

MA 18P 2306120000000000171  
MODIFICATION

**State of Maine**



**Master Agreement**

**Effective Date:** 06/12/23

**Expiration Date:** 02/28/26

**Master Agreement Description:** Mailing and Shipping Software and Solutions

**Buyer Information**

Justin Franzose 207-624-7337 ext. justin.franzose@maine.gov

**Issuer Information**

Andrew Giroux 207-287-4593 ext. andrew.j.giroux@maine.gov

**Requestor Information**

Andrew Giroux 207-287-4593 ext. andrew.j.giroux@maine.gov

**Agreement Reporting Categories**

**Reason For Modification:** Sourcewell issued a contract amendment to change products and to increase prices. The amendment went into effect on September 7th, 2023. This modification will become effective upon the execution date of both parties.

**Authorized Departments**

ALL

**Vendor Information**

**Vendor Line #:** 1

**Vendor ID**

VC1000073262

**Vendor Name**

PITNEY BOWES INC

**Alias/DBA**

**Vendor Address Information**

3001 Summer St

Stamford, CT 06926

US

**Vendor Contact Information**

Bill Walter  
4802062984 ext. 7321  
RUSSELL.RODD@PB.COM

**Commodity Information**

**Vendor Line #:** 1

**Vendor Name:** PITNEY BOWES INC

**Commodity Line #:** 1

**Commodity Code:** 60071

**Commodity Description:** Mailing and Shipping Software and Solutions

**Commodity Specifications:**

**Commodity Extended Description:** AS PER THE SPECIFICATIONS ATTACHED AND MADE PART OF THIS MA. Agencies must contact Bill Walters to request a formal price quotation. After you receive a formal price quotation, create a delivery order (DO), attach your quotation, then submit your order. If your order is less than \$5,000, please email your order to the vendor. If your order is more than \$5,000, Procurement will email your order to the vendor. Subject to Sourcwell contract #011322-PIT.

<b>Quantity</b>	<b>UOM</b>	<b>Unit Price</b>
0.00000		0.000000
<b>Delivery Days</b>	<b>Free On Board</b>	
<b>Contract Amount</b>	<b>Service Start Date</b>	<b>Service End Date</b>
0.00	06/12/23	02/28/26
<b>Catalog Name</b>	<b>Discount</b>	
	0.0000 %	
	<b>Discount Start Date</b>	<b>Discount End Date</b>

Please see authorized signatures displayed on the next page

Each signatory below represents that the person has the requisite authority to enter into this Contract.  
The parties sign and cause this Contract to be executed.

State of Maine - Department of Administrative and Financial Services

DocuSigned by:  
*David Morris* 10/26/2023  
2A644AE5681E482

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Signature Date

David Morris, Acting Chief Procurement

Officer

DocuSigned by:  
Vendor *Bill Walter* 10/26/2023  
804E820D7C7B421

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Signature Date

Bill Walter VP, Government and GPOs

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Print Representative Name and Title

**RIDERS**

<input checked="" type="checkbox"/>	The following riders are hereby incorporated into this Contract and made part of it by reference: (check all that apply)
<input checked="" type="checkbox"/>	Rider A – Scope of Work and/or Specifications
<input type="checkbox"/>	Rider B – Terms and Conditions
<input type="checkbox"/>	Rider C - Exceptions
<input type="checkbox"/>	Bid Cover Page and Debarment Form
<input checked="" type="checkbox"/>	Debarment, Performance, and Non-Collusion Certification
<input type="checkbox"/>	Price sheet (attach excel spreadsheet to post on website)
<input type="checkbox"/>	Other – Included at Department's Discretion

**RIDER A**  
**Scope of Work and/or Specifications**

The purpose of this master agreement is to order mailing and shipping software and solutions on an as-needed basis. All state agencies may submit delivery orders at the agreed upon prices until the expiration date of the master agreement. This master agreement and all delivery orders are subject to Sourcewell contract 011322-PIT, which is attached and hereby incorporated into this contract. All delivery orders and quotations will be subject to the prices, percentage discounts, terms, and conditions of this master agreement.



## **Solicitation Number: RFP #011322**

### **CONTRACT**

This Contract is between Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and Pitney Bowes Inc., 3001 Summer Street, Stamford, CT 06926 (Supplier).

Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that offers cooperative procurement solutions to government entities. Participation is open to eligible federal, state/province, and municipal governmental entities, higher education, K-12 education, nonprofit, tribal government, and other public entities located in the United States and Canada. Sourcewell issued a public solicitation for Mailing and Postage Equipment and Technology from which Supplier was awarded a contract.

Supplier desires to contract with Sourcewell to provide equipment, products, or services to Sourcewell and the entities that access Sourcewell's cooperative purchasing contracts (Participating Entities).

#### **1. TERM OF CONTRACT**

- A. **EFFECTIVE DATE.** This Contract is effective upon the date of the final signature below.
- B. **EXPIRATION DATE AND EXTENSION.** This Contract expires February 28, 2026, unless it is cancelled sooner pursuant to Article 22. This Contract may be extended one additional year upon the request of Sourcewell and written agreement by Supplier.
- C. **SURVIVAL OF TERMS.** Notwithstanding any expiration or termination of this Contract, all payment obligations incurred prior to expiration or termination will survive, as will the following: Articles 11 through 14 survive the expiration or cancellation of this Contract. All other rights will cease upon expiration or termination of this Contract.

#### **2. EQUIPMENT, PRODUCTS, OR SERVICES**

- A. **EQUIPMENT, PRODUCTS, OR SERVICES.** Supplier will provide the Equipment, Products, or Services as stated in its Proposal submitted under the Solicitation Number listed above. Supplier's Equipment, Products, or Services Proposal (Proposal) is attached and incorporated into this Contract.

All Equipment and Products provided under this Contract must be new and the current model. Supplier may offer close-out or refurbished Equipment or Products if they are clearly indicated in Supplier's product and pricing list. Unless agreed to by the Participating Entities in advance, Equipment or Products must be delivered as operational to the Participating Entity's site.

This Contract offers an indefinite quantity of sales, and while substantial volume is anticipated, sales and sales volume are not guaranteed.

B. **WARRANTY.** Supplier warrants that all Equipment, Products, and Services furnished are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Equipment, Products, and Services are suitable for and will perform in accordance with the ordinary use for which they are intended. Supplier's dealers and distributors must agree to assist the Participating Entity in reaching a resolution in any dispute over warranty terms with the manufacturer. Any manufacturer's warranty that extends beyond the expiration of the Supplier's warranty will be passed on to the Participating Entity.

C. **DEALERS, DISTRIBUTORS, AND/OR RESELLERS.** Upon Contract execution and throughout the Contract term, Supplier must provide to Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers relative to the Equipment, Products, and Services offered under this Contract, which will be incorporated into this Contract by reference. It is the Supplier's responsibility to ensure Sourcewell receives the most current information.

### **3. PRICING**

All Equipment, Products, or Services under this Contract will be priced at or below the price stated in Supplier's Proposal.

When providing pricing quotes to Participating Entities, all pricing quoted must reflect a Participating Entity's total cost of acquisition. This means that the quoted cost is for delivered Equipment, Products, and Services that are operational for their intended purpose, and includes all costs to the Participating Entity's requested delivery location.

Regardless of the payment method chosen by the Participating Entity, the total cost associated with any purchase option of the Equipment, Products, or Services must always be disclosed in the pricing quote to the applicable Participating Entity at the time of purchase.

A. **SHIPPING AND SHIPPING COSTS.** All delivered Equipment and Products must be properly packaged. Damaged Equipment and Products may be rejected. If the damage is not readily apparent at the time of delivery, Supplier must permit the Equipment and Products to be returned within a reasonable time at no cost to Sourcewell or its Participating Entities. Participating Entities reserve the right to inspect the Equipment and Products at a reasonable

time after delivery where circumstances or conditions prevent effective inspection of the Equipment and Products at the time of delivery. In the event of the delivery of nonconforming Equipment and Products, the Participating Entity will notify the Supplier as soon as possible and the Supplier will replace nonconforming Equipment and Products with conforming Equipment and Products that are acceptable to the Participating Entity.

Supplier must arrange for and pay for the return shipment on Equipment and Products that arrive in a defective or inoperable condition.

Sourcwell may declare the Supplier in breach of this Contract if the Supplier intentionally delivers substandard or inferior Equipment or Products.

B. SALES TAX. Each Participating Entity is responsible for supplying the Supplier with valid tax-exemption certification(s). When ordering, a Participating Entity must indicate if it is a tax-exempt entity.

C. HOT LIST PRICING. At any time during this Contract, Supplier may offer a specific selection of Equipment, Products, or Services at discounts greater than those listed in the Contract. When Supplier determines it will offer Hot List Pricing, it must be submitted electronically to Sourcwell in a line-item format. Equipment, Products, or Services may be added or removed from the Hot List at any time through a Sourcwell Price and Product Change Form as defined in Article 4 below.

Hot List program and pricing may also be used to discount and liquidate close-out and discontinued Equipment and Products as long as those close-out and discontinued items are clearly identified as such. Current ordering process and administrative fees apply. Hot List Pricing must be published and made available to all Participating Entities.

#### **4. PRODUCT AND PRICING CHANGE REQUESTS**

Supplier may request Equipment, Product, or Service changes, additions, or deletions at any time. All requests must be made in writing by submitting a signed Sourcwell Price and Product Change Request Form to the assigned Sourcwell Supplier Development Administrator. This approved form is available from the assigned Sourcwell Supplier Development Administrator. At a minimum, the request must:

- Identify the applicable Sourcwell contract number;
- Clearly specify the requested change;
- Provide sufficient detail to justify the requested change;
- Individually list all Equipment, Products, or Services affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and



- Include a complete restatement of pricing documentation in Microsoft Excel with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Equipment, Products, and Services offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Contract and will be incorporated by reference.

## **5. PARTICIPATION, CONTRACT ACCESS, AND PARTICIPATING ENTITY REQUIREMENTS**

A. PARTICIPATION. Sourcewell's cooperative contracts are available and open to public and nonprofit entities across the United States and Canada; such as federal, state/province, municipal, K-12 and higher education, tribal government, and other public entities.

The benefits of this Contract should be available to all Participating Entities that can legally access the Equipment, Products, or Services under this Contract. A Participating Entity's authority to access this Contract is determined through its cooperative purchasing, interlocal, or joint powers laws. Any entity accessing benefits of this Contract will be considered a Service Member of Sourcewell during such time of access. Supplier understands that a Participating Entity's use of this Contract is at the Participating Entity's sole convenience and Participating Entities reserve the right to obtain like Equipment, Products, or Services from any other source.

Supplier is responsible for familiarizing its sales and service forces with Sourcewell contract use eligibility requirements and documentation and will encourage potential participating entities to join Sourcewell. Sourcewell reserves the right to add and remove Participating Entities to its roster during the term of this Contract.

B. PUBLIC FACILITIES. Supplier's employees may be required to perform work at government-owned facilities, including schools. Supplier's employees and agents must conduct themselves in a professional manner while on the premises, and in accordance with Participating Entity policies and procedures, and all applicable laws.

## **6. PARTICIPATING ENTITY USE AND PURCHASING**

A. ORDERS AND PAYMENT. To access the contracted Equipment, Products, or Services under this Contract, a Participating Entity must clearly indicate to Supplier that it intends to access this Contract; however, order flow and procedure will be developed jointly between Sourcewell and Supplier. Typically, a Participating Entity will issue an order directly to Supplier or its authorized subsidiary, distributor, dealer, or reseller. If a Participating Entity issues a purchase order, it may use its own forms, but the purchase order should clearly note the applicable Sourcewell contract number. All Participating Entity orders under this Contract must be issued prior to expiration or cancellation of this Contract; however, Supplier performance, Participating Entity

payment obligations, and any applicable warranty periods or other Supplier or Participating Entity obligations may extend beyond the term of this Contract. In addition, any lease entered into by Supplier or Supplier's subsidiary and a Participating Entity under this Contract will continue for the applicable lease term identified in the lease agreement, subject to the terms and conditions of the applicable lease.

Supplier's acceptable forms of payment are included in its attached Proposal. Participating Entities will be solely responsible for payment and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.

B. **ADDITIONAL TERMS AND CONDITIONS/PARTICIPATING ADDENDUM.** Additional terms and conditions to a purchase order, or other required transaction documentation, may be negotiated between a Participating Entity and Supplier, such as job or industry-specific requirements, legal requirements (e.g., affirmative action or immigration status requirements), or specific local policy requirements. Some Participating Entities may require the use of a Participating Addendum; the terms of which may be negotiated directly between the Participating Entity and the Supplier. Supplier may require the use of Supplier's applicable standard transaction documents, such as lease, rental, subscription, license, and service level agreements. Any negotiated additional terms and conditions must never be less favorable to the Participating Entity than what is contained in this Contract.

C. **SPECIALIZED SERVICE REQUIREMENTS.** In the event that the Participating Entity requires service or specialized performance requirements not addressed in this Contract (such as e-commerce specifications, specialized delivery requirements, or other specifications and requirements), the Participating Entity and the Supplier may enter into a separate, standalone agreement, apart from this Contract. Sourcewell, including its agents and employees, will not be made a party to a claim for breach of such agreement.

D. **TERMINATION OF ORDERS.** Participating Entities may terminate an order, in whole or in part, immediately upon notice to Supplier in the event of any of the following:

1. The Participating Entity fails to receive funding or appropriation from its governing body at levels sufficient to pay for the equipment, products, or services to be purchased, provided that such termination will be effective as of the last day of the fiscal period for which funds have been appropriated. All charges and obligations under an applicable Lease incurred through the end of the fiscal period for which funds have been appropriated will remain due and owing, including the return of the Equipment at the Participating Entity's expense; or
2. Federal, state, or provincial laws or regulations prohibit the purchase or change the Participating Entity's requirements.

E. **GOVERNING LAW AND VENUE.** The governing law and venue for any action related to a Participating Entity's order will be determined by the Participating Entity making the purchase.

## 7. CUSTOMER SERVICE

A. PRIMARY ACCOUNT REPRESENTATIVE. Supplier will assign an Account Representative to Sourcwell for this Contract and must provide prompt notice to Sourcwell if that person is changed. The Account Representative will be responsible for:

- Maintenance and management of this Contract;
- Timely response to all Sourcwell and Participating Entity inquiries; and
- Business reviews to Sourcwell and Participating Entities, if applicable.

B. BUSINESS REVIEWS. Supplier must perform a minimum of one business review with Sourcwell per contract year. The business review will cover sales to Participating Entities, pricing and contract terms, administrative fees, sales data reports, supply issues, customer issues, and any other necessary information.

## 8. REPORT ON CONTRACT SALES ACTIVITY AND ADMINISTRATIVE FEE PAYMENT

A. CONTRACT SALES ACTIVITY REPORT. Each calendar quarter, Supplier must provide a contract sales activity report (Report) to the Sourcwell Supplier Development Administrator assigned to this Contract. Reports are due no later than 45 days after the end of each calendar quarter. A Report must be provided regardless of the number or amount of sales during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;
- Sourcwell Assigned Entity/Participating Entity Number;
- Item Purchased Description;
- Item Purchased Price;
- Sourcwell Administrative Fee Applied; and
- Date Purchase was invoiced/sale was recognized as revenue by Supplier.

B. ADMINISTRATIVE FEE. In consideration for the support and services provided by Sourcewell, the Supplier will pay an administrative fee to Sourcewell on all Equipment, Products, and Services provided to Participating Entities. The Administrative Fee must be included in, and not added to, the pricing. Supplier may not charge Participating Entities more than the contracted price to offset the Administrative Fee.

The Supplier will submit payment to Sourcewell for the percentage of administrative fee stated in the Proposal multiplied by the total sales of all Equipment, Products, and Services purchased by Participating Entities under this Contract during each calendar quarter. Payments should note the Supplier's name and Sourcewell-assigned contract number in the memo; and must be mailed to the address above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions. Payments must be received no later than 45 calendar days after the end of each calendar quarter.

Supplier agrees to cooperate with Sourcewell in auditing transactions under this Contract to ensure that the administrative fee is paid on all items purchased under this Contract.

In the event the Supplier is delinquent in any undisputed administrative fees, Sourcewell reserves the right to cancel this Contract and reject any proposal submitted by the Supplier in any subsequent solicitation. In the event this Contract is cancelled by either party prior to the Contract's expiration date, the administrative fee payment will be due no more than 30 days from the cancellation date.

## **9. AUTHORIZED REPRESENTATIVE**

Sourcewell's Authorized Representative is its Chief Procurement Officer.

Supplier's Authorized Representative is the person named in the Supplier's Proposal. If Supplier's Authorized Representative changes at any time during this Contract, Supplier must promptly notify Sourcewell in writing.

## **10. AUDIT, ASSIGNMENT, AMENDMENTS, WAIVER, AND CONTRACT COMPLETE**

A. AUDIT. Pursuant to Minnesota Statutes Section 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Agreement are subject to examination by Sourcewell or the Minnesota State Auditor for a minimum of six years from the end of this Contract. This clause extends to Participating Entities as it relates to business conducted by that Participating Entity under this Contract.

B. ASSIGNMENT. Neither party may assign or otherwise transfer its rights or obligations under this Contract without the prior written consent of the other party and a fully executed assignment agreement. Such consent will not be unreasonably withheld. Any prohibited

assignment will be invalid. Sourcewell acknowledges that Supplier will provide leasing through Supplier's subsidiary identified in the Proposal and consents to such leasing transactions.

C. AMENDMENTS. Any amendment to this Contract must be in writing and will not be effective until it has been duly executed by the parties.

D. WAIVER. Failure by either party to take action or assert any right under this Contract will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right. Any such waiver must be in writing and signed by the parties.

E. CONTRACT COMPLETE. This Contract represents the complete agreement between the parties. No other understanding regarding this Contract, whether written or oral, may be used to bind either party. For any conflict between the attached Proposal and the terms set out in Articles 1-22 of this Contract, the terms of Articles 1-22 will govern.

F. RELATIONSHIP OF THE PARTIES. The relationship of the parties is one of independent contractors, each free to exercise judgment and discretion with regard to the conduct of their respective businesses. This Contract does not create a partnership, joint venture, or any other relationship such as master-servant, or principal-agent.

#### **11. INDEMNITY AND HOLD HARMLESS**

Supplier must indemnify, defend, save, and hold Sourcewell and its Participating Entities, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell or its Participating Entities, arising out of any negligent act or omission, or willful misconduct, in the performance of this Contract by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in the Equipment, Products, or Services under this Contract to the extent the Equipment, Product, or Service has been used according to its specifications. Neither party will be liable to the other for incidental or consequential damages under this Contract. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.

#### **12. GOVERNMENT DATA PRACTICES**

Supplier and Sourcewell must comply with the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13, as it applies to all data provided by or provided to Sourcewell under this Contract and as it applies to all data created, collected, received, stored, used, maintained, or disseminated by the Supplier under this Contract.

### 13. INTELLECTUAL PROPERTY, PUBLICITY, MARKETING, AND ENDORSEMENT

#### A. INTELLECTUAL PROPERTY

1. *Grant of License.* During the term of this Contract:

a. Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising and promotional materials for the purpose of marketing Sourcewell's relationship with Supplier.

b. Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising and promotional materials for the purpose of marketing Supplier's relationship with Sourcewell.

2. *Limited Right of Sublicense.* The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, and agents (collectively "Permitted Sublicensees") in advertising and promotional materials for the purpose of marketing the Parties' relationship to Participating Entities. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this Article by any of their respective sublicensees.

3. *Use; Quality Control.*

a. Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.

b. Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Upon written notice to the breaching party, the breaching party has 30 days of the date of the written notice to cure the breach or the license will be terminated.

4. As applicable, Supplier agrees to indemnify and hold harmless Sourcewell and its Participating Entities against any and all suits, claims, judgments, and costs instituted or recovered against Sourcewell or Participating Entities by any person on account of the use of any Equipment or Products by Sourcewell or its Participating Entities supplied by Supplier in violation of applicable patent or copyright laws.

5. *Termination.* Upon the termination of this Contract for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.

B. **PUBLICITY.** Any publicity regarding the subject matter of this Contract must not be released without prior written approval from the Authorized Representatives. Publicity includes notices, informational pamphlets, press releases, research, reports, signs, and similar public notices

prepared by or for the Supplier individually or jointly with others, or any subcontractors, with respect to the program, publications, or services provided resulting from this Contract.

C. **MARKETING.** Any direct advertising, marketing, or offers with Participating Entities must be approved by Sourcewell. Send all approval requests to the Sourcewell Supplier Development Administrator assigned to this Contract.

D. **ENDORSEMENT.** The Supplier must not claim that Sourcewell endorses its Equipment, Products, or Services.

#### **14. GOVERNING LAW, JURISDICTION, AND VENUE**

The substantive and procedural laws of the State of Minnesota will govern this Contract. Venue for all legal proceedings arising out of this Contract, or its breach, must be in the appropriate state court in Todd County, Minnesota or federal court in Fergus Falls, Minnesota.

#### **15. FORCE MAJEURE**

Except for payments of sums due, neither party to this Contract will be held responsible for delay or default caused by acts of God or other conditions that are beyond that party's reasonable control. A party defaulting under this provision must provide the other party prompt written notice of the default.

#### **16. SEVERABILITY**

If any provision of this Contract is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Contract is capable of being performed, it will not be affected by such determination or finding and must be fully performed.

#### **17. PERFORMANCE, DEFAULT, AND REMEDIES**

A. **PERFORMANCE.** During the term of this Contract, the parties will monitor performance and address unresolved contract issues as follows:

1. *Notification.* The parties must promptly notify each other of any known dispute and work in good faith to resolve such dispute within a reasonable period of time. If necessary, Sourcewell and the Supplier will jointly develop a short briefing document that describes the issue(s), relevant impact, and positions of both parties.
2. *Escalation.* If parties are unable to resolve the issue in a timely manner, as specified above, either Sourcewell or Supplier may escalate the resolution of the issue to a higher level of management. The Supplier will have 30 calendar days to cure an outstanding issue.

3. *Performance while Dispute is Pending.* Notwithstanding the existence of a dispute, the Supplier must continue without delay to carry out all of its responsibilities under the Contract that are not affected by the dispute. If the Supplier fails to continue without delay to perform its responsibilities under the Contract, in the accomplishment of all undisputed work, the Supplier will bear any additional costs incurred by Sourcewell and/or its Participating Entities as a result of such failure to proceed.

B. **DEFAULT AND REMEDIES.** Either of the following constitutes cause to declare this Contract, or any Participating Entity order under this Contract, in default:

1. Nonperformance of contractual requirements, or
2. A material breach of any term or condition of this Contract.

The party claiming default must provide written notice of the default, with 30 calendar days to cure the default. Time allowed for cure will not diminish or eliminate any liability for liquidated or other damages. If the default remains after the opportunity for cure, the non-defaulting party may:

- Exercise any remedy provided by law or equity, or
- Terminate the Contract or any portion thereof, including any orders issued against the Contract.

## **18. INSURANCE**

A. **REQUIREMENTS.** At its own expense, Supplier must maintain insurance policy(ies) in effect at all times during the performance of this Contract with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:

1. *Workers' Compensation and Employer's Liability.*

Workers' Compensation: As required by any applicable law or regulation.

Employer's Liability Insurance: must be provided in amounts not less than listed below:

Minimum limits:

- \$500,000 each accident for bodily injury by accident
- \$500,000 policy limit for bodily injury by disease
- \$500,000 each employee for bodily injury by disease

2. *Commercial General Liability Insurance.* Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, products-completed operations including construction defect, contractual liability, blanket



contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Contract.

Minimum Limits:

\$1,000,000 each occurrence Bodily Injury and Property Damage

\$1,000,000 Personal and Advertising Injury

\$2,000,000 aggregate for Products-Completed operations

\$2,000,000 general aggregate

3. *Commercial Automobile Liability Insurance.* During the term of this Contract, Supplier will maintain insurance covering all owned, hired, and non-owned automobiles in limits of liability not less than indicated below. The coverage must be subject to terms no less broad than ISO Business Auto Coverage Form CA 0001 (2010 edition or newer), or equivalent.

Minimum Limits:

\$1,000,000 each accident, combined single limit

4. *Umbrella Insurance.* During the term of this Contract, Supplier will maintain umbrella coverage over Employer's Liability, Commercial General Liability, and Commercial Automobile.

Minimum Limits:

\$2,000,000

5. *Professional/Technical, Errors and Omissions, and/or Miscellaneous Professional Liability.* During the term of this Contract, Supplier will maintain coverage for all claims the Supplier may become legally obligated to pay resulting from any actual or alleged negligent act, error, or omission related to Supplier's professional services required under this Contract.

Minimum Limits:

\$2,000,000 per claim or event

\$2,000,000 – annual aggregate

6. *Network Security and Privacy Liability Insurance.* During the term of this Contract, Supplier will maintain coverage for network security and privacy liability. The coverage may be endorsed on another form of liability coverage or written on a standalone policy. The insurance must cover claims which may arise from failure of Supplier's security resulting in, but not limited to, computer attacks, unauthorized access, disclosure of not public data – including but not limited to, confidential or private information, transmission of a computer virus, or denial of service.

Minimum limits:

\$2,000,000 per claim

\$2,000,000 annual aggregate

Failure of Supplier to maintain the required insurance will constitute a material breach entitling Sourcewell to immediately terminate this Contract for default.

B. CERTIFICATES OF INSURANCE. Prior to commencing under this Contract, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Contract. Renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or sent to the Sourcewell Supplier Development Administrator assigned to this Contract. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf.

Failure to request certificates of insurance by Sourcewell, or failure of Supplier to provide certificates of insurance, in no way limits or relieves Supplier of its duties and responsibilities in this Contract.

C. ADDITIONAL INSURED ENDORSEMENT AND PRIMARY AND NON-CONTRIBUTORY INSURANCE CLAUSE. Supplier agrees to list Sourcewell and its Participating Entities, including their officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.

D. WAIVER OF SUBROGATION. Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Contract or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.

E. UMBRELLA/EXCESS LIABILITY/SELF-INSURED RETENTION. The limits required by this Contract can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

## **19. COMPLIANCE**

A. LAWS AND REGULATIONS. All Equipment, Products, or Services provided under this Contract must comply fully with applicable federal laws and regulations, and with the laws in the states and provinces in which the Equipment, Products, or Services are sold.

B. LICENSES. Supplier must maintain a valid and current status on all required federal, state/provincial, and local licenses, bonds, and permits required for the operation of the business that the Supplier conducts with Sourcewell and Participating Entities.

## **20. BANKRUPTCY, DEBARMENT, OR SUSPENSION CERTIFICATION**

Supplier certifies and warrants that it is not in bankruptcy or that it has previously disclosed in writing certain information to Sourcewell related to bankruptcy actions. If at any time during this Contract Supplier declares bankruptcy, Supplier must immediately notify Sourcewell in writing.

Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Contract. Supplier further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time.

## **21. PROVISIONS FOR NON-UNITED STATES FEDERAL ENTITY PROCUREMENTS UNDER UNITED STATES FEDERAL AWARDS OR OTHER AWARDS**

Participating Entities that use United States federal grant or FEMA funds to purchase goods or services from this Contract may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may have additional requirements based on specific funding source terms or conditions. Within this Article, all references to “federal” should be interpreted to mean the United States federal government. The following list only applies when a Participating Entity accesses Supplier’s Equipment, Products, or Services with United States federal funds.

A. EQUAL EMPLOYMENT OPPORTUNITY. Except as otherwise provided under 41 C.F.R. § 60, all contracts that meet the definition of “federally assisted construction contract” in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. §60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 C.F.R. § 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.” The equal opportunity clause is incorporated herein by reference.

B. DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148). When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-

federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland “Anti-Kickback” Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must be in compliance with all applicable Davis-Bacon Act provisions.

C. CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708).  
Intentionally Omitted.

D. RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT. Intentionally Omitted.

E. CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387). Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Contract will comply with applicable requirements as referenced above.

F. DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689). A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. §180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), “Debarment and Suspension.” SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for

debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

G. BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352). Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

H. RECORD RETENTION REQUIREMENTS. To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

I. ENERGY POLICY AND CONSERVATION ACT COMPLIANCE. To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

J. BUY AMERICAN PROVISIONS COMPLIANCE. Supplier agrees to assess Buy American Act compliance on an individual transaction basis if applicable and advise the Participating Entity of the outcome of such assessment prior to entering into the transaction.

K. ACCESS TO RECORDS (2 C.F.R. § 200.336). Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.

L. PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322). A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the

value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

M. FEDERAL SEAL(S), LOGOS, AND FLAGS. The Supplier not use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.

N. NO OBLIGATION BY FEDERAL GOVERNMENT. The U.S. federal government is not a party to this Contract or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Contract or any purchase by an authorized user.

O. PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS. The Contractor acknowledges that 31 U.S.C. 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Contract or any purchase by a Participating Entity.

P. FEDERAL DEBT. The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.

Q. CONFLICTS OF INTEREST. The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Contract or any aspect related to the anticipated work under this Contract raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

R. U.S. EXECUTIVE ORDER 13224. The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

S. PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT. To the extent applicable, Supplier certifies that during the term of this Contract it will comply with applicable requirements of 2 C.F.R. § 200.216.

T. DOMESTIC PREFERENCES FOR PROCUREMENTS. To the extent applicable, Supplier certifies that during the term of this Contract will comply with applicable requirements of 2 C.F.R. § 200.322.

**22. CANCELLATION**

Sourcewell or Supplier may cancel this Contract at any time, with or without cause, upon 60 days' written notice to the other party. However, Sourcewell may cancel this Contract immediately upon discovery of a material defect in any certification made in Supplier's Proposal. Cancellation of this Contract does not relieve either party of financial, product, or service obligations incurred or accrued prior to cancellation.

Sourcewell

Pitney Bowes Inc.

DocuSigned by:  
*Jeremy Schwartz*  
C0FD2A139D06489...

DocuSigned by:  
*Bill Walter*  
894E820D7C7B421...

By: \_\_\_\_\_  
Jeremy Schwartz  
Title: Chief Procurement Officer  
3/3/2022 | 10:56 AM CST  
Date: \_\_\_\_\_

By: \_\_\_\_\_  
Bill Walter  
Title: Vice President Government and GPO  
3/3/2022 | 7:50 AM PST  
Date: \_\_\_\_\_

Approved:

DocuSigned by:  
*Chad Coauette*  
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By: \_\_\_\_\_  
Chad Coauette  
Title: Executive Director/CEO  
3/3/2022 | 10:59 AM CST  
Date: \_\_\_\_\_

# RFP 011322 - Mailing and Postage Equipment and Technology

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## Vendor Details

Company Name: Pitney Bowes Inc.  
3001 Summer Street  
Address: Stamford, CT 06926  
Contact: Bill Walter  
Email: bill.walter@pb.com  
Phone: 480-206-2984  
HST#: 06-0495050

## Submission Details

Created On: Friday November 19, 2021 05:45:47  
Submitted On: Wednesday January 12, 2022 14:20:26  
Submitted By: Lisa Hunt  
Email: lisa.hunt@pb.com  
Transaction #: 243fb52d-36f6-4f4a-8cbc-86766de30716  
Submitter's IP Address: 165.225.38.20

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## Specifications

**Table 1: Proposer Identity & Authorized Representatives**

**General Instructions** (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond "N/A" if the question does not apply to you (preferably with an explanation).

