

State of Maine
RFP / Proposal Master Score Sheet

Instructions: Complete the Master Score Sheet below providing all of the requested information for each bidder that submitted a proposal in response to the RFP. This document is to be included in the Selection Package submitted to the Division of Procurement Services for review/approval.

SCORESHEET FOR RFP# 201811221: Pre-Qualified Vendor List for Geophysical Services Providers							
PROPOSAL SUBMITTED BY:		NGS, Inc		CES, Inc			
COST:		Cost:	3990.00	Cost:	6060.00		
EVALUATION ITEM	POINTS AVAIL.						
Section I: Organization Qualifications and Experience	30	30		20			
Section II: Proposed Services	25	24		20			
Section III: Cost Proposal	35	35		19.26			
Section IV: Maine Business and Economic Impact Consideration	10	6		8			
TOTAL	<u>100</u>	<u>95</u>		<u>67.26</u>			
PROPOSAL SUBMITTED BY:							
COST:							
EVALUATION ITEM	POINTS AVAIL.						
Section I: Organization Qualifications and Experience	(xx)						
Section II: Proposed Services	(xx)						
Section III: Cost Proposal	(xx)						
Section IV: Maine Business and Economic Impact Consideration	(xx)						
TOTAL	<u>100</u>						



**STATE OF MAINE
DEPARTMENT OF ENVIRONMENTAL
PROTECTION**

**Janet T. Mills
Governor**

**Melanie Loyzim
Acting Commissioner**

AWARD NOTIFICATION LETTER

1/14/2019

**CES, Inc
465 South Main Street
Brewer, ME 04412**

**SUBJECT: Notice of Conditional Contract Award under RFP # 201811221
Pre-Qualified Vendor List for Geophysical Services Providers**

Dear Chris Bucknam:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Environmental Protection for Pre-Qualified Vendor List for Geophysical Services Providers. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidders:

- **NGS, Inc**
- **CES, Inc**

The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

A handwritten signature in black ink that reads "David Burns". The signature is written in a cursive style with a large, stylized "D" and "B".

David Burns, P.E., Acting Director
Bureau of Remediation & Waste Mgmt.
Desk: (207) 287-7890
Cell: (207) 592-9104
dave.e.burns@maine.gov

STATEMENT OF APPEAL RIGHTS

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Division of Purchases, Chapter 120, § (2) (2).



**STATE OF MAINE
DEPARTMENT OF ENVIRONMENTAL
PROTECTION**

**Janet T. Mills
Governor**

**Melanie Loyzin
Acting Commissioner**

AWARD NOTIFICATION LETTER

1/14/2019

**NGS, Inc
4 Union Street, Suite 3
Bangor, ME 04401**

**SUBJECT: Notice of Conditional Contract Award under RFP # 201811221
Pre-Qualified Vendor List for Geophysical Services Providers**

Dear Michael Scully:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Environmental Protection for Pre-Qualified Vendor List for Geophysical Services Providers. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidders:

- **NGS, Inc**
- **CES, Inc**

The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

A handwritten signature in black ink that reads "David Burns". The signature is written in a cursive style with a large, stylized "D" and "B".

David Burns, P.E., Acting Director
Bureau of Remediation & Waste Mgmt.
Desk: (207) 287-7890
Cell: (207) 592-9104
dave.e.burns@maine.gov

STATEMENT OF APPEAL RIGHTS

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Division of Purchases, Chapter 120, § (2) (2).

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 201811221

RFP TITLE: Pre-Qualified Vendor List for Geophysical Services Providers

BIDDER: NGS, Inc

DATE: 1/9/2019

Instructions: The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.

