# State of Maine <u>RFP / Proposal Master Score Sheet</u>

**Instructions**: Complete the Master Score Sheet below providing all of the requested information for each bidder that submitted a proposal in response to the RFP. This document is to be included in the Selection Package submitted to the Division of Procurement Services for review/approval.

PROPOSAL SUBMITTED BY:		Barn Boards and More, LLC		Cen	Central Aroostook SWCD		Chickadee Compost		Central Penobscot Solid Waste Facility	
	COST:	Cost:	23,300.00	Cost:	39,559.00	Cost:	40,000.00	Cost:	10,772.11	
EVALUATION ITEM	POINTS AVAIL.									
Section I: Organization Qualifications and Experience	25	24 21 25		20						
Section II: Proposed Services	50		45		45	45			42	
Section III: Cost Proposal	25		23		20	25		20		
TOTAL	<u>100</u>	92		86		<u>95</u>		82		
PROPOSAL SUBMITTED BY:		DM&J Waste		Fai	Farmington D		Information Technology Exchange		Maine Department o Corrections	
	COST:	Cost:	34,450.00	Cost:	11,975.88	Cost:	39,500.00	Cost:	40,000.00	
EVALUATION ITEM	POINTS AVAIL.									
Section I: Organization Qualifications and Experience	25	25		12		24		23		
Section II: Proposed Services	50	48		15		42		41		
Section III: Cost Proposal	25	17			15		15		23	
TOTAL	<u>100</u>		<u>90</u>		42		<u>81</u>		<u>87</u>	

# State of Maine <u>RFP / Proposal Master Score Sheet</u>

**Instructions**: Complete the Master Score Sheet below providing all of the requested information for each bidder that submitted a proposal in response to the RFP. This document is to be included in the Selection Package submitted to the Division of Procurement Services for review/approval.

SCORES	SHEET FC	R RFP	# 202002039: `	Waste	Diversion Gra	ants Pro	ogram		
PROPOSAL SUBMITTED BY: COST:		ScrapDogs Community Composting		Town of Clinton		Town of Kennebunk		Town of Lisbon	
		Cost:	12,700.00	Cost:	20,00.00	Cost:	6,070.00	Cost:	6,000.00
EVALUATION ITEM	POINTS AVAIL.								
Section I: Organization Qualifications and Experience	25	25		23		20		23	
Section II: Proposed Services	50		48 35		45		45		
Section III: Cost Proposal	25	25 23		22		24		24	
TOTAL	<u>100</u>		<u>96</u>		<u>80</u>		<u>89</u>		<u>92</u>
PROPOSAL SUBMITTED BY: COST:		Unity Area Recycling		MRC		Ocean Avenue Development, LLC		Tri-Town Waste	
		Cost:	12,779	Cost:	20,000.00	Cost:	40,000.00	Cost:	Not Scored
EVALUATION ITEM	POINTS AVAIL.								
Section I: Organization Qualifications and Experience	25	24		21		20		(xx)	
Section II: Proposed Services	50	45		8		5		(xx)	
Section III: Cost Proposal	25	20		5		5		(xx)	
TOTAL	<u>100</u>		<u>89</u>		34		30		<u>(xx)</u>

# State of Maine <u>RFP / Proposal Master Score Sheet</u>

**Instructions**: Complete the Master Score Sheet below providing all of the requested information for each bidder that submitted a proposal in response to the RFP. This document is to be included in the Selection Package submitted to the Division of Procurement Services for review/approval.

SCORES	SHEET FC	OR RFP	# 202002039:	Waste D	Diversion	Grants Pro	gram		
PROPOSAL SUBMITTED BY:			Town of Lebanon						
COST:		Cost: Not Scored		Cost:		Cost:		Cost:	
EVALUATION ITEM	POINTS AVAIL.								
Section I: Organization Qualifications and Experience	25		(xx)		(xx)		(xx)		(xx)
Section II: Proposed Services	50		(xx)		(xx)		(xx)		(xx)
Section III: Cost Proposal	25		(xx)		(xx)		(xx)		(xx)
TOTAL	<u>100</u>		(xx)		(xx)		(xx)		(xx)
PROPOSAL SUBM	TTED BY:								
COST:		Cost:		Cost:		Cost:		Cost:	
EVALUATION ITEM	POINTS AVAIL.								
Section I: Organization Qualifications and Experience	25		(xx)		(xx)		(xx)		(xx)
Section II: Proposed Services	50		(xx)		(xx)		(xx)		(xx)
Section III: Cost Proposal	25		(xx)		(xx)		(xx)		(xx)
TOTAL	<u>100</u>		(xx)		(xx)		(xx)		<u>(xx)</u>

# Award Justification Statement RFP# 202002039

# I. Summary

On March 6, 2020, the Maine Department of Environmental Protection, in accordance with 38 MRSA §2201-B, Maine Solid Waste Diversion Grant Program, issued RFP# 202002039, that sought proposals for the development, implementation or improvement of programs, projects, initiatives or activities designed to increase the diversion of solid waste from disposal, including waste reduction activities. Maine law (38 MRSA §2132.1-B) sets a goal of reducing the amount of waste disposed per capita by 5% every five years. The Department believes that progress toward this goal can be achieved by implementing innovative and proven local, regional and statewide initiatives aimed at reducing the generation of solid waste, and at increasing the recovery and utilization of discarded materials, including organics.

A total of 17 proposals were received and evaluated by a qualified team of individuals from the Department's Division of Materials Management. Seven projects were finally chosen for funding following a competitive, consensus-based evaluation process (described in Section II below). Proposals chosen showed significant potential to divert materials away from costly disposal practices, while simultaneously focusing on managing these materials in a manner that furthers the goals of Maine's "Solid Waste Management Hierarchy" (38 M.R.S. § 2101)

#### II. Evaluation Process

Prior to initiation of the RFP process, an evaluation team was established, comprised of qualified reviewers, each with specific solid waste expertise, from the Division of Materials Management. The evaluation team was trained with regard to the RFP review/evaluation process and conducted their individual reviews of proposals. Following individual reviews, the evaluation team met on June 12, 2020 to discuss, as a group, the merits of each proposal and rank them. Each proposal was then scored using a consensus-based evaluation system. The maximum achievable score was 100 points, based on the following categories:

- Organization Qualifications and Experience (25 points),
- Proposed Services (50 points), and
- Cost Proposal (25 points)

Scores were assigned based upon the following criteria:

- The applicant's ability to address key solid waste management goals,
- The project's anticipated return for the investment (money, time),

- The project's efficiency in achieving expected outcomes, in terms of proposed work, budget and timeframe, and
- The amount and quality of proposed matching funds or services.

## III. Qualifications & Experience

This year's round of proposals contained a large number of qualified individuals, governmental entities and businesses. One of the most important deciding factors for our evaluation team was proven experience and ability to adapt to changing circumstances. Those entities chosen for funding also possessed the following additional qualifications/experience:

- Operate using a proven business model;
- Apply strong educational outreach efforts;
- Have the ability to develop strong community partnerships;
- Show a strong commitment to future growth of their proposed program; and/or
- Utilize or propose technology that is adaptable and scalable to fit many solid waste management scenarios.

# **IV.** Proposed Services

During the evaluation process, our team focused on the following key "proposed services" factors—determining that the project as proposed will:

- Address an identified solid waste management need,
- Take advantage of regional economies of scale,
- Increase organics management and recycling infrastructure in underserved areas of the state,
- Promote waste reduction through reuse, repair and sharing economy initiatives,
- Reduce wasted food through donation or other sharing initiatives,
- Address a statewide need, and/or
- Expand the types of materials managed through composting and recycling.

# V. Cost Proposal

The applicant's requests ranged from a low of \$6,000 to help expand an organics collection and diversion program to a high of \$40,000.00 to install a "dehydration system" to better manage food scraps. Because the Waste Diversion Grants program

operates solely as a grant, we did not compare the costs of each project against one another but judged each based on individual merit.

# VI. Conclusion

The seven proposals chosen for funding represented the best opportunities to expand collection, diversion and reuse of various solid waste materials. A common theme among the projects selected was moving materials away from disposal in support of higher and better end uses in accordance with the state's solid waste management hierarchy.

Good afternoon Mr. Tefethen,

The Department has completed its review of the latest proposals submitted during our initial round of the Waste Diversion Grants. We evaluated a total of 17 proposals using the criteria in the RFP and we were able to conditionally award a total of seven. The attached letter lists the awardees receiving grants and we will be reaching out shortly to awardees to complete the process.

Please do not hesitate to contact me with any questions you may have.

My Best,

Mark



# STATE OF MAINE DEPARTMENT OF ENVIRONMENTAL PROTECTION

Gerald D. Reid Commissioner

# AWARD NOTIFICATION LETTER

July 27, 2020

Barn Boards and More, LLC Brett Tefethen, Owner 521 Water Street Gardiner, ME 04345

# SUBJECT:Notice of Conditional Contract Awards under RFP # 202002039,<br/>Waste Diversion Grants Program

Dear Mr. Tefethen:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Environmental Protection for Waste Diversion Grants Program. The Department has evaluated a total of 17 proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional grant awards.

The following bidders will receive full awards:

- ScrapDogs Community Compost, LLC
- Chickadee Compost
- Barn Boards and More, LLC
- Town of Lisbon
- DM&J
- Town of Kennebunk

The following bidders will receive partial awards:

• Unity Area Regional Recycling Center

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerel

Mark A. King, Organics Management Specialist Division of Materials Management

# STATEMENT OF APPEAL RIGHTS

Dear Mr. Martin,

The Department has completed its review of the latest proposals submitted during our initial round of the Waste Diversion Grants. We evaluated a total of 17 proposals using the criteria in the RFP and we were able to conditionally award a total of seven. The attached letter lists the awardees receiving grants and we will be reaching out shortly to awardees to complete the process.

Please do not hesitate to contact me with any questions you may have.

My Best,

Mark



# STATE OF MAINE DEPARTMENT OF ENVIRONMENTAL PROTECTION

Gerald D. Reid Commissioner

# AWARD NOTIFICATION LETTER

July 27, 2020

Central Aroostook Soil and Water Conservation District Randy Martin, Executive Director 735 Main Street Suite 3 Presque Isle, ME 04769

#### SUBJECT: Notice of Conditional Contract Awards under RFP # 202002039, Waste Diversion Grants Program

#### Dear Mr. Martin:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Environmental Protection for Waste Diversion Grants Program. The Department has evaluated a total of 17 proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional grant awards.

The following bidders will receive full awards:

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- Chickadee Compost
- Barn Boards and More, LLC
- Town of Lisbon
- DM&J
- Town of Kennebunk

The following bidders will receive partial awards:

• Unity Area Regional Recycling Center

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely.

Mark A. King, Organics Management Specialist Division of Materials Management

#### STATEMENT OF APPEAL RIGHTS

Good afternoon Ms. Tomkins,

The Department has completed its review of the latest proposals submitted during our initial round of the Waste Diversion Grants. We evaluated a total of 17 proposals using the criteria in the RFP and we were able to conditionally award a total of seven. The attached letter lists the awardees receiving grants and we will be reaching out shortly to awardees to complete the process.

Please do not hesitate to contact me with any questions you may have.

My Best,

Mark



# STATE OF MAINE DEPARTMENT OF ENVIRONMENTAL PROTECTION

Gerald D. Reid Commissioner

# AWARD NOTIFICATION LETTER

July 27, 2020

Chickadee Compost Katherine Tomkins, CEO 641 Reach Road Sargentville, ME 04673

#### SUBJECT: Notice of Conditional Contract Awards under RFP # 202002039, Waste Diversion Grants Program

Dear Ms. Thompson:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Environmental Protection for Waste Diversion Grants Program. The Department has evaluated a total of 17 proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional grant awards.

The following bidders will receive full awards:

- ScrapDogs Community Compost, LLC
- Chickadee Compost
- Barn Boards and More, LLC
- Town of Lisbon
- DM&J
- Town of Kennebunk

The following bidders will receive partial awards:

• Unity Area Regional Recycling Center

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely

Mark A. King, Organics Management Specialist Division of Materials Management

# **STATEMENT OF APPEAL RIGHTS**

Good afternoon Mr. Lord,

The Department has completed its review of the latest proposals submitted during our initial round of the Waste Diversion Grants. We evaluated a total of 17 proposals using the criteria in the RFP and we were able to conditionally award a total of seven. The attached letter lists the awardees receiving grants and we will be reaching out shortly to awardees to complete the process.

Please do not hesitate to contact me with any questions you may have.

My Best,



# STATE OF MAINE DEPARTMENT OF ENVIRONMENTAL PROTECTION

Gerald D. Reid Commissioner

# AWARD NOTIFICATION LETTER

July 27, 2020

Central Penobscot Solid Waste Facility Allan Lord, Facility Manager 117 Main Street Corinth, ME 04427

SUBJECT: Notice of Conditional Contract Awards under RFP # 202002039, Waste Diversion Grants Program

Dear Mr. Lord:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Environmental Protection for Waste Diversion Grants Program. The Department has evaluated a total of 17 proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional grant awards.

The following bidders will receive full awards:

- ScrapDogs Community Compost, LLC
- Chickadee Compost
- Barn Boards and More, LLC
- Town of Lisbon
- DM&J
- Town of Kennebunk

The following bidders will receive partial awards:

• Unity Area Regional Recycling Center

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely.

Mark A. King, Organics Management Specialist Division of Materials Management

#### STATEMENT OF APPEAL RIGHTS

Good afternoon Ms. Jackson,

The Department has completed its review of the latest proposals submitted during our initial round of the Waste Diversion Grants. We evaluated a total of 17 proposals using the criteria in the RFP and we were able to conditionally award a total of seven. The attached letter lists the awardees receiving grants and we will be reaching out shortly to awardees to complete the process.

Please do not hesitate to contact me with any questions you may have.

My Best,

Mark



# STATE OF MAINE DEPARTMENT OF ENVIRONMENTAL PROTECTION

Gerald D. Reid Commissioner

# AWARD NOTIFICATION LETTER

July 27, 2020

Farmington D..., LLC Rachel Jackson, Owner 367 Wilton Road Farmington, ME 04938

SUBJECT: Notice of Conditional Contract Awards under RFP # 202002039, Waste Diversion Grants Program

Dear Ms. Jackson:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Environmental Protection for Waste Diversion Grants Program. The Department has evaluated a total of 17 proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional grant awards.

The following bidders will receive full awards:

- ScrapDogs Community Compost, LLC
- Chickadee Compost
- Barn Boards and More, LLC
- Town of Lisbon
- DM&J
- Town of Kennebunk

The following bidders will receive partial awards:

• Unity Area Regional Recycling Center

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely.

Mark A. King, Organics Management Specialist Division of Materials Management

# STATEMENT OF APPEAL RIGHTS

Good afternoon Mr. Wellman

The Department has completed its review of the latest proposals submitted during our initial round of the Waste Diversion Grants. We evaluated a total of 17 proposals using the criteria in the RFP and we were able to conditionally award a total of seven. The attached letter lists the awardees receiving grants and we will be reaching out shortly to awardees to complete the process.

Please do not hesitate to contact me with any questions you may have.

My Best,

Mark



#### STATE OF MAINE DEPARTMENT OF ENVIRONMENTAL PROTECTION

Gerald D. Reid Commissioner

#### AWARD NOTIFICATION LETTER

July 27, 2020

DM&J Waste Josh Wellman, President 15 Industrial Road Ellsworth, ME 04609

SUBJECT: Notice of Conditional Contract Awards under RFP # 202002039, Waste Diversion Grants Program

Dear Mr. Wellman:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Environmental Protection for Waste Diversion Grants Program. The Department has evaluated a total of 17 proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional grant awards.

