

State of Maine
RFP / Proposal Master Score Sheet

Instructions: Complete the Master Score Sheet below providing all of the requested information for each bidder that submitted a proposal in response to the RFP. This document is to be included in the Selection Package submitted to the Division of Procurement Services for review/approval.

SCORESHEET FOR RFP# 201807143 Pre-Qualified List for Well Drilling, Pump Installation and Maintenance Services							
PROPOSAL SUBMITTED BY:		Bowie Bros.		Lawrence Lord		Affordable Well Drilling	
COST:		Cost:	\$7,285	Cost:	\$7015	Cost:	\$11,200.00
EVALUATION ITEM	POINTS AVAIL.						
Section I: Organization Qualifications and Experience	(30)	28		28		22	
Section II: Proposed Services	(25)	25		25		25	
Section III: Cost Proposal	(35)	34.07		35		24.66	
Section IV: Maine Business and Economic Impact Consideration	(10)	6		6		6	
TOTAL	100	93.07		94		77.66	
PROPOSAL SUBMITTED BY:							
COST:							
EVALUATION ITEM	POINTS AVAIL.						
Section I: Organization Qualifications and Experience	(xx)						
Section II: Proposed Services	(xx)						
Section III: Cost Proposal	(xx)						
Section IV: Maine Business and Economic Impact Consideration	(xx)						
TOTAL	100						



**STATE OF MAINE
DEPARTMENT OF ENVIRONMENTAL
PROTECTION**

**Paul R. LePage
Governor**

**Paul Mercer
Commissioner**

Augusta 17, 2018

Ed Bowie
Bowie Bros. Well & Water Services, Inc.
581 Maine Ave.
Farmingdale, ME 04345

**SUBJECT: Notice of Conditional Contract Awards under RFP # 201807143
Pre-Qualified List for Well Drilling, Pump Installation and Maintenance Services**

Dear Mr. Bowie:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Environmental Protection for Water Treatment Equipment installation and Maintenance Services. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

- Bowie Bors. Well & Water Services, Inc.
- Lawrence Lord & Son's Inc.
- Affordable Well Drilling, Inc.

The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

A handwritten signature in cursive script that reads "Christopher Fournier".

Christopher Fournier
Claims & Cost Recovery Unit Supervisor
Division of Resource Administration
Maine Department of Environmental Protection
(207) 287-7860 (desk)/(207) 215-7914 (cell)

STATEMENT OF APPEAL RIGHTS

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Division of Purchases, Chapter 120, § (2) (2).



**STATE OF MAINE
DEPARTMENT OF ENVIRONMENTAL
PROTECTION**

**Paul R. LePage
Governor**

**Paul Mercer
Commissioner**

Augusta 17, 2018

Terrell Lord
Lawrence Lord & Sons Inc.
1260 Airline Road
Alexander, ME 04694

**SUBJECT: Notice of Conditional Contract Awards under RFP # 201807143
Pre-Qualified List for Well Drilling, Pump Installation and Maintenance Services**

Dear Mr. Lord:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Environmental Protection for Water Treatment Equipment installation and Maintenance Services. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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**STATE OF MAINE
DEPARTMENT OF ENVIRONMENTAL
PROTECTION**

**Paul R. LePage
Governor**

**Paul Mercer
Commissioner**

Augusta 17, 2018

James Bisson
Affordable Well Drilling, Inc.
28 Bowdoinham Rd.
Sabattus, ME 04280

**SUBJECT: Notice of Conditional Contract Awards under RFP # 201807143
Pre-Qualified List for Well Drilling, Pump Installation and Maintenance Services**

Dear Mr. Bisson:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Environmental Protection for Water Treatment Equipment installation and Maintenance Services. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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Christopher Fournier
Claims & Cost Recovery Unit Supervisor
Division of Resource Administration
Maine Department of Environmental Protection
(207) 287-7860 (desk)/(207) 215-7914 (cell)

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RFP #: 201807143
RFP TITLE: Pre-Qualified List for Well Drilling, Pump Installation and Maintenance Services
BIDDER: Lord
DATE: 8/14/2018

Total Points Available: 30 **Score: 28**

[illegible]

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 201807143

RFP TITLE: Pre-Qualified List for Well Drilling, Pump Installation and Maintenance Services

BIDDER: Lord

DATE: 8/14/2018

EVALUATION OF SECTION III
Cost Proposal
Price: Comparison with Lowest Bid

Total Points Available: 35

Score: 35

Lowest submitted Cost Proposal	÷	Cost Proposal being scored	x	Score Weight	=	Score
\$7,015.00	÷	\$7,015.00	x	25 points	=	25

Evaluation Team Comments:

