



**STATE OF MAINE
DEPARTMENT OF AGRICULTURE,
CONSERVATION & FORESTRY**

**Amanda E. Beal
Commissioner**

**Janet T. Mills
Governor**

May 6, 2024

JMM Logging & Sons Logging Inc.
70 Sunnyfield Drive
Fort Kent, ME 04743

**SUBJECT: Notice of Conditional Pre-Qualified Vendor List Award under RFP #201903058,
Pre-Qualified Contract Logging Services (CLS) List**

Dear Mr. McBreairty:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for #201903058. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional award to JMM Logging & Sons Inc. for the following harvest systems and locations:

*Cut-To-Length

*Tree Length

The bidder listed above has met the requirements for placement on the Pre-Qualified Vendor List. Vendors added to this Pre-Qualified Vendor List (PQVL) are not guaranteed a contract with the State of Maine but are eligible to submit bids on projects issued through the PQVL Mini-Bid Process, as defined in the RFP. Any Notice of Conditional Contract Award resulting from a Mini-Bid award is subject to execution of a written contract. As a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor(s). The vendor shall not acquire any legal or equitable rights relative to contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award and dissolve the Pre-Qualified Vendor List at any time.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,


Theresa Spooner
Bureau of Parks & Lands

STATEMENT OF APPEAL RIGHTS

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Division of Purchases, Chapter 120, § (2) (2).



**STATE OF MAINE
DEPARTMENT OF AGRICULTURE,
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**Amanda E. Beal
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May 6, 2024

TW Tree Works LLC
23 Damboise Lane
Eddington, ME 04428

SUBJECT: Notice of Conditional Pre-Qualified Vendor List Award under RFP #201903058,
Pre-Qualified Contract Logging Services (CLS) List

Dear Mr. Watters:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for #201903058. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional award to TW Tree Works LLC for the following harvest systems and locations:

*Cut-To-Length

*Tree Length

The bidder listed above has met the requirements for placement on the Pre-Qualified Vendor List. Vendors added to this Pre-Qualified Vendor List (PQVL) are not guaranteed a contract with the State of Maine but are eligible to submit bids on projects issued through the PQVL Mini-Bid Process, as defined in the RFP. Any Notice of Conditional Contract Award resulting from a Mini-Bid award is subject to execution of a written contract. As a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor(s). The vendor shall not acquire any legal or equitable rights relative to contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award and dissolve the Pre-Qualified Vendor List at any time.

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State of Maine
RFP / Proposal Master Score Sheet

Instructions: Complete the Master Score Sheet below providing all of the requested information for each bidder that submitted a proposal in response to the RFP. This document is to be included in the Selection Package submitted to the Division of Procurement Services for review/approval.

SCORESHEET FOR RFP# 201903058 PQLV for Contract Logging Services									
PROPOSAL SUBMITTED BY:		JMM Logging			TW Tree Works				
COST:		Cost:	Various Rates	Cost:	Various Rates	Cost:		Cost:	
EVALUATION ITEM	POINTS AVAIL.								
Section I: Bid Price Sheet	25	25		21					
Section II: Equipment List	50	45		35					
Section III: Experience Information	25	18		15					
TOTAL	<u>100</u>	<u>88</u>		<u>71</u>					
PROPOSAL SUBMITTED BY:									
COST:		Cost:	Various Rates	Cost:		Cost:		Cost:	
EVALUATION ITEM	POINTS AVAIL.								
Section I: Organization Qualifications and Experience	25								
Section II: Proposed Services	50								
Section III: Cost Proposal	25								
TOTAL	<u>100</u>								

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 201903058

RFP TITLE: Pre-Qualified Vendor List for Contract Logging Services (CTL & TL & HC Statewide)

BIDDER: TW Tree Works LLC

DATE: 03/21/2024

SUMMARY PAGE

Department Name: Agriculture, Conservation & Forestry

Name of RFP Coordinator: Jacob Guimond

Names of Evaluators: Jacob Guimond, Chet Condon, Andrew Wilcox

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
•		
•		
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Awarded</u>
Section I. Bid Price Sheet / Cost Proposal	25	21
Section II. Equipment List	50	35
Section III. Experience Information	25	15
<u>Total Points</u>		<u>71</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 201903058

RFP TITLE: Pre-Qualified Vendor List for Contract Logging Services (CTL & TL & HC Statewide)

BIDDER: TW Tree Works LLC

DATE: 03/21/2024

**EVALUATION OF SECTION I
Cost Proposal**

Lowest Submitted Cost Proposal	÷	Cost Proposal Being Scored	x	Score Weight	=	Score
378000	÷	453600	x	25 points	=	21

Evaluation Team Comments:

Harvesting Rates

Rates are higher than current bids but within industry standard.

Trucking Rates

Trucking Rates are higher than standard. Rates not reflective of bracket changes which makes it hard to decipher.