The following bidders will receive full awards:

- ScrapDogs Community Compost, LLC
- Chickadee Compost
- Barn Boards and More, LLC
- Town of Lisbon
- DM&J
- Town of Kennebunk

The following bidders will receive partial awards:

• Unity Area Regional Recycling Center

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Mark A. King, Organics Management Specialist Division of Materials Management

#### **STATEMENT OF APPEAL RIGHTS**

Good afternoon Ms. Martin,

The Department has completed its review of the latest proposals submitted during our initial round of the Waste Diversion Grants. We evaluated a total of 17 proposals using the criteria in the RFP and we were able to conditionally award a total of seven. The attached letter lists the awardees receiving grants and we will be reaching out shortly to awardees to complete the process.

Please do not hesitate to contact me with any questions you may have.

My Best,

Mark



#### STATE OF MAINE DEPARTMENT OF ENVIRONMENTAL PROTECTION

Gerald D. Reid Commissioner

#### AWARD NOTIFICATION LETTER

July 27, 2020

Information Technology Exchange, dba, "give IT. get IT" Jodi Martin, Executive Director 60 Industrial Street Waterville, ME 04901

SUBJECT: Notice of Conditional Contract Awards under RFP # 202002039, Waste Diversion Grants Program

Dear Ms. Martin:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Environmental Protection for Waste Diversion Grants Program. The Department has evaluated a total of 17 proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional grant awards.

The following bidders will receive full awards:

- ScrapDogs Community Compost, LLC
- Chickadee Compost
- Barn Boards and More, LLC
- Town of Lisbon
- DM&J
- Town of Kennebunk

The following bidders will receive partial awards:

• Unity Area Regional Recycling Center

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Mark A. King, Organics Management Specialist Division of Materials Management

# STATEMENT OF APPEAL RIGHTS

Good afternoon Mr. Liberty,

The Department has completed its review of the latest proposals submitted during our initial round of the Waste Diversion Grants. We evaluated a total of 17 proposals using the criteria in the RFP and we were able to conditionally award a total of seven. The attached letter lists the awardees receiving grants and we will be reaching out shortly to awardees to complete the process.

Please do not hesitate to contact me with any questions you may have.

My Best,

Mark



#### STATE OF MAINE DEPARTMENT OF ENVIRONMENTAL PROTECTION

Gerald D. Reid Commissioner

# AWARD NOTIFICATION LETTER

July 27, 2020

Maine Department of Corrections Randall Liberty, Commissioner Statehouse Station 111 Augusta, Maine 04333-0111

#### SUBJECT: Notice of Conditional Contract Awards under RFP # 202002039, Waste Diversion Grants Program

Dear Commissioner Liberty:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Environmental Protection for Waste Diversion Grants Program. The Department has evaluated a total of 17 proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional grant awards.

The following bidders will receive full awards:

- ScrapDogs Community Compost, LLC
- Chickadee Compost
- Barn Boards and More, LLC
- Town of Lisbon
- DM&J
- Town of Kennebunk

The following bidders will receive partial awards:

• Unity Area Regional Recycling Center

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerela

Mark Á. King, Organics Management Specialist Division of Materials Management

#### **STATEMENT OF APPEAL RIGHTS**

Good afternoon Mr. Carroll,

The Department has completed its review of the latest proposals submitted during our initial round of the Waste Diversion Grants. We evaluated a total of 17 proposals using the criteria in the RFP and we were able to conditionally award a total of seven. The attached letter lists the awardees receiving grants and we will be reaching out shortly to awardees to complete the process.

Please do not hesitate to contact me with any questions you may have.

My Best,

Mark



# STATE OF MAINE DEPARTMENT OF ENVIRONMENTAL PROTECTION

Gerald D. Reid Commissioner

# AWARD NOTIFICATION LETTER

July 27, 2020

Municipal Review Committee Michael Carroll, Executive Director 20 Godfrey Drive, Suite 213 Orono, ME 04473

#### SUBJECT: Notice of Conditional Contract Awards under RFP # 202002039, Waste Diversion Grants Program

Dear Mr. Carroll:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Environmental Protection for Waste Diversion Grants Program. The Department has evaluated a total of 17 proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional grant awards.

The following bidders will receive full awards:

- ScrapDogs Community Compost, LLC
- Chickadee Compost
- Barn Boards and More, LLC
- Town of Lisbon
- DM&J
- Town of Kennebunk

The following bidders will receive partial awards:

• Unity Area Regional Recycling Center

The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Mark A. King, Organics Management Specialist Division of Materials Management

#### STATEMENT OF APPEAL RIGHTS

Good afternoon Mr. Tonello,

The Department has completed its review of the latest proposals submitted during our initial round of the Waste Diversion Grants. We evaluated a total of 17 proposals using the criteria in the RFP and we were able to conditionally award a total of seven. The attached letter lists the awardees receiving grants and we will be reaching out shortly to awardees to complete the process.

Please do not hesitate to contact me with any questions you may have.

My Best,

Mark



# STATE OF MAINE DEPARTMENT OF ENVIRONMENTAL PROTECTION

Gerald D. Reid Commissioner

# AWARD NOTIFICATION LETTER

July 27, 2020

Ocean Avenue Development, LLC Matthew E. Tonello, Principal 33 Powderhorn Drive Scarborough, ME 04074

#### SUBJECT: Notice of Conditional Contract Awards under RFP # 202002039, Waste Diversion Grants Program

Dear Mr. Tonello:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Environmental Protection for Waste Diversion Grants Program. The Department has evaluated a total of 17 proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional grant awards.

The following bidders will receive full awards:

- ScrapDogs Community Compost, LLC
- Chickadee Compost
- Barn Boards and More, LLC
- Town of Lisbon
- DM&J
- Town of Kennebunk

The following bidders will receive partial awards:

• Unity Area Recycling Center

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely

Mark A. King, Organics Management Specialist Division of Materials Management

# STATEMENT OF APPEAL RIGHTS
Good afternoon Ms. Rosenberry and Mr. Saltonstall,

The Department has completed its review of the latest proposals submitted during our initial round of the Waste Diversion Grants. We evaluated a total of 17 proposals using the criteria in the RFP and we were able to conditionally award a total of seven. The attached letter lists the awardees receiving grants and we will be reaching out shortly to awardees to complete the process.

Please do not hesitate to contact me with any questions you may have.

My Best,

Mark

Mark King Organics Management Specialist Maine Department of Environmental Protection Division of Materials Management 207-592-0455 Maine Compost School—<u>www.composting.org</u>



Janet T. Mills Governor

# STATE OF MAINE DEPARTMENT OF ENVIRONMENTAL PROTECTION

Gerald D. Reid Commissioner

# AWARD NOTIFICATION LETTER

July 27, 2020

ScrapDogs Community Compost, LLC Tessa Rosenberry and Davis Saltonstall, Co-Owners 78 Lake Avenue Rockland, ME 04841

### SUBJECT: Notice of Conditional Contract Awards under RFP # 202002039, Waste Diversion Grants Program

Dear Ms. Rosenberry and Mr. Saltonstall:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Environmental Protection for Waste Diversion Grants Program. The Department has evaluated a total of 17 proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional grant awards.

The following bidders will receive full awards:

- ScrapDogs Community Compost, LLC
- Chickadee Compost
- Barn Boards and More, LLC
- Town of Lisbon
- DM&J
- Town of Kennebunk

The following bidders will receive partial awards:

• Unity Area Regional Recycling Center

The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFP,

the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

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This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely

Mark A. King, Organics Management Specialist Division of Materials Management

# **STATEMENT OF APPEAL RIGHTS**

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Division of Purchases, Chapter 120, § (2) (2).

Good afternoon Ms. Haggerty,

The Department has completed its review of the latest proposals submitted during our initial round of the Waste Diversion Grants. We evaluated a total of 17 proposals using the criteria in the RFP and we were able to conditionally award a total of seven. The attached letter lists the awardees receiving grants and we will be reaching out shortly to awardees to complete the process.

Please do not hesitate to contact me with any questions you may have.

My Best,

Mark

Mark King Organics Management Specialist Maine Department of Environmental Protection Division of Materials Management 207-592-0455 Maine Compost School—<u>www.composting.org</u>



Janet T. Mills Governor

# STATE OF MAINE DEPARTMENT OF ENVIRONMENTAL PROTECTION

Gerald D. Reid Commissioner

# AWARD NOTIFICATION LETTER

July 27, 2020

Town of Clinton Attn: Ms. Earla Haggerty, Town Manager 27 Baker Street Clinton, ME 04927

# SUBJECT: Notice of Conditional Contract Awards under RFP # 202002039, Waste Diversion Grants Program

Dear Ms. Haggerty:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Environmental Protection for Waste Diversion Grants Program. The Department has evaluated a total of 17 proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional grant awards.

The following bidders will receive full awards:

- ScrapDogs Community Compost, LLC
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The following bidders will receive partial awards:

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Good afternoon Ms. Barnes,

The Department has completed its review of the latest proposals submitted during our initial round of the Waste Diversion Grants. We evaluated a total of 17 proposals using the criteria in the RFP and we were able to conditionally award a total of seven. The attached letter lists the awardees receiving grants and we will be reaching out shortly to awardees to complete the process.

Please do not hesitate to contact me with any questions you may have.

My Best,

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Janet T. Mills Governor

# STATE OF MAINE DEPARTMENT OF ENVIRONMENTAL PROTECTION

Gerald D. Reid Commissioner

# AWARD NOTIFICATION LETTER

July 27, 2020

Town of Lisbon Attn: Ms. Diane Barnes, Town Manager 300 Lisbon Street Lisbon, ME 04250

# SUBJECT: Notice of Conditional Contract Awards under RFP # 202002039, Waste Diversion Grants Program

Dear Ms. Barnes:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Environmental Protection for Waste Diversion Grants Program. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional grant awards.

The following bidders will receive full awards:

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Sincerely.

Mark A. King, Organics Management Specialist Division of Materials Management

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Good afternoon Mr. Silvia,

The Department has completed its review of the latest proposals submitted during our initial round of the Waste Diversion Grants. We evaluated a total of 17 proposals using the criteria in the RFP and we were able to conditionally award a total of seven. The attached letter lists the awardees receiving grants and we will be reaching out shortly to awardees to complete the process.

Please do not hesitate to contact me with any questions you may have.

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Janet T. Mills Governor

# STATE OF MAINE DEPARTMENT OF ENVIRONMENTAL PROTECTION

Gerald D. Reid Commissioner

# AWARD NOTIFICATION LETTER

July 27, 2020

Tri-Town Waste Facility Attn: Ronald Silvia, Town of Porter Selectman and Board Member PO Box 196 Porter, ME 04068

### SUBJECT: Notice of Conditional Contract Awards under RFP # 202002039, Waste Diversion Grants Program

Dear Mr. Silvia:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Environmental Protection for Waste Diversion Grants Program. The Department has evaluated a total of 17 proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional grant awards.

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Sincerely.

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Good afternoon Mr. Pardue,

The Department has completed its review of the latest proposals submitted during our initial round of the Waste Diversion Grants. We evaluated a total of 17 proposals using the criteria in the RFP and we were able to conditionally award a total of seven. The attached letter lists the awardees receiving grants and we will be reaching out shortly to awardees to complete the process.

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My Best,

Mark

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Janet T. Mills Governor

# STATE OF MAINE DEPARTMENT OF ENVIRONMENTAL PROTECTION

Gerald D. Reid Commissioner

# AWARD NOTIFICATION LETTER

July 27, 2020

Town of Kennebunk Attn: Mr. Michael Pardue, Town Manager 1 Summer Street Kennebunk, ME 04043

### SUBJECT: Notice of Conditional Contract Awards under RFP # 202002039, Waste Diversion Grants Program

Dear Mr. Pardue:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Environmental Protection for Waste Diversion Grants Program. The Department has evaluated a total of 17 proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional grant awards.

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Mark A. King, Organics Management Specialist Division of Materials Management

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Good afternoon Mr. Russell,

The Department has completed its review of the latest proposals submitted during our initial round of the Waste Diversion Grants. We evaluated a total of 17 proposals using the criteria in the RFP and we were able to conditionally award a total of seven. The attached letter lists the awardees receiving grants and we will be reaching out shortly to awardees to complete the process.

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My Best,

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Janet T. Mills Governor

# STATE OF MAINE DEPARTMENT OF ENVIRONMENTAL PROTECTION

Gerald D. Reid Commissioner

# AWARD NOTIFICATION LETTER

July 27, 2020

Town of Lebanon Attn: Mr. Charles Russell, Jr., Chairman of Board of Selectmen 15 Upper Guinea Road Lebanon, ME 04027

SUBJECT: Notice of Conditional Contract Awards under RFP # 202002039, Waste Diversion Grants Program

Dear Mr. Russell:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Environmental Protection for Waste Diversion Grants Program. The Department has evaluated a total of 17 proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional grant awards.

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From:	King, Mark A
To:	gfalzetta@gmail.com; uarrc@uninets.net
Subject:	DEP Waste Diversion Grants
Date:	Monday, July 27, 2020 3:28:00 PM
Attachments:	Unity Area Recycling Center pdf

Good afternoon Mr. Berry and Mr. Falzetta,

The Department has completed its review of the latest proposals submitted during our initial round of the Waste Diversion Grants. We evaluated a total of 17 proposals using the criteria in the RFP and we were able to conditionally award a total of seven. The attached letter lists the awardees receiving grants and we will be reaching out shortly to awardees to complete the process.

Please do not hesitate to contact me with any questions you may have.

My Best,

Mark

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Janet T. Mills Governor

# STATE OF MAINE DEPARTMENT OF ENVIRONMENTAL PROTECTION

Gerald D. Reid Commissioner

# AWARD NOTIFICATION LETTER

July 27, 2020

Unity Area Regional Recycling Center Attn: Mr. Michael Berry, Chairman, Board of Directors 95 Leonard Road Thorndike, Maine 04986

### SUBJECT: Notice of Conditional Contract Awards under RFP # 202002039, Waste Diversion Grants Program

Dear Mr. Berry:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Environmental Protection for Waste Diversion Grants Program. The Department has evaluated a total of 17 proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional grant awards.

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RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Barn Boards and More, LLC DATE: June 12, 2020

**Instructions:** The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.

**DEPARTMENT NAME:** Maine Department of Environmental Protection **NAME OF RFP COORDINATOR:** Mark A. King **NAMES OF EVALUATORS:** Michael Parker, Megan Pryor, Jim Guerra, Tiffany Veilleux and Mark King

		Points Awarded
Numerical Score:		
Section I. Organization Qualifications and Experience	(Max: 25 Points)	24
Section II. Proposed Services	(Max: 50 Points)	45
Section III: Cost Proposal	(Max: 25 Points)	23
TOTAL POINTS	(Max: 100 Points)	92

#### SUMMARY PAGE

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Barn Boards and More, LLC DATE: June 12, 2020

EVALUATION OF SECTION I Organization Qualifications and Experience <u>Total Points Available</u>: 25 <u>Score</u>: 24 Evaluation Team Comments: Pros:

The applicant is a very well-organized group that has a well-established and financially stable business model for upcycling and repurposing a problematic waste stream (construction and demolition debris).

The applicant has a solid work history and relevant work experience applicable to the proposal.

# Cons:

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#### **EVALUATION OF SECTION II**

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Barn Boards and More, LLC DATE: June 12, 2020

### **Proposed Services**

Total Points Available: 50	<u>Score</u> : 45	
******	*****	*****
Evaluation Team Comments:		

# Pros:

The proposal addresses statewide need for construction and demolition debris diversion. The proposal prioritizes waste reduction through repurposing, reducing, reusing and recycling. The proposal focuses on a value-added resources and creating value from materials that are otherwise considered to be wastes.

