20</b>	<b>20</b>
Section III. Proposed Services	<b>55 (13.75 per category)</b>	<b>55</b>
A. Capture and Processing of Aerial Photography	<b>13.75</b>	<b>13.75</b>
B. Capture and Processing of Lidar	<b>13.75</b>	<b>13.75</b>
C. Derivative Products	<b>13.75</b>	<b>13.75</b>
D. Geospatial Data Services	<b>13.75</b>	<b>13.75</b>
Section IV. Cost Proposal	<b>25</b>	<b>25</b>
<b><u>Total Points</u></b>	<b><u>100</u></b>	<b><u>100</u></b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: Woolpert**

**DATE: May 22, 2024**

**OVERVIEW OF SECTION I  
Preliminary Information**

Section I. Preliminary Information

---

**Evaluation Team Comments:**

- Pass

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: Woolpert**

**DATE: May 22, 2024**

**EVALUATION OF SECTION II  
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	20	20

---

**Evaluation Team Comments:**

- - I. Overview of the Organization
    - Full service aerial photography and LiDAR collection company with Derivatives and product related services
    - Pass
  - II. Subcontractors
    - Pass
  - III. Organizational Chart
    - Pass
  - IV. Litigation
    - Provided details of recent litigation
  - V. Licensure/Certification
    - Pass
  - VI. Certificate of Insurances
    - Pass

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: Woolpert**

**DATE: May 22, 2024**

**EVALUATION OF SECTION III  
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	<b>55</b>	<b>55</b>
A. Capture and Processing of Aerial Photography	13.75	<b>13.75</b>
B. Capture and Processing of Lidar	13.75	<b>13.75</b>
C. Derivative Products	13.75	<b>13.75</b>
D. Geospatial Data Services	13.75	<b>13.75</b>

---

**Evaluation Team Comments:**

- Imagery and Lidar, some interesting hydrography derivatives.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER: Woolpert**

**DATE: May 22, 2024**

**EVALUATION OF SECTION IV  
Cost Proposal**

---

	<u>Points Available</u>	<u>Points Awarded</u>
Section IV. Cost Proposal	25	25

**Evaluation Team Comments:**

- Pass -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER NAME: CAI Technologies**

**DATE: 5/22/24**

**EVALUATOR NAME: Clarence Young**

**EVALUATOR DEPARTMENT: ADMINISTRATION AND FINANCIAL SERVICES, Maine Office of GIS**

**Individual Evaluator Comments:**

**Proposal Format and Contents Section I Preliminary Information**

- 1. Proposal Cover Page - P**
- 2. Debarment, Performance and Non-Collusion Certification - P**

**Section II Organization Qualifications and Experience**

- 1. Overview of the Organization**

20 Staff

GIS IMPLEMENTATION AND PLANNING

GIS DATA DEVELOPMENT AND MAINTENANCE

GIS APPLICATION DEVELOPMENT

WEB APPLICATION HOSTING

AxisGIS

- 2. Subcontractors - No**
- 3. Organizational Chart - P**
- 4. Litigation - P**
- 5. Licensure/Certification - P**
- 6. Certificate of Insurance - P.**

**Section III Proposed Services**

- 1. Services to be Provided**

PARCEL DIGITIZING/CONVERSION

PARCEL MAINTENANCE

GIS CONSULTING SERVICES

Esri Services Partner

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER NAME: CAI**

**DATE: 05/14/2024**

**EVALUATOR NAME: Jay Clark**

**EVALUATOR DEPARTMENT: ADMINISTRATION AND FINANCIAL SERVICES,  
Maine Office of GIS**

CAI

Sections I and II are sufficient

Section III Services

Derivative Products – Parcels

P- Description of Services

P- comprehensive

I – parcel on-line service

N – did not bid on services section, no pricing for services.

