State of Maine <u>RFP / Proposal Master Score Sheet</u>

Instructions: Complete the Master Score Sheet below providing all of the requested information for each bidder that submitted a proposal in response to the RFP. This document is to be included in the Selection Package submitted to the Division of Procurement Services for review/approval.

SCORESHEET FOR RFP# 201901012: Specialty Crop Block Grant										
PROPOSAL SUBMITTED BY:		AgMatters, LLC - PSR		AgMatters, LLC – FSMA		Maine Farm Bureau		MELNA – Plant Something		
COST:		Cost:	\$44,283.00	Cost:	\$29,233.00	Cost:	\$75,205.00	Cost:	\$54,738.00	
EVALUATION ITEM	POINTS AVAIL.									
The Proposal is determined to be a Commissioner priority area.	5	5		5		5		5		
The proposal is complete and adheres to the format outlined in the RFP	5	5		5			3		5	
The project addresses the issues put forth by USDA, as stated in the RFP	25	25		25		25		22		
The outcomes and indicators are clearly defined and are clearly measurable, including methods of monitoring and data collection	20		7		8		5		18	
The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers	15		11		12		12		12	
Anticipated benefit in relation to proposed cost	30		25		30		10		25	
TOTAL	<u>100</u>	<u>78</u>		85		<u>60</u>		<u>87</u>		
PROPOSAL SUBMITTED BY:		MELNA – IPM		Maine Maple Producers Association		Maine Potato Board		University of Maine – Sulfur		
COST: C		Cost:	\$86,950.00	Cost:	\$36,260.00	Cost:	\$99,994.33	Cost:	\$62,644.00	
EVALUATION ITEM	POINTS AVAIL.									
The Proposal is determined to be a Commissioner priority area.	5	5		5		3		1		
The proposal is complete and adheres to the format outlined in the RFP	5		5		5		4		0	
The project addresses the issues put forth by USDA, as stated in the RFP	25		25		20		25		25	

The outcomes and indicators are clearly defined and are clearly measurable, including methods of monitoring and data collection	20		15		10		20		0
The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers	15	10		15		12			8
Anticipated benefit in relation to proposed cost	30	7		28		25			4
TOTAL	<u>100</u>	<u>67</u>		<u>83</u>		<u>89</u>			<u>38</u>
PROPOSAL SUBM	TTED BY:	University of Maine – Expanding Berry Industry		University of Maine – Effects of Fertilizer		University of Maine – Blueberry IPM			
	COST:			Cost:	\$89,314.00	Cost:	\$86,354.00	Cost:	
EVALUATION ITEM	POINTS AVAIL.								
The Proposal is determined to be a Commissioner priority area.	5		2		5		5		
The proposal is complete and adheres to the format outlined in the RFP	5		0		5		5		
The project addresses the issues put forth by USDA, as stated in the RFP	25		25		25		25		
The outcomes and indicators are clearly defined and are clearly measurable, including methods of monitoring and data collection	20		5		20		20		
The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers	15		14		15		15		
Anticipated benefit in relation to proposed cost	30		30		20		25		
TOTAL	<u>100</u>		<u>76</u>		<u>90</u>		<u>95</u>		



Amanda Beal Commissioner

Janet T. Mills Governor

April 22, 2019

Lauchlin W. Titus AgMatters LLC 1063 Main St Vassalboro, ME 04989

SUBJECT: Notice of Conditional Contract Awards under RFP # 201901012, Specialty Crop Block Grant Program

Dear Lauchlin W. Titus:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Specialty Crop Block Grant Program. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

- AgMatters LLC Food Safety Planning
- AgMatters LLC Produce Safety Rule
- Maine Landscape and Nursery Association IPM Education
- Maine Landscape and Nursery Association Plant Something at School
- Maine Maple Producers Association Maple Products Marketing
- Maine Potato Board No-Till practices
- University of Maine Wild Blueberry IPM
- University of Maine Fertilizer effects
- University of Maine Expanding Maine's Berry Industry

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

,

Sincerely,

.

Nancy McBrady / Director, Bureau of Agriculture, Food & Rural Resources



Amanda Beal Commissioner

Janet T. Mills Governor

April 22, 2019

Julie Ann Smith Maine Farm Bureau 4 Gabriel Dr, Ste 1 Augusta, ME 04330

SUBJECT: Notice of Conditional Contract Awards under RFP # 201901012, Specialty Crop Block Grant Program

Dear Julie Ann Smith:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Specialty Crop Block Grant Program. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

- AgMatters LLC Food Safety Planning
- AgMatters LLC Produce Safety Rule
- Maine Landscape and Nursery Association IPM Education
- Maine Landscape and Nursery Association Plant Something at School
- Maine Maple Producers Association Maple Products Marketing
- Maine Potato Board No-Till practices
- University of Maine Wild Blueberry IPM
- University of Maine Fertilizer effects
- University of Maine Expanding Maine's Berry Industry

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Nancy McBrady Director, Bureau of Agriculture, Food & Rural Resources

•



Janet T. Mills Governor

April 22, 2019

Amanda Beal Commissioner

Donald Sproul Maine Landscape and Nursery Association PO Box 4666 Augusta, ME 04330

SUBJECT: Notice of Conditional Contract Awards under RFP # 201901012, Specialty Crop Block Grant Program

Dear Donald Sproul:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Specialty Crop Block Grant Program. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

- AgMatters LLC Food Safety Planning
- AgMatters LLC Produce Safety Rule
- Maine Landscape and Nursery Association IPM Education
- Maine Landscape and Nursery Association Plant Something at School
- Maine Maple Producers Association Maple Products Marketing
- Maine Potato Board No-Till practices
- University of Maine Wild Blueberry IPM
- University of Maine Fertilizer effects
- University of Maine Expanding Maine's Berry Industry

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely, ma

Nancy McBrady () Director, Bureau of Agriculture, Food & Rural Resources

.



Amanda Beal Commissioner

Janet T. Mills Governor

April 22, 2019

Eric Ellis Maine Maple Producers Association 288 Chopps Cross Rd Woolwich, ME 04579

SUBJECT: Notice of Conditional Contract Awards under RFP # 201901012, Specialty Crop Block Grant Program

Dear Eric Ellis:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Specialty Crop Block Grant Program. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

- AgMatters LLC Food Safety Planning
- AgMatters LLC Produce Safety Rule
- Maine Landscape and Nursery Association IPM Education
- Maine Landscape and Nursery Association Plant Something at School
- Maine Maple Producers Association Maple Products Marketing
- Maine Potato Board No-Till practices
- University of Maine Wild Blueberry IPM
- University of Maine Fertilizer effects
- University of Maine Expanding Maine's Berry Industry

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Nancy McBrady Director, Bureau of Agriculture, Food & Rural Resources

.



Amanda Beal Commissioner

Janet T. Mills Governor

April 22, 2019

Jake Dyer Maine Potato Board 744 Main St, Ste 1 Presque Isle, ME 04769

SUBJECT: Notice of Conditional Contract Awards under RFP # 201901012, Specialty Crop Block Grant Program

Dear Jake Dyer:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Specialty Crop Block Grant Program. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

- AgMatters LLC Food Safety Planning
- AgMatters LLC Produce Safety Rule
- Maine Landscape and Nursery Association IPM Education
- Maine Landscape and Nursery Association Plant Something at School
- Maine Maple Producers Association Maple Products Marketing
- Maine Potato Board No-Till practices
- University of Maine Wild Blueberry IPM
- University of Maine Fertilizer effects
- University of Maine Expanding Maine's Berry Industry

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely, Nancy McBrady

Director, Bureau of Agriculture, Food & Rural Resources

.



Amanda Beal Commissioner

Janet T. Mills Governor

April 22, 2019

Lakesh Sharma University of Maine 5717 Corbett Hall Orono, ME 04469

SUBJECT: Notice of Conditional Contract Awards under RFP # 201901012, Specialty Crop Block Grant Program

Dear Lakesh Sharma:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Specialty Crop Block Grant Program. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

- AgMatters LLC Food Safety Planning
- AgMatters LLC Produce Safety Rule
- Maine Landscape and Nursery Association IPM Education
- Maine Landscape and Nursery Association -- Plant Something at School
- Maine Maple Producers Association Maple Products Marketing
- Maine Potato Board No-Till practices
- University of Maine Wild Blueberry IPM
- University of Maine Fertilizer effects
- University of Maine Expanding Maine's Berry Industry

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely, MA

Nancy McBrady / Director, Bureau of Agriculture, Food & Rural Resources

.



Amanda Beal Commissioner

Janet T. Mills Governor

April 22, 2019

David Hanley University of Maine 5717 Corbett Hall Orono, ME 04469

SUBJECT: Notice of Conditional Contract Awards under RFP # 201901012, Specialty Crop Block Grant Program

Dear David Hanley:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Specialty Crop Block Grant Program. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

- AgMatters LLC Food Safety Planning
- AgMatters LLC Produce Safety Rule
- Maine Landscape and Nursery Association IPM Education
- Maine Landscape and Nursery Association Plant Something at School
- Maine Maple Producers Association Maple Products Marketing
- Maine Potato Board No-Till practices
- University of Maine Wild Blueberry IPM
- University of Maine Fertilizer effects
- University of Maine Expanding Maine's Berry Industry

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

•

anu

Nancy McBrady Director, Bureau of Agriculture, Food & Rural Resources



Amanda Beal Commissioner

Janet T. Mills Governor

April 22, 2019

Yongjiang Zhang University of Maine 5717 Corbett Hall Orono, ME 04469

SUBJECT: Notice of Conditional Contract Awards under RFP # 201901012, Specialty Crop Block Grant Program

Dear Yongjiang Zhang:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Specialty Crop Block Grant Program. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

- AgMatters LLC Food Safety Planning
- AgMatters LLC Produce Safety Rule
- Maine Landscape and Nursery Association IPM Education
- Maine Landscape and Nursery Association Plant Something at School
- Maine Maple Producers Association Maple Products Marketing
- Maine Potato Board No-Till practices
- University of Maine Wild Blueberry IPM
- University of Maine Fertilizer effects
- University of Maine Expanding Maine's Berry Industry

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Nancy McBrady Director, Bureau of Agriculture, Food & Rural Resources

.



Amanda Beal Commissioner

Janet T. Mills Governor

April 22, 2019

Seanna Annis University of Maine 5717 Corbett Hall Orono, ME 04469

SUBJECT: Notice of Conditional Contract Awards under RFP # 201901012, Specialty Crop Block Grant Program

Dear Seanna Annis:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Specialty Crop Block Grant Program. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

- AgMatters LLC Food Safety Planning
- AgMatters LLC Produce Safety Rule
- Maine Landscape and Nursery Association IPM Education
- Maine Landscape and Nursery Association Plant Something at School
- Maine Maple Producers Association Maple Products Marketing
- Maine Potato Board No-Till practices
- University of Maine Wild Blueberry IPM
- University of Maine Fertilizer effects
- University of Maine Expanding Maine's Berry Industry

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Nancy McBrady Director, Bureau of Agriculture, Food & Rural Resources

.

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: AgMatters LLC – Keeping up with PSR DATE: 04/16/2019

Instructions: The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry **NAME OF RFP COORDINATOR:** Leigh Hallett **NAMES OF EVALUATORS:** Joy Bonenfant, Ellen McAdam, Tom Gordon, Janet Sawyer, Shannon Grimes,

NAMES OF EVALUATORS: Joy Bonenfant, Ellen McAdam, Tom Gordon, Janet Sawyer, Shannon Grimes, Noah Winslow

SUMMARY PAGE

Pass/Fail Criteria			
	Pass:	Fail:	
è Appendix A – Proposal Cover Page	X		
è Appendix B – Debarment, Performance and Non-collusion Certification	X		
è Appendix C - Litigation	Х		
	-		
	Points A	warded:	
Numerical Score:			
The proposal is determined to be a Commissioner priority area (Max: 5 Points)	5		
The proposal is complete and adheres to the format outlined in the RFP (Max: 5 Points)	5		
The project addresses the issues put forth by USDA, as stated in the RFP (Max: 25 Points)	25		
The outcomes and indicators are clearly defined and are clearly measurable, including methods of monitoring and data collection (Max: 20 Points)	7	,	
The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers (Max: 15 Points)	1	1	
Anticipated benefit in relation to proposed cost (Max: 30 Points)	2	5	
TOTAL POINTS (Max: 100 Points)	7	8	

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: AgMatters LLC – Keeping up with PSR DATE: 04/16/2019

The proposal is determined to be a Commissioner priority area.

Total Points Available: 5 Score: 5 **Evaluation Team Comments:** Priority areas are 1 and 2

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: AgMatters LLC – Keeping up with PSR DATE: 04/16/2019

The proposal is complete and adheres to the format outlined in the RFP.

Total P	oints Available: 5	<u>Score</u> : 5
	*******************************	***************************************
Evaluation Team Comments:		
Proposal is complete		
Proposal is complete Font is size 10 instead of 11 or 12 as	stated	

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: AgMatters LLC – Keeping up	o with PSR							
DATE: 04/16/2019								
		USDA as stated in the PED						
	The project addresses the issues put forth by USDA, as stated in the RFP.							
Total Po	pints Available: 25	<u>Score</u> : 25						
*******	*****	***************************************						
	*****	*****						
Evaluation Team Comments:								
Addressed 3 issues stated by USDA								

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: AgMatters LLC – Keeping up with PSR DATE: 04/16/2019

The outcomes and indicators are clearly defined and are clearly measurable, including methods of monitoring and data collection.

Total Points Available: 20 Score: 7

Evaluation Team Comments:

PSR is more specific and it might be easier to ask specific questions in a survey and quiz to indicate what has been learned

PSR is constantly changing and the education is needed, along with continuing education.

Discussion regarding potential reach – what impact will the proposal have across the industry/state? Uses the method of a survey of participants ("Raise your hand if you did not learn anything, and if you did not increase your knowledge of food safety")

Monitoring outcomes therefore is difficult. The survey of participants is by show of hands and ambiguous

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: AgMatters LLC – Keeping up with PSR DATE: 04/16/2019

The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers.

Total Points Available: 15

Score: 11

Evaluation Team Comments:

Between 200 and 250 beneficiaries Impacts multiple specialty crop producers

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: AgMatters LLC – Keeping up with PSR DATE: 04/16/2019

Anticipated benefit in relation to proposed cost

Score: 25

Total Points Available: 30

Evaluation Team Comments:

Moving target of the federal regulations is a concern

It is a relatively low cost proposal

Likelihood of the project becoming self-sustaining is small. Someone needs to do it, but the cost is high Are meetings the best way to get the word out? Discussion about whether there are other ways the information could be disseminated.

Duly noted: cooperative extension research has shown that peer-to-peer learning is effective in ag. Cost breaks down to about \$175 per participant

Discussion about on-site work being different than the presentation to big groups.

Growers might just get to a couple of meetings per year, and can get caught off guard by changes. Meetings can be a good way to share this information. Getting individual farmers together is a good approach.

The moving target aspect is hard.

Why are there 2 proposals? Questions about whether 2 separate proposals are necessary:

GAP is industry mandated and the other is federally mandated (FSMA)

Travel costs seem somewhat high.
RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: AgMatters LLC – Food Safety Planning DATE: 04/16/2019

Instructions: The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry **NAME OF RFP COORDINATOR:** Leigh Hallett **NAMES OF EVALUATORS:** Joy Bonenfant, Ellen McAdam, Tom Gordon, Janet Sawyer, Shannon Grimes,

NAMES OF EVALUATORS: Joy Bonenfant, Ellen McAdam, Tom Gordon, Janet Sawyer, Shannon Grimes, Noah Winslow

SUMMARY PAGE

Pass/Fail Criteria		
	Pass:	Fail:
è Appendix A – Proposal Cover Page	X	
è Appendix B – Debarment, Performance and Non-collusion Certification	X	
è Appendix C - Litigation	X	
	Points A	warded
Numerical Score:		
The proposal is determined to be a Commissioner priority area (Max: 5 Points)	5	5
The proposal is complete and adheres to the format outlined in the RFP (Max: 5 Points)	5	5
The project addresses the issues put forth by USDA, as stated in the RFP (Max: 25 Points)	2	5
The outcomes and indicators are clearly defined and are clearly measurable, including methods of monitoring and data collection (Max: 20 Points)	ε	3
The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers (Max: 15 Points)	1	2
Anticipated benefit in relation to proposed cost (Max: 30 Points)	3	0
TOTAL POINTS (Max: 100 Points)	8	5

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: AgMatters LLC – Food Safety Planning DATE: 04/16/2019

The proposal is determined to be a Commissioner priority area.

The proposal is determined to be a commissioner priority area.
Total Points Available: 5 Score: 5

Evaluation Team Comments:
Year 2 out of 3 with 250 beneficiaries in year 1 – seems good for new farmers too.
Food Safety
Record keeping approach is interesting. Another way to use the records you must keep for FSMA.
Anything that cuts down on paperwork is good. Keeping records can be useful
Previous report shows they reached a large number of people.

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: AgMatters LLC – Food Safety Planning DATE: 04/16/2019

The proposal is complete and adheres to the format outlined in the RFP.

	Total Points Available: 5	<u>Score</u> : 5
****	**********	*********
Evaluation Team Comment	t <u>s</u> :	
It is complete and in the rig Size 10 font instead of 11 o	nt format	
No missing information		

 RFP #: 201901012

 RFP TITLE: Specialty Crop Block Grant

 BIDDER: AgMatters LLC - Food Safety Planning

 DATE: 04/16/2019

 The project addresses the issues put forth by USDA, as stated in the RFP.

 Total Points Available: 25

 Score: 25

 Evaluation Team Comments:

 Addressed multiple USDA priorities:

Food Safety Improving efficiency and reducing cost Improving the capacity of all entities
Improving efficiency and reducing cost
Improving the capacity of all entities

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: AgMatters LLC – Food Safety Planning DATE: 04/16/2019

The outcomes and indicators are clearly defined and are clearly measurable, including methods of monitoring and data collection.

Total Points Available: 20 Score: 8

Evaluation Team Comments:

Issues with data collection: there isn't a real way of telling for what people have learned or if their records are improving

Show of hands tends to contribute to peer pressure

(Clear outcomes will not be measurable with just 2 questions and a show of hands.)

The questions currently being asked don't seem to measure the outcomes. Outcome is supposed to be better records

Discussion about a follow up survey to collect feedback: possibly right after the class and again in 6 months to see if the information was used.

Nice to have some feel for what impact is being had relative to the industry, or just a certain select groups They do speak at numerous Trades Shows and meetings to pass the information of food safety along. They do work with individual farmers to educate on food safety

Should insure that the responses to the surveys show up in the annual report to ACF.

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: AgMatters LLC – Food Safety Planning DATE: 04/16/2019

The project proposed shows how Specialty Crops in Maine will impact multiple specialty crop producers. Total Points Available: 15 Score: 12 **Evaluation Team Comments:** Anticipated benefit is several thousand Maine farms, but the template says up to 50 growers a year. Discussion about who is impacted - thousands or 50? It may be that they are visiting 50 farms directly, versus speaking to groups. Proposal states the work is around the State. Discussion about whether there is wide impact/industry impact, or is it localized. They seem to be doing a good job at reaching to large number of producers.

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: AgMatters LLC – Food Safety Planning DATE: 04/16/2019

*****	********	**********	
Anticipated benefit in relation to proposed cost			
	Total Points Available: 30	<u>Score</u> : 30	
***************************************	***************************************	***************************************	
Evaluation Team Common	4-		
Evaluation Team Commer	its:		
It's a relatively low-cost pro	nosal		
About \$600 per participant			

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: Maine Farm Bureau DATE: 04/16/2019

Instructions: The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry **NAME OF RFP COORDINATOR:** Leigh Hallett **NAMES OF EVALUATORS:** Joy Bonenfant, Ellen McAdam, Tom Gordon, Janet Sawyer, Shannon Grimes,

NAMES OF EVALUATORS: Joy Bonenfant, Ellen McAdam, Tom Gordon, Janet Sawyer, Shannon Grimes, Noah Winslow

SUMMARY PAGE

Pass/Fail Criteria		
	Pass:	Fail:
è Appendix A – Proposal Cover Page	X	
è Appendix B – Debarment, Performance and Non-collusion Certification	X	
è Appendix C - Litigation	X	
	Points A	warded:
Numerical Score:		<u>Indiada</u>
The proposal is determined to be a Commissioner priority area (Max: 5 Points)	5	5
The proposal is complete and adheres to the format outlined in the RFP (Max: 5 Points)	3	3
The project addresses the issues put forth by USDA, as stated in the RFP (Max: 25 Points)	2	5
The outcomes and indicators are clearly defined and are clearly measurable, including methods of monitoring and data collection (Max: 20 Points)	5	5
The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers (Max: 15 Points)	1	2
Anticipated benefit in relation to proposed cost (Max: 30 Points)	1	0
TOTAL POINTS (Max: 100 Points)	6	0

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: Maine Farm Bureau DATE: 04/16/2019

The proposal is determined to be a Commissioner priority area.

Total Points Available: 5 Score: 5 **Evaluation Team Comments:** Does address the Commissioner's priority area FSMA

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: Maine Farm Bureau DATE: 04/16/2019

The proposal is complete and adheres to the format outlined in the RFP.

Total Points Available: 5

<u>Score</u>: 3

Evaluation Team Comments:

Description thin – it's hard to understand exactly what is proposed. Not enough detail		
Could have had more detail and described an indicator with the outcomes		
This proposal is hard to read – difficult to find where the various pieces are.		