The preservation of Maine's older barns could help the Maine tourism and real estate markets by appealing to those interested in the older "character" of Maine's structures.

The proposal has the potential to create more jobs.

The proposal includes an educational component that would involve community members knowledgeable about recycling and reclaimed furniture.

# <u>Cons:</u>

The proposal was not entirely clear about how equipment and labor would be implemented and how it would increase diversion.

Proposal asks for wages for a laborer to be paid by the grant.

The proposal did not address demolition costs as part of the overall plan or impact of lead paint and/or asbestos removal and disposal.

Proposal did not provide a good estimate of tonnage diverted.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Barn Boards and More, LLC DATE: June 12, 2020

# EVALUATION OF SECTION III Cost Proposal <u>Total Points Available</u>: 25 <u>Score</u>: 23

#### **Evaluation Team Comments:**

The proposed cost was listed as \$23,300 while on the detailed cost sheet the grant request was for \$28,300. The Review committee subtracted the \$5,000 request for wages. consistent with its review of the other proposals and the provisions of the RFP.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Central Aroostook SWCD DATE: June 12, 2020

**Instructions:** The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.

**DEPARTMENT NAME:** Maine Department of Environmental Protection **NAME OF RFP COORDINATOR:** Mark A. King **NAMES OF EVALUATORS:** Michael Parker, Megan Pryor, Jim Guerra, Tiffany Veilleux and Mark King

		Points Awarded
Numerical Score:		
Section I. Organization Qualifications and Experience	(Max: 25 Points)	21
	(	
Section II. Proposed Services	(Max: 50 Points)	45
Section III: Cost Proposal	(Max: 25 Points)	20
TOTAL POINTS	(Max: 100 Points)	86

#### SUMMARY PAGE

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Central Aroostook SWCD DATE: June 12, 2020

EVALUATION OF SECTION I Organization Qualifications and Experience <u>Total Points Available</u>: 25 <u>Score</u>: 21 <u>Evaluation Team Comments</u>:

# Pros:

The proposal is well-organized and provides an essential service in an underserved area—regionally significant solution to countywide problem.

The applicant is a well-established and credible organization in that region. The applicant has previously implemented compost efforts that were successful. County-wide potential to divert organics (not just "cull" potatoes).

# Cons:

There was a lack of follow-through on previous composting efforts. Not clear if there is a demonstrated need for this going forward.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Central Aroostook SWCD DATE: June 12, 2020

#### EVALUATION OF SECTION II Proposed Services

Total Points Available: 50 Score: 45

\*\*\*\*\*

#### Evaluation Team Comments:

# Pros:

The proposal uses proven technology.

The proposal takes advantage of on-site infrastructure currently in place.

The proposal addresses a regional need and a vital issue related to COVID-19.

The applicant partners seamlessly with diverse community members.

The proposal has a strong educational component.

The proposal includes food scrap diversion from local school district, potentially ingraining long-term sustainable behavior in students and reducing tonnage sent to landfill.

By broadening the program from just agricultural waste to include institutional and residential wastes, continuity of the program from year to year is further assured.

The proposal targets composting and organics recovery as a priority.

# Cons:

The proposal requests funds for positions and labor that may make project unfeasible if grant not fully funded.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Central Aroostook SWCD DATE: June 12, 2020

EVALUATION OF SECTION III

Cost Proposal

Total Points Available: 25 Score: 20

Evaluation Team Comments:

# Pros:

Applicant provided a match of 33% Applicant is providing equipment critical to the proposed plan.

# Cons:

Total wage costs = 31,212.00; review committee agreed to fund a laborer position @ 4,624.00 +fringe=12,716; as it will be necessary to develop the project.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Central Penobscot Solid Waste Facility DATE: June 12, 2020

**Instructions:** The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.

**DEPARTMENT NAME:** Maine Department of Environmental Protection **NAME OF RFP COORDINATOR:** Mark A. King **NAMES OF EVALUATORS:** Michael Parker, Megan Pryor, Jim Guerra, Tiffany Veilleux and Mark King

		Points Awarded:
Numerical Score:		
Section I. Organization Qualifications and Experience	(Max: 25 Points)	20
	(	
Section II. Proposed Services	(Max: 50 Points)	42
Section III: Cost Proposal	(Max: 25 Points)	20
TOTAL POINTS	(Max: 100 Points)	82

#### SUMMARY PAGE

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Central Penobscot Solid Waste Facility DATE: June 12, 2020

#### EVALUATION OF SECTION I Organization Qualifications and Experience

Total Points Available: 25 Score: 20

### Evaluation Team Comments:

# Pros:

The proposal is well organized.

The applicant is a well-established and credible organization in that region. The current manager is experienced in solid waste facility management and recycling programs.

# Cons:

Applicant was unable to complete a project under a previously-issued grant due to a change in circumstances.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Central Penobscot Solid Waste Facility DATE: June 12, 2020

EVALUATION OF SECTION II Proposed Services Total Points Available: 50 Score: 42 Evaluation Team Comments:

# Pros:

The proposal meets several aspects of the enabling legislation by expanding materials reuse and diverting materials from disposal.

The facility serves three communities and proposal would expand material reuse options for all the member communities in an area underserved.

Moves wastes to a higher location in the hierarchy by promoting reuse and repurposing.

# Cons:

Couldn't get labor with first grant awarded as prison labor crew was no longer available. Initial proposal (2019 Grant) anticipated the use of prison labor for construction but was derailed due to the Covid 19 pandemic.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Central Penobscot Solid Waste Facility DATE: June 12, 2020

EVALUATION OF SECTION III

Cost Proposal

Total Points Available: 25 Score: 20

Evaluation Team Comments:

# Pros:

Previously approved project needs money due to unforeseen loss of inmate labor. The proposal involves developing much-needed infrastructure. Onetime investment of funds will result in many years of recycling and reuse at a higher level.

# Cons:

Proposal includes plumbing hookups not previously included in original 2019 grant.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Chickadee Compost DATE: June 12, 2020

**Instructions:** The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.

**DEPARTMENT NAME:** Maine Department of Environmental Protection **NAME OF RFP COORDINATOR:** Mark A. King **NAMES OF EVALUATORS:** Michael Parker, Megan Pryor, Jim Guerra, Tiffany Veilleux and Mark King

		Points Awarded
Numerical Score:		
Section I. Organization Qualifications and Experience	(Max: 25 Points)	25
Section II. Proposed Services	(Max: 50 Points)	45
Section III: Cost Proposal	(Max: 25 Points)	25
TOTAL POINTS	(Max: 100 Points)	95

#### SUMMARY PAGE

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Chickadee Compost DATE: June 12, 2020

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EVALUATION OF SECTION I Organization Qualifications and Experience

Total Points Available: 25 Score: 25

#### Evaluation Team Comments:

# Pros:

Applicant is a Maine Compost School graduate.

Applicant has significant grant management experience.

Applicant has partnered with well-established and qualified subcontractors to perform the construction of the proposed infrastructure.

Applicant is committed to the long-term success of this project, as evidenced by the well considered multi-year growth and management plan proposed for the facility.

# Cons:

Applicant is a new start-up company.

Initial success may be slowed by the temporary loss of tourism as a source of waste feedstocks due to the current pandemic.

Rev. 1/3/2020

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Chickadee Compost DATE: June 12, 2020

#### EVALUATION OF SECTION II Proposed Services

### Total Points Available: 50 Score: 45

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#### Evaluation Team Comments:

# Pros:

Proposal addresses a significant problem in an underserved part of the state. Project will have regional impact and proposes significant potential for measurable organic waste diversion Proposal is well thought out and simple in its planned execution.

Proposal avoids waste plastics in collection process, which will result in higher quality end product. Project addresses difficult waste stream (seafood processing discards).

Proposal has a keen focus on gaining participation over time from multiple industry sectors.

Long-term plan proposes to establish integrated relationships with farms and other composters in a mutually beneficial manner.

Proposal has identified ample end markets for the finished compost.

The proposed infrastructure will allow for the production of high-value compost Reasonable diversion projection for 4 years.

# Cons:

First-time experience.

Lack of tourism may impactinitial tonnage available for processing.
RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Chickadee Compost DATE: June 12, 2020

EVALUATION OF SECTION III

Cost Proposal

Total Points Available: 25 Score: 25

Evaluation Team Comments:

## Pros:

Applicant has proposed significant match of 73% of the total budget. Proposal provides for solid, up-front investment in infrastructure. Applicant is not requesting grant funds to pay salaries.

## Cons:

N/A

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: DM&J Waste DATE: June 12, 2020

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**DEPARTMENT NAME:** Maine Department of Environmental Protection **NAME OF RFP COORDINATOR:** Mark A. King **NAMES OF EVALUATORS:** Michael Parker, Megan Pryor, Jim Guerra, Tiffany Veilleux and Mark King

		Points Awarded:
Numerical Score:		
Section I. Organization Qualifications and Experience	(Max: 25 Points)	25
Section II. Proposed Services	(Max: 50 Points)	48
Section II. Froposed Services	(IVIAX. 50 FOILIS)	40
Section III: Cost Proposal	(Max: 25 Points)	17
·		
TOTAL POINTS	(Max: 100 Points)	90

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: DM&J Waste DATE: June 12, 2020

#### EVALUATION OF SECTION I Organization Qualifications and Experience

Total Points Available: 25 Score: 25

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#### Evaluation Team Comments:

## Pros:

Applicant is a well-established, successful private composting company with a history of producing high-value compost.

The proposal will build upon the ability of the applicant to produce compost of higher quality and value.

The facility serves a wide range of communities in an underserved area.

The proposal provides for a seamless transition for expansion.

The company serves critical clients, such as commercial fishermen, in an underserved area.

## Cons:

N/A

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: DM&J Waste DATE: June 12, 2020

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#### EVALUATION OF SECTION II Proposed Services

Total Points Available: 50 Score: 48

#### Evaluation Team Comments:

## Pros:

The proposal addresses problematic (seafood) waste in a significantly underserved part of the State. The proposal has a high probability of success as the facility has demonstrated the ability to manage problematic wastes in the past.

The project will result in a significant increase in regional diversion of organic wastes, especially seafood residuals.

The proposal is highly likely to increase the removal and recycling of organic materials from municipal waste streams.

## <u>Cons:</u>

The facility is jointly located with a Biosolids composting facility and there may be a public perception issues that needs to be addressed.

Markets for the proposed compost product is still developing and the facility will need to be sure and keep track of inventory and assure that materials move off site in a timely manner.

The outreach and education components are not robust and proactive enough to reach a larger audience.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: DM&J Waste DATE: June 12, 2020

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#### EVALUATION OF SECTION III Cost Proposal

Total Points Available: 25 Score: 17

Evaluation Team Comments:

## Pros:

Reasonable proposal with balanced costs that are strong on long-term infrastructure. Spending money on needed infrastructure. The \$34,450 grant investment will result in an annual increase of \$100,000 in revenue to the

company, ensuring its economic stability for the company for the future.

## Cons:

Previously approved grant project needs more grant funding to succeed. could have provided a higher match than the 25% minimum given the high return on investment to the private company.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Farmington D... DATE: June 12, 2020

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**DEPARTMENT NAME:** Maine Department of Environmental Protection **NAME OF RFP COORDINATOR:** Mark A. King **NAMES OF EVALUATORS:** Michael Parker, Megan Pryor, Jim Guerra, Tiffany Veilleux and Mark King

		Points Awarded:
Numerical Score:		
Section I. Organization Qualifications and Experience	(Max: 25 Points)	12
Section II. Proposed Services	(Max: 50 Points)	15
Section III: Cost Proposal	(Max: 25 Points)	15
	(	
TOTAL POINTS	(Max: 100 Points)	42

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Farmington D... DATE: June 12, 2020

#### EVALUATION OF SECTION I Organization Qualifications and Experience

Total Points Available: 25 Score: 12

## Evaluation Team Comments:

## Pros:

Applicant attended and graduated from compost school. Applicant has previous experience diverting food to pig farm. Applicant proposes an educational component based on previous successful event. Dedicated space for food scrap diversion already in place and looking to accept more food scraps for diversion.

## <u>Cons:</u>

Poorly organized application. Lack of experience and no demonstrated ability to expand to regional collection and processing.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Farmington D... DATE: June 12, 2020

#### EVALUATION OF SECTION II Proposed Services

Total Points Available: 50 Score: 15

Evaluation Team Comments:

## Pros:

Very enthusiastic applicant with high motivation to help the local community. Serves as good role model for other community businesses.

## Cons:

Economy of scale not demonstrated.

The proposed process is not a proven technology.

No proven value or markets for products.

Farmington has existing organics operation that readily accepts food scraps.

Project does not serve a large enough area to result in significant diversion of organics.

Ability to scale up organics collection from region not clearly defined.

Proposal is not likely to be economically successful given the limited market for end products.

Proposal is not likely to increase the removal and recycling of organic materials from municipal waste streams given the limited scope of the workplan.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Farmington D... DATE: June 12, 2020

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#### EVALUATION OF SECTION III Cost Proposal

Total Points Available: 25 Score: 15

Evaluation Team Comments:

## Pros:

Great match 45%.

## Cons:

Huge cost per ton for proposed waste diverted. Included paid position in grant (not supportable).

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Information Technology Exchange dba give IT. get IT. DATE: June 12, 2020

**Instructions:** The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.

**DEPARTMENT NAME:** Maine Department of Environmental Protection **NAME OF RFP COORDINATOR:** Mark A. King **NAMES OF EVALUATORS:** Michael Parker, Megan Pryor, Jim Guerra, Tiffany Veilleux and Mark King

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		Points Awarded:
Numerical Score:		
Section I. Organization Qualifications and Experience	(Max: 25 Points)	24
Section II. Proposed Services	(Max: 50 Points)	42
Section III: Cost Proposal	(Max: 25 Points)	15
TOTAL POINTS	(Max: 100 Points)	81

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Information Technology Exchange dba give IT. get IT. DATE: June 12, 2020

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## EVALUATION OF SECTION I

Organization Qualifications and Experience

Total Points Available: 25 Score: 24

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## Evaluation Team Comments:

## Pros:

The applicant submitted a well-organized and detailed application.

The applicant has ample experience in this field operating as not-for-profit company. The applicant is an approved statewide E-waste consolidator with expansive program experience.

Only available E-waste entity that focuses on reuse within the statewide geographic area. Company philosophy focuses on hiring disadvantage/disabled individuals and also provides low income people with computer technology.

A review of the business shows that they maintain low overhead costs, putting more resources towards the actual repurposing of electronics.

## Cons:

N/A

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Information Technology Exchange dba give IT. get IT. DATE: June 12, 2020

# EVALUATION OF SECTION II Proposed Services <u>Total Points Available</u>: 50 <u>Score</u>: 42

## **Evaluation Team Comments:**

## Pros:

Proposal focuses on repair and reuse of existing materials, avoiding resource extraction and the industrial dismantling process of electronics.

The applicant prioritizes reuse over industrial dismantling.

Company provides a strong educational focus.

Program provides regional capacity focusing on entire state.

The proposed services are designed to educate the general public about the company's ability to manage, reuse and repurpose electronics at a higher level than just deconstruction and pollution-generating practices of metal recovery.

The proposal promotes waste reduction through repair and sharing economy initiatives.

The statewide reach of the company addresses needs in underserved areas of the state.

## Cons:

Proposal is currently heavily geared towards self-promotion.