Line Item	Question	Response *
1	Proposer Legal Name (one legal entity only): (In the event of award, will execute the resulting contract as "Supplier")	Pitney Bowes Inc.
2	Identify all subsidiary entities of the Proposer whose equipment, products, or services are included in the Proposal.	Pitney Bowes Global Financial Services LLC
3	Identify all applicable assumed names or DBA names of the Proposer or Proposer's subsidiaries in Line 1 or Line 2 above.	N/A
4	Provide your CAGE code or DUNS number:	00-116-1793
5	Proposer Physical Address:	3001 Summer Street, Stamford, CT 06926
6	Proposer website address (or addresses):	www.pitneybowes.com
7	Proposer's Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the "Proposer's Assurance of Compliance" on behalf of the Proposer and, in the event of award, will be expected to execute the resulting contract):	Bill Walter Title: Vice President, Government and GPO E-mail: bill.walter@pb.com Phone: 480-206-2984
8	Proposer's primary contact for this proposal (name, title, address, email address & phone):	Bill Walter Title: Vice President, Government and GPO E-mail: bill.walter@pb.com Phone: 480-206-2984
9	Proposer's other contacts for this proposal, if any (name, title, address, email address & phone):	Amy Hare Title: Director, Government and Expedited Delivery Contracts E-mail: amy.hare@pb.com Phone: 203-360-2253

**Table 2: Company Information and Financial Strength**

Line Item	Question	Response *
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10	Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested equipment, products or services.	<p>Pitney Bowes Inc. was incorporated in the state of Delaware in 1920. As a US company, we are an industry leader offering innovative products and solutions that enable commerce in the areas of customer information management, customer engagement, shipping and mailing, and global ecommerce. We provide products, services, and support to hundreds of thousands of clients. Approximately 100,000 of the 900,000 meters we have installed in the US are with government clients, spanning all 50 states nationwide. We provide our services to many cooperative organizations via master agreements.</p> <p>Our approach is to understand customer challenges and craft sending technology solutions that are individually designed. For us, getting it right matters. With a steady focus on the future of sending, Pitney Bowes continues to innovate every day. From the first postage meters to today's software and services, we've crafted a range of sending technology solutions that remove complexity and drive meaningful impact for your business. From the simplest postage meter to the most complex enterprise-wide process management solution, we support entities of all makeups and sizes. Being the pioneer of the postage meter, Pitney Bowes has dedicated the last century to advancing the technologies and solutions which enhance and improve business markets' commerce needs, leading to billions of transactions each year. Over the last 101 years we've helped clients nationwide, which include 90 percent of the Fortune 500 companies, to simplify their operations with accuracy and precision delivered by our innovative solutions and services. We help organizations of all sizes meet their immediate sending needs and stay ahead of the curve in the fast-changing world of modern commerce. Our clients range from small offices or agencies with a handful of employees (e.g. small towns, local libraries, etc.) to medium sized organizations that are the pulse of a community (i.e. county offices, school districts, etc.) to large multi-location organizations (i.e. state agencies, large counties, etc.).</p> <p>We are building a foundation to give Pitney Bowes the opportunity for long-term success. Today, we are a streamlined global technology company focused on shipping, mailing and related financial services that operates in markets where we have true competitive advantage.</p>	*
11	What are your company's expectations in the event of an award?	Pitney Bowes looks forward to being of continued service and a true business partner to Sourcwell members. Sharing industry knowledge, best practices and workflows that benefit and strengthen the members is the overarching goal of Pitney Bowes.	*
12	Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response.	Please see our financials at the following link: <a href="https://www.investorrelations.pitneybowes.com/investor-overview?c=83377&amp;p=irol-irhome">https://www.investorrelations.pitneybowes.com/investor-overview?c=83377&amp;p=irol-irhome</a> We have also attached a copy of our 10K as Attachment 15	*
13	What is your US market share for the solutions that you are proposing?	Pitney Bowes Inc. has approximately 70% of the market share Nationwide.	*
14	What is your Canadian market share for the solutions that you are proposing?	N/A	*
15	Has your business ever petitioned for bankruptcy protection? If so, explain in detail.	No	*

16	<p>How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer whichever question (either a) or b) just below) best applies to your organization.</p> <p>a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned?</p> <p>b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?</p>	<p>b) While Pitney Bowes is headquartered in Stamford CT, we provide support for our clients throughout the entire United States. Warehouses and Call Centers are strategically located to provide coverage for our clients from 7:00am to 6:00pm in all time zones, Monday-Friday. Our online services are available 24/7. Additionally, our workforce is strategically based in order to provide continuous support at client locations across the county. We take pride in being able to provide optimized account coverage that includes integrated sales, services, and support structure to deliver a world class experience. In addition, we have an executive sponsor driving client initiatives through all of Pitney Bowes internal business units. This includes:</p> <ul style="list-style-type: none"> <li>• Geographic sales coverage with dedicated North American resources to deliver an exceptional client experience, including billing and services.</li> <li>• Dedicated Client Relationship Managers</li> <li>• Single point of contact to coordinate and oversee dedicated client operations and client services</li> <li>• Escalation points of contact for case management, billing, and technical support.</li> <li>• Client centric adoption of Pitney Bowes solutions through onboarding support.</li> </ul> <p>Pitney Bowes entered its second century celebrating our strong tradition of dedication to clients and our continuing commitment to deliver everything from product design to manufacturing, sales, support, and external partnerships to satisfy our clients' business needs.</p> <p>Pitney Bowes has been recognized by J.D. Power for providing "An Outstanding Customer Service Experience" for its Technology Service &amp; Support Program. Pitney Bowes' Authorized Dealers are certified by Pitney Bowes to sell, service and support Pitney Bowes solutions. This certification process is the same certification process that Pitney Bowes sales representative and technicians must complete. In regards to Service, should escalation be required, Pitney Bowes Authorized Dealers have direct access to Level 2 Technicians in the Pitney Bowes Technical Escalations Center. If additional infield support is required, Pitney Bowes Authorized Dealers have access to Pitney Bowes Area Technical Specialists. All Dealer escalations for clients are managed through cases established internally in our CRM tool for visibility and reporting. Our sales, both external field sales and our internal field sales organization, are employees of Pitney Bowes. Our technicians are also employees of Pitney Bowes. Dealer sales and service personnel are third party employees held to the same high standards and adherence to the terms of this RFP and subject to the terms of the resulting contract as Pitney Bowes direct employees.</p>
17	<p>If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.</p>	<p>Pitney Bowes is operating in good standing and has obtained, and, if awarded, will continue to maintain during the entire term of this Contract, all permits, approvals, and/or licenses necessary for lawful performance of its obligations under this Contract. Pitney Bowes further agrees that, if awarded, we will comply with all applicable state, federal, and local laws, rules, and regulations in regard to awarded products and/or services.</p>
18	<p>Provide all "Suspension or Debarment" information that has applied to your organization during the past ten years.</p>	<p>There have been no Suspensions or Debarments within the last 10 years.</p>

**Table 3: Industry Recognition & Marketplace Success**

Line Item	Question	Response *
19	Describe any relevant industry awards or recognition that your company has received in the past five years	Please see our Attachment 1 Pitney Bowes Offer Letter attached for an outline of our awards and recognition.
20	What percentage of your sales are to the governmental sector in the past three years	Pitney Bowes' government sector makes up 35+% of our overall sales in the past three years.
21	What percentage of your sales are to the education sector in the past three years	We estimate that 10-12% of total SendTech sales are to the education sector over the last three years.
22	List any state, provincial, or cooperative purchasing contracts that you hold. What is the annual sales volume for each of these contracts over the past three years?	Pitney Bowes considers this type of information confidential and proprietary as we have executed many NDAs with our clients. In addition, we have executed contracts with several Group Purchasing Organizations in which we have agreed to confidentiality terms within the contract as well.
23	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	<p>Pitney Bowes holds the following Contracts:</p> <ul style="list-style-type: none"> <li>MAS Schedule# 47QSMA21D08R3</li> <li>GS-25F-0010M</li> </ul> <p>Although Pitney Bowes does not share our contract sales and reporting with other entities, we must adhere to the Federal Acquisition Regulation listed below.</p> <p>I-FSS-639 CONTRACT SALES CRITERIA (MAR 2002) (a) A contract will not be awarded unless anticipated sales are expected to exceed \$25,000 within the first 24 months following contract award, and are expected to exceed \$25,000 in sales each 12-month period thereafter. (b) The Government may cancel the contract in accordance with clause 552.238-73, Cancellation, unless reported sales are at the levels specified in paragraph (a) above.</p>

**Table 4: References/Testimonials**

**Line Item 24.** Supply reference information from three customers who are eligible to be Sourcwell participating entities.

Entity Name *	Contact Name *	Phone Number *
University of Oklahoma - Central Mail	Andy Wright	Phone: 405-325-6600 Email: andywright@ou.edu
State of Maryland	Mike Meyers	(410) 207-4784
State of Arkansas Disability Determination Services	Jeff Stearns	(501) 6827627

**Table 5: Top Five Government or Education Customers**

**Line Item 25.** Provide a list of your top five government, education, or non-profit customers (entity name is optional), including entity type, the state or province the entity is located in, scope of the project(s), size of transaction(s), and dollar volumes from the past three years.

Entity Name	Entity Type *	State / Province *	Scope of Work *	Size of Transactions *	Dollar Volume Past Three Years *
N/A	Government	California - CA	Mailing/Shipping/Mail handling Products and Services	\$1000.00 - \$250,000.00	\$12,649,067.00
N/A	Government	Texas - TX	Mailing/Shipping/Mail handling Products and Services	\$1,000.00 - \$150,000.00	\$14,591,114.00
N/A	Government	New York - NY	Mailing/Shipping/Mail handling Products and Services	\$1000.00 - \$200,000.00	\$11,143,861.00
N/A	Government	Illinois - IL	Mailing/Shipping/Mail handling Products and Services	\$1000.00 - \$250,000.00	\$6,267,159.00
N/A	Government	Florida - FL	Mailing/Shipping/Mail handling Products and Services	\$1000.00 - \$75,000.00	\$6,516,754.00

**Table 6: Ability to Sell and Deliver Service**

Describe your company's capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *
26	Sales force.	Pitney Bowes has 152 full time field sales force employees. The sales force handles dedicated account portfolios for their respective accounts, Review client requirements, analysis, discuss needs with clients, provide quotations and all other aspects of the pre-sales, implementation, and post-sales process. In addition to our field sales force, we have 12 inside sales force employees. Our inside sales force provides similar functions as our Direct Field Sales force but from our Shelton office. Members of this team do not have a dedicated account portfolio.
27	Dealer network or other distribution methods.	We have 29 dealers that are trained and authorized to sell and service our Pitney Bowes products. The territories that they handle are outlined in our Authorized Dealer/Partner listing that is attached to our bid response.
28	Service force.	Pitney Bowes has 427 field service technicians nationwide. These service techs are responsible for set- up, installation, training, break-fix repair and preventative maintenance on a national level.
29	Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.	Orders are place through our sales representatives, whether they are field representatives, inside sales representatives or dealer representatives. All pricing and paperwork are generated by our centralized online quoting system to ensure contract price and paperwork compliance with the contract. Client either generates an appropriate purchase order or signs the lease/sales paperwork. Once an executed agreement is obtained, the sales representative uses the same system to place the order ensuring fulfillment accuracy and timeliness.
30	Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.	Pitney Bowes has several ways in which you can obtain support. You can click on the link: <a href="https://www.pitneybowes.com/us/support.html">https://www.pitneybowes.com/us/support.html</a> . You can call us at the information below. In addition, our Technical Support services are outlined in our technical support document which is attached to our response as Attachment 12. We provide support for our clients throughout the entire United States. Warehouses and Call Centers are strategically located to provide coverage for our clients from 7:00am to 6:00pm in all time zones, Monday-Friday. Our online services are available 24/7. Telephone # for Support is 1.844.256.6444. Please see our Call Center Support Services that is included as Attachment 13.
31	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in the United States.	We will provide products and services to all participating entities nationwide in all 50 states.
32	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in Canada.	N/A - Pitney Bowes will not be providing our products and services to Canada under the Sourcewell Contract.
33	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed contract.	We will service all geographic areas in the United States but we will not be servicing Canada under this contract.
34	Identify any Sourcewell participating entity sectors (i.e., government, education, not-for-profit) that you will NOT be fully serving through the proposed contract. Explain in detail. For example, does your company have only a regional presence, or do other cooperative purchasing contracts limit your ability to promote another contract?	We will fully service all participating entity sectors nationwide to all 50 states.
35	Define any specific contract requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	US territories are not included under this contract. Pitney Bowes does not have any requirements or restrictions on Alaska or Hawaii.

**Table 7: Marketing Plan**

Line Item	Question	Response *
36	Describe your marketing strategy for promoting this contract opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.	See our Marketing Plan attached to this proposal as attachment 10
37	Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.	See our Marketing Plan attached to this proposal as attachment 10
38	In your view, what is Sourcewell's role in promoting contracts arising out of this RFP? How will you integrate a Sourcewell-awarded contract into your sales process?	Sourcewell has been an invaluable partner to Pitney Bowes for many years. By educating the members and prospects on the many benefits of cooperative procurement, Sourcewell had broadened and enhanced acceptance and adoption of all the contracts under its' umbrella. Pitney Bowes consistently talks to members and prospects about the value of our Sourcewell contract not only as price point but as for true cooperative procurement and the efficiency and process improvements that can bring. Please see attached Marketing Plan for further information.
39	Are your products or services available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.	Due to the configurable nature of our products and services, Pitney Bowes does not offer an E-Procurement punch-out process at this time.

**Table 8: Value-Added Attributes**

Line Item	Question	Response *
40	Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.	Pitney Bowes offers complete training for every product and service we sell. Basic installation and training is included with every quote. Members will be fully up and running and trained on their new solution. We have found this leads to increased adoption of the solution throughout the entity along with increased member satisfaction. Additional or advance operator training is available and listed within the contract price book as well as unique configuration services any member may need.
41	Describe any technological advances that your proposed products or services offer.	Please see Attachment 1 -Pitney Bowes Offer Letter. We have attached an abundance of information regarding the products that we are offering under our proposal.

42	Describe any "green" initiatives that relate to your company or to your products or services, and include a list of the certifying agency for each.	<p>We consider the actual and potential impacts of our operations on the environment, with particular focus on climate-related risks and sustainability. We are mindful of these factors in how we develop, modify, and delivery our products and services. To provide a discipline and consistency to these practices across the organization we use a cross-functional environmental sustainability committee. This committee focuses on sharing industry best practices, serves as a forum to share information and ideas throughout the company, and reviews company strategy, products, and operations through the lens of environment sustainability.</p> <p>For additional information, please see our Corporate Responsibility Document at this link: <a href="https://www.pitneybowes.com/content/dam/pitneybowes/us/en/our-company/corporate-responsibility/reports/2020/corporate_responsibility_report_2020_web.pdf">https://www.pitneybowes.com/content/dam/pitneybowes/us/en/our-company/corporate-responsibility/reports/2020/corporate_responsibility_report_2020_web.pdf</a></p> <p>Pitney Bowes hold the following certifications and recognitions:</p> <ul style="list-style-type: none"> <li>• Current ISO14001 Certification</li> <li>• Green Power Program. In 2019, Pitney Bowes was listed by the U.S. Environmental Protection Agency as one of the "Green Power Partnership Top 30" in Tech &amp; Telecom, which places it among the 30 largest U.S. green power users in that category.</li> <li>• Pitney Bowes is recognized with the 2020 Climate Leadership Award for Excellence in Greenhouse Gas Management from the U.S. Environmental Protection Agency and the Center for Climate Solutions, in recognition of its consistent success in improving energy efficiency and reducing our environmental footprint.</li> </ul> <p>In addition, Pitney Bowes has achieved numerous other environmental targets including:</p> <ul style="list-style-type: none"> <li>• Reducing energy consumption. In 2019, Pitney Bowes achieved its 2020 carbon emissions target a full year ahead of schedule, and electricity consumption was down by approximately 34.7 million kilowatt hours from its 2007 baseline, saving \$5.03 million and reducing our carbon footprint by 16,810 metric tons of CO<sub>2</sub>.</li> <li>• Fleet efficiency and sustainability initiatives. Transportation and logistics are vital components of Pitney Bowes Commerce Services business, with a fleet encompassing more than 400 power vehicles, vans, straight trucks and tractors. As an EPA SmartWay Partner, the company has steadily improved the environmental performance of both its vehicles and its transportation network through a combination of hardware and software solutions, enabling its vehicles to avoid 300,000 miles of driving and save more than 30,000 gallons of fuel in 2019.</li> <li>• Green remanufacturing. Pitney Bowes has a long legacy of product remanufacturing and recycling. It has established centers throughout the United States, Canada and Europe where clients return products for subsequent remanufacture, reuse of parts, or recycling. In 2019, equipment remanufactures diverted more than 498,000 pounds of waste from recycling to reuse. In total, Pitney Bowes' remanufacturing process has kept more than 3.6 million pounds of products out of waste streams in the past eight years.</li> <li>• Flexible work arrangements help lower our carbon footprint. Well before the COVID-19 pandemic transformed workplaces around the world, Pitney Bowes encouraged agile work as a means of saving time and reducing energy consumption, resulting in more than 14,000 fewer miles per employee not driven.</li> </ul>
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43	Identify any third-party issued eco-labels, ratings or certifications that your company has received for the equipment or products included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	<p>PRESS RELEASE: Pitney Bowes Recognized with 2021 Climate Leadership Award STAMFORD, Conn., October 14th, 2021 - Pitney Bowes (NYSE:PBI), a global shipping and mailing company that provides technology, logistics, and financial services, today announced it is being recognized with the 2021 Climate Leadership Award for Excellence in Greenhouse Gas Management for the second consecutive year. Pitney Bowes will be recognized for its ongoing efforts and commitment to reducing its environmental footprint in a ceremony that will take place virtually this evening during the Climate Leadership Awards.</p> <p>The Climate Leadership Awards take place during the Climate Leadership Conference, which brings together forward-thinking leaders from business, government, academia, and the non-profit community to address climate change through policy, innovation, and business solutions. Awardees are honored for exemplary corporate, organizational, and individual leadership in reducing carbon pollution and addressing climate change in their operations and strategies.</p> <p>"Taking action on climate change is more important than it's ever been. We are inspired and honored to be in the company of so many outstanding U.S. organizations being recognized by The Center for Climate Solutions and The Climate Registry," said Daniel Goldstein, Executive Vice President, Chief Legal Officer and Corporate Secretary at Pitney Bowes. "As we transform our business model and objectives, we do so along with a long-term vision of achieving carbon neutrality. To meet our objectives of both growth and environmental sustainability, we have a consistent focus on making our operations more efficient and using green technologies."</p> <p>Pitney Bowes is being recognized for Excellence in Greenhouse Gas Management (Goal Achievement Award) for the following:</p> <ul style="list-style-type: none"> <li>• Reducing global emissions nearly 13% from 2015 to 2020, exceeding goal of 8%.</li> <li>• Developing and implementing sustainability initiatives in transportation and logistics, including by phasing in fuel-efficient vehicles for the North America Service Fleet, installing EV charging stations at Pitney Bowes's largest office building, and making hardware and software improvements for commercial vehicles to reduce emissions.</li> <li>• Reducing electricity consumption through site consolidations, efficiency upgrades, energy audits, and employee trainings. Since 2007, electricity consumption has decreased by approximately 35 million kilowatt hours, saving \$5.03 million and reducing 16,810 metric tons of carbon dioxide.</li> <li>• Implementing "Green Energy" in place of fossil fuel-based energy at operating facilities when possible. Since 2009, Pitney Bowes has also purchased renewable energy credits to support 193,754,000 kWh of green power projects.</li> <li>• Implementing programs to reduce waste and promote remanufacturing and recycling. The company avoided 3,636 metric tons of carbon dioxide equivalent through their waste reduction campaign in 2019 alone, and in the past 8 years has kept 3.6 million pounds of products out of the waste stream through remanufacturing.</li> </ul> <p>"Congratulations to the 2021 Climate Leadership Award winner Pitney Bowes for their stand-out achievements," said Amy Holm, Executive Director of The Climate Registry. "At a time when the world urgently needs more climate action and ambition, these organizations and individuals demonstrate what is possible."</p> <p>"Being a climate leader and advocate for ambitious action means taking the steps today that set up opportunity for the future," said Nathaniel Keohane, President of the Center for Climate and Energy Solutions (C2ES). "The Climate Leadership Awards recognizes only those that aim high and have plans in place to achieve their goals. Pitney Bowes has shown exactly that kind of foresight and set an example among its peers."</p> <p>Pitney Bowes has committed to achieve carbon neutrality by 2040 through continued investment in more efficient facilities and green technologies to support our operations. To learn more about Pitney Bowes commitment to sustainability, visit the 2020 Corporate Responsibility Report located at the link below: <a href="https://www.pitneybowes.com/content/dam/pitneybowes/us/en/our-company/corporate-responsibility/reports/2020/corporate_responsibility_report_2020_web.pdf">https://www.pitneybowes.com/content/dam/pitneybowes/us/en/our-company/corporate-responsibility/reports/2020/corporate_responsibility_report_2020_web.pdf</a></p>
44	Describe any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation of certification (as applicable) in the document upload section of your response.	N/A
45	What unique attributes does your company, your products, or your services offer to Sourcwell participating entities? What makes	In April of last year our company entered our second century during a global pandemic. There was a certain symmetry to how we entered our second century, since Pitney Bowes began a hundred years ago as the last



your proposed solutions unique in your industry as it applies to Sourcewell participating entities?

major pandemic was ending. On top of the global pandemic, 2020 was a year of tremendous social disruption. With all these disruptions came opportunities. Opportunities from a business perspective and importantly opportunities to demonstrate our commitments to our values of doing the right thing the right way and ultimately opportunities to demonstrate our character.

Successful companies that create long term value effectively answer four questions: First, why do employees work for you; second, why do customers buy from you; third, why do communities allow you license to operate within their locales; and finally, why do investors give you the capital to run your business.

Limit focus on one of these priorities to favor another and any advantage you create will be ephemeral.

It has always been important to focus on the health and well-being of your employees. In 2020, it was literally life or death. As Pitney Bowes was deemed an essential business many, actually most, of our workers showed up at our distribution and sortation centers as they did before, but with new protocols. Masks, social distancing, temperature checks and a variety of other changes were made to ensure our team was safe. As has been the case for a hundred years, our team came through with flying colors demonstrating their resilience and dedication which has sustained

Pitney Bowes.

2020 was also a year which called into question a company's cultural commitment to equality for all. At Pitney Bowes this is nothing new. Doing the right thing the right way is grounded in creating a workplace that works for all. Consequently, diversity and inclusion are not new topics to us. They are topics that we have been living for 100 years. And our commitment to diversity and inclusion continues to be recognized. In 2020, Pitney Bowes was recognized by Forbes Magazine for the second consecutive year as a great company for diverse employees to work and we were also recognized for our commitment to Women and the LGBTQ+ community. All that said, we need to, and we will continue to up our game, particularly in the area of inclusion.

Pitney Bowes was deemed an essential company because of the unique role we play in commerce, specifically the movement of mail and parcels. With the huge influx of volume of parcels, 2020 was a challenging year, but we did our level best to help as many clients as we could. Also, because of hardship from the pandemic, we worked with our clients as best we could to help with momentary economic difficulties. Again, Pitney Bowes can't alleviate all hardship caused by the pandemic, but we did what we could.

Our commitment to responsible citizenship is making a difference in communities where we operate around the world. This past year we helped meet urgent needs through direct charitable contributions, partnerships with local and national nonprofit organizations, grants from the Pitney Bowes Foundation, volunteerism, and advocacy on key issues made more acute by public health challenges. We also continued our longstanding work to combat social inequities by closing education gaps, supporting initiatives around early childhood education, literacy, STEM, summer learning and workforce preparedness programs with a particular focus on the needs of students in underserved communities. In 2020, we also continued our aggressive search for better ways to minimize our environmental footprint and model best practices for others. After achieving our five-year target for carbon emission reduction, a year early, we immediately set a more aggressive goal for the next five. Our 2020 recognition by "The Climate Leadership Awards" for excellence in greenhouse gas management served as a further impetus to do even more and we are. We have committed to achieve carbon neutrality by 2040 through continued investment in more efficient facilities and green technologies to support our operations. In terms of products, We have an abundance of products in which

		we continue to innovate. Our Mailing and Shipping systems are IBI compliant as the new USPS mandates go into effect, further, we have built up our smart locker and integrated tracking software offerings as more and more contactless options become necessary in the world today.
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## Table 9A: Warranty

Describe in detail your manufacturer warranty program, including conditions and requirements to qualify, claims procedure, and overall structure. You may upload representative samples of your warranty materials (if applicable) in the document upload section of your response in addition to responding to the questions below.

Line Item	Question	Response *
46	Do your warranties cover all products, parts, and labor?	Yes. All of our terms and conditions that are uploaded contain a section on our Warranty. We have attached our sales and internet terms under Warranty. The Warranty is explained in Section 1.
47	Do your warranties impose usage restrictions or other limitations that adversely affect coverage?	Yes. There is no warranty for PBI Equipment that needs to be repaired or replaced because of any Excluded Circumstance. "Excluded Circumstance" is a circumstance outside of PBI's control, including an accident, your negligent or reckless use of the equipment, use of the equipment which exceeds our recommendations or in a way not authorized by this Agreement or any operator guide, use of the equipment in an environment with unsuitable humidity, line voltage, damage in transit, software virus, loss of data, loss or fluctuation of power, fire, flood or other natural causes, and other external forces beyond our control, servicing of the equipment by someone other than us, failure to use required software updates, use of the equipment with any system where we have told you that we will no longer provide support or that we have advised you is no longer compatible, or use of third party supplies (such as ink), hardware or software that results in (i) damage to equipment (including damage to printheads), (ii) poor indicia, text or image print quality, (iii) indicia readability failures or (iv) a failure to print indicia, text or images.  (e) The print engine(s), print engine components, structural components and printed circuit board assemblies supplied with or within the PBI Equipment may be reclaimed, reconditioned or remanufactured. These items are warranted to perform according to the same standards as the equivalent new item.
48	Do your warranties cover the expense of technicians' travel time and mileage to perform warranty repairs?	Yes
49	Are there any geographic regions of the United States or Canada (as applicable) for which you cannot provide a certified technician to perform warranty repairs? How will Sourcewell participating entities in these regions be provided service for warranty repair?	Pitney Bowes can provide a certified technician to perform warranty repairs nation wide within all 50 states as applicable. We do not provide service in Canada.
50	Will you cover warranty service for items made by other manufacturers that are part of your proposal, or are these warranties issues typically passed on to the original equipment manufacturer?	Yes our 12 month warranty service applies to all products offered under our proposal. All service will be performed by Pitney Bowes authorized service technicians.
51	What are your proposed exchange and return programs and policies?	Please see Attachment 1 - Pitney Bowes Offer Letter attached which contains our Customer Satisfaction Guarantee and Attachment 9 - Pitney Bowes Return Policy.
52	Describe any service contract options for the items included in your proposal.	Please see Attachment 12 - Technical Support Overview Document attached to our response.

**Table 9B: Performance Standards or Guarantees**

Describe in detail your performance standards or guarantees, including conditions and requirements to qualify, claims procedure, and overall structure. You may upload representative samples of your performance materials (if applicable) in the document upload section of your response in addition to responding to the questions below.

Line Item	Question	Response *
53	Describe any performance standards or guarantees that apply to your services	Please see our Attachment 1 Pitney Bowes Offer Letter that included our Customer Satisfaction Guarantee.
54	Describe any service standards or guarantees that apply to your services (policies, metrics, KPIs, etc.)	Please see Attachment 12 - Technical Service Overview document

**Table 10: Payment Terms and Financing Options**

Line Item	Question	Response *
55	Describe your payment terms and accepted payment methods.	Net 30. Credit Card, Cash, Check, ACH
56	Describe any leasing or financing options available for use by educational or governmental entities.	Pitney Bowes Global Financial Service LLC is pleased to offer three different leasing programs, FMV Lease options, LTOP Lease option and our Operating Lease option. All of these options provide for varying durations from 24 to 60 month lease terms to fit the individual needs of the entity.
57	Describe any standard transaction documents that you propose to use in connection with an awarded contract (order forms, terms and conditions, service level agreements, etc.). Upload a sample of each (as applicable) in the document upload section of your response.	See our attached sample lease and purchase agreements as well as Attachment 2 - State and Local FMV lease terms, Attachment 3 - State and Local LTOP lease terms, Attachment 4 - State and Local Operating lease terms, and Attachment 8 - Send-Tech US Sales-Lease Internet Terms.
58	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcwell participating entities for using this process?	Yes, for all items except for payment of actual postage. No additional cost is incurred by participating entities.

**Table 11: Pricing and Delivery**

Provide detailed pricing information in the questions that follow below. Keep in mind that reasonable price and product adjustments can be made during the term of an awarded Contract as described in the RFP, the template Contract, and the Sourcwell Price and Product Change Request Form.

Line Item	Question	Response *
59	Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcwell discounted price) on all of the items that you want Sourcwell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.	Line Item Discounts - MSRP less a percentage discount. See our price list uploaded to the price section of the proposal.
60	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	Pitney Bowes is offering discounts ranging from 0 % to 36%.
61	Describe any quantity or volume discounts or rebate programs that you offer.	N/A
62	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "nonstandard options". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	Pitney Bowes is proud to have our entire product line included in our pricelist.
63	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	N/A
64	If freight, delivery, or shipping is an additional cost to the Sourcwell participating entity, describe in detail the complete freight, shipping, and delivery program.	All freight and shipping is included in any purchase or lease quotes given to a member.
65	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.	Alaska and Hawaii receive the same pricing as the other states. We are not including Canada in our response.
66	Describe any unique distribution and/or delivery methods or options offered in your proposal.	N/A

**Table 12: Pricing Offered**

Line Item	The Pricing Offered in this Proposal is: *	Comments
67	b. the same as the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.	This is a very broad statement, Pitney Bowes has contracts with many GPOs, Cooperative Procurement Organizations and State Purchasing Departments. Some that are priced higher than what we offer under Sourcwell and some that are priced the same as the pricing we offer under Sourcwell.

**Table 13: Audit and Administrative Fee**

Line Item	Question	Response *
68	Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed Contract with Sourcewell. This process includes ensuring that Sourcewell participating entities obtain the proper pricing, that the Vendor reports all sales under the Contract each quarter, and that the Vendor remits the proper administrative fee to Sourcewell. Provide sufficient detail to support your ability to report quarterly sales to Sourcewell as described in the Contract template.	At Pitney Bowes contract compliance is of supreme importance. Access to Sourcewell pricing is integrated into our electronic online pricing tool which is available to all sellers regardless of channel. This tool ensures compliance to contracted pricing and is not alterable by the sales representative. Client accounts also have a visual identifier in our system that further alerts the representative. Clients are verified against the online Member Lookup portal on the Sourcewell site before pricing is quoted. Our quarterly usage reports draw sales directly from the system and are verified. As has been demonstrated over the last five years of the current contract, only very rarely is there an error which is quickly remedied.
69	If you are awarded a contract, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the contract.	One internal metric and probably the most important will be the client satisfaction scores received from our Sourcewell clients. Members deserve and expect superior customer service and satisfaction, especially from the pre-eminent industry leader. It is not just about growing GPO or supplier revenue but truly satisfying the wants, needs and desires of the members. The NAST and other scores allow us to constantly improve our service to clients. When those clients are very satisfied, the quarterly usage reports will be reflective of that as does our most Q4 2021 usage report which reflect and all-time high in contract revenue reported.
70	Identify a proposed administrative fee that you will pay to Sourcewell for facilitating, managing, and promoting the Sourcewell Contract in the event that you are awarded a Contract. This fee is typically calculated as a percentage of Vendor's sales under the Contract or as a per-unit fee; it is not a line-item addition to the Member's cost of goods. (See the RFP and template Contract for additional details.)	Pitney Bowes is pleased to offer a 1% administration fee to Sourcewell under this contract.