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: Maine Farm Bureau DATE: 04/16/2019

The project addresses the issues put forth by USDA, as stated in the RFP.
Total Points Available: 25 Score: 25

Evaluation Team Comments:
Food Safety and FSMA are both priority Pest and Disease Control

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: Maine Farm Bureau DATE: 04/16/2019

The outcomes and indicators are clearly defined and are clearly measurable, including methods of monitoring and data collection.

Total Points Available: 20 Score: 5

Evaluation Team Comments:

No indicator was specifically mentioned. Mentioned data collection via a survey, and track # of pesticide credits for participants.

A survey would be sent out later

Outcome 7 was checked, but no indicator listed

What does the survey include? Committee wondered what the questions would be, what metrics tracked. Outcomes aren't clear.

This area of the proposal is very weak.

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: Maine Farm Bureau DATE: 04/16/2019

The project proposed shows how Specialty Crops in Maine will impact multiple specialty crop producers. Total Points Available: 15 Score: 12 **Evaluation Team Comments:** 300 plus growers Would develop training materials for future years to impact a wider distribution 20 hours of training and video conferencing (seems lean - would videos be recorded for wider dispersal?) Wasn't clear how the participants would be selected and how many sessions, both in person and video conferencing will be held Questions about video equipment - how does that fit in to extend reach? Multiple support letters

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: Maine Farm Bureau DATE: 04/16/2019

Anticipated benefit in relation to proposed cost
Total Points Available: 30 Score: 10

Evaluation Team Comments:
Purchase of video conferencing equipment discussed – why is it needed, where would it be used? Is it for multiple years? Seems out of place in the budget. (ACF would have to check whether it would be allowable.)
Cost is high for only 300 growers impacted. Most of the budget is for the consultant, with unclear tangible outcomes. (How much time will be spent with growers? A lot of time in research, when it's not clear why so much time is allocated.)
Consultant is well-known and qualified for the project, but it's not clear that someone so qualified (and costly) is needed for the work described.
Consultant has not had training in the use of sanitizers in FSMA (not a problem directly, but does raise questions about why this particular consultant was selected)
It's an important subject. It's a new area for concern – but is this the best way to address the issue? UM fact sheets and that kind of approach might be better suited – more ROI
OM fact sheets and that kind of approach might be better suited – more KOI

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: MELNA – Plant Something at School DATE: 04/16/2019

Instructions: The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry **NAME OF RFP COORDINATOR:** Leigh Hallett **NAMES OF EVALUATORS:** Joy Bonenfant, Ellen McAdam, Tom Gordon, Janet Sawyer, Shannon Grimes,

NAMES OF EVALUATORS: Joy Bonenfant, Ellen McAdam, Tom Gordon, Janet Sawyer, Shannon Grimes, Noah Winslow

SUMMARY PAGE

Pass/Fail Criteria		
	Pass:	Fail:
è Appendix A – Proposal Cover Page	X	
è Appendix B – Debarment, Performance and Non-collusion Certification	X	
è Appendix C - Litigation	X	
	Points A	warded
Numerical Score:		
The proposal is determined to be a Commissioner priority area (Max: 5 Points)	5	5
The proposal is complete and adheres to the format outlined in the RFP (Max: 5 Points)	5	5
The project addresses the issues put forth by USDA, as stated in the RFP (Max: 25 Points)	2	2
The outcomes and indicators are clearly defined and are clearly measurable, including methods of monitoring and data collection (Max: 20 Points)	1	8
The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers (Max: 15 Points)	1	2
Anticipated benefit in relation to proposed cost (Max: 30 Points)	2	5
TOTAL POINTS (Max: 100 Points)	8	7

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: MELNA – Plant Something at School DATE: 04/16/2019

The proposal is determined to be a Commissioner priority area.

Total Points Available: 5 Score: 5 **Evaluation Team Comments:** Second year of the proposal Number 3 - Marketing

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: MELNA – Plant Something at School DATE: 04/16/2019

The proposal is complete and adheres to the format outlined in the RFP.

	Total Points Available: 5	<u>Score</u> : 5	
******	*********	*****	*****
Evaluation Team Comments	:		

Meets requirements. Clearly indicates it is a 2nd year project, and what was completed in the first year.

it is a 2 rd year project, and what was completed in the first year.

FP #: 2019 FP TITLE IDDER: M ATE: 04/1	: Specialty Crop ELNA – Plant S	Block Grant Something at	School			
******	The project		the issues pu		SDA, as stated in t	the RFP.
			nts Available	-	<u>Score</u> : 22	
******	*****	*****	*****	*****	*****	******
	••••••••••••••••••••••••••••••••••••••		**********	******	******	******
	ng child and adu		wledge of spe	cialty crops		
			go o. op o			

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: MELNA – Plant Something at School DATE: 04/16/2019

The outcomes and indicators are clearly defined and are clearly measurable, including methods of monitoring and data collection.

Total Points Available: 20 Score: 18

Evaluation Team Comments:

Three outcomes are referenced, with specific indicators Sales increase - mentioned % of increase, but not the exact format asked in the template. Pre- and post-survey with the children: potentially good metrics. (Note: ACF should be sure that this information is included in the reports to ACF.)

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: MELNA – Plant Something at School DATE: 04/16/2019

The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers.
Total Points Available: 15 Score: 12

Evaluation Team Comments:
Some questions about how many producers might be impacted. Designated beficiaries are kids and families.
Since this project involves children, there potential impact to future specialty crop consumers.
Growing the next generation of producers!

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: MELNA – Plant Something at School DATE: 04/16/2019

Anticipated benefit in relation to proposed cost
Total Points Available: 30 Score: 25

Evaluation Team Comments:
The project could impact lot of kids and their families
The cost seems appropriate to the potential impact.
Unclear of the funding stream
Letters of support would help illustrate the demand among producers.
How effective has the project been. Is there any data to show this is effective? Are the funds getting the return on the investment?
Tree planting project – discussion about whether this is a good investment, and whether survival is likely, with relatively little follow up. Conclusion: Follow-up should be adequate.

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: MELNA - IPM DATE: 04/16/2019

Instructions: The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry **NAME OF RFP COORDINATOR:** Leigh Hallett **NAMES OF EVALUATORS:** Joy Bonenfant, Ellen McAdam, Tom Gordon, Janet Sawyer, Shannon Grimes,

NAMES OF EVALUATORS: Joy Bonenfant, Ellen McAdam, Tom Gordon, Janet Sawyer, Shannon Grimes, Noah Winslow

SUMMARY PAGE

Pass/Fail Criteria			
	Pass:	Fail:	
è Appendix A – Proposal Cover Page	Х		
è Appendix B – Debarment, Performance and Non-collusion Certification	X		
è Appendix C - Litigation	X		
	T		
	Points A	warded:	
Numerical Score:			
The proposal is determined to be a Commissioner priority area (Max: 5 Points)	5	5	
The proposal is complete and adheres to the format outlined in the RFP (Max: 5 Points)		5	
The project addresses the issues put forth by USDA, as stated in the RFP (Max: 25 Points)	25		
The outcomes and indicators are clearly defined and are clearly measurable, including methods of monitoring and data collection (Max: 20 Points)	1	5	
The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers (Max: 15 Points)		0	
Anticipated benefit in relation to proposed cost (Max: 30 Points)		7	
TOTAL POINTS (Max: 100 Points)	6	7	

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: MELNA - IPM DATE: 04/16/2019

The proposal is determined to be a Commissioner priority area.

Total Points Available: 5 Score: 5 **Evaluation Team Comments:** IPM is a priority area

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: MELNA - IPM DATE: 04/16/2019

The proposal is complete and adheres to the format outlined in the RFP.

Total Points Available: 5 <u>Score</u>: 5 **Evaluation Team Comments:** Complete format. No real issues.

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: MELNA - IPM DATE: 04/16/2019

The project addresses the issues put forth by USDA, as stated in the RFP.						
Total Points Available: 25 Score: 25						

Evaluation Team Comments:						
Pest Control						
Sustainability						

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: MELNA - IPM DATE: 04/16/2019

The outcomes and indicators are clearly defined and are clearly measurable, including methods of monitoring and data collection.

Total Points Available: 20 Score: 15

Evaluation Team Comments:

Very clear about the outcomes and indicators, with specific numbers included.

Unsure about the link between the project method and projected sales increases.

Proposals with marketing components have to include outcome 1 and indicate how much the sales will increase in the format of X to X

Enhance competitiveness of specialty crops

Uncomfortable with trying to achieve income sales and jobs when the purpose of the project is to measure IPM for consumers. Incongruity between increased sales and jobs when the purpose is good gardening practices.

Confusion regarding using the term "marketing" on an education project. The emphasis on marketing and marketing indicators. There should be a measure that captures the number of consumers **educated**. Committee discusses potential indicators.

Proposal argues: if businesses can increase awareness, and consumers take home healthier plants, and keep healthier plants, it will benefit sales. Committee discusses the potential sales impact.

Need indicators that better deal with education aspect for buyers/consumers. Have consumers learned anything? How will this be tracked and reported?

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: MELNA - IPM DATE: 04/16/2019

The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers. **Total Points Available: 15** Score: 10 **Evaluation Team Comments:** Homeowners are the primary target. Discussion about how many producers could be positively impacted. Greenhouses/nurseries are beneficiaries. Benefits a specific subset of growers that offers seedlings. Discussion about the negative impact there has been for producers due to a lot of negative publicity around pesticides in recent years.

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: MELNA - IPM DATE: 04/16/2019

Anticipated benefit in relation to proposed cost
Total Points Available: 30 Score: 7

Evaluation Team Comments:
Advocacy budget questioned. This would be hard to justify in this program.
15,000 for a sponsorship of the Flower Show is not allowable.
Money in the budget for both public relation campaign and advocacy. Confused about the distinction between the 2 budget lines. Discussion about \$15,000 for regulatory advocacy – discussion about whether this aligns with goals of the program.
Is the theme of the project to discourage anti-IPM legislation? How does that align with SCBG goals? If this project is selected, unallowable costs cannot be funded.
What is the Extension offering now? More is needed – they may not be reaching the general public. Where does this fit in with Extension work?
Cost of this project seems out of proportion to outcomes.
If accepted, ACF will need to secure more detailed descriptions of the marketing materials that will be paid for, and keep copies of funded print materials.

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: Maine Maple Producers Association DATE: 04/16/2019

Instructions: The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry **NAME OF RFP COORDINATOR:** Leigh Hallett **NAMES OF EVALUATORS:** Joy Bonenfant, Ellen McAdam, Tom Gordon, Janet Sawyer, Shannon Grimes,

Names OF EVALUATORS: Joy Bonenfant, Ellen McAdam, Tom Gordon, Janet Sawyer, Shannon Grimes, Noah Winslow

SUMMARY PAGE

Pass/Fail Criteria			
	Pass:	Fail:	
è Appendix A – Proposal Cover Page	X		
è Appendix B – Debarment, Performance and Non-collusion Certification	X		
è Appendix C - Litigation	X		
	Points A	warded	
Numerical Score:			
The proposal is determined to be a Commissioner priority area (Max: 5 Points)	5	5	
The proposal is complete and adheres to the format outlined in the RFP (Max: 5 Points)		5	
The project addresses the issues put forth by USDA, as stated in the RFP (Max: 25 Points)	20		
The outcomes and indicators are clearly defined and are clearly measurable, including methods of monitoring and data collection (Max: 20 Points)	1	0	
The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers (Max: 15 Points)		5	
Anticipated benefit in relation to proposed cost (Max: 30 Points)		8	
TOTAL POINTS (Max: 100 Points)	8	3	

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: Maine Maple Producers Association DATE: 04/16/2019

The proposal is determined to be a Commissioner priority area.

Total Points Available: 5 Score: 5 **Evaluation Team Comments:** Continuing project Marketing

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: Maine Maple Producers Association DATE: 04/16/2019

The proposal is complete and adheres to the format outlined in the RFP.

	ine propoe				
		Total Points A	vailable: 5	<u>Score</u> : 5	
*****	*****	*****	*****	*****	******
Evaluation Tear	n Comments	<u>s</u> :			
Complete and r	neets format				
Size 10 font rat	her than 11 c	or 12 requested. (No points dedu	cted)	
		12 10400000. (0.00.)	

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: Maine Maple Producers Association DATE: 04/16/2019
The project addresses the issues put forth by USDA, as stated in the RFP.
Total Points Available: 25 Score: 20

Evaluation Team Comments
Proposes to increase consumption of specialty crop.
(Proposal does not clearly indicate USDA priority area – committee would like to see that more clearly indicated.)
Proposes to increase sales.

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: Maine Maple Producers Association DATE: 04/16/2019

The outcomes and indicators are clearly defined and are clearly measurable, including methods of monitoring and data collection.

Total Points Available: 20 Score: 10

Evaluation Team Comments:

Outcome 1 and indicator 1 – does it indicate actual sales increase or is it a prediction of future sales? Committee unsure.

Did have initial figures across the industry.

Project aims to increase DTC sakes.

Outcome doesn't address increase of sales, only increase of price. Discussion about metrics.

Talk about number of Maine breweries using Maple sap in products, but no letter of support to back this assertion.

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: Maine Maple Producers Association DATE: 04/16/2019

The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers.					
Total Points Available: 15	<u>Score</u> : 15				
***************************************	***************************************				
Evaluation Team Comments:					
450 licensed Maple Producers					
Discussion about maple industry and trade groups.					
Project could impact producers across the state.					

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: Maine Maple Producers Association DATE: 04/16/2019

Anticipated benefit in relation to proposed cost
Total Points Available: 30 Score: 28

Evaluation Team Comments:
Maine Maple Sunday – putting some of their marketing efforts with the Maine Office of Tourism.
Can southern Maine sugar houses support a large increase of visitors? Would we be advertising to attract
them to overcrowded venues? Would attracting increased visitors from other parts of NE really increase sales?
Open the sugar houses open on other weekends.
It would be good if this proposal weren't focused exclusively on marketing MMS.

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: Maine Potato Board DATE: 04/16/2019

Instructions: The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry **NAME OF RFP COORDINATOR:** Leigh Hallett **NAMES OF EVALUATORS:** Joy Bonenfant, Ellen McAdam, Tom Gordon, Janet Sawyer, Shannon Grimes,

NAMES OF EVALUATORS: Joy Bonenfant, Ellen McAdam, Tom Gordon, Janet Sawyer, Shannon Grimes, Noah Winslow

SUMMARY PAGE

Pass/Fail Criteria		
	Pass:	<u>Fail:</u>
è Appendix A – Proposal Cover Page	Х	
è Appendix B – Debarment, Performance and Non-collusion Certification	Х	
è Appendix C - Litigation	Х	
	Points A	warded:
Numerical Score:		
The proposal is determined to be a Commissioner priority area (Max: 5 Points)	3	3
The proposal is complete and adheres to the format outlined in the RFP (Max: 5 Points)	4	
The project addresses the issues put forth by USDA, as stated in the RFP (Max: 25 Points)	25	
The outcomes and indicators are clearly defined and are clearly measurable, including methods of monitoring and data collection (Max: 20 Points)	2	0
The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers (Max: 15 Points)	1:	2
Anticipated benefit in relation to proposed cost (Max: 30 Points)	2	5
TOTAL POINTS (Max: 100 Points)	8	9
RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: Maine Potato Board DATE: 04/16/2019

The proposal is determined to be a Commissioner priority area.

Total Points Available: 5 Score: 3

Evaluation Team Comments:
International and domestic market specialty crops. Priority areas aren't identified: committee discusses.
Committee wished this were addressed more directly.
Expanding the yield could expand markets.
<u> </u>

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: Maine Potato Board DATE: 04/16/2019

The proposal is complete and adheres to the format outlined in the RFP.

Total Points Available: 5

<u>Score</u>: 4

Evaluation Team Comments:

Confusion that the personnel costs were in a different spreadsheet in the application. Mostly complete and in the right format.

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: Maine Potato Board DATE: 04/16/2019

The project addresses the issues put forth by USDA, as stated in the RFP.		
Total Points Available: 25 Score: 25		

Evaluation Team Comments:		
Conservation research		
Sustainability Improving efficiency		
This is a production side project.		

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: Maine Potato Board DATE: 04/16/2019

The outcomes and indicators are clearly defined and are clearly measurable, including methods of monitoring and data collection.

 Total Points Available:
 20
 Score:
 20

Evaluation Team Comments:

Outcomes 4 and 5 with clear indicators of both.

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: Maine Potato Board DATE: 04/16/2019

The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers. Total Points Available: 15 Score: 12 ********** **Evaluation Team Comments:** Mentions 235 growers and 160 farms could be impacted (No letters of support.)

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: Maine Potato Board DATE: 04/16/2019

Anticipated benefit in relation to proposed cost			
*******	<u>Total Points Available</u> : 30	<u>Score</u> : 25	
Evaluation Team Comme	<u>nts</u> :		
70% of budget is for perso	onnel Questions about FTE and fring	a Personnel costs will need to be	

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: University of Maine – Sulfur recommendations DATE: 04/16/2019

Instructions: The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry **NAME OF RFP COORDINATOR:** Leigh Hallett **NAMES OF EVALUATORS:** Joy Bonenfant, Ellen McAdam, Tom Gordon, Janet Sawyer, Shannon Grimes,

Names OF EVALUATORS: Joy Bonenfant, Ellen McAdam, Tom Gordon, Janet Sawyer, Shannon Grimes, Noah Winslow

SUMMARY PAGE

Pass/Fail Criteria		
	Pass:	<u>Fail:</u>
è Appendix A – Proposal Cover Page	Х	
è Appendix B – Debarment, Performance and Non-collusion Certification	Х	
è Appendix C - Litigation	X	
	1	
	Points A	warded
Numerical Score:		
The proposal is determined to be a Commissioner priority area (Max: 5 Points)	1	
The proposal is complete and adheres to the format outlined in the RFP (Max: 5 Points)	()
The project addresses the issues put forth by USDA, as stated in the RFP (Max: 25 Points)	2	5
The outcomes and indicators are clearly defined and are clearly measurable, including methods of monitoring and data collection (Max: 20 Points))
The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers (Max: 15 Points)	8	3
Anticipated benefit in relation to proposed cost (Max: 30 Points)	4	Ļ
TOTAL POINTS (Max: 100 Points)	3	8

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: University of Maine – Sulfur recommendations DATE: 04/16/2019

The proposal is determined to be a Commissioner priority area.

	Total Points Available: 5	<u>Score</u> : 1
****	*****	***************************************
Evaluation Team Comment	<u>s</u> :	
No priorities		
Could be IPM		
Priority areas are not spelle	d out	
Does not count as a continu	ation of a previous project becau	use it wasn't submitted as such.

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: University of Maine – Sulfur recommendations DATE: 04/16/2019

The proposal is complete and adheres to the format outlined in the RFP.

Total Points Available: 5 Score: 0

Evaluation Team Comments:

Incomplete as presented. This is a copy of last year's proposal, without any updates to make it a Year 2 proposal.

Wrong template (this is a copy of last year's proposal, but the template has changed).

Not updated – budget, methodology, etc... same as last year's proposal.

RFP #: 201901012 RFP TITLE: Specialty Crop B BIDDER: University of Main DATE: 04/16/2019	lock Grant e – Sulfur recommendations	
******	*****	*********
The project	addresses the issues put forth b	by USDA, as stated in the RFP.
	Total Points Available: 25	<u>Score</u> : 25
******	***************************************	***************************************
Evaluation Team Commer		***************************************
Research		
Pest and Disease Control		
Sustainability		

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: University of Maine – Sulfur recommendations DATE: 04/16/2019

The outcomes and indicators are clearly defined and are clearly measurable, including methods of monitoring and data collection. Total Points Available: 20 Score: 0 **Evaluation Team Comments:** What are they doing for the 2nd year? All outcomes are simply duplicated from Year one. What has changed? Why would we refund a second year with no progression?

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: University of Maine – Sulfur recommendations DATE: 04/16/2019

The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers. Total Points Available: 15 Score: 8 **Evaluation Team Comments:** No support letters 250 New England potato Growers 90 Maine growers

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: University of Maine – Sulfur recommendations DATE: 04/16/2019

Anticipated benefit in relation to proposed cost		
Total Points Available: 30 Score: 4		

Evaluation Team Comments:		
How big of an issue is sulfur in the potato industry?		
Have the farmers depleted the soil so much that this is needed.		
No letters of support from the collaborator or the industry.		
What is the year 2 budget or is this the entire project		
High fringe		
No clear information about the 2 nd year.		
Others have researched this topic. What is new?		