OK for MC

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER NAME: CAI**

**DATE: May 16 2024**

**EVALUATOR NAME: Brian Guerrette**

**EVALUATOR DEPARTMENT: ADMINISTRATION AND FINANCIAL SERVICES,  
Maine Office of GIS**

**Individual Evaluator Comments:**

*I. Organization Qualifications and Experience*

*1. Overview of Organization*

- been in business for over 35 yrs*
- 26 FTE more than 1/3<sup>rd</sup> employed for over 20 yrs*
- 

*2. Subcontractors*

- 
- 
- 

*3. Organizational Chart*

*4. Etc. – Work with many state and locals*

*II. Proposed Services*

*1. Services to be Provided*

- Parcel Digitizing / Conversion*
- Parcel Maintenance*
- GIS Consulting Services*
- 

*2. Implementation – Work Plan*

- 
- 
-

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER NAME:** Eagle View

**DATE:** 5/22/24

**EVALUATOR NAME:** Clarence Young

**EVALUATOR DEPARTMENT: ADMINISTRATION AND FINANCIAL SERVICES, Maine Office of GIS**

**Individual Evaluator Comments:**

**Proposal Format and Contents Section I Preliminary Information**

- 1. Proposal Cover Page - P**
- 2. Debarment, Performance and Non-Collusion Certification - P**

**Section II Organization Qualifications and Experience**

**1. Overview of the Organization**

AERIAL IMAGERY

ORTHOS

OBLIQUES

IMAGERY ARCHIVES

PHOTOGRAMMETRY

No mention of Lidar capture services, yet lidar is one of the principle projects given as reference.

**2. Subcontractors**

NONE INDICATED? (Claire Kiedrowski?)

Lidar?

**3. Organizational Chart - P**

**4. Litigation - P**

**5. Licensure/Certification**

No license or certifications presented for key staff with professional credentials.

**Certificate of Insurance**

**Section III Proposed Services**

**1. Services to be Provided**

Aerial imagery, Orthos and Image viewer

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER NAME:** EagleView

**DATE:** 5/14/24

**EVALUATOR NAME:** Jay Clark

**EVALUATOR DEPARTMENT: ADMINISTRATION AND FINANCIAL SERVICES,  
Maine Office of GIS**

**Individual Evaluator Comments:**

Sections I and II are acceptable.

Section 3

P – well described process section

P – historically competent company

I – “Cloudview” app and archive

N – no pricing for services even though described.

OK for MA for custom flights, if more information given maybe for services also.

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER NAME:** EagleView

**DATE:** 5/16/2024

**EVALUATOR NAME:** Brian Guerrette

**EVALUATOR DEPARTMENT: ADMINISTRATION AND FINANCIAL SERVICES, Maine Office of GIS**

**Individual Evaluator Comments:**

*I. Organization Qualifications and Experience*

*1. Overview of Organization*

- Since 2001
- Worked with SoM
- Expect delivery 10-14 days post-capture

*2. Subcontractors*

- Don't intend to use subs
- 
- 

*3. Organizational Chart – 900 staff*

*4. Etc. – Claire Kiedrowski – mapping and mensuration requirements*

*II. Proposed Services*

*1. Services to be Provided*

- A: 3-6 Ortho
  1. Nominal 2" GSD ortho as good as 1.2" and no worse than 3"
  2. Four-Band Imagery
- D: Eagle View Cloud Explorer (GeoSpatial Data Service)
  1. Map viewer – overlay GIS layers etc. export

*2. Implementation – Work Plan*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER NAME:** Fugro

**DATE:** 5/22/24

**EVALUATOR NAME:** Clarence Young

**EVALUATOR DEPARTMENT: ADMINISTRATION AND FINANCIAL SERVICES,  
Maine Office of GIS**

**Individual Evaluator Comments:**

**Proposal Format and Contents Section I Preliminary Information**

1. **Proposal Cover Page – P**
2. **Debarment, Performance and Non-Collusion Certification - P**

**Section II Organization Qualifications and Experience**

1. **Overview of the Organization – P**
2. **Subcontractors - None**
3. **Organizational Chart- P**
4. **Litigation - P**
5. **Licensure/Certification - P**
6. **Certificate of Insurance - P**