Provided a complete rate sheet 10 Points

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 201807143

RFP TITLE: Pre-Qualified List for Well Drilling, Pump Installation and Maintenance Services

BIDDER: Lord

DATE: 8/14/2018

**EVALUATION OF SECTION IV
Maine Business and Economic Impact Consideration**

Total Points Available: 10

Score: 6

MAINE BUSINESS ANALYSIS			
	Total	Maine Resident	Maine Impact
Number of FTE Employees:	6	6	100 %
Payroll:	\$262,079	\$262,079	100 %
Average percent of MAINE BUSINESS ANALYSIS:			100%

1-74%:	2 points
75-100%:	4 points

MAINE ECONOMIC IMPACT	
	Total amount in Maine
Income Taxes Paid (State):	\$1,0715
Property Taxes Paid (Local):	\$3,267
Wages to Maine Residents:	\$262,079
Payments to Maine Subcontractors Estimated:	\$13,646
Sum of MAINE ECONOMIC IMPACT:	\$289,707

\$1 - \$1,000,000:	2 points
\$1,000,001 - \$10,000,000:	4 points
>\$10,000,000:	6 points

Total Points for Maine Business and Economic Impact Consideration:	6
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RFP #: 201807143
RFP TITLE: Pre-Qualified List for Well Drilling, Pump Installation and Maintenance Services
BIDDER: Bowie
DATE: 8/14/2018

Total Points Available: 25 Score: 25

[illegible]

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 201807143

RFP TITLE: Pre-Qualified List for Well Drilling, Pump Installation and Maintenance Services

BIDDER: Bowie

DATE: 8/14/2018

EVALUATION OF SECTION III
Cost Proposal
Price: Comparison with Lowest Bid

Total Points Available: 35

Score: 34.07

Lowest Submitted Cost Proposal	+	Cost Proposal being scored	x	Score Weight	=	Score
\$7,015.00	+	\$7,285.00	x	25 points	=	24.07

Evaluation Team Comments:

Complete rate sheet 10 points

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 201807143

RFP TITLE: Pre-Qualified List for Well Drilling, Pump Installation and Maintenance Services

BIDDER: Bowie

DATE: 8/14/2018

**EVALUATION OF SECTION IV
Maine Business and Economic Impact Consideration**

Total Points Available: 10

Score: 6

MAINE BUSINESS ANALYSIS			
	Total	Maine Resident	Maine Impact
Number of FTE Employees:	2	2	100 %
Payroll:	\$75,000.00	\$75,000.00	100 %
Average percent of MAINE BUSINESS ANALYSIS:			100%

1-74%:	2 points
75-100%:	4 points

MAINE ECONOMIC IMPACT	
	Total amount in Maine
Income Taxes Paid (State):	\$1,060
Property Taxes Paid (Local):	\$17,000
Wages to Maine Residents:	\$75,000
Payments to Maine Subcontractors Estimated:	\$130,000
Sum of MAINE ECONOMIC IMPACT:	\$223,060

\$1 - \$1,000,000:	2 points
\$1,000,001 - \$10,000,000:	4 points
>\$10,000,000:	6 points

Total Points for Maine Business and Economic Impact Consideration:	6
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**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 201807143

RFP TITLE: Pre-Qualified List for Well Drilling, Pump Installation and Maintenance Services

BIDDER: Affordable Well Drilling

DATE: 8/14/2018

**EVALUATION OF SECTION II
Proposed Services**

Total Points Available: 25

Score: 25

Evaluation Team Comments:

Can provide all of the services requested and more,

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 201807143

RFP TITLE: Pre-Qualified List for Well Drilling, Pump Installation and Maintenance Services

BIDDER: Affordable Well Drilling

DATE: 8/14/2018

**EVALUATION OF SECTION III
Cost Proposal
Price: Comparison with Lowest Bid**

Total Points Available: 35

Score: 24.66

Lowest submitted Cost Proposal	÷	Cost Proposal being scored	x	Score Weight	=	Score
\$7,015.00	÷	\$11,200.00	x	25 points	=	15.66

Evaluation Team Comments:

Submitted a rate sheet but no 8" drilling rates 9 points for rate sheet

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 201807143

RFP TITLE: Pre-Qualified List for Well Drilling, Pump Installation and Maintenance Services

BIDDER: Affordable Well Drilling

DATE: 8/14/2018

**EVALUATION OF SECTION IV
Maine Business and Economic Impact Consideration**

Total Points Available: 10

Score: 6

MAINE BUSINESS ANALYSIS			
	Total	Maine Resident	Maine Impact
Number of FTE Employees:	16	16	100 %
Payroll:	664207	664207	100 %
Average percent of MAINE BUSINESS ANALYSIS:			100%

