State of Maine
RFP / Proposal Master Score Sheet

Instructions: *Complete the Master Score Sheet below providing all of the requested information for each bidder that submitted a proposal in response to the RFP. This document is to be included in the Selection Package submitted to the Division of Procurement Services for review/approval.*

SCORESHEET FOR RFP# 201805101 Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

PROPOSAL SUBMITTED BY:		Air & Water Quality	AERUS	Water Treatment Equipment	
COST:		Cost: $5968	Cost: $5850	Cost: $2920	
EVALUATION ITEM	POINTS AVAIL.				
Section I: Organization Qualifications and Experience	(30)	30	20	30	
Section II: Proposed Services	(25)	23	25	5	
Section III: Cost Proposal	(35)	20.23	20.48	27	
Section IV: Maine Business and Economic Impact Consideration	(10)	8	6	0	
TOTAL	100	81.23	71.48	62	

PROPOSAL SUBMITTED BY:					
COST:					
EVALUATION ITEM	POINTS AVAIL.				
Section I: Organization Qualifications and Experience	(xx)				
Section II: Proposed Services	(xx)				
Section III: Cost Proposal	(xx)				
Section IV: Maine Business and Economic Impact Consideration	(xx)				
TOTAL	100				

Rev. 3/5/2018

STATE OF MAINE
DEPARTMENT OF ENVIRONMENTAL PROTECTION

Paul R. LePage
Governor

Paul Mercer
Commissioner

July 5, 2018

Air & Water Quality, Inc.
Attention: Michael Gelberg
160 U.S. Route One
Freeport, ME 04032

SUBJECT: Notice of Conditional Contract Awards under RFP # 201805101
Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

Dear Mr. Gelberg:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Environmental Protection for Water Treatment Equipment installation and Maintenance Services. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

- Air & Water Quality
- Aerus
- Water Treatment Equipment, Inc.

The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to

the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Christopher Fournier
Claims & Cost Recovery Unit Supervisor
Division of Resource Administration
Maine Department of Environmental Protection
(207) 287-7860 (desk)
Christopher.g.fournier@maine.gov

STATEMENT OF APPEAL RIGHTS

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Division of Purchases, Chapter 120, § (2) (2).

STATE OF MAINE
DEPARTMENT OF ENVIRONMENTAL PROTECTION

Paul R. LePage
Governor

Paul Mercer
Commissioner

July 5, 2018

Aerus
Attention: Joe Mannisto
198 Western Ave, Suite 9
Augusta, ME 04330

SUBJECT: Notice of Conditional Contract Awards under RFP # 201805101
Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

Dear Mr. Mannisto:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Environmental Protection for Water Treatment Equipment installation and Maintenance Services. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

- Air & Water Quality
- Aerus
- Water Treatment Equipment, Inc.

The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

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Sincerely,

Christopher Fournier
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Maine Department of Environmental Protection
(207) 287-7860 (desk)
Christopher.g.fournier@maine.gov

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STATE OF MAINE
DEPARTMENT OF ENVIRONMENTAL PROTECTION

Paul R. LePage
Governor

Paul Mercer
Commissioner

July 5, 2018

Water Treatment Equipment, Inc.
Attention: Ed Young
915 U.S. Route One
Yarmouth, ME 040963

SUBJECT: Notice of Conditional Contract Awards under RFP # 201805101
Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

Dear Mr. Young:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Environmental Protection for Water Treatment Equipment installation and Maintenance Services. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

- Air & Water Quality
- Aerus
- Water Treatment Equipment, Inc.

The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to

the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Christopher Fournier
Claims & Cost Recovery Unit Supervisor
Division of Resource Administration
Maine Department of Environmental Protection
(207) 287-7860 (desk)
Christopher.g.fournier@maine.gov

STATEMENT OF APPEAL RIGHTS

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Division of Purchases, Chapter 120, § (2) (2).

STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES

RFP #: 201805101
RFP TITLE: Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services
BIDDER: Aerus
DATE: 6/28/2018

****

Instructions: *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is* ***not*** *meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

DEPARTMENT NAME: Environmental Protection
NAME OF RFP COORDINATOR: Christopher Fournier
NAMES OF EVALUATORS: Christopher Fournier, Alex Pugh, Ed Cousens

****

SUMMARY PAGE

		Points Awarded:
Numerical Score: (Edit sections below to match evaluation criteria within RFP)		
Section I. Organization Qualifications and Experience	(Max: 30 Points)	**20**
Section II. Proposed Services	(Max: 25 Points)	**25**
Section III: Cost Proposal	(Max: 35 Points)	**20.48**
Section IV: Maine Business and Economic Impact Consideration	(Max: 10 Points)	**6**
TOTAL POINTS	(Max: 100 Points)	**71.48**

STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES

RFP #: 201805101
RFP TITLE: Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services
BIDDER: Aerus
DATE: 6/28/2018

****

EVALUATION OF SECTION I
Organization Qualifications and Experience

Total Points Available: 30 **Score**: ___20__

****

Evaluation Team Comments:

None of the examples listed include petroleum contamination
1 master plumber listed
8 Locations through out the state
Access to multiple treatment types

STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES

RFP #: 201805101
RFP TITLE: Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services
BIDDER: Aerus
DATE: 6/28/2018

****

EVALUATION OF SECTION II
Proposed Services

Total Points Available: 25 **Score:** 25

****

Evaluation Team Comments:

Able to provide a complete package of services meeting all of the Department's needs.

STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES

RFP #: 201805101
RFP TITLE: Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services
BIDDER: Aerus
DATE: 6/28/2018

****

EVALUATION OF SECTION III
Cost Proposal
Price: Comparison with Lowest Bid

Total Points Available: 35 **Score**: __20.48___

****

Lowest submitted Cost Proposal	÷	Cost Proposal being scored	x	Score Weight	=	Score
2920	÷	5850	x	25 points	=	12.48

Evaluation Team Comments:

Rate sheet Max 10 points 8 points earned
No mileage rates listed (-2)

STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES

RFP #: 201805101
RFP TITLE: Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services
BIDDER: Aerus
DATE: 6/28/2018

****

EVALUATION OF SECTION IV
Maine Business and Economic Impact Consideration

Total Points Available: 10 **Score**: __6_

****

MAINE BUSINESS ANALYSIS			
	Total	Maine Resident	Maine Impact
Number of FTE Employees:	5	5	100 %
Payroll:	222,250	222,250	100 %
Average percent of MAINE BUSINESS ANALYSIS:			**100%**

1-74%:	2 points
75-100%:	**4 points**

MAINE ECONOMIC IMPACT	
	Total amount in Maine
Income Taxes Paid (State):	$ 51329
Property Taxes Paid (Local):	$ 23,583
Wages to Maine Residents:	$ 222,250
Payments to Maine Subcontractors Estimated:	$ 496,189
Sum of MAINE ECONOMIC IMPACT:	**$ 793351**

$1 - $1,000,000:	**2 points**
$1,000,001 - $10,000,000:	4 points
>$10,000,000:	6 points

Total Points for Maine Business and Economic Impact Consideration:	**6**

STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES

RFP #: 201805101
RFP TITLE: Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services
BIDDER: Air & Water Quality
DATE: 6/28/2018

****

Instructions: *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is* ***not*** *meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

DEPARTMENT NAME: Environmental Protection
NAME OF RFP COORDINATOR: Christopher Fournier
NAMES OF EVALUATORS: Christopher Fournier, Alex Pugh, Ed Cousens

****

SUMMARY PAGE

		Points Awarded:
Numerical Score:		
Section I. Organization Qualifications and Experience	(Max: 30 Points)	**30**
Section II. Proposed Services	(Max: 25 Points)	**23**
Section III: Cost Proposal	(Max: 35 Points)	**20.23**
Section IV: Maine Business and Economic Impact Consideration	(Max: 10 Points)	**8**
TOTAL POINTS	(Max: 100 Points)	**81.23**

STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES

RFP #: 201805101
RFP TITLE: Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services
BIDDER: Air & Water Quality
DATE: 6/28/2018

****

EVALUATION OF SECTION I
Organization Qualifications and Experience

Total Points Available: 30 **Score: 30**_____

****

Evaluation Team Comments:

Good job, very complete
Done really quality work at Dep sites for over a decade
Nice description of the work projects
Well qualified staff listed on proposal
Multiple offices and multiple master plumbers
Radon certifications
Experience with many different types of treatment equipment

STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES

RFP #: 201805101
RFP TITLE: Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services
BIDDER: Air & Water Quality
DATE: 6/28/2018

****

EVALUATION OF SECTION II
Proposed Services

Total Points Available: 25 **Score:** _23__

****

Evaluation Team Comments:

Able to provide a complete package of services meeting all of the Department's needs.