**Section III Proposed Services**

1. **Services to be Provided**

LiDAR and Derivatives

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER NAME:** Fugro

**DATE:** 5/15/2024

**EVALUATOR NAME:** Jay Clark

**EVALUATOR DEPARTMENT: ADMINISTRATION AND FINANCIAL SERVICES,  
Maine Office of GIS**

P – lots of information

N – too much marketing

I – line of LiDAR derivatives

OK for MA

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER NAME:** Fugro

**DATE:** 5/17/2024

**EVALUATOR NAME:** Brian Guerrette

**EVALUATOR DEPARTMENT: ADMINISTRATION AND FINANCIAL SERVICES, Maine Office of GIS**

**Individual Evaluator Comments:**

*I. Organization Qualifications and Experience*

*1. Overview of Organization*

- *Geo-data on pavement conditions - MaineDOT*
- *10k employees / over 60 countries*
- *Over 65 yrs*
- *Certified to ISO 9001-2015 / ISO 14001:2015 and ISO 45001:2018*
- *20 yrs Photogrammetric production operations – China*
- *500 us based employees*
- *6 fixed wing aircraft*
- *Worked with NOAA in 19/20 ground control in Maine*

*2. Subcontractors*

- *Keystone Aerial Surveys – Ortho acquisition*
- *CompassData Inc – Ground Control*

*3. Organizational Chart - P*

*4. Etc.*

*II. Proposed Services*

*1. Services to be Provided*

- *Many services*
- *Capture and Processing of Aerial Photography*
- *Capture and Processing of Lidar*
- *Derivative Products*
- *Geospatial Data Services (data hosting)*
- 
- 

*2. Implementation – Work Plan*

- 
- 
-

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER NAME: NV5**

**DATE: 5/22/24**

**EVALUATOR NAME: Clarence Young**

**EVALUATOR DEPARTMENT: ADMINISTRATION AND FINANCIAL SERVICES,  
Maine Office of GIS**

**Individual Evaluator Comments:**

**Proposal Format and Contents Section I Preliminary Information**

- 1. Proposal Cover Page - P**
- 2. Debarment, Performance and Non-Collusion Certification - P**

**Section II Organization Qualifications and Experience - P**

- 1. Subcontractors - P**
- 3. Organizational Chart – P**
- 4. Litigation – P**
- 5. Licensure/Certification - P**
- 6. Certificate of Insurance - P**

**Section III Proposed Services**

- 1. Services to be Provided - P**

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER NAME: NV5**

**DATE: 05/15/2024**

**EVALUATOR NAME: JayC**

**EVALUATOR DEPARTMENT: ADMINISTRATION AND FINANCIAL SERVICES,  
Maine Office of GIS**

Sections I and II are acceptable

P- well-crafted detailed proposal

N- Including current project as reference

I – Technology and capabilities are comprehensive and strong.

I – Partners

OK for MA

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER NAME: NV5**

**DATE: 5/17/2024**

**EVALUATOR NAME: Brian Guerrette**

**EVALUATOR DEPARTMENT: ADMINISTRATION AND FINANCIAL SERVICES,  
Maine Office of GIS**

**Individual Evaluator Comments:**

*I. Organization Qualifications and Experience*

*1. Overview of Organization*

- *Full service firm dating back to 1969*
- *Have done work with SoM - Lidar*
- *1300 in 11 facilities across US, Canada and India*
- 

*2. Subcontractors*

- *Bluesky Geospatial Ltd*
- *Cultivate Geospatial Solutions LLC*
- *Univ of Vermont Spatial Analysis Lab*
- *Sewall Company*
- *Saint Mary's University*
- *Timmons Group*
- *Whiteout Solutions*
- *Xeos imaging*

*3. Organizational Chart – multiple Ortho / Lidar, Data Services*

*4. Etc.*

*II. Proposed Services*

*1. Services to be Provided*

- *Ortho*
- *Lidar*
- *Derivative GeoSpatial Products*
  - 1. *Contours*
  - 2. *DEM*
  - 3. *Impervious Cover*
  - 4. *Land Use Land Cover*
  - 5. *Many others..*
  - 6. *Oblique Imagery Viewer*