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: University of Maine – Expanding Maine's Berry Industry DATE: 04/16/2019

Instructions: The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry **NAME OF RFP COORDINATOR:** Leigh Hallett **NAMES OF EVALUATORS:** Joy Bonenfant, Ellen McAdam, Tom Gordon, Janet Sawyer, Shannon Grimes,

NAMES OF EVALUATORS: Joy Bonenfant, Ellen McAdam, Tom Gordon, Janet Sawyer, Shannon Grimes, Noah Winslow

SUMMARY PAGE

Pass/Fail Criteria		
	Pass:	Fail:
è Appendix A – Proposal Cover Page	X	
è Appendix B – Debarment, Performance and Non-collusion Certification	X	
è Appendix C - Litigation	X	
	-	
	Points A	warded
Numerical Score:		
The proposal is determined to be a Commissioner priority area (Max: 5 Points)	2	2
The proposal is complete and adheres to the format outlined in the RFP (Max: 5 Points)	0)
The project addresses the issues put forth by USDA, as stated in the RFP (Max: 25 Points)	2	5
The outcomes and indicators are clearly defined and are clearly measurable, including methods of monitoring and data collection (Max: 20 Points)	5	5
The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers (Max: 15 Points)	1	4
Anticipated benefit in relation to proposed cost (Max: 30 Points)	3	0
TOTAL POINTS (Max: 100 Points)	7	6

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: University of Maine – Expanding Maine's Berry Industry DATE: 04/16/2019

The proposal is determined to be a Commissioner priority area.

<u>To</u>	tal Points Available: 5	<u>Score</u> : 2
****	*****	*****
Evaluation Team Comments:		
Not a commissioner's priority		
Not a commissioner's priority Domestic expansion Maine Spec	ialty crops?	
· · ·	· ·	

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: University of Maine – Expanding Maine's Berry Industry DATE: 04/16/2019

The proposal is complete and adheres to the format outlined in the RFP.

Total Points Available: 5 Score: 0

Evaluation Team Comments:
Doesn't seem to complete the template.
Needs more detailed narrative, more scientific specificity. Didn't choose the right outcomes that matched the narrative.
Outcomes switch back and forth. Which will they meet?
ACF will need to collect further information prior to completing state plan.

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: University of Maine – Expanding Maine's Berry Inc DATE: 04/16/2019	lustry
DATE: 04/16/2019	
*****	**********
The project addresses the issues put forth b	by USDA, as stated in the RFP.
Total Points Available: 25	<u>Score</u> : 25_
***************************************	***************************************
***************************************	***************************************
Evaluation Team Comments:	
Research new varieties	
Sustainability	

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: University of Maine – Expanding Maine's Berry Industry DATE: 04/16/2019

The outcomes and indicators are clearly defined and are clearly measurable, including methods of monitoring and data collection. Total Points Available: 20 Score: 5 **Evaluation Team Comments:** Confusing discussed several outcomes and indicators, but then discussed different ones later on Not clearly defined. Not clearly measurable with surveys. How are they measuring anything?

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: University of Maine – Expanding Maine's Berry Industry DATE: 04/16/2019			
The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers.			
	Total Points Available: 15	<u>Score</u> : 14	
*****	***************************************	***************************************	
Evaluation Team Comme	<u>nts</u> :		
Mentioned 200 growers/p			
How will they reach the put	roducers rickle down to the producers?		

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: University of Maine – Expanding Maine's Berry Industry DATE: 04/16/2019

Anticipated benefit in relation to proposed cost				
Total Painta Availables 20 Saaras 20				
Total Points Available: 30 Score: 30				

Evaluation Team Comments:				
Confused by the budget, looks like a 3 year budget, if it is a 3-year project then it's a very low cost				
The personnel budget is for all 3 years				
How much of the budget is for the 1 st year? It isn't clear how much of the \$49,000 is for which year.				
Budget shows per/year but adds up to the 3-year total.				
Are they really asking for \$15K per year?				

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: University of Maine – Effects of Fertilizer on Wild Blueberry DATE: 04/16/2019

Instructions: The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry **NAME OF RFP COORDINATOR:** Leigh Hallett **NAMES OF EVALUATORS:** Joy Bopenfant, Ellen McAdam, Tom Gordon, Janet St

NAMES OF EVALUATORS: Joy Bonenfant, Ellen McAdam, Tom Gordon, Janet Sawyer, Shannon Grimes, Noah Winslow

SUMMARY PAGE

Pass/Fail Criteria		
	Pass:	Fail:
è Appendix A – Proposal Cover Page	X	
è Appendix B – Debarment, Performance and Non-collusion Certification	X	
è Appendix C - Litigation	X	
	Points A	warded
Numerical Score:		
The proposal is determined to be a Commissioner priority area (Max: 5 Points)	5	5
The proposal is complete and adheres to the format outlined in the RFP (Max: 5 Points)	5	5
The project addresses the issues put forth by USDA, as stated in the RFP (Max: 25 Points)	25	
The outcomes and indicators are clearly defined and are clearly measurable, including methods of monitoring and data collection (Max: 20 Points)	2	0
The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers (Max: 15 Points)	1	5
Anticipated benefit in relation to proposed cost (Max: 30 Points)	2	0
TOTAL POINTS (Max: 100 Points)	9	0

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: University of Maine – Effects of Fertilizer on Wild Blueberry DATE: 04/16/2019

The proposal is determined to be a Commissioner priority area.

Total Points Available: 5

<u>Score</u>: 5

Evaluation Team Comments:

Continuation of a priority project

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: University of Maine – Effects of Fertilizer on Wild Blueberry DATE: 04/16/2019

The proposal is complete and adheres to the format outlined in the RFP.

	Total Points Available: 5	<u>Score</u> : 5
*****	*****	******
Evaluation Team Comments:		
	1	
Complete and well-done propo	osal	

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: University of Maine – Effects of Fertilizer on Wild Blueberry DATE: 04/16/2019

The project addresses the issues put forth by USDA, as stated in the RFP.			
Total Points Available: 25 Score: 25			

Evaluation Team Comments:			
Research			
Pest and disease control			
Sustainability			

FP #: 201901012 FP TITLE: Specialty Crop Block Grant IDDER: University of Maine – Effects of Fertilizer on Wild Blueberry ATE: 04/16/2019			
The outcomes and indicators are clearly defined and are clearly measurable, including methods of monitoring and data collection.			
	Total Points Available: 20	<u>Score</u> : 20	
****	*****	*****	*****
Evaluation Team Comme	ents:		
	rs well done for both outcomes		

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: University of Maine - Effects of Fertilizer on Wild Blueberry **DATE:** 04/16/2019 The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers. **Total Points Available: 15** Score: 15 **Evaluation Team Comments**: Tough time with pricing and competition. Is increasing yields a goal of producers? Lowering cost likely is. Potential to impact quite a few producers 510 blueberry growers

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: University of Maine – Effects of Fertilizer on Wild Blueberry DATE: 04/16/2019

Anticipated benefit in relation to proposed cost				
Total Points Available: 30 Score: 20				

Evaluation Team Comments:				
The 2 co-PIs not requesting funding for their time				
Beneficial project				
Can build more consumer interest in organic projects				
Should tuition and health insurance be under fringe instead of other? Dept. should check this.				
Really high fringe benefit for technician – Is it allowable for that high a % (p 18). Dept. should check.				
Will the research help lower production costs?				
Are growers really looking to increase yields?				

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: University of Maine – Wild Blueberry IPM DATE: 04/16/2019

Instructions: The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry **NAME OF RFP COORDINATOR:** Leigh Hallett **NAMES OF EVALUATORS:** Joy Bonenfant, Ellen McAdam, Tom Gordon, Janet Sawyer, Shannon Grimes,

Names OF EVALUATORS: Joy Bonenfant, Ellen McAdam, Tom Gordon, Janet Sawyer, Shannon Grimes, Noah Winslow

SUMMARY PAGE

Pass/Fail Criteria			
	Pass:	Fail:	
è Appendix A – Proposal Cover Page	Х		
è Appendix B – Debarment, Performance and Non-collusion Certification	Х		
è Appendix C - Litigation	X		
	-		
	Points A	warded	
Numerical Score:			
The proposal is determined to be a Commissioner priority area (Max: 5 Points)		5	
The proposal is complete and adheres to the format outlined in the RFP (Max: 5 Points)	Ę	5	
The project addresses the issues put forth by USDA, as stated in the RFP (Max: 25 Points)		25	
The outcomes and indicators are clearly defined and are clearly measurable, including methods of monitoring and data collection (Max: 20 Points)	2	0	
The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers (Max: 15 Points)	1	5	
Anticipated benefit in relation to proposed cost (Max: 30 Points)	2	5	
TOTAL POINTS (Max: 100 Points)	9	5	

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: University of Maine – Wild Blueberry IPM DATE: 04/16/2019

The proposal is determined to be a Commissioner priority area.

Total Points Available: 5 Score: 5_ **Evaluation Team Comments:** Continuation of prior project (Year 2 of a 3-year study) IPM project

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: University of Maine – Wild Blueberry IPM DATE: 04/16/2019

The proposal is complete and adheres to the format outlined in the RFP.

Total Points Available: 5

<u>Score</u>: 5

Evaluation Team Comments:

Complete proposal. Readable.

FP #: 201901012 FP TITLE: Specialty Crop IDDER: University of Ma ATE: 04/16/2019	p Block Grant aine – Wild Blueberry IPM	
	ect addresses the issues put forth b	by USDA, as stated in the RFP.
	Total Points Available: 25	<u>Score</u> : 25_
*****	*******	*****
Evaluation Team Comm		***************************************
Research		
Pest and Disease		
Sustainability		

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: University of Maine – Wild Blueberry IPM DATE: 04/16/2019

The outcomes and indicators are clearly defined and are clearly measurable, including methods of monitoring and data collection.

Total Points Available: 20 Score: 20

Evaluation Team Comments:

Two outcomes listed and clear indicators for the outcomes	

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: University of Maine – Wild Blueberry IPM DATE: 04/16/2019

The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers.

Total Points Available: 15

Score: 15

Evaluation Team Comments:

510 growers	
510 growers Support letters included.	

RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant BIDDER: University of Maine – Wild Blueberry IPM DATE: 04/16/2019

Anticipated benefit in relation to proposed cost
Total Points Available: 30 Score: 25

Evaluation Team Comments:
Relatively high cost, at \$86,000 per year
Personnel costs are relatively high.
Doing a cost to yield comparison, which is good (increases ROI for grant).
Committee discusses goals for blueberry industry – what supports growers?
Budget and budget narrative is detailed.

STATE OF MAINE INDIVIDUAL EVALUATION NOTES

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: UMS Peuclofing Sulfur - Lakesh DATE: 4-16-19 EVALUATOR NAME: Mah Winstow EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

	Elected	Not	ta	participate	due	+.	potential	conflict of in	lerest.
							······································		
	· · · · · · · · · · · · · · · · · · ·						<u></u>		
	······································								
								<u></u>	
								······································	
	·······								
· · · · · · · · · · · · · · · · · · ·			-						
			<u> </u>	<u>, , , , , , , , , , , , , , , , , , , </u>					
	······································								
									{
							·····		
								· · · · ·	
]
						<u> </u>		· · · · · · · · · · · · · · · · · · ·	

STATE OF MAINE

RFP #: 201901901012
RFP TITLE: Specialty Crop Block Grant BIDDER NAME: UMS Developing Sulfur -Lakes DATE: 4/8/19 EVALUATOR NAME: Jan et Sawyer
BIDDER NAME: UMS DEVELOPTING JUHUN -CAKES
DATE: 9/8/19 ~ 10
EVALUATOR NAME: /an et Jawyer
EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

(oop Extention woll develop sulfer recommendations for yield + quality reduction of chemical fertitizers organic grower included science -y
for yield + quality
Organic grower in ward
science -y
RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: University of Maine System (Sharma) DATE: 4/9/2019 EVALUATOR NAME: Ellen McAdam EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments: Developing Sulfur Recommendations for Maine Potato Growers

Support Letters: None included. McCain Foods is cited as a collaborator.

Background: Less acid rain, due to stricter EPA rules over the years, have resulted in less sulfur (S) in the soil. Also, farmers are using less ammonium sulfate as a source of nitrogen because they are growing more grains, etc. during non-potato years (?) S is therefore not being added to soils the way it used to be, which affects the potato crop (inc. soil pH)

Purpose: A 2-year study on 4 conventional & 2 organic sites each year to develop recommendations for S applications to potato fields

- Demonstrate S deficiency on potato yield & quality
- Evaluate sources of S
- Develop an optical sensor for S deficiency in potatoes
- Develop an app. To aid in determination of S need based on soli type, climate, % organic matter, cultural practices, & historical yield

Note: Food safety (outcomes 6, 7) is a stretch, as the explanation refers to soil microbial health and enhanced resistance of plants to diseases, not human health.

- Also, in the explanation of outcome 8, the assumption is made that proper S applications will
 reduce the need for other fertilizers (?)
- Benefits 200 New England potato growers, incl. 90 in Maine

Budget: \$85,296 It looks like this is just for the first year, as no mention is made in the budget itself of developing the optical sensor or the app.

This was an overly detailed and somewhat confusing proposal, but that's just my opinion...

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: UMS Developing Sulfur - Lakesh DATE: 4/11/19 EVALUATOR NAME: Shannon Grimes EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

Report from 2017 project is very technical. It does appear that the science is sound, and their award helps justify that as well. However, this application is not a continuation of the previous award. Interested in what other applications of sulfur might be/other ways to make sure plants are receiving enough. But it would help to know what amount is enough first.

Not clear how it impacts beginning or socially disadvantaged farmers. Their later justification is that the potato industry will become new attractive to new farmers.

Re: Outcome 4 – the results may show increased inputs are needed.

Not clear how this improves food safety (Outcome 6).

They are also considering organic sites, which is good for the diversity of applications moving forward. Total budget: \$85,296

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: Unamely of Mesine - Sherma Sherma DATE: 4/12/19 EVALUATOR NAME: Tom Gordon EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

Sulphur /Potatoes

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

***** ***** Individual Evaluator Comments: Commillioner Dinion env.ronuna 1 ~ Dojal valc il To co-lo descript Optimistic outcome Overl SPEW 1 Fortilizer supplies how u ch wit riage application 245-1 - no

RFP #: RFP 201901012 RFP TITLE: AFY 19 Specialty Crop Block Grant Program BIDDER NAME: UMS Developing Sulfer - Lakesh DATE: April 11, 2019 EVALUATOR NAME: Joy Bonenfant

EVALUATOR DEPARTMENT: DACF

Instructions: The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

iaiviauai EVal	uator Comments: Project: Developing Sulfer Kec.
	cation Format: for Potato Grave
	ncluded in package? 💩 Yes 🛛 O No
	idix A-Cover Page? Yes O No
	idix B – Debarment? 🖗 Yes O No
	idix C – Litigation? 🔮 Yes O No
	Project Profile Template
	Complete? Yes O No Dated? Yes O No
	Signed? Signed? Signed?
	on requested provided? I Yes O No
3. Cost Propos	
	over entire period of initial contract?
	osts necessary to fully comply with terms/conditions and RFP requirements? • Yes O No
	p proposal prep costs included? 🛛 👁 Yes O No
	nly costs incurred after contract effective date and related to implementation/operation.
6	Yes O No
	,
NOTES: B. Requi	ired Application Submission Components
NOTES: B. Requi	ired Application Submission Components act Purpose
NOTES: B. Requi	ired Application Submission Components act Purpose
NOTES: <u>B. Requ</u> 1. Proje	ired Application Submission Components ect Purpose Specific issue/problem/interest/need addressed/included? ●Yes O No Why? ●Yes O No Listing of objectives project hopes to achieve included? ●Yes O No
NOTES: <u>B. Requi</u> 1. Proje a. b. c.	ired Application Submission Components ect Purpose Specific issue/problem/interest/need addressed/included? ●Yes O No Why? ●Yes O No Listing of objectives project hopes to achieve included? ●Yes O No How objectives will address USDA identified issues? O Yes O No
NOTES: <u>B. Requi</u> 1. Proje a. b.	ired Application Submission Components ect Purpose Specific issue/problem/interest/need addressed/included? ●Yes O No Why? ●Yes O No Listing of objectives project hopes to achieve included? ●Yes O No How objectives will address USDA identified issues? O Yes O No If marketing program if funding solely to enhance competitiveness of specialty crops? ● Yes O No
NOTES: <u>B. Requi</u> 1. Proje a. b. c.	ired Application Submission Components ect Purpose Specific issue/problem/interest/need addressed/included? ●Yes O No Why? ●Yes O No Listing of objectives project hopes to achieve included? ●Yes O No How objectives will address USDA identified issues? O Yes O No If marketing program if funding solely to enhance competitiveness of specialty crops? ● Yes O No Activities/costs have potential to enhance competitiveness of non-specialty crops; are
NOTES: <u>B. Requi</u> 1. Proje a. b. c. d.	ired Application Submission Components ect Purpose Specific issue/problem/interest/need addressed/included? ●Yes O No Why? ●Yes O No Listing of objectives project hopes to achieve included? ●Yes O No How objectives will address USDA identified issues? O Yes O No If marketing program if funding solely to enhance competitiveness of specialty crops? ● Yes O No Activities/costs have potential to enhance competitiveness of non-specialty crops; are methods described on processes to be implemented to verify all grant funds are
NOTES: <u>B. Requi</u> 1. Proje a. b. c. d.	ired Application Submission Components ect Purpose Specific issue/problem/interest/need addressed/included? ●Yes O No Why? ●Yes O No Listing of objectives project hopes to achieve included? ●Yes O No How objectives will address USDA identified issues? O Yes O No If marketing program if funding solely to enhance competitiveness of specialty crops? ● Yes O No Activities/costs have potential to enhance competitiveness of non-specialty crops; are methods described on processes to be implemented to verify all grant funds are expended on activities/costs that only enhance to competitiveness of specialty drops?
NOTES: B. Requi 1. Proje a. b. c. d. e.	 ired Application Submission Components bect Purpose Specific issue/problem/interest/need addressed/included? ●Yes O No Why? ●Yes O No Listing of objectives project hopes to achieve included? ●Yes O No How objectives will address USDA identified issues? O Yes O No If marketing program if funding solely to enhance competitiveness of specialty crops? Yes O No Activities/costs have potential to enhance competitiveness of non-specialty crops; are methods described on processes to be implemented to verify all grant funds are expended on activities/costs that only enhance to competitiveness of specialty drops? Yes O No
NOTES: <u>B. Requi</u> 1. Proje a. b. c. d.	ired Application Submission Components ect Purpose Specific issue/problem/interest/need addressed/included? ●Yes O No Why? ●Yes O No Listing of objectives project hopes to achieve included? ●Yes O No How objectives will address USDA identified issues? O Yes O No If marketing program if funding solely to enhance competitiveness of specialty crops? ● Yes O No Activities/costs have potential to enhance competitiveness of non-specialty crops; are methods described on processes to be implemented to verify all grant funds are expended on activities/costs that only enhance to competitiveness of specialty drops?

RFP #: RFP 201901012 RFP TITLE: AFY 19 Specialty Crop Block Grant Program BIDDER NAME: UMS Developing Sulfer - Lakesh DATE: April 11, 2019 EVALUATOR NAME: Joy Bonenfant EVALUATOR DEPARTMENT: DACF

If requesting 2nd year of funding are the outcomes summarized in 3-5 sentences regarding previous year and why it is important to continue to fund the project? O Yes O No 6 R/19 Lessons learned on potential project improvements from implementing and what will be incorporated to make the ongoing project more effective/successful at meeting goals and objectives provided? O Yes O No Is the description of likelihood of project becoming self-sustaining and not indefinitely dependent on grant funds described? O Yes O No If the project will be, or has been, submitted to or funded by another Federal or g. State grant program and if the project duplicates efforts of the SCBGP-FB and the other Federal or State grant program for each project indicated? O Yes O No If not, is how does it supplement indicated? O Yes O No 2. Potential Impact a. Is who is to be affected by the project, including whether this project benefits socially disadvantaged farmers or beginning farmers as defined by the USDA SCBGP discussed? Yes O No b. Is an estimate of the number of people or operations who are considered beneficiaries and define who the intended beneficiaries of this project are indicated? • Yes O No 200 growero c. Is an assessment of the potential economic impact of the project if such data are available and relevant to the project provided? O Yes O No d. Is the specialty crop stakeholders who support this project and why (other than the applicant and organizations involved in the project) described? • Yes O No 3. Expected Measurable Outcomes What outcome measure(s) applicable to the project? • Yes O No Was at least one of the related quantifiable indicators prescribed selected? • Yes O No Outcome: __1 __2 __3 __4 /_5 /_6 /_7 / 8 Indicator(s): __1 __2 __3 __4 __5 __6 __7 __8 Multiple 4. Data Collection Methods Is how you will collect the required data to report on the outcome and indicator explained? •Yes O No 5. Budget /Budget Narrative a. Does the project budget accurately reflect costs and is it proportional to the benefit to be derived from the project? • Yes O No Is the budget worksheet included in this RFP completed and incorporated as part of the proposal? **O** Yes O No

RFP #: RFP 201901012 RFP TITLE: AFY 19 Specialty Crop Block Grant Program BIDDER NAME: UMS Developing Sulfer - Lakesh
DATE: April 11, 2019 EVALUATOR NAME: Joy Bonenfant EVALUATOR DEPARTMENT: DACF
 b. Is a budget narrative with sufficient information in paragraph format about the budget categories to demonstrate that grant funds are being expended on eligible grant activities that meet the purpose of the program include? Yes O No Are all expenses described in this Budget Narrative must be associated with expenses that will be covered by the SCBGP? Yes O No c. Are all allowable costs budgeted in accordance with the USDA's requirements? Yes O No d. Is detail provided for any specialty equipment or supplies that will be purchased or leased as part of the project? Yes O No e. Is the budget form from the application included?
 6. Project Commitment Are how all grant partners committed to and work toward the goals and outcome measures of the proposed project described? O Yes O No Were any any letters of partnership support attached? O Yes No
Comments: Budget \$ 5,2916
Mear 2 project? Not submitted as puch
Year 2 Budget missing?