While the applicant's goal is to move electronic recovery up the waste hierarchy, this grant is not intended to fund advertising that promotes one organization over its competitors.

The proposal fails to generically promote the concept of recovery and reuse of electronics.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Information Technology Exchange dba give IT. get IT. DATE: June 12, 2020

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#### EVALUATION OF SECTION III Cost Proposal

Total Points Available: 25 Score: 15

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Evaluation Team Comments:

## Pros:

Very well delineated financial package. Have Google grant already in place.

## Cons:

Significant labor costs associated. No infrastructure investment. Department could assist in promoting this option in a more generic manner.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Maine Department of Corrections DATE: June 12, 2020

**Instructions:** The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.

**DEPARTMENT NAME:** Maine Department of Environmental Protection **NAME OF RFP COORDINATOR:** Mark A. King **NAMES OF EVALUATORS:** Michael Parker, Megan Pryor, Jim Guerra, Tiffany Veilleux and Mark King

		Points Awarded:
Numerical Score:		
Section I. Organization Qualifications and Experience	(Max: 25 Points)	23
Section II. Proposed Services	(Max: 50 Points)	41
Section III: Cost Proposal	(Max: 25 Points)	23
TOTAL POINTS	(Max: 100 Points)	87

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Maine Department of Corrections DATE: June 12, 2020

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#### EVALUATION OF SECTION I Organization Qualifications and Experience

Total Points Available: 25 Score: 23

#### Evaluation Team Comments:

## Pros:

The proposed activity will occur at a state-run system that is self-insured.

The applicant has long-term organics management experience.

The proposal addresses up to 2,000 participants.

The proposal will serve as a great model for other Maine prisons.

Significant cost savings will be achieved in addition to addressing odor issues.

## Cons:

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Maine Department of Corrections DATE: June 12, 2020

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#### EVALUATION OF SECTION II Proposed Services

Total Points Available: 50 Score: 41

## Evaluation Team Comments:

## Pros:

The proposal allows for diversion of food scraps in a cost-effective, odorless manner. The proposal includes a strong training and education program.

The proposal is a good use of materials and an excellent closed loop solution for institutions. The end product may be used at the prison farm to grow sustainable food for feeding inmates and also to help supply the local food pantry.

The diversion of food scraps will benefit the prison and community by promoting sustainable behavior.

## Cons:

There are potential energy budget issues that might need further examination by the applicant.

The applicant may need to consider how it manages dried product for winter storage.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Maine Department of Corrections DATE: June 12, 2020

> EVALUATION OF SECTION III Cost Proposal

> > Total Points Available: 25 Score: 23

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Evaluation Team Comments:

## Pros:

The applicant proposed a match of 58%. Successful implementation of the grant will result in over \$11,000 in annual savings.

Cons:

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: MRC DATE: June 12, 2020

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**DEPARTMENT NAME:** Maine Department of Environmental Protection **NAME OF RFP COORDINATOR:** Mark A. King **NAMES OF EVALUATORS:** Michael Parker, Megan Pryor, Jim Guerra, Tiffany Veilleux and Mark King

		Points Awarded:
Numerical Score:		
Section I. Organization Qualifications and Experience	(Max: 25 Points)	21
Section II. Proposed Services	(Max: 50 Points)	8
Section III: Cost Proposal	(Max: 25 Points)	5
		5
TOTAL POINTS	(Max: 100 Points)	34

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: MRC DATE: June 12, 2020

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#### EVALUATION OF SECTION I Organization Qualifications and Experience

Total Points Available: 25 Score: 21

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#### Evaluation Team Comments:

## Pros:

The applicant has extensive experience managing waste on a regional basis. The applicant represents many underserved communities.

## Cons:

N/A

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: MRC DATE: June 12, 2020

#### EVALUATION OF SECTION II Proposed Services

Total Points Available: 50 Score: 8

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#### Evaluation Team Comments:

## Pros:

The proposal has the potential for economies of scale as the applicant serves many municipalities.

The proposed mattress processing would meet an identified need and would support the Department's Mattress Stewardship program.

Bulky wastes, in general, are problematic and a good target for diversion. The scope of work is extensive.

## Cons:

The proposal is for a market analysis/study only and as such, does not directly result in the diversion or reuse of any wastes.

It appears that the applicant previously conducted a similar study and already has some of this information in hand.

No infrastructure or equipment purchases are proposed that will result in the diversion, reuse or recycling of wastes in accordance with the eligibility criteria in the enabling legislation.

. (repeats Con 1)

The scope of work is too large and unfocused.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: MRC DATE: June 12, 2020

#### EVALUATION OF SECTION III Cost Proposal

Total Points Available: 25 Score: 5

Evaluation Team Comments:

## Pros:

The proposal meets the minimum required match. The applicant proposed a 36% match.

## Cons:

The proposed study has an extensive list of deliverables. In that regard, the project seems underfunded and quotes would have been useful to the review committee in evaluating the potential for success of this proposal.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Ocean Avenue Development, LLC DATE: June 12, 2020

**Instructions:** The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.

**DEPARTMENT NAME:** Maine Department of Environmental Protection **NAME OF RFP COORDINATOR:** Mark A. King **NAMES OF EVALUATORS:** Michael Parker, Megan Pryor, Jim Guerra, Tiffany Veilleux and Mark King

		Points Awarded
Numerical Score:		
Section I. Organization Qualifications and Experience	(Max: 25 Points)	20
Section II. Proposed Services	(Max: 50 Points)	5
Section III: Cost Proposal	(Max: 25 Points)	5
TOTAL POINTS	(Max: 100 Points)	30

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Ocean Avenue Development, LLC DATE: June 12, 2020

#### EVALUATION OF SECTION I Organization Qualifications and Experience

Total Points Available: 25 Score: 20

Evaluation Team Comments:

## Pros:

Applicant has submitted a well-written application. Applicant has partnered with local engineering.

## Cons:

As the proposal is essentially for a landfill, there would need to be a more technically designed proposal with significant oversite during waste placement.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Ocean Avenue Development, LLC DATE: June 12, 2020

#### EVALUATION OF SECTION II Proposed Services

Total Points Available: 50 Score: 5

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#### Evaluation Team Comments:

## Pros:

Proposal has potential to provide local recreational benefit.

It is likely that proposal will result in reduced vehicle emissions from transporting fill to other disposal locations.

## Cons:

The proposal does not addresses any of the stated goals of the RFP.

A previously-submitted beneficial use application was not accepted by DEP for processing as it did not meet the minimum standards to be considered a beneficial use as construction material or construction fill.

The proposal does not conserve any resources and is more like a like a commercial landfill. There is no regional or state-wide need for this type of disposal activity.

The proposed infrastructure will solely benefit the applicant while drawing funds away from other proposals that meet the grant criteria.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Ocean Avenue Development, LLC DATE: June 12, 2020

Cost Proposal

Total Points Available: 25 Score: 5

Evaluation Team Comments:

## Pros:

78% Match.

## Cons:

No firm justification for 90 ft long, 180,000.00 truck scale and accessories provided in the proposal.

The success of project is contingent upon collecting disposal tipping fees which is in conflict with WDG RFP.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: ScrapDogs Community Compost, LLC DATE: June 12, 2020

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**DEPARTMENT NAME:** Maine Department of Environmental Protection **NAME OF RFP COORDINATOR:** Mark A. King **NAMES OF EVALUATORS:** Michael Parker, Megan Pryor, Jim Guerra, Tiffany Veilleux and Mark King

		Points Awarded:
Numerical Score:		
Section I. Organization Qualifications and Experience	(Max: 25 Points)	25
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Section II. Proposed Services	(Max: 50 Points)	48
Section III: Cost Proposal	(Max: 25 Points)	23
TOTAL POINTS	(Max: 100 Points)	96

#### SUMMARY PAGE

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RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: ScrapDogs Community Compost, LLC DATE: June 12, 2020

## EVALUATION OF SECTION I Organization Qualifications and Experience

Total Points Available: 25 Score: 25

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#### **Evaluation Team Comments:**

## Pros:

The applicant is a well-established organics collection company that has partnered with another local composting operation to leverage their combined contacts and experience into a successful operation.

The applicant has established business model that has proved successful.

The applicant already has in place an educational outreach program.

The applicant has built strong community-based partnerships with individual households and local businesses.

## Cons:

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: ScrapDogs Community Compost, LLC DATE: June 12, 2020

#### EVALUATION OF SECTION II Proposed Services

### Total Points Available: 50

<u>Score:</u> 48

#### Evaluation Team Comments:

## Pros:

The proposal has a strong regional outreach with the potential possibility to divert significant amounts of organic materials from disposal.

The proposal builds upon an existing successful program.

The proposal includes a detailed timeline with realistic workplan.

The proposal includes a reasonable 20% growth in the first year.

The proposal resolves many of the hygienic issues associated with curbside collection of compostable materials.

The proposal includes robust educational components.

The proposal expands organics management in underserved area.

## Cons:

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: ScrapDogs Community Compost, LLC DATE: June 12, 2020

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#### EVALUATION OF SECTION III Cost Proposal

Total Points Available: 25 Score: 23

#### **Evaluation Team Comments:**

## Pros:

The applicant proposed 73% match that meets the exceeds the minimum requirement. The proposed costs are consistent with current technologies. Working with multiple funding sources.

## Cons:

The grant request includes a funded internship—However, educational value may outweigh cost and provide community benefit overall.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Town of Clinton DATE: June 12, 2020

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**DEPARTMENT NAME:** Maine Department of Environmental Protection **NAME OF RFP COORDINATOR:** Mark A. King **NAMES OF EVALUATORS:** Michael Parker, Megan Pryor, Jim Guerra, Tiffany Veilleux and Mark King

Points Awarded:
Points) 23
Points) 35
Points) 22
Points) <b>80</b>

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Town of Clinton DATE: June 12, 2020

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#### EVALUATION OF SECTION I Organization Qualifications and Experience

Total Points Available: 25 Score: 23

## Evaluation Team Comments:

## Pros:

The applicant is very motivated about community outreach and education,

## Cons:

The proposal is not cohesive and is difficult to read. The experience of the "new" manager is not well-documented.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Town of Clinton DATE: June 12, 2020

EVALUATION OF SECTION II Proposed Services

Total Points Available: 50 Score: 35

## Pros:

Increased opportunities for reuse and repurposing of household goods would move materials from the bottom of the waste hierarchy (disposal) to the top.

There are regional benefits to the proposal, as the facility serves Benton and Clinton.

There are strong community partnerships built into the proposal.

The proposal includes a sound educational program.

The proposed improvements to the facility infrastructure may provide long-term benefits to the community's recycling program.

## Cons:

There appears to be some disorganization in reporting of other recycling efforts. There are missed opportunities to address additional recycling initiatives.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Town of Clinton DATE: June 12, 2020

#### EVALUATION OF SECTION III Cost Proposal

Total Points Available: 25 Score: 22

Evaluation Team Comments:

## Pros:

The applicant provided a match of 29%. The proposal involves repurposing an existing building to save construction costs.

## Cons:

Second floor may require insurance inquiry.

Not able to determine where "\$5,000.00" share of match will be used, but it is listed in the facility improvement section.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Town of Kennebunk DATE: June 12, 2020

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**DEPARTMENT NAME:** Maine Department of Environmental Protection **NAME OF RFP COORDINATOR:** Mark A. King **NAMES OF EVALUATORS:** Michael Parker, Megan Pryor, Jim Guerra, Tiffany Veilleux and Mark King

Points Awarded
ax: 25 Points) 20
ax: 50 Points) 45
ax: 25 Points) 24
ax: 100 Points) 89

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Town of Kennebunk DATE: June 12, 2020

#### EVALUATION OF SECTION I Organization Qualifications and Experience

Total Points Available: 25 Score: 20

## Evaluation Team Comments:

## Pros:

The proposal is well-organized.

The hosting community is highly motivated.

There is broad community support, which indicates a high level of participation potential. The applicant can use the neighboring community (Kennebunkport) as an example to follow and seek advice from them.

There is a well-organized in-town solid waste group.

## Cons:

N/A

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Town of Kennebunk DATE: June 12, 2020

EVALUATION OF SECTION II Proposed Services

Total Points Available: 50 Score: 45

Evaluation Team Comments:

## Pros:

The proposed project has the potential to expand and scale up significantly.

The proposal includes strong community outreach.

The backyard program will result in reduced emissions by eliminating the hauling of organic wastes.

The proposal offers a simple, low-tech solution to organics problem.

Project will generate metrics necessary to determine success and evaluation for improvements.

## Cons:

Impact limited to local Kennebunk community only.
RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Town of Kennebunk DATE: June 12, 2020

EVALUATION OF SECTION III

Cost Proposal

Total Points Available: 25 Score: 24

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Evaluation Team Comments:

# Pros:

The proposal will produce high value for a low dollar investment. Applicant provided a 27% match.

# Cons:

N/A

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Town of Lebanon DATE: June 12, 2020

# **EVALUATION OF SECTION III**

**Instructions:** The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.

**DEPARTMENT NAME:** Maine Department of Environmental Protection **NAME OF RFP COORDINATOR:** Mark A. King **NAMES OF EVALUATORS:** Michael Parker, Megan Pryor, Jim Guerra, Tiffany Veilleux and Mark King

#### SUMMARY PAGE

		Points Awarded:
Numerical Score:		
Section I. Organization Qualifications and Experience	(Max: 25 Points)	
Section II. Proposed Services	(Max: 50 Points)	
Section III: Cost Proposal	(Max: 25 Points)	
TOTAL POINTS	(Max: 100 Points)	

Unresponsive to the RFP. Proposal disqualified and not scored

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Town of Lisbon DATE: June 12, 2020

**Instructions:** The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.

**DEPARTMENT NAME:** Maine Department of Environmental Protection **NAME OF RFP COORDINATOR:** Mark A. King **NAMES OF EVALUATORS:** Michael Parker, Megan Pryor, Jim Guerra, Tiffany Veilleux and Mark King

		Points Awarded
Numerical Score:		
Section I. Organization Qualifications and Experience	(Max: 25 Points)	23
Section II. Proposed Services	(Max: 50 Points)	45
Section III: Cost Proposal	(Max: 25 Points)	24
,		
TOTAL POINTS	(Max: 100 Points)	92

#### SUMMARY PAGE

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Town of Lisbon DATE: June 12, 2020

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#### EVALUATION OF SECTION I Organization Qualifications and Experience

Total Points Available: 25 Score: 23

# Evaluation Team Comments:

# Pros:

The facility is well-run and overseen by a very competent and engaged solid waste committee.

The application is well-organized and easy to read.

The applicant has successfully implemented grants in the past.

The applicant has developed strong community partnerships.

# Cons:

N/A

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Town of Lisbon DATE: June 12, 2020

EVALUATION OF SECTION II Proposed Services

Total Points Available: 50 Score: 45

# Pros:

The grant builds on previous grant in a seamless way.

The proposal significantly expands the scope of the existing program (from 50 to 200 households).

The proposal provides a low-tech solution to the problem of organics management. The applicants demonstrated previous success is a strong indicator of future success. The proposal targets composting and organics recovery.

# Cons:

Grant only proposing to serve Lisbon community.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Town of Lisbon DATE: June 12, 2020

## EVALUATION OF SECTION III Cost Proposal

Total Points Available: 25 Score: 24

Evaluation Team Comments:

# Pros:

Big value promised for investment requested. Good match of 30% of total cost.