18 Month min. on rental so 12 month rental not possible or at rate of 18 months (-2 points)

STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES

RFP #: 201805101
RFP TITLE: Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services
BIDDER: Air & Water Quality
DATE: 6/28/2018

****

EVALUATION OF SECTION III
Cost Proposal
Price: Comparison with Lowest Bid

Total Points Available: 35 **Score:** __20.23___

****

Lowest submitted Cost Proposal	÷	Cost Proposal being scored	x	Score Weight	=	Score
2920	÷	5968	x	25 points	=	12.23

Evaluation Team Comments:

Rate sheet Max 10 points 8 points earned
Rate sheet does not include mileage over 150 miles round trip, specified to under 150 mile rate only. (-2)

STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES

RFP #: 201805101
RFP TITLE: Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services
BIDDER: Air & Water Quality
DATE: 6/28/2018

****

EVALUATION OF SECTION IV
Maine Business and Economic Impact Consideration

Total Points Available: 10 **Score**: __8_

****

MAINE BUSINESS ANALYSIS			
	Total	Maine Resident	Maine Impact
Number of FTE Employees:	27	27	100 %
Payroll:	1,614,990	1,614,990	100 %
Average percent of MAINE BUSINESS ANALYSIS:			**100%**

1-74%:	2 points
75-100%:	**4 points**

MAINE ECONOMIC IMPACT	
	Total amount in Maine
Income Taxes Paid (State):	$ 66736
Property Taxes Paid (Local):	$ 11438
Wages to Maine Residents:	$ 1614990
Payments to Maine Subcontractors Estimated:	$ 96360
Sum of MAINE ECONOMIC IMPACT:	**$ 1789524**

$1 - $1,000,000:	2 points
$1,000,001 - $10,000,000:	**4 points**
>$10,000,000:	6 points

Total Points for Maine Business and Economic Impact Consideration:	**8**

STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES

RFP #: 201805101
RFP TITLE: Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services
BIDDER: WTE
DATE: 6/28/2018

****

Instructions: *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is* ***not*** *meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

DEPARTMENT NAME: Environmental Protection
NAME OF RFP COORDINATOR: Christopher Fournier
NAMES OF EVALUATORS: Christopher Fournier, Alex Pugh, Ed Cousens

****

SUMMARY PAGE

		Points Awarded:
Numerical Score:		
Section I. Organization Qualifications and Experience	(Max: 30 Points)	**30**
Section II. Proposed Services	(Max: 25 Points)	**5**
Section III: Cost Proposal	(Max: 35 Points)	**27**
Section IV: Maine Business and Economic Impact Consideration	(Max: 10 Points)	**0**
TOTAL POINTS	(Max: 100 Points)	**62**

STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES

RFP #: 201805101
RFP TITLE: Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services
BIDDER: WTE
DATE: 6/28/2018

****

EVALUATION OF SECTION I
Organization Qualifications and Experience

Total Points Available: 30 **Score:** _30____

****

Evaluation Team Comments:

30 years of experience with DEP projects analyzing our problems and needs
Master plumber, electrician and radon mitigation licenses
3 examples with relevant GAC system

STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES

RFP #: 201805101
RFP TITLE: Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services
BIDDER: WTE
DATE: 6/28/2018

****

EVALUATION OF SECTION II
Proposed Services

Total Points Available: 25 **Score:** 5

****

Evaluation Team Comments:

No formal proposed services section submitted.
Based on demonstrated experience listed in the examples they can provide a GAC

STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES

RFP #: 201805101
RFP TITLE: Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services
BIDDER: WTE
DATE: 6/28/2018

****

EVALUATION OF SECTION III
Cost Proposal
Price: Comparison with Lowest Bid

Total Points Available: 35 **Score:** __27___

****

Lowest submitted Cost Proposal	÷	Cost Proposal being scored	x	Score Weight	=	Score
2920	÷	2920	x	25 points	=	25

Evaluation Team Comments:

Rate sheet Max 10 points 2 points earned
No formal rate sheet was submitted but based on cost proposal they listed rental rates and a GAC install rate

STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES

RFP #: 201805101
RFP TITLE: Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services
BIDDER: WTE
DATE: 6/28/2018

****

EVALUATION OF SECTION IV
Maine Business and Economic Impact Consideration

Total Points Available: 10 **Score**: __0_

****

MAINE BUSINESS ANALYSIS			
	Total	Maine Resident	Maine Impact
Number of FTE Employees:			100 %
Payroll:			100 %
Average percent of MAINE BUSINESS ANALYSIS:			**0%**

1-74%:	2 points
75-100%:	**4 points**

MAINE ECONOMIC IMPACT	
	Total amount in Maine
Income Taxes Paid (State):	0
Property Taxes Paid (Local):	0
Wages to Maine Residents:	0
Payments to Maine Subcontractors Estimated:	0
Sum of MAINE ECONOMIC IMPACT:	**0**

$1 - $1,000,000:	**2 points**
$1,000,001 - $10,000,000:	4 points
>$10,000,000:	6 points