ĺ.....

UMS - LALEON Sulfer For Polato

The Proposal is determined to be a Commissioner priority area.

Any application from the previous year which was for a multiple year term and was only funded for the first year of the project. For those projects that fit under this category, they must submit a new proposal and show progress from the first year's funding in the work plan section of the proposal.

- 2. Enhancing food safety education, primarily in relation to new FDA rules regarding improved handling and processing of specialty crops.
- **3.** Enhancing integrated pest management research and education for programs for specialty crops.

Research and demonstration of systems to market and distribute specialty crops to institutions.

5. Domestic and international market expansion of Maine Specialty Crops.

The project addresses the issues put forth by USDA, as stated in the RFP

- 1. Enhanced Food Safety
- 2. Improving the capacity of all entities in the specialty crop distribution chain to comply with the requirements of the Food Safety Modernization Act, for example, by developing "Good Agricultural Practices", "Good Handling Practices", "Good Manufacturing Practices", and in cost-share arrangements for funding audits of such systems (including USDA GroupGAP) for small farmers, packers, and processors
- 3.) Investing in specialty crop research, including research to focus on conservation and environmental outcomes
- 4. Developing new and improved seed varieties for specialty crops;
- 5. Pest and disease control;
- 6. Increasing child and adult nutrition knowledge and consumption of specialty crops;

7.) Improving efficiency and reducing costs of distribution systems

8.) Sustainability.

The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers

Anticipated benefit in relation to proposed cost.

200 potato growero

1 \$ \$5,296



RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: Uns wild Bluebery IPM - Annis DATE: 4-16-19 EVALUATOR NAME: Noch Winstow EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

- Thorongh	Anarto	cubra-ano					
-							
- excellent	CUL	benefit	- -	attrangh tranght -p	questions	were -	1
		<u> </u>		trought -p	2 about the	711430	benstit
				percentrajor			
,,				• · · · · · · · · · · · · · · · · · · ·			
				·			······································
							-
		<u></u>		_ · · · · · · · · · · · · · · · · · · ·			
·····							
	····						
		•,					
	<u>. </u>						
			. <u></u>				

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: University of Maine System (Annis) DATE: 4/13/2019 EVALUATOR NAME: Ellen McAdam EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments: New methods of improving wild blueberry production with IPM for diseases

Support letters: WBC, Passamaquoddy Wild Blueberry Co., Allen's, Cherryfield Foods, Wyman's

Background: Project builds on previous SCBG-funded work on disease management and controls. The Annual Report of a previous, ongoing study was included in our packet.

Purpose: To look at new materials for control of an emerging disease (Exobasidium fruit spot) and to evaluate organic and improved controls for mummy berry and various leaf spots.

- Best timing of fungicide applications, especially for organic materials
- Test of DNA-based methods for pathogen spore detection
- Use of weather network data & research results for disease forecasting

Benefit: 510 wild blueberry growers

Budget: \$86,354

Notes: This is a 3-year study because it's estimated that 3 growing seasons will be needed to obtain useable results

- Specific diseases are targeted : mummy berry, botrytis flower blight, septoria leaf spot & rust, & Exobasidium leaf spot.
- An important outcome of this study will be cost-to-yield comparisons, especially with regards to the organic materials tested.
- Maine wild blueberries compete for market share with Canadian cultivated blueberries and have not been doing well. If this study increases efficiency and lowers costs for growers, the industry will benefit.

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: UMS Wild Bueberry IPM DATE: 4/14/19 EVALUATOR NAME: Janet Sawyer EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

organic growing emphasized

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: UMS Wild Blueberry IPM - Annis DATE: 4/11/19 EVALUATOR NAME: Shannon Grimes EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Also looking at timing of fungicide application, and including organic considerations as well.
Hoping for cost-effective organic materials for mummy berry control.
Lots of letters of support indicate that this is an area of high need.
Total budget: \$86,354

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: Unverte of Marke - Annis - Bleeberg IPM DATE: 4/12/19 EVALUATOR NAME: Tom Gordon EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Con Tince to repeah mailsimeris discuse contra Prices 6 m

RFP #: RFP 201901012 RFP TITLE: AFY 19 Specialty Crop Block Grant Program BIDDER NAME: UMS Wild Blueberry IPM - Annis DATE: April 11, 2019 EVALUATOR NAME: Joy Bonenfant

EVALUATOR DEPARTMENT: DACF

Instructions: The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

dividual Eva	aluator Comments: Project: New Methods of improving
Δ Δ ρ ρ	lication Format: Dick Mucherry Production w1/PM
	included in package? • Yes O No
	endix A-Cover Page?
	endix B – Debarment? I Yes O No
	endix C – Litigation? • Yes O No
	G Project Profile Template
	. Complete? ● Yes O No
	2. Dated?
	. Signed? Ves O No
	tion requested provided? Yes O No
3. Cost Prop	
	Cover entire period of initial contract? Ves O No
	Costs necessary to fully comply with terms/conditions and RFP requirements? Yes O No
c. N	No proposal prep costs included? Ø Yes O No
	Dnly costs incurred after contract effective date and related to implementation/operation.
	Yes O No
	Pres UNO
NOTES:	
NOTES: B. Req	uired Application Submission Components
NOTES: <u>B. Req</u> 1. Pro	uired Application Submission Components
NOTES: <u>B. Req</u> 1. Pro	uired Application Submission Components ject Purpose
NOTES: <u>B. Req</u> 1. Pro a	uired Application Submission Components ject Purpose a. Specific issue/problem/interest/need addressed/included? ● Yes O No Why? ● Yes O No b. Listing of objectives project hopes to achieve included? ● Yes O No
NOTES: <u>B. Req</u> 1. Pro a t.	uired Application Submission Components ject Purpose a. Specific issue/problem/interest/need addressed/included? ● Yes O No Why? ● Yes O No b. Listing of objectives project hopes to achieve included? ● Yes O No b. How objectives will address USDA identified issues? O Yes ● No
NOTES: <u>B. Req</u> 1. Pro a t.	uired Application Submission Components ject Purpose a. Specific issue/problem/interest/need addressed/included? ● Yes O No Why? ● Yes O No b. Listing of objectives project hopes to achieve included? ● Yes O No b. Listing of objectives will address USDA identified issues? O Yes ● No b. If marketing program if funding solely to enhance competitiveness of specialty crops?
NOTES: <u>B. Req</u> 1. Pro a t.	uired Application Submission Components ject Purpose a. Specific issue/problem/interest/need addressed/included? ● Yes O No Why? ● Yes O No b. Listing of objectives project hopes to achieve included? ● Yes O No b. Listing of objectives will address USDA identified issues? O Yes ● No c. If marketing program if funding solely to enhance competitiveness of specialty crops? ● Yes O No
NOTES: B. Req 1. Pro a t c c	uired Application Submission Components ject Purpose a. Specific issue/problem/interest/need addressed/included? ● Yes O No Why? ● Yes O No b. Listing of objectives project hopes to achieve included? ● Yes O No c. How objectives will address USDA identified issues? O Yes ● No d. If marketing program if funding solely to enhance competitiveness of specialty crops? ● Yes O No c. Activities/costs have potential to enhance competitiveness of non-specialty crops; are
NOTES: B. Req 1. Pro a t c c	uired Application Submission Components ject Purpose a. Specific issue/problem/interest/need addressed/included? ● Yes O No Why? ● Yes O No b. Listing of objectives project hopes to achieve included? ● Yes O No c. How objectives will address USDA identified issues? O Yes ● No l. If marketing program if funding solely to enhance competitiveness of specialty crops? ● Yes O No e. Activities/costs have potential to enhance competitiveness of non-specialty crops; are methods described on processes to be implemented to verify all grant funds are
NOTES: B. Req 1. Pro a t c c	uired Application Submission Components ject Purpose A. Specific issue/problem/interest/need addressed/included? ● Yes O No Why? ● Yes O No b. Listing of objectives project hopes to achieve included? ● Yes O No b. Listing of objectives will address USDA identified issues? O Yes ● No c. How objectives will address USDA identified issues? O Yes ● No c. If marketing program if funding solely to enhance competitiveness of specialty crops? ● Yes O No e. Activities/costs have potential to enhance competitiveness of non-specialty crops; are methods described on processes to be implemented to verify all grant funds are expended on activities/costs that only enhance to competitiveness of specialty drops?
NOTES: B. Req 1. Pro a t c c	uired Application Submission Components ject Purpose . Specific issue/problem/interest/need addressed/included? ♥ Yes O No Why? ♥ Yes O No . Listing of objectives project hopes to achieve included? ♥ Yes O No . How objectives will address USDA identified issues? O Yes ♥ No . If marketing program if funding solely to enhance competitiveness of specialty crops? ♥ Yes O No . Activities/costs have potential to enhance competitiveness of non-specialty crops; are methods described on processes to be implemented to verify all grant funds are expended on activities/costs that only enhance to competitiveness of specialty drops? ♥ Yes O No
NOTES: B. Req 1. Pro a t c c	uired Application Submission Components ject Purpose Specific issue/problem/interest/need addressed/included? ♥ Yes O No Why? ♥ Yes O No Listing of objectives project hopes to achieve included? ♥ Yes O No How objectives will address USDA identified issues? O Yes ♥ No If marketing program if funding solely to enhance competitiveness of specialty crops? ♥ Yes O No Activities/costs have potential to enhance competitiveness of non-specialty crops; are methods described on processes to be implemented to verify all grant funds are expended on activities/costs that only enhance to competitiveness of specialty drops? ♥ Yes O No

RFP #: RFP 201901012 RFP TITLE: AFY 19 Specialty Crop Block Grant Program BIDDER NAME: UMS Wild Blueberry IPM - Annis DATE: April 11, 2019 EVALUATOR NAME: Joy Bonenfant EVALUATOR DEPARTMENT: DACF



RFP #: RFP 20	
	Y 19 Specialty Crop Block Grant Program
DATE: April 11,	: UMS Wild Blueberry IPM - Annis , 2019
	AME: Joy Bonenfant EVALUATOR DEPARTMENT: DACF
b.	Is a budget narrative with sufficient information in paragraph format about the
	budget categories to demonstrate that grant funds are being expended on eligible grant activities that meet the purpose of the program include? • Yes O No
	Are all expenses described in this Budget Narrative must be associated with expenses that will be covered by the SCBGP? • Yes O No
с.	Are all allowable costs budgeted in accordance with the USDA's requirements? • Yes O No
d.	Is detail provided for any specialty equipment or supplies that will be purchased or leased as part of the project?
e.	Is the budget form from the application included? Ses O No
6. Projec	t Commitment
	Are how all grant partners committed to and work toward the goals and outcome measures of the proposed project described? Ø Yes O No
	Were any any letters of partnership support attached?
Comments:	Budget * 86,35400
	· · · · · · · · · · · · · · · · · · ·

C.

C Improving Wild Blue-The Proposal is determined to be a Commissioner priority area. Derry Riod WI IPM

1. Any application from the previous year which was for a multiple year term and was only funded for the first year of the project. For those projects that fit under this category, they must submit a new proposal and show progress from the first year's funding in the work plan section of the proposal.

UMS. Annis - N/ew Methods

4.12.19

- 2. Enhancing food safety education, primarily in relation to new FDA rules regarding improved handling and processing of specialty crops.
- 3. Enhancing integrated pest management research and education for programs for specialty crops.
- 4. Research and demonstration of systems to market and distribute specialty crops to institutions.
- 5. Domestic and international market expansion of Maine Specialty Crops.

The project addresses the issues put forth by USDA, as stated in the RFP

- 1. Enhanced Food Safety
- 2. Improving the capacity of all entities in the specialty crop distribution chain to comply with the requirements of the Food Safety Modernization Act, for example, by developing "Good Agricultural Practices", "Good Handling Practices", "Good Manufacturing Practices", and in cost-share arrangements for funding audits of such systems (including USDA GroupGAP) for small farmers, packers, and processors
- 3. Investing in specialty crop research, including research to focus on conservation and environmental outcomes
- 4. Developing new and improved seed varieties for specialty crops;
- 5. Pest and disease control;
- 6. Increasing child and adult nutrition knowledge and consumption of specialty crops;
- 7. Improving efficiency and reducing costs of distribution systems

8./Sustainability.

The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers

Anticipated benefit in relation to proposed cost.

501 \$86,854

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: UMS Fertilities Temp wild Blockery - Zhang DATE: Y-lo 1199 EVALUATOR NAME: Noch whisher EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by <u>individual</u> evaluators for this Request for Proposals (RFP) process. It is <u>required</u> that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Compteda: see 1 project - well down
Goal ME + USDA Proverby Asm allgament.
Jane explants at fringe benefits seemed explantive - Networky the callend cash perifit.

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: University of Maine System (Zhang) DATE: 4/12/2019 EVALUATOR NAME: Ellen McAdam EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments: Effects of Fertilizer and Temperature on Wild Blueberry Pests, Yield, and Quality

Support letters: WBC, Wyman's. Cherryfield Foods, Brodis

Background: Bidder's proposal is stated to run concurrently with/as an extension of a previous grantfunded study of fertilizer use during the wild blueberry "prune year." Reference is made to results of an on-going (2019) SCGB project.

- Need for this research was outlined by WBC in Feb. 2018
- Study begins with previously grant-funded work during 2019, the prune year.

Purpose: To improve on-farm integrated crop management (ICM), efficiency, & profitability.

- Premise is that wild blueberry phenology is changing due to a warming climate, Wild blueberries have a low profit margin. Knowing what nutrients to apply & the best time to apply them will save growers \$.
- This proposal requests funding to extend the study through the "crop year", completing the wild blueberry crop cycle and evaluating the effects of temperature and timed, specific fertilizer applications on growth, yield, quality, and pest pressure.

Benefit: 510 wild blueberry growers.

Budget: \$89,314 It is worth noting that the 2 co-PI's are requesting no funding for themselves.

Notes: The "self-sustaining" section was interesting in that it suggested that "larger funding agencies" might sign on if the research proves convincing.

- This study will include some OMRI approved fertilizers, benefitting the apprx. 50 known
 organic growers.
- Graduate student tuition + health insurance? This is probably a routine "ask"... just checking.
 This is a very detailed proposal. Results are to be shared by UMaine Cooperative Extension, which, as noted, is adept at getting info to growers via meetings & fact sheets

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: UNS FERTI (izer Temperenture wild Bluedernies DATE: 4/14/19 EVALUATOR NAME, Jan et Seurger **EVALUATOR DEPARTMENT:**

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Elevated temperatures (due to climate change) Outcome 5 Resilient
· · · · · · · · · · · · · · · · · · ·
Outromap 5 Rosiliont
Curlome S Restrient

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: Unit of Maine - Zhang - Wild Blueberries DATE: 4/12/19 EVALUATOR NAME: Tom Gordon EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

Commillioners ania. contin USO ៉ាខជល yeers <u>oriar</u> 17016 2 erennia Crops no Plontinitis Divier SL 1 déteile

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: UMS Fertilizer Temp Wild Blueberry - Zhang DATE: 4/11/19 EVALUATOR NAME: Shannon Grimes EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

Seeking "continued block grant support" ...

Focused on timing of fertilizer application, as well as integrating IPM

Also looking at organic fertilizers, which is relevant since many blueberry growers are transitioning to organic.

Given the two-year cycle of blueberry growing, it seems like this 2nd round of funding is important to measure any affects from the first year of funding.

Didn't see the previous progress report? Or was it funded some other way? A: funded curcture way Robust measurements and plan in place.

Collaborative with industry professionals

Total budget: \$89,314

RFP #: RFP 201901012 **RFP TITLE: AFY 19 Specialty Crop Block Grant Program** BIDDER NAME: UMS Fertilizer Temp Wild Blueberry - Zhang DATE: April 11, 2019 EVALUATOR NAME: Joy Bonenfant

EVALUATOR DEPARTMENT: DACF

Instructions: The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

<u>idividual Eva</u>	Iuator Comments: Project: Effort Ferhilizer & Teurp
	on Wild Bueberry Post
	cation Format:
	ndix A-Cover Page? Yes O No
	ndix B – Debarment? • Yes O No
	ndix C – Litigation? Ves O No
	G Project Profile Template
	Complete? • Yes O No
	Dated? Yes O No
	Signed? Ves O No
3. Cost Propo	ion requested provided? Yes O No
	over entire period of initial contract? @ Yes O No
	osts necessary to fully comply with terms/conditions and RFP requirements? Yes O No
	o proposal prep costs included?
A O	INV COSIS INCULTED ATTEL CONTRACT ETTECTIVE DATE AND LEVATED TO IMDIEMENTATION/ODERAHOD
	nly costs incurred after contract effective date and related to implementation/operation.
	Yes O No
6	
6	
6	
OTES:	Yes ONo
NOTES: B. Requ	Yes O No ired Application Submission Components
NOTES: B. Requ 1. Proj	ired Application Submission Components ect Purpose
NOTES: B. Requ 1. Proj	ired Application Submission Components ect Purpose Specific issue/problem/interest/need addressed/included? ♥ Yes O No
NOTES: <u>B. Requ</u> 1. Proj a	ired Application Submission Components ect Purpose Specific issue/problem/interest/need addressed/included? ♥ Yes O No Why? ♥ Yes O No
NOTES: <u>B. Requ</u> 1. Proj a b	ired Application Submission Components ect Purpose Specific issue/problem/interest/need addressed/included? ● Yes O No Why? ● Yes O No Listing of objectives project hopes to achieve included? ● Yes O No
NOTES: B. Requ 1. Proj a b. c.	ired Application Submission Components ect Purpose Specific issue/problem/interest/need addressed/included? ● Yes O No Why? ● Yes O No Listing of objectives project hopes to achieve included? ● Yes O No How objectives will address USDA identified issues? ● Yes O No
NOTES: <u>B. Requ</u> 1. Proj a b	ired Application Submission Components ect Purpose Specific issue/problem/interest/need addressed/included? ♥ Yes O No Why? ♥ Yes O No Listing of objectives project hopes to achieve included? ♥ Yes O No How objectives will address USDA identified issues? ♥ Yes O No If marketing program if funding solely to enhance competitiveness of specialty crops?
NOTES: B. Requ 1. Proj a b. c. d	ired Application Submission Components ect Purpose Specific issue/problem/interest/need addressed/included? ● Yes O No Why? ● Yes O No Listing of objectives project hopes to achieve included? ● Yes O No How objectives will address USDA identified issues? ● Yes O No If marketing program if funding solely to enhance competitiveness of specialty crops? ● Yes O No
NOTES: B. Requ 1. Proj a b. c.	ired Application Submission Components ect Purpose Specific issue/problem/interest/need addressed/included? ● Yes O No Why? ● Yes O No Listing of objectives project hopes to achieve included? ● Yes O No How objectives will address USDA identified issues? ● Yes O No If marketing program if funding solely to enhance competitiveness of specialty crops? ● Yes O No Activities/costs have potential to enhance competitiveness of non-specialty crops; are
NOTES: B. Requ 1. Proj a c. d	 Yes O No ired Application Submission Components ect Purpose Specific issue/problem/interest/need addressed/included? ● Yes O No Why? ● Yes O No Listing of objectives project hopes to achieve included? ● Yes O No How objectives will address USDA identified issues? ● Yes O No If marketing program if funding solely to enhance competitiveness of specialty crops? ● Yes O No Activities/costs have potential to enhance competitiveness of non-specialty crops; are methods described on processes to be implemented to verify all grant funds are
NOTES: B. Requ 1. Proj a b. c. d	 Yes O No <u>hired Application Submission Components</u> ect Purpose Specific issue/problem/interest/need addressed/included? Yes O No Why? Yes O No Listing of objectives project hopes to achieve included? Yes O No How objectives will address USDA identified issues? Yes O No If marketing program if funding solely to enhance competitiveness of specialty crops? Yes O No Activities/costs have potential to enhance competitiveness of non-specialty crops; are methods described on processes to be implemented to verify all grant funds are expended on activities/costs that only enhance to competitiveness of specialty drops?
NOTES: B. Requ 1. Proj a b. c. d. e.	 Yes O No ired Application Submission Components ect Purpose Specific issue/problem/interest/need addressed/included? Yes O No Why? Yes O No Listing of objectives project hopes to achieve included? Yes O No How objectives will address USDA identified issues? Yes O No If marketing program if funding solely to enhance competitiveness of specialty crops? Yes O No Activities/costs have potential to enhance competitiveness of non-specialty crops; are methods described on processes to be implemented to verify all grant funds are expended on activities/costs that only enhance to competitiveness of specialty drops? Yes O No
NOTES: B. Requ 1. Proj a c. d	 Ired Application Submission Components ect Purpose Specific issue/problem/interest/need addressed/included? ● Yes O No Why? ● Yes O No Listing of objectives project hopes to achieve included? ● Yes O No How objectives will address USDA identified issues? ● Yes O No If marketing program if funding solely to enhance competitiveness of specialty crops? ● Yes O No Activities/costs have potential to enhance competitiveness of non-specialty crops; are methods described on processes to be implemented to verify all grant funds are expended on activities/costs that only enhance to competitiveness of specialty drops? ● Yes O No



goals and objectives provided? Yes O No Is the description of likelihood of project becoming self-sustaining and not indefinitely dependent on grant funds described? Yes O No

g. If the project will be, or has been, submitted to or funded by another Federal or State grant program and if the project duplicates efforts of the SCBGP-FB and the other Federal or State grant program for each project indicated?