*2. Implementation – Work Plan*

-

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER NAME: 1Spatial**

**DATE: 5/22/24**

**EVALUATOR NAME: Clarence Young**

**EVALUATOR DEPARTMENT: ADMINISTRATION AND FINANCIAL SERVICES, Maine Office of GIS**

**Individual Evaluator Comments:**

**Proposal Format and Contents Section I Preliminary Information**

**1. Proposal Cover Page**

P

**2. Debarment, Performance and Non-Collusion Certification**

P

**Section II Organization Qualifications and Experience**

**1. Overview of the Organization – P**

**2. Subcontractors - P**

**3. Organizational Chart- P**

**4. Litigation - P**

**5. Licensure/Certification - P**

**6. Certificate of Insurance - P**

**Section III Proposed Services**

**1. Services to be Provided**

**Consulting services and applications**

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER NAME:** OneSpatial

**DATE:** 05/16/2024

**EVALUATOR NAME:** JayC

**EVALUATOR DEPARTMENT: ADMINISTRATION AND FINANCIAL SERVICES, Maine Office of GIS**

Sections I and II are OK

P- concise and well described technical capabilities

I – needs consultation for MeGIS users

N – probably not a GeoLibrary purchase

Recommend for MA for MeGIS use

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER NAME:** 1Spatial

**DATE:** 5-17-2024

**EVALUATOR NAME:** Brian Guerrette

**EVALUATOR DEPARTMENT: ADMINISTRATION AND FINANCIAL SERVICES, Maine Office of GIS**

**Individual Evaluator Comments:**

*I. Organization Qualifications and Experience*

1. *Overview of Organization*

- *Worked with Maine PUC positional accuracy improvement - GIS address Points*
- *Ove 50 yrs*
- 

2. *Subcontractors*

- *N/A*
- 
- 

3. *Organizational Chart provided multiple*

4. *Etc.*

*II. Proposed Services*

1. *Services to be Provided*

- *Derivative Geospatial Products*
  1. *Address / road centerline PAI*
  2. *NHD Conflation*
  3. *Land Parcel Data Management Solution*
  4. *Broadband Data Validation and Cleanup*
  5. *NG9-1-1*
  6. *Elections – Geo-Enabled Elections*
  7. *Traffic – Road Centerline Conflation*
  8. *NG9-1-1 to LRS Conflation – Road Centerline Conflation*
  9. *Crash Data Conflation Package*
  10. *HPMS*
  11. *3D Capabilities*
  - 12.
- *1spatial 1Integrate COTS products*
  1. *Hosting*
  2. *Public safety NG9-1-1- SaaS*

•

2. *Implementation – Work Plan*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER NAME:** Sam LLC

**DATE:** 5/22/24

**EVALUATOR NAME:** Clarence Young

**EVALUATOR DEPARTMENT: ADMINISTRATION AND FINANCIAL SERVICES, Maine Office of GIS**

**Individual Evaluator Comments:**

**Proposal Format and Contents Section I Preliminary Information**

- 1. Proposal Cover Page - Pass**
- 2. Debarment, Performance and Non-Collusion Certification - Pass**

**Section II Organization Qualifications and Experience - Pass**

- 1. Subcontractors - Pass**
- 3. Organizational Chart- Pass**
- 4. Litigation – Pass**
- 5. Licensure/Certification – Pass**
- 6. Certificate of Insurance - Pass**

**Section III Proposed Services**

Well known company - Pass

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER NAME: SAM LLC**

**DATE: 5/16/2024**

**EVALUATOR NAME: Jay Clark**

**EVALUATOR DEPARTMENT: ADMINISTRATION AND FINANCIAL SERVICES,  
Maine Office of GIS**

Sections I and II are OK

P – I like the local resources

I – may be an advantage to early adoption of bathymetry.