1-74%:	2 points
75-100%:	4 points

MAINE ECONOMIC IMPACT	
	Total amount in Maine
Income Taxes Paid (State):	\$28,338
Property Taxes Paid (Local):	\$2,925
Wages to Maine Residents:	\$664,207
Payments to Maine Subcontractors Estimated:	\$0
Sum of MAINE ECONOMIC IMPACT:	\$695,470

\$1 - \$1,000,000:	2 points
\$1,000,001 - \$10,000,000:	4 points
>\$10,000,000:	6 points

Total Points for Maine Business and Economic Impact Consideration:	6
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RFP #: 201807143

DATE: August 9, 2018

EVALUATOR DEPARTMENT: Dept. Environmental Protection

Individual Evaluator Comments:

BOWLE Brothers, Farmington, N.H.

Scope of Services list: 7 point list in Services

List of DAF 260

Contingency Liability Insurance

Task #1	5785	Task #2	1500	total	7285
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Rate sheet 2 Major Functions Δ 100% "
Economic impact

Salisbury, ME headquarters 5 licensed drillers + Apprentices
Scope of Services are in line w/ Dec proposal
Task 1 8,200 + Task 2 3000 = \$11,200
Employees 16 Maine residents
points for economic impact
Certificate of liability insurance
Did not include the examples of Projects
did not document Estabrook well replacements

201807143

Instructions: The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Alexander Maine

13 point service list in line w/ DEP needs.
shoreland zone

Woodland Pulp LLC. Safety Program: 7 Safety topics/courses

certification of Laurence Lord

Certificate of liability insurance

Task #1 4,555 + Task #2 2,460 = 7015

Rate sheet Template.

6 employees - 100% Maine
points for Economic impact

RFP #: 201807143

BIDDER NAME: Affordable Well Drilling Inc.

EVALUATOR NAME: Paul Blood

Instructions: The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

App. A ✓
App. B Certification ✓
MGA ✓
App. C. Qual. + Exp. ✓
Cent. of Insurance 24 agencies
Proposed Services ~ ✓ looks like everything is good
Cost 11,200
Rate sheet ✓
Maine Econ. Report ✓

201807143

EVALUATOR DEPARTMENT: Environmental Protection

Individual Evaluator Comments:

App. A ✓
App. B Contractor ✓
App. C. Qual. + Exp.
Cent. at entrance 2m approx ✓
proposed Sewer ✓ connect to main sewer
Cost \$7015⁰⁰
Ret. Slect - ✓ can drill 8" diameter
Main Base. Ins. ✓

RFP #: 201807143

BIDDER NAME: Bowle Well Drilling

EVALUATOR NAME: Paul Blood

EVALUATOR DEPARTMENT: Environmental Protection**Individual Evaluator Comments:**

App. A. ✓
App. B. ✓ Signed - no backup yet to my knowledge
App. C. Ident. + ER p ✓
Cent. at Bns. IM Appropriate
Services provided ✓ all needed services
Cost \$2285
Rate sheet ✓
Main Econ Impact ✓

EVALUATOR DEPARTMENT: Environmental Protection

3 Core well drills
→ Pump installation
Let's DEP erosion control contractors
Numerous pipeline projects + DEP experience
Safety program
HAR Pump endorsements
Can provide all services requested

Complete List of Services
Well Qualified with Multiple DEP Job history
Cerr. Well Driller & Pump installer
Water Treatment & Equipment sub
Cerr. erosion control
Complete Rite shop



STATE OF MAINE
DEPARTMENT OF Environmental Protection

Paul R. LePage
Governor

Paul Mercer
Commissioner

AGREEMENT AND DISCLOSURE STATEMENT

RFP #: 201807143

RFP TITLE: Well Drilling, Pump Installation and Maintenance
Services

I, Alexander Pugh accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Environmental Protection. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand that the evaluation process is to be conducted in an impartial manner. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the funding decision notices for public distribution.

Alexander Pugh
Signature

8/9/2018
Date



STATE OF MAINE
DEPARTMENT OF Environmental Protection

Paul R. LePage
Governor

Paul Mercer
Commissioner

AGREEMENT AND DISCLOSURE STATEMENT

RFP #: 201807143

RFP TITLE: Prequalified Vendor List for Well Drilling, Pump Installation, and Maintenance Services

I, Paul Blood accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Environmental Protection. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

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Signature



Date



STATE OF MAINE
DEPARTMENT OF Environmental Protection

Paul R. LePage
Governor

Paul Mercer
Commissioner

AGREEMENT AND DISCLOSURE STATEMENT

RFP #: 201807143

RFP TITLE: Prequalified Vendor List for Well Drilling, Pump Installation and Maintenance Services

I, Christopher Fournier accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Environmental Protection I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

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Signature

5/8/2018
Date