O Yes O No If not, is how does it supplement indicated? O Yes O No

2. Potential Impact

a. Is who is to be affected by the project, including whether this project benefits socially disadvantaged farmers or beginning farmers as defined by the USDA SCBGP discussed? Yes O No

b. Is an estimate of the number of people or operations who are considered beneficiaries and define who the intended beneficiaries of this project are indicated?

• Yes ONO 510

c. Is an assessment of the potential economic impact of the project if such data are available and relevant to the project provided? O Yes **(a)** No

d. Is the specialty crop stakeholders who support this project and why (other than the applicant and organizations involved in the project) described? • Yes O No

3. Expected Measurable Outcomes

What outcome measure(s) applicable to the project? •Yes O No Was at least one of the related quantifiable indicators prescribed selected? •Yes O No

 Outcome:
 1
 2
 3
 4 5 6
 7
 8

 Indicator(s):
 5 1
 4 2 3
 4 5 6 7
 5

4. Data Collection Methods

Is how you will collect the required data to report on the outcome and indicator explained? • Yes O No

5. Budget /Budget Narrative

a. Does the project budget accurately reflect costs and is it proportional to the benefit to be derived from the project? Yes O No
Is the budget worksheet included in this RFP completed and incorporated as part of the proposal? Yes O No

BIDDER NAME: DATE: April 11,	Y 19 Specialty Crop Block Grant Program UMS Fertilizer Temp Wild Blueberry - Zhang
c. d.	Is a budget narrative with sufficient information in paragraph format about the budget categories to demonstrate that grant funds are being expended on eligible grant activities that meet the purpose of the program include? Yes O No Are all expenses described in this Budget Narrative must be associated with expenses that will be covered by the SCBGP? Yes O No Are all allowable costs budgeted in accordance with the USDA's requirements? Yes O No Is detail provided for any specialty equipment or supplies that will be purchased or leased as part of the project? Yes O No Is the budget form from the application included? Yes O No
6. Projec	t Commitment Are how all grant partners committed to and work toward the goals and outcome measures of the proposed project described? •Yes O No Were any any letters of partnership support attached? •Yes O No
Comments:	Bugget \$ 89.314 W

The Proposal is determined to be a Commissioner priority area.

- UMS-Zhang Effects of Tert / Temps Wild Blueberry Peots Nield & Quality
- 1. Any application from the previous year which was for a multiple year term and was only funded for the first year of the project. For those projects that fit under this category, they must submit a new proposal and show progress from the first year's funding in the work plan section of the proposal.
- 2. Enhancing food safety education, primarily in relation to new FDA rules regarding improved handling and processing of specialty crops.
- 3. Enhancing integrated pest management research and education for programs for specialty crops.
- 4. Research and demonstration of systems to market and distribute specialty crops to institutions.
- 5. Domestic and international market expansion of Maine Specialty Crops.

The project addresses the issues put forth by USDA, as stated in the RFP

- 1. Enhanced Food Safety
- 2. Improving the capacity of all entities in the specialty crop distribution chain to comply with the requirements of the Food Safety Modernization Act, for example, by developing "Good Agricultural Practices", "Good Handling Practices", "Good Manufacturing Practices", and in cost-share arrangements for funding audits of such systems (including USDA GroupGAP) for small farmers, packers, and processors
- 3. Investing in specialty crop research, including research to focus on conservation and environmental outcomes
- 4. Developing new and improved seed varieties for specialty crops;
- 5, Pest and disease control;
- 6. Increasing child and adult nutrition knowledge and consumption of specialty crops;
- 7. Improving efficiency and reducing costs of distribution systems
- 8. Sustainability.

The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers

Anticipated benefit in relation to proposed cost.

510 / 889,314



RFP#: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: UMS Expecting Berg I shust y - Harialey DATE: 4-16-19 EVALUATOR NAME: Nech Winstow EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Frit Fregh Audin ndurkh Sufficient deteil not complete the Or weit - apple and man Addresses Seven NSDA Dizon restor Siztameter Junetris New/Engraved

RFP #: RFP 201901012 RFP TITLE: AFY 19 Specialty Crop Block Grant Program BIDDER NAME: UMS Expanding Berry Industry - Handley DATE: April 11, 2019 **EVALUATOR NAME:** Joy Bonenfant

EVALUATOR DEPARTMENT: DACF

Instructions: The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

****** Berry Demand Project: Individual Evaluator Comments: Α. Application Format: 1. All forms included in package? • Yes O No Appendix A-Cover Page? Ses O No Appendix B – Debarment?
Yes O No Appendix C – Litigation? • Yes O No SCBG Project Profile Template Signature page 6 1. Complete? • Yes O No 2. Dated? Ses O No 3. Signed? () Yes O No 2. All information requested provided? O Yes O No. 3. Cost Proposal: a. Cover entire period of initial contract? O Yes O No b. Costs necessary to fully comply with terms/conditions and RFP requirements? O Yes O No c. No proposal prep costs included? O Yes 🛛 No d. Only costs incurred after contract effective date and related to implementation/operation. O Yes O No NOTES: **Required Application Submission Components** Β. **Project Purpose** 1. a. Specific issue/problem/interest/need addressed/included? @Yes O No Why? Ses O No b. Listing of objectives project hopes to achieve included? O Yes O No c. How objectives will address USDA identified issues? I Yes O No d. If marketing program if funding solely to enhance competitiveness of specialty crops? Yes O No e. Activities/costs have potential to enhance competitiveness of non-specialty crops: are methods described on processes to be implemented to verify all grant funds are expended on activities/costs that only enhance to competitiveness of specialty drops? Yes O No f. If project builds on previous SCBGP (-FB) project, is how the project differs from and builds on the previous work clearly indicated? O Yes O No ONA

RFP #: RFP 201901012RFP TITLE: AFY 19 Specialty Crop Block Grant ProgramBIDDER NAME:UMS Expanding Berry Industry - HandleyDATE: April 11, 2019EVALUATOR NAME: Joy BonenfantEVALUATOR NAME:Joy Bonenfant



BIDDER NAME DATE: April 11	Y 19 Specialty Crop Block Grant Program : UMS Expanding Berry Industry - Handley , 2019 IAME: Joy Bonenfant EVALUATOR DEPARTMENT: DACF
	Is a budget narrative with sufficient information in paragraph format about the budget categories to demonstrate that grant funds are being expended on eligible grant activities that meet the purpose of the program include? Yes O No Are all expenses described in this Budget Narrative must be associated with expenses that will be covered by the SCBGP? Set O No
с.	Are all allowable costs budgeted in accordance with the USDA's requirements? • Yes O No
d.	Is detail provided for any specialty equipment or supplies that will be
e.	purchased or leased as part of the project? Yes O No Is the budget form from the application included? Yes O No
Comments:	Were any any letters of partnership support attached? © Yes O No Budget \$49,358
	

Ć

UNS - Handley Berry Demand

P> - 41-12-19

The Proposal is determined to be a Commissioner priority area.

- Any application from the previous year which was for a multiple year term and was only funded for the first year of the project. For those projects that fit under this category, they must submit a new proposal and show progress from the first year's funding in the work plan section of the proposal.
 - 2. Enhancing food safety education, primarily in relation to new FDA rules regarding improved handling and processing of specialty crops.
 - **3.** Enhancing integrated pest management research and education for programs for specialty crops.

(4.) Research and demonstration of systems to market and distribute specialty crops to (institutions.)

5. Domestic and international market expansion of Maine Specialty Crops.

The project addresses the issues put forth by USDA, as stated in the RFP

- 1. Enhanced Food Safety
- 2. Improving the capacity of all entities in the specialty crop distribution chain to comply with the requirements of the Food Safety Modernization Act, for example, by developing "Good Agricultural Practices", "Good Handling Practices", "Good Manufacturing Practices", and in cost-share arrangements for funding audits of such systems (including USDA GroupGAP) for small farmers, packers, and processors
- **3.** Investing in specialty crop research, including research to focus on conservation and environmental outcomes
- 4. Developing new and improved seed varieties for specialty crops;
- 5. Pest and disease control;
- 6. Increasing child and adult nutrition knowledge and consumption of specialty crops;
- 7. Improving efficiency and reducing costs of distribution systems
- 8, Sustainability.

The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers

Anticipated benefit in relation to proposed cost.

200 gravers / producero / \$ 49,358

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME:University of Maine System (Handley) DATE: 4/11/2019 EVALUATOR NAME: Ellen McAdam EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments: Expanding Maine's Berry Industry to Improve Farm Profitability

Support Letters: MVSFGA No letter was provided, but support from the New England Vegetable and Berry Growers Assoc. was cited.

Description: 3-yr project to trial new strawberry, raspberry, and highbush blueberry varieties.

Purpose: to determine adaptability to Maine's climate and identify varieties of superior fruit quality and yield

Project is a prime example of what Cooperative Extension does best, when done well, and Dr. Dave Handley has done quite a few of these very well.

-Benefits are to the New England region as well as to around 200 Maine growers

- 3 senior personnel (principal investigators) are not requesting funding for this project

Budget: \$49,358 (total 3-yr. budget requested = apprx. \$16,450/yr)

fangenfan

SLOPPY PROPOSAL

RESULTS NOT CLEMARLY MEASOR ABLE

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: UMS Expanding Berry Industry DATE: 4/8/19 EVALUATOR NAME: lanet **EVALUATOR DEPARTMENT:**

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Strawberries, raspherrues, highbush blueberries
outcomes are contusing undirated outcomes # 1,2,3,8,
Outcomes are confusing. Indicated outcomes #1,2,3,8. Gave indicators for 4,5, +8.
р. с. с
I'd like to see more science and specificity
h I la Hab
regarding data rotlections
Good lang for buck @ \$49,358
J

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: UMS Expanding Berry Industry - Handley DATE: 4/11/19 EVALUATOR NAME: Shannon Grimes EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Why didn't they chose Outcome 4 or 5 as well? Although they then did on page 4.
No budget for the PI – maybe they are already funded.
Didn't check the box on page 9
Not very clear what exactly they will be doing - what the methods will be, how they are testing
varietals, what their experience in growing berries is.
Where is the support letter from (cut off at the top)?
Will they collaborate with growers? Or will that come later?
Seems like a good idea but it would help to have it fleshed out more concretely.
Total budget: \$49,358

RFP #: 201901901012 RFP TITLE: Specialty Crop. Block Grant BIDDER NAME: Unsuret, of Mine - Handley - Berries DATE: 4/12/19 EVALUATOR NAME: Tom Gordon EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Conmissioners noT DND. new verieties, surtan bility relation Or Teel 6c tor yeer pnicl 2501056 retor need claritic Tim nametice would hel be st. nore osterna is discusion conturin

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: Maine Potato Board DATE: 4-16-19 EVALUATOR NAME: Noah Winstan EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

Evaluating North graduation practices in Poteto Cropping syntems.
lacking in area of friends to the more Commission-
- complete application - Yet one error in the math - So that fectorin
- Hits multiple points on WOA prontices
- cherry costs scen high for the agricult
> perhops there is a more efficient way

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: Maine Potato Board DATE: 4/10/19 EVALUATOR NAME: Shannon Grimes EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

The ultimate goal is still to increase the potato harvest in the long run. Seems like a value inquiry. Cogent argument for the project becoming self-sustaining. High Fringe rate Assuming that the grower rates are flat rates. Total budget: \$99,994.33
RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: ME fotat, Beach DATE: 4/12/19 EVALUATOR NAME: Tom Gordon EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

tio. 'SO A DNIDNIIY Ť estentio ina そこ tamor íc ne (els hr 10 11_ provelin Potato .t in nor co Carlos 101 costi Derson-1 AC4 аT

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: Maine Potato Board (Dyer) DATE: 4/6/2019 EVALUATOR NAME: Ellen McAdam EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments: Evaluating No-Till Production Practices in Potato Cropping Systems

Support Letters: None. Statement of support cites 235 potato growers and their 160 farms

Background: Year 1 of a 3-year effort to study no-till practices during non(potato)-crop years. Bidder acknowledges these practices are used successfully in many geographic areas throughout North America.

Purpose: to convince Maine Potato growers that no-till will work well for them, quantifying reduction in costs and identifying challenges associated with longer non-potato rotations to covers and cash crops (cereals, sunflowers, filed peas, etc.)

 Chance of becoming self-funding is high if growers decide no-till covers/cash crops are economically advantageous to them.

- Benefits one industry, but it is a very large and lucrative industry in Maine

Budget: \$99,994.33, most towards paying an agronomist (70% of grant funds). This is for year 1 only of this 3-yr. proposal

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant, BIDDER NAME: Maine Abtaio Band DATE: GIIGH EVALUATOR NAME: Danet Sunger EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluator notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

NoTI II Production Practices cash & rover Rept a no-ti II seeder Personnel roots not Italed in budget summary - retters of sumprit? I aak I aak
Personnel 100ts not listed in hudget sammary - retters of support?
Personnel 105/5 not listed in budget scimmany - 1etters of sciencet?
etters of supprt? confusing!
etters of supprt? confusing!
etters of supprt? confusing!
letters of supplit'
letters of supplit'
Jaak
•

RFP #: RFP 201901012 **RFP TITLE: AFY 19 Specialty Crop Block Grant Program** BIDDER NAME: Maine Potato Board DATE: April 11, 2019 EVALUATOR NAME: Joy Bonenfant

EVALUATOR DEPARTMENT: DACF

Instructions: The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

******			Δ.		s /	-1:11	YIN	I. IAU
dividual Eval	lator Comments:	Project:	EVal	uating	y ハビ-	- 17 (7	120-	
				uatina Voh			~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	-
	ation Format:		$ \sim 10^{-1}$	1 YOU	avo	<u> </u>	Phil	<u>a gy</u> o
	cluded in package?							\bigcirc
	lix A-Cover Page? 🌒 Y							
	lix B – Debarment?							
	lix C – Litigation? 🗶 Ye							
	Project Profile Template							e e e e e e e e e e e e e e e e e e e
	Complete? • Yes OI	NO						
	Dated? Yes O No Signed? Yes O No							
	in requested provided?		O No					
Cost Propos		Se 103						
	ver entire period of initia	al contract	? 🙆 Yes	O No				
	sts necessary to fully co				RFP requir	rements?	Yes) No
	proposal prep costs inc		Yes					
						ontation		
u. UI	lv costs incurred after c	ontract eff	fective date	and related	i to impien	rentation	operatio	n.
	ly costs incurred after c ⁄es O No	ontract eff	fective date	and related	to impien	entation	operatio	n.
		ontract eff	fective date	and related	to impien	entation	operatio	n.
		ontract eff	fective date	and related	to impien	ientation/	operatio	n.
0		ontract eff	fective date	and related	to impien	entation	operatio	n.
0		ontract eff	fective date	and related	to impien	lentation	operatio	n.
۲		ontract eff	fective date	and related	to impien	lenation	operatio	n.
OTES:	res O No			and related	to impien	entation		
OTES: B. Requi	res O No			and related				
OTES: B. Requi 1. Proje	res O No ed Application Submiss ct Purpose	sion Comp	ponents		-			
OTES: <u>B. Requi</u> 1. Proje	res O No ed Application Submiss ct Purpose Specific issue/problem	sion Comp n/interest/r	ponents		-			
OTES: <u>B. Requi</u> 1. Proje a.	res O No ed Application Submiss ct Purpose	sion Comp n/interest/r No	oonents need addres	ssed/include	ed? @ Yes	s O No	operatio	
OTES: <u>B. Requi</u> 1. Proje a. b.	<pre></pre>	sion Comp n/interest/r No roject hope ldress USI	oonents need addres es to achiev DA identifie	ssed/include ve included? d issues? C	ed? ❷ Yes ? ● Yes) Yes ●	s O No O No No		
OTES: <u>B. Requi</u> 1. Proje a. b.	res O No ed Application Submiss ct Purpose Specific issue/problem Why? ● Yes O Listing of objectives pr How objectives will ad	sion Comp n/interest/r No roject hope ldress USI	oonents need addres es to achiev DA identifie	ssed/include ve included? d issues? C	ed? ❷ Yes ? ● Yes) Yes ●	s O No O No No		
OTES: <u>B. Requi</u> 1. Proje a. b. c. d.	Yes O No ed Application Submise ct Purpose Specific issue/problem Why? ● Yes O Listing of objectives pr How objectives will ad If marketing program i O Yes ● No	sion Comp n/interest/r No roject hope Idress USI f funding s	ponents need addres es to achiev DA identifie solely to enl	ssed/include ve included? d issues? C hance comp	ed? ❷ Yes 9 ● Yes 9 Yes ● 9 Yes ● 9 vetitiveness	s O No O No No s of spec	alty crop	os?
OTES: <u>B. Requi</u> 1. Proje a. b. c. d.	és O No ed Application Submiss ct Purpose Specific issue/problem Why? ● Yes O Listing of objectives pr How objectives will ad If marketing program i O Yes ● No Activities/costs have p	sion Comp n/interest/r No roject hope Idress USE f funding s potential to	ponents need addres es to achiev DA identifie solely to enl e enhance c	ssed/include ve included? d issues? C hance comp	ed? @ Yes 9 @ Yes 9 Yes @ 9 vetitiveness ess of non	s O No O No No s of spec	alty crops;	os?
OTES: <u>B. Requi</u> 1. Proje a. b. c. d.	<pre>des O No des O</pre>	sion Comp n/interest/r No roject hope Idress USI f funding s potential to processe	ponents need addres es to achiev DA identifie solely to enl enhance c is to be imp	ssed/include ve included? d issues? C hance comp competitivent	ed? @ Yes • Yes • Yes • Yes • etitiveness • ess of non • verify all s	S O No O No No s of spec a-specialt grant fund	alty crop y crops; ds are	os? are
OTES: <u>B. Requi</u> 1. Proje a. b. c. d.	<pre>des O No des O</pre>	sion Comp n/interest/r No roject hope Idress USI f funding s potential to processe	ponents need addres es to achiev DA identifie solely to enl enhance c is to be imp	ssed/include ve included? d issues? C hance comp competitivent	ed? @ Yes • Yes • Yes • Yes • etitiveness • ess of non • verify all s	S O No O No No s of spec a-specialt grant fund	alty crop y crops; ds are	os? are
OTES: B. Requi 1. Proje a. b. c. d. e.	<pre>d Application Submiss ct Purpose Specific issue/problem Why? ● Yes O Listing of objectives pil How objectives will ad If marketing program i O Yes ● No Activities/costs have p methods described on expended on activities ● Yes O No</pre>	sion Comp n/interest/r No roject hope dress USE dress USE f funding s potential to processe s/costs tha	ponents need addres es to achiev DA identifie solely to enl enhance c es to be imp t only enha	ssed/include ve included? d issues? C hance comp competitivene lemented to ince to comp	ed? @ Yes ? @ Yes ? Yes @ veritiveness ess of non verify all g petitivenes	s O No O No No s of specialt grant fund s of spec	ialty crop y crops; ds are ialty dro	os? are ps?
IOTES: B. Requi 1. Proje a. b. c. d.	<pre>des O No des O</pre>	sion Comp n/interest/r No roject hope dress USE f funding s ootential to processe s/costs tha	ponents need addres es to achiev DA identifie solely to enl enhance c enhance c is to be imp t only enha 3GP (-FB) p	ssed/include ve included? d issues? C hance comp competitivent lemented to ince to comp project, is ho	ed? • Yes • Yes • Yes • Yes • Yes • titiveness • verify all (• petitivenes • we the proj	s O No O No No s of specialt grant fund s of speci	ialty crop y crops; ds are ialty dro	os? are ps?

STATE OF MAINE



RFP #: RFP 201901012 RFP TITLE: AFY 19 Specialty Crop]	Block Grant Program
BIDDER NAME: Maine Potato Board DATE: April 11, 2019 EVALUATOR NAME: Joy Bonenfant	EVALUATOR DEPARTMENT: DACF
ę	with sufficient information in paragraph format about the

	budget categories to demonstrate that grant funds are being expended on
	eligible grant activities that meet the purpose of the program include?
	• Yes O No
	Are all expenses described in this Budget Narrative must be associated with expenses that will be covered by the SCBGP? Seven O No
c.	Are all allowable costs budgeted in accordance with the USDA's requirements? Ves O No
d.	Is detail provided for any specialty equipment or supplies that will be purchased or leased as part of the project? Θ Yes O No M_{O} +ill O and A .
e.	Is the budget form from the application included? • Yes O No
6. Projec	t Commitment
	Are how all grant partners committed to and work toward the goals and outcome measures of the proposed project described? O Yes O No
	Were any any letters of partnership support attached? O Yes O No
Comments:	Bud out & 00 0011 33
	DUCULA + 44, 444.05
	+ Error 1,287.00
	\$101,381.33

diam'r a

Maine Potato Board Evaluating NoTTILI Production Pradices

The Proposal is determined to be a Commissioner priority area.