# Cons:

Relatively small impact for the amount of funding.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Tri-Town Waste Facility DATE: June 12, 2020

# **EVALUATION OF SECTION III**

**Instructions:** The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.

**DEPARTMENT NAME:** Maine Department of Environmental Protection **NAME OF RFP COORDINATOR:** Mark A. King **NAMES OF EVALUATORS:** Michael Parker, Megan Pryor, Jim Guerra, Tiffany Veilleux and Mark King

#### SUMMARY PAGE

		Points Awarded:
Numerical Score:		
Section I. Organization Qualifications and Experience	(Max: 25 Points)	
Section II. Proposed Services	(Max: 50 Points)	
Section III: Cost Proposal	(Max: 25 Points)	
		-
TOTAL POINTS	(Max: 100 Points)	

Unresponsive to the RFP. Proposal disgualified and not scored

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Unity Area Regional Recycling Center (UARRC) DATE: June 12, 2020

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**Instructions:** The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.

**DEPARTMENT NAME:** Maine Department of Environmental Protection **NAME OF RFP COORDINATOR:** Mark A. King **NAMES OF EVALUATORS:** Michael Parker, Megan Pryor, Jim Guerra, Tiffany Veilleux and Mark King

#### \*\*\*\*\*\*

# Points Awarded: Numerical Score: Section I. Organization Qualifications and Experience (Max: 25 Points) Section II. Proposed Services (Max: 50 Points) Section III: Cost Proposal (Max: 25 Points) Output 0 Section III: Cost Proposal 0 0</td

#### SUMMARY PAGE

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Unity Area Regional Recycling Center (UARRC) DATE: June 12, 2020

EVALUATION OF SECTION I

# Organization Qualifications and Experience

Total Points Available: 25 Score: 24

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# Evaluation Team Comments:

# Pros:

The applicant is a strong, community-based organization with 30 years of combined solid waste experience.

The applicant has a really well-run recycling operation.

# Cons:

N/A

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Unity Area Regional Recycling Center (UARRC) DATE: June 12, 2020

EVALUATION OF SECTION II Proposed Services <u>Total Points Available</u>: 50 <u>Score</u>: 45

Evaluation Team Comments:

# Pros:

Glass diversion is a huge problem that this grant addresses.

Proposal involves a low-tech, low-cost solution to problem.

The portability of the grinder makes it feasible to transport it to other locations for grinding. The proposal includes a strong educational component.

The plan moves difficult-to-manage material up hierarchy firmly into re-use.

There is a strong regional economy of scale as the facility serves 8 communities; potentially could serve as a useful statewide model for glass recycling.

# Cons:

The applicant has not demonstrated 100% reuse of material as part of the proposal.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER: Unity Area Regional Recycling Center (UARRC) DATE: June 12, 2020

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# EVALUATION OF SECTION III Cost Proposal

Total Points Available: 25 Score: 20

# Evaluation Team Comments:

# Pros:

The proposal is a cost-effective approach to glass reuse.

# Cons:

The proposed shared option year not consistent with RFP and labor costs are not fundable under the grant constraints.

RFP #: 202002039 RFP TITLE: Cost Proposal Form/ Waste Diversion Grants Program BIDDER NAME: Barn Boards and More DATE: 5/22/2020 EVALUATOR NAME: Tiffany Veilleux EVALUATOR DEPARTMENT: BRWM

**Instructions:** The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

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- 1. Positive Attributes to RFP
  - Very interesting concept and clearly there is a need for due to the high demand of requests for this company's assistance (17 requests according to proposal in 3 months' span).
  - Preservation of some of Maine's older structures, while maintaining good stewardship of the environment, also possibly increasing more tourist attraction to Maine barns.
  - Ability to reuse materials for other products (up-cycling), keeping more out of the waste stream.
  - CDD removal from landfills
  - Business is looking to expand and increase profit, and this may result in added personnel.
- 2. Negative aspects to RFP
  - Demolition costs. Does this factor in hiring of companies for demolition that requires asbestos/ lead testing prior? Previous experience of demo with older buildings, required testing to rid of any pollutants being distributed into the air/ environment. If positive for asbestos, lead, then other measures needed to be taken to remove the materials safely under poly and using HVAC. Not sure if this is even relevant but wanted to point this out for further discussion.
- 3. Question:
  - Demolition requirements such as asbestos removal/ lead abatement?
- 4. Interesting:
  - This is a very interesting and unique way of incorporating many positive environmental factors such as up-cycling, decreasing waste stream and CDD materials going into landfills, beautifying the State of Maine, helping the community and individual citizens while bringing up property values, not to mention, helping out a small business venture in Maine. All around innovative and puts positive focus on different types of stewardship avenues.

RFP #: 202002039 RFP TITLE: Cost Proposal Form/ Waste Diversion Grants Program BIDDER NAME: Central Aroostook SWCD DATE: 5/22/2020 EVALUATOR NAME: Tiffany Veilleux EVALUATOR DEPARTMENT: BRWM

**Instructions:** The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

#### Individual Evaluator Comments:

1. Positive Attributes to RFP

-Composting large quantities in a structured environment while addressing of current issue with Covid-19.

-Offering the composted material back to the community as well as some educational outreach on furthering the composting efforts in the community.

-Previous composting efforts with cull potatoes in 1989-1990 has showed that it worked on a large scale.

2. Negative aspects to RFP

-There is an indication of using the composting at the schools for educational purposes for the children as well, however, not as a prolonged teaching tool. It indicates a part-time person who will man the compost bins, but I personally like the continued efforts of education especially with students.

3. Question (s):

-Will there be a continued need for this effort every year? The proposal indicates a crisis that occurred, requiring the need for composting the cull potatoes, however, when this crisis dissipated, it resulted in a loss of need for the program, thus discontinuing. -What site is being proposed for this?

-Will they be able to sustain this project annually?

-What are Fringe benefits? Site is not in the cost for proposal? Perhaps this may be answered by what the proposed site is.

4. Interesting Factors:

-Aroostook County is a large region of Maine and I do agree that the County may be underrepresented in composting and recycling efforts as compared to other more populated areas in the State. This is not due to a lack of need but possibly a lack of funding and community effort.

RFP #: 202002039 RFP TITLE: Cost Proposal Form/ Waste Diversion Grants Program BIDDER NAME: Cental Penobscot Solid Waste Facility DATE: 5/22/2020 EVALUATOR NAME: Tiffany Veilleux EVALUATOR DEPARTMENT: BRWM

**Instructions:** The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

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- Positive Attributes to RFP

   Beneficial to area.
   Experience noted in RFP
- 2. Negative aspects to RFP -Already awarded a first grant.
- 3. Question (s): -What was original grant for? How is this innovative and furthering environmental stewardship?
- 4. Interesting Factors:

RFP #: 202002039 RFP TITLE: Cost Proposal Form/ Waste Diversion Grants Program BIDDER NAME: Chickadee Compost DATE: 5/22/2020 EVALUATOR NAME: Tiffany Veilleux EVALUATOR DEPARTMENT: BRWM

**Instructions:** The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

#### Individual Evaluator Comments:

1. Positive Attributes to RFP

- Since this company is in development stage, it is a nice way to help start a local business that encourages composting and environmental stewardship in an area that is not currently working on this method.

-The proposal is very well thought out and has an organized fashion.

-Includes community outreach with proposed educational trainings.

-In kind match is more than double the grant funds request.

- Negative aspects to RFP
   -Company is new and has no projects or resources to pull from.
   May be impacted by tourism numbers.
   Budget exclusions.
- 3. Question (s):

-Is institutional food waste contracted?

-Is Fiberight going to be major competition for future food resources involving other areas? -Tourism may be affected by Covid-19 this summer. What impact will there be initially? And will that impact the startup costs?

4. Interesting Factors:

-Ideally an interesting concept to deal with tourism and increase of food waste during that season that impacts current residents of Maine.

RFP #: 202002039 RFP TITLE: Cost Proposal Form/ Waste Diversion Grants Program BIDDER NAME: DM & J Waste DATE: 5/22/2020 EVALUATOR NAME: Tiffany Veilleux EVALUATOR DEPARTMENT: BRWM

**Instructions:** The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

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#### Individual Evaluator Comments:

- 1. Positive Attributes to RFP
  - Has previous projects listed indicating experience and resources.

- Will be helping out currently successful compost facility that is at max capacity for food/ fish waste.

-Continued diversion of this food waste to the landfill.

-Current facility and license, means seamless transition for expansion.

-A proposed area is already available and cleared out for expansion.

-Focusing on education

- 2. Negative aspects to RFP
  - N/A
- Question (s):
   What is type II seafood residual compost?

#### 4. Interesting Factors:

- Interesting that they are at max capacity. Clearly there is a need for expansion.

RFP #: 202002039 RFP TITLE: Cost Proposal Form/ Waste Diversion Grants Program BIDDER NAME: Farmington D LLC DATE: 5/22/2020 EVALUATOR NAME: Tiffany Veilleux EVALUATOR DEPARTMENT: BRWM

**Instructions:** The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

#### Individual Evaluator Comments:

- 1. Positive Attributes to RFP
  - There are previous projects that the Bidder has been involved in.
  - Community outreach is involved.
  - -The bidder already has a designated space for the machinery.
- Negative aspects to RFP
   -No costs figured in for machine breakdown or malfunction.
- 3. Question (s):

- Is there a designated contractor if there is a mechanical issue? How would that impact grant if pulverizer/ fermenter is not working at capacity for a week or two?

4. Interesting Factors:

- Very interesting that a restaurant is innovative and working to decrease the carbon footprint. -The "Compost tea" is something that often is forgotten about. This is a great way to add this to compost education.

RFP #: 202002039 RFP TITLE: Cost Proposal Form/ Waste Diversion Grants Program BIDDER NAME: Information Technology Exchange dba give IT. Get IT. DATE: 5/22/2020 EVALUATOR NAME: Tiffany Veilleux EVALUATOR DEPARTMENT: BRWM

**Instructions:** The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

#### Individual Evaluator Comments:

Positive Attributes to RFP

 Very innovative use of refurbishing computers to relieve the burden of Ewaste waste stream.
 Giving back to disadvantaged individuals and families by providing personal computers and employing people with disabilities.
 Proposal includes previous projects and experience.

-Rather than destroying ewaste, they are repairing or reusing.

- 2. Negative aspects to RFP
  - Large proposed cost
- 3. Question (s):
- 4. Interesting Factors:

-The idea of refurbishing computers and increasing community support by giving back to a group of citizens that may not have the ability to obtain computers, training and even employment.

RFP #: 202002039 RFP TITLE: Cost Proposal Form/ Waste Diversion Grants Program BIDDER NAME: Maine Department of Corrections DATE: 5/26/2020 EVALUATOR NAME: Tiffany Veilleux EVALUATOR DEPARTMENT: BRWM

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**Instructions:** The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

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#### Individual Evaluator Comments:

- 1. Positive Attributes to RFP
- Previous project included composting and recycling programs.
- Eliminating food waste and benefiting local community
- Dehydrator can cut down on other complaints such as odor and attraction of unwanted pests
- Diversion of waste in the landfill waste stream
- Cost savings was calculated from State funds
- 2. Negative aspects to RFP
- 3. Question (s):

.

- How soon would dehydrator start to be used as the proposed construction begins June 2020 and completion is proposed for June 2022.

4. Interesting Factors:

- The use of a massive dehydrator is an interesting concept in addition to composting.

RFP #: 202002039 RFP TITLE: Cost Proposal Form/ Waste Diversion Grants Program BIDDER NAME: Municipal Review Committee DATE: 5/27/2020 EVALUATOR NAME: Tiffany Veilleux EVALUATOR DEPARTMENT: BRWM

**Instructions:** The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

- 1. Positive Attributes to RFP -Previous experience in waste disposal
- Negative aspects to RFP
   This is feasibility study
- 3. Question (s):
- 4. Interesting Factors:

RFP #: 202002039 RFP TITLE: Cost Proposal Form/ Waste Diversion Grants Program BIDDER NAME: Ocean Avenue DATE: 5/27/2020 EVALUATOR NAME: Tiffany Veilleux EVALUATOR DEPARTMENT: BRWM

**Instructions:** The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

#### Individual Evaluator Comments:

1. Positive Attributes to RFP

-Previous projects detailing experience and knowledge base -Good match for RFP

- 2. Negative aspects to RFP -Does not meet RFP standards.
- 3. Question (s):
  - Is this a proposal for a new collection site only? Is there possible decontamination costs or is it primarily for non virgin soil? Is there limits or limitations on contaminated soil being collected?
- 4. Interesting Factors:

RFP #: 202002039 RFP TITLE: Cost Proposal Form/ Waste Diversion Grants Program BIDDER NAME: ScrapDogs Community Compost, LLC DATE: 5/27/2020 EVALUATOR NAME: Tiffany Veilleux EVALUATOR DEPARTMENT: BRWM

**Instructions:** The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

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## Individual Evaluator Comments:

1. Positive Attributes to RFP

-Already up and running since 2018. -company provides educational outreach into the community -Also has experience with previous projects -proposal cost is low -Organized and structured plan

- Negative aspects to RFP
   Request for payment of intern salary
- 3. Question (s):
- 4. Interesting Factors:
   collection of tofu and from winery facility

RFP #: 202002039 RFP TITLE: Cost Proposal Form/ Waste Diversion Grants Program BIDDER NAME: Town of Clinton DATE: 5/27/2020 EVALUATOR NAME: Tiffany Veilleux EVALUATOR DEPARTMENT: BRWM

**Instructions:** The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

- 1. Positive Attributes to RFP
  - Community support and need for reuse and recycling.
  - Community outreach and education pertaining to bringing back recycling efforts that have long gone by the wayside.
- 2. Negative aspects to RFP
- 3. Question (s):
- 4. Interesting Factors:

RFP #: 202002039 RFP TITLE: Cost Proposal Form/ Waste Diversion Grants Program BIDDER NAME: Town of Lebanon DATE: 5/28/2020 EVALUATOR NAME: Tiffany Veilleux EVALUATOR DEPARTMENT: BRWM

**Instructions:** The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

- 1. Positive Attributes to RFP
  - Usable recycling facility and swap shop for local residents.
- 2. Negative aspects to RFP
- 3. Question (s):
- 4. Interesting Factors:
  - -

RFP #: 202002039 RFP TITLE: Cost Proposal Form/ Waste Diversion Grants Program BIDDER NAME: Town of Lisbon DATE: 5/28/2020 EVALUATOR NAME: Tiffany Veilleux EVALUATOR DEPARTMENT: BRWM

**Instructions:** The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

- Positive Attributes to RFP

   Experience in RFP
   organized and structured, well written.
- 2. Negative aspects to RFP
- 3. Question (s):
- 4. Interesting Factors:

RFP #: 202002039 RFP TITLE: Cost Proposal Form/ Waste Diversion Grants Program BIDDER NAME: Tri Town Waste DATE: 5/28/2020 EVALUATOR NAME: Tiffany Veilleux EVALUATOR DEPARTMENT: BRWM

**Instructions:** The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

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- Positive Attributes to RFP

   Making composting and recycling easier and safer for everyone.
   Allowing adequate removal of CDD materials and easier for contractors, removing more waste on roadsides and forests.
- 2. Negative aspects to RFP -cost proposal is not confirmed
- 3. Question (s):
- 4. Interesting Factors:

RFP #: 202002039 RFP TITLE: Cost Proposal Form/ Waste Diversion Grants Program BIDDER NAME: Unity Area Recycling DATE: 5/28/2020 EVALUATOR NAME: Tiffany Veilleux EVALUATOR DEPARTMENT: BRWM

**Instructions:** The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

## Individual Evaluator Comments:

- 2. Negative aspects to RFP
- 3. Question (s):
- 4. Interesting Factors:

- Glass collection and crushing is great for a comeback. This used to be a priority near 20 years ago and it is great to see it again as clearly there is a need if proposed is 16 tons annually. -Another interesting factor is the glass crushing machine is portable. This is a great hands-on tool for community outreach.