N – pricing for services is not explained.

Recommend for MA – more emphasis on MeGIS

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER NAME: SAM**

**DATE: 5-17-2024**

**EVALUATOR NAME: Brian Guerrette**

**EVALUATOR DEPARTMENT: ADMINISTRATION AND FINANCIAL SERVICES,  
Maine Office of GIS**

**Individual Evaluator Comments:**

*I. Organization Qualifications and Experience*

*1. Overview of Organization*

- *Founded 1994*
- *45 offices across 45 – 1,500*
- 

*2. Subcontractors*

- *Owen Haskell, Inc*
- *Cultivate GeoSpatial*
- 

*3. Organizational Chart - provided*

*4. Etc. list of several items for litigation*

*II. Proposed Services*

*1. Services to be Provided*

- *Orthophotography*
- *Lidar*
- *Derivative GeoSpatial Services*
- *Geospatial Data Services*
- *Bathymetric Data*
- *High Accuracy Survey*
- *Terrestrial mobile lidar*
- *UAS*
- *Implementation – Work Plan*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER NAME:** Sanborn

**DATE:** 5/22/24

**EVALUATOR NAME:** Clarence Young

**EVALUATOR DEPARTMENT: ADMINISTRATION AND FINANCIAL SERVICES,  
Maine Office of GIS**

**Individual Evaluator Comments:**

**Proposal Format and Contents Section I Preliminary Information - P**

**1. Debarment, Performance and Non-Collusion Certification - P**

**Section II Organization Qualifications and Experience**

**1. Overview of the Organization - P**

**2. Subcontractors - P**

**3. Organizational Chart - P**

**4. Litigation - P**

**5. Licensure/Certification – P**

**6. Certificate of Insurance - P**

**Section III Proposed Services**

**1. Services to be Provided**

Imagery and LiDAR collection and processing.

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER NAME:** Sanborn

**DATE:** 5/22/24

**EVALUATOR NAME:** Jay Clark

**EVALUATOR DEPARTMENT: ADMINISTRATION AND FINANCIAL SERVICES,  
Maine Office of GIS**

Sections I and II are acceptable

Orthophotography, LiDAR and Imagery Derivatives

P- Description of Services

P – Complete and comprehensive

P- Derivatives

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER NAME:** Sanborn

**DATE:** 5-17-2024

**EVALUATOR NAME:** Brian Guerrette

**EVALUATOR DEPARTMENT: ADMINISTRATION AND FINANCIAL SERVICES, Maine Office of GIS**

**Individual Evaluator Comments:**

*I. Organization Qualifications and Experience*

1. *Overview of Organization*

- *Established – 1866? (9 offices around US)*
- *Roughly 200 employees*
- 

2. *Subcontractors*

- *SGC Surveying*
- *Hexagon GeoSystems*
- *Shandong Eastdawn Corporations*
- *List twice ?*

3. *Organizational Chart - provided*

4. *Etc.*

*II. Proposed Services*

1. *Services to be Provided*

- *Digital Orthophotography*
- *Digital Aerial Imagery Acquisiiton*
- *Lidar*
- *Derivative Products*
  - 1. *Ortho Mosaics*
  - 2. *DEMs*
  - 3. *Contours 1ft, 2ft onshore/offshore*
  - 4. *Canopy Height Onshore / offshore*
  - 5. *Lidar Bldg Class onshore /offshore*
  - 6. *Building Footprints onshore/offshore*
  - 7. *Land cover onshore / offshore*
  - 8. *Bathymetric survey*
  - 9. *Hexagon 15cm statewide imagery service*
- *Geospatial Data Servcies*
  - 1. *Data Hosting and deployment / Geo-data Explorer*

2. *Implementation – Work Plan*

-

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER NAME:** Timmons

**DATE:** 5/22/24

**EVALUATOR NAME:** Clarence Young

**EVALUATOR DEPARTMENT: ADMINISTRATION AND FINANCIAL SERVICES,  
Maine Office of GIS**

**Individual Evaluator Comments:**

**Proposal Format and Contents Section I Preliminary Information**

- 1. Proposal Cover Page - P**
- 2. Debarment, Performance and Non-Collusion Certification - P**