- 1. Any application from the previous year which was for a multiple year term and was only funded for the first year of the project. For those projects that fit under this category, they must submit a new proposal and show progress from the first year's funding in the work plan section of the proposal.
- 2. Enhancing food safety education, primarily in relation to new FDA rules regarding improved handling and processing of specialty crops.
- 3. Enhancing integrated pest management research and education for programs for specialty crops.
- Research and demonstration of systems to market and distribute specialty crops to 4.) institutions.
- 5. Domestic and international market expansion of Maine Specialty Crops. included performed gield

The project addresses the issues put forth by USDA, as stated in the RFP

- 1. Enhanced Food Safety
- 2. Improving the capacity of all entities in the specialty crop distribution chain to comply with the requirements of the Food Safety Modernization Act, for example, by developing "Good Agricultural Practices", "Good Handling Practices", "Good Manufacturing Practices", and in cost-share arrangements for funding audits of such systems (including USDA GroupGAP) for small farmers, packers, and processors
- 3. /Investing in specialty crop research, including research to focus on conservation and environmental outcomes
- 4. Developing new and improved seed varieties for specialty crops;
- 5. Pest and disease control;
- 6. Increasing child and adult nutrition knowledge and consumption of specialty crops;
- 7./Improving efficiency and reducing costs of distribution systems
 - 8. Sustainability.

The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers

Anticipated benefit in relation to proposed cost.

235 polato gravers, argunomists / \$101,281 Conservation agencies Crop advisars / \$101,281 equip dealers

JB 412.19

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: Maine Maker DATE: Y-16-19 EVALUATOR NAME: Noch Winstow EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Marteting Plan for Endenstry
Profess - avery 100, cost profest
r av jæ

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: Maine Maple Producers DATE: 4/5/2019 EVALUATOR NAME: Ellen McAdam EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments: Increasing Maine's Share of the Consumer Maple Products Market

Support Letters: None included, though Maine Breweries and Cooperative Extension are listed as supporters in the body of the proposal.

Background: Year 2 of a 3-year project to professionally produce and execute a marketing plan for the Maine maple industry. Project Annual Report indicates it is 75% complete. Initial figures point to an increase of 10% in industry income.

Purpose: This is an effort to realize more value by selling more retail maple products. Bulk sales currently account for 97% of total sales. The effort is expected to benefit 450 licensed maple producers.

This proposal covers implementation of remaining portions of the grant-developed marketing campaign.

- Completed: logo re-design, gift-guide, and new website, FB page, and other social media connections (Instagram, twitter, pinterest)
- To do: professional design and photography for high-quality marketing materials
- Have identified a need for part-time, paid staff to assist with marketing & admin. Considering paid student internships?
- Also considering partnering with other Maine food producers to promote the "Maine" brand.

Efforts could become self-funding thru event banner sponsorships, sale of marketing materials, increased Association memberships, etc.

Budget: \$36,260

Impressive campaign. Can't help but notice how big Maine Maple Sunday has become over the last few years. Very effective marketing effort.

10-AT FONT?

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: Maine Make Producers DATE: 4/14/19 EVALUATOR NAME: Janet Sawyer EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

marketing \$36k	
	-
	-
	_
	\neg
	-
	_

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: ME Meyle Producer Acrocretion DATE: 4/12/19 EVALUATOR NAME: Tom Gordon EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

ad) continuition grant mon 6 Om addri specialty cnps MA rec suting self. inc ME cold 02 chaul 14 increde 机

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: Maine Maple Producers DATE: 4/10/19 EVALUATOR NAME: Shannon Grimes EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Not much reported progress on their previously funded project.
This seems to solely benefit a particular commercial product (maple syrup)? Maybe because there are multiple maple products, it remains eligible? Answer particular commined would be a Grand. Wants to promote the Maine brand, which would elevate it out of maple syrup but also beyond
multiple maple products, it remains eligible? Answer- partruler comminish would be a brond.
Wants to promote the Maine brand, which would elevate it out of maple syrup but also beyond
specialty crops.
The supplies numbers don't match \$12,180 on page 5 and \$13,260 on page 8
Total budget: \$36,260

RFP #: RFP 201901012 RFP TITLE: AFY 19 Specialty Crop Block Grant Program BIDDER NAME: Maine Maple Producers DATE: April 11, 2019 EVALUATOR NAME: Joy Bonenfant

EVALUATOR DEPARTMENT: DACF

Instructions: The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

<u>ndividual Evali</u>	lator Comments: Project: Markeling Plan
	ation Format:
	cluded in package? I Yes O No
	tix A-Cover Page?
	Jix C – Litigation? Yes O No
	Project Profile Template
	Complete? 🔮 Yes O No
	Dated? Ses O No
	Signed? Yes O No
 All Informatic Cost Proposi 	n requested provided?
	ver entire period of initial contract? Se Yes O No
	sts necessary to fully comply with terms/conditions and RFP requirements? • Yes O
	proposal prep costs included?
	ly costs incurred after contract effective date and related to implementation/operatior
-	res O No
	res O'No
NOTES:	
NOTES: B. Requir 1. Projec	ed Application Submission Components ct Purpose
NOTES: B. Requir 1. Projec	ed Application Submission Components
NOTES: <u>B. Requir</u> 1. Projec a. b.	ed Application Submission Components ct Purpose Specific issue/problem/interest/need addressed/included? ● Yes O No Why? ● Yes O No Listing of objectives project hopes to achieve included? ● Yes O No
NOTES: <u>B. Requir</u> 1. Projec a. b. c.	ed Application Submission Components ct Purpose Specific issue/problem/interest/need addressed/included? ● Yes O No Why? ● Yes O No Listing of objectives project hopes to achieve included? ● Yes O No How objectives will address USDA identified issues? O Yes O No
NOTES: <u>B. Requir</u> 1. Projec a. b. c. d.	ed Application Submission Components ct Purpose Specific issue/problem/interest/need addressed/included? ♥Yes O No Why? ♥Yes O No Listing of objectives project hopes to achieve included? ♥Yes O No How objectives will address USDA identified issues? O Yes O No If marketing program if funding solely to enhance competitiveness of specialty crops ♥Yes O No
NOTES: <u>B. Requir</u> 1. Projec a. b. c. d.	ed Application Submission Components ct Purpose Specific issue/problem/interest/need addressed/included? ♥Yes O No Why? ♥Yes O No Listing of objectives project hopes to achieve included? ♥Yes O No How objectives will address USDA identified issues? O Yes O No If marketing program if funding solely to enhance competitiveness of specialty crops; ♥Yes O No Activities/costs have potential to enhance competitiveness of non-specialty crops; a
NOTES: <u>B. Requir</u> 1. Projec a. b. c. d.	ed Application Submission Components ct Purpose Specific issue/problem/interest/need addressed/included? ♥Yes O No Why? ♥Yes O No Listing of objectives project hopes to achieve included? ♥Yes O No How objectives will address USDA identified issues? O Yes O No If marketing program if funding solely to enhance competitiveness of specialty crops ♥Yes O No Activities/costs have potential to enhance competitiveness of non-specialty crops; a methods described on processes to be implemented to verify all grant funds are
NOTES: <u>B. Requir</u> 1. Projec a. b. c. d.	ed Application Submission Components ct Purpose Specific issue/problem/interest/need addressed/included? Yes O No Why? Yes O No Listing of objectives project hopes to achieve included? Yes O No How objectives will address USDA identified issues? O Yes O No If marketing program if funding solely to enhance competitiveness of specialty crops; a Yes O No Activities/costs have potential to enhance competitiveness of non-specialty crops; a methods described on processes to be implemented to verify all grant funds are expended on activities/costs that only enhance to competitiveness of specialty drop
NOTES: B. Requir 1. Projec a. b. c. d. e.	ed Application Submission Components ct Purpose Specific issue/problem/interest/need addressed/included? ♥Yes O No Why? ♥Yes O No Listing of objectives project hopes to achieve included? ♥Yes O No How objectives will address USDA identified issues? O Yes O No If marketing program if funding solely to enhance competitiveness of specialty crops; a PYes O No Activities/costs have potential to enhance competitiveness of non-specialty crops; a methods described on processes to be implemented to verify all grant funds are expended on activities/costs that only enhance to competitiveness of specialty drop ♥Yes O No
NOTES: <u>B. Requir</u> 1. Projec a. b. c. d.	ed Application Submission Components ct Purpose Specific issue/problem/interest/need addressed/included? Yes O No Why? Yes O No Listing of objectives project hopes to achieve included? Yes O No How objectives will address USDA identified issues? O Yes O No If marketing program if funding solely to enhance competitiveness of specialty crops; a Yes O No Activities/costs have potential to enhance competitiveness of non-specialty crops; a methods described on processes to be implemented to verify all grant funds are expended on activities/costs that only enhance to competitiveness of specialty drop

RFP #: RFP 201901012RFP TITLE: AFY 19 Specialty Crop Block Grant ProgramBIDDER NAME:Maine Maple ProducersDATE: April 11, 2019EVALUATOR NAME: Joy BonenfantEVALUATOR NAME:Joy Bonenfant

If requesting 2nd year of funding are the outcomes summarized in 3-5 sentences regarding previous year and why it is important to continue to fund the project? Yes O No Lessons learned on potential project improvements from implementing and what will be incorporated to make the ongoing project more effective/successful at meeting goals and objectives provided? Yes O No Is the description of likelihood of project becoming self-sustaining and not indefinitely dependent on grant funds described? O Yes O No If the project will be, or has been, submitted to or funded by another Federal or g. State grant program and if the project duplicates efforts of the SCBGP-FB and the other Federal or State grant program for each project indicated? O Yes O No If not, is how does it supplement indicated? O Yes O No 2. Potential Impact a. Is who is to be affected by the project, including whether this project benefits socially disadvantaged farmers or beginning farmers as defined by the USDA SCBGP discussed? Yes O No b. Is an estimate of the number of people or operations who are considered beneficiaries and define who the intended beneficiaries of this project are indicated? O Yes O No c. Is an assessment of the potential economic impact of the project if such data are available and relevant to the project provided? O Yes O No d. Is the specialty crop stakeholders who support this project and why (other than the applicant and organizations involved in the project) described? O Yes O No 3. Expected Measurable Outcomes What outcome measure(s) applicable to the project? • Yes O No Was at least one of the related quantifiable indicators prescribed selected? • Yes O No Outcome: ____1 ___2 ___3 ___4 ___5 ___6 ___7 ___8 Indicator(s): <u>1</u> 2 3 4 5 6 7 8 4. Data Collection Methods Is how you will collect the required data to report on the outcome and indicator explained? • Yes ONO Surveyo - nucliple ways 1-+++ 111 New Eng AB Sat Republiko 5. Budget /Budget Narrative a. Does the project budget accurately reflect costs and is it proportional to the benefit to be derived from the project? Yes O No Is the budget worksheet included in this RFP completed and incorporated as part of the proposal? • Yes O No

	1901012 Y 19 Specialty Crop Block Grant Program : Maine Maple Producers
DATE: April 11	
b.	Is a budget narrative with sufficient information in paragraph format about the budget categories to demonstrate that grant funds are being expended on eligible grant activities that meet the purpose of the program include? Yes O No Are all expenses described in this Budget Narrative must be associated with expenses that will be covered by the SCBGP? Set O No
C.	Are all allowable costs budgeted in accordance with the USDA's requirements? • Yes O No
d.	Is detail provided for any specialty equipment or supplies that will be purchased or leased as part of the project? O Yes O No • NA
· e.	Is the budget form from the application included? Ses O No
	Are how all grant partners committed to and work toward the goals and outcome measures of the proposed project described? O Yes O No Were any any letters of partnership support attached? O Yes No
Comments:	Pareement Bidget \$36,200
Poulie	Dep whore? No letter?
	·
	· · · · · · · · · · · · · · · · · · ·

Maine Maple Picclicts Marketing Plan

The Proposal is determined to be a Commissioner priority area.

- 1. Any application from the previous year which was for a multiple year term and was only funded for the first year of the project. For those projects that fit under this category, they must submit a new proposal and show progress from the first year's funding in the work plan section of the proposal.
- 2. Enhancing food safety education, primarily in relation to new FDA rules regarding improved handling and processing of specialty crops.
- **3.** Enhancing integrated pest management research and education for programs for specialty crops.
- 4. Research and demonstration of systems to market and distribute specialty crops to institutions.

5. Domestic and international market expansion of Maine Specialty Crops.

The project addresses the issues put forth by USDA, as stated in the RFP

- 1. Enhanced Food Safety
- 2. Improving the capacity of all entities in the specialty crop distribution chain to comply with the requirements of the Food Safety Modernization Act, for example, by developing "Good Agricultural Practices", "Good Handling Practices", "Good Manufacturing Practices", and in cost-share arrangements for funding audits of such systems (including USDA GroupGAP) for small farmers, packers, and processors
- **3.** Investing in specialty crop research, including research to focus on conservation and environmental outcomes
- 4. Developing new and improved seed varieties for specialty crops;
- 5. Pest and disease control;
- 6. Increasing child and adult nutrition knowledge and consumption of specialty crops;
- 7. Improving efficiency and reducing costs of distribution systems
- 8. Sustainability.

4.12.19

The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers

Anticipated benefit in relation to proposed cost.

N50 licensed producers 1 \$36,260

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: MELNA Plant Something of School DATE: 410-19 EVALUATOR NAME: Noch Winstow EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is <u>required</u> that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

2 of 2 year project = contracts program to PK-12 students is support of ME hadrate ations, specially crop Industry,
of ME lindrate about , specially crop Industry,
Increany child ad antrotons knowledge - uson pronty
Publiche concerns with reference letters it endorsements not
pring predent

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: Maine Landscape and Nursery Association DATE: 4/8/2019 EVALUATOR NAME: Ellen McAdam EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments: "Plant Something at School" a Two Year, Coordinated Outreach Program to Maine's PK-12 Students in Support of Maine's Nursery and Landscape Specialty Crop Industry."

Support Letters: None included, though this project is in collaboration with the Maine School Garden Collaborative (MSGC,) which includes MELNA, Maine Ag in the Classroom (MAITC), ReTreeUS, and the Maine School Garden Network (MSGN.)

Background: This proposal is for the 2nd year of a 2-year project

- to provide education initiatives for the next generation of Maine gardeners & consumers

- to impact the workforce for the horticultural specialty crop industry by increasing knowledge of the industry and its benefits
- 1st year of the project established the "Plant Something at School" (PSAS) initiative incl. marketing & lesson plans and identifying schools to work with

Purpose: This portion of the proposal addresses building on last year's completed initiatives, as detailed in the proposal, and

- Administering student post-tests to gauge impact of the program at school year's end
- Previewing the book draft at MAITC's Summer Teachers Institute and other places
- Publishing the book for the 2020 MAITC ReadMe initiative
- Adding more schools to the PSAS network
- Etc., as detailed in the proposal

Benefit: There are an unlimited number of beneficiaries to this project, if completed as proposed. K-12 students and their families, MELNA members, and pretty much anyone else in a "specialty crop industry.

Budget: \$54,738 (for 2nd year)

Note: This project is complex and has a lot of moving parts. If well-managed (and it seems to be so far) it's a great one.

FP #: 201901901012
FP TITLE: Specialty Crop, Block Grant, Control of Smat OCIU)
EP TITLE: Specialty Crop Block Grant SIDDER NAME: MELANDSCOPE Blant Something at School
DATE: 4/14/19 TO Submar
NATE: 4/14/19 VALUATOR NAME: Jane Lawyer
VALUATOR DEPARTMENT: \smile

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

PK-12 students
40% increase in young farmers 2007-2012 compared to 1,5% nationally.
4010 Therease in puring primers are concentration to the matter
Grow jals

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: MELNA Plant Something at Schools DATE: 4/11/19 EVALUATOR NAME: Shannon Grimes EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Collaborative with other similar agencies.
Also to raise awareness of IPM?
Well-organized timetable and deliverables.
A valuable effort, reaching lots of school children through collaboration, with materials that increase
knowledge about many specialty crops.
knowledge about many specialty crops. Total budget Y1 \$46,580, Y2 \$54,738, Y3 101,318

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: Marie Langer + Nurrey Association - Plant Something DATE: 4/12/19 EVALUATOR NAME: Tom Gordon EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

donestric market expensions Continuction grant addresses Commissioner's pronticy: priorities increased aware addresses USDA builds and expands any prior year successes indications are specific Term susteinability education consumers is importafor long 1.-

RFP #: RFP 201901012 RFP TITLE: AFY 19 Specialty Crop Block Grant Program BIDDER NAME: MELNA Plant Something at School DATE: April 11, 2019 **EVALUATOR NAME:** Joy Bonenfant

EVALUATOR DEPARTMENT: DACF

Instructions: The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

******** Project: Individual Evaluator Comments: lant Something @ School A. Application Format: 1. All forms included in package? • Yes O No Appendix A-Cover Page? • Yes O No Appendix B - Debarment? Yes O No Appendix C – Litigation? See O No SCBG Project Profile Template 1. Complete?
 Yes O No 2. Dated? ONo 3. Signed? Ses O No 2. All information requested provided?
Yes O No 3. Cost Proposal: a. Cover entire period of initial contract? O Yes O No b. Costs necessary to fully comply with terms/conditions and RFP requirements? Yes O No c. No proposal prep costs included? O Yes O No d. Only costs incurred after contract effective date and related to implementation/operation. Yes O No NOTES: **Required Application Submission Components** В. Project Purpose 1. a. Specific issue/problem/interest/need addressed/included? • Yes O No Why?
Ves O No Listing of objectives project hopes to achieve included? See O No c. How objectives will address USDA identified issues?
Yes O No d. If marketing program if funding solely to enhance competitiveness of specialty crops? Yes O No e. Activities/costs have potential to enhance competitiveness of non-specialty crops; are methods described on processes to be implemented to verify all grant funds are expended on activities/costs that only enhance to competitiveness of specialty drops? Yes O No If project builds on previous SCBGP (-FB) project, is how the project differs from and f.

RFP #: RFP 201901012RFP TITLE: AFY 19 Specialty Crop Block Grant ProgramBIDDER NAME: MELNA Plant Something at SchoolDATE: April 11, 2019EVALUATOR NAME: Joy BonenfantEVALUATOR DEPARTMENT: DACF

If requesting 2 nd year of funding are the outcomes summarized in 3-5 sentences regarding previous year and why it is important to continue to fund the project? Yes O No Lessons learned on potential project improvements from implementing and what will be incorporated to make the ongoing project more effective/successful at meeting goals and objectives provided? Yes O No Is the description of likelihood of project becoming self-sustaining and not indefinitely dependent on grant funds described? O Yes O No g. If the project will be, or has been, submitted to or funded by another Federal or State grant program and if the project duplicates efforts of the SCBGP-FB and the other Federal or State grant program for each project indicated?
O Yes O No If not, is how does it supplement indicated? O Yes O No
2. Potential Impact
a. Is who is to be affected by the project, including whether this project benefits socially
disadvantaged farmers or beginning farmers as defined by the USDA SCBGP discussed?
Yes ONO Affect Disad Begin Tarmens-no!
b. Is an estimate of the number of people or operations who are considered beneficiaries
and define who the intended beneficiaries of this project are indicated?
●Yes ONO 100 K School Childen genyOublic Dusineeses
c. Is an assessment of the potential economic impact of the project if such data are
available and relevant to the project provided? See ONO Content of dicators
d. Is the specialty crop stakeholders who support this project and why (other than the applicant and organizations involved in the project) described? • Yes O No
applicant and organizations involved in the project) described: • res 0 No
3. Expected Measurable Outcomes
What outcome measure(s) applicable to the project? • Yes O No
Was at least one of the related quantifiable indicators prescribed selected? @ Yes O No
Outcome: <u>1</u> <u>2</u> <u>3</u> <u>4</u> <u>5</u> <u>6</u> <u>7</u> <u>8</u>
Indicator(s): 🚨 12 🙇 345678
4. Data Collection Methods
Is how you will collect the required data to report on the outcome and indicator
explained? • Yes ONO Surveys 1000000 Analytics
0 0 0
5. Budget /Budget Narrative
a. Does the project budget accurately reflect costs and is it proportional to the
benefit to be derived from the project? • Yes O No
Is the budget worksheet included in this RFP completed and incorporated as
part of the proposal? Yes O No

RFP #: RFP 201901012 RFP TITLE: AFY 19 Specialty Crop Block Grant Program BIDDER NAME: MELNA Plant Something at School DATE: April 11, 2019					
	AME: Joy Bonenfant EVALUATOR DEPARTMENT: DACF				
b.	Is a budget narrative with sufficient information in paragraph format about the budget categories to demonstrate that grant funds are being expended on eligible grant activities that meet the purpose of the program include? Yes O No Are all expenses described in this Budget Narrative must be associated with				
c.	expenses that will be covered by the SCBGP? • Yes O No Are all allowable costs budgeted in accordance with the USDA's requirements? • Yes O No				
d.	Is detail provided for any specialty equipment or supplies that will be purchased or leased as part of the project? O Yes O No				
e.	Is the budget form from the application included? Ses O No				
Comments:	outcome measures of the proposed project described? O Yes O No Were any any letters of partnership support attached? O Yes No Budget \$101,318.00				
	0				

- Aller

MELNA Plant Something @ School

The Proposal is determined to be a Commissioner priority area.

- 1) Any application from the previous year which was for a multiple year term and was only funded for the first year of the project. For those projects that fit under this category, they must submit a new proposal and show progress from the first year's funding in the work plan section of the proposal.
- 2. Enhancing food safety education, primarily in relation to new FDA rules regarding improved handling and processing of specialty crops.
- 3.) Enhancing integrated pest management research and education for programs for specialty crops.
- 4. Research and demonstration of systems to market and distribute specialty crops to institutions.
- 5. Domestic and international market expansion of Maine Specialty Crops.