RFP #: 202002039 RFP TITLE: Cost Proposal Form/ Waste Diversion Grants Program BIDDER NAME: Town of Kennebunk DATE: 5/28/2020 EVALUATOR NAME: Tiffany Veilleux EVALUATOR DEPARTMENT: BRWM

**Instructions:** The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

- Positive Attributes to RFP

   Encouraging local composting through 100 local residents.
- 2. Negative aspects to RFP
- Question (s):
   Is this study to increase growth and will there be funds saved so next summer, the Town can purchase more on their own and grow the composting project from there?
- 4. Interesting Factors:

RFP #: 202002039RFP TITLE: Waste Diversion Grants ProgramBIDDER NAME:BARN BOARDS ANS MORE, LLCDATE:MAY 28, 2020EVALUATOR NAME:MICHAEL PARKEREVALUATOR DEPARTMENT:Dept. of Environmental Protection

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#### Individual Evaluator Comments:

Did not provide Cert. of Insurance

Total cost =	\$34,175
Listed Proposed Cost @	\$23,300
Table lists grant cost of	\$28,300 with a match of \$5,875

Assumed that there is an error and subtracted the \$5,000 labor cost to achieve the 25% match using the base figure of \$23,300.

The proposal increases recycling infrastructure in an underserved area Prioritizes waste reduction through reduce, reuse and recycle approach Addresses state-wide need for CDD disposal through reuse and repurpose approach Expands types of materials managed through recycling

RFP #: 202002039RFP TITLE: Waste Diversion Grants ProgramBIDDER NAME:CENTRAL AROOSTOOK SOIL & WATER CONSERVATION DISTRICTDATE:MAY 29, 2020EVALUATOR NAME:MICHAEL PARKEREVALUATOR DEPARTMENT:Dept. of Environmental Protection

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#### Individual Evaluator Comments:

Match amount (\$20,200) is 33%.

Great regional economy of scale that addresses a regional issue in an underserved community

Has long-term sustainability

RFP #: 202002039RFP TITLE: Waste Diversion Grants ProgramBIDDER NAME:CENTRAL PENOBSCOT SOLID WASTE FACILITYDATE:MAY 29, 2020EVALUATOR NAME:MICHAEL PARKEREVALUATOR DEPARTMENT:Dept. of Environmental Protection

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#### Individual Evaluator Comments:

Match amount is 25%.

Facility serves 3 communities.

Solid plan of development.

Well-qualified to execute proposal.

Pulls hard to dispose/recycle materials out of the waste stream and repurposes them.

RFP #: 202002039RFP TITLE: Waste Diversion Grants ProgramBIDDER NAME:CHICKADEE COMPOSTDATE:MAY 29, 2020EVALUATOR NAME:MICHAEL PARKEREVALUATOR DEPARTMENT:Dept. of Environmental Protection

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#### Individual Evaluator Comments:

Match amount is 73% of total cost and 2.77 times the grant request.

Applicant is heavily invested in the success of the project.

Applicant is well-qualified.

Plan takes into account regional economies of scale.

Plan makes reasonable projections for growth over 4 years.

Ample end markets for products.

Educational plan is well thought out and will increase likelihood of success.

RFP #: 202002039RFP TITLE: Waste Diversion Grants ProgramBIDDER NAME:TOWN OF CLINTONDATE:MAY 29, 2020EVALUATOR NAME:MICHAEL PARKEREVALUATOR DEPARTMENT:Dept. of Environmental Protection

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#### Individual Evaluator Comments:

Match amount is 29%.

Proposal benefits 2 towns

Plan looks to divert many items that are still useful and problematic to dispose or recycle.

Educational program is sound and geared toward the audience and multiple outlets.

RFP #: 202002039RFP TITLE: Waste Diversion Grants ProgramBIDDER NAME:DM & J WASTEDATE:MAY 28, 2020EVALUATOR NAME:MICHAEL PARKEREVALUATOR DEPARTMENT:Dept. of Environmental Protection

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#### Individual Evaluator Comments:

Match amount is 25%.

Expands upon existing successful organics management operation.

Facility manages fish waste, which is problematic for that area.

Has regional impact.

Has high probability of success.

Paved surfaces make for a better operation and end product.

RFP #: 202002039RFP TITLE: Waste Diversion Grants ProgramBIDDER NAME:DOCDATE:MAY 28, 2020EVALUATOR NAME:MICHAEL PARKEREVALUATOR DEPARTMENT:Dept. of Environmental Protection

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#### Individual Evaluator Comments:

Match amount is 58%.

Experience and qualifications are good.

Addresses a need.

High probability of success

Strong level of commitment.

Good end markets for materials.

Solid training/educational plan.

RFP #: 202002039RFP TITLE: Waste Diversion Grants ProgramBIDDER NAME:FARMINGTON D...., LLCDATE:MAY 29, 2020EVALUATOR NAME:MICHAEL PARKEREVALUATOR DEPARTMENT:Dept. of Environmental Protection

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#### Individual Evaluator Comments:

Match amount is 45%.

Serves a single entity, with little economy of scale.

Not a proven technology.

Not enough markets for products.

Farmington has an established organics composting operation that could take this waste.
RFP #: 202002039RFP TITLE: Waste Diversion Grants ProgramBIDDER NAME:ITE dba GIVE IT, GET ITDATE:MAY 28, 2020EVALUATOR NAME:MICHAEL PARKEREVALUATOR DEPARTMENT:Dept. of Environmental Protection

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#### Individual Evaluator Comments:

Grant match of 58.5%

Did not clearly demonstrate how this would improve upon the existing recycling of electronics

This is an \$80,000 marketing plan with no tangible results demonstrated

RFP #: 202002039RFP TITLE: Waste Diversion Grants ProgramBIDDER NAME:TOWN OF KENNEBUNKDATE:MAY 29, 2020EVALUATOR NAME:MICHAEL PARKEREVALUATOR DEPARTMENT:Dept. of Environmental Protection

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#### Individual Evaluator Comments:

Match amount is 27.5%.

Simple, yet well-designed plan to initiate at-home composting.

Educational component is sound.

Will have metrics to determine success/ways to improve.

RFP #: 202002039RFP TITLE: Waste Diversion Grants ProgramBIDDER NAME:TOWN OF LISBONDATE:MAY 28, 2020EVALUATOR NAME:MICHAEL PARKEREVALUATOR DEPARTMENT:Dept. of Environmental Protection

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#### Individual Evaluator Comments:

Match amount is 30%.

Increases organics management by expanding existing pilot program that has been successful.

Solid educational program that will increase likelihood of success.

RFP #: 202002039RFP TITLE: Waste Diversion Grants ProgramBIDDER NAME:MRCDATE:MAY 28, 2020EVALUATOR NAME:MICHAEL PARKEREVALUATOR DEPARTMENT:Dept. of Environmental Protection

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#### Individual Evaluator Comments:

Match amount is 36%.

This is a market analysis only.

Does not actually divert any materials for reuse or recycling.

Does not provide for composting.

MRC is a regional organization.

There is potential for economy of scale, but no firm plan outlined.

RFP #: 202002039RFP TITLE: Waste Diversion Grants ProgramBIDDER NAME:OCEAN AVENUE DEVELOPMENTDATE:MAY 28, 2020EVALUATOR NAME:MICHAEL PARKEREVALUATOR DEPARTMENT:Dept. of Environmental Protection

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#### Individual Evaluator Comments:

Match amount is 78%.

Proposal does not address any of the 6 items listed in Part II introduction of the RFP.

This is nothing more than a proposal for a commercial landfill.

A previously-submitted beneficial use application was rejected.

RFP #: 202002039RFP TITLE: Waste Diversion Grants ProgramBIDDER NAME:SCRAP DOGSDATE:MAY 29, 2020EVALUATOR NAME:MICHAEL PARKEREVALUATOR DEPARTMENT:Dept. of Environmental Protection

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#### Individual Evaluator Comments:

Match amount is 73%.

Proposal builds upon existing program.

Expands markets.

Partners with existing successful composting operation.

Projects 20% growth annually.

Cleaner imputs = cleaner outputs

Good educational component

High probability of success

RFP #: 202002039RFP TITLE: Waste Diversion Grants ProgramBIDDER NAME:TOWN OF LEBANONDATE:MAY 29, 2020EVALUATOR NAME:MICHAEL PARKEREVALUATOR DEPARTMENT:Dept. of Environmental Protection

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#### Individual Evaluator Comments:

Total cost appears to be \$86,410 based on quotes provided. Asking for \$40,310 in grant money. Match amount is only \$310 or 0.77% of grant.

No regional economy of scale.

Could be accomplished with smaller bailers.

RFP #: 202002039RFP TITLE: Waste Diversion Grants ProgramBIDDER NAME:TRI-TOWN WASTE FACILITYDATE:MAY 28, 2020EVALUATOR NAME:MICHAEL PARKEREVALUATOR DEPARTMENT:Dept. of Environmental Protection

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#### Individual Evaluator Comments:

The bidder appears to be requesting payment/reimbursement for equipment already purchased, in violation of Section III.1.C of the RFP.

RFP #: 202002039RFP TITLE: Waste Diversion Grants ProgramBIDDER NAME:UNITY AREA REGIONAL RECYCLING CENTERDATE:MAY 28, 2020EVALUATOR NAME:MICHAEL PARKEREVALUATOR DEPARTMENT:Dept. of Environmental Protection

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#### Individual Evaluator Comments:

25% match for each grant year

A low-tech, low-cost solution to the problem

Regional economy of scale is high

Not convinced that they can reuse/market all of the glass sand on an ongoing basis

 RFP #: 202002039

 RFP TITLE: Waste Diversion Grants Program

 BIDDER NAME:
 Central Aroostook Soil and Water Conservation District

 DATE:
 06/02/2020

 EVALUATOR NAME:
 Megan Mansfield Pryor

 EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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#### Individual Evaluator Comments:

P: Proposal addresses vital issue related to Covid-19 impacts on agriculture.

P: This project would have regional benefits.

P: Some of equipment needed is already purchased – the most expensive pieces at that.

Q: Proposal costs are heavy on labor charges.

P: Project would ultimately serve residents and provide compost as well as food scrap collections.

Q: Is the project feasible if they are unable to hire part-time employee to collect bins, turn compost, etc.? Grant seems to rely on that labor funding, but what about future operations?

 RFP #: 202002039

 RFP TITLE: Waste Diversion Grants Program

 BIDDER NAME \_\_\_\_\_\_\_ Barn Boards and More, LLC \_\_\_\_\_\_

 DATE: \_\_\_\_06/02/2020 \_\_\_\_\_\_

 EVALUATOR NAME \_\_\_\_\_\_\_ Megan Mansfield Pryor \_\_\_\_\_\_

 EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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Individual Evaluator Comments:

P: Followed delivery instructions for each file submission.

Q: Sometimes difficult to separate their current practices from proposed work under the grant (Appendix C). Skid steer is mentioned but description of how all equipment and labor listed in Appendix D would be used is not outlined in detail.

Q: Proposal is said to include a podcast focused on reclaiming and repurposing, but it's not clear where this cost is addressed in Appendix D.

P: Solid history and excellent, relevant experience to do the work described in Appendix C.

N: Proposal didn't include an estimate for amounts of material expected to be diverted from disposal.

P: Proposal did address identified goal of reducing waste through reuse and repair and the business provides an important niche service.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: \_\_\_\_\_Chickadee Compost\_\_\_\_\_ DATE: \_\_\_\_06/02/2020\_\_\_\_ EVALUATOR NAME: \_\_\_\_\_Megan Mansfield Pryor\_\_\_\_\_ EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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P: Detailed estimate of food waste diversion and system for collection and compost.

I: Proposal makes a strong case for organization's ability to complete the project even without previous experience quite like what it proposed.

P: Project avoids single-use plastic bags for managing scraps and looks to repurpose used food-grade buckets to further reduce waste.

P: Applicant proposes significant matching funds.

P: Project has regional benefit and fills need that has been an issue for some time (lobster and crab waste).

P: Project serves not just households but institutions – wide-reaching and provides symbiotic relationship to manage horse manure in a useful and beneficial manner.

 RFP #: 202002039

 RFP TITLE: Waste Diversion Grants Program

 BIDDER NAME: \_\_\_\_\_Central Penobscot Solid Waste Facility\_\_\_\_\_

 DATE: \_\_\_\_06/02/2020\_\_\_\_\_

 EVALUATOR NAME: \_\_\_\_\_\_Megan Mansfield Pryor\_\_\_\_\_

 EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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Individual Evaluator Comments:

Q: Appendix C notes that applicant received \$9,155.03 from previous grant and is applying for \$10,772.11. Ideally would have tried to reflect this information in Appendix D, but as it is unique situation it may make sense to have instead reflected total project cost in Appendix D. Funds from previous grant have not been expended.

P: This project takes advantage of regional economies of scale and promotes waste reduction through reuse of goods that would otherwise be disposed.

P: This project meets several aspects of the RFP specifications – those directly above as well as expanding the type of materials managed through reuse. Although the RFP specifies prioritizing materials managed through recycling, reuse is higher on the waste hierarchy and has greater environmental benefits.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: \_\_\_\_\_DM&J\_\_\_\_ DATE: \_\_\_\_06/02/2020\_\_\_\_\_ EVALUATOR NAME: \_\_\_\_\_\_Megan Mansfield Pryor\_\_\_\_\_ EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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#### Individual Evaluator Comments:

P: Public tours offered to residents, organizations, and schools is excellent service - strong educational component.

P: Project would have regional impact resulting in significant diversion.

P: Project is building on existing successful operation.

P: Good match.

P: Meets need for sustainable management of fish and food waste in an area that produces a lot from local commercial businesses.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: \_\_\_\_\_Farmington D\_\_\_\_\_ DATE: \_\_\_\_06/02/2020 EVALUATOR NAME: \_\_\_\_\_Megan Mansfield Pryor\_\_\_\_ EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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#### Individual Evaluator Comments:

P: Qualified candidate who has already been set up to divert food scraps.

P: Project would divert significant waste from the restaurant.

P: Community involvement includes educating children on waste reduction, reuse, recycling, and composting.

- P: Proposal is detailed and well thought-out.
- N: Project's impact is narrow only capturing waste from one restaurant.
- N: Lack of experience with process and equipment.
- N: High cost for low impact.

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### Individual Evaluator Comments:

P: This project would have regional impact; ITE is approved consolidator and handles ewaste from Waterville region and other areas of the state.

P: Project focused on top of waste hierarchy and company has history to support increased diversion of program participants.

Q: Would have appreciated more information on past years' reuse percentage. 22% appears to be based on 2019 and is their projected reuse rate for project, but it's hard to determine how well it reflects long-term average.

Q: Are we funding labor? A substantial percent of application proposal costs is for subcontractor labor.

P: Project would support jobs for people with disabilities.

 RFP #: 202002039

 RFP TITLE: Waste Diversion Grants Program

 BIDDER NAME \_\_\_\_\_\_ Maine Department of Corrections \_\_\_\_\_\_

 DATE: \_\_\_\_\_06/03/2020 \_\_\_\_\_\_

 EVALUATOR NAME \_\_\_\_\_\_ Megan Mansfield Pryor \_\_\_\_\_\_

 EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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#### Individual Evaluator Comments:

P: Excellent match.

P: Potential for regional impact.

Q: Unfamiliar with technology, which makes it difficult to gauge whether it's the best option for their needs.

P: Benefits inmates and promotes sustainable behavior.

P: Project would have economic long-term benefit to State – reduced disposal also saves landfill space and emissions.