**Section II Organization Qualifications and Experience**

- 1. Overview of the Organization - P**
- 2. Subcontractors - P**
- 3. Organizational Chart - P**
- 4. Litigation - P**
- 5. Licensure/Certification - P**
- 6. Certificate of Insurance - P**

**Section III Proposed Services**

- 1. Services to be Provided**

Consulting Company

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER NAME:** Timmons

**DATE:** 05/22/2024

**EVALUATOR NAME:** Jay Clark

**EVALUATOR DEPARTMENT: ADMINISTRATION AND FINANCIAL SERVICES,  
Maine Office of GIS**

Sections I and II are OK

P – experienced program/project management for GIS

N – all custom BTH

OK for MA

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER NAME:** Timmons

**DATE:** 5-17-2024

**EVALUATOR NAME:** Brian Guerrette

**EVALUATOR DEPARTMENT: ADMINISTRATION AND FINANCIAL SERVICES, Maine Office of GIS**

**Individual Evaluator Comments:**

*I. Organization Qualifications and Experience*

1. *Overview of Organization*

- *More than 30yrs*
- *Over 200 employees – 17 offices in US*
- *SoM work*

2. *Subcontractors*

- *No*
- 
- 

3. *Organizational Chart -P*

4. *Etc. Esri Certifications and Awards*

*II. Proposed Services*

1. *Services to be Provided*

• *Geospatial Data Services*

- 1. *Timmons Group Data Analysis Services*
- 2. *Group Data Pipeline Services*
- 3. *Group Data Visulaizaton Services*
- 4. *Group Machine learning*
- 5. *Group Data Dvelopment Services*
- 6. *Traffic Data Services*
- 7. *Core Data: Travel time and speeds*
- 8. *Traffic Data Services*
  - a. *Origin/Destination*
  - b. *Conflation*
  - c. *Junction Analytics web application*
- 9. *Dashboard Service for member using Timmons Group Spped and travel time product*
- 10.
- 
- 

2. *Implementation – Work Plan*

-

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER NAME:** Vexcel

**DATE:** 5/22/24

**EVALUATOR NAME:** Clarence Young

**EVALUATOR DEPARTMENT: ADMINISTRATION AND FINANCIAL SERVICES,  
Maine Office of GIS**

**Individual Evaluator Comments:**

**Proposal Format and Contents Section I Preliminary Information**

1. **Proposal Cover Page - P**
2. **Debarment, Performance and Non-Collusion Certification - P**

**Section II Organization Qualifications and Experience**

1. **Overview of the Organization - P**
2. **Subcontractors - P**
3. **Organizational Chart - P**
4. **Litigation - P**
5. **Licensure/Certification - P**
6. **Certificate of Insurance -P**

**Section III Proposed Services**

1. **Services to be Provided**

Imagery and Imagery Services

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER NAME:** Vexcel

**DATE:** 5/22/24

**EVALUATOR NAME:** Jay Clark

**EVALUATOR DEPARTMENT: ADMINISTRATION AND FINANCIAL SERVICES,  
Maine Office of GIS**

**Individual Evaluator Comments:**

Proposal Format and Contents Section I Preliminary Information

1. Proposal Cover Page - P
2. Debarment, Performance and Non-Collusion Certification - P

Section II Organization Qualifications and Experience

1. Overview of the Organization - P
2. Subcontractors - P
3. Organizational Chart -P
4. Litigation – P
5. Licensure/Certification – P
6. Certificate of Insurance - P

Sections 1 & 2 are acceptable

P – Imagery and Derivative Products

P – Services to Provide imagery to workstations

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER NAME:** Vexcel

**DATE:** 5-17-2024

**EVALUATOR NAME:** Brian Guerrette

**EVALUATOR DEPARTMENT: ADMINISTRATION AND FINANCIAL SERVICES, Maine Office of GIS**

**Individual Evaluator Comments:**

*I. Organization Qualifications and Experience*

1. *Overview of Organization*

- *Founded 1992*
- *Started in 2016 Vexcel data program is large aerial imagery program in world*
- *Over 400 employees based in US, Austria and Spain*