The project addresses the issues put forth by USDA, as stated in the RFP

- 1. Enhanced Food Safety
- 2. Improving the capacity of all entities in the specialty crop distribution chain to comply with the requirements of the Food Safety Modernization Act, for example, by developing "Good Agricultural Practices", "Good Handling Practices", "Good Manufacturing Practices", and in cost-share arrangements for funding audits of such systems (including USDA GroupGAP) for small farmers, packers, and processors
- **3.** Investing in specialty crop research, including research to focus on conservation and environmental outcomes
- 4. Developing new and improved seed varieties for specialty crops;
- 5. Pest and disease control;
- (6.) Increasing child and adult nutrition knowledge and consumption of specialty crops;
 - 7. Improving efficiency and reducing costs of distribution systems
 - 8. Sustainability.

The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers

Anticipated benefit in relation to proposed cost.

gen public / \$101,318 zijk busijnesses

TP, 4.12.19

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: MELNA エアベ DATE: 4-16-19 EVALUATOR NAME: Nois いいへいつ EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

IPM Education to Homeonic + when Industry
Satisfies past control and sustainable expectedance as USDA
Satisfor Many Euronomic Priority and - IPM.
Sales increases or 200 creation seens to be a stratch For the IP in Reductional efforts.
Budget iten For Planer show sponsorship - Not allowed by uso. A or program (3)
IPM Education 15 as important for injustry but this proposal
Seens to have non for more focused economical approvisives.

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: MEL-NA IPM DATE: 4/14/9 EVALUATOR NAME: Janet Sawger EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

MI Lander and the sound for a final
Maine Landsop e and Nursery Association Integrated Past Manage ment Marketing Google Analytics + Cision Marketing Software
Lot egrated Past Manage Melt
Marketing Boodle Andwards + Cision Marketing Softward
The telling Ody Connergitics Contraction of the
29 000 attendes to MFS in 2018
29 OU UNITAD IO INI COM COM
P & LOK

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: Maine Landscape and Nursery Association DATE: 4/7/2019 EVALUATOR NAME: Ellen McAdam EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments: A Marketing Program to Promote Safe, Sustainable Specialty Crops to Buyers and Producers through IPM Education

Support Letters: Estabrook's, Maine Golf Course Superintendents Assoc., Wm. H. Jordan Farm, Maine IPM Council, Ornamental Horticulture Council, Whiting Farm

Background: There is a need for IPM education for consumers & home gardeners. MELNA is uniquely positioned to offer this using its "Plant Something" marketing platform

- Current Cooperative Extension education efforts do naot reach many consumers
- Consumers have many misconceptions about IPM
- Many consumers seek advice for their home gardens/yards at MELNA member nurseries, garden centers, & greenhouses

Purpose: To create a better understanding and appreciation of the value of IPM

- MELNA's contracted management firm will collect & collate data pertaining to this grant. The
 proposal is very detailed as to how the data will be collected & used
- Benefits 32,600 consumers/home gardeners as well as MELNA members and other specialty crop growers. Plants are healthier when IPM principles are applied, whether using conventional or organic materials.

Budget: \$86,950

- Contractual budgetary needs in this proposal are relatively low. Most \$ will benefit MELNA members, and other specialty crop growers, through media outreach and IPM advocacy & education.
- Extensive matching funding is detailed in the proposal.

Note: The lack of IPM education for the general public has long been a problem for the specialty crop industry. IPM has developed a bad reputation as being "just an excuse to spray." This proposal sounds like a great way to start the public's education.

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: ME Lawrence + Nursery Accountion - IPM markety DATE: 4/12/19 EVALUATOR NAME: Tom Gordon EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluator on the complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

educetion addresses Commissionar's priority pest control sustindito addreally USDA MONTRU discussion cct objective 900 Ching Win we story advoccy (\$15K) may not be an appropriate use of grant hads Show sponsorship (\$15K) may not be necessary to effectively IPM promote.

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: MELNA IPM DATE: 4/10/19 EVALUATOR NAME: Shannon Grimes EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Goal seems to be to stop people from legislating against pesticides.
How does Cooperative Extension feel about this proposal, since it is written as though it supplements
their work?
The number of beneficiaries seems a bit inflated - it doesn't seem like all those people would really
very directly benefit. Still, good to have high goals.
I'm not clear on how the increased awareness of IPM will increase sales.
Why is the ED under contractor and not personnel?
Strong letters of support.
Total budget: \$86,950

RFP #: RFP 201901012 RFP TITLE: AFY 19 Specialty Crop Block Grant Program BIDDER NAME: MELNA IPM DATE: April 11, 2019 EVALUATOR NAME: Joy Bonenfant EVALUATOR DEPARTMENT: DACF

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

ndividua	l Evalu	<u>iator Comments</u> :	Project:	MM	ECUCO	(n()	Mayer
		ation Format:					
		cluded in package?)			
		lix A-Cover Page?					
		lix B – Debarment?)			
		lix C – Litigation?					
•		Complete? Ves					
		Dated?					
		Signed? Ves O					
		n requested provide	ed? 🌢 Yes 🛛 O	No			
3. Cost F							
		ver entire period of i				.	
		sts necessary to full		erms/condit		requireme	enis? 🛡 Yes U No
(C. NO	proposal prep costs					the forest and
	d On	ly costs incurred aff	er contract offe	ctive date a	nd related to in	nniamant	ation/oneration
		ly costs incurred after (es O No	er contract effe	ctive date a	nd related to in	nplement	ation/operation.
C	@ \	ly costs incurred aft /es O No	er contract effe	ctive date a	nd related to in	nplement	ation/operation.
	@ \		er contract effe	ctive date a	nd related to in	nplement	ation/operation.
C	@ \		er contract effe	ctive date a	nd related to in	nplement	ation/operation.
NOTES:	۵	res O No			nd related to in	nplement	ation/operation.
NOTES:	€ \ Requir	ed Application Subr			nd related to in	nplement	ation/operation.
NOTES:	Requir Projec	ed Application Subr	mission Compo	nents			
NOTES:	Requir Projec	és O No ed Application Subr ct Purpose Specific issue/prob	mission Compo blem/interest/ne	nents			
NOTES:	€ \ <u>Requir</u> Projec a.	ed Application Subr ct Purpose Specific issue/prob Why? @ Yes	mission Compo blem/interest/ne O No	nents	ed/included?	Yes C) No
NOTES:	€) <u>Requir</u> Proje a. b.	Yes O No ed Application Subr ct Purpose Specific issue/prob Why? ♥ Yes Listing of objective	mission Compo blem/interest/ne O No s project hopes	nents eed address	ed/included? @	Yes C) No
NOTES:	€ Y Projec a. b. c.	Yes O No ed Application Subr ct Purpose Specific issue/prob Why? ♥ Yes Listing of objective How objectives will	mission Compo olem/interest/ne O No s project hopes I address USD/	nents ed address s to achieve A identified i	ed/included? included? ssues? Yes	Yes C és O N S O No) No lo
NOTES:	€ Y Projec a. b. c.	Yes O No ed Application Subr ct Purpose Specific issue/prob Why? ♥ Yes Listing of objective	mission Compo olem/interest/ne O No s project hopes I address USD/	nents ed address s to achieve A identified i	ed/included? included? ssues? Yes	Yes C és O N S O No) No lo
NOTES:	€ N Projec a. b. c. d.	Yes O No ed Application Subr ct Purpose Specific issue/prob Why? ♥ Yes Listing of objective: How objectives will If marketing progra ♥ Yes O No Activities/costs hav	mission Compo olem/interest/ne O No s project hopes I address USD/ am if funding so /e potential to e	ments eed address s to achieve A identified i elely to enha	ed/included? included? ssues? Yes nce competitiv	Yes C Yes O No S O No eness of f non-spe) No lo specialty crops? ecialty crops; are
NOTES:	€ N Projec a. b. c. d.	ed Application Subr ct Purpose Specific issue/prob Why? Yes Listing of objective How objectives will If marketing progra Yes O No Activities/costs hav methods described	mission Compo olem/interest/ne O No is project hopes I address USD/ am if funding so /e potential to e d on processes	enents eed address to achieve A identified i elely to enha enhance con to be implei	ed/included? included? ssues? Yes nce competitiv npetitiveness c nented to verif	Yes C Yes O No S O No eness of of non-spe- y all gran) No lo specialty crops? ecialty crops; are t funds are
NOTES:	€ N Projec a. b. c. d.	ed Application Subr ct Purpose Specific issue/prob Why? Yes Listing of objective How objectives will If marketing progra Yes O No Activities/costs hav methods described expended on activi	mission Compo olem/interest/ne O No is project hopes I address USD/ am if funding so /e potential to e d on processes	enents eed address to achieve A identified i elely to enha enhance con to be implei	ed/included? included? ssues? Yes nce competitiv npetitiveness c nented to verif	Yes C Yes O No S O No eness of of non-spe- y all gran) No lo specialty crops? ecialty crops; are t funds are
NOTES:	€ N <u>Requir</u> Projed a. b. c. d. e.	ed Application Subr ct Purpose Specific issue/prob Why? Yes Listing of objective How objectives will If marketing progra Yes O No Activities/costs hav methods described expended on activi Yes O No	mission Compo olem/interest/ne O No s project hopes I address USD/ am if funding so /e potential to e d on processes ities/costs that o	enents eed address s to achieve A identified i dely to enha enhance con to be implei only enhance	ed/included? included? ssues? Yes nce competitiv npetitiveness c nented to verif e to competitiv	Yes C Yes O No eness of f non-spe y all gran yeness of	D No lo specialty crops? ecialty crops; are t funds are specialty drops?
NOTES:	€ N <u>Requir</u> Projed a. b. c. d. e.	ed Application Subr ct Purpose Specific issue/prob Why? Yes Listing of objective How objectives will If marketing progra Yes O No Activities/costs hav methods described expended on activi	mission Compo olem/interest/ne O No s project hopes I address USD/ am if funding so /e potential to e d on processes ities/costs that of previous SCBC	nents ed address s to achieve A identified i enhance con to be implei only enhanc GP (-FB) pro	ed/included? included? ssues? Yes nce competitiv npetitiveness c mented to verif e to competitiv ject, is how the	Yes C Yes O N O No eness of of non-spe y all gran yeness of e project of	D No lo specialty crops? ecialty crops; are t funds are specialty drops?

RFP #: RFP 201901012 RFP TITLE: AFY 19 Specialty Crop Block Grant Program BIDDER NAME: MELNA IPM DATE: April 11, 2019 EVALUATOR NAME: Joy Bonenfant EVALUATOR DEPARTMENT: DACF

If requesting 2nd year of funding are the outcomes summarized in 3-5 sentences regarding previous year and why it is important to continue to fund the project? O Yes O No • A Lessons learned on potential project improvements from implementing and what will be incorporated to make the ongoing project more effective/successful at meeting goals and objectives provided? O Yes O No 🔹 Ma Is the description of likelihood of project becoming self-sustaining and not indefinitely dependent on grant funds described? O Yes O No g. If the project will be, or has been, submitted to or funded by another Federal or State grant program and if the project duplicates efforts of the SCBGP-FB and the other Federal or State grant program for each project indicated? O Yes O No If not, is how does it supplement indicated? O Yes O No 2. Potential Impact a. Is who is to be affected by the project, including whether this project benefits socially disadvantaged farmers or beginning farmers as defined by the USDA SCBGP discussed? Yes O No b. Is an estimate of the number of people or operations who are considered beneficiaries and define who the intended beneficiaries of this project are indicated? 32,600 -7 1.35 million Yes O No c. Is an assessment of the potential economic impact of the project if such data are available and relevant to the project provided? Over No d. Is the specialty crop stakeholders who support this project and why (other than the applicant and organizations involved in the project) described? • Yes O No 3. Expected Measurable Outcomes What outcome measure(s) applicable to the project? • Yes O No Was at least one of the related quantifiable indicators prescribed selected? • Yes O No Outcome: <u>1</u> 2 3 4 5 6 7 Indicator(s): ___1 __2 __3 __4 __5 __6 __7 __8 4. Data Collection Methods Is how you will collect the required data to report on the outcome and indicator gather data by firm, survey participants Eacyta Analytics, post buy analysis explained? •Yes O No 5. Budget /Budget Narrative a. Does the project budget accurately reflect costs and is it proportional to the benefit to be derived from the project? • Yes O No Is the budget worksheet included in this RFP completed and incorporated as part of the proposal? • Yes O No

RFP #: RFP 201901012 RFP TITLE: AFY 19 Specialty Crop Block Grant Program BIDDER NAME: MELNA IPM DATE: April 11, 2019 EVALUATOR NAME: Joy Bonenfant EVALUATOR DEPARTMENT: DACF

b. Is a budget narrative with sufficient information in paragraph format about the budget categories to demonstrate that grant funds are being expended on eligible grant activities that meet the purpose of the program include? O Yes O No Are all expenses described in this Budget Narrative must be associated with expenses that will be covered by the SCBGP? • Yes O No c. Are all allowable costs budgeted in accordance with the USDA's requirements? Yes O No d. Is detail provided for any specialty equipment or supplies that will be e. Is the budget form from the application included? **@** Yes O No 6. Project Commitment Are how all grant partners committed to and work toward the goals and outcome measures of the proposed project described? O Yes O No Were any any letters of partnership support attached? O Yes O No \sim Comments: Somershi -140er no

MELNA IPM IPM Education Project

The Proposal is determined to be a Commissioner priority area.

- 1. Any application from the previous year which was for a multiple year term and was only funded for the first year of the project. For those projects that fit under this category, they must submit a new proposal and show progress from the first year's funding in the work plan section of the proposal.
- 2. Enhancing food safety education, primarily in relation to new FDA rules regarding improved handling and processing of specialty crops.

3. Enhancing integrated pest management research and education for programs for specialty crops.

- 4. Research and demonstration of systems to market and distribute specialty crops to institutions.
- 5. Domestic and international market expansion of Maine Specialty Crops.

The project addresses the issues put forth by USDA, as stated in the RFP

- 1. Enhanced Food Safety
- 2. Improving the capacity of all entities in the specialty crop distribution chain to comply with the requirements of the Food Safety Modernization Act, for example, by developing "Good Agricultural Practices", "Good Handling Practices", "Good Manufacturing Practices", and in cost-share arrangements for funding audits of such systems (including USDA GroupGAP) for small farmers, packers, and processors
- **3.** Investing in specialty crop research, including research to focus on conservation and environmental outcomes
- 4. Developing new and improved seed varieties for specialty crops;
- 5.) Pest and disease control;
- 6. Increasing child and adult nutrition knowledge and consumption of specialty crops;
- 7. Improving efficiency and reducing costs of distribution systems
- 8.) Sustainability.

U.12.19

The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers

Anticipated benefit in relation to proposed cost.

32,600 Deneficiaries 1 \$86,950

RFP #: 201901901012 RFP TITLE: Specially Crop Block Grant BIDDER NAME: Marine Form Bureau DATE: 4-16-19 EVALUATOR NAME: Noch Winstow EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by <u>individual</u> evaluators for this Request for Proposals (RFP) process. It is <u>required</u> that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

New- Produce Schery regarding southers use. Training
Very much while with USDA Forst Safety spece.
how on the contrones area. Inductors
Project may be better strated for entendior und program that would give a better for
that would give a better that
J .

· L····

RFP #: RFP 201901012 RFP TITLE: AFY 19 Specialty Crop Block Grant Program BIDDER NAME: Maine Farm Bureau DATE: April 11, 2019 EVALUATOR NAME: Joy Bonenfant

EVALUATOR DEPARTMENT: DACF

Instructions: The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evalu	uator Comments: Project: Address Sanifizer Gaps
A. Applic	ation Format:
	ncluded in package? Ves O No
	dix A-Cover Page? 🔮 Yes 🛛 O No
	dix B – Debarment? 🛛 Yes 🛛 O No
	dix C – Litigation? Yes O No
	Project Profile Template
	Complete? ② Yes O No
	Dated? • Yes O No
	Signed?
3. Cost Propos	
	wer entire period of initial contract? Seven O No
	ists necessary to fully comply with terms/conditions and RFP requirements? Set O No
	proposal prep costs included? Yes O No
	ly costs incurred after contract effective date and related to implementation/operation.
	Yes ONo
NOTES:	
B. Requi	red Application Submission Components
1. Proje	ct Purpose
a.	- F - construction of the second second
	Why? Se Yes O No
	Listing of objectives project hopes to achieve included? See O No
	How objectives will address USDA identified issues? O Yes O No
d.	
_	O Yes O No
e.	Activities/costs have potential to enhance competitiveness of non-specialty crops; are
	methods described on processes to be implemented to verify all grant funds are expended on activities/costs that only enhance to competitiveness of specialty drops?
	O Yes O No
f.	If project builds on previous SCBGP (-FB) project, is how the project differs from and
I.	builds on the previous work clearly indicated? O Yes O No O NA
L	
RFP #: RFP 201901012 RFP TITLE: AFY 19 Specialty Crop Block Grant Program BIDDER NAME: Maine Farm Bureau DATE: April 11, 2019 EVALUATOR NAME: Joy Bonenfant EVALUATOR DEPARTMENT: DACF



	1901012
	Y 19 Specialty Crop Block Grant Program
	Maine Farm Bureau
DATE: April 11,	2019 AME: Joy Bonenfant EVALUATOR DEPARTMENT: DACF
EVALUATOR N	AME: Joy Bonenfant EVALUATOR DEPARTMENT: DACF
b	Is a budget narrative with sufficient information in paragraph format about the
0.	budget categories to demonstrate that grant funds are being expended on
	eligible grant activities that meet the purpose of the program include?
	Ves O No
	Are all expenses described in this Budget Narrative must be associated with
	expenses that will be covered by the SCBGP? • Yes O No
c.	Are all allowable costs budgeted in accordance with the USDA's requirements?
	Se Yes O No
d.	Is detail provided for any specialty equipment or supplies that will be
	purchased or leased as part of the project? Yes No
e.	Is the budget form from the application included? • Yes O No
6. Project	t Commitment
	Are how all grant partners committed to and work toward the goals and
	outcome measures of the proposed project described? O Yes O No IMA-
	Were any any letters of partnership support attached? \bigcirc Yes \bigcirc No \bigcirc
Comments:	O had STHE DOE
	500,01 + 10,000
	- 0

ME Fain Bureau Achieso Sinni Lizez Gans

TB 4.12.19

The Proposal is determined to be a Commissioner priority area.

- 1. Any application from the previous year which was for a multiple year term and was only funded for the first year of the project. For those projects that fit under this category, they must submit a new proposal and show progress from the first year's funding in the work plan section of the proposal.
- 2. Enhancing food safety education, primarily in relation to new FDA rules regarding improved handling and processing of specialty crops.
- **3.** Enhancing integrated pest management research and education for programs for specialty crops.
- 4. Research and demonstration of systems to market and distribute specialty crops to institutions.
- 5. Domestic and international market expansion of Maine Specialty Crops.

The project addresses the issues put forth by USDA, as stated in the RFP

- (1.) Enhanced Food Safety
 - 2. Improving the capacity of all entities in the specialty crop distribution chain to comply with the requirements of the Food Safety Modernization Act, for example, by developing "Good Agricultural Practices", "Good Handling Practices", "Good Manufacturing Practices", and in cost-share arrangements for funding audits of such systems (including USDA GroupGAP) for small farmers, packers, and processors
 - **3.** Investing in specialty crop research, including research to focus on conservation and environmental outcomes
 - 4. Developing new and improved seed varieties for specialty crops;
 - 5. Pest and disease control;
 - 6. Increasing child and adult nutrition knowledge and consumption of specialty crops;
 - 7. Improving efficiency and reducing costs of distribution systems
 - 8. Sustainability.

The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers

30 I gruver knubledge smiltzei technologies

Anticipated benefit in relation to proposed cost.

300 / 75205

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: Maine Farm Baraau DATE: 4/14/M EVALUATOR NAME: Jakef Sawyey EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

Sanitizers to avoid bacterial and vival rontamination
of ME produce in marketplace.
could be sett-funded through charges to participants
contracted BC3R
Tota 15K

RFP #: 201901901012 BIDDER NAME: Maine Farm Bureau DATE: 4/4/2019 EVALUATOR NAME: Eilen McAdam EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments: Plan to address gaps re: state-specific uses of sanitizers under FSMA

Support letters: Jason Bolton(UMaine food safety specialist), Maine BPC, AgMatters, MSFVGA, MBC

Background: Produce Safety Association (PSA) materials used for FSMA education purposes list sanitizers but provide no guidance for their use.

Purpose of the grant: To minimize the risks of over- or under-use of sanitizer products and explain the risks associated with certain classes of chemical sanitizers. Would also indicate which sanitzers are labelled for use in Maine (?)

Notes: This education effort could benefit 300+ growers and would develop training materials for use in future years.

Incentive to attend training (up to 20 hrs provided by grant funding) would include 1 pesticide recertification credit.

The list of supporters suggests there is a need for this. Notes indicate the program could be selffunded if participants are asked to pay a fee (not unusual for training of this type.)

- Provides unique training opportunity
 - Well-written proposal
- Written support from 2 specialty crop groups, a State regulatory agency, and a food safety specialist

5 Budget: \$72,205

Most of the \$ (\$63,750) is for the specialized consultant uniquely qualified to produce the training materials and conduct the training.