 RFP #: 202002039

 RFP TITLE: Waste Diversion Grants Program

 BIDDER NAME: \_\_\_\_\_Municipal Review Committee\_\_\_\_\_

 DATE: \_\_\_\_06/03/2020\_\_\_\_\_

 EVALUATOR NAME: \_\_\_\_\_Megan Mansfield Pryor\_\_\_\_\_

 EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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······ Individual Evaluator Comments:

P: Proposal would have regional impact.

Q: Transportation (additional routes for trash/mixed waste trucks) from MRC towns to one recycling site would be complex given nature of varied materials, some of which are quite bulky, like mattresses, and others that are fragile, like universal waste. Would like to have seen more attention paid to that detail.

I: Applicant states that this operation would shorten transportation distances, reduce tonnage sent for incineration or landfill, encourage recycling, and provide revenue.

P: Processing for mattresses from all MRC towns would be significant benefit, potentially providing an example for future facilities.

N: Study may not result in any actual diversion.

 RFP #: 202002039

 RFP TITLE: Waste Diversion Grants Program

 BIDDER NAME: \_\_\_\_\_Ocean Avenue Development\_\_\_\_\_

 DATE: \_\_\_\_06/03/2020\_\_\_\_\_

 EVALUATOR NAME: \_\_\_\_\_\_Megan Mansfield Pryor\_\_\_\_\_

 EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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#### Individual Evaluator Comments:

N: Project does not have services that fall into RFP very well. Beneficial use of fill materials does decrease waste sent to landfill but does not conserve resources for use in another product or for reuse, so the environmental benefits are significantly lower.

P: Project does detail reduced transportation emissions related to transporting fill to landfill.

N: No regional impacts - project is specific to site.

P: Potential for public health benefit from recreational space.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: \_\_\_\_\_Scrap Dogs\_\_\_\_\_ DATE: \_\_\_\_06/03/2020\_\_\_\_ EVALUATOR NAME: \_\_\_\_\_Megan Mansfield Pryor\_\_\_\_ EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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- P: Applicant provides significant match.
- P: Detailed timeline with solid work plan.
- P: Builds on success of existing operation.
- P: Serves need for managing organics in an underserved region.
- P: Project has economies of scale.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: \_\_\_\_\_Town of Clinton\_\_\_\_\_ DATE: \_\_\_\_06/04/2020 EVALUATOR NAME: \_\_\_\_\_Megan Mansfield Pryor\_\_\_\_\_ EVALUATOR DEPARTMENT: Dept. of Environmental Protection

**Instructions:** The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

### Individual Evaluator Comments:

P: Project has regional benefits to Clinton and Benton.

P: Economic benefits in addition to environmental in diverting usable items to those who can use them at no cost.

Q: Program diverted 4.5 tons in 5 months – possible estimated 10,000 pounds (5 tons) diversion in one year is lower than what they'd be able to divert.

P: Town provides decent match of nearly half the requested amount for grant.

P: Transfer station is providing materials to the community as well as diverting waste from landfill.

Q: Facilities' cost-sharing match total of \$6,960 from applicant appears to be described as 25% match but is higher, as is overall match.

P: Project focuses on top of hierarchy, preserving materials for reuse or reuse and repair.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: \_\_\_\_\_Town of Kennebunk\_\_\_\_\_ DATE: \_\_\_\_06/04/2020 EVALUATOR NAME: \_\_\_\_\_Megan Mansfield Pryor\_\_\_\_\_ EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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#### Individual Evaluator Comments:

P: Project modeled on Kennebunkport's successful community backyard composting project.

P: Modest grant amount matched by more than half.

P: Backyard composting eliminate need for transportation, buckets, etc. – reduces waste and emissions.

P: Project has strong support with their own volunteer workgroup.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: \_\_\_\_\_Town of Lebanon\_\_\_\_\_ DATE: \_\_\_\_06/04/2020\_\_\_\_\_ EVALUATOR NAME: \_\_\_\_\_\_Megan Mansfield Pryor\_\_\_\_\_ EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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#### Individual Evaluator Comments:

P: The goal of the proposal is to expand their recycling services and build a reuse shed, which is in line with the RFP.

N: RFP is poorly organized and does not follow instructions for submission

N: There proposal doesn't include a detailed budget and appears to offer only a small matching amount of \$310 for a request of over \$40,000.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: \_\_\_\_\_Town of Lisbon\_\_\_\_\_ DATE: \_\_\_\_06/04/2020 EVALUATOR NAME: \_\_\_\_\_Megan Mansfield Pryor\_\_\_\_ EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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- P: Project builds on an already successful program.
- P: Applicant provides match of nearly half in labor.
- P: Significantly expands scope of project from 50 to 200 households.
- P: Low cost overall for a big impact.
- P: Public education component.
- P: Good partners/network.

 RFP #: 202002039

 RFP TITLE: Waste Diversion Grants Program

 BIDDER NAME \_\_\_\_\_\_ Tri Town Waste Facility \_\_\_\_\_

 DATE: \_\_\_\_06/04/2020 \_\_\_\_\_

 EVALUATOR NAME \_\_\_\_\_\_ Megan Mansfield Pryor \_\_\_\_\_\_

 EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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······ Individual Evaluator Comments:

Q: It appears applicant may be applying for a reimbursement for equipment that was already purchased. If that is the case, this project is not eligible as the RFP states projects that are already undertaken are not eligible.

P: This project would have regional benefits.

Q: File 4, cost proposal doesn't clearly show total amount requested – presumably it is the \$39,745 for scales but the form isn't fully completed.

 RFP #: 202002039

 RFP TITLE: Waste Diversion Grants Program

 BIDDER NAME: \_\_\_\_\_Unity Area Regional Recycling Center\_\_\_\_\_

 DATE: \_\_\_\_06/05/2020\_\_\_\_\_

 EVALUATOR NAME: \_\_\_\_\_\_Megan Mansfield Pryor\_\_\_\_\_

 EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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### Individual Evaluator Comments:

P: This project would meet several key aspects of the RFP including regional economies of scale and expanding the materials diverted through the recycling center.

P: Small size and light weight of equipment and related opportunities for education and outreach are excellent benefit to communities and may also result in increased diversion with onsite grinding.

P: Applicant match exceeds 25%.

P: Facility staff and Board of Directors demonstrated determination and qualification in part through approach to bringing back recycling for plastics despite challenging market conditions.

P: Facility is already set up and staff and residents familiar with process from time when they previously had a glass crushing machine. This will make training and community education easier.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: Barn Boards and More, LLC\_\_\_\_\_ DATE:\_\_\_\_June 6, 2020\_\_\_\_\_ EVALUATOR NAME: Mark King\_\_\_\_\_ EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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- A beneficial program that is very well-run and offers great recycling efforts statewide.
- Statewide recovery of materials otherwise destined for onsite burial or landfilling.
- Beneficial educational outreach program proposed.
- Requesting 23,300—but list 28,300 on budget sheet (5,000 is labor). With proposed 23,300
  match of 5875 is 25%--so I am going to recommend that we fund the 23,300 and drop labor as
  not supported by rest of request.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: Central Aroostook SWCD\_\_\_\_\_ DATE:\_\_\_\_June 6, 2020\_\_\_\_ EVALUATOR NAME: Mark King\_\_\_\_ EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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- Well-organized, essential service for a relatively underserved area.
- Addresses "Food Recovery Hierarchy".
- This project will positively impact one of Maine's most significant exports—Aroostook County Potatoes.
- This year due to back-ups from Covid-19, the county may need to dispose of 1.5-2 million hundred weight of "cull potatoes" (roughly 59,000 tons).
- The applicant is requesting significant salary funding along with benefits—will need to discuss
  with evaluation team to determine if any of the salary funding is essential to the startup and
  development of project.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: Central Penobscot Solid Waste\_\_\_\_\_ DATE:\_\_\_\_June 6, 2020\_\_\_\_\_ EVALUATOR NAME: Mark King\_\_\_\_ EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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#### Individual Evaluator Comments:

• Grant is modification of previous grant received in 2019. Facility was unable to be built due to loss of inmate labor from Charleston Correctional Facility.

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- Applicants have \$9,155.03 from previous grant—but need additional \$19,927.13 to complete job.
- The project still has value and should be built, but there are higher priorities in this grant cycle.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: Chickadee Compost\_\_\_\_\_ DATE:\_\_\_\_June 6, 2020\_\_\_\_\_ EVALUATOR NAME: Mark King\_\_\_\_ EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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- Well-organized proposal, essential service for a relatively underserved area (Blue Hill Peninsula).
- Multi-community impact.
- Addresses "Food Recovery Hierarchy".
- New person to "composting scene", however, she is a graduate of the "Maine Compost School".
- Has developed working relationship with DEP Division of Materials Management and is working towards permitting site.
- Has strong partner in "Blue Hill Heritage Trust".
- This project will positively impact one of Maine's most important sectors—Seafood/fishing industry.
- Proposing to divert 22,000 lbs. of organics on year one and up to 333,000 lbs. by year three!
- Very generous match and only requesting equipment essential to the process.
- Excellent project with great potential for success!!!

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: DM&J Waste Services\_\_\_\_\_ DATE:\_\_\_\_June 6, 2020\_\_\_\_\_ EVALUATOR NAME: Mark King\_\_\_\_\_ EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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- Excellent detail on proposal.
- Project serves a wide-range of counties in an extremely underserved area (Hancock and Washington Counties).
- Multi-county/community impact.
- Addresses "Food Recovery Hierarchy".
- Graduate of the "Maine Compost School".
- Has developed working relationship with DEP Division of Materials Management, has a license and is in substantial compliance.
- Offers potential to partner with another grant applicant (Chickadee Compost) in a synergistic manner.
- This project will positively impact one of Maine's most important sectors—Seafood/fishing industry.
- Proposing to divert enough organics to generate an additional 4,000 cyd. of finished compost to an area in desperate need of organic matter.
- Successful recipient of previous grants which were all applied beneficially.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: Farmington D...\_\_\_\_\_ DATE:\_\_\_\_June 6, 2020\_\_\_\_\_ EVALUATOR NAME: Mark King\_\_\_\_ EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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- Poorly organized proposal.
- Project serves business wastes only and proposes to divert a minimal 12 tons annually.
- The technology chosen has little proven value and the extract proposed for sale is unproven to have a significant value.
- There is an existing community-based compost solution that could take the applicant's food scraps.
- The applicant is proposing limited educational outreach.
- Applicant proposes to possibly accept waste from other areas, but does not describe how it will be stored or if they can even accept as a potential health risk may impact their restaurant.
- Project will not significantly contribute to organics diversion in Farmington area.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: Information Technologies Exchange\_\_\_\_\_ DATE:\_\_\_\_June 6, 2020\_\_\_\_\_ EVALUATOR NAME: Mark King\_\_\_\_\_ EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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- Well-organized proposal, with letter of support.
- Project serves business and public entities statewide.
- Proposing strong educational outreach program.
- Company strongly promotes reuse above disposal; high on Solid Waste Hierarchy.
- Company strives to get technology in the hands of the underserved.
- Significant portion of grant (\$18,000) appears to be set aside for advertising campaign for business itself-albeit they are the only electronics consolidator around the immediate-Maine area.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: Maine Department of Corrections DATE:\_\_\_\_June 6, 2020\_\_\_\_ EVALUATOR NAME: Mark King\_\_\_\_ EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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- Well-organized proposal.
- The Dehydrator unit is a scalable technology that could be replicated throughout Maine's Correctional Facility system.
- The device produces two value added products—1) Liquid nutrient source (diluted nutrients in water) and 2) a dried agricultural soil amendment.
- The dried product may be stored without creating "nuisance odors" or attract vectors.
- Prison will use product to grow food for 2,000 inmates and also to provide produce to local food pantry—very high on Food Recovery Hierachy!!
- Project proposes to divert 219,000 lbs. of food scraps during the first year of operation.
- Excellent proposed match (138.7%).

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: MRC DATE:\_\_\_\_June 6, 2020\_\_\_\_ EVALUATOR NAME: Mark King\_\_\_\_ EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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# Individual Evaluator Comments:

• Well-organized proposal, although there is questionable value for this particular feasibility study.

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• There appears to be a need, but not sure if the study will immediately fill it...

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: Ocean Avenue DATE:\_\_\_\_June 6, 2020\_\_\_\_\_ EVALUATOR NAME: Mark King\_\_\_\_ EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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#### Individual Evaluator Comments:

• Well-organized proposal, although the project seems to support disposal not waste diversion.

- There is a potential to create a local recreational area if the activity is permittable.
- Not sure this proposal fits the "spirit" of the Waste Diversion Grants program.
RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: Scrap Dogs\_\_\_\_\_\_ DATE:\_\_\_\_June 6, 2020\_\_\_\_\_ EVALUATOR NAME: Mark King\_\_\_\_\_ EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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#### Individual Evaluator Comments:

- Well-organized proposal, essential service for a relatively underserved area (Mid-Coast Maine-Route 1 corridor).
- Multi-community impact.
- Addresses "Food Recovery Hierarchy".
- Both company principles are graduates of the "Maine Compost School".
- Has developed working relationship with DEP Division of Materials Management and is working with local farms and compost sites.
- Has strong partner in "Bo Lait Farms" (Washington, Maine).
- This project will positively impact one of Maine's most important sectors—residential and commercial organics.
- Proposing to divert 500 tons of food scraps by end of 2020!
- Very generous match and requesting equipment essential to the process to keep workers safe and to keep process clean.
- Proposed Intern position will offer invaluable experience to UMaine student
- Excellent project with great potential for success!!!

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: Town of Clinton\_\_\_\_\_ DATE:\_\_\_\_June 6, 2020\_\_\_\_\_ EVALUATOR NAME: Mark King\_\_\_\_\_ EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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#### Individual Evaluator Comments:

- Fairly scattered organization.
- Project will benefit two communities (Clinton and Benton) with a full-scale recycling center.
- Decent match of 29%.
- Fairly underserved area with a definite need for recycling efforts.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: Town of Kennebunk\_\_\_\_\_\_ DATE:\_\_\_\_\_June 6, 2020\_\_\_\_\_\_ EVALUATOR NAME: Mark King\_\_\_\_\_ EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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#### Individual Evaluator Comments:

- Very well-organized proposal.
- Community-based model that focuses on home composting. The potential impact from initial project is very strong—100 homes equals possibility of 25,000 lbs. diverted per year.

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- Small price (\$6,070.00) for fairly large impact.
- Proposed bins endorsed by Department for ease of use and durability.
- Accountability and educational focus should lead to great success!

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: Town of Lebanon\_\_\_\_\_ DATE:\_\_\_\_June 6, 2020\_\_\_\_ EVALUATOR NAME: Mark King\_\_\_\_ EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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#### Individual Evaluator Comments:

- Very disorganized proposal.
- Incomplete application—no budget.
- Match offer of \$310.00 does not even come close to 25% requirement.
- Recommend "Fail" with no Team Evaluation.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: Town of Lisbon\_\_\_\_\_ DATE:\_\_\_\_June 6, 2020\_\_\_\_\_ EVALUATOR NAME: Mark King\_\_\_\_ EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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#### Individual Evaluator Comments:

 Very well organized proposal that builds on previous grant by improving organics diversion and collection.

- Propose to grow program organics recovery by an additional 150 households; creating an extra 60 tons of organics annually.
- Once again, a big bang for a relatively small investment (\$6,000).
- Match of \$2640 is a generous 44%.
- Potential for success is very high!