DEPARTMENT NAME: Environmental Protection

NAME OF RFP COORDINATOR: Janet Gorman

NAMES OF EVALUATORS: Molly King, Matt Burke, Janet Gorman

SUMMARY PAGE

Pass/Fail Criteria		
	Pass:	Fail:
♦ (List all pass/fail criteria of the RFP, if any. This section must be completed by RFP Coordinator before proposals are given to review team for evaluation. If a proposal fails any of the pass/fail criteria, the proposal is to be rejected and, therefore, not given to a review team for review.)		
♦		
♦		
	Points Awarded:	
Numerical Score: (Edit sections below to match evaluation criteria within RFP)		
Section I. Organization Qualifications and Experience (Max: 30 Points)	30	
Section II. Proposed Services (Max: 25 Points)	24	
Section III: Cost Proposal (Max: 35 Points)	35	
Section IV: Maine Business and Economic Impact Consideration (Max: 10 Points)	6	
TOTAL POINTS (Max: 100 Points)	95	

RFP #: 201811221
RFP TITLE: Pre-Qualified Vendor List for Geophysical Services Providers
BIDDER: NGS, Inc
DATE: 1/9/2019

Total Points Available: 30 **Score: 30**

[illegible]

RFP #: 201811221
RFP TITLE: Pre-Qualified Vendor List for Geophysical Services Providers
BIDDER: NGS, Inc
DATE: 1/9/2019

Score: 24

Own all geophysical equipment – borehole meters, GRR, seismic, EP, EM , isolation packers, utility location equipment

- Operates, maintain it, upgrade/updated it, decon

Owns and update software packages for equipment

Own field van which serves as a field office – set up for geophysical survey work

Magnetometer not listed in equipment discussion – general statement on rate sheet regarding renting equipment - did not discuss magnetometer survey experience

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 201811221
RFP TITLE: Pre-Qualified Vendor List for Geophysical Services Providers
BIDDER: NGS, Inc
DATE: 1/9/2019

**EVALUATION OF SECTION III
Cost Proposal
Price: Comparison with Lowest Bid**

Total Points Available: 35 Score: 35

Lowest submitted Cost Proposal	÷	Cost Proposal being scored	x	Score Weight	=	Score
3990.00	÷	3990.00	x	25 points	=	25

Evaluation Team Comments:

Rate sheet = up to 10 pts
Rate sheet provided – included personnel & equipment rates, good amount of detail
Total rate sheet score = 10 pts

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 201811221
RFP TITLE: Pre-Qualified Vendor List for Geophysical Services Providers
BIDDER: NGS, Inc
DATE: 1/9/2019

**EVALUATION OF SECTION IV
Maine Business and Economic Impact Consideration**

Total Points Available: 10

Score: 6

MAINE BUSINESS ANALYSIS			
	Total	Maine Resident	Maine Impact
Number of FTE Employees:	3	3	100 %
Payroll:	\$242,157	\$242,147	100 %
Average percent of MAINE BUSINESS ANALYSIS:			100 %

1-74%:	2 points
75-100%:	4 points

MAINE ECONOMIC IMPACT	
	Total amount in Maine
Income Taxes Paid (State):	\$12,078
Property Taxes Paid (Local):	\$ 5,000
Wages to Maine Residents:	\$ 242,157
Payments to Maine Subcontractors Estimated:	\$ 1,500
Sum of MAINE ECONOMIC IMPACT:	\$ 260,735

\$1 - \$1,000,000:	2 points
\$1,000,001 - \$10,000,000:	4 points
>\$10,000,000:	6 points

Total Points for Maine Business and Economic Impact Consideration:	6
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**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 201811221

RFP TITLE: Pre-Qualified Vendor List for Geophysical Services Providers

BIDDER: CES, Inc

DATE: 1/9/2019

Instructions: The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.