**Table 14A: Depth and Breadth of Offered Equipment Products and Services**

Line Item	Question	Response *
71	Provide a detailed description of the equipment, products, and services that you are offering in your proposal.	Please see the attached Attachment 1 - Pitney Bowes Offer letter for a more in depth description due to space limitations in this section. Pitney Bowes is offering our broad breadth of solutions and products that span the complete needs of the members. From mailing solutions to shipping/receiving solutions, parcel lockers, inserting systems, analytics and much more, solutions we assist members with improve wide ranging processes and workflows.
72	Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.	Postage meters, Mailing Systems, Postal Scales, Letter Openers, Folders, Inserters, Addressing Systems, Parcel Lockers, Sending/Receiving solutions and software, Analytics solutions, Mailing System Furniture.

**Table 148: Depth and Breadth of Offered Equipment Products and Services**

Indicate below if the listed types or classes of equipment, products, and services are offered within your proposal. Provide additional comments in the text box provided, as necessary.

Line Item	Category or Type	Offered	Comments	
73	Solutions for the receiving, handling, preparation, packaging, tracking, and shipping of mail and parcels, including equipment, technology, hardware, software, supplies, and accessories	<input checked="" type="radio"/> Yes <input type="radio"/> No	Pitney Bowes is offering our full product line in these categories	*
74	Purpose-built mailroom furniture, furnishings, security or storage systems, and equipment, with related supplies and accessories	<input checked="" type="radio"/> Yes <input type="radio"/> No	Pitney Bowes offers purpose-built furniture and storage systems for use with our equipment.	*
75	Postage systems of all types and postal cost-optimization solutions	<input checked="" type="radio"/> Yes <input type="radio"/> No	Pitney Bowes is offering our full product line in these categories	
76	Services related to the offering of the solutions described in Sections 1. a. - c. above, including installation, maintenance, repair, training, integration, support, and customization	<input checked="" type="radio"/> Yes <input type="radio"/> No	Pitney Bowes is offering all Services related to the solutions described in section one a-c.	*

**Table 15: Industry Specific Questions**

Line Item	Question	Response	
77	Describe the ability to integrate the solutions you offer with other mailroom technologies, if any.	Pitney Bowes numerous avenues and mean to integrate to other technologies. From the most basic file transfer in .xls to much more robust API's we offer both the opportunities and trained IT personnel to meet the needs of members. Our recent acquisition of CrescoData provides integration to over 85 commerce channels through a single API, and enables mapping and automating of product, stock and order data between platforms. Whether the information transfer is simple or complex for our Enterprise Shipping and Locker solutions, Pitney Bowes is able to help our clients.	*
78	Describe your ability to customize your proposed solutions to unique customer requirements.	Pitney Bowes has thousands of SKUs which allows us to configure a solution that is tailored to the clients needs. From small non-profit office to city government to the largest education or state enterprise shipping application a solution can be configured to meet the need. Not only numerous options within a subcategory can be configured but as we are offering the breadth of our products on this contract, solutions from multiple categories can be configured to meet the various process and workflow improvement needs within a member entity.	

### Exceptions to Terms, Conditions, or Specifications Form

Only those Proposer Exceptions to Terms, Conditions or Specifications that have been accepted by Sourcewell have been incorporated into the contract text.

### Documents

#### Ensure our submission document(s) conforms to the following :

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.
2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded documents are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.
3. Sourcewell may reject any response where any documents cannot be opened and viewed by Sourcewell.
4. If you need to upload more than one document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as "Marketing Plan."

- [Pricing](#) - Attachment 14 - Sourcewell Price Book January 2022.pdf - Wednesday January 12, 2022 07:57:00
- [Financial Strength and Stability](#) - Attachment 15 - Pitney Bowes Inc - 2020 Form 10-K.pdf - Wednesday January 12, 2022 08:05:58
- [Marketing Plan/Samples](#) - Attachment 10 - Pitney Bowes Marketing Plan - Sourcewell.pdf - Wednesday January 12, 2022 08:32:40

WMBE/MBE/SBE or Related Certificates optional

- [Warranty Information](#) - Attachment 8 - SendTech US Sales-Lease Internet Terms-OCTOBER 2021.pdf - Wednesday January 12, 2022 08:25:07
- [Standard Transaction Document Samples](#) - Standard Transaction Documents - Samples.zip - Wednesday January 12, 2022 10:09:33
- [Upload Additional Document](#) - Pitney Bowes Offer Letter and Attachments.zip - Wednesday January 12, 2022 11:31:23

## Addenda, Terms and Conditions

### PROPOSER AFFIDAVIT AND ASSURANCE OF COMPLIANCE

I certify that I am the authorized representative of the Proposer submitting the foregoing Proposal with the legal authority to bind the Proposer to this Affidavit and Assurance of Compliance:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.
2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for contract award.
3. The Proposer, including any person assisting with the creation of this Proposal, has arrived at this Proposal independently and the Proposal has been created without colluding with any other person, company, or parties that have or will submit a proposal under this solicitation; and the Proposal has in all respects been created fairly without any fraud or dishonesty. The Proposer has not directly or indirectly entered into any agreement or arrangement with any person or business in an effort to influence any part of this solicitation or operations of a resulting contract; and the Proposer has not taken any action in restraint of free trade or competitiveness in connection with this solicitation. Additionally, if Proposer has worked with a consultant on the Proposal, the consultant (an individual or a company) has not assisted any other entity that has submitted or will submit a proposal for this solicitation.
4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest exists when a vendor has an unfair competitive advantage or the vendor's objectivity in performing the contract is, or might be, impaired.
5. The contents of the Proposal have not been communicated by the Proposer or its employees or agents to any person not an employee or legally authorized agent of the Proposer and will not be communicated to any such persons prior to Due Date of this solicitation.
6. If awarded a contract, the Proposer will provide to Sourcewell Participating Entities the equipment, products, and services in accordance with the terms, conditions, and scope of a resulting contract.
7. The Proposer possesses, or will possess before delivering any equipment, products, or services, all applicable licenses or certifications necessary to deliver such equipment, products, or services under any resulting contract.
8. The Proposer agrees to deliver equipment, products, and services through valid contracts, purchase orders, or means that are acceptable to Sourcewell Members. Unless otherwise agreed to, the Proposer must provide only new and first-quality products and related services to Sourcewell Members under an awarded Contract.
9. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
10. The Proposer understands that Sourcewell will reject RFP proposals that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statutes Section 13.591, subdivision 4, all proposals are considered nonpublic data until the evaluation is complete and a Contract is awarded. At that point, proposals become public data. Minnesota Statutes Section 13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.
11. Proposer its employees, agents, and subcontractors are not:
  1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <https://www.treasury.gov/ofac/downloads/sdnlist.pdf>;
  2. Included on the government-wide exclusions lists in the United States System for Award Management found at: <https://sam.gov/SAM/>; or
  3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated



by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Bill Walter, Vice President, Government and GPOs, Pitney Bowes Inc.

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the contractual obligations contemplated in the bid.

Yes  No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "I have reviewed this addendum" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
<b>Addendum_4_Mailing_Postage_Eqpt_Tech_RFP_011322</b> Wed January 5 2022 04:31 PM	<input checked="" type="checkbox"/>	1
<b>Addendum_3_Mailing_Postage_Eqpt_Tech_RFP_011322</b> Tue January 4 2022 09:16 AM	<input checked="" type="checkbox"/>	1
<b>Addendum_2_Mailing_Postage_Eqpt_Tech_RFP_011322</b> Mon January 3 2022 03:01 PM	<input checked="" type="checkbox"/>	1
<b>Addendum_1_Mailing_Postage_Eqpt_Tech_RFP_011322</b> Thu December 2 2021 02:57 PM	<input checked="" type="checkbox"/>	1

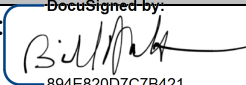
### Debarment, Performance, and Non-Collusion Certification

*By signing this document, I certify to the best of my knowledge and belief that the aforementioned organization, its principals, and any subcontractors named in this proposal:*

- a. Are not presently debarred, suspended, proposed for debarment, and declared ineligible or voluntarily excluded from bidding or working on contracts issued by any governmental agency.*
- b. Have not within three years of submitting the proposal for this contract been convicted of or had a civil judgment rendered against them for:
 
  - i. fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a federal, state or local government transaction or contract.*
  - ii. violating Federal or State antitrust statutes or committing embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;*
  - iii. are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State or Local) with commission of any of the offenses enumerated in paragraph (b) of this certification; and*
  - iv. have not within a three (3) year period preceding this proposal had one or more federal, state or local government transactions terminated for cause or default.**
- c. Have not entered into a prior understanding, agreement, or connection with any corporation, firm, or person submitting a response for the same materials, supplies, equipment, or services and this proposal is in all respects fair and without collusion or fraud. The above-mentioned entities understand and agree that collusive bidding is a violation of state and federal law and can result in fines, prison sentences, and civil damage awards.*

- Failure to provide this certification may result in the disqualification of the Bidder's proposal, at the discretion of the Department.**

*To the best of my knowledge all information provided in the enclosed proposal, both programmatic and financial, is complete and accurate at the time of submission.*

Name: Bill walter	Title: VP, Government and GPOs
Authorized Signature: 	Date: 6/28/2023

DocuSigned by:

894E820D7C7B421...



**CONTRACT AMENDMENT  
PRICE AND PRODUCT CHANGE REQUEST FORM**

Supplier Name: Pitney Bowes Inc.

Sourcewell Contract Number: 011322-PIT (Contract)

**Instructions**

A request for product or service changes, additions, or deletions to the Contract will be considered at any time throughout the Contract term. All modifications must be within the scope of the original RFP and be in the best interests of Sourcewell and Sourcewell Participating Entities. If approved, the request will be incorporated into the above-referenced contract; however, no changes will be binding unless the request is approved by the Manager of Supplier Development and this request is signed by Sourcewell’s Chief Procurement Officer.

*Additions:* New products and related services may be added to the contract if they are within the scope of the original RFP.

*Deletions:* Products and related services may be deleted from the contract if they are no longer available.

*Price increases:* Price increase requests must provide sufficient justification for the change (e.g., recently imposed tariffs or significant petroleum cost increases), not merely generalized statements requesting the increase.

*Price decreases:* Price decreases are accepted at any time.

Submit this request to the assigned Sourcewell Supplier Development Administrator.

---

**Request**

Check all that apply

- Adding Products/Services
- Deleting Products/Services
- Price Increase
- Price Decrease
- Other

**Detailed Justification for Changes**

1. *Changed Product List*

List the products and/or services that are changing from the previous contract price list, along with the percentage change for each item or category. Attach a separate sheet if a large number of changes are included in this request.

Added a few SKUs to our outdoor lockers line at contracted discount percentages. Obsoleted a few SKUs that had since been replaced in functionality by newer items and are no longer sold.

2. *Justification for Changes*

Provide justification and documentation explaining the requested changes (e.g., add a product because of technology advances in new model of equipment, increased raw material costs, add a Hot List of products). Include the percentage range of increase.

Discontinued SKUs have already been replaced with newer technology items on contract and are now no longer sold. No loss of functionality or workflow to members.

3. *Product additions only*

Describe how the product additions fit within the scope of the original RFP.

Added lockers SKUs are consistent and functional with those already on contact.

4. *Price changes or product/service additions only*

State how the requested pricing is consistent with current Sourcwell contract pricing.

There we price changes on only 26 accessory items due to increased MSRP on those items. All discounts remain at agree to contracted percentage off of MSRP.

**Complete Restatement of Pricing Submitted**


I understand that a complete restatement of pricing must be attached with this request or it will not be processed.

**Approvals**

*Supplier Offer:*

This Price and Product Change Request has been submitted for review to be considered as an amendment to the above referenced Contract.

By: Bill Walter  
Supplier Authorized Signature

 Digitally signed by Bill Walter  
Date: 2023.09.11 13:18:22 -07'00'

9/11/2023  
Date

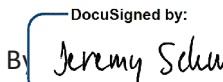
Bill Walter, VP Govt and GPOs

Print Name and Title of Authorized Signer

*Sourcwell Acceptance:*

Sourcwell accepts Supplier's offer in this Price and Product Change Request. By Sourcwell's signature below, this document becomes an amendment to the above referenced Contract and incorporates all referenced attachments into this Amendment.

By: Jeremy Schwartz  
Sourcwell Chief Procurement Officer

 DocuSigned by:  
Je. ...COFD2A139D06489...

9/14/2023 | 12:22 PM CDT  
Date



**CONTRACT MANAGER**

**Bill Walter**

email: bill.walter@pb.com

phone: 480-206-2984

**BUSINESS MANAGER**

**Malinda Childs**

email: malinda.childs@pb.com

**CONTRACT PERIOD**

Effective Date: 9/7/2023

Expiration Date: 2/28/2026

**CONTRACT NUMBER**

**011322-PIT**



PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL MONTHLY EQUIPMENT MAINTENANCE	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWARE MAINTENANCE
SL-SPM8R	REMAN QL800	\$ 85.00	16%	\$ 71.40	\$ -	\$ -	\$ -	n/a	n/a	n/a
HVSTYLUS	STYLUS KIT	\$ 20.00	16%	\$ 16.80	n/a	n/a	n/a	n/a	n/a	n/a
DIWR	Retrofit Main PC D12000	\$ 7,531.33	13%	\$ 6,552.07	\$ -	\$ -	\$ -	n/a	n/a	n/a
1C0S	ENHANCED UIC SOFTWARE - US	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
1E90002	ACCOUNTING USB HUB	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
1FA1	BASIC ACCOUNTING (25 DEPT)	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
1FAB	DEPT ACCOUNTING ENABLER (5 ACCTS)	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
1FAC	BASIC ACCOUNTING (10 DEPT)	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
1FAE	BASIC ACCOUNTING - 50 ACCOUNTS	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
1FAH	BUSINESS MANAGER SOFTWARE FEATURE	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
1FAL	INVIEW 50 DEPT ACCOUNTING	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
1FAM	INVIEW 100 DEPT ACCOUNTING	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
1FAN	INVIEW 300 DEPT ACCOUNTING	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
1FAW	SENDPRO P SERIES DFWORKS INTERFACE	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
1FER	ERR RATES	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
1FM2	MANUAL WEIGHT DISABLED	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
1FNV	INVIEW ACCOUNTING UPGRADE	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
1FNVKIT	KIT / INVIEW ACCOUNTING UPGRADE	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
1FR3	USPS PRESORTXTRA RATES	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
1FRM	SOFTWARE FEATURE PCN - RATES MANAGER	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
1FS1	USPS SPECIAL SERVICES SOFTWARE	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
1FS2	USPS SPECIAL SERVICES SOFTWARE	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
1FS4	USPS SPECIAL SERVICES	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
1FW1	DIFFERENTIAL WEIGHING FEATURE	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
1FXA	DM SERIES INVIEW DASHBOARD	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
1FXR	DM SERIES FUNDS MANAGEMENT	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
1FY9	DM400 70 LPM	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
1FZ0	DIFFERENTIAL WEIGHING	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
3CES	US LIVE DM300C BASE - ES2	\$ -	0%	\$ -	\$ 108.00	\$ 91.80	\$ 8.53	n/a	n/a	n/a
488-00062-007	POWER CORD	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
4CES	DM400C BASE U.S. ES2	\$ -	0%	\$ -	\$ 389.00	\$ 330.65	\$ 30.72	n/a	n/a	n/a
8H00	C SERIES IMI BASE	\$ -	0%	\$ -	\$ 151.00	\$ 128.35	\$ 11.92	n/a	n/a	n/a
993-4B	DM400C RETURN KIT - UPGRADE TO 9H00	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
993-4C	DM400 SERIES RETURN KIT WITH BOX	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
AM-RAL-1001	RAL 1001 BEIGE (OPTIONAL COLOR)	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
AM-RAL-7037	RAL 7037 DUSTY GREY (OPTIONAL COLOR)	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
AM-RAL-9003	RAL 9003 SIGNAL WHITE (DEFAULT COLOR)	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
AM-RAL-9006	RAL 9006 WHITE ALUMINUM (OPTIONAL COLOR)	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
AM-RAL-9016	RAL 9016 TRAFFIC WHITE (DEFAULT COLOR)	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
APA1	50 DEPT ANALYTICS	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
APAC	CONNECT+ ACCOUNTING WEIGHT BREAK REPORTS	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
APAS	SENDPRO P2000 GCS IDENTIFIER	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
APAV	COST ACCTG ACCOUNTS LEVEL (25)	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
APAVL	COST ACCTG ACCOUNTS LEVEL (50)	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
APAX	COST ACCTG ACCOUNTS LEVEL (100)	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
APAXL	COST ACCTG ACCOUNTS LEVEL (100)	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
APAY	COST ACCTG ACCOUNTS LEVEL (500)	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
APAYL	COST ACCTG ACCOUNTS LEVEL (500)	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
APAZ	COST ACCTG ACCOUNTS LEVEL (3000)	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
APAZL	COST ACCTG ACCOUNTS LEVEL (3000)	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
APB1	COST ACCOUNTING DEVICES (2)	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
APB2	COST ACCOUNTING DEVICES (10)	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
APB3	COST ACCOUNTING DEVICES (100)	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
APB4	COST ACCOUNTING DEVICES (500)	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
APFB	COLOR GRAPHICS PRINTING	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
APFD	ENERGYSTAR 09 COMPLIANCE ACTIVE	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
APFM	CONNECT+ LASER PRINTER ENABLED	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
APKE	SENDPRO P RECEIVING FEATURE	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
APKF	SENDPRO P SHIPPING FEATURE ACCESS	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
APKG	SENDPRO P SENDPRO 360 SHIP ACCESS	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
APKM	SENDPRO - UNLIMITED ACCOUNTING	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
APKML	COST ACCTG ACCOUNTS LEVEL (100000)	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
APKN	ACCOUNT LIST IMPORT/EXPORT	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
APSA	CONNECT+ 145 LPM SPEED	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a

PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL MONTHLY EQUIPMENT MAINTENANCE	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWARE MAINTENANCE
APSD	CONNECT+ 145/70 LPM SPEED	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
APSG	CONNECT+ 165 LPM SPEED	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
AZBE	SENDPRO P SERIES MONO PRINT MODULE	\$ -	0%	\$ -	\$ 461.00	\$ 391.85	\$ 36.40	n/a	n/a	n/a
AZBK	CONNECT+ ENERGY STAR KIT	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
AZCE	GREEN CONNECT+ MONO PRINT MODULE	\$ -	0%	\$ -	\$ 461.00	\$ 391.85	\$ 36.40	n/a	n/a	n/a
BMX2	DM SERIES INTERFACE DM500-DM1100	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
BMZ1	SENDPRO P / CONNECT+ BUS MGR INTERFACE	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
CDSP	CELLULAR CONNECTION FOR SENDPRO SERIES	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
DI90012	POWER STACKER LOCALIZATION KIT	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
DIBX	DIBX SECOND STACK TANDEM STACKER	\$ -	0%	\$ -	\$ 251.00	\$ 213.35	\$ 19.82	n/a	n/a	n/a
F790034	HUB	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
F790042-01	POWER CORD	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
F790135	MATTE BOOKLET KIT	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
F790442	FLATS FEEDING KIT	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
F9DD	USPS SPECIAL SERVICES WELCOME KIT	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
HV1P	MAILCENTER PRINTER	\$ -	0%	\$ -	\$ 498.00	\$ 423.30	\$ 39.32	n/a	n/a	n/a
HV96000	MAIL CENTER WEIGHING PLATFORM	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
HZ80001	SENDPRO C SERIES DROP STACKER	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
HZ86002	SCALE OPENING COVER	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
LOCKBAKDOR	REAR LOADING LOCKERS WITH BACK DOORS	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
LOCKFLRBRK	FLOOR MOUNT ANGLE BRACKETS	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
LOCKSLOPETOP	SLOPED TOPPERS REQUIRED	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
LX-RAL-8028	BROWN (OPTIONAL BASE COLOR)	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
LX-RAL-9005	BLACK (OPTIONAL BASE COLOR)	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
LX-RAL-9006	SILVER (OPTIONAL BASE COLOR)	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
LX-RAL-9016	WHITE (DEFAULT BASE COLOR)	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
LX-WRAP	CUSTOM WRAP (3RD PARTY - QUOTED SEPERATELY)	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
MP00098	KIT-BACKLIT SCALE MOUNTED GRAPHICAL DISP	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
MP00099	KIT-BACKLIT SELF-STANDING GRAPHICAL TOWE	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
MP1W	MP1W 5/10 LB WEIGH W/EXTERNAL DISPLAY	\$ -	0%	\$ -	\$ 98.00	\$ 83.30	\$ 7.74	n/a	n/a	n/a
MP30	15/30 LB WEIGHING PLATFORM	\$ -	0%	\$ -	\$ 211.00	\$ 179.35	\$ 16.66	n/a	n/a	n/a
MP3W	30LB WEIGHING PLATFORM	\$ -	0%	\$ -	\$ 211.00	\$ 179.35	\$ 16.66	n/a	n/a	n/a
MP49	70/149 LB WEIGHING PLATFORM	\$ -	0%	\$ -	\$ 272.00	\$ 231.20	\$ 21.48	n/a	n/a	n/a
MP4W	70LB WEIGHTS AND MEASURE APPROVED OPTION	\$ -	0%	\$ -	\$ 272.00	\$ 231.20	\$ 21.48	n/a	n/a	n/a
MP81	C SERIES INTEGRATED SCALE	\$ -	0%	\$ -	\$ 30.00	\$ 25.50	\$ 2.37	n/a	n/a	n/a
MP8110	10 LB UPGRADE	\$ -	0%	\$ -	\$ 12.00	\$ 10.20	\$ 0.95	n/a	n/a	n/a
MP8115	15 LB UPGRADE	\$ -	0%	\$ -	\$ 23.00	\$ 19.55	\$ 1.82	n/a	n/a	n/a
MP82	C SERIES REMOTE DISPLAY SCALE	\$ -	0%	\$ -	\$ 30.00	\$ 25.50	\$ 2.37	n/a	n/a	n/a
MP8R	INTEGRATED WEIGHING PLATFORM (REMAN)	\$ -	0%	\$ -	\$ 13.00	\$ 11.05	\$ 1.03	n/a	n/a	n/a
MP96001	REMOTE DISPLAY SALES KIT	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
MP9G	INTEGRATED WEIGHING PLATFORM	\$ -	0%	\$ -	\$ 108.00	\$ 91.80	\$ 8.53	n/a	n/a	n/a
MPC1	INTEGRATED WEIGHING PLATFORM	\$ -	0%	\$ -	\$ 66.00	\$ 56.10	\$ 5.21	n/a	n/a	n/a
MPC4	INTEGRATE WEIGH PLATFORM DM125	\$ -	0%	\$ -	\$ 30.00	\$ 25.50	\$ 2.37	n/a	n/a	n/a
MSD1	10" COLOR TOUCH DISPLAY	\$ -	0%	\$ -	\$ -	\$ -	\$ -	n/a	n/a	n/a
MSF1	CONNECT+ 1000 FEEDER	\$ -	0%	\$ -	\$ 253.63	\$ 215.59	\$ 20.03	n/a	n/a	n/a
MSF2	CONNECT+ 2000 FEEDER	\$ -	0%	\$ -	\$ 612.54	\$ 520.66	\$ 48.37	n/a	n/a	n/a
MSF3	CONNECT+ 3000 FEEDER	\$ -	0%	\$ -	\$ 1,707.24	\$ 1,451.15	\$ 134.81	n/a	n/a	n/a
MSF4	CONNECT+1000 DLA PRELOADED FEEDER	\$ -	0%	\$ -	\$ 253.63	\$ 215.59	\$ 20.03	n/a	n/a	n/a
MSF5	CONNECT+2000 DLA PRELOADED FEEDER	\$ -	0%	\$ -	\$ 612.54	\$ 520.66	\$ 48.37	n/a	n/a	n/a
MSF6	CONNECT+3000 DLA PRELOADED FEEDER	\$ -	0%	\$ -	\$ 1,707.24	\$ 1,451.15	\$ 134.81	n/a	n/a	n/a
MSPT	METER INTERFACE APP FOR P SERIES/CONNECT+	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
MSPU	METER INTERFACE APP FOR DM SERIES	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
MSPUKIT	METER INTERFACE APP BUNDLE FOR DM SERIES	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
MSPU-KIT	INSTALL KIT - DM-SERIES METER INTERFACE	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
MT30	PLATFORM SCALE 30LB/12KG	\$ -	0%	\$ -	\$ 211.00	\$ 179.35	\$ 16.66	n/a	n/a	n/a
MT3W	SCALE, W&M, US - 30 LB	\$ -	0%	\$ -	\$ 211.00	\$ 179.35	\$ 16.66	n/a	n/a	n/a
MT49	SCALE, GLOBAL - 149 LB / 60 KG	\$ -	0%	\$ -	\$ 272.00	\$ 231.20	\$ 21.48	n/a	n/a	n/a
MT4W	SCALE, W&M, GLOBAL - 149 LB / 60 KG	\$ -	0%	\$ -	\$ 272.00	\$ 231.20	\$ 21.48	n/a	n/a	n/a
MT70	PLATFORM SCALE 70 LB / 35 KG	\$ -	0%	\$ -	\$ 272.00	\$ 231.20	\$ 21.48	n/a	n/a	n/a
MT73	SCALE, W&M, POSTAL - 35 KG	\$ -	0%	\$ -	\$ 272.00	\$ 231.20	\$ 21.48	n/a	n/a	n/a
MT7W	SCALE, W&M, GLOBAL - 70 LB / 30 KG	\$ -	0%	\$ -	\$ 272.00	\$ 231.20	\$ 21.48	n/a	n/a	n/a
MW90007	SENDPRO P SERIES DROP STACKER	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
MW90650	TAPE MOISTENER ASMBLY CONNECT+ 3000 MONO	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
MW92705	15" DISPLAY	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a

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MW96000	WEIGHING PLATFORM	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
NV90KIT	INVIEW WELCOME KIT	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
NV99KIT	INVIEW WELCOME KIT	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
PAB1	PREMIUM APP BUNDLE	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
PSST	POST SALE SOFTWARE TOOL KIT	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
SL-SPMWK11	SENDPRO MAILING WELCOME KIT	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
SPE-CUSTOM	SPE CUSTOM CARRIER SUBSCRIPTION	\$ -	0%	\$ -	n/a	n/a	n/a	\$ 536.00	\$ 536.00	\$ 49.79
T5EN	E-MAIL NOTIFICATION	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
TB70064	FOLDER LOCALIZATION KIT US	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
TINP	NON PERF PAPER RELAY 2500-4500	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
TIPP	PERFED PAPER RELAY 2500-4500	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
TMNS	MOBILE NETWORK SYNCH	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
USPS890-PB	E-CERTIFIED (IMPB) LABELS	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
Z6C3	BUSINESS MANAGER HOST/REMOTE	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
Z6C5	BUSINESS MGR S/W UPGRADE V3.02 TO V5.0	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
Z6V5	BUS MGR SW UPG FR V4.0-5.	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
ZH24	MANUAL WEIGHT ENTRY	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
ZH25	HZ02 40 LPM SPEED	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
ZH26	HZ02 50 LPM SPEED	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
ZH27	HZ02 65 LPM SPEED	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
ZH29	95 LPM SPEED	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
ZH36	AUTO INSCRIPTIONS	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
ZH37	AUTO AD SLOGANS	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
ZHC2	SENDPRO C200 BASE SYSTEM IDENTIFIER	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
ZHC3	SENDPRO C300 BASE SYSTEM IDENTIFIER	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
ZHC4	SENDPRO C400 BASE SYSTEM IDENTIFIER	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
ZHC425	SENDPRO C425 BASE SYSTEM IDENTIFIER	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
ZHC5	SENDPRO C500 BASE SYSTEM IDENTIFIER	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
ZHD1	STANDARD AD SLOGAN	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
ZHD2	STANDARD INSCRIPTION	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
ZHD3	CUSTOM AD SLOGAN	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
ZHD4	CUSTOM INSCRIPTION	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
ZHD5	USPS RATES WITH METERED LETTER	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
ZHD6	USPS RATES WITH STAMPED LETTER	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
ZHD9	RETAIL GROUND LOR	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
ZHE1	FIRST-CLASS COMMERCIAL PRESORT RATES	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
ZHE2	PB PRESORT XTRA RATES	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
ZHLS	LOBBY SCALE CAPABILITY	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
ZHZ0	DIFFERENTIAL WEIGHING	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
F381076	PB Branding Kit	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
F790700-01-PB	US Relay Localization Kit	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
F791700-01-PB	US HiCap Sheet Feeder Localization Kit	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
JRMM	LEASE ADDITION OF SAAS SUBSCRIPTION	\$ 10.00	13%	\$ 8.70	n/a	n/a	n/a	n/a	n/a	n/a
LOCKER-SLOT	MAILSLOT MOD FOR LOCKER DOOR (EACH)	\$ 109.26	13%	\$ 95.06	n/a	n/a	n/a	n/a	n/a	n/a
LOCKER-CC	LOCKER COMPARTMENT FOR CBC (EACH)	\$ 196.10	13%	\$ 171.00	\$ 9.00	\$ 7.65	\$ 0.71	n/a	n/a	n/a
LX-UL	UL CERTIFIED LOCKER	\$ 265.00	13%	\$ 231.00	n/a	n/a	n/a	n/a	n/a	n/a
RIPC	RIP CONNECTRIGHT MAILER	\$ 300.00	13%	\$ 261.00	n/a	n/a	n/a	\$ 60.00	\$ 60.00	\$ 5.57
WRAJ	PP OPTIMIZED OUTPUT DEV & TEST LICENSE	\$ 525.00	13%	\$ 456.75	n/a	n/a	n/a	\$ 110.00	\$ 110.00	\$ 10.22
SVWX	CONSOLE EXTENSION KIT	\$ 541.00	13%	\$ 471.00	n/a	n/a	n/a	n/a	n/a	n/a
LOCKER-SHADE	SUNSHADE FOR KIOSK TABLET	\$ 764.79	13%	\$ 665.37	n/a	n/a	n/a	n/a	n/a	n/a
WRAR	PP PCL INPUT DEVELOPMENT & TEST LICENSE	\$ 775.00	13%	\$ 674.25	n/a	n/a	n/a	\$ 162.00	\$ 162.00	\$ 15.05
APK3	SENDPRO P SERIES HIGH CAP LABEL PRINTER	\$ 800.00	13%	\$ 696.00	\$ 64.00	\$ 54.40	\$ 5.05	n/a	n/a	n/a
WRCR	PLANETPRESS PRES PCL INPUT DEV/TEST	\$ 850.00	13%	\$ 739.50	n/a	n/a	n/a	\$ 177.00	\$ 177.00	\$ 16.44
WRAG	PP OPTIMIZED OUTPUT BACKUP LICENSE	\$ 1,050.00	13%	\$ 913.50	n/a	n/a	n/a	\$ 219.00	\$ 219.00	\$ 20.35
T536	LOW TO MID VOLUME 4 IN. LABEL PRINTER	\$ 1,055.00	13%	\$ 918.00	\$ 241.00	\$ 204.85	\$ 19.03	n/a	n/a	n/a
T54M	FOUR BAY CRADLE/BATTERY CHARGER (T746)	\$ 1,055.00	13%	\$ 918.00	n/a	n/a	n/a	n/a	n/a	n/a
AM-CUSTOM	LOCKER CUSTOM COLOR	\$ 1,103.00	13%	\$ 960.00	n/a	n/a	n/a	n/a	n/a	n/a
LOCKERRRear	REAR ACCESS LOCKERS	\$ 1,103.00	13%	\$ 960.00	n/a	n/a	n/a	n/a	n/a	n/a
WRAY	PP IMAGING DEVELOPMENT & TEST LICENSE	\$ 1,150.00	13%	\$ 1,000.50	n/a	n/a	n/a	\$ 240.00	\$ 240.00	\$ 22.30
WRDE	PLANETPRESS SEND UP TO 100 USER DEV/TEST	\$ 1,250.00	13%	\$ 1,087.50	n/a	n/a	n/a	\$ 260.00	\$ 260.00	\$ 24.15
LX-CUSTOM	CUSTOM COLOR (REQUIRES MANUAL CONFIGURATION)	\$ 1,325.00	13%	\$ 1,153.00	n/a	n/a	n/a	n/a	n/a	n/a
LX-IL1001	EXTRA IPAD & WALL MOUNTING BRACKET	\$ 1,378.00	13%	\$ 1,198.96	n/a	n/a	n/a	n/a	n/a	n/a
LX-IL1002	EXTRA TOUCHSCREEN-HANDHELD IPAD MINI WITH A HANDHELD	\$ 1,378.00	13%	\$ 1,199.00	n/a	n/a	n/a	n/a	n/a	n/a
WRCF	PLANETPRESS PERF PACK DEV/TEST	\$ 1,425.00	13%	\$ 1,239.75	n/a	n/a	n/a	\$ 297.00	\$ 297.00	\$ 27.59