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: Tri-Town Waste\_\_\_\_\_ DATE: \_\_\_\_June 6, 2020\_\_\_\_\_ EVALUATOR NAME: Mark King\_\_\_\_\_ EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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#### Individual Evaluator Comments:

- Very disorganized application. Appear to want funding to relocate two compactors and placement of a set of scales (already purchased).
- Although I agree that the placement of the scales will increase diversion rates, it is unclear from the Budget proposal what they are requesting funding for—it appears they may be requesting grant funds to pay for scales that had been previously purchased.
- The poorness of application quality is unfortunate as this facility serves 3 communities in a severely underserved part of our state.
- The match is indeterminable.
- Recommend "Fail" with no Team Evaluation.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: UARRC\_\_\_\_\_\_\_ DATE:\_\_\_\_June 6, 2020\_\_\_\_\_ EVALUATOR NAME: Mark King\_\_\_\_\_ EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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#### Individual Evaluator Comments:

- Well-organized proposal, essential service for a relatively underserved area (UnityMaine Region).
- Multi-community impact.
- Addresses "Solid Waste Recovery Hierarchy".
- Has developed working relationship with DEP Division of Materials Management and is working towards a sustainable solution for a very difficult material-glass.
- Has strong partner with several Central Maine communities.
- Their budget has several issues we will need to modify if they are chosen (need to deduct labor \$855 and option year costs-\$1621.50).
- Fairly small amount of glass to be recycled (16 tons), but it is a very difficult material to recycle in the first place and this sand product may have value.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: Barn Boards and More DATE: June 2. 2020 EVALUATOR NAME: Jim Guerra EVALUATOR DEPARTMENT: Dept. of Environmental Protection

**Instructions:** The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

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### Individual Evaluator Comments:

Organization, Qualifications & Experience

The applicant meets or exceeds in these criteria

#### Proposed Service

Continue their current service of deconstructing and salvagng usable materials, mostly wood, from old barns/buildings by purchasing somewhat heavier equipment. Not clear what equipment is currently deployed by the company for salvaging purposes.

### **Applicability**

The applicant's overall model is in compliance with the Department goal of diverting materials from landfill towards re-use but the applicant's proposal may not directly increase such diversion / re-use

### Cost Proposal

The proposal includes \$5,000 in wages. Total grant request \$28,300 in worksheet, proposed cost of 23,300. And a share of \$5,875. (17% total or 20% depending)

### Other

Proposal doesn't really seem as though it will expand coverage for their service. It will make operations safer, though, and there should be safety grants or small business loans to help achieve that. It's not as though a curbside compost op where a trailer would allow for extending pick-ups into a town or region.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: Central Aroostook Soil & Water District DATE: June 2. 2020 EVALUATOR NAME: Jim Guerra EVALUATOR DEPARTMENT: Dept. of Environmental Protection

**Instructions:** The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

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### Individual Evaluator Comments:

Organization, Qualifications & Experience CASW meets criteria

### Proposed Service

Provide ongoing composting services for food scraps, typical volumes of culls and to run field crop trials to assess the benefits and other characteristics of utilizing compost on potato fields

#### Applicability

With the goal of reinvigorating the composting effort in Central Aroostook Co., this is a valuable endeavor potentially providing solutions for such situations as the corona related, potato culling crisis occurring this year.

<u>Cost Proposal</u> Proposal shows at least a 30% share

### <u>Other</u>

I do not understand \$28,092 in fringe benefits on \$23,120 of labor. Please clarify.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: CHICKADEE COMPOST DATE: June 2. 2020 EVALUATOR NAME: Jim Guerra EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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### Individual Evaluator Comments:

Organization, Qualifications & Experience

Start-up company, compost school grad, utilizes experts as necessary to design and operate

### **Proposed Service**

Providing residential and local business p/up & composting services on the underserved Blue Hill Peninsula

### <u>Applicability</u>

Any underserved area. Will provide good example of start up

### Cost Proposal

Applicant will cover better than 70% of total project costs

### <u>Other</u>

Appears to be a well-considered project

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: Town of Clinton DATE: June 1, 20202 EVALUATOR NAME: Jim Guerra EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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### Individual Evaluator Comments:

Organization, Qualifications & Experience

Much enthusiasm!

### Proposed Service

A more permanent and year-round swap shop by rehabbing an existing structure. "Community recycling"

### Applicability

Interest in such diversion continues to grow

### Cost Proposal

A \$28,000 effort seems a bit expensive. 2<sup>nd</sup> floor needs to be built to strict code for insurability. Perhaps public awareness/education could be done by volunteers or flesh out the \$3,400 program further. \$3,200 for landscaping seems like it could be absorbed by the station....There is a seemingly arbitrary \$5k in the budget that is a share?

### Other

Did not follow format well. Fund most but not all. Missed opportunity to promote other recycling.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: Central Penobscot SWF DATE: June 2. 2020 EVALUATOR NAME: Jim Guerra EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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### Individual Evaluator Comments:

Organization, Qualifications & Experience

Confident

### Proposed Service

This is continuation / remediation of a previous grant that was not built to provide a 14 X 36 ' structure to be utilized as a Swap Shop

### Applicability

In so much as swap shops are beneficial to diversion and reduction of the waste stream (they are) providing such a structure is applicable to other locations,

### Cost Proposal

CPSWF proposes 25% share

### <u>Other</u>

New Project includes well and plumbing. Is the site without at this point? New WFS will sit on gravel pad? Old project abutted UHW bldg., is this one free standing?Insulated? Are they withdrawing from 2019 Grant Year?

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: DM & J Organics DATE: June 2. 2020 EVALUATOR NAME: Jim Guerra EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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### Individual Evaluator Comments:

Organization, Qualifications & Experience

Applicant has track record of compliance and successful organics mgt.

### Proposed Service

Increase compost curing area with addition of 20,000 sf X 3" thick paved curing pad

Applicability

Specific to this commercial site

Cost Proposal

Total 45,950 with grant for 75% Grant share 34,462

<u>Other</u>

How far do we go funding private business expansion?

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: Farmington D DATE: June 2. 2020 EVALUATOR NAME: Jim Guerra EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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### Individual Evaluator Comments:

### Organization, Qualifications & Experience

Not enough detail to understand the tech or the benefits over composting or AD. Seems the equipment should be staged at a farm rather than a restaurant. \$21K total project cost seems to be high for handling 12 tons of food waste...

### Proposed Service

Implement Bokashi food waste fermentation program at 100 seat family restaurant.

### Applicability

Uncertain. Not provided track record or benefits to the process. Applicant suggests accepting food waste from other restaurants, but this may not clear the Dept of Ag.

### Cost Proposal

\$22K total just over half by grant

### <u>Other</u>

Tech is new to me and there is no background provided to substantiate claims and goals...There are other nearby options.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: Information Technologies Exchange (ITE) DATE: June 2. 2020 EVALUATOR NAME: Jim Guerra EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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### Individual Evaluator Comments:

Organization, Qualifications & Experience Non profit in good position to succeed with project

### Proposed Service

Proposing the development of various education/awareness campaigns of digital format to promote recycling and re-use of e-wastes as well as the benefits of teaming with ITE. ITE is a re-use refurbish first operation.

### **Applicability**

If the current economic model can adapt, it would be a big benefit if other e-waste handlers could shunt useable material to ITE.

### Cost Proposal

Applicant proposes paying more than half the total.

### <u>Other</u>

Promotional material list of all e-waste options? We can't pay for one company's advertising, right?

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: <u>Town of Kennebunk</u> DATE: <u>June 1, 20202</u> EVALUATOR NAME: <u>Jim Guerra</u> EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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### Individual Evaluator Comments:

Organization, Qualifications & Experience

A well supported effort – copycat of Kennebunkport '19 proposal

Proposed Service

Brooks Trap Composters for 100 residents

Applicability

Performed well, this will be a great example for other communities

Cost Proposal

*Efficient with 27% in kind share. Fund in total* <u>Other</u>

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: <u>Town of Lebanon</u> DATE: <u>June 1, 20202</u> EVALUATOR NAME: <u>Jim Guerra</u> EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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### Individual Evaluator Comments:

#### Organization, Qualifications & Experience

The proposal estimates that by installing two new compactors, 403 tons of OCC and 540 tons of #s 1 & 2 plastic can be recovered for recycling (out of a 2,690 ton waste stream). This is very unlikley...

### Proposed Service

Two compacters, 1 ea, for OCC and #1&2 plastic. WF swap shop

Applicability

Cost Proposal

No Budget included

<u>Other</u>

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: <u>Town of Lisbon</u> DATE: <u>June 1, 20202</u> EVALUATOR NAME: <u>Jim Guerra</u> EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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### Individual Evaluator Comments:

Organization, Qualifications & Experience

Last grant of 45 buckets diverted about 4680 #/month or 100 #/mo/bucket. This is very impressive rate!!

Proposed Service

Build on results of previous grant with additional collection containers and storage area at Lisbon facility.

#### Applicability

Such a successful program provides solid example to neighboring towns interested in diverting organics.

#### Cost Proposal

Consider granting in full less \$450 for promotional event staff

<u>Other</u>

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: ME DOC DATE: June 2. 2020 EVALUATOR NAME: Jim Guerra EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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### Individual Evaluator Comments:

**Organization**, Qualifications & Experience

Applicant has expertise /support

### Proposed Service

Food scrap dehydrator v compost & AD for installation at Windham facility

### Applicability

Institutional settings if it provides a stable enough product or there is adequate ability to land spread and turn in. Seems appropriate for this application/setting

### Cost Proposal

DEP share at 42% DoC at 58%. Three + yr payback

### <u>Other</u>

I have concerns about the product becoming unstable with added water. Dry storage should be provided for winter months. (1680 lbs/mo). Accommodations should be made to turn into soil on application...

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: Municipal Review Committee DATE: June 2. 2020 EVALUATOR NAME: Jim Guerra EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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### Individual Evaluator Comments:

<u>Organization, Qualifications & Experience</u> MRC has the economic and technical capacity to oversee the project

### Proposed Service

Basically, a study to determine the feasibility of implementing a processing system for bulky waste stream inappropriate for Coastal Resources Facility. Should have been performed sooner!

### **Applicability**

Could result in a benefit to member and non-member municipalities of the MRC

### Cost Proposal

The scope of work appears to exceed the project funding.

### <u>Other</u>

Project is worthwhile but what is the contingency when proposals exceed funding?MRC/Fiberight/Coastal in existential jeopardy.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: Ocean Ave Development DATE: June 3. 2020 EVALUATOR NAME: Jim Guerra EVALUATOR DEPARTMENT: Dept. of Environmental Protection

**Instructions:** The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

### Individual Evaluator Comments:

Organization, Qualifications & Experience

### Proposed Service

Reclaim a spent aggregate and stone quarry utilizing secondary materials sourced from urban infill and brownfield redevelopment projects.

### **Applicability**

Utilizing 2ndary material to reclaim spent quarries seems like a very good beneficial reuse. However, isn't it the responsibility of the license holder to recover the area? This doesn't seem like a means of diverting material from landfill that can be deployed around the State. Chances are, with license approval from the DEP, it could be a venture which generates a significant net revenue if approached in a businesslike fashion.

#### Cost Proposal

90 foot, 40 ton truck scale seems excessive for tri-axle trucks or dump trailer deliveries

### <u>Other</u>

This is not a start-up and it does not propose a solution which could readily be deployed around the State. It will require further permitting by the State prior to initiation.

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: Scrap Dogs Community Composting DATE: June 2. 2020 EVALUATOR NAME: Jim Guerra EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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### Individual Evaluator Comments:

Organization, Qualifications & Experience

Proven organized, qualified and experienced.

#### Proposed Service

Yrd tote sanitizing tubs, dump trailer, buckets, commercial totes all to increase efficiency, safety and accommodate expansion of curbside organic mgt. Proposal expands service & resolves hygiene issues

### Applicability

Applicable to any curbside composting op.

Cost Proposal

Applicant / Grant split almost 3:1. Other

This is an extremely well thought out project and proposal. Did DEP grant to GtG? Is there a point at which we stop funding a business expansion from the perspective of sustainability?

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: Unity Area Regional Recycling Center (UARRC) DATE: June 1, 20202 EVALUATOR NAME: Jim Guerra EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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#### Individual Evaluator Comments:

### Organization, Qualifications, Experience

- UARRC is a longtime recycling entity in the State of Maine and has assembled a team qualified for the project..
- No indication in the app of population served. 8,305
- Current processing tonnage of 261 tons seems low....
- UARRC has the experience and spatial capacity for the project.

### Proposed Service

To provide collection and processing services for glass, yielding re-usable sand aggregate. To achieve this, it will purchase a glass small crushing machine

### **Applicability**

In New England, glass has never held high value in the recycling marketplace. Glass is a problem material state-wide due to its impact on mechanical processing of waste. Once it is contaminated by other waste, market development for the product is diminished / nonexistent. Creating a desirable product for local use is a solution which could be applicable state-wide.

### Cost Proposal

Proposal includes consumables & maintenance parts. Consider initial hardware / electrical only. Spec crusher? What does applicant mean by "option year cost"? What is specific hardware? \$25 for five gallon bucket?

Propose fund: . 75% of total cost \$10,617 (grinder, delivery, first round maintenance parts & installation) = \$7,962.75

RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program BIDDER NAME: <u>Tri Town Waste Facility</u> DATE: <u>June 1, 20202</u> EVALUATOR NAME: <u>Jim Guerra</u> EVALUATOR DEPARTMENT: Dept. of Environmental Protection

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### Individual Evaluator Comments:

Organization, Qualifications & Experience

Not terribly!

### Proposed Service

Proposes to improve physical accessibility to single stream recycling compactor by reconfiguring public access points. Proposes scale installation to achieve equity in fees To achieve increased efficiency in energy usage by allowing access to mechanically compact demolition loads.

### Applicability

This proposal is site related and unlikely to improve ops at other sites. The facility currently has sketchy access to recycling containers requiring the climbing of stairs. This is likely a design flaw driven to some degree by site topography and original construction cost. The proposal aims to resolve these issues by re-allocating space for recycling, demo disposal and creating space for scales which support the CDD aspect of the operation.

File #3.pdf Section 5. a. states the recyclables are burned at ecomaine.

### Cost Proposal

### <u>Other</u>

Scales already purchased. Budget does not indicate amount requested or for what....





Janet T. Mills Governor Gerald D. Reid Commissioner

### AGREEMENT AND DISCLOSURE STATEMENT RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program

I, \_\_\_\_\_Mark Anthony King\_

accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Environmental Protection. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand that the evaluation process is to be conducted in an impartial manner. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agreeto hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the funding decision notices for public distribution.

May 26, 2020

Signature

Date

Rev. 7/15/2019



STATE OF MAINE DEPARTMENT OF ENVIRONMENTAL PROTECTION

Janet T. Mills Governor Gerald D. Reid Commissioner

### AGREEMENT AND DISCLOSURE STATEMENT RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program

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Janet T. Mills Governor Gerald D. Reid Commissioner

# AGREEMENT AND DISCLOSURE STATEMENT RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program

I, \_\_\_\_\_\_ Megan Mansfield Pryor\_\_\_\_\_\_ accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Environmental Protection. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

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5/26/2020

Date

Signature





Janet T. Mills

Governor

Gerald D. Reid Commissioner

# AGREEMENT AND DISCLOSURE STATEMENT RFP #: 202002039 RFP TITLE: Waste Diversion Grants Program

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Signature

2/2020

Date

Rev. 7/15/2019

#### STATE OF MAINE DEPARTMENT OF ENVIRONMENTAL PROTECTION



Janet T. Mills Governor

proposal to this RFP.

Gerald D. Reid Commissioner

#### AGREEMENT AND DISCLOSURE STATEMENT RFP #: 202002039 **RFP TITLE: Waste Diversion Grants Program**

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