Total Points for Maine Business and Economic Impact Consideration:	**0**

STATE OF MAINE
INDIVIDUAL EVALUATION NOTES

RFP #: 201805101
RFP TITLE: Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services
BIDDER NAME: Water Treatment Equipment Inc
DATE: 6/28/2018
EVALUATOR NAME: Ed Cousens
EVALUATOR DEPARTMENT: Environmental Protection

****

Instructions: *The purpose of this form is to record proposal review notes written by* ***individual*** *evaluators for this Request for Proposals (RFP) process. It is* ***required*** *that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

****

Individual Evaluator Comments:

- Qualifications / Experience / Organization :

Water Treatment Equipment has done several DEP projects for over 20 years.
The company has an Electrical, Master Plumbing, and radon Mitigation license

- Proposed Services : not included in Packet — but based on past experiences we've had they can do all of our requests

- Cost Proposal : Hypothetical up to 25
Rate Sheet up to 10

The hypothetical costs for the installation of equipment in each scenario is significantly less than the costs we normally see for these services.

Rate Sheet NOT included but based on the rental costs and other proposal we'd can extrapolate a fairly low rental expenses.

- No Maine Business + Economic Impact info

STATE OF MAINE
INDIVIDUAL EVALUATION NOTES

RFP #: 201805101
RFP TITLE: Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services
BIDDER NAME: Aerus
DATE: 6/28/2018
EVALUATOR NAME: Ed Cousens
EVALUATOR DEPARTMENT: Environmental Protection

Instructions: *The purpose of this form is to record proposal review notes written by* ***individual*** *evaluators for this Request for Proposals (RFP) process. It is* ***required*** *that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

Individual Evaluator Comments:

- Qualifications / Experience / Organization
  None of the examples included carbon units for petroleum contamination.
- Proposed Services:
  Can meet all of our services we requested in the State Proposal contract.
- Cost Proposal: 20.48 out of 35
  labor rates $130 for first ½ hr (includes travel)
  This is confusing with cost separate for mileage (truck)
  Hypothetical costs totaled $5850 for Scenarios 1 and 2
- ME Business + Economic Impact:
  Operates less than $1,000,000 for total (sum) Maine Economic Impact

STATE OF MAINE
INDIVIDUAL EVALUATION NOTES

RFP #: 201805101
RFP TITLE: Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services
BIDDER NAME: Air & Water Quality Inc.
DATE: 6/28/2018
EVALUATOR NAME: Ed Cousens
EVALUATOR DEPARTMENT: Environmental Protection

****

Instructions: *The purpose of this form is to record proposal review notes written by* ***individual*** *evaluators for this Request for Proposals (RFP) process. It is* ***required*** *that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

****

Individual Evaluator Comments: Qualifications + Experience

This Company has significant experience and qualifications. They have installed various treatment equipment throughout the state.

Proposed Services:

Air + Water Quality Inc has a long working relationship with DEP. They stated they have the technical resources and sales technicians to manage + conduct a variety of possible DEP projects. Allot of experience in several treatment equipment systems, including GAC, water meters, UV, water softeners, + arsenic removal.

Cost Proposal:

Math error w/ Scenario 1 which led to a total cost of $5968 (not $5468).
The rate of cost mentioned in the RFP based rentals on a 18 month minimum rental period. Also, the costs were for sites "within 150 miles of the office location, round trip".
- This is confusing for rentals less than 18 months and
- For sites over 150 miles round trip

ME Business
Over $1,000,000 in business but less than $10,000,000 in sum of Economic impact.

STATE OF MAINE
INDIVIDUAL EVALUATION NOTES

RFP #: 201805101
RFP TITLE: Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services
BIDDER NAME: Aerus
DATE: 6/28/2018
EVALUATOR NAME: Chris Fournier
EVALUATOR DEPARTMENT: Environmental Protection

****

Instructions: *The purpose of this form is to record proposal review notes written by* ***individual*** *evaluators for this Request for Proposals (RFP) process. It is* ***required*** *that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

****

Individual Evaluator Comments:

None Mass plants, mobile offices

No examples of typical DEP GAC install

Has access to lots of different types of treatment equipment.