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WRAP	PP PCL INPUT BACKUP LICENSE	\$ 1,550.00	13%	\$ 1,348.50	n/a	n/a	n/a	\$ 323.00	\$ 323.00	\$ 30.01
WRCP	PLANETPRESS PRES PCL INPUT BACK-UP	\$ 1,700.00	13%	\$ 1,479.00	n/a	n/a	n/a	\$ 354.00	\$ 354.00	\$ 32.89
ERPP	E-CERTIFIED/ERR PRODUCTIVITY PACK	\$ 1,734.00	13%	\$ 1,509.00	n/a	n/a	n/a	n/a	n/a	n/a
SPE39	CORDLESS WEDGE SCANNER	\$ 1,895.00	13%	\$ 1,649.00	\$ 450.00	\$ 382.50	\$ 35.53	n/a	n/a	n/a
T539	CORDLESS SCANNER	\$ 2,009.00	13%	\$ 1,748.00	\$ 450.00	\$ 382.50	\$ 35.53	n/a	n/a	n/a
WRAE	PP OPTIMIZED OUTPUT	\$ 2,100.00	13%	\$ 1,827.00	n/a	n/a	n/a	\$ 437.00	\$ 437.00	\$ 40.60
WRAW	PP IMAGING BACKUP LICENSE	\$ 2,300.00	13%	\$ 2,001.00	n/a	n/a	n/a	\$ 479.00	\$ 479.00	\$ 44.50
WRDC	PLANETPRESS SEND UP TO 100 USERS BACK-UP	\$ 2,500.00	13%	\$ 2,175.00	n/a	n/a	n/a	\$ 520.00	\$ 520.00	\$ 48.31
WRDR	OL CONNECT SEND-MAX 1000 USERS DEV/TEST	\$ 2,500.00	13%	\$ 2,175.00	n/a	n/a	n/a	\$ 494.00	\$ 494.00	\$ 45.89
WRCD	PLANETPRESS PERF PACK BACK-UP	\$ 2,850.00	13%	\$ 2,479.50	n/a	n/a	n/a	\$ 593.00	\$ 593.00	\$ 55.09
WRAC	PP CONNECT DEVELOPMENT & TEST LICENSE	\$ 2,850.00	13%	\$ 2,479.50	n/a	n/a	n/a	\$ 593.00	\$ 593.00	\$ 55.09
RIPS	RELAY INTEGRITY PRO	\$ 3,000.00	13%	\$ 2,610.00	n/a	n/a	n/a	\$ 593.00	\$ 593.00	\$ 55.09
WRAM	PP PCL INPUT	\$ 3,100.00	13%	\$ 2,697.00	n/a	n/a	n/a	\$ 645.00	\$ 645.00	\$ 59.92
WRCN	PLANETPRESS PRES PCL INPUT	\$ 3,400.00	13%	\$ 2,958.00	n/a	n/a	n/a	\$ 708.00	\$ 708.00	\$ 65.77
WRCX	PLANETPRESS PRES PERF PACK DEV/TEST	\$ 3,450.00	13%	\$ 3,001.50	n/a	n/a	n/a	\$ 718.00	\$ 718.00	\$ 66.70
WRDL	OL CONNECT SEND-MAX 2000 USERS DEV/TEST	\$ 3,500.00	13%	\$ 3,045.00	n/a	n/a	n/a	\$ 728.00	\$ 728.00	\$ 67.63
WRDO	OL CONNECT SEND-MAX 5000 USERS DEV/TEST	\$ 4,250.00	13%	\$ 3,697.50	n/a	n/a	n/a	\$ 884.00	\$ 884.00	\$ 82.12
WRAU	PP CONNECT IMAGING	\$ 4,600.00	13%	\$ 4,002.00	n/a	n/a	n/a	\$ 957.00	\$ 957.00	\$ 88.91
LOCKOUI1	Outdoor PP kiosk door no ADA no card	\$ 4,797.00	29%	\$ 3,405.87	\$ 736.66	\$ 626.16	\$ 58.17	n/a	n/a	n/a
WRDA	PLANETPRESS SEND UP TO 100 USERS	\$ 5,000.00	13%	\$ 4,350.00	n/a	n/a	n/a	\$ 1,040.00	\$ 1,040.00	\$ 96.62
WRDQ	OL CONNECT SEND-MAX 1000 USERS BACKUP	\$ 5,000.00	13%	\$ 4,350.00	n/a	n/a	n/a	\$ 988.00	\$ 988.00	\$ 91.79
WRCA	PLANETPRESS PERF PACK	\$ 5,700.00	13%	\$ 4,959.00	n/a	n/a	n/a	\$ 1,186.00	\$ 1,186.00	\$ 110.18
WRAA	PP CONNECT BACKUP LICENSE	\$ 5,700.00	13%	\$ 4,959.00	n/a	n/a	n/a	\$ 1,186.00	\$ 1,186.00	\$ 110.18
WRBT	CROSSGRADE PP PRODUCTION TO CONNECT	\$ 5,700.00	13%	\$ 4,959.00	n/a	n/a	n/a	\$ 1,127.00	\$ 1,127.00	\$ 104.70
LXAD	INDOOR FRONT LOAD ADD-ON LOCKER	\$ 6,731.00	13%	\$ 5,856.00	\$ 793.00	\$ 674.05	\$ 62.62	n/a	n/a	n/a
WRBQ	CROSSGRADE PP OFFICE TO CONNECT	\$ 6,840.00	13%	\$ 5,950.80	n/a	n/a	n/a	\$ 1,352.00	\$ 1,352.00	\$ 125.60
WRCL	PLANETPRESS PRES DEV/TEST	\$ 6,900.00	13%	\$ 6,003.00	n/a	n/a	n/a	\$ 1,436.00	\$ 1,436.00	\$ 133.41
WRCV	PLANETPRESS PRES PERF PACK BACK-UP	\$ 6,900.00	13%	\$ 6,003.00	n/a	n/a	n/a	\$ 1,436.00	\$ 1,436.00	\$ 133.41
WRDK	OL CONNECT SEND-MAX 2000 USERS BACKUP	\$ 7,000.00	13%	\$ 6,090.00	n/a	n/a	n/a	\$ 1,456.00	\$ 1,456.00	\$ 135.26
WRBT-IVC	CROSSGRADE PP PRODUCTION TO CONNECT IVC	\$ 7,480.00	13%	\$ 6,507.60	n/a	n/a	n/a	\$ 2,600.00	\$ 2,600.00	\$ 241.54
LXOD	OUTDOOR FRONT LOAD ADD-ON LOCKER	\$ 8,374.00	13%	\$ 7,285.58	\$ 888.00	\$ 754.80	\$ 70.12	n/a	n/a	n/a
LXAB	INDOOR FRONT LOAD MAIN LOCKER WITH TOUCHSCREEN AND E	\$ 8,480.00	13%	\$ 7,377.98	\$ 1,144.00	\$ 972.40	\$ 90.34	n/a	n/a	n/a
WRDN	OL CONNECT SEND MAX 5000 USERS BACKUP	\$ 8,500.00	13%	\$ 7,395.00	n/a	n/a	n/a	\$ 1,768.00	\$ 1,768.00	\$ 164.25
LOCKOUTV	Outdoor ParcelPoint Dual add on XX	\$ 8,814.00	39%	\$ 5,376.54	\$ 96.00	\$ 81.60	\$ 7.58	n/a	n/a	n/a
WRBQ-IVC	CROSSGRADE PP OFFICE TO CONNECT IVC	\$ 9,020.00	13%	\$ 7,847.40	n/a	n/a	n/a	\$ 2,600.00	\$ 2,600.00	\$ 241.54
WRDP	OL CONNECT SEND-MAX 1000 USERS	\$ 10,000.00	13%	\$ 8,700.00	n/a	n/a	n/a	\$ 1,976.00	\$ 1,976.00	\$ 183.57
LOCKOUTQ	Outdoor ParcelPoint Dual add on MMMMM	\$ 10,010.00	38%	\$ 6,206.20	\$ 148.00	\$ 125.80	\$ 11.69	n/a	n/a	n/a
LOCKOUTA3	Outdoor PP Dual kiosk MSSMKSL MSSSSSSSSL	\$ 10,102.00	20%	\$ 8,081.60	\$ 205.00	\$ 174.25	\$ 16.19	n/a	n/a	n/a
LXAX	INDOOR FRONT LOAD HIGH DENSITY ADD-ON LOCKER	\$ 10,494.00	13%	\$ 9,129.99	\$ 1,649.00	\$ 1,401.65	\$ 130.21	n/a	n/a	n/a
LXOB	OUTDOOR FRONT LOAD MAIN LOCKER WITH TOUCHSCREEN AND	\$ 10,918.00	13%	\$ 9,498.97	\$ 1,286.00	\$ 1,093.10	\$ 101.55	n/a	n/a	n/a
WPP8	PLANETPRESS CONNECT	\$ 11,400.00	13%	\$ 9,918.00	n/a	n/a	n/a	\$ 2,372.00	\$ 2,372.00	\$ 220.36
LOCKOUTF	Outdoor PPoint Dual add on MSSSSSSSML	\$ 12,002.00	30%	\$ 8,401.40	\$ 278.00	\$ 236.30	\$ 21.95	n/a	n/a	n/a
WRCJ	PLANETPRESS PRES BACK-UP	\$ 13,800.00	13%	\$ 12,006.00	n/a	n/a	n/a	\$ 2,871.00	\$ 2,871.00	\$ 266.72
WRCT	PLANETPRESS PRES PERF PACK	\$ 13,800.00	13%	\$ 12,006.00	n/a	n/a	n/a	\$ 2,871.00	\$ 2,871.00	\$ 266.72
WRDJ	OL CONNECT SEND-MAX 2000 USERS	\$ 14,000.00	13%	\$ 12,180.00	n/a	n/a	n/a	\$ 2,912.00	\$ 2,912.00	\$ 270.53
WRDM	OL CONNECT SEND-MAX 5000 USERS	\$ 17,000.00	13%	\$ 14,790.00	n/a	n/a	n/a	\$ 3,536.00	\$ 3,536.00	\$ 328.50
LOCKSYS5	INTELLIGENT LOCKER SYS5	\$ 21,700.00	13%	\$ 18,879.23	\$ 1,730.00	\$ 1,470.50	\$ 136.61	n/a	n/a	n/a
LOCKSYS6	INTELLIGENT LOCKER SYS6	\$ 21,899.00	13%	\$ 19,052.24	\$ 1,746.00	\$ 1,484.10	\$ 137.87	n/a	n/a	n/a
LOCKSYS3	INTELLIGENT LOCKER SYS3	\$ 23,493.00	13%	\$ 20,439.23	\$ 1,875.00	\$ 1,593.75	\$ 148.06	n/a	n/a	n/a
LOCKSYS2	INTELLIGENT LOCKER SYS2	\$ 23,692.00	13%	\$ 20,612.24	\$ 1,891.00	\$ 1,607.35	\$ 149.32	n/a	n/a	n/a
LOCKSYS1	INTELLIGENT LOCKER SYS1	\$ 25,685.00	13%	\$ 22,346.23	\$ 2,052.00	\$ 1,744.20	\$ 162.04	n/a	n/a	n/a
WRCH	PLANETPRESS PRES	\$ 27,600.00	13%	\$ 24,012.00	n/a	n/a	n/a	\$ 5,741.00	\$ 5,741.00	\$ 533.34
SPE-HS	HOSTING SERVICES	\$ 31,800.00	13%	\$ 27,666.00	n/a	n/a	n/a	n/a	n/a	n/a
8H02	SENDPRO C USA LIVE FEDRAMP BASE	\$ -	0%	\$ -	\$ 151.00	\$ 128.35	\$ 11.92	n/a	n/a	n/a
9H02	SENDPRO C AUTO USA LIVE FEDRAMP BASE	\$ -	0%	\$ -	\$ 389.00	\$ 330.65	\$ 30.72	n/a	n/a	n/a
1E51	SP100 WORKSTATION	\$ 704.00	13%	\$ 612.48	\$ 72.00	\$ 61.20	\$ 5.69	n/a	n/a	n/a
T530	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$ 2,115.00	13%	\$ 1,840.05	\$ 337.00	\$ 286.45	\$ 26.61	n/a	n/a	n/a
LXOE	OUTDOOR FRONT LOAD ALL-MEDIUM SIZED ADD-ON LOCKER	\$ 7,579.00	13%	\$ 6,593.73	\$ 803.00	\$ 682.55	\$ 63.41	n/a	n/a	n/a
T534	LASER PRINTER	\$ 737.00	13%	\$ 641.19	\$ 182.00	\$ 154.70	\$ 14.37	n/a	n/a	n/a
AC2100-102-00-01	PP CONNECT CARE - REENTRY	\$ 4,560.00	13%	\$ 3,967.20	n/a	n/a	n/a	n/a	n/a	n/a
LXOG	OUTDOOR FRONT LOAD EXTRA LARGE ADD-ON LOCKER	\$ 7,632.00	13%	\$ 6,639.84	\$ 360.00	\$ 306.00	\$ 28.43	n/a	n/a	n/a
LXAM	INDOOR FRONT LOAD SMALL/MEDIUM ADD-ON LOCKER	\$ 6,890.00	13%	\$ 5,994.30	\$ 934.00	\$ 793.90	\$ 73.75	n/a	n/a	n/a
LXAE	INDOOR FRONT LOAD ALL-MEDIUM SIZED ADD-ON LOCKER	\$ 5,936.00	13%	\$ 5,164.32	\$ 699.00	\$ 594.15	\$ 55.20	n/a	n/a	n/a
LXAG	INDOOR FRONT LOAD EXTRA LARGE ADD-ON LOCKER	\$ 5,936.00	13%	\$ 5,164.32	\$ 280.00	\$ 238.00	\$ 22.11	n/a	n/a	n/a

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SPE-SL-SPM01	STAMPS - 5 SHEETS W/125 STAMPS TOTAL	\$ 5.15	13%	\$ 4.48	n/a	n/a	n/a	n/a	n/a	n/a
1E53	SP100 NETWORK SENDKIT	\$ 928.00	13%	\$ 807.36	\$ 38.00	\$ 32.30	\$ 3.00	n/a	n/a	n/a
LOCKSYS4	INTELLIGENT LOCKER SYS4	\$ 23,095.00	13%	\$ 20,092.65	\$ 1,842.00	\$ 1,565.70	\$ 145.45	n/a	n/a	n/a
LX-AR101	LUXER ASSISTIVE CONTROLLER - TACTILE DEVICE FOR THE SEEING	\$ 689.00	13%	\$ 599.43	n/a	n/a	n/a	n/a	n/a	n/a
ERCL	ERR REFERENCE NUMBER FEATURE ONLY	\$ 504.00	13%	\$ 438.48	n/a	n/a	n/a	n/a	n/a	n/a
PTI21HANDSTRAP	PTI21 HAND STRAP	\$ 59.00	12%	\$ 51.92	n/a	n/a	n/a	n/a	n/a	n/a
PSPM11	STAMP POSTAGE SHEET STARTER	\$ 4.99	0%	\$ 4.99	n/a	n/a	n/a	n/a	n/a	n/a
SL-ENV-CFW1	ENVELOPES #10 CERTIFIED MAIL FULL WINDOW, GUMMED, WHITE	\$ 67.99	12%	\$ 59.83	n/a	n/a	n/a	n/a	n/a	n/a
PTI21SOFTHOLSTER	PTI21 SOFT HOLSTER	\$ 69.00	12%	\$ 60.72	n/a	n/a	n/a	n/a	n/a	n/a
LOCKER-CBC-WITHUI	LOCKER CBC WITH UI EXCL COMPARTMENTS	\$ 10,240.00	13%	\$ 8,908.80	\$ -	\$ -	\$ -	n/a	n/a	n/a
PB-MAX3	ADDRESSRIGHT BLACK INK (POROUS MATERIAL)	\$ 47.99	16%	\$ 40.31	n/a	n/a	n/a	n/a	n/a	n/a
SL-ENV-CFW2	ENVELOPES 6" X 9.5" CERTIFIED MAIL FULL WINDOW, GUMMED, WHITE	\$ 94.99	12%	\$ 83.59	n/a	n/a	n/a	n/a	n/a	n/a
PB-BLUE	ADDRESSRIGHT BLUE INK	\$ 58.99	16%	\$ 49.55	n/a	n/a	n/a	n/a	n/a	n/a
PB-RED	ADDRESSRIGHT RED INK	\$ 58.99	16%	\$ 49.55	n/a	n/a	n/a	n/a	n/a	n/a
PB-GREEN	ADDRESSRIGHT GREEN INK	\$ 58.99	16%	\$ 49.55	n/a	n/a	n/a	n/a	n/a	n/a
PTITAPRB	PTI PRO RUGGED BOOT	\$ 110.00	12%	\$ 96.80	n/a	n/a	n/a	n/a	n/a	n/a
672-7	J645/1E03 Certified Labels	\$ 115.00	12%	\$ 101.20	n/a	n/a	n/a	n/a	n/a	n/a
PTI21BSCBTRY	PTI21 BASIC BATTERY	\$ 129.00	12%	\$ 113.52	n/a	n/a	n/a	n/a	n/a	n/a
PSP-TS34	CORDLESS WEDGE SCANNER SPARE BATTERY	\$ 130.00	12%	\$ 114.40	n/a	n/a	n/a	n/a	n/a	n/a
PTI21EXTBTRY	PTI21 EXTENDED BATTERY	\$ 139.00	12%	\$ 122.32	n/a	n/a	n/a	n/a	n/a	n/a
T53S	SCANNER STAND PACKAGE	\$ 145.00	12%	\$ 127.41	n/a	n/a	n/a	n/a	n/a	n/a
PTITAPSB	PTI PRO STANDARD BATTERY	\$ 144.00	12%	\$ 126.72	n/a	n/a	n/a	n/a	n/a	n/a
VSG1	ADD ONE USER TO SITE LICENSE	\$ 200.00	12%	\$ 175.74	n/a	n/a	n/a	\$ 40.00	\$ 40.00	\$ 3.72
SL-ENV-CFW3	ENVELOPES 9.5" X 12" CERTIFIED MAIL FULL WINDOW, GUMMED, WHITE	\$ 174.99	12%	\$ 153.99	n/a	n/a	n/a	n/a	n/a	n/a
TS31	LOW TO MID VOL CONT. THERM DIRECT LABELS	\$ 151.50	13%	\$ 131.81	n/a	n/a	n/a	n/a	n/a	n/a
F900020	POWERGUARD2	\$ 105.00	15%	\$ 89.25	n/a	n/a	n/a	n/a	n/a	n/a
TS43	WEB CAMERA	\$ 245.00	12%	\$ 215.28	n/a	n/a	n/a	n/a	n/a	n/a
LOCKER-CBC-NOUI	LOCKER CBC WITHOUT UI EXCL COMPARTMENTS	\$ 4,049.00	13%	\$ 3,522.63	\$ -	\$ -	\$ -	n/a	n/a	n/a
Z690004	ETHERNET CABLE (25 FEET)	\$ 54.50	13%	\$ 47.42	n/a	n/a	n/a	n/a	n/a	n/a
Z690003	ETHERNET CABLE (14 FEET)	\$ 54.50	13%	\$ 47.42	n/a	n/a	n/a	n/a	n/a	n/a
TS30	4" LABELS FOR HIGH VOLUME PRINTER QL800	\$ 260.00	13%	\$ 226.20	n/a	n/a	n/a	n/a	n/a	n/a
PTI21SSCHR	PTI21 SINGLE SLOT CRADLE CHARGER	\$ 499.00	12%	\$ 439.12	\$ 75.00	\$ 63.75	\$ 5.92	n/a	n/a	n/a
SL-397-D	70LB SCALE	\$ 162.00	16%	\$ 136.08	n/a	n/a	n/a	n/a	n/a	n/a
PTITAPSOOTH	PTI PRO SNAP-ON TRIGGER HANDLE	\$ 516.00	12%	\$ 454.08	n/a	n/a	n/a	n/a	n/a	n/a
PSPM12	STAMP POSTAGE ROLL STARTER	\$ 39.99	0%	\$ 39.99	n/a	n/a	n/a	n/a	n/a	n/a
LOCKHIGAIN	EXTERNAL HIGH GAIN ANTENNA FOR VODAPHONE LOCKER CELLULAR	\$ 635.00	15%	\$ 541.80	n/a	n/a	n/a	n/a	n/a	n/a
PTITWEDSCN	PTI TETHERED WEDGE SCANNER	\$ 572.00	12%	\$ 503.36	\$ 18.00	\$ 15.30	\$ 1.42	n/a	n/a	n/a
PSP-T7WE	TETHERED WEDGE SCANNER FOR SPE	\$ 572.00	12%	\$ 503.36	\$ 17.00	\$ 14.45	\$ 1.34	n/a	n/a	n/a
PTI21SSCEA	PTI21 SINGLE SLOT CRADLE CHARGER W ETHNT	\$ 599.00	12%	\$ 527.12	\$ 89.00	\$ 75.65	\$ 7.03	n/a	n/a	n/a
PTITAPAEA	PTI PRO TRACKING ASSISTANT ETHERNET ADAPTER	\$ 686.00	12%	\$ 603.68	n/a	n/a	n/a	n/a	n/a	n/a
397-B	10 LB / 5 KG USB SCALE	\$ 115.00	13%	\$ 100.05	\$ -	\$ -	\$ -	n/a	n/a	n/a
HVSP	SHIPPING BUNDLE	\$ 850.00	12%	\$ 748.00	\$ 41.00	\$ 34.85	\$ 3.24	n/a	n/a	n/a
PTITAPSSCHR	PTI PRO SINGLE SLOT CRADLE CHARGER	\$ 859.00	12%	\$ 755.92	n/a	n/a	n/a	n/a	n/a	n/a
TS33	J530 DIRECT LABELS SUPPLY CASE 744-6	\$ 132.00	13%	\$ 114.84	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TS34	CORDLESS WEDGE SCANNER SPARE BATTERY	\$ 130.00	13%	\$ 113.10	n/a	n/a	n/a	n/a	n/a	n/a
PSHIP01	PITNEYSHIP MID-VOL THERMAL LABEL PRINTER	\$ 1,055.00	12%	\$ 927.00	\$ 234.00	\$ 198.90	\$ 18.48	n/a	n/a	n/a
RMV2	RECEIVING MID-VOL THERMAL LABEL PRINTER	\$ 1,055.00	12%	\$ 927.00	\$ 234.00	\$ 198.90	\$ 18.48	n/a	n/a	n/a
SPE46	SPE MID-VOLUME THERMAL LABEL PRINTER	\$ 1,055.00	12%	\$ 927.00	\$ 234.00	\$ 198.90	\$ 18.48	n/a	n/a	n/a
BTRY-TCS1-TC56	BATTERY FOR T764/5, T6MD/E	\$ 144.00	13%	\$ 125.28	n/a	n/a	n/a	n/a	n/a	n/a
F9PG2	POWERGUARD SERVICE PACKAGE 2	\$ 113.50	15%	\$ 96.48	n/a	n/a	n/a	n/a	n/a	n/a
PTITAPFSCHR	PTI PRO FIVE SLOT CRADLE CHARGER	\$ 974.00	12%	\$ 857.12	n/a	n/a	n/a	n/a	n/a	n/a
COVER-SPM	PROTECTIVE DUST COVER - SPMAILSTATION	\$ 41.00	16%	\$ 34.44	n/a	n/a	n/a	n/a	n/a	n/a
PTIMIDVOLPRNT	RECEIVING MID-VOL THERMAL LABEL PRINTER	\$ 1,055.00	12%	\$ 928.40	\$ 234.00	\$ 198.90	\$ 18.48	n/a	n/a	n/a
SP36001	FEDRAMP MID-VOL THERMAL LABEL PRINTER	\$ 1,055.00	12%	\$ 928.40	\$ 234.00	\$ 198.90	\$ 18.48	n/a	n/a	n/a
T5TS	SCANNER STAND FOR NON-CONT. WDG SCANNER	\$ 167.00	13%	\$ 145.29	n/a	n/a	n/a	n/a	n/a	n/a
T17E	SCANNER MOUNTING KIT HIGH CAP SHEET FDR	\$ 1,134.00	16%	\$ 952.56	n/a	n/a	n/a	n/a	n/a	n/a
PSP30	SCALE, 100LB TABLETOP SCALE	\$ 1,140.00	12%	\$ 1,003.20	\$ 248.00	\$ 210.80	\$ 19.58	n/a	n/a	n/a
DIDC	DI2000 SW UPDATE FOR FIELD RETROFIT	\$ 383.23	10%	\$ 344.91	n/a	n/a	n/a	n/a	n/a	n/a
SPE-SPM8	QL-800 POSTAGE ROLL PRINTER	\$ 171.00	13%	\$ 148.77	\$ -	\$ -	\$ -	n/a	n/a	n/a
T538	TRACKING ASSISTANT PORTABLE BELT PRINTER	\$ 1,385.00	12%	\$ 1,217.00	\$ 192.00	\$ 163.20	\$ 15.16	n/a	n/a	n/a
JN96002	BASE MOUNT DISPLAY KIT FOR 100 LB SCALE	\$ 184.00	13%	\$ 160.08	n/a	n/a	n/a	n/a	n/a	n/a
T531	HIGH VOLUME 4IN. LABEL PRINTER	\$ 1,495.00	12%	\$ 1,313.66	\$ 429.00	\$ 364.65	\$ 33.88	n/a	n/a	n/a
LOCKERX	INTELLIGENT LOCKER X	\$ 1,590.00	18%	\$ 1,300.78	\$ -	\$ -	\$ -	n/a	n/a	n/a
COVER-SPC	PROTECTIVE DUST COVER - SENDPRO C	\$ 64.00	16%	\$ 53.76	n/a	n/a	n/a	n/a	n/a	n/a