Equipment Rates

Processor and forwarder are higher than Bureau average. Other equipment is within industry average. Plow truck is below average.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 201903058

RFP TITLE: Pre-Qualified Vendor List for Contract Logging Services (CTL & TL & HC Statewide)

BIDDER: TW Tree Works LLC

DATE: 03/21/2024

**EVALUATION OF SECTION II
Equipment List**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Equipment List	50	35

Evaluation Team Comments:

Cable skidder listed. adding additional equipment is mentioned to complete THE SCOPE of work pending long term commitment. No mention of trucking capacity or snow removal.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 201903058

RFP TITLE: Pre-Qualified Vendor List for Contract Logging Services (CTL & TL & HC Statewide)

BIDDER: TW Tree Works LLC

DATE: 03/21/2024

**EVALUATION OF SECTION III
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Experience Information Sheet	25	15

Evaluation Team Comments:

Limited experience directly related to the scope of services. Only 2 years worth of experience. One project closely related to scope of services and appears to have been successful.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 201903058

RFP TITLE: Pre-Qualified Vendor List for Contract Logging Services (CTL & TL Statewide)

BIDDER: JMM & Sons Logging, Inc.

DATE: 03/21/2024

SUMMARY PAGE

Department Name: Agriculture, Conservation & Forestry

Name of RFP Coordinator: Jacob Guimond

Names of Evaluators: Jacob Guimond, Chet Condon, Andrew Wilcox

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
•		
•		
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Awarded</u>
Section I. Bid Price Sheet / Cost Proposal	25	25
Section II. Equipment List	50	45
Section III. Experience Information	25	18
<u>Total Points</u>		<u>88</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 201903058

RFP TITLE: Pre-Qualified Vendor List for Contract Logging Services (CTL & TL Statewide)

BIDDER: JMM & Sons Logging, Inc.

DATE: 03/21/2024

**EVALUATION OF SECTION I
Cost Proposal**

Lowest Submitted Cost Proposal	÷	Cost Proposal Being Scored	x	Score Weight	=	Score
378000	÷	378000	x	25 points	=	25

Evaluation Team Comments:

Harvesting Rates

Harvesting rates are comparable to current rates.

Trucking rates

Trucking rates are slightly above current rates but within industry standard.

Equipment Rates

Equipment rates are within industry standard.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 201903058

RFP TITLE: Pre-Qualified Vendor List for Contract Logging Services (CTL & TL Statewide)

BIDDER: JMM & Sons Logging, Inc.

DATE: 03/21/2024

**EVALUATION OF SECTION II
Equipment List**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Equipment List	50	45

Evaluation Team Comments:

Has a sufficient list of equipment to meet the scope of work. Is missing Grapple skidder and De-limber for tree length work.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 201903058

RFP TITLE: Pre-Qualified Vendor List for Contract Logging Services (CTL & TL Statewide)

BIDDER: JMM & Sons Logging, Inc.

DATE: 03/21/2024

**EVALUATION OF SECTION III
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Experience Information Sheet	25	18

Evaluation Team Comments:

6 years of experience working for the Bureau. Experience directly related to scope of services.
No other references before 2018.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 201903058

RFP TITLE: PQVL – Contract Logging Services

BIDDER NAME: TW Tree Works LLC

DATE: March 21, 2024

EVALUATOR NAME: Andrew Wilcox

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

Instructions: *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department’s RFP Coordinator or Lead Evaluator for this RFP.*

Individual Evaluator Comments:

Section I: Bid Price Sheet

- *Harvesting Rates
All systems – Pulpwood and Hygrade are within industry standard, Hardwood sawlogs are much higher than what public lands is currently paying.*

- *Trucking Rates
All systems – Trucking rates are higher than what public lands has paid in the past.*

- *Equipment Rates

Tree Length – rates are within the industry standard.
Cut to Length – rates are higher than industry.
Hand Crew – rates are within the industry standard.*

Section II: Equipment List

Equipment list only includes one cable skidder but they state a willingness to acquire the required equipment if a bid is awarded.

Section III: Experience Info:

Experience over two years on smaller lots. Shows being a younger company that is actively lining up more work.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 201903058

RFP TITLE: PQVL – Contract Logging Services

BIDDER NAME: TW Tree Works LLC

DATE: March 21, 2024

EVALUATOR NAME: Chet Condon

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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Individual Evaluator Comments:

Section I: Bid Price Sheet

- *Harvesting Rates*

Hardwood pulpwood is very reasonable, Softwood and sawlogs are slightly high

- *Trucking Rates*

Trucking rates are higher than industry standards

- *Equipment Rates*

*Processor and forwarder are slightly higher than industry standards.
Plow truck is a lot lower than industry standards.*

Section II: Equipment List

Only equipment is a cable skidder. Limited list

Section III: Experience Info:

Limited experience displayed.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 201903058

RFP TITLE: PQVL – Contract Logging Services

BIDDER NAME: TW Tree Works LLC

DATE: March 21, 2024

EVALUATOR NAME: Jacob Guimond

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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Individual Evaluator Comments:

Section I: Bid Price Sheet

- *Harvesting Rates*
 - *Slightly higher than current CLS bids but within industry standards*

- *Trucking Rates*
 - *Trucking rates not reflective of milage bracket changes.*
 - *Hard to decipher which rate is applicable to which bracket*

- *Equipment Rates*
 - *Processor and forwarder rates are higher than the current Bureau average.*
 - *Plow truck is below average.*

Section II: Equipment List

Cable skidder listed, mention of adding additional equipment needed to complete CTL scope of services pending long term commitment. No mention of trucking capacity or ability to sub trucking. No snow removal equipment listed.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 201903058

RFP TITLE: PQVL – Contract Logging Services

BIDDER NAME: TW Tree Works LLC

DATE: March 21, 2024

EVALUATOR NAME: Jacob Guimond

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

Section III: Experience Info:

Limited experience directly relating to the scope of services. Experience only dating back to 2022. One project closely related to the scope of services and appears to have been completed successfully.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 201903058

RFP TITLE: PQVL – Contract Logging Services

BIDDER NAME: JMM & Sons Logging, Inc.

DATE: March 21, 2024

EVALUATOR NAME: Andrew Wilcox

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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Individual Evaluator Comments:

Section I: Bid Price Sheet

- *Harvesting Rates
Tree Length - Harvesting rates are within the industry standard.
Cut to length- harvesting rates are within industry standard and BPL rates.*

- *Trucking Rates
Trucking rates are higher than what is currently being paid by BPL but still within industry standard. Identical rates for both systems.*

- *Equipment Rates

Tree Length - Equipment rates are within industry standard.
Cut to length – Rates are above what is currently being paid but within industry standard.*

Section II: Equipment List

*Cut to length - Adequate equipment to fulfill harvesting requirements.
Tree Length – Grapple skidder and De-limber not listed, other equipment is satisfactory.*

Section III: Experience Info:

*6 years of experience consistently harvesting for single large landowner.
No other references.*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 201903058

RFP TITLE: PQVL – Contract Logging Services

BIDDER NAME: JMM & Sons Logging, Inc.

DATE: March 21, 2024

EVALUATOR NAME: Chet Condon

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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Individual Evaluator Comments:

Section I: Bid Price Sheet

- *Harvesting Rates*
Harvest rates are all within industry standards

- *Trucking Rates*
Trucking rates are all within industry standards

- *Equipment Rates*
Equipment rates are all within industry standards

Section II: Equipment List

Sufficient list of equipment to get the scope of work complete

Section III: Experience Info:

Limited list of experience. Several years of experience with one reference.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 201903058

RFP TITLE: PQVL – Contract Logging Services

BIDDER NAME: JMM & Sons Logging, Inc.

DATE: March 21, 2024

EVALUATOR NAME: Jacob Guimond

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Individual Evaluator Comments:

Section I: Bid Price Sheet

- *Harvesting Rates*
 - *Harvesting rates are comparable to current Bureau rates.*

- *Trucking Rates*
 - *Trucking rates are slightly above current Bureau rates.*
 - *Dollar spread between milage brackets is on par.*

- *Equipment Rates*
 - *Equipment rates are in line with current BPL rates.*

Section II: Equipment List

Extensive list of equipment needed to meet the scope of services. Mix of late model and older equipment. Owns harvesting and trucking equipment needed to meet the scope of services.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 201903058

RFP TITLE: PQVL – Contract Logging Services

BIDDER NAME: JMM & Sons Logging, Inc.

DATE: March 21, 2024

EVALUATOR NAME: Jacob Guimond

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

Section III: Experience Info:

6 years of experience working for the Bureau. Experience directly related to the scope of services. No experience listed before 2018.



STATE OF MAINE
DEPARTMENT OF AGRICULTURE,
CONSERVATION & FORESTRY

Janet T. Mills
Governor

Amanda Beal
Commissioner

AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 201903058
RFP TITLE: PQVL – CONTRACT LOGGING SERVICES


I, Jacob Guimond accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Agriculture, Conservation & Forestry. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.


Signature

3/21/24
Date



STATE OF MAINE
DEPARTMENT OF AGRICULTURE,
CONSERVATION & FORESTRY

Janet T. Mills
Governor

Amanda Beal
Commissioner

AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 201903058
RFP TITLE: PQVL – CONTRACT LOGGING SERVICES

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Chet Condon
Signature

3-21-24
Date



STATE OF MAINE
DEPARTMENT OF AGRICULTURE,
CONSERVATION & FORESTRY

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Governor

Amanda Beal
Commissioner

AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 201903058
RFP TITLE: PQVL – CONTRACT LOGGING SERVICES

I, Andrew Wilcox accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Agriculture, Conservation & Forestry. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

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Andrew Wilcox

Signature

3/21/2024

Date