DEPARTMENT NAME: Environmental Protection

NAME OF RFP COORDINATOR: Janet Gorman

NAMES OF EVALUATORS: Molly King, Matt Burke, Janet Gorman

SUMMARY PAGE

Pass/Fail Criteria		
	Pass:	Fail:
♦ (List all pass/fail criteria of the RFP, if any . This section must be completed by RFP Coordinator before proposals are given to review team for evaluation. If a proposal fails any of the pass/fail criteria, the proposal is to be rejected and, therefore, not given to a review team for review.)		
♦		
♦		
	Points Awarded:	
Numerical Score: (Edit sections below to match evaluation criteria within RFP)		
Section I. Organization Qualifications and Experience (Max: 30 Points)	20	
Section II. Proposed Services (Max: 25 Points)	20	
Section III: Cost Proposal (Max: 35 Points)	19.26	
Section IV: Maine Business and Economic Impact Consideration (Max: 10 Points)	8	
TOTAL POINTS (Max: 100 Points)	67.26	

RFP #: 201811221
RFP TITLE: Pre-Qualified Vendor List for Geophysical Services Providers
BIDDER: CES, Inc
DATE: 1/9/2019

Total Points Available: 30 **Score: 20**

[illegible]

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 201811221

RFP TITLE: Pre-Qualified Vendor List for Geophysical Services Providers

BIDDER: CES, Inc

DATE: 1/9/2019

**EVALUATION OF SECTION III
Cost Proposal
Price: Comparison with Lowest Bid**

Total Points Available: 35

Score: 19.26

Lowest submitted Cost Proposal	+	Cost Proposal being scored	x	Score Weight	=	Score
3990.00	+	6060.00	x	25 points	=	16.26

Evaluation Team Comments:

Rate sheet points = up to 10 pts
Rate sheet included – includes company personnel, but nothing about geophysics equipment
Total rate sheet score = 3 pts

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 201811221
RFP TITLE: Pre-Qualified Vendor List for Geophysical Services Providers
BIDDER: CES, Inc
DATE: 1/9/2019

**EVALUATION OF SECTION IV
Maine Business and Economic Impact Consideration**

Total Points Available: 10 Score: 8

MAINE BUSINESS ANALYSIS			
	Total	Maine Resident	Maine Impact
Number of FTE Employees:	70	70	100 %
Payroll:	\$5,642,600	\$5,642,600	100 %
Average percent of MAINE BUSINESS ANALYSIS:			100 %

Information is not current,
accurate as of 7/3/2018
Purchased FL company

1-74%:	2 points
75-100%:	4 points

MAINE ECONOMIC IMPACT	
	Total amount in Maine
Income Taxes Paid (State):	\$340,315
Property Taxes Paid (Local):	\$ 32,025
Wages to Maine Residents:	\$ 5,642,600
Payments to Maine Subcontractors Estimated:	\$ 1,500,000
Sum of MAINE ECONOMIC IMPACT:	\$ 7,514,940

\$1 - \$1,000,000:	2 points
\$1,000,001 - \$10,000,000:	4 points
>\$10,000,000:	6 points

Total Points for Maine Business and Economic Impact Consideration:	8
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[illegible]

[illegible]

[illegible]



STATE OF MAINE
DEPARTMENT OF ENVIRONMENTAL PROTECTION

Janet T. Mills
Governor

Melanie Loyzim
Acting Commissioner

AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 201811221

RFP TITLE: Pre-Qualified Vendor List for Geophysical Services Providers

I, Matthew Burke accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Environmental Protection I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand that the evaluation process is to be conducted in an impartial manner. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the funding decision notices for public distribution.

Matthew Burke
Signature

1/09/2019
Date



STATE OF MAINE
DEPARTMENT OF ENVIRONMENTAL PROTECTION

Janet T. Mills
Governor

Melanie Loyzim
Acting Commissioner

AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 201811221

RFP TITLE: Pre-Qualified Vendor List for Geophysical Services Providers

I, Molly King accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Environmental Protection I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

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Molly King
Signature

12/19/19
Date



STATE OF MAINE
DEPARTMENT OF ENVIRONMENTAL PROTECTION

Janet T. Mills
Governor

Melanie Loyzim
Acting Commissioner

AGREEMENT AND DISCLOSURE STATEMENT

RFP #: 201811221

RFP TITLE: Pre-Qualified Vendor List for Geophysical Services Providers

I, Janet Gorman accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Environmental Protection I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

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Janet Gorman
Signature

1/9/19
Date