Higher labor costs if installation is not part of overall cost. Fairly new to DEP projects but capable

STATE OF MAINE
INDIVIDUAL EVALUATION NOTES

RFP #: 201805101
RFP TITLE: Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services
BIDDER NAME: Water Treatment Equipment Inc.
DATE: 6/28/2018
EVALUATOR NAME: Chris Fournier
EVALUATOR DEPARTMENT: Environmental Protection

****

Instructions: *The purpose of this form is to record proposal review notes written by* ***Individual*** *evaluators for this Request for Proposals (RFP) process. It is* ***required*** *that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

****

Individual Evaluator Comments:

No Rate sheet
No Economic Impact sheet
long time vendor for DEP 30 years exp.
Electrical, Master Plumber and Radon mitigation lic.
Examples of relevant DEP projects
with typical GAC type system

STATE OF MAINE
INDIVIDUAL EVALUATION NOTES

RFP #: 201805101
RFP TITLE: Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services
BIDDER NAME: Our Water Quality
DATE: 6/28/2018
EVALUATOR NAME: Chris Fournier
EVALUATOR DEPARTMENT: Environmental Protection

****

Instructions: *The purpose of this form is to record proposal review notes written by* ***Individual*** *evaluators for this Request for Proposals (RFP) process. It is* ***required*** *that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

****

Individual Evaluator Comments:

Significant relevant experience + qualifications
working with DEP projects Multiple
types of treatment system

on-1 parts only month min charge
No mileage rate over 150 mile round trip

Very capable contractor

STATE OF MAINE
INDIVIDUAL EVALUATION NOTES

RFP #: 201805101
RFP TITLE: Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services
BIDDER NAME: Air and Water Quality
DATE: 6/28/2018
EVALUATOR NAME: Alex Pugh
EVALUATOR DEPARTMENT: Environmental Protection

****

Instructions: *The purpose of this form is to record proposal review notes written by* ***Individual*** *evaluators for this Request for Proposals (RFP) process. It is* ***required*** *that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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Individual Evaluator Comments:

Air & Water Quality has the necessary capacity. 2 offices and multiple master plumbers
They have been working on DEP jobs for greater than 20 years
Project 1 Dean Shed Building and GAC installation
Project 2 Big Blue install on Islesboro
Project 3 Marshal Brook Rd, SW Harbor
Certifications
Certificate of liability insurance
Note Scenario #1 does not address need for filter sand accompanying GAC
Rental Cost $500.00 per tank, $1,428 per year
Notes Min. 18 month rental
150 mile round trip from office
Outside mount exhaust electrical included
Economic impact 4 points +6 points?

STATE OF MAINE
INDIVIDUAL EVALUATION NOTES

RFP #: 201805101
RFP TITLE: Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services
BIDDER NAME: Aerus
DATE: 6/28/2018
EVALUATOR NAME: Alex Pugh
EVALUATOR DEPARTMENT: Environmental Protection

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Individual Evaluator Comments:

None of the three examples include petroleum contamination
Only 1 master plumber for Maine
Rate sheet is slightly less expensive than AWQ
Certificate of liability insurance
Proposed services they have not installed GAC systems to date as far as I know- experience
Cost Proposal
Is installation part of purchase price?
Travel costs per vehicle?

STATE OF MAINE
INDIVIDUAL EVALUATION NOTES

RFP #: 201805101
RFP TITLE: Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services
BIDDER NAME: Water Treatment Equipment, Inc.
DATE: 6/28/2018
EVALUATOR NAME: Alex Pugh
EVALUATOR DEPARTMENT: Environmental Protection

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Individual Evaluator Comments:

Ed Young has been helping the MEDEP with GAC treatment for 30 years.

His 3 examples are very brief but we know how professional his group is.

146 Lily Bay Rd, Dedham, Estabrook

Scenario #1 $1,230
#2 $600

Proposed services not submitted

STATE OF MAINE
DEPARTMENT OF Environmental Protection

Paul R. LePage
Governor

Paul Mercer
Commissioner

AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 201805101
RFP TITLE: Water Treatment Equipment Installation and Maintenance Services PQV List

I, (print name at right) Alex Pugh accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Environmental Protection I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand that the evaluation process is to be conducted in an impartial manner. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the funding decision notices for public distribution.

Alexander L. Pugh
Signature

June 19, 2018
Date

STATE OF MAINE
DEPARTMENT OF ENVIRONMENTAL PROTECTION

Paul R. LePage
Governor

Paul Mercer
Commissioner

AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 201805101
RFP TITLE: PQVL Water Treatment Equipment (I&M)

I, Ed Cousins accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Environmental Protection I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

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Signature

6/28/18
Date

STATE OF MAINE
DEPARTMENT OF Environmental Protection

Paul R. LePage
Governor

Paul Mercer
Commissioner

AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 201805101
RFP TITLE: Water Treatment Equipment Installation and Maintenance Services PQV List

I, (print name at right) Christopher Fournier accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Environmental Protection I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

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Signature

Date 6/28/2018

Rev. Sept. 2013