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: Maine Farm Bureau DATE: 4/10/19 EVALUATOR NAME: Shannon Grimes EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

Straightforward – explaining sanitizers. Letters of support from other applicants, as well as DACF.
If the project could be self-funded, why not now?
How does this duplicate or complement the other FSMA-related proposals?
\$5,000 video equipment?
Rate of contractor exceeds Federal rate but seems qualified.
Total budget: \$75,205

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: ME From Bureau DATE: 4/12/19 EVALUATOR NAME: Tom Gordon EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

Commissione's Juerie antral SMA, perta at 200 2*S*0 oximate Conference mequel ? outional how w 6contact hours will producery hig 1057 work tor guelti.

RFP#: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: Ag Matter Keeping in war PSK DATE: 4-16-19 EVALUATOR NAME: Noah Winstow EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

This is your 2 of 3 year Proposal
Total buglet - 144K
Overth good benefit
Better entrone despations would benefit this proposed.

A DECEMBER OF A DECEMBER OF

RFP #: RFP 201901012 RFP TITLE: AFY 19 Specialty Crop Block Grant Program BIDDER NAME: AgMatters Keeping Up With SPR DATE: April 11, 2019 EVALUATOR NAME: Joy Bonenfant EVALUATOR DEPARTMENT: DACF

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

****** Project: Keeping Up WI Produce Safety Rule Individual Evaluator Comments: A. Application Format: 1. All forms included in package? • Yes O No Appendix A-Cover Page?
Yes O No Appendix B – Debarment?
 Yes O No Appendix C – Litigation?
Yes O No SCBG Project Profile Template 1. Complete? • Yes O No 2. Dated?
 Yes O No 3. Signed? • Yes O No 2. All information requested provided? O No Cost Proposal: a. Cover entire period of initial contract?
 Yes O No b. Costs necessary to fully comply with terms/conditions and RFP requirements? O Yes O No c. No proposal prep costs included? Yes O No d. Only costs incurred after contract effective date and related to implementation/operation. Yes O No NOTES: Insurance is an indirect cast and if AGMatters has both propasses amanded # than insurance only due I time at "2233". B. Required Application Submission Components 1. Project Purpose Why? Ses O No b. Listing of objectives project hopes to achieve included? • Yes O No c. How objectives will address USDA identified issues? O Yes O No d. If marketing program if funding solely to enhance competitiveness of specialty crops? Yes O No e. Activities/costs have potential to enhance competitiveness of non-specialty crops; are methods described on processes to be implemented to verify all grant funds are expended on activities/costs that only enhance to competitiveness of specialty drops? Yes O No If project builds on previous SCBGP (-FB) project, is how the project differs from and f. builds on the previous work clearly indicated? • Yes O No O NA

RFP #: RFP 201901012 RFP TITLE: AFY 19 Specialty Crop Block Grant Program BIDDER NAME: AgMatters Keeping Up With SPR DATE: April 11, 2019 EVALUATOR NAME: Joy Bonenfant EVALUATOR DEPARTMENT: DACF

If requesting 2nd year of funding are the outcomes summarized in 3-5 sentences regarding previous year and why it is important to continue to fund the project? Yes ONO Lessons learned on potential project improvements from implementing and what will be incorporated to make the ongoing project more effective/successful at meeting goals and objectives provided? O Yes O No Is the description of likelihood of project becoming self-sustaining and not indefinitely dependent on grant funds described? O Yes O No g. If the project will be, or has been, submitted to or funded by another Federal or State grant program and if the project duplicates efforts of the SCBGP-FB and the other Federal or State grant program for each project indicated? O Yes O No If not, is how does it supplement indicated? O Yes O No 2. Potential Impact a. Is who is to be affected by the project, including whether this project benefits socially disadvantaged farmers or beginning farmers as defined by the USDA SCBGP discussed? Yes O No b. Is an estimate of the number of people or operations who are considered beneficiaries and define who the intended beneficiaries of this project are indicated? •Yes O No 250 Beneficiates c. Is an assessment of the potential economic impact of the project if such data are available and relevant to the project provided? O Yes ONO d. Is the specialty crop stakeholders who support this project and why (other than the applicant and organizations involved in the project) described? • Yes O No 3. Expected Measurable Outcomes What outcome measure(s) applicable to the project? O Yes O No Was at least one of the related quantifiable indicators prescribed selected? O Yes O No Outcome: ___1 ___2 ___3 ___4 ___5 ___6 ___7 ___8 Indicator(s): 1 ___2 ___3 ___4 ___5 ___6 ___7 ___8 4. Data Collection Methods Is how you will collect the required data to report on the outcome and indicator ONO Show of Hands at Meetings written Survey - 2 guestions explained? ONO 5. Budget /Budget Narrative a. Does the project budget accurately reflect costs and is it proportional to the benefit to be derived from the project? • Yes O No Is the budget worksheet included in this RFP completed and incorporated as part of the proposal? • Yes O No

RFP #: RFP 201	901012
	Y 19 Specialty Crop Block Grant Program
	AgMatters Keeping Up With SPR
DATE: April 11,	2019 AME: Joy Bonenfant EVALUATOR DEPARTMENT: DACF
EVALUATOR NA	
h	Is a budget narrative with sufficient information in paragraph format about the
	budget categories to demonstrate that grant funds are being expended on
	eligible grant activities that meet the purpose of the program include?
	Yes ONo
	Are all expenses described in this Budget Narrative must be associated with
	expenses that will be covered by the SCBGP? Yes O No
c.	Are all allowable costs budgeted in accordance with the USDA's requirements?
	Yes O No
d.	Is detail provided for any specialty equipment or supplies that will be
	purchased or leased as part of the project? O Yes O No AMA
e.	Is the budget form from the application included? • Yes O No
6. Project	Commitment
	Are how all grant partners committed to and work toward the goals and
	outcome measures of the proposed project described? O Yes • No • MA
	Were any any letters of partnership support attached? • Yes O No 4
	were any any retters of participant support attached.
Comments:	
	Duger - 14,283

The Proposal is determined to be a Commissioner priority area.

1. Any application from the previous year which was for a multiple year term and was only funded for the first year of the project. For those projects that fit under this category, they must submit a new proposal and show progress from the first year's funding in the work plan section of the proposal.

PC Natless. Keeping 42 WIPSR

- 2.) Enhancing food safety education, primarily in relation to new FDA rules regarding improved handling and processing of specialty crops.
- **3.** Enhancing integrated pest management research and education for programs for specialty crops.
- 4. Research and demonstration of systems to market and distribute specialty crops to institutions.
- 5. Domestic and international market expansion of Maine Specialty Crops.

The project addresses the issues put forth by USDA, as stated in the RFP

- 1. Enhanced Food Safety
- 2. Improving the capacity of all entities in the specialty crop distribution chain to comply with the requirements of the Food Safety Modernization Act, for example, by developing "Good Agricultural Practices", "Good Handling Practices", "Good Manufacturing Practices", and in cost-share arrangements for funding audits of such systems (including USDA GroupGAP) for small farmers, packers, and processors
- **3.** Investing in specialty crop research, including research to focus on conservation and environmental outcomes
- 4. Developing new and improved seed varieties for specialty crops;
- 5. Pest and disease control;
- 6. Increasing child and adult nutrition knowledge and consumption of specialty crops;
- 7. Improving efficiency and reducing costs of distribution systems
- 8. Sustainability.

B 4.12.19

The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers

700-250 attended/famers

Anticipated benefit in relation to proposed cost.

Deveral thousand ME Tains \$44,283

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: AgMatters LLC DATE:4/3/2019 EVALUATOR NAME: Ellen McAdam EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments: Keeping Up with the Produce Safety Rule (PSR)

Support Letters: MSPS, MOFGA, MVSFGA, WBC

Background: Year 2 of a 3-year project to make all Maine specialty crop producers aware of the PSR and FSMA and to provide implementation guidance.

- To benefit 250+ growers/year
- Follows DACF mandate of "education before regulation"

The PSR is constantly being modified.

- Obj. 1: to continually update growers as PSR rules are solidified
- Obj. 2: to make growers aware of individual issues and options
- Obj. 3: to provide connections/referrals for technical assistance, if needed

Bidder indicates the likelihood of the program becoming self-sustaining is "small,"

This project benefits ALL specialty crop growers. They may not like the regulations, but knowing the rules is inexpensive insurance.

Annual report for the first year indicates all objectives met to 98%

Budget: \$44,283

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: Agriaters Keeping Up With PSR DATE: GIG Ing Up With PSR DATE: GIG Ing Up With PSR EVALUATOR NAME: GIVEN Source EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

Yrzof 3 250 benefici er ies \$448
<i>J Z N I S</i>
250 honoficiaring
<u>1.)(1. K/ / K / K / K / K / K / K / K / K / K</u>
UIIP
<u> </u>

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: AgMatters – Keeping Up with PSR DATE: 4/10/19 EVALUATOR NAME: Shannon Grimes EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

Not clear on the differences between their two previous funded projects?

Do they track the two proposals distinctly? Are the meetings billed/covered separately, even if they are reaching the same producers?

This proposal – educating for the PSR. The other proposal – to streamline overall farm food safety recordkeeping (more like business planning than information-sharing). Together – a full time position Total budget: \$44,283

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: Ag Matting LLC - Produce Safety Rule DATE: 4/12/19 EVALUATOR NAME: Tom Gordon EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

- contr (Commillione) antori tood . Tiv N mA Ŧ 6/10-1 STron 54 casti 20% 6 4 Sume Dec chew res. HI DRISWA show colli Divject 10

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: Ay Matters Ford Safety Planning DATE: 4-16-19 EVALUATOR NAME: Noch Whistow EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **<u>individual</u>** evaluators for this Request for Proposals (RFP) process. It is **<u>required</u>** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

This is year 2 of 3 year proposal.
Proposal would be improved by greater orthomes and indicators to be defined bottles, espanding on it relates to geography or the industry as a whole.
averel cost is reasonable - low cust and expected benetit is high public to cost

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: A. Mattur LLC - Food Safety Planning DATE: 4/12/19 EVALUATOR NAME: Tom Gordon EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

addresses Commissioner; - continuition tood sete DNONT gra-Arionitier a do Drior んべ yes en 1h ormit timber acco sulten CAR /rem 1/10 % tallare rate INCHARGE EXTENSE dunticated Knote another propose NO POGA \$600 pcr partnipa tels

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: Ag Matters LLC – Food Safety Planning DATE: 4/10/19 EVALUATOR NAME: Shannon Grimes EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

From 2017 grant report, their work appears to be effective at reaching the intended audience and
producing the desired effect.
Looks like this year deals more with business planning, which is likely helpful at building up the viability
of the specialty crops.
Font is size 10.
Definitely focused on specialty crops (i.e. those covered under the produce rule), related to FSMA.
Likelihood of being self-sustaining is low?
Y2 of a 3 year proposal.
Fund liability insurance?
Likely makes sense to fund.
Total budget: \$29,233
Funded some Doppi for FSMA-related
some challings of their reputs
Turpent feir ubsle industry?

RFP #: 201901901012 RFP TITLE: Specialty Crop Block Grant BIDDER NAME: AgMatters LLC DATE: 4/2/2019 EVALUATOR NAME: Ellen McAdam EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments: Food Safety Planning

Support letters: MSPS, MOFGA, MVSFGA, WBC

Background: Year 2 of a 3-year project. This portion will provide guidance to optimize food safety recordkeeping for dealing with 3rd party audits and the Produce Safety Rule (under FSMA) <u>and</u> how keeping these records could help with business decision-making.

Purpose: To help up to 50 growers/year recognize what records need to be kept, to provide guidance in writing SOP's, and to help growers find uses other than compliance for the records kept.

- Hopefully, this training will lead to reduced work time and stress by utilizing one set of records, required by law, for multiple purposes.

 This grant could affect ALL specialty crop producers, but the likelihood for becoming selfsustaining is low.

- Annual report for the first year indicates all objectives were met to 98%

AgMatters is well known to most commercial farmers and has been involved in Food Safety training since the beginning.

Budget: \$29,233

OUTCOMET	+ INDICATORS ! JUST 2
	QUESTIONS @ END OF
· · ·	PRESENTATIONS C LINIO OF PRESENTATIONS . NO T ENOUGH.
	ENOUGH.

RFP #: 201901901012 RFP TITLE: Specially Crop Block Grant BIDDER NAME: Hg Matters Food Safety Planning DATE: 4/14/19 EVALUATOR NAME: Anet Sawyer Sawyer EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

holistic raord-keeping, SOP's, safety matters 24K
24K

RFP #: RFP 201901012 RFP TITLE: AFY 19 Specialty Crop Block Grant Program BIDDER NAME: AgMatters Food Safety Planning DATE: April 11, 2019 EVALUATOR NAME: Joy Bonenfant EVALUATOR DEPARTMENT: DACF

Instructions: The purpose of this form is to record proposal review notes written by <u>individual</u> evaluators

for this Request for Proposals (RFP) process. It is <u>required</u> that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

	Individual Evaluator Comments: Project: Faced Safety Planing
	A. Application Format:
	 All forms included in package? Yes O No Appendix A-Cover Page? Yes O No Appendix B – Debarment? Yes O No Appendix C – Litigation? Yes O No SCBG Project Profile Template Complete? Yes O No Dated? Yes O No Signed? Yes O No Signed? Yes O No All information requested provided? Yes O No Cost Proposal: Cover entire period of initial contract? Yes O No Costs necessary to fully comply with terms/conditions and RFP requirements? O Yes O No No proposal prep costs included? Yes O No Only costs incurred after contract effective date and related to implementation/operation. Yes O No
	NOTES: Budget for this partial, not including plevious grant or next application for 2021. chast-Insurance could be polonee if grants awarded to both proposals by the third starts awarded to
INDUK	B. Required Application Submission Components TITUS,
	B. Required Application Submission Components C. (1900), 1. Project Purpose
	a. Specific issue/problem/interest/need addressed/included? Ves O No Why? Ves O No
	b. Listing of objectives project hopes to achieve included? Yes O No
	 c. How objectives will address USDA identified issues? O Yes O No d. If marketing program if funding solely to enhance competitiveness of specialty crops?
	OYes ONO 🔍 NA
	 Activities/costs have potential to enhance competitiveness of non-specialty crops; are methods described on processes to be implemented to verify all grant funds are expended on activities/costs that only enhance to competitiveness of specialty drops? O Yes O No
	f. If project builds on previous SCBGP (-FB) project, is how the project differs from and builds on the previous work clearly indicated? SYES O NO O NA

DACF

RFP #: RFP 201901012	
RFP TITLE: AFY 19 Specialty Crop Bl	ock Grant Program
BIDDER NAME: AgMatters Food Safety F	Planning
DATE: April 11, 2019	
EVALUATOR NAME: Joy Bonenfant	EVALUATOR DEPARTMENT:

If requesting 2nd year of funding are the outcomes summarized in 3-5 sentences regarding previous year and why it is important to continue to fund the project? Yes O No Lessons learned on potential project improvements from implementing and what will be incorporated to make the ongoing project more effective/successful at meeting goals and objectives provided?
 Yes O No Is the description of likelihood of project becoming self-sustaining and not indefinitely dependent on grant funds described?
 Yes O No g. If the project will be, or has been, submitted to or funded by another Federal or State grant program and if the project duplicates efforts of the SCBGP-FB and the other Federal or State grant program for each project indicated? O Yes • No If not, is how does it supplement indicated? O Yes O No 2. Potential Impact a. Is who is to be affected by the project, including whether this project benefits socially disadvantaged farmers or beginning farmers as defined by the USDA SCBGP discussed? Yes O No b. Is an estimate of the number of people or operations who are considered beneficiaries and define who the intended beneficiaries of this project are indicated? •Yes ONo 50 piget and swere thousand and c. Is an assessment of the potential economic impact of the project if such data are and several thousand larners available and relevant to the project provided? O Yes O No d. Is the specialty crop stakeholders who support this project and why (other than the applicant and organizations involved in the project) described? • Yes O No 3. Expected Measurable Outcomes What outcome measure(s) applicable to the project? • Yes O No Was at least one of the related quantifiable indicators prescribed selected? Yes O No Outcome: __1 __2 __3 __4 __5 __6 __7 __8 Indicator(s): ___1 __2 __3 __4 ___5 __6 ___7 __8 4. Data Collection Methods Is how you will collect the required data to report on the outcome and indicator explained? • Yes O No Survey Evaluation Only 2 ??s 5. Budget /Budget Narrative a. Does the project budget accurately reflect costs and is it proportional to the benefit to be derived from the project? • Yes O No Is the budget worksheet included in this RFP completed and incorporated as part of the proposal? • Yes O No

ALUATOR N	2019 AME: Joy Bonenfant EVALUATOR DEPARTMENT: DACF		
c.	Is a budget narrative with sufficient information in paragraph format about the budget categories to demonstrate that grant funds are being expended on eligible grant activities that meet the purpose of the program include? • Yes O No Are all expenses described in this Budget Narrative must be associated with expenses that will be covered by the SCBGP? O Yes O No Are all allowable costs budgeted in accordance with the USDA's requirements? • Yes No UPBILITY INSUGNAL = INDIRACT COST = Allowable		
	Is detail provided for any specialty equipment or supplies that will be purchased or leased as part of the project? O Yes O No N/ Is the budget form from the application included? • Yes O No		
6. Projec	t Commitment Are how all grant partners committed to and work toward the goals and outcome measures of the proposed project described? O Yes O No AAA		
Comments:	Were any any letters of partnership support attached? • Yes No 4 Bidget 99,233 -		
	· · · · · · · · · · · · · · · · · · ·		

-Salar

PG Matters - Food Safety Planning

The Proposal is determined to be a Commissioner priority area.

- 1. Any application from the previous year which was for a multiple year term and was only funded for the first year of the project. For those projects that fit under this category, they must submit a new proposal and show progress from the first year's funding in the work plan section of the proposal.
- 2.) Enhancing food safety education, primarily in relation to new FDA rules regarding improved handling and processing of specialty crops.
- **3.** Enhancing integrated pest management research and education for programs for specialty crops.
- 4. Research and demonstration of systems to market and distribute specialty crops to institutions.
- 5. Domestic and international market expansion of Maine Specialty Crops.

The project addresses the issues put forth by USDA, as stated in the RFP

- 1. Enhanced Food Safety
- 2. Improving the capacity of all entities in the specialty crop distribution chain to comply with the requirements of the Food Safety Modernization Act, for example, by developing "Good Agricultural Practices", "Good Handling Practices", "Good Manufacturing Practices", and in cost-share arrangements for funding audits of such systems (including USDA GroupGAP) for small farmers, packers, and processors
- **3.** Investing in specialty crop research, including research to focus on conservation and environmental outcomes
- 4. Developing new and improved seed varieties for specialty crops;
- 5. Pest and disease control;
- 6. Increasing child and adult nutrition knowledge and consumption of specialty crops;
- 7. Improving efficiency and reducing costs of distribution systems
- 8. Sustainability.

The project proposed shows how Specialty Crops in Maine will impact the most specialty crop producers

All opeciality auguateurs - efficiency laught Anticipated benefit in relation to proposed cost. Several thousand MG Fains / \$29,233

B H.12.19



Janet T. Mills Governor

١,

Amanda E. Beal Commissioner

AGREEMENT AND DISCLOSURE STATEMENT RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant

accept the offer to become a member of the Request for Preposals (RFP) Evaluation Team for the State of Maine Department of Agriculture, Conservation & Forestry. I do hereby accept the terms set forth in this agreement AND hereby disclose

any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP. Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder;

current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand that the evaluation process is to be conducted in an impartial manner. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disgualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the funding decision notices for public distribution.

ghature

foril 15, 2019



Janet T. Mills Governor Amanda E. Beal Commissioner

AGREEMENT AND DISCLOSURE STATEMENT RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant

I, _____Shannon Grimes______accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Agriculture, Conservation & Forestry. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand that the evaluation process is to be conducted in an impartial manner. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the funding decision notices for public distribution.

<u>4/10/19</u> Date



Janet T. Mills Governor

Amanda E. Beal Commissioner

AGREEMENT AND DISCLOSURE STATEMENT RFP #: 201901012 **RFP TITLE: Specialty Crop Block Grant**

I, <u>ELLEN M. MCADAM</u> accept the offer become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of accept the offer to Agriculture, Conservation & Forestry. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

7

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand that the evaluation process is to be conducted in an impartial manner. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the funding decision notices for public distribution.

lulam



Janet T. Mills Governor

Amanda E. Beal Commissioner

AGREEMENT AND DISCLOSURE STATEMENT RFP #: 201901012 **RFP TITLE: Specialty Crop Block Grant**

accept the offer to I. Thomas U. Gordon become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Agriculture, Conservation & Forestry. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand that the evaluation process is to be conducted in an impartial manner. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disgualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the funding decision notices for public distribution.

TU.U

Signature

April 1, 2019 Date



Janet T. Mills Governor Amanda E. Beal Commissioner

AGREEMENT AND DISCLOSURE STATEMENT RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant

I, <u>DOV BON-ENFANT</u> accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Agriculture, Conservation & Forestry. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand that the evaluation process is to be conducted in an impartial manner. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the funding decision notices for public distribution.

H.	1.19	
Data		



Janet T. Mills Governor Amanda E. Beal Commissioner

AGREEMENT AND DISCLOSURE STATEMENT RFP #: 201901012 RFP TITLE: Specialty Crop Block Grant

I, \underline{NOCh} G. $\underline{WINSION}$ accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Agriculture, Conservation & Forestry. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand that the evaluation process is to be conducted in an impartial manner. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the funding decision notices for public distribution.

Signature

4-16-19

Date