2. *Subcontractors*

- *No mention*
- 

3. *Organizational Chart - Yes*

4. *Etc.*

*II. Proposed Services*

1. *Services to be Provided*

- *Statewide Proposal 5 statewide options along with Gray Sky Emergency response*
- *VDPS-MGUS – access for all Government entities including 911 call centers*
- *VDPS-PFUS public website viewing (not download) for Ortho and DSM*
- *Other services to access Vexcel Viewer browser based application for imagery*

2. *Buy-Up Product and Services – several options*

3. *Implementation – Work Plan*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER NAME:** Woolpert

**DATE:** 5/16/2024

**EVALUATOR NAME:** Clarence Young

**EVALUATOR DEPARTMENT: ADMINISTRATION AND FINANCIAL SERVICES,  
Maine Office of GIS**

**Individual Evaluator Comments:**

*I. Organization Qualifications and Experience*

1. *Overview of Organization*

*P*

2. *Subcontractors*

*P*

3. *Organizational Chart*

*P*

*II. Proposed Services*

• *Aerial Imagery and LiDAR*

*P*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER NAME:** Woolpert

**DATE:** 05/16/2024

**EVALUATOR NAME:** Jay Clark

**EVALUATOR DEPARTMENT: ADMINISTRATION AND FINANCIAL SERVICES,  
Maine Office of GIS**

Sections I and II are OK –

P – Excellent source for Urban Area buy-ups.

OK for MA

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202402030**

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

**BIDDER NAME:** Woolpert

**DATE:** 5-17-2024

**EVALUATOR NAME:** Brian Guerrette

**EVALUATOR DEPARTMENT: ADMINISTRATION AND FINANCIAL SERVICES, Maine Office of GIS**

**Individual Evaluator Comments:**

*I. Organization Qualifications and Experience*

1. *Overview of Organization*

- *Founded 1911*
- *International with more than 2,000 employees*
- *Worked with SoM – 5yr Ortho program*

2. *Subcontractors*

- *Non mentioned*
- 
- 

3. *Organizational Chart - Y*

4. *Etc.*

*II. Proposed Services*

1. *Services to be Provided*

- *Capture and Processing of Aerial Photography*
- *Capture and processing of Lidar*
- *Derivative Products*
  - 1. *Contour Data*
  - 2. *Land cover / land base items (building footprints hydrography etc.*
  - 3. *Digital Elevation models*
  - 4. *Vegetation Classification*
  - 5. *Ortho mosaics*
  - 6. *Canopy height data*
  - 7. *Wetland delineation*
  - 8. *Floodplain and flood zone mapping*
  - 9. *Bathymetric mobilization*
- *GeoSpatial Data Services*
  - 1. *Stream raster*
  - 2. *Many others....*

2. *Implementation – Work Plan*

-



STATE OF MAINE  
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Office of GIS

Janet T. Mills  
Governor

Kirsten Figueroa  
Commissioner

**AGREEMENT AND DISCLOSURE STATEMENT**

RFP #: 202402030

**RFP TITLE: Pre-Qualified Vendor List for Geospatial Data Acquisition and Services**

I, Clarence Young, accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Administration and Financial Services. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

**I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.**

*Clarence Young*

05/14/2024

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Signature

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Date



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**AGREEMENT AND DISCLOSURE STATEMENT**

RFP #: 202402030

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A handwritten signature in blue ink, appearing to read "Jay Clark".

05/14/2024

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Signature

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Date



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**AGREEMENT AND DISCLOSURE STATEMENT**  
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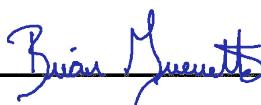
I, Brian Guerrette, accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Administration and Financial Services. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

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5/14/2024