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T790033	RUGGED BOOT T764/5, T6MD/E	\$ 196.00	13%	\$ 170.52	n/a	n/a	n/a	n/a	n/a	n/a
PTITAWIFI	INBOUND TRACKING ASSISTANT WIFI	\$ 1,399.00	12%	\$ 1,231.12	\$ 244.00	\$ 207.40	\$ 19.27	n/a	n/a	n/a
SPM3	SPO/PITNEYSHIP STAMP ROLL	\$ 219.00	13%	\$ 190.53	n/a	n/a	n/a	n/a	n/a	n/a
Z690034	SECONDARY NETWORK DATA TRANSFER	\$ 224.00	13%	\$ 194.88	n/a	n/a	n/a	n/a	n/a	n/a
T5TB	USB COMMUNICATIONS CHARGE/SYNC FOR WIN C	\$ 229.00	13%	\$ 199.23	n/a	n/a	n/a	n/a	n/a	n/a
BMFM	FUNDS MGMT METER ACTIVATE (DM SERIES)	\$ 229.00	13%	\$ 199.23	n/a	n/a	n/a	n/a	n/a	n/a
W409	17" FLAT PANEL DISPLAY	\$ 236.00	13%	\$ 205.32	n/a	n/a	n/a	n/a	n/a	n/a
COVER-SPCA	PROTECTIVE DUST COVER - SENDPRO C AUTO	\$ 75.50	16%	\$ 63.42	n/a	n/a	n/a	n/a	n/a	n/a
BMA1	CRYSTAL REPORTING	\$ 241.00	13%	\$ 209.67	n/a	n/a	n/a	n/a	n/a	n/a
PTIMBLPRNT	ZEBRA QN2 BELT PRINTER	\$ 1,587.00	12%	\$ 1,396.56	\$ 207.00	\$ 175.95	\$ 16.35	n/a	n/a	n/a
PTI21FSCHR	PTI21 FIVE SLOT CRADLE CHARGER	\$ 1,599.00	12%	\$ 1,407.12	\$ 240.00	\$ 204.00	\$ 18.95	n/a	n/a	n/a
Z690005	ETHERNET CABLE (100 FEET)	\$ 249.00	13%	\$ 216.63	n/a	n/a	n/a	n/a	n/a	n/a
F790725	SALES KIT FEEDER INSERT SUPPORT	\$ 458.98	15%	\$ 390.13	n/a	n/a	n/a	n/a	n/a	n/a
PTITAPFCEA	PTI PRO FIVE SLOT ETHERNET CHARGER	\$ 1,718.00	12%	\$ 1,511.84	n/a	n/a	n/a	n/a	n/a	n/a
E044162	DISPLAY TABLE STAND	\$ 120.00	16%	\$ 100.80	n/a	n/a	n/a	n/a	n/a	n/a
MW90067	POWER CORD KIT	\$ 100.00	15%	\$ 84.84	n/a	n/a	n/a	n/a	n/a	n/a
TS14	LABEL SUPPLY FOR HIGH VOLUME PRINTER	\$ 299.00	13%	\$ 260.13	n/a	n/a	n/a	n/a	n/a	n/a
TAC360WIFI	TRACKING ASSISTANT 360 C WIFI ONLY	\$ 2,112.00	12%	\$ 1,858.56	\$ 244.00	\$ 207.40	\$ 19.27	n/a	n/a	n/a
Z690000	ETHERNET 4 PORT HUB	\$ 334.00	13%	\$ 290.58	n/a	n/a	n/a	n/a	n/a	n/a
PTIWWEDSCN	PTI WIRELESS WEDGE SCANNER	\$ 2,170.00	12%	\$ 1,909.60	\$ 486.00	\$ 413.10	\$ 38.38	n/a	n/a	n/a
PSP-T539	CORDLESS SCANNER	\$ 2,170.00	12%	\$ 1,909.60	\$ 450.00	\$ 382.50	\$ 35.53	n/a	n/a	n/a
SYBOL3	ACTIVATION FOR DM100-200X, SP MAILSTATN	\$ 172.00	0%	\$ 172.00	n/a	n/a	n/a	n/a	n/a	n/a
TAC360CELL	TRACKING ASSISTANT 360 C CELLULAR	\$ 2,237.00	12%	\$ 1,968.56	\$ 634.00	\$ 538.90	\$ 50.06	n/a	n/a	n/a
BMWA	BUS MNGR INTERFACE INVIEW	\$ 350.00	13%	\$ 304.50	n/a	n/a	n/a	n/a	n/a	n/a
PTITAPROFWIFI	INBOUND TRACKING ASSIST PRO FED WIFI	\$ 2,281.00	12%	\$ 2,007.28	\$ 244.00	\$ 207.40	\$ 19.27	n/a	n/a	n/a
PTITAPROWIFI	INBOUND TRACKING ASSIST PRO WIFI	\$ 2,281.00	12%	\$ 2,007.28	\$ 264.00	\$ 224.40	\$ 20.85	n/a	n/a	n/a
PTISIGPLS	COUNTER SIGNATURE PAD PLUS	\$ 2,285.00	12%	\$ 2,010.80	\$ 354.00	\$ 300.90	\$ 27.95	n/a	n/a	n/a
PSP20	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$ 2,285.00	12%	\$ 2,010.80	\$ 219.00	\$ 186.15	\$ 17.29	n/a	n/a	n/a
LOCKERW	INTELLIGENT LOCKER W	\$ 4,008.00	40%	\$ 2,408.54	\$ 17.00	\$ 14.45	\$ 1.34	n/a	n/a	n/a
Z690006	ETHERNET CABLE (250 FEET)	\$ 376.00	13%	\$ 327.12	n/a	n/a	n/a	n/a	n/a	n/a
PTITAPROCELL	INBOUND TRACKING ASSIST PRO ADD CELL	\$ 2,416.00	12%	\$ 2,126.08	\$ 685.00	\$ 582.25	\$ 54.09	n/a	n/a	n/a
PTITAPROFCELL	INBOUND TRACKING ASSIST PRO FED ADD CELL	\$ 2,416.00	12%	\$ 2,126.08	\$ 634.00	\$ 538.90	\$ 50.06	n/a	n/a	n/a
SVWD	ADDITIONAL SCALE STAND-SENDPRO P CONSOLE	\$ 276.00	16%	\$ 231.84	n/a	n/a	n/a	n/a	n/a	n/a
F790726	SALES KIT ADJUSTABLE ANGLE TRAY	\$ 144.00	16%	\$ 120.96	n/a	n/a	n/a	n/a	n/a	n/a
APBC	COST ACCOUNTING ENABLER C SERIES	\$ 57.50	0%	\$ 57.50	n/a	n/a	n/a	n/a	n/a	n/a
PSP-HSVP	PSP MAILCENTER BUNDLE	\$ 850.00	10%	\$ 765.00	\$ 41.00	\$ 34.85	\$ 3.24	n/a	n/a	n/a
LOCKERA1	KIOSK COLUMN A1 CAM, BARC, UPS, HUB	\$ 3,733.00	28%	\$ 2,671.80	\$ 57.00	\$ 48.45	\$ 4.50	n/a	n/a	n/a
LOCKERV	INTELLIGENT LOCKER V	\$ 4,407.00	39%	\$ 2,694.00	\$ 48.00	\$ 40.80	\$ 3.79	n/a	n/a	n/a
TI94	2D I&T C-DOUBLE FRONT /HALF- Z BACK /RIP	\$ 3,235.00	15%	\$ 2,744.62	\$ 468.00	\$ 397.80	\$ 36.96	\$ 570.00	\$ 570.00	\$ 52.95
TI95	2D I&T HALF -Z FRONT/C- DOUBLE BACK/RIP	\$ 3,235.00	15%	\$ 2,744.62	\$ 468.00	\$ 397.80	\$ 36.96	\$ 570.00	\$ 570.00	\$ 52.95
LOCKERPKC	PARCELPOINT KIOSK CUSTOM	\$ 4,049.00	32%	\$ 2,756.45	\$ 93.00	\$ 79.05	\$ 7.34	n/a	n/a	n/a
N199	SCALE STAND	\$ 115.00	16%	\$ 96.60	n/a	n/a	n/a	n/a	n/a	n/a
DFHC	HIGH CAPACITY EXTENSION	\$ 350.00	16%	\$ 294.00	n/a	n/a	n/a	n/a	n/a	n/a
SV6A	DM SERIES ANALYTICS (100 ACCOUNTS)	\$ 430.00	13%	\$ 374.10	n/a	n/a	n/a	n/a	n/a	n/a
WH4PBMAX3	ADDRESSRIGHT 100 BLACK INK STARTER KIT	\$ 221.00	16%	\$ 185.64	n/a	n/a	n/a	n/a	n/a	n/a
LOCKERR	INTELLIGENT LOCKER R	\$ 4,806.00	38%	\$ 2,979.45	\$ 66.00	\$ 56.10	\$ 5.21	n/a	n/a	n/a
LOCKERU	INTELLIGENT LOCKER U	\$ 4,806.00	38%	\$ 2,979.45	\$ 66.00	\$ 56.10	\$ 5.21	n/a	n/a	n/a
CELLHW	CELLULAR DEVICE HARDWARE	\$ 998.00	10%	\$ 898.20	n/a	n/a	n/a	n/a	n/a	n/a
MW97182	WIRELESS LAN ADAPTER	\$ 155.00	15%	\$ 131.50	n/a	n/a	n/a	n/a	n/a	n/a
LOCKERP	INTELLIGENT LOCKER P	\$ 5,005.00	38%	\$ 3,122.18	\$ 74.00	\$ 62.90	\$ 5.84	n/a	n/a	n/a
LOCKERQ	INTELLIGENT LOCKER Q	\$ 5,005.00	38%	\$ 3,122.18	\$ 74.00	\$ 62.90	\$ 5.84	n/a	n/a	n/a
LOCKERT	INTELLIGENT LOCKER T	\$ 5,005.00	38%	\$ 3,122.18	\$ 74.00	\$ 62.90	\$ 5.84	n/a	n/a	n/a
MW90006	POWER STACKER PORTRAIT FLATS KIT	\$ 540.00	12%	\$ 475.20	n/a	n/a	n/a	n/a	n/a	n/a
HV97500	WIRELESS LAN CLIENT	\$ 170.00	16%	\$ 142.80	n/a	n/a	n/a	n/a	n/a	n/a
LOCKERN	INTELLIGENT LOCKER N	\$ 5,204.00	37%	\$ 3,264.91	\$ 83.00	\$ 70.55	\$ 6.55	n/a	n/a	n/a
LOCKERO	INTELLIGENT LOCKER O	\$ 5,204.00	37%	\$ 3,264.91	\$ 83.00	\$ 70.55	\$ 6.55	n/a	n/a	n/a
LOCKER-S	INTELLIGENT LOCKER S	\$ 5,204.00	37%	\$ 3,264.91	\$ 83.00	\$ 70.55	\$ 6.55	n/a	n/a	n/a
LOCKERA2	KIOSK COLUMN A2: MMKMMM	\$ 4,101.44	20%	\$ 3,270.89	\$ 66.00	\$ 56.10	\$ 5.21	n/a	n/a	n/a
LOCKERA3	KIOSK COLUMN A3: MMKSSL	\$ 4,101.44	20%	\$ 3,270.89	\$ 66.00	\$ 56.10	\$ 5.21	n/a	n/a	n/a
ZHZ2	DIFFERENTIAL WEIGH 5 OR 10LB	\$ 222.00	16%	\$ 186.48	n/a	n/a	n/a	n/a	n/a	n/a
LOCKERK	INTELLIGENT LOCKER K	\$ 5,403.00	37%	\$ 3,407.64	\$ 92.00	\$ 78.20	\$ 7.26	n/a	n/a	n/a
LOCKERL	INTELLIGENT LOCKER L	\$ 5,403.00	37%	\$ 3,407.64	\$ 92.00	\$ 78.20	\$ 7.26	n/a	n/a	n/a
LOCKERM	INTELLIGENT LOCKER M	\$ 5,403.00	37%	\$ 3,407.64	\$ 92.00	\$ 78.20	\$ 7.26	n/a	n/a	n/a
LOCKUI1	UI PANEL WITH BARCODE SCANNER DOOR WITH SCAN AND ELEC	\$ 4,797.00	29%	\$ 3,416.21	\$ 767.00	\$ 651.95	\$ 60.57	n/a	n/a	n/a

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LOCKERA4	KIOSK COLUMN A4: MMKSSMM	\$ 4,291.55	20%	\$ 3,422.50	\$ 75.00	\$ 63.75	\$ 5.92	n/a	n/a	n/a
T790034	SNAP-ON TRIGGER HANDLE T764/5, T6MD/E	\$ 516.00	13%	\$ 448.92	n/a	n/a	n/a	n/a	n/a	n/a
1FA2	BASIC ACCOUNTING (100 DEPT)	\$ 390.00	31%	\$ 269.10	n/a	n/a	n/a	n/a	n/a	n/a
OL-CPCL-FEE	OL CONNECT - PCL INPUT - RE-ENTRY FEE	\$ 1,138.00	10%	\$ 1,024.20	n/a	n/a	n/a	n/a	n/a	n/a
RETROUI1	UI PANEL WITH BARCODE SCANNER DOOR WITH SCAN AND ELEC	\$ 4,500.00	22%	\$ 3,528.10	\$ -	\$ -	\$ -	n/a	n/a	n/a
LOCKERA5	KIOSK COLUMN A5: SSSKSSL	\$ 4,481.65	20%	\$ 3,574.11	\$ 84.00	\$ 71.40	\$ 6.63	n/a	n/a	n/a
LOCKERA6	KIOSK COLUMN A6: MSSKSSMM	\$ 4,481.65	20%	\$ 3,574.11	\$ 84.00	\$ 71.40	\$ 6.63	n/a	n/a	n/a
APA2	100 DEPT ANALYTICS	\$ 625.00	29%	\$ 441.88	n/a	n/a	n/a	n/a	n/a	n/a
T54S	SINGLE BAY CRADLE/BATTERY CHARGER (T746)	\$ 545.00	13%	\$ 474.15	n/a	n/a	n/a	n/a	n/a	n/a
JR76	GREEN J075 100 LB TABLETOP SCALE	\$ 567.00	13%	\$ 493.29	\$ 248.00	\$ 210.80	\$ 19.58	n/a	n/a	n/a
SPE-JR76	GREEN J075 100 LB TABLETOP SCALE	\$ 567.00	13%	\$ 493.29	\$ 246.00	\$ 209.10	\$ 19.43	n/a	n/a	n/a
LOCKERA7	KIOSK COLUMN A7: MSSKSSSM	\$ 4,671.76	20%	\$ 3,725.71	\$ 93.00	\$ 79.05	\$ 7.34	n/a	n/a	n/a
SPE-T7WE	TETHERED WEDGE SCANNER FOR SPE	\$ 572.00	13%	\$ 497.64	\$ 17.00	\$ 14.45	\$ 1.34	n/a	n/a	n/a
T7WE	TETHERED WEDGE SCANNER FOR S5TO	\$ 572.00	13%	\$ 497.64	\$ 17.00	\$ 14.45	\$ 1.34	n/a	n/a	n/a
T5WC	WIRELESS CONNECTIVITY MODULE	\$ 344.00	13%	\$ 299.28	n/a	n/a	n/a	\$ 60.00	\$ 60.00	\$ 5.57
LOCKERA8	KIOSK COLUMN A8: SSSKSSSSM	\$ 4,861.86	20%	\$ 3,877.32	\$ 102.00	\$ 86.70	\$ 8.05	n/a	n/a	n/a
LOCKERI	INTELLIGENT LOCKER I	\$ 5,603.00	30%	\$ 3,907.19	\$ 122.00	\$ 103.70	\$ 9.63	n/a	n/a	n/a
LOCKERJ	INTELLIGENT LOCKER J	\$ 5,603.00	30%	\$ 3,907.19	\$ 122.00	\$ 103.70	\$ 9.63	n/a	n/a	n/a
BAS2SPE	BUSINESS ANALYSIS - WHITE GLOVE SRV	\$ 602.00	13%	\$ 523.74	n/a	n/a	n/a	n/a	n/a	n/a
RETROUI2	UI PANEL WITH BARCODE SCANNER DOOR WITH SCAN AND ELEC	\$ 5,000.00	21%	\$ 3,960.30	\$ -	\$ -	\$ -	n/a	n/a	n/a
MW90705	SENDPRO P SERIES PC SYSTEM CONNECT	\$ 165.00	15%	\$ 140.25	n/a	n/a	n/a	n/a	n/a	n/a
APF8	CONNECT+ /SENDPRO P-VERTICAL MKT FONTS	\$ 165.00	15%	\$ 140.25	n/a	n/a	n/a	n/a	n/a	n/a
APF9	CONNECT+ /SENDPRO P CREATIVE FONTS	\$ 165.00	15%	\$ 140.25	n/a	n/a	n/a	n/a	n/a	n/a
LOCKERA9	KIOSK COLUMN A9: SSSKSSSSS	\$ 5,051.97	20%	\$ 4,028.92	\$ 111.00	\$ 94.35	\$ 8.77	n/a	n/a	n/a
LOCKERH	INTELLIGENT LOCKER H	\$ 5,802.00	30%	\$ 4,049.92	\$ 130.00	\$ 110.50	\$ 10.27	n/a	n/a	n/a
SPE-T7WG	T766 - OCR SCANNER CRADLE FOR FIXED SCAN	\$ 630.00	13%	\$ 548.10	n/a	n/a	n/a	n/a	n/a	n/a
LOCKERF	INTELLIGENT LOCKER F	\$ 6,001.00	30%	\$ 4,192.65	\$ 139.00	\$ 118.15	\$ 10.98	n/a	n/a	n/a
LOCKERG	INTELLIGENT LOCKER G	\$ 6,001.00	30%	\$ 4,192.65	\$ 139.00	\$ 118.15	\$ 10.98	n/a	n/a	n/a
WH6PBMAX3	ADDRESSRIGHT 200 BLACK INK STARTER KIT	\$ 331.00	16%	\$ 278.04	n/a	n/a	n/a	n/a	n/a	n/a
TI7D	2D CAMERA HIGH CAPACITY SHEET FEEDER	\$ 4,212.00	16%	\$ 3,538.08	\$ 1,098.00	\$ 933.30	\$ 86.70	n/a	n/a	n/a
LOCKERD	INTELLIGENT LOCKER D	\$ 6,201.00	30%	\$ 4,335.37	\$ 148.00	\$ 125.80	\$ 11.69	n/a	n/a	n/a
LOCKERE	INTELLIGENT LOCKER E	\$ 6,201.00	30%	\$ 4,335.37	\$ 148.00	\$ 125.80	\$ 11.69	n/a	n/a	n/a
F9PG	POWERGUARD SERVICE PACKAGE	\$ 339.00	15%	\$ 288.15	n/a	n/a	n/a	n/a	n/a	n/a
MW90147	WIRELESS KEYBOARD	\$ 215.00	18%	\$ 176.30	n/a	n/a	n/a	n/a	n/a	n/a
LOCKUI2	UI PANEL WITH BARCODE AND ADA DOOR WITH SCAN ADA AND	\$ 5,459.00	29%	\$ 3,864.87	\$ 804.00	\$ 683.40	\$ 63.49	n/a	n/a	n/a
LOCKERC	INTELLIGENT LOCKER C	\$ 6,400.00	30%	\$ 4,478.10	\$ 156.00	\$ 132.60	\$ 12.32	n/a	n/a	n/a
T790032	ETHERNET ADAPTER T764/5, T6MD/E	\$ 686.00	13%	\$ 596.82	n/a	n/a	n/a	n/a	n/a	n/a
SVWB	BRIDGE FOR SENDPRO P SERIES CONSOLE	\$ 504.00	16%	\$ 423.36	n/a	n/a	n/a	n/a	n/a	n/a
PSP47	GRAPHICAL DISPLAY FOR 100LB/200LB SCALE	\$ 155.00	15%	\$ 131.75	n/a	n/a	n/a	n/a	n/a	n/a
SPE47	GRAPHICAL DISPLAY FOR 100LB/200LB SCALE	\$ 155.00	15%	\$ 131.75	n/a	n/a	n/a	n/a	n/a	n/a
LOCKERB	INTELLIGENT LOCKER B	\$ 6,599.00	30%	\$ 4,620.83	\$ 165.00	\$ 140.25	\$ 13.03	n/a	n/a	n/a
SV7A	DM SERIES ANALYTICS (300 ACCOUNTS)	\$ 719.00	13%	\$ 625.53	n/a	n/a	n/a	n/a	n/a	n/a
LOCKERA	INTELLIGENT LOCKER A	\$ 6,798.00	30%	\$ 4,763.56	\$ 174.00	\$ 147.90	\$ 13.74	n/a	n/a	n/a
HS9E	SENDPRO DESKTOP SENDKIT	\$ 734.00	13%	\$ 638.58	\$ 69.00	\$ 58.65	\$ 5.45	n/a	n/a	n/a
WH8PBMAX3	ADDRESSRIGHT 300 BLACK INK STARTER KIT	\$ 441.00	13%	\$ 383.67	n/a	n/a	n/a	n/a	n/a	n/a
MW90701	100' /30M LAN CABLE	\$ 215.00	15%	\$ 182.75	n/a	n/a	n/a	n/a	n/a	n/a
Z690001	ETHERNET 16 PORT HUB	\$ 782.00	13%	\$ 680.34	n/a	n/a	n/a	n/a	n/a	n/a
F780183	SHEET/FLAT ENVELOPE TRAY	\$ 236.00	16%	\$ 198.24	n/a	n/a	n/a	n/a	n/a	n/a
F780184	INSERT TRAY	\$ 236.00	16%	\$ 198.24	n/a	n/a	n/a	n/a	n/a	n/a
CRMB	CRIGHT MAILER ELEC DELIV STAND-ALONE SW	\$ 458.00	13%	\$ 398.46	n/a	n/a	n/a	\$ 676.00	\$ 676.00	\$ 62.80
SL21	LASER PRINTER	\$ 796.00	13%	\$ 692.52	\$ 182.00	\$ 154.70	\$ 14.37	n/a	n/a	n/a
T5PP	LASER PRINTER	\$ 796.00	13%	\$ 692.52	\$ 182.00	\$ 154.70	\$ 14.37	n/a	n/a	n/a
JR64	GREEN 150 LB ROLLERTOP SCALE	\$ 796.00	13%	\$ 692.52	\$ 350.00	\$ 297.50	\$ 27.64	n/a	n/a	n/a
T321	LASER PRINTER	\$ 796.00	13%	\$ 692.52	\$ 182.00	\$ 154.70	\$ 14.37	n/a	n/a	n/a
TITC	OPTIONAL CASTERS FOR INSERTER TABLES	\$ 518.00	15%	\$ 440.14	n/a	n/a	n/a	n/a	n/a	n/a
CT00	BLUETOOTH DIMENSIONER UNIT W/BC SCANNER	\$ 1,725.00	10%	\$ 1,552.50	\$ 156.00	\$ 132.60	\$ 12.32	n/a	n/a	n/a
PSP-CT00	BLUETOOTH DIMENSIONER W/BC SCANNER PSP	\$ 1,725.00	10%	\$ 1,552.50	\$ 156.00	\$ 132.60	\$ 12.32	n/a	n/a	n/a
SPE-CT00	BLUETOOTH DIMENSIONER W/BC SCANNER SPE	\$ 1,725.00	10%	\$ 1,552.50	\$ 156.00	\$ 132.60	\$ 12.32	n/a	n/a	n/a
F700327	SPECIAL TOWER FEEDER KIT	\$ 299.00	16%	\$ 251.16	n/a	n/a	n/a	n/a	n/a	n/a
MPOX	DIFFERENTIAL WEIGH 2, 5, & 10LB SCALE	\$ 222.00	12%	\$ 195.07	n/a	n/a	n/a	n/a	n/a	n/a
LOCKOUI2	Outdoor PP kiosk door ADA no card	\$ 5,459.00	29%	\$ 3,875.89	\$ 773.06	\$ 657.10	\$ 61.05	n/a	n/a	n/a
T790031	SINGLE BAY CRADLE FOR T764/5, T6MD/E	\$ 859.00	13%	\$ 747.33	n/a	n/a	n/a	n/a	n/a	n/a
DF9C	CROSS FOLD KIT	\$ 705.00	16%	\$ 592.20	n/a	n/a	n/a	n/a	n/a	n/a
SSFE	REGIONAL CARRIER SET-UP FEE	\$ 886.00	13%	\$ 770.82	n/a	n/a	n/a	n/a	n/a	n/a

PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL MONTHLY EQUIPMENT MAINTENANCE	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWARE MAINTENANCE
ME1B	METER EQUIPMENT - DM400	\$ 456.00	15%	\$ 386.87	n/a	n/a	n/a	n/a	n/a	n/a
APG2	CONNECT+ /SENDPRO P-DUAL RATING ACCT'G	\$ 1,100.00	12%	\$ 968.00	n/a	n/a	n/a	n/a	n/a	n/a
BMUP	BM 6.0 UPGRADE XP	\$ 940.00	13%	\$ 817.80	n/a	n/a	n/a	n/a	n/a	n/a
1E0T	DM INFINITY BARCODE SCANNER	\$ 957.00	13%	\$ 832.59	\$ 219.00	\$ 186.15	\$ 17.29	n/a	n/a	n/a
BMUR	BUSINESS MANAGER 6.0 UPGRADE	\$ 957.00	13%	\$ 832.59	n/a	n/a	n/a	n/a	n/a	n/a
LOCKERXS	KIOSK COLUMN 22 EXTRA SMALL, 2 MEDIUM	\$ 7,818.32	20%	\$ 6,235.08	\$ 234.00	\$ 198.90	\$ 18.48	n/a	n/a	n/a
F790018	18 IN. CONSOLE EXTENSION	\$ 425.00	16%	\$ 357.00	n/a	n/a	n/a	n/a	n/a	n/a
Z6C4	BUSINESS MANAGER ADMIN/REPORTING/DATA	\$ 963.00	13%	\$ 837.81	n/a	n/a	n/a	n/a	n/a	n/a
J596037	FIVE BAY CRADLE FOR T764/5, T6MD/E	\$ 974.00	13%	\$ 847.38	n/a	n/a	n/a	n/a	n/a	n/a
1E60	LASER REPORT PRINTER	\$ 974.00	13%	\$ 847.38	\$ 236.00	\$ 200.60	\$ 18.64	n/a	n/a	n/a
OMBIN	306S SORT LETTER OPENER BIN	\$ 802.00	13%	\$ 697.74	n/a	n/a	n/a	n/a	n/a	n/a
SYMOL3	ACTIVATION FOR DM30X-DM40X, SP C SERIES	\$ 516.00	0%	\$ 516.00	n/a	n/a	n/a	n/a	n/a	n/a
ZHZ3	DIFFERENTIAL WEIGH 15 OR 30LB	\$ 449.00	16%	\$ 377.16	n/a	n/a	n/a	n/a	n/a	n/a
TI9M	RELAY 9000 PEDAL KIT FOR MANUAL FEED	\$ 396.00	16%	\$ 332.64	n/a	n/a	n/a	n/a	n/a	n/a
TI9N	STRAIGHT IN LINE POWER STACKER KIT	\$ 413.00	16%	\$ 346.92	n/a	n/a	n/a	n/a	n/a	n/a
MW90702	WIRELESS 4-PORT ROUTER.	\$ 315.00	15%	\$ 267.75	n/a	n/a	n/a	n/a	n/a	n/a
SPE30	100 LB. TABLETOP SCALE	\$ 1,140.00	13%	\$ 991.80	\$ 248.00	\$ 210.80	\$ 19.58	n/a	n/a	n/a
T5MP	LOW TO MID VOLUME 4 IN. LABEL PRINTER	\$ 1,140.00	13%	\$ 991.80	\$ 241.00	\$ 204.85	\$ 19.03	n/a	n/a	n/a
SL30	100 LB. TABLETOP SCALE	\$ 1,140.00	13%	\$ 991.80	\$ 248.00	\$ 210.80	\$ 19.58	n/a	n/a	n/a
BMZC	SENDPRO C/SENDPRO C AUTO BUSINESS MANAGER INTERFACE	\$ 1,174.00	13%	\$ 1,021.38	n/a	n/a	n/a	n/a	n/a	n/a
SFP1	FEDEX SMARTPOST (1)	\$ 687.00	13%	\$ 597.69	n/a	n/a	n/a	\$ 119.00	\$ 119.00	\$ 11.06
SGC1	UPS SUREPOST (1)	\$ 687.00	13%	\$ 597.69	n/a	n/a	n/a	\$ 119.00	\$ 119.00	\$ 11.06
SGM1	UPS DOMESTIC MAIL INNOVATIONS (1)	\$ 687.00	13%	\$ 597.69	n/a	n/a	n/a	\$ 169.00	\$ 169.00	\$ 15.70
SGW1	UPS DOMESTIC WORLDEASE (1)	\$ 687.00	13%	\$ 597.69	n/a	n/a	n/a	\$ 119.00	\$ 119.00	\$ 11.06
SHC1	LOOMIS EXPRESS (1)	\$ 687.00	13%	\$ 597.69	n/a	n/a	n/a	\$ 119.00	\$ 119.00	\$ 11.06
SHL1	DHL (US & CANADA) (1)	\$ 687.00	13%	\$ 597.69	n/a	n/a	n/a	\$ 119.00	\$ 119.00	\$ 11.06
SHP1	USPS ACTIVATION CA (1)	\$ 687.00	13%	\$ 597.69	n/a	n/a	n/a	\$ 119.00	\$ 119.00	\$ 11.06
SLB1	3RD PARTY USPS WEB CONNECTOR (1)	\$ 687.00	13%	\$ 597.69	n/a	n/a	n/a	\$ 169.00	\$ 169.00	\$ 15.70
SNL1	PUROLATOR (1)	\$ 687.00	13%	\$ 597.69	n/a	n/a	n/a	\$ 119.00	\$ 119.00	\$ 11.06
SLT1	ERR CERTIFY MAIL /PROOF OF DELIVERY (1)	\$ 687.00	13%	\$ 597.69	n/a	n/a	n/a	\$ 119.00	\$ 119.00	\$ 11.06
DFCS	CONVEYOR STACKER	\$ 940.00	16%	\$ 789.60	\$ 82.00	\$ 69.70	\$ 6.48	n/a	n/a	n/a
NV10	INVIEW TMR WEB ACCT BUNDLE SINGLE ONLY	\$ 1,197.00	13%	\$ 1,041.39	n/a	n/a	n/a	n/a	n/a	n/a
SPE-HC	ADDITIONAL LOCATIONS(100) PRICE PER LOC.	\$ 1,590.00	13%	\$ 1,383.30	n/a	n/a	n/a	\$ 297.00	\$ 297.00	\$ 27.59
F790019	30 IN. CONSOLE EXTENSION	\$ 545.00	16%	\$ 457.80	n/a	n/a	n/a	n/a	n/a	n/a
BM41	RECEIPT PRINTER	\$ 1,237.00	13%	\$ 1,076.19	\$ 241.00	\$ 204.85	\$ 19.03	n/a	n/a	n/a
APSB	CONNECT +160 LPM SPEED	\$ 835.00	28%	\$ 601.20	n/a	n/a	n/a	n/a	n/a	n/a
Z6FM	FUNDS MANAGEMENT - DM SERIES ONLY	\$ 1,409.00	13%	\$ 1,225.83	n/a	n/a	n/a	n/a	n/a	n/a
CRM4	CRIGHT MAILER BUS SERVICES SUITE (BSS)	\$ 826.00	13%	\$ 718.62	n/a	n/a	n/a	\$ 416.00	\$ 416.00	\$ 38.65
NV21	INVIEW DASHBOARD TWO OR MORE SITES	\$ 1,421.00	13%	\$ 1,236.27	n/a	n/a	n/a	n/a	n/a	n/a
SPE32	200 LB. ROLLERTOP SCALE	\$ 1,483.00	13%	\$ 1,290.21	\$ 347.00	\$ 294.95	\$ 27.40	n/a	n/a	n/a
SL32	200 LB. ROLLERTOP SCALE	\$ 1,483.00	13%	\$ 1,290.21	\$ 350.00	\$ 297.50	\$ 27.64	n/a	n/a	n/a
F89G	F89G - TOP EDGE ENVELOPE MARKER	\$ 1,925.00	13%	\$ 1,671.45	\$ 832.00	\$ 790.40	\$ 73.43	n/a	n/a	n/a
C191	BLUETOOTH DIMENSIONER UNIT W/BC SCANNER	\$ 1,512.00	13%	\$ 1,315.44	\$ 117.00	\$ 99.45	\$ 9.24	n/a	n/a	n/a
SPE-RCSFEE	REGIONAL CARRIER SET-UP FEE	\$ 886.00	13%	\$ 770.82	n/a	n/a	n/a	\$ 151.00	\$ 151.00	\$ 14.03
1FR4	USPS BRM RATES	\$ 510.00	15%	\$ 432.68	n/a	n/a	n/a	n/a	n/a	n/a
T545	ADD 1 SITE W/ SINGLE WORKSTATION	\$ 911.00	13%	\$ 792.57	n/a	n/a	n/a	\$ 158.00	\$ 158.00	\$ 14.68
T5PR	MAIL CENTER PRODUCTIVITY REPORTING	\$ 911.00	13%	\$ 792.57	n/a	n/a	n/a	\$ 158.00	\$ 158.00	\$ 14.68
T5SU	ADD 1 SINGLE USER	\$ 911.00	13%	\$ 792.57	n/a	n/a	n/a	\$ 158.00	\$ 158.00	\$ 14.68
T5T8	TRACKING ASSISTANT PORTABLE BELT PRINTER	\$ 1,587.00	13%	\$ 1,380.69	\$ 192.00	\$ 163.20	\$ 15.16	n/a	n/a	n/a
T5TW	WIRELESS ACCESS POINT	\$ 1,598.00	13%	\$ 1,390.26	n/a	n/a	n/a	n/a	n/a	n/a
OMSTAT	REPORT PRINTER OPEX 306 LETTER OPENER	\$ 1,603.00	13%	\$ 1,394.61	\$ 125.00	\$ 106.25	\$ 9.87	n/a	n/a	n/a
SPE-HL	ADDITIONAL LOCATIONS (50) PRICE PER LOC.	\$ 2,120.00	13%	\$ 1,844.40	n/a	n/a	n/a	\$ 396.00	\$ 396.00	\$ 36.79
ME1C	METER EQUIPMENT - P SERIES, LV	\$ 909.00	15%	\$ 771.20	n/a	n/a	n/a	n/a	n/a	n/a
F7D1	BOTTOM ADDRESS INVERTER KIT	\$ 1,296.00	25%	\$ 972.00	\$ -	\$ -	\$ -	n/a	n/a	n/a
MP3X	DIFFERENTIAL WEIGHING 15, 30 LB SCALES	\$ 449.00	12%	\$ 394.54	n/a	n/a	n/a	n/a	n/a	n/a
OL-CSND-1K-FEE	OL CONNECT - SEND 1000 USERS - RE-ENTRY FEE	\$ 3,671.00	10%	\$ 3,303.90	n/a	n/a	n/a	n/a	n/a	n/a
MW90020	SIDE GUIDE - SENDPRO P3000/CONNECT+ 3000	\$ 540.00	18%	\$ 442.80	n/a	n/a	n/a	n/a	n/a	n/a
T790041	FIVE BAY ETHERNET CRADLE-T764/5,T6MD/E	\$ 1,718.00	13%	\$ 1,494.66	n/a	n/a	n/a	n/a	n/a	n/a
PB-OLDEV	OL CONNECT - DEVELOPMENT LICENSE	\$ 3,750.00	10%	\$ 3,375.00	n/a	n/a	n/a	\$ 750.00	\$ 637.50	\$ 59.22
BM42	BARCODE SCANNER FOR DATA COLLECTOR	\$ 1,752.00	13%	\$ 1,524.24	\$ 221.00	\$ 187.85	\$ 17.45	n/a	n/a	n/a
BM44	BC SCAN DM SERIES/BUDGET MNGR	\$ 1,752.00	13%	\$ 1,524.24	\$ 221.00	\$ 187.85	\$ 17.45	n/a	n/a	n/a
PB-OL-CPCL	OL CONNECT - PCL INPUT	\$ 3,795.00	10%	\$ 3,415.50	n/a	n/a	n/a	\$ 767.00	\$ 651.95	\$ 60.57
SGK1	DYMANEX (1)	\$ 1,031.00	13%	\$ 896.97	n/a	n/a	n/a	\$ 178.00	\$ 178.00	\$ 16.54
SGL1	SAMEDAY (1)	\$ 1,031.00	13%	\$ 896.97	n/a	n/a	n/a	\$ 178.00	\$ 178.00	\$ 16.54

PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL MONTHLY EQUIPMENT MAINTENANCE	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWARE MAINTENANCE
SGN1	TNT (1)	\$ 1,031.00	13%	\$ 896.97	n/a	n/a	n/a	\$ 178.00	\$ 178.00	\$ 16.54
SGS1	GOLDEN STATE OVERNIGHT (1)	\$ 1,031.00	13%	\$ 896.97	n/a	n/a	n/a	\$ 178.00	\$ 178.00	\$ 16.54
SGT1	UPS AIR FREIGHT (1)	\$ 1,031.00	13%	\$ 896.97	n/a	n/a	n/a	\$ 178.00	\$ 178.00	\$ 16.54
SHL2	DHL (US & CANADA) (2)	\$ 1,031.00	13%	\$ 896.97	n/a	n/a	n/a	\$ 178.00	\$ 178.00	\$ 16.54
SHN1	XPO (1)	\$ 1,031.00	13%	\$ 896.97	n/a	n/a	n/a	\$ 178.00	\$ 178.00	\$ 16.54
SHR1	LONESTAR (1)	\$ 1,031.00	13%	\$ 896.97	n/a	n/a	n/a	\$ 178.00	\$ 178.00	\$ 16.54
SHT1	ATS (1)	\$ 1,031.00	13%	\$ 896.97	n/a	n/a	n/a	\$ 178.00	\$ 178.00	\$ 16.54
SLB2	3RD PARTY USPS WEB CONNECTOR (2)	\$ 1,031.00	13%	\$ 896.97	n/a	n/a	n/a	\$ 337.00	\$ 337.00	\$ 31.31
SNB1	BAX GLOBAL (1)	\$ 1,031.00	13%	\$ 896.97	n/a	n/a	n/a	\$ 178.00	\$ 178.00	\$ 16.54
SNE1	EASTERN CONNECTION (1)	\$ 1,031.00	13%	\$ 896.97	n/a	n/a	n/a	\$ 178.00	\$ 178.00	\$ 16.54
SNG1	GLOBALTRANZ (1)	\$ 1,031.00	13%	\$ 896.97	n/a	n/a	n/a	\$ 178.00	\$ 178.00	\$ 16.54
SNH1	LTL CZRLT RATING / BOLS (PER CARRIER)(1)	\$ 1,031.00	13%	\$ 896.97	n/a	n/a	n/a	\$ 178.00	\$ 178.00	\$ 16.54
SNJ1	MISCELLANEOUS DOMESTIC CARRIERS (1)	\$ 1,031.00	13%	\$ 896.97	n/a	n/a	n/a	\$ 178.00	\$ 178.00	\$ 16.54
SNL2	PUROLATOR (2)	\$ 1,031.00	13%	\$ 896.97	n/a	n/a	n/a	\$ 178.00	\$ 178.00	\$ 16.54
SNM1	MIDLAND COURIER (1)	\$ 1,031.00	13%	\$ 896.97	n/a	n/a	n/a	\$ 178.00	\$ 178.00	\$ 16.54
SNR1	ONTRAC (1)	\$ 1,031.00	13%	\$ 896.97	n/a	n/a	n/a	\$ 178.00	\$ 178.00	\$ 16.54
SNS1	SPEE-DEE (1)	\$ 1,031.00	13%	\$ 896.97	n/a	n/a	n/a	\$ 178.00	\$ 178.00	\$ 16.54
SNU1	DICOM (1)	\$ 1,031.00	13%	\$ 896.97	n/a	n/a	n/a	\$ 178.00	\$ 178.00	\$ 16.54
SNV1	VELOCITY (1)	\$ 1,031.00	13%	\$ 896.97	n/a	n/a	n/a	\$ 178.00	\$ 178.00	\$ 16.54
SNY1	ICS COURIER (1)	\$ 1,031.00	13%	\$ 896.97	n/a	n/a	n/a	\$ 178.00	\$ 178.00	\$ 16.54
SNZ1	CARDINAL COURIER (1)	\$ 1,031.00	13%	\$ 896.97	n/a	n/a	n/a	\$ 178.00	\$ 178.00	\$ 16.54
F89Q	F89Q - BOTTOM EDGE ENVELOPE MARKER	\$ 2,051.00	13%	\$ 1,791.32	\$ 832.00	\$ 790.40	\$ 73.43	n/a	n/a	n/a
OL-CPRO-FEE	OL CONNECT - PROFESSIONAL - RE-ENTRY FEE	\$ 4,000.00	10%	\$ 3,600.00	n/a	n/a	n/a	n/a	n/a	n/a
HZ00	SENDPRO MAILSTATION WITH 5LB SCALE	\$ 974.00	36%	\$ 623.36	\$ 15.00	\$ 12.75	\$ 1.18	n/a	n/a	n/a
1E44	DESKTOP THERMAL ROLL PRINTER	\$ 619.00	16%	\$ 519.96	\$ 69.00	\$ 58.65	\$ 5.45	n/a	n/a	n/a
SL33	149 LB. ROLLERTOP SCALE	\$ 1,941.00	13%	\$ 1,688.67	\$ 357.00	\$ 303.45	\$ 28.19	n/a	n/a	n/a
SSCA	ADDITIONAL CARRIER ACCOUNT ACTIVATION	\$ 1,145.00	13%	\$ 996.15	n/a	n/a	n/a	\$ 198.00	\$ 198.00	\$ 18.39
SYTOL3	ACTIVATION FOR SP AUTO, SP P SERIES	\$ 974.00	0%	\$ 974.00	n/a	n/a	n/a	n/a	n/a	n/a
LOCKEXP4	EXPRESS LOCKER 4 COLUMNS	\$ 17,175.00	24%	\$ 13,059.64	\$ 331.00	\$ 281.35	\$ 26.14	n/a	n/a	n/a
TIAT	RELAY 1000 ADDITIONAL SHEET FEEDER	\$ 1,598.00	14%	\$ 1,374.28	\$ -	\$ -	\$ -	n/a	n/a	n/a
ME1A	METER EQUIPMENT - C SERIES	\$ 513.00	15%	\$ 435.23	n/a	n/a	n/a	n/a	n/a	n/a
RDSE	RDSE- SYSTEMS ENGINEERING - FBP OR WIN10 SERVER	\$ 2,041.00	13%	\$ 1,775.67	n/a	n/a	n/a	n/a	n/a	n/a
OMBAT	306 LETTER OPENER BATCHER	\$ 1,603.00	13%	\$ 1,394.61	n/a	n/a	n/a	n/a	n/a	n/a
T766	SPE OCR MOBILE SCANNER	\$ 2,118.00	13%	\$ 1,842.66	\$ 234.00	\$ 198.90	\$ 18.48	n/a	n/a	n/a
SPE-T539	CORDLESS SCANNER	\$ 2,170.00	13%	\$ 1,887.90	\$ 450.00	\$ 382.50	\$ 35.53	n/a	n/a	n/a
T5T9	CORDLESS SCANNER	\$ 2,170.00	13%	\$ 1,887.90	\$ 450.00	\$ 382.50	\$ 35.53	n/a	n/a	n/a
SL39	CORDLESS WEDGE SCANNER	\$ 2,170.00	13%	\$ 1,887.90	\$ 450.00	\$ 382.50	\$ 35.53	n/a	n/a	n/a
TACSSTOWIFI	TRACKING ASSISTANT SSTO C WIFI ONLY	\$ 2,281.00	13%	\$ 1,984.47	\$ 244.00	\$ 207.40	\$ 19.27	n/a	n/a	n/a
TASSTWIFI	TRACKING ASSISTANT SST WIFI ONLY	\$ 2,281.00	13%	\$ 1,984.47	\$ 244.00	\$ 207.40	\$ 19.27	n/a	n/a	n/a
C200	SENDPRO C200	\$ 453.00	16%	\$ 380.52	\$ -	\$ -	\$ -	n/a	n/a	n/a
J546	COUNTER SIGNATURE PAD PLUS	\$ 2,285.00	13%	\$ 1,987.95	\$ 328.00	\$ 278.80	\$ 25.90	n/a	n/a	n/a
J540	COUNTER SIGNATURE PAD	\$ 2,285.00	13%	\$ 1,987.95	n/a	n/a	n/a	n/a	n/a	n/a
T5T0	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$ 2,285.00	13%	\$ 1,987.95	\$ 337.00	\$ 286.45	\$ 26.61	n/a	n/a	n/a
SL20	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$ 2,285.00	13%	\$ 1,987.95	\$ 337.00	\$ 286.45	\$ 26.61	n/a	n/a	n/a
F75B	BARCODE SCANNING SOFTWARE	\$ 859.00	16%	\$ 721.56	n/a	n/a	n/a	n/a	n/a	n/a
ZHZ4	DIFFERENTIAL WEIGH 70LB	\$ 1,005.00	16%	\$ 844.20	n/a	n/a	n/a	n/a	n/a	n/a
TI90	RELAY 9000 W/INST/TRG<500K MO W/BASE, MAIL FEEDER, TOWE	\$ 1,827.00	14%	\$ 1,571.22	\$ -	\$ -	\$ -	n/a	n/a	n/a
TI91	OMR SCAN W/INSTALL & TRG RELAY 3500-4500	\$ 1,827.00	14%	\$ 1,571.22	n/a	n/a	n/a	n/a	n/a	n/a
MSD2	15" COLOR TOUCH DISPLAY	\$ 930.00	18%	\$ 760.83	\$ -	\$ -	\$ -	n/a	n/a	n/a
TACSSTOCELL	TRACKING ASSISTANT SSTO C CELLULAR	\$ 2,416.00	13%	\$ 2,101.92	\$ 634.00	\$ 538.90	\$ 50.06	n/a	n/a	n/a
TASSTCELL	TRACKING ASSISTANT SST CELLULAR	\$ 2,416.00	13%	\$ 2,101.92	\$ 634.00	\$ 538.90	\$ 50.06	n/a	n/a	n/a
SPE-HT	ADDITIONAL LOCATIONS (25) PRICE PER LOC.	\$ 3,180.00	13%	\$ 2,766.60	n/a	n/a	n/a	\$ 593.00	\$ 593.00	\$ 55.09
T5FF	IMAGING FEATURE	\$ 1,431.00	13%	\$ 1,244.97	n/a	n/a	n/a	\$ 248.00	\$ 248.00	\$ 23.04
T5FG	ROUTE ACTIVITY LOGGING FEATURE	\$ 1,431.00	13%	\$ 1,244.97	n/a	n/a	n/a	\$ 248.00	\$ 248.00	\$ 23.04
AZBG	BLACK GRAPHICS UPGRADE	\$ 765.00	18%	\$ 627.30	n/a	n/a	n/a	n/a	n/a	n/a
MW90806	POWER STACKER EXTENSION	\$ 765.00	18%	\$ 627.30	n/a	n/a	n/a	n/a	n/a	n/a
SFP2	FEDEX SMARTPOST (2)	\$ 1,466.00	13%	\$ 1,275.42	n/a	n/a	n/a	\$ 253.00	\$ 253.00	\$ 23.50
SGC2	UPS SUREPOST (2)	\$ 1,466.00	13%	\$ 1,275.42	n/a	n/a	n/a	\$ 253.00	\$ 253.00	\$ 23.50
SGM2	UPS DOMESTIC MAIL INNOVATIONS (2)	\$ 1,466.00	13%	\$ 1,275.42	n/a	n/a	n/a	\$ 281.00	\$ 281.00	\$ 26.11
SGW2	UPS DOMESTIC WORLDDEASE (2)	\$ 1,466.00	13%	\$ 1,275.42	n/a	n/a	n/a	\$ 253.00	\$ 253.00	\$ 23.50
SLT2	ERR CERTIFIED MAIL PROOF OF DELIVERY (2)	\$ 1,466.00	13%	\$ 1,275.42	n/a	n/a	n/a	\$ 253.00	\$ 253.00	\$ 23.50
LOCKEXP5	EXPRESS LOCKER 5 COLUMNS	\$ 21,658.00	24%	\$ 16,467.28	\$ 423.00	\$ 359.55	\$ 33.40	n/a	n/a	n/a
TITA	33X33X29-36 STORAGE CABINET	\$ 1,662.00	15%	\$ 1,410.21	n/a	n/a	n/a	n/a	n/a	n/a
TIVP	VERTICAL POWER STACKER	\$ 2,010.00	15%	\$ 1,708.50	\$ 181.00	\$ 153.85	\$ 14.29	n/a	n/a	n/a

PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL MONTHLY EQUIPMENT MAINTENANCE	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWARE MAINTENANCE
HVBA	MAILCENTER 1000	\$ 8,365.00	25%	\$ 6,273.00	\$ 274.00	\$ 232.90	\$ 21.63	n/a	n/a	n/a
DT3T	STAND FOR W985 CONVEYOR STACKER	\$ 963.00	16%	\$ 808.92	n/a	n/a	n/a	n/a	n/a	n/a
TITB	45.5X33X29-36 STORAGE CABINET	\$ 1,759.00	15%	\$ 1,493.21	n/a	n/a	n/a	n/a	n/a	n/a
1E47	SP100 LABEL PRINTER WITH LIFTER BASE	\$ 619.00	16%	\$ 519.96	\$ 38.00	\$ 32.30	\$ 3.00	n/a	n/a	n/a
T332	2 DIMENSIONAL SCANNER	\$ 2,748.00	13%	\$ 2,390.76	\$ 377.00	\$ 320.45	\$ 29.77	n/a	n/a	n/a
OMCONV	306S SORT LETTER OPENER CONVEYOR	\$ 2,176.00	13%	\$ 1,893.12	\$ 167.00	\$ 141.95	\$ 13.19	n/a	n/a	n/a
SFPV	FEDEX SMARTPOST (5)	\$ 1,650.00	13%	\$ 1,435.50	n/a	n/a	n/a	\$ 285.00	\$ 285.00	\$ 26.48
SGCV	UPS SUREPOST (5)	\$ 1,650.00	13%	\$ 1,435.50	n/a	n/a	n/a	\$ 285.00	\$ 285.00	\$ 26.48
SGMV	UPS DOMESTIC MAIL INNOVATIONS (5)	\$ 1,650.00	13%	\$ 1,435.50	n/a	n/a	n/a	\$ 285.00	\$ 285.00	\$ 26.48
SGWV	UPS DOMESTIC WORLDWIDE (5)	\$ 1,650.00	13%	\$ 1,435.50	n/a	n/a	n/a	\$ 285.00	\$ 285.00	\$ 26.48
SLTV	ERR CERTIFIED MAIL PROOF OF DELIVERY (5)	\$ 1,650.00	13%	\$ 1,435.50	n/a	n/a	n/a	\$ 285.00	\$ 285.00	\$ 26.48
HVBB	MAILCENTER 2000	\$ 9,265.00	25%	\$ 6,948.75	\$ 662.00	\$ 562.70	\$ 52.28	n/a	n/a	n/a
SGK2	DYMANEX (2)	\$ 1,718.00	13%	\$ 1,494.66	n/a	n/a	n/a	\$ 297.00	\$ 297.00	\$ 27.59
SGL2	SAMEDAY (2)	\$ 1,718.00	13%	\$ 1,494.66	n/a	n/a	n/a	\$ 297.00	\$ 297.00	\$ 27.59
SGN2	TNT (2)	\$ 1,718.00	13%	\$ 1,494.66	n/a	n/a	n/a	\$ 297.00	\$ 297.00	\$ 27.59
SGS2	GOLDEN STATE OVERNIGHT (2)	\$ 1,718.00	13%	\$ 1,494.66	n/a	n/a	n/a	\$ 297.00	\$ 297.00	\$ 27.59
SGT2	UPS AIR FREIGHT (2)	\$ 1,718.00	13%	\$ 1,494.66	n/a	n/a	n/a	\$ 297.00	\$ 297.00	\$ 27.59
SHLV	DHL (US & CANADA) (5)	\$ 1,718.00	13%	\$ 1,494.66	n/a	n/a	n/a	\$ 297.00	\$ 297.00	\$ 27.59
SHN2	XPO (2)	\$ 1,718.00	13%	\$ 1,494.66	n/a	n/a	n/a	\$ 297.00	\$ 297.00	\$ 27.59
SHR2	LONESTAR (2)	\$ 1,718.00	13%	\$ 1,494.66	n/a	n/a	n/a	\$ 297.00	\$ 297.00	\$ 27.59
SHT2	ATS (2)	\$ 1,718.00	13%	\$ 1,494.66	n/a	n/a	n/a	\$ 297.00	\$ 297.00	\$ 27.59
SLBV	3RD PARTY USPS WEB CONNECTOR (5)	\$ 1,718.00	13%	\$ 1,494.66	n/a	n/a	n/a	\$ 405.00	\$ 405.00	\$ 37.62
SNB2	BAX GLOBAL (2)	\$ 1,718.00	13%	\$ 1,494.66	n/a	n/a	n/a	\$ 297.00	\$ 297.00	\$ 27.59
SNE2	EASTERN CONNECTION (2)	\$ 1,718.00	13%	\$ 1,494.66	n/a	n/a	n/a	\$ 297.00	\$ 297.00	\$ 27.59
SNG2	GLOBALTRANZ (2)	\$ 1,718.00	13%	\$ 1,494.66	n/a	n/a	n/a	\$ 297.00	\$ 297.00	\$ 27.59
SNH2	LTL CZARLITE RATE BOL (PER CARRIER) (2)	\$ 1,718.00	13%	\$ 1,494.66	n/a	n/a	n/a	\$ 297.00	\$ 297.00	\$ 27.59
SNJ2	MISCELLANEOUS DOMESTIC CARRIERS (2)	\$ 1,718.00	13%	\$ 1,494.66	n/a	n/a	n/a	\$ 297.00	\$ 297.00	\$ 27.59
SNLV	PUROLATOR (5)	\$ 1,718.00	13%	\$ 1,494.66	n/a	n/a	n/a	\$ 297.00	\$ 297.00	\$ 27.59
SNM2	MIDLAND COURIER (2)	\$ 1,718.00	13%	\$ 1,494.66	n/a	n/a	n/a	\$ 297.00	\$ 297.00	\$ 27.59
SNR2	ONTRAC (2)	\$ 1,718.00	13%	\$ 1,494.66	n/a	n/a	n/a	\$ 297.00	\$ 297.00	\$ 27.59
SNS2	SPEE-DEE (2)	\$ 1,718.00	13%	\$ 1,494.66	n/a	n/a	n/a	\$ 297.00	\$ 297.00	\$ 27.59
SNU2	DICOM (2)	\$ 1,718.00	13%	\$ 1,494.66	n/a	n/a	n/a	\$ 297.00	\$ 297.00	\$ 27.59
SNV2	VELOCITY (2)	\$ 1,718.00	13%	\$ 1,494.66	n/a	n/a	n/a	\$ 297.00	\$ 297.00	\$ 27.59
SNY2	ICS COURIER (2)	\$ 1,718.00	13%	\$ 1,494.66	n/a	n/a	n/a	\$ 297.00	\$ 297.00	\$ 27.59
SNZ2	CARDINAL COURIER (2)	\$ 1,718.00	13%	\$ 1,494.66	n/a	n/a	n/a	\$ 297.00	\$ 297.00	\$ 27.59
SSHC	ADDITIONAL LOCATIONS(100) PRICE PER LOC.	\$ 1,718.00	13%	\$ 1,494.66	n/a	n/a	n/a	\$ 297.00	\$ 297.00	\$ 27.59
VSNX	10 SITE LICENSES FOR UNLIMITED USERS	\$ 22,000.00	12%	\$ 19,331.40	n/a	n/a	n/a	\$ 4,348.00	\$ 4,348.00	\$ 403.93
W592	WINDOWS 10 PC	\$ 2,966.00	13%	\$ 2,580.42	\$ 129.00	\$ 109.65	\$ 10.19	n/a	n/a	n/a
W763	STACKER W/INTERFACE	\$ 2,376.00	16%	\$ 1,995.84	\$ 229.00	\$ 194.65	\$ 18.08	n/a	n/a	n/a
APAS	1000 DEPT ANALYTICS	\$ 1,612.00	23%	\$ 1,243.51	n/a	n/a	n/a	n/a	n/a	n/a
LOCKEXP6	EXPRESS LOCKER 6 COLUMNS	\$ 26,140.00	24%	\$ 19,874.92	\$ 514.00	\$ 436.90	\$ 40.59	n/a	n/a	n/a
SYINF3	ACTIVATION FOR DM INFINITY	\$ 1,546.00	0%	\$ 1,546.00	n/a	n/a	n/a	n/a	n/a	n/a
TI23	2D SCANNER C & DOUBLE FOLD FRONT OF DOCUMENT, HALF AN	\$ 2,457.00	14%	\$ 2,113.02	\$ 487.00	\$ 413.95	\$ 38.46	n/a	n/a	n/a
TI24	2D SCANNER HALF & Z FOLD FRONT OF DOCUMENT, C & DOUBLE	\$ 2,457.00	14%	\$ 2,113.02	\$ 487.00	\$ 413.95	\$ 38.46	n/a	n/a	n/a
NV50	INVIEW DASHBOARD 1 UNIT DM125/DM225	\$ 717.00	16%	\$ 602.28	n/a	n/a	n/a	n/a	n/a	n/a
SL91	PC W/ FLAT PANEL MONITOR	\$ 3,201.00	13%	\$ 2,784.87	\$ 480.00	\$ 408.00	\$ 37.90	n/a	n/a	n/a
T5P4	PC W/ FLAT PANEL MONITOR	\$ 3,201.00	13%	\$ 2,784.87	\$ 480.00	\$ 408.00	\$ 37.90	n/a	n/a	n/a
ME1D	METER EQUIPMENT - P SERIES, HV	\$ 909.00	15%	\$ 771.20	n/a	n/a	n/a	n/a	n/a	n/a
BMPC	BUS MANAGER HOST WORKSTATION PC	\$ 3,298.00	13%	\$ 2,869.26	\$ 463.00	\$ 393.55	\$ 36.56	n/a	n/a	n/a
SPSSVG	SPE BATCH PROCESSING TOOL	\$ 3,435.00	13%	\$ 2,988.45	n/a	n/a	n/a	n/a	n/a	n/a
SBDS	BARCODE SCANNER	\$ 902.00	15%	\$ 765.25	\$ 219.00	\$ 186.15	\$ 17.29	n/a	n/a	n/a
TIRU	2D TOWER/INST&TRG/RELAY INTEG PRO STD	\$ 3,111.00	16%	\$ 2,613.24	\$ 1,237.00	\$ 1,051.45	\$ 97.68	\$ 570.00	\$ 570.00	\$ 52.95
PB-OL-CPRO-UPG	UPGRADE TO OL CONNECT PROFESSIONAL	\$ 7,500.00	10%	\$ 6,750.00	n/a	n/a	n/a	\$ 3,000.00	\$ 2,550.00	\$ 236.90
APA4	500 DEPT ANALYTICS	\$ 1,350.00	18%	\$ 1,104.44	n/a	n/a	n/a	n/a	n/a	n/a
SPY8	LASER PRINTER	\$ 957.00	16%	\$ 803.88	\$ 182.00	\$ 154.70	\$ 14.37	n/a	n/a	n/a
ZH30	UPGRADE TO 120 LPM SPEED	\$ 1,145.00	16%	\$ 961.80	n/a	n/a	n/a	n/a	n/a	n/a
LOCKEXP7	EXPRESS LOCKER 7 COLUMNS	\$ 30,623.00	24%	\$ 23,282.56	\$ 606.00	\$ 515.10	\$ 47.85	n/a	n/a	n/a
TI92	2D SCANNER C & DOUBLE FOLD FRONT OF DOCUMENT, HALF AN	\$ 2,857.00	14%	\$ 2,457.02	\$ 487.00	\$ 413.95	\$ 38.46	n/a	n/a	n/a
TI93	2D SCANNER HALF AND Z FOLD FRONT OF DOCUMENT, C & DOUBLE	\$ 2,857.00	14%	\$ 2,457.02	\$ 487.00	\$ 413.95	\$ 38.46	n/a	n/a	n/a
CRM7	CRIGHT MAILER ELEC DELIV STAND-ALONE SW	\$ 2,125.00	13%	\$ 1,848.75	n/a	n/a	n/a	\$ 1,248.00	\$ 1,248.00	\$ 115.94
CRM8	CRIGHT MAILER ELEC DELIV INTEGRATED SW	\$ 2,125.00	13%	\$ 1,848.75	n/a	n/a	n/a	\$ 1,248.00	\$ 1,248.00	\$ 115.94
APA7	2000 DEPT ANALYTICS	\$ 1,946.00	23%	\$ 1,501.21	n/a	n/a	n/a	n/a	n/a	n/a
MP4X	DIFFERENTIAL WEIGHING FOR 70 LB SCALE	\$ 1,005.00	12%	\$ 883.09	n/a	n/a	n/a	n/a	n/a	n/a
SLEP	USPS BPOD SPLITTER TOOL	\$ 3,750.00	13%	\$ 3,262.50	n/a	n/a	n/a	n/a	n/a	n/a

PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL MONTHLY EQUIPMENT MAINTENANCE	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWARE MAINTENANCE
SLEPSPE	USPS BPOD SPLITTER TOOL	\$ 3,750.00	13%	\$ 3,262.50	n/a	n/a	n/a	n/a	n/a	n/a
VPEC	E-COMMERCE INTERFACE	\$ 3,750.00	13%	\$ 3,262.50	n/a	n/a	n/a	n/a	n/a	n/a
T19K	HIGH CAPACITY BIN FOR HIGH SHEET COUNT SETS (2 POSITIONS)	\$ 1,409.00	16%	\$ 1,183.56	n/a	n/a	n/a	n/a	n/a	n/a
MSPR	GREEN CONNECT+ POWER STACKER	\$ 1,255.00	15%	\$ 1,064.74	\$ 347.00	\$ 294.95	\$ 27.40	n/a	n/a	n/a
F89D	F89D - FIXED BEAM OMR AND BARCODE SCANNER BOTTOM SCAN	\$ 3,909.00	13%	\$ 3,400.83	n/a	n/a	n/a	n/a	n/a	n/a
F89Z	F89Z - FIXED BEAM OMR AND BARCODE SCANNER TOP SCAN	\$ 3,909.00	13%	\$ 3,400.83	\$ -	\$ -	\$ -	n/a	n/a	n/a
SFPX	FEDEX SMARTPOST (10)	\$ 2,290.00	13%	\$ 1,992.30	n/a	n/a	n/a	\$ 396.00	\$ 396.00	\$ 36.79
SGCX	UPS SUREPOST (10)	\$ 2,290.00	13%	\$ 1,992.30	n/a	n/a	n/a	\$ 396.00	\$ 396.00	\$ 36.79
SGMX	UPS DOMESTIC MAIL INNOVATIONS (10)	\$ 2,290.00	13%	\$ 1,992.30	n/a	n/a	n/a	\$ 396.00	\$ 396.00	\$ 36.79
SGWX	UPS DOMESTIC WORLDWIDE (10)	\$ 2,290.00	13%	\$ 1,992.30	n/a	n/a	n/a	\$ 396.00	\$ 396.00	\$ 36.79
SHLX	DHL (US & CANADA) (10)	\$ 2,290.00	13%	\$ 1,992.30	n/a	n/a	n/a	\$ 396.00	\$ 396.00	\$ 36.79
SLBX	3RD PARTY USPS WEB CONNECTOR (10)	\$ 2,290.00	13%	\$ 1,992.30	n/a	n/a	n/a	\$ 562.00	\$ 562.00	\$ 52.21
SLTX	ERR CERTIFY MAIL /PROOF OF DELIVERY (10)	\$ 2,290.00	13%	\$ 1,992.30	n/a	n/a	n/a	\$ 396.00	\$ 396.00	\$ 36.79
SNLX	PUROLATOR (10)	\$ 2,290.00	13%	\$ 1,992.30	n/a	n/a	n/a	\$ 396.00	\$ 396.00	\$ 36.79
SSHL	ADDITIONAL LOCATIONS (50) PRICE PER LOC.	\$ 2,290.00	13%	\$ 1,992.30	n/a	n/a	n/a	\$ 396.00	\$ 396.00	\$ 36.79
F8AA	F8AA - STANDARD FOLD PLATES	\$ 3,909.00	13%	\$ 3,400.83	\$ -	\$ -	\$ -	n/a	n/a	n/a
SLCA	UPS CUSTOM CARRIER RATE	\$ 2,359.00	13%	\$ 2,052.33	n/a	n/a	n/a	\$ 407.00	\$ 407.00	\$ 37.81
SPE-H1	ADDITIONAL LOCATION (1) PRICE PER LOC.	\$ 5,300.00	13%	\$ 4,611.00	n/a	n/a	n/a	\$ 988.00	\$ 988.00	\$ 91.79
SPE-HX	ADDITIONAL LOCATIONS (10) PRICE PER LOC.	\$ 5,300.00	13%	\$ 4,611.00	n/a	n/a	n/a	\$ 988.00	\$ 988.00	\$ 91.79
BMS3	CLIENT HOST SOFTWARE ONLY	\$ 2,399.00	13%	\$ 2,087.13	\$ 134.00	\$ 113.90	\$ 10.58	\$ 649.00	\$ 649.00	\$ 60.29
F89K	F89K - BOTTOM SCANNING FOR ENCLOSURE FEEDER/MOVING BEAM	\$ 4,156.00	13%	\$ 3,629.12	\$ 366.00	\$ 347.70	\$ 32.30	n/a	n/a	n/a
SPY9	LASER PRINTER 1E21	\$ 957.00	16%	\$ 803.88	\$ 182.00	\$ 154.70	\$ 14.37	n/a	n/a	n/a
F89J	F89J - TOP SCANNING FOR ENCLOSURE FEEDER/MOVING BEAM	\$ 4,275.00	13%	\$ 3,731.47	\$ 366.00	\$ 347.70	\$ 32.30	n/a	n/a	n/a
1GW2	2LB INTEGRATED WEIGHING FEATURE	\$ 871.00	16%	\$ 731.64	n/a	n/a	n/a	n/a	n/a	n/a
OMPRINT	306 AND 306S HIGH SPEED INKJET PRINTER	\$ 3,435.00	13%	\$ 2,988.45	\$ 234.00	\$ 198.90	\$ 18.48	n/a	n/a	n/a
TIRS	VERTICAL POWER STACKER	\$ 2,010.00	14%	\$ 1,728.60	\$ 181.00	\$ 153.85	\$ 14.29	n/a	n/a	n/a
APSF	CONNECT+ 180/115 LPM SPEED	\$ 4,195.00	28%	\$ 3,020.40	n/a	n/a	n/a	n/a	n/a	n/a
APSC	CONNECT+ 180 LPM SPEED	\$ 2,770.00	28%	\$ 1,994.40	n/a	n/a	n/a	n/a	n/a	n/a
ZH01	5 LB WEIGHING OPTION FOR MP82 SCALE	\$ 945.00	16%	\$ 793.80	n/a	n/a	n/a	n/a	n/a	n/a
APSE	CONNECT+ 160/95 LPM SPEED	\$ 1,835.00	18%	\$ 1,501.21	n/a	n/a	n/a	n/a	n/a	n/a
TIRJ	ADJ TABLE, 60 IN. W/ SHELF	\$ 2,155.00	16%	\$ 1,810.20	n/a	n/a	n/a	n/a	n/a	n/a
W593	FILE BASED PROCESSING WINDOWS 10 PC	\$ 1,832.00	16%	\$ 1,538.88	\$ 501.00	\$ 425.85	\$ 39.56	n/a	n/a	n/a
ZHWL	5 LBS. / 3 KG WEIGHING OPTION FOR MP81	\$ 911.00	16%	\$ 765.24	n/a	n/a	n/a	n/a	n/a	n/a
SVWE	CONSOLE	\$ 2,199.00	16%	\$ 1,847.16	n/a	n/a	n/a	n/a	n/a	n/a
MP5X	DIFFERENTIAL WEIGHING FOR 149 LB SCALE	\$ 1,356.00	12%	\$ 1,191.52	n/a	n/a	n/a	n/a	n/a	n/a
TIRT	2D HCSF/INST&TRG/RELAY INTEG PRO STD	\$ 4,682.00	16%	\$ 3,932.88	\$ 1,055.00	\$ 896.75	\$ 83.31	\$ 570.00	\$ 570.00	\$ 52.95
TIRW	2D TOWER/INST&TRG/RELAY INTEG PRO ADV	\$ 4,682.00	16%	\$ 3,932.88	\$ 1,237.00	\$ 1,051.45	\$ 97.68	\$ 950.00	\$ 950.00	\$ 88.26
OL-CENT-FEE	OL CONNECT - ENTERPRISE - RE-ENTRY FEE	\$ 12,043.08	10%	\$ 10,838.77	n/a	n/a	n/a	n/a	n/a	n/a
C425	SENDPRO C425	\$ 1,289.00	24%	\$ 979.64	\$ -	\$ -	\$ -	n/a	n/a	n/a
DIC4	DIC4 - ADDITIONAL DIVERT BIN	\$ 5,747.00	13%	\$ 5,021.37	\$ 852.00	\$ 809.40	\$ 75.19	n/a	n/a	n/a
PB-OL-CSND-1K	OL CONNECT - SEND 1000 USERS - LICENSE	\$ 12,235.00	10%	\$ 11,011.50	n/a	n/a	n/a	\$ 2,448.00	\$ 2,080.80	\$ 193.31
SPSSVE	PLANETPRESS CONNECT PLUG-IN	\$ 5,724.00	13%	\$ 4,979.88	n/a	n/a	n/a	n/a	n/a	n/a
TIRH	ADJ TABLE 60 W/SHELF/LOCK DOOR	\$ 2,536.00	16%	\$ 2,130.24	n/a	n/a	n/a	n/a	n/a	n/a
TIRC	60 IN TABLE	\$ 4,315.00	22%	\$ 3,365.70	n/a	n/a	n/a	n/a	n/a	n/a
BMSU	BUSINESS MANAGER - SQL EDITION	\$ 5,771.00	13%	\$ 5,020.77	n/a	n/a	n/a	n/a	n/a	n/a
SGKV	DYMANEX (5)	\$ 3,435.00	13%	\$ 2,988.45	n/a	n/a	n/a	\$ 593.00	\$ 593.00	\$ 55.09
SGLV	SAMEDAY (5)	\$ 3,435.00	13%	\$ 2,988.45	n/a	n/a	n/a	\$ 593.00	\$ 593.00	\$ 55.09
SGNV	TNT (5)	\$ 3,435.00	13%	\$ 2,988.45	n/a	n/a	n/a	\$ 593.00	\$ 593.00	\$ 55.09
SGSV	GOLDEN STATE OVERNIGHT (5)	\$ 3,435.00	13%	\$ 2,988.45	n/a	n/a	n/a	\$ 593.00	\$ 593.00	\$ 55.09
SGTV	UPS AIR FREIGHT (5)	\$ 3,435.00	13%	\$ 2,988.45	n/a	n/a	n/a	\$ 593.00	\$ 593.00	\$ 55.09
SHNV	XPO (5)	\$ 3,435.00	13%	\$ 2,988.45	n/a	n/a	n/a	\$ 593.00	\$ 593.00	\$ 55.09
SHRV	LONESTAR (5)	\$ 3,435.00	13%	\$ 2,988.45	n/a	n/a	n/a	\$ 593.00	\$ 593.00	\$ 55.09
SHTV	ATS (5)	\$ 3,435.00	13%	\$ 2,988.45	n/a	n/a	n/a	\$ 593.00	\$ 593.00	\$ 55.09
SNBV	BAX GLOBAL (5)	\$ 3,435.00	13%	\$ 2,988.45	n/a	n/a	n/a	\$ 593.00	\$ 593.00	\$ 55.09
SNEV	EASTERN CONNECTION (5)	\$ 3,435.00	13%	\$ 2,988.45	n/a	n/a	n/a	\$ 593.00	\$ 593.00	\$ 55.09
SNGV	GLOBALTRANZ (5)	\$ 3,435.00	13%	\$ 2,988.45	n/a	n/a	n/a	\$ 593.00	\$ 593.00	\$ 55.09
SNHV	LTL CZARLITE RATE BOS (PER CARRIER) (5)	\$ 3,435.00	13%	\$ 2,988.45	n/a	n/a	n/a	\$ 593.00	\$ 593.00	\$ 55.09
SNJV	MISCELLANEOUS DOMESTIC CARRIERS (5)	\$ 3,435.00	13%	\$ 2,988.45	n/a	n/a	n/a	\$ 593.00	\$ 593.00	\$ 55.09
SNMV	MIDLAND COURIER (5)	\$ 3,435.00	13%	\$ 2,988.45	n/a	n/a	n/a	\$ 593.00	\$ 593.00	\$ 55.09
SNRV	ONTRAC (5)	\$ 3,435.00	13%	\$ 2,988.45	n/a	n/a	n/a	\$ 593.00	\$ 593.00	\$ 55.09
SNSV	SPEE-DEE (5)	\$ 3,435.00	13%	\$ 2,988.45	n/a	n/a	n/a	\$ 593.00	\$ 593.00	\$ 55.09
SNUV	DICOM (5)	\$ 3,435.00	13%	\$ 2,988.45	n/a	n/a	n/a	\$ 593.00	\$ 593.00	\$ 55.09
SNVV	VELOCITY (5)	\$ 3,435.00	13%	\$ 2,988.45	n/a	n/a	n/a	\$ 593.00	\$ 593.00	\$ 55.09
SNYV	ICS COURIER (5)	\$ 3,435.00	13%	\$ 2,988.45	n/a	n/a	n/a	\$ 593.00	\$ 593.00	\$ 55.09



PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL MONTHLY EQUIPMENT MAINTENANCE	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWARE MAINTENANCE
SNZV	CARDINAL COURIER (5)	\$ 3,435.00	13%	\$ 2,988.45	n/a	n/a	n/a	\$ 593.00	\$ 593.00	\$ 55.09
SSHT	ADDITIONAL LOCATIONS (25) PRICE PER LOC.	\$ 3,435.00	13%	\$ 2,988.45	n/a	n/a	n/a	\$ 593.00	\$ 593.00	\$ 55.09
MSPS	SENDPRO P SERIES POWER STACKER	\$ 2,305.00	18%	\$ 1,885.72	\$ 347.00	\$ 294.95	\$ 27.40	n/a	n/a	n/a
SSVE	ERR COVERSHEET INTERFACE FOR SSL-PP	\$ 6,068.00	13%	\$ 5,279.16	n/a	n/a	n/a	n/a	n/a	n/a
SSZ1	PLANET PRESS INTERFACE 1 LOCATION	\$ 5,400.00	12%	\$ 4,744.98	n/a	n/a	n/a	\$ 988.00	\$ 988.00	\$ 91.79
C5CCF	SENDPRO C AUTO 95 W/FEDRAMP	\$ 3,601.00	16%	\$ 3,024.84	\$ 389.00	\$ 330.65	\$ 30.72	n/a	n/a	n/a
T1ET	EXIT TRANSPORT	\$ 2,285.00	16%	\$ 1,919.40	n/a	n/a	n/a	n/a	n/a	n/a
APA9	3000 DEPT ANALYTICS	\$ 2,360.00	18%	\$ 1,930.72	n/a	n/a	n/a	n/a	n/a	n/a
APSH	CONNECT +220 LPM SPEED	\$ 1,655.00	26%	\$ 1,224.70	n/a	n/a	n/a	n/a	n/a	n/a
T1RX	2D SHEET FDR/INST&TRG/INTEGRITY EXPRESS	\$ 4,964.00	15%	\$ 4,219.40	\$ 1,098.00	\$ 933.30	\$ 86.70	n/a	n/a	n/a
F89C	F89C STANDARD FOLD PLATES WITH LOW CAP DIVERT AND SMAR	\$ 6,216.00	13%	\$ 5,434.30	\$ 590.00	\$ 560.50	\$ 52.07	n/a	n/a	n/a
BM10	BUSINESS MANAGER - ADMINISTRATIVE WORKST	\$ 3,721.00	13%	\$ 3,237.27	\$ 617.00	\$ 524.45	\$ 48.72	\$ 192.00	\$ 192.00	\$ 17.84
1GW5	5LB INTEGRATED WEIGHING FEATURE	\$ 1,294.00	16%	\$ 1,086.96	n/a	n/a	n/a	n/a	n/a	n/a
SPE-SS1	SENDPRO ENTERPRISE 1 SITE/SINGLE STATION	\$ 8,480.00	13%	\$ 7,377.60	n/a	n/a	n/a	\$ 480.00	\$ 480.00	\$ 44.59
BMS2	BUS MNGR WORKSTATION SW ONLY	\$ 3,836.00	13%	\$ 3,337.32	\$ 134.00	\$ 113.90	\$ 10.58	\$ 708.00	\$ 708.00	\$ 65.77
1FWV	5 LB INTERFACED WEIGHING UNIT	\$ 1,835.00	24%	\$ 1,394.60	n/a	n/a	n/a	n/a	n/a	n/a
W764	W760 STACKER/DRYER ADDRESS PRINTER	\$ 5,287.00	16%	\$ 4,441.08	\$ 357.00	\$ 303.45	\$ 28.19	n/a	n/a	n/a
SVWA	SENDPRO P SERIES CONSOLE W/ SCALE STAND	\$ 2,258.00	16%	\$ 1,896.72	n/a	n/a	n/a	n/a	n/a	n/a
1FY8	DM400 95 LPM	\$ 1,546.00	16%	\$ 1,298.64	n/a	n/a	n/a	n/a	n/a	n/a
T5UC	ADD 1 SITE W/ MULTIPLE WORKSTATIONS	\$ 4,002.00	13%	\$ 3,481.74	n/a	n/a	n/a	\$ 691.00	\$ 691.00	\$ 64.19
W760	STACKER	\$ 2,096.00	16%	\$ 1,760.64	\$ 229.00	\$ 194.65	\$ 18.08	n/a	n/a	n/a
C2C2	SENDPRO C425 - SENDPRO PLUS BUNDLE	\$ 3,081.00	18%	\$ 2,526.42	\$ 30.00	\$ 25.50	\$ 2.37	n/a	n/a	n/a
PB-OL-CPRO	OL CONNECT - PROFESSIONAL LICENSE	\$ 15,000.00	10%	\$ 13,500.00	n/a	n/a	n/a	\$ 3,000.00	\$ 2,550.00	\$ 236.90
T1RV	2D HCSF/INST&TRG/RELAY INTEG PRO ADV	\$ 6,356.00	16%	\$ 5,339.04	\$ 1,055.00	\$ 896.75	\$ 83.31	\$ 950.00	\$ 950.00	\$ 88.26
DICB	DICB - ADDITIONAL DIVERT BIN FOR FACE DOWN PROCESSING	\$ 7,945.00	13%	\$ 6,890.11	\$ 852.00	\$ 809.40	\$ 75.19	n/a	n/a	n/a
HVPS	MAILCENTER POWER STACKER	\$ 2,550.00	16%	\$ 2,142.00	\$ 275.00	\$ 233.75	\$ 21.72	n/a	n/a	n/a
ZH02	10 LB WEIGHING OPTION FOR MP82 SCALE	\$ 1,518.00	16%	\$ 1,275.12	n/a	n/a	n/a	n/a	n/a	n/a
TI2D	2D TOWER SCANNING	\$ 2,862.00	16%	\$ 2,404.08	\$ 1,287.00	\$ 1,093.95	\$ 101.63	n/a	n/a	n/a
SFPT	FEDEX SMARTPOST (25)	\$ 4,580.00	13%	\$ 3,984.60	n/a	n/a	n/a	\$ 791.00	\$ 791.00	\$ 73.48
SGCT	UPS SUREPOST (25)	\$ 4,580.00	13%	\$ 3,984.60	n/a	n/a	n/a	\$ 791.00	\$ 791.00	\$ 73.48
SGMT	UPS DOMESTIC MAIL INNOVATIONS (25)	\$ 4,580.00	13%	\$ 3,984.60	n/a	n/a	n/a	\$ 791.00	\$ 791.00	\$ 73.48
SGWT	UPS DOMESTIC WORLDLEASE (25)	\$ 4,580.00	13%	\$ 3,984.60	n/a	n/a	n/a	\$ 791.00	\$ 791.00	\$ 73.48
SHLT	DHL (US & CANADA) (25)	\$ 4,580.00	13%	\$ 3,984.60	n/a	n/a	n/a	\$ 791.00	\$ 791.00	\$ 73.48
SLBT	3RD PARTY USPS WEB CONNECTOR (25)	\$ 4,580.00	13%	\$ 3,984.60	n/a	n/a	n/a	\$ 1,124.00	\$ 1,124.00	\$ 104.42
SLTT	ERR CERTIFY MAIL PROOF OF DELIVERY (25)	\$ 4,580.00	13%	\$ 3,984.60	n/a	n/a	n/a	\$ 791.00	\$ 791.00	\$ 73.48
SNLT	PUROLATOR (25)	\$ 4,580.00	13%	\$ 3,984.60	n/a	n/a	n/a	\$ 791.00	\$ 791.00	\$ 73.48
SSLZ	ADDITIONAL WORKSTATION LICENSE, SS LIVE	\$ 4,580.00	13%	\$ 3,984.60	n/a	n/a	n/a	\$ 791.00	\$ 791.00	\$ 73.48
TRUM	UPGRADE ARRIVAL SOFTWARE MULTIPLE SITE	\$ 4,580.00	13%	\$ 3,984.60	n/a	n/a	n/a	\$ 1,723.00	\$ 1,723.00	\$ 160.07
F7FS	FIX BEAM OMR BC SCAN HCSF	\$ 2,949.00	16%	\$ 2,477.16	\$ 252.00	\$ 214.20	\$ 19.90	n/a	n/a	n/a
F7TB	TOWER OMR BC SCAN HARDWARE	\$ 2,949.00	16%	\$ 2,477.16	\$ 421.00	\$ 357.85	\$ 33.24	n/a	n/a	n/a
T1RM	TOWER OMR BARCODE SCAN HARDWARE	\$ 2,949.00	16%	\$ 2,477.16	\$ 421.00	\$ 357.85	\$ 33.24	n/a	n/a	n/a
ZHWM	10 LBS. / 5 KG WEIGHING OPTION FOR MP81	\$ 1,483.00	16%	\$ 1,245.72	n/a	n/a	n/a	n/a	n/a	n/a
1FWW	10 LB INTERFACED WEIGHING (UNIT)	\$ 2,280.00	24%	\$ 1,732.80	n/a	n/a	n/a	n/a	n/a	n/a
1GW9	10LB INTEGRATED WEIGHING FEATURE	\$ 1,655.00	16%	\$ 1,390.20	n/a	n/a	n/a	n/a	n/a	n/a
ZH07	15 LB WEIGHING OPTION FOR MP3W SCALE	\$ 1,935.00	16%	\$ 1,625.40	n/a	n/a	n/a	n/a	n/a	n/a
T1RY	2D TOWER/INST& TRG/INTEGRITY EXPRESS	\$ 3,298.00	15%	\$ 2,803.30	\$ 1,287.00	\$ 1,093.95	\$ 101.63	n/a	n/a	n/a
T2X3	UPGRADE ARRIVAL SOFTWARE SINGLE SITE	\$ 5,284.00	13%	\$ 4,597.08	n/a	n/a	n/a	\$ 913.00	\$ 913.00	\$ 84.82
C5CC	SENDPRO C AUTO 95	\$ 3,601.00	16%	\$ 3,024.84	\$ 389.00	\$ 330.65	\$ 30.72	n/a	n/a	n/a
SSZ2	PLANET PRESS INTERFACE 2 LOCATIONS	\$ 8,100.00	12%	\$ 7,117.47	n/a	n/a	n/a	\$ 1,482.00	\$ 1,482.00	\$ 137.68
PB-OL-CENT-UPG	UPGRADE TO OL CONNECT ENTERPRISE	\$ 20,075.00	10%	\$ 18,067.50	n/a	n/a	n/a	\$ 8,083.00	\$ 6,870.55	\$ 638.28
1FWX	15 LB INTERFACED WEIGHING (UNIT)	\$ 2,615.00	24%	\$ 1,987.40	n/a	n/a	n/a	n/a	n/a	n/a
1FW5	15 LB INTERFACE WEIGH (LEFT/RIGHT UNIT)	\$ 2,615.00	24%	\$ 1,987.40	n/a	n/a	n/a	n/a	n/a	n/a
SGKX	DYMANEX (10)	\$ 5,724.00	13%	\$ 4,979.88	n/a	n/a	n/a	\$ 988.00	\$ 988.00	\$ 91.79
SGLX	SAMEDAY (10)	\$ 5,724.00	13%	\$ 4,979.88	n/a	n/a	n/a	\$ 988.00	\$ 988.00	\$ 91.79
SGNX	TNT (10)	\$ 5,724.00	13%	\$ 4,979.88	n/a	n/a	n/a	\$ 988.00	\$ 988.00	\$ 91.79
SGSX	GOLDEN STATE OVERNIGHT (10)	\$ 5,724.00	13%	\$ 4,979.88	n/a	n/a	n/a	\$ 988.00	\$ 988.00	\$ 91.79
SGTX	UPS AIR FREIGHT (10)	\$ 5,724.00	13%	\$ 4,979.88	n/a	n/a	n/a	\$ 988.00	\$ 988.00	\$ 91.79
SHA1	ACE (1)	\$ 5,724.00	13%	\$ 4,979.88	n/a	n/a	n/a	\$ 988.00	\$ 988.00	\$ 91.79
SHNX	XPO (10)	\$ 5,724.00	13%	\$ 4,979.88	n/a	n/a	n/a	\$ 988.00	\$ 988.00	\$ 91.79
SHRX	LONESTAR (10)	\$ 5,724.00	13%	\$ 4,979.88	n/a	n/a	n/a	\$ 988.00	\$ 988.00	\$ 91.79
SHTX	ATS (10)	\$ 5,724.00	13%	\$ 4,979.88	n/a	n/a	n/a	\$ 988.00	\$ 988.00	\$ 91.79
SLH1	HAZARDOUS MATERIALS (1)	\$ 5,724.00	13%	\$ 4,979.88	n/a	n/a	n/a	\$ 988.00	\$ 988.00	\$ 91.79
SNBX	BAX GLOBAL (10)	\$ 5,724.00	13%	\$ 4,979.88	n/a	n/a	n/a	\$ 988.00	\$ 988.00	\$ 91.79
SNEX	EASTERN CONNECTION (10)	\$ 5,724.00	13%	\$ 4,979.88	n/a	n/a	n/a	\$ 988.00	\$ 988.00	\$ 91.79

PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL MONTHLY EQUIPMENT MAINTENANCE	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWARE MAINTENANCE
SNGX	GLOBALTRANZ (10)	\$ 5,724.00	13%	\$ 4,979.88	n/a	n/a	n/a	\$ 988.00	\$ 988.00	\$ 91.79
SNHX	LTL CZARLITE RATE BOL (PER CARRIER) (10)	\$ 5,724.00	13%	\$ 4,979.88	n/a	n/a	n/a	\$ 988.00	\$ 988.00	\$ 91.79
SNJX	MISCELLANEOUS DOMESTIC CARRIERS (10)	\$ 5,724.00	13%	\$ 4,979.88	n/a	n/a	n/a	\$ 988.00	\$ 988.00	\$ 91.79
SNMX	MIDLAND COURIER (10)	\$ 5,724.00	13%	\$ 4,979.88	n/a	n/a	n/a	\$ 988.00	\$ 988.00	\$ 91.79
SNRX	ONTRAC (10)	\$ 5,724.00	13%	\$ 4,979.88	n/a	n/a	n/a	\$ 988.00	\$ 988.00	\$ 91.79
SNSX	SPEE-DEE (10)	\$ 5,724.00	13%	\$ 4,979.88	n/a	n/a	n/a	\$ 988.00	\$ 988.00	\$ 91.79
SNUX	DICOM (10)	\$ 5,724.00	13%	\$ 4,979.88	n/a	n/a	n/a	\$ 988.00	\$ 988.00	\$ 91.79
SNVX	VELOCITY (10)	\$ 5,724.00	13%	\$ 4,979.88	n/a	n/a	n/a	\$ 988.00	\$ 988.00	\$ 91.79
SNYX	ICS COURIER (10)	\$ 5,724.00	13%	\$ 4,979.88	n/a	n/a	n/a	\$ 988.00	\$ 988.00	\$ 91.79
SNZX	CARDINAL COURIER (10)	\$ 5,724.00	13%	\$ 4,979.88	n/a	n/a	n/a	\$ 988.00	\$ 988.00	\$ 91.79
SSH1	ADDITIONAL LOCATION (1) PRICE PER LOC.	\$ 5,724.00	13%	\$ 4,979.88	n/a	n/a	n/a	\$ 988.00	\$ 988.00	\$ 91.79
SSHX	ADDITIONAL LOCATIONS (10) PRICE PER LOC.	\$ 5,724.00	13%	\$ 4,979.88	n/a	n/a	n/a	\$ 988.00	\$ 988.00	\$ 91.79
DF80	DF800 - OFFICERIGHT FOLDER	\$ 5,095.00	16%	\$ 4,279.80	\$ 542.00	\$ 460.70	\$ 42.80	n/a	n/a	n/a
F7MT	INTERFACE FOR CONNECT+ 1000/2000	\$ 3,768.00	16%	\$ 3,165.12	n/a	n/a	n/a	n/a	n/a	n/a
F7MU	INTERFACE FOR CONNECT+ 3000	\$ 3,768.00	16%	\$ 3,165.12	n/a	n/a	n/a	n/a	n/a	n/a
ZH03	15 LB WEIGHING OPTION FOR MP82 SCALE	\$ 2,056.00	16%	\$ 1,727.04	n/a	n/a	n/a	n/a	n/a	n/a
ZHWH	15 LBS. / 7 KG WEIGHING OPTION FOR MP81	\$ 2,056.00	16%	\$ 1,727.04	n/a	n/a	n/a	n/a	n/a	n/a
1FZ9	120 LPM FEATURE	\$ 2,399.00	16%	\$ 2,015.16	n/a	n/a	n/a	n/a	n/a	n/a
1FW6	30 LB INTERFACE WEIGH W/EXTERNAL DISPLAY	\$ 2,990.00	24%	\$ 2,272.40	n/a	n/a	n/a	n/a	n/a	n/a
DT3S	W985 CONVEYER STACKER FOR TABBER	\$ 4,042.00	16%	\$ 3,395.28	\$ 340.00	\$ 289.00	\$ 26.85	n/a	n/a	n/a
SDTK	SOFTWARE DEVELOPER TOOL KIT	\$ 11,443.00	13%	\$ 9,955.41	n/a	n/a	n/a	n/a	n/a	n/a
CZC1	SENDPRO C425 - SENDPRO BUNDLE	\$ 2,462.00	24%	\$ 1,871.12	\$ 30.00	\$ 25.50	\$ 2.37	n/a	n/a	n/a
SHH1	THIRD PARTY HAZMAT CONNECTOR (1)	\$ 6,869.00	13%	\$ 5,976.03	n/a	n/a	n/a	\$ 1,186.00	\$ 1,186.00	\$ 110.18
SFPL	FEDEX SMARTPOST (50)	\$ 6,869.00	13%	\$ 5,976.03	n/a	n/a	n/a	\$ 1,186.00	\$ 1,186.00	\$ 110.18
SGCL	UPS SUREPOST (50)	\$ 6,869.00	13%	\$ 5,976.03	n/a	n/a	n/a	\$ 1,186.00	\$ 1,186.00	\$ 110.18
SGML	UPS DOMESTIC MAIL INNOVATIONS (50)	\$ 6,869.00	13%	\$ 5,976.03	n/a	n/a	n/a	\$ 1,186.00	\$ 1,186.00	\$ 110.18
SGWL	UPS DOMESTIC WORLDDEASE (50)	\$ 6,869.00	13%	\$ 5,976.03	n/a	n/a	n/a	\$ 1,186.00	\$ 1,186.00	\$ 110.18
SHLL	DHL (US & CANADA) (50)	\$ 6,869.00	13%	\$ 5,976.03	n/a	n/a	n/a	\$ 1,186.00	\$ 1,186.00	\$ 110.18
SLBL	3RD PARTY USPS WEB CONNNECTOR (50)	\$ 6,869.00	13%	\$ 5,976.03	n/a	n/a	n/a	\$ 1,685.00	\$ 1,685.00	\$ 156.54
SLTL	ERR CERTIFY MAIL PROOF OF DELIVERY (50)	\$ 6,869.00	13%	\$ 5,976.03	n/a	n/a	n/a	\$ 1,186.00	\$ 1,186.00	\$ 110.18
SNLL	PUROLATOR (50)	\$ 6,869.00	13%	\$ 5,976.03	n/a	n/a	n/a	\$ 1,186.00	\$ 1,186.00	\$ 110.18
SSY1	PLANETPRESS/ERR LICENSE 1 LOCATION	\$ 9,720.00	12%	\$ 8,540.96	n/a	n/a	n/a	\$ 1,779.00	\$ 1,779.00	\$ 165.27
TIRD	90 IN TABLE W/SHELF	\$ 5,250.00	16%	\$ 4,410.00	n/a	n/a	n/a	n/a	n/a	n/a
BM52	CLIENT HOST WS W/PANEL MONITOR	\$ 6,950.00	13%	\$ 6,046.50	\$ 617.00	\$ 524.45	\$ 48.72	\$ 649.00	\$ 649.00	\$ 60.29
1FW7	70 LB INTERFACE WEIGH W/EXTERNAL DISPLAY	\$ 3,335.00	24%	\$ 2,534.60	n/a	n/a	n/a	n/a	n/a	n/a
TIBB	HORIZONTAL BELT STACKER	\$ 4,460.00	16%	\$ 3,746.40	\$ 251.00	\$ 213.35	\$ 19.82	n/a	n/a	n/a
TIFS	FLAT SEALER	\$ 4,529.00	16%	\$ 3,804.36	n/a	n/a	n/a	n/a	n/a	n/a
SSZV	PLANET PRESS INTERFACE 5 LOCATIONS	\$ 10,800.00	12%	\$ 9,489.96	n/a	n/a	n/a	\$ 1,976.00	\$ 1,976.00	\$ 183.57
DF90	DF900 - OFFICERIGHT FOLDER W/CONVEYOR ST	\$ 6,498.00	16%	\$ 5,458.32	\$ 813.00	\$ 691.05	\$ 64.20	n/a	n/a	n/a
ZH13	30 LB WEIGHING OPTION FOR MP30 SCALE	\$ 2,989.00	16%	\$ 2,510.76	n/a	n/a	n/a	n/a	n/a	n/a
T5SX	ADD 10 SITES W/ SINGLE WORKSTATION	\$ 7,957.00	13%	\$ 6,922.59	n/a	n/a	n/a	\$ 1,374.00	\$ 1,374.00	\$ 127.65
DLA3	OMATION 210 HIGH SPEED LETTER OPENER W/ INSTALL & TRAINI	\$ 6,354.00	16%	\$ 5,337.36	\$ 671.00	\$ 570.35	\$ 52.99	n/a	n/a	n/a
DICA	DICA - FACE DOWN EXIT 1 DIVERT	\$ 14,800.00	13%	\$ 12,856.24	\$ 852.00	\$ 809.40	\$ 75.19	n/a	n/a	n/a
ZH15	70 LB WEIGHING OPTION FOR MP49 SCALE	\$ 3,334.00	16%	\$ 2,800.56	n/a	n/a	n/a	n/a	n/a	n/a
SHA2	ACE (2)	\$ 8,586.00	13%	\$ 7,469.82	n/a	n/a	n/a	\$ 1,482.00	\$ 1,482.00	\$ 137.68
SLH2	HAZARDOUS MATERIALS (2)	\$ 8,586.00	13%	\$ 7,469.82	n/a	n/a	n/a	\$ 1,482.00	\$ 1,482.00	\$ 137.68
DLA2	DL200 LETTER OPENER	\$ 3,601.00	16%	\$ 3,024.84	\$ 298.00	\$ 253.30	\$ 23.53	n/a	n/a	n/a
C5C1	SENDPRO C AUTO 120	\$ 6,052.00	16%	\$ 5,083.68	\$ 419.00	\$ 356.15	\$ 33.09	n/a	n/a	n/a
F89B	F89B- AUTOMATIC FOLD CAPABILITY	\$ 15,558.00	13%	\$ 13,535.46	n/a	n/a	n/a	n/a	n/a	n/a
SFPC	FEDEX SMARTPOST (100)	\$ 9,159.00	13%	\$ 7,968.33	n/a	n/a	n/a	\$ 1,581.00	\$ 1,581.00	\$ 146.88
SGCC	UPS SUREPOST (100)	\$ 9,159.00	13%	\$ 7,968.33	n/a	n/a	n/a	\$ 1,581.00	\$ 1,581.00	\$ 146.88
SGMC	UPS DOMESTIC MAIL INNOVATIONS (100)	\$ 9,159.00	13%	\$ 7,968.33	n/a	n/a	n/a	\$ 1,581.00	\$ 1,581.00	\$ 146.88
SGWC	UPS DOMESTIC WORLDDEASE (100)	\$ 9,159.00	13%	\$ 7,968.33	n/a	n/a	n/a	\$ 1,581.00	\$ 1,581.00	\$ 146.88
SLTC	ERR CERTIFY MAIL PROOF OF DELIVERY (100)	\$ 9,159.00	13%	\$ 7,968.33	n/a	n/a	n/a	\$ 1,581.00	\$ 1,581.00	\$ 146.88
TIBD	TANDEM HORIZONTAL BELT STACKER	\$ 5,896.00	16%	\$ 4,952.64	\$ 251.00	\$ 213.35	\$ 19.82	n/a	n/a	n/a
F89F	F89F - 2D CAMERA SCANNER	\$ 16,539.00	13%	\$ 14,392.57	\$ 1,124.00	\$ 1,067.80	\$ 99.20	n/a	n/a	n/a
ZHA3	30 LB WEIGHING OPTION FOR MT30 SCALE	\$ 3,230.00	16%	\$ 2,713.20	n/a	n/a	n/a	n/a	n/a	n/a
1FW8	149 LB INTERFACED WEIGHING	\$ 4,615.00	24%	\$ 3,507.40	n/a	n/a	n/a	n/a	n/a	n/a
DLA4	OMATION 410 HIGH SPEED LETTER OPENER WITH PRINTER. INCLU	\$ 10,791.00	16%	\$ 9,064.44	\$ 1,151.00	\$ 978.35	\$ 90.89	n/a	n/a	n/a
T2X1	SINGLE SITE UNLIMITED WORKSTATION	\$ 9,863.00	13%	\$ 8,580.81	n/a	n/a	n/a	\$ 1,703.00	\$ 1,703.00	\$ 158.21
C5C3	SENDPRO AUTOFEED PRO SHIPPING	\$ 6,681.00	16%	\$ 5,612.04	\$ 456.00	\$ 387.60	\$ 36.01	n/a	n/a	n/a
T19C	BOOKLET FEEDER	\$ 6,324.00	16%	\$ 5,312.16	\$ 690.00	\$ 586.50	\$ 54.49	n/a	n/a	n/a
T19F	RELAY 9000 BELT STACKER	\$ 6,324.00	16%	\$ 5,312.16	\$ 690.00	\$ 586.50	\$ 54.49	n/a	n/a	n/a
SHH2	THIRD PARTY HAZMAT CONNECTOR (2)	\$ 10,304.00	13%	\$ 8,964.48	n/a	n/a	n/a	\$ 1,779.00	\$ 1,779.00	\$ 165.27

PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL MONTHLY EQUIPMENT MAINTENANCE	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWARE MAINTENANCE
SGF1	FEDEX TRANSBORDER (1)	\$ 10,304.00	13%	\$ 8,964.48	n/a	n/a	n/a	\$ 1,779.00	\$ 1,779.00	\$ 165.27
SLD1	UPS TRADE DIRECT/CROSS BORDER CONS.(1)	\$ 10,304.00	13%	\$ 8,964.48	n/a	n/a	n/a	\$ 1,779.00	\$ 1,779.00	\$ 165.27
SL1	SHIP TO HOLD (1)	\$ 10,304.00	13%	\$ 8,964.48	n/a	n/a	n/a	\$ 1,779.00	\$ 1,779.00	\$ 165.27
SLY1	BLACK BOX SDK (1)	\$ 10,304.00	13%	\$ 8,964.48	n/a	n/a	n/a	\$ 1,779.00	\$ 1,779.00	\$ 165.27
C5C2	SENDPRO C AUTO PRO MAILING	\$ 6,968.00	16%	\$ 5,853.12	\$ 637.00	\$ 541.45	\$ 50.30	n/a	n/a	n/a
ZHB5	70 LB WEIGHING OPTION FOR MT70 SCALE	\$ 3,601.00	16%	\$ 3,024.84	n/a	n/a	n/a	n/a	n/a	n/a
BMS1	BUS MNGR HOST WORKSTATION SW	\$ 10,607.00	13%	\$ 9,228.09	\$ 134.00	\$ 113.90	\$ 10.58	\$ 1,234.00	\$ 1,234.00	\$ 114.64
SSZX	PLANET PRESS INTERFACE 10 LOCATIONS	\$ 16,200.00	12%	\$ 14,234.94	n/a	n/a	n/a	\$ 2,964.00	\$ 2,964.00	\$ 275.36
TI25	RELAY 2500 W/INSTALL & TRAINING	\$ 9,845.00	18%	\$ 8,072.90	\$ 999.00	\$ 849.15	\$ 78.89	n/a	n/a	n/a
PB-OL-CENT	OL CONNECT – ENTERPRISE LICENSE	\$ 40,145.00	10%	\$ 36,130.50	n/a	n/a	n/a	\$ 8,083.00	\$ 6,870.55	\$ 638.28
SSY2	PLANETPRESS/ERR LICENSE 2 LOCATIONS	\$ 16,200.00	12%	\$ 14,234.94	n/a	n/a	n/a	\$ 2,964.00	\$ 2,964.00	\$ 275.36
TI9G	RELAY 9000 2D / 1D SCANNER (2 POSITIONS-INCLUDES LARGE TR	\$ 7,136.00	16%	\$ 5,994.24	\$ 778.00	\$ 661.30	\$ 61.44	n/a	n/a	n/a
SGKT	DYMANEX (25)	\$ 11,448.00	13%	\$ 9,959.76	n/a	n/a	n/a	\$ 1,976.00	\$ 1,976.00	\$ 183.57
SGLT	SAMEDAY (25)	\$ 11,448.00	13%	\$ 9,959.76	n/a	n/a	n/a	\$ 1,976.00	\$ 1,976.00	\$ 183.57
SGNT	TNT (25)	\$ 11,448.00	13%	\$ 9,959.76	n/a	n/a	n/a	\$ 1,976.00	\$ 1,976.00	\$ 183.57
SGST	GOLDEN STATE OVERNIGHT (25)	\$ 11,448.00	13%	\$ 9,959.76	n/a	n/a	n/a	\$ 1,976.00	\$ 1,976.00	\$ 183.57
SGTT	UPS AIR FREIGHT (25)	\$ 11,448.00	13%	\$ 9,959.76	n/a	n/a	n/a	\$ 1,976.00	\$ 1,976.00	\$ 183.57
SHAV	ACE (5)	\$ 11,448.00	13%	\$ 9,959.76	n/a	n/a	n/a	\$ 1,976.00	\$ 1,976.00	\$ 183.57
SHLC	DHL (US & CANADA) (100)	\$ 11,448.00	13%	\$ 9,959.76	n/a	n/a	n/a	\$ 1,976.00	\$ 1,976.00	\$ 183.57
SHNT	XPO (25)	\$ 11,448.00	13%	\$ 9,959.76	n/a	n/a	n/a	\$ 1,976.00	\$ 1,976.00	\$ 183.57
SHRT	LONESTAR (25)	\$ 11,448.00	13%	\$ 9,959.76	n/a	n/a	n/a	\$ 1,976.00	\$ 1,976.00	\$ 183.57
SHTT	ATS (25)	\$ 11,448.00	13%	\$ 9,959.76	n/a	n/a	n/a	\$ 1,976.00	\$ 1,976.00	\$ 183.57
SLBC	3RD PARTY USPS WEB CONNECTOR (100)	\$ 11,448.00	13%	\$ 9,959.76	n/a	n/a	n/a	\$ 2,247.00	\$ 2,247.00	\$ 208.75
SLHV	HAZARDOUS MATERIALS (5)	\$ 11,448.00	13%	\$ 9,959.76	n/a	n/a	n/a	\$ 1,976.00	\$ 1,976.00	\$ 183.57
SNBT	BAX GLOBAL (25)	\$ 11,448.00	13%	\$ 9,959.76	n/a	n/a	n/a	\$ 1,976.00	\$ 1,976.00	\$ 183.57
SNET	EASTERN CONNECTION (25)	\$ 11,448.00	13%	\$ 9,959.76	n/a	n/a	n/a	\$ 1,976.00	\$ 1,976.00	\$ 183.57
SNGT	GLOBALTRANZ (25)	\$ 11,448.00	13%	\$ 9,959.76	n/a	n/a	n/a	\$ 1,976.00	\$ 1,976.00	\$ 183.57
SNHT	LTL CZARLITE RATE BOL (PER CARRIER) (25)	\$ 11,448.00	13%	\$ 9,959.76	n/a	n/a	n/a	\$ 1,976.00	\$ 1,976.00	\$ 183.57
SNJT	MISCELLANEOUS DOMESTIC CARRIERS (25)	\$ 11,448.00	13%	\$ 9,959.76	n/a	n/a	n/a	\$ 1,976.00	\$ 1,976.00	\$ 183.57
SNLC	PUROLATOR (100)	\$ 11,448.00	13%	\$ 9,959.76	n/a	n/a	n/a	\$ 1,976.00	\$ 1,976.00	\$ 183.57
SNMT	MIDLAND COURIER (25)	\$ 11,448.00	13%	\$ 9,959.76	n/a	n/a	n/a	\$ 1,976.00	\$ 1,976.00	\$ 183.57
SNRT	ONTRAC (25)	\$ 11,448.00	13%	\$ 9,959.76	n/a	n/a	n/a	\$ 1,976.00	\$ 1,976.00	\$ 183.57
SNST	SPEE-DEE (25)	\$ 11,448.00	13%	\$ 9,959.76	n/a	n/a	n/a	\$ 1,976.00	\$ 1,976.00	\$ 183.57
SNUT	DICOM (25)	\$ 11,448.00	13%	\$ 9,959.76	n/a	n/a	n/a	\$ 1,976.00	\$ 1,976.00	\$ 183.57
SNVT	VELOCITY (25)	\$ 11,448.00	13%	\$ 9,959.76	n/a	n/a	n/a	\$ 1,976.00	\$ 1,976.00	\$ 183.57
SNYT	ICS COURIER (25)	\$ 11,448.00	13%	\$ 9,959.76	n/a	n/a	n/a	\$ 1,976.00	\$ 1,976.00	\$ 183.57
SNZT	CARDINAL COURIER (25)	\$ 11,448.00	13%	\$ 9,959.76	n/a	n/a	n/a	\$ 1,976.00	\$ 1,976.00	\$ 183.57
APSJ	CONNECT+ 270 LPM SPEED	\$ 6,675.00	31%	\$ 4,605.75	n/a	n/a	n/a	n/a	n/a	n/a
F89L	F89L - 2D TOP SCANNING FOR ENCLOSURE FEEDER	\$ 21,315.00	13%	\$ 18,500.14	\$ 1,124.00	\$ 1,067.80	\$ 99.20	n/a	n/a	n/a
AR100	ADDRESSRIGHT 100 PRINTER (< 300K CYCLES/MO)	\$ 10,647.00	16%	\$ 8,943.48	\$ 1,064.00	\$ 904.40	\$ 84.02	n/a	n/a	n/a
TI45	RELAY 4500 W/INSTALL & TRAINING	\$ 17,394.00	18%	\$ 14,263.08	\$ 1,872.00	\$ 1,591.20	\$ 147.82	n/a	n/a	n/a
DIMS	DI2000 FILE BASED MICROSERVER	\$ 18,780.00	13%	\$ 16,338.60	\$ 1,707.00	\$ 1,450.95	\$ 134.79	n/a	n/a	n/a
SHHV	THIRD PARTY HAZMAT CONNECTOR (5)	\$ 13,738.00	13%	\$ 11,952.06	n/a	n/a	n/a	\$ 2,372.00	\$ 2,372.00	\$ 220.36
APKM1	UNLIMITED ACCOUNTING FOR PSERIES	\$ 6,480.00	16%	\$ 5,443.20	n/a	n/a	n/a	n/a	n/a	n/a
SSZT	PLANET PRESS INTERFACE 25 LOCATIONS	\$ 21,600.00	12%	\$ 18,979.92	n/a	n/a	n/a	\$ 3,952.00	\$ 3,952.00	\$ 367.14
APSL	2000 160/95LPM	\$ 8,335.00	16%	\$ 7,001.40	n/a	n/a	n/a	n/a	n/a	n/a
TIHC	HIGH CAPACITY SHEET FEEDER	\$ 7,894.00	16%	\$ 6,630.96	\$ 976.00	\$ 829.60	\$ 77.07	n/a	n/a	n/a
TI5P	FILE BASED PROCESSING W/O PC	\$ 10,304.00	15%	\$ 8,758.40	\$ 362.00	\$ 307.70	\$ 28.59	\$ 375.00	\$ 375.00	\$ 34.84
DIST	DIST - FILE BASED PROCESSING	\$ 29,020.00	13%	\$ 25,201.25	\$ 3,328.00	\$ 3,161.60	\$ 293.71	n/a	n/a	n/a
TI35	RELAY 3500 W/INSTALL & TRAINING	\$ 14,532.00	18%	\$ 11,916.24	\$ 1,373.00	\$ 1,167.05	\$ 108.42	n/a	n/a	n/a
OM306	306 LETTER OPENER	\$ 17,745.00	16%	\$ 14,905.80	\$ 1,560.00	\$ 1,326.00	\$ 123.19	n/a	n/a	n/a
TI9J	RELAY 9000 OMR/BARCODE SCANNER	\$ 10,350.00	16%	\$ 8,694.00	\$ 1,129.00	\$ 959.65	\$ 89.15	n/a	n/a	n/a
TI6P	FILE BASED PROCESSING W/ PC	\$ 11,448.00	15%	\$ 9,730.80	\$ 863.00	\$ 733.55	\$ 68.15	\$ 375.00	\$ 375.00	\$ 34.84
SGF2	FEDEX TRANSBORDER (2)	\$ 17,172.00	13%	\$ 14,939.64	n/a	n/a	n/a	\$ 2,964.00	\$ 2,964.00	\$ 275.36
SGKL	DYMANEX (50)	\$ 17,172.00	13%	\$ 14,939.64	n/a	n/a	n/a	\$ 2,964.00	\$ 2,964.00	\$ 275.36
SGLL	SAMEDAY (50)	\$ 17,172.00	13%	\$ 14,939.64	n/a	n/a	n/a	\$ 2,964.00	\$ 2,964.00	\$ 275.36
SGNL	TNT (50)	\$ 17,172.00	13%	\$ 14,939.64	n/a	n/a	n/a	\$ 2,964.00	\$ 2,964.00	\$ 275.36
SGSL	GOLDEN STATE OVERNIGHT (50)	\$ 17,172.00	13%	\$ 14,939.64	n/a	n/a	n/a	\$ 2,964.00	\$ 2,964.00	\$ 275.36
SGTL	UPS AIR FREIGHT (50)	\$ 17,172.00	13%	\$ 14,939.64	n/a	n/a	n/a	\$ 2,964.00	\$ 2,964.00	\$ 275.36
SHAX	ACE (10)	\$ 17,172.00	13%	\$ 14,939.64	n/a	n/a	n/a	\$ 2,964.00	\$ 2,964.00	\$ 275.36
SHNL	XPO (50)	\$ 17,172.00	13%	\$ 14,939.64	n/a	n/a	n/a	\$ 2,964.00	\$ 2,964.00	\$ 275.36
SHRL	LONESTAR (50)	\$ 17,172.00	13%	\$ 14,939.64	n/a	n/a	n/a	\$ 2,964.00	\$ 2,964.00	\$ 275.36
SHTL	ATS (50)	\$ 17,172.00	13%	\$ 14,939.64	n/a	n/a	n/a	\$ 2,964.00	\$ 2,964.00	\$ 275.36
SLD2	UPS TRADE DIRECT/CROSS BORDER CONS. (2)	\$ 17,172.00	13%	\$ 14,939.64	n/a	n/a	n/a	\$ 2,964.00	\$ 2,964.00	\$ 275.36

PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL MONTHLY EQUIPMENT MAINTENANCE	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWARE MAINTENANCE
SLHX	HAZARDOUS MATERIALS (10)	\$ 17,172.00	13%	\$ 14,939.64	n/a	n/a	n/a	\$ 2,964.00	\$ 2,964.00	\$ 275.36
SLL2	SHIP TO HOLD (2)	\$ 17,172.00	13%	\$ 14,939.64	n/a	n/a	n/a	\$ 3,370.00	\$ 3,370.00	\$ 313.07
SLY2	BLACK BOX SDK (2)	\$ 17,172.00	13%	\$ 14,939.64	n/a	n/a	n/a	\$ 2,964.00	\$ 2,964.00	\$ 275.36
SNBL	BAX GLOBAL (50)	\$ 17,172.00	13%	\$ 14,939.64	n/a	n/a	n/a	\$ 2,964.00	\$ 2,964.00	\$ 275.36
SNEL	EASTERN CONNECTION (50)	\$ 17,172.00	13%	\$ 14,939.64	n/a	n/a	n/a	\$ 2,964.00	\$ 2,964.00	\$ 275.36
SNGL	GLOBALTRANZ (50)	\$ 17,172.00	13%	\$ 14,939.64	n/a	n/a	n/a	\$ 2,964.00	\$ 2,964.00	\$ 275.36
SNHL	LTL CZARLITE RATE BOL (PER CARRIER) (50)	\$ 17,172.00	13%	\$ 14,939.64	n/a	n/a	n/a	\$ 2,964.00	\$ 2,964.00	\$ 275.36
SNJL	MISCELLANEOUS DOMESTIC CARRIERS (50)	\$ 17,172.00	13%	\$ 14,939.64	n/a	n/a	n/a	\$ 2,964.00	\$ 2,964.00	\$ 275.36
SNML	MIDLAND COURIER (50)	\$ 17,172.00	13%	\$ 14,939.64	n/a	n/a	n/a	\$ 2,964.00	\$ 2,964.00	\$ 275.36
SNRL	ONTRAC (50)	\$ 17,172.00	13%	\$ 14,939.64	n/a	n/a	n/a	\$ 2,964.00	\$ 2,964.00	\$ 275.36
SNSL	SPEE-DEE (50)	\$ 17,172.00	13%	\$ 14,939.64	n/a	n/a	n/a	\$ 2,964.00	\$ 2,964.00	\$ 275.36
SNUL	DICOM (50)	\$ 17,172.00	13%	\$ 14,939.64	n/a	n/a	n/a	\$ 2,964.00	\$ 2,964.00	\$ 275.36
SNVL	VELOCITY (50)	\$ 17,172.00	13%	\$ 14,939.64	n/a	n/a	n/a	\$ 2,964.00	\$ 2,964.00	\$ 275.36
SNYL	ICS COURIER (50)	\$ 17,172.00	13%	\$ 14,939.64	n/a	n/a	n/a	\$ 2,964.00	\$ 2,964.00	\$ 275.36
SNZL	CARDINAL COURIER (50)	\$ 17,172.00	13%	\$ 14,939.64	n/a	n/a	n/a	\$ 2,964.00	\$ 2,964.00	\$ 275.36
SSZC	PLANET PRESS INTERFACE 100 LOCATIONS	\$ 27,000.00	12%	\$ 23,724.90	n/a	n/a	n/a	\$ 4,940.00	\$ 4,940.00	\$ 458.93
SSZE	PLANET PRESS INTERFACE ENTERPRISE	\$ 27,000.00	12%	\$ 23,724.90	n/a	n/a	n/a	\$ 4,940.00	\$ 4,940.00	\$ 458.93
SSZL	PLANET PRESS INTERFACE 50 LOCATIONS	\$ 27,000.00	12%	\$ 23,724.90	n/a	n/a	n/a	\$ 4,940.00	\$ 4,940.00	\$ 458.93
AR200	ADDRESSRIGHT 200 (< 600K CYCLES/MO)	\$ 16,600.00	16%	\$ 13,944.00	\$ 1,810.00	\$ 1,538.50	\$ 142.93	n/a	n/a	n/a
APSM	2000 180/115LPM	\$ 10,835.00	16%	\$ 9,101.40	n/a	n/a	n/a	n/a	n/a	n/a
OM306S	306S LETTER OPENER W/SORT	\$ 21,179.00	16%	\$ 17,790.36	\$ 1,872.00	\$ 1,591.20	\$ 147.82	n/a	n/a	n/a
TRMM	MULTIPLE SITE UNLIMITED WORKSTATION	\$ 19,720.00	13%	\$ 17,156.40	n/a	n/a	n/a	\$ 3,404.00	\$ 3,404.00	\$ 316.23
SHHX	THIRD PARTY HAZMAT CONNECTOR (10)	\$ 20,607.00	13%	\$ 17,928.09	n/a	n/a	n/a	\$ 3,557.00	\$ 3,557.00	\$ 330.45
SSYV	PLANETPRESS/ERR LICENSE 5 LOCATIONS	\$ 32,400.00	12%	\$ 28,469.88	n/a	n/a	n/a	\$ 5,928.00	\$ 5,928.00	\$ 550.71
SFPE	FEDEX SMARTPOST (ENTERPRISE)	\$ 22,896.00	13%	\$ 19,919.52	n/a	n/a	n/a	\$ 3,952.00	\$ 3,952.00	\$ 367.14
SGCE	UPS SUREPOST (ENTERPRISE)	\$ 22,896.00	13%	\$ 19,919.52	n/a	n/a	n/a	\$ 3,952.00	\$ 3,952.00	\$ 367.14
SGKC	DYMANEX (100)	\$ 22,896.00	13%	\$ 19,919.52	n/a	n/a	n/a	\$ 3,952.00	\$ 3,952.00	\$ 367.14
SGLC	SAMEDAY (100)	\$ 22,896.00	13%	\$ 19,919.52	n/a	n/a	n/a	\$ 3,952.00	\$ 3,952.00	\$ 367.14
SGME	UPS DOMESTIC MAIL INNOVATION(ENTERPRISE)	\$ 22,896.00	13%	\$ 19,919.52	n/a	n/a	n/a	\$ 3,952.00	\$ 3,952.00	\$ 367.14
SGNC	TNT (100)	\$ 22,896.00	13%	\$ 19,919.52	n/a	n/a	n/a	\$ 3,952.00	\$ 3,952.00	\$ 367.14
SGSC	GOLDEN STATE OVERNIGHT (100)	\$ 22,896.00	13%	\$ 19,919.52	n/a	n/a	n/a	\$ 3,952.00	\$ 3,952.00	\$ 367.14
SGTC	UPS AIR FREIGHT (100)	\$ 22,896.00	13%	\$ 19,919.52	n/a	n/a	n/a	\$ 3,952.00	\$ 3,952.00	\$ 367.14
SGWE	UPS DOMESTIC WORLDLEASE (ENTERPRISE)	\$ 22,896.00	13%	\$ 19,919.52	n/a	n/a	n/a	\$ 3,952.00	\$ 3,952.00	\$ 367.14
SHAT	ACE (25)	\$ 22,896.00	13%	\$ 19,919.52	n/a	n/a	n/a	\$ 3,952.00	\$ 3,952.00	\$ 367.14
SHLE	DHL (US & CANADA) (ENTERPRISE)	\$ 22,896.00	13%	\$ 19,919.52	n/a	n/a	n/a	\$ 3,952.00	\$ 3,952.00	\$ 367.14
SHNC	XPO (100)	\$ 22,896.00	13%	\$ 19,919.52	n/a	n/a	n/a	\$ 3,952.00	\$ 3,952.00	\$ 367.14
SHRC	LONESTAR (100)	\$ 22,896.00	13%	\$ 19,919.52	n/a	n/a	n/a	\$ 3,952.00	\$ 3,952.00	\$ 367.14
SHTC	ATS (100)	\$ 22,896.00	13%	\$ 19,919.52	n/a	n/a	n/a	\$ 3,952.00	\$ 3,952.00	\$ 367.14
SLBE	3RD PARTY USPS WEB CONNECT (ENTERPRISE)	\$ 22,896.00	13%	\$ 19,919.52	n/a	n/a	n/a	\$ 3,952.00	\$ 3,952.00	\$ 367.14
SLHT	HAZARDOUS MATERIALS (25)	\$ 22,896.00	13%	\$ 19,919.52	n/a	n/a	n/a	\$ 3,952.00	\$ 3,952.00	\$ 367.14
SLTE	ERR CERTIFY MAIL PROOF DELIVERY	\$ 22,896.00	13%	\$ 19,919.52	n/a	n/a	n/a	\$ 3,952.00	\$ 3,952.00	\$ 367.14
SNBC	BAX GLOBAL (100)	\$ 22,896.00	13%	\$ 19,919.52	n/a	n/a	n/a	\$ 3,952.00	\$ 3,952.00	\$ 367.14
SNEC	EASTERN CONNECTION (100)	\$ 22,896.00	13%	\$ 19,919.52	n/a	n/a	n/a	\$ 3,952.00	\$ 3,952.00	\$ 367.14
SNGC	GLOBALTRANZ (100)	\$ 22,896.00	13%	\$ 19,919.52	n/a	n/a	n/a	\$ 3,952.00	\$ 3,952.00	\$ 367.14
SNHC	LTL CZARLITE RATE BOL (PER CARRIE) (100)	\$ 22,896.00	13%	\$ 19,919.52	n/a	n/a	n/a	\$ 3,952.00	\$ 3,952.00	\$ 367.14
SNJC	MISCELLANEOUS DOMESTIC CARRIERS (100)	\$ 22,896.00	13%	\$ 19,919.52	n/a	n/a	n/a	\$ 3,952.00	\$ 3,952.00	\$ 367.14
SNLE	PUROLATOR (ENTERPRISE)	\$ 22,896.00	13%	\$ 19,919.52	n/a	n/a	n/a	\$ 3,952.00	\$ 3,952.00	\$ 367.14
SNMC	MIDLAND COURIER (100)	\$ 22,896.00	13%	\$ 19,919.52	n/a	n/a	n/a	\$ 3,952.00	\$ 3,952.00	\$ 367.14
SNRC	ONTRAC (100)	\$ 22,896.00	13%	\$ 19,919.52	n/a	n/a	n/a	\$ 3,952.00	\$ 3,952.00	\$ 367.14
SNSC	SPEE-DEE (100)	\$ 22,896.00	13%	\$ 19,919.52	n/a	n/a	n/a	\$ 3,952.00	\$ 3,952.00	\$ 367.14
SNUC	DICOM (100)	\$ 22,896.00	13%	\$ 19,919.52	n/a	n/a	n/a	\$ 3,952.00	\$ 3,952.00	\$ 367.14
SNVC	VELOCITY (100)	\$ 22,896.00	13%	\$ 19,919.52	n/a	n/a	n/a	\$ 3,952.00	\$ 3,952.00	\$ 367.14
SNYC	ICS COURIER (100)	\$ 22,896.00	13%	\$ 19,919.52	n/a	n/a	n/a	\$ 3,952.00	\$ 3,952.00	\$ 367.14
SNZC	CARDINAL COURIER (100)	\$ 22,896.00	13%	\$ 19,919.52	n/a	n/a	n/a	\$ 3,952.00	\$ 3,952.00	\$ 367.14
F8AB	F8AB - HCSF W/ STANDARD HOPPER	\$ 42,887.00	13%	\$ 37,311.69	\$ -	\$ -	\$ -	n/a	n/a	n/a
T19P	FILE BASED PROCESSING W/O PC	\$ 16,028.00	16%	\$ 13,463.52	\$ 362.00	\$ 307.70	\$ 28.59	\$ 375.00	\$ 375.00	\$ 34.84
T150	RELAY 5000 INSERTING SYSTEM	\$ 23,011.00	18%	\$ 18,869.02	\$ 2,552.00	\$ 2,169.20	\$ 201.52	n/a	n/a	n/a
HVBD	MAILCENTER 3000	\$ 21,800.00	25%	\$ 16,350.00	\$ 1,844.00	\$ 1,567.40	\$ 145.61	n/a	n/a	n/a
ARPF	ADDRESSRIGHT 300 & FEEDER (< 1M CYCLES/MO)	\$ 26,331.00	13%	\$ 22,907.97	\$ 2,999.00	\$ 2,549.15	\$ 236.82	n/a	n/a	n/a
F89A	F89A - HCSF W/ EXTENDED HOPPER	\$ 45,888.00	13%	\$ 39,922.56	\$ -	\$ -	\$ -	n/a	n/a	n/a
D19P	D19P FILE BASED PROCESSING	\$ 17,172.00	16%	\$ 14,424.48	\$ 863.00	\$ 733.55	\$ 68.15	\$ 375.00	\$ 375.00	\$ 34.84
SHHT	THIRD PARTY HAZMAT CONNECTOR (25)	\$ 27,476.00	13%	\$ 23,904.12	n/a	n/a	n/a	\$ 4,743.00	\$ 4,743.00	\$ 440.63
SGKE	DYMANEX (ENTERPRISE)	\$ 28,620.00	13%	\$ 24,899.40	n/a	n/a	n/a	\$ 4,940.00	\$ 4,940.00	\$ 458.93
SGLE	SAMEDAY (ENTERPRISE)	\$ 28,620.00	13%	\$ 24,899.40	n/a	n/a	n/a	\$ 4,940.00	\$ 4,940.00	\$ 458.93

PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL MONTHLY EQUIPMENT MAINTENANCE	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWARE MAINTENANCE
SGNE	TNT (ENTERPRISE)	\$ 28,620.00	13%	\$ 24,899.40	n/a	n/a	n/a	\$ 4,940.00	\$ 4,940.00	\$ 458.93
SGSE	GOLDEN STATE OVERNIGHT (ENTERPRISE)	\$ 28,620.00	13%	\$ 24,899.40	n/a	n/a	n/a	\$ 4,940.00	\$ 4,940.00	\$ 458.93
SGTE	UPS AIR FREIGHT (ENTERPRISE)	\$ 28,620.00	13%	\$ 24,899.40	n/a	n/a	n/a	\$ 4,940.00	\$ 4,940.00	\$ 458.93
SHAC	ACE (100)	\$ 28,620.00	13%	\$ 24,899.40	n/a	n/a	n/a	\$ 4,940.00	\$ 4,940.00	\$ 458.93
SHAE	ACE (ENTERPRISE)	\$ 28,620.00	13%	\$ 24,899.40	n/a	n/a	n/a	\$ 4,940.00	\$ 4,940.00	\$ 458.93
SHAL	ACE (50)	\$ 28,620.00	13%	\$ 24,899.40	n/a	n/a	n/a	\$ 4,940.00	\$ 4,940.00	\$ 458.93
SHNE	XPO (ENTERPRISE)	\$ 28,620.00	13%	\$ 24,899.40	n/a	n/a	n/a	\$ 4,940.00	\$ 4,940.00	\$ 458.93
SHRE	LONESTAR (ENTERPRISE)	\$ 28,620.00	13%	\$ 24,899.40	n/a	n/a	n/a	\$ 4,940.00	\$ 4,940.00	\$ 458.93
SHTe	ATS (ENTERPRISE)	\$ 28,620.00	13%	\$ 24,899.40	n/a	n/a	n/a	\$ 4,940.00	\$ 4,940.00	\$ 458.93
SLHC	HAZARDOUS MATERIALS (100)	\$ 28,620.00	13%	\$ 24,899.40	n/a	n/a	n/a	\$ 4,940.00	\$ 4,940.00	\$ 458.93
SLHE	HAZARDOUS MATERIALS (ENTERPRISE)	\$ 28,620.00	13%	\$ 24,899.40	n/a	n/a	n/a	\$ 4,940.00	\$ 4,940.00	\$ 458.93
SLHL	HAZARDOUS MATERIALS (50)	\$ 28,620.00	13%	\$ 24,899.40	n/a	n/a	n/a	\$ 4,940.00	\$ 4,940.00	\$ 458.93
SNBE	BAX GLOBAL (ENTERPRISE)	\$ 28,620.00	13%	\$ 24,899.40	n/a	n/a	n/a	\$ 4,940.00	\$ 4,940.00	\$ 458.93
SNEE	EASTERN CONNECTION (ENTERPRISE)	\$ 28,620.00	13%	\$ 24,899.40	n/a	n/a	n/a	\$ 4,940.00	\$ 4,940.00	\$ 458.93
SNGE	GLOBALTRANZ (ENTERPRISE)	\$ 28,620.00	13%	\$ 24,899.40	n/a	n/a	n/a	\$ 4,940.00	\$ 4,940.00	\$ 458.93
SNHE	LTL CZARLITE RATE BOL (PER CARRIER)ENTER	\$ 28,620.00	13%	\$ 24,899.40	n/a	n/a	n/a	\$ 4,940.00	\$ 4,940.00	\$ 458.93
SNJE	MISC DOMESTIC CARRIERS (ENTERPRISE)	\$ 28,620.00	13%	\$ 24,899.40	n/a	n/a	n/a	\$ 4,940.00	\$ 4,940.00	\$ 458.93
SNME	MIDLAND COURIER (ENTERPRISE)	\$ 28,620.00	13%	\$ 24,899.40	n/a	n/a	n/a	\$ 4,940.00	\$ 4,940.00	\$ 458.93
SNRE	ONTRAC (ENTERPRISE)	\$ 28,620.00	13%	\$ 24,899.40	n/a	n/a	n/a	\$ 4,940.00	\$ 4,940.00	\$ 458.93
SNSE	SPEE-DEE (ENTERPRISE)	\$ 28,620.00	13%	\$ 24,899.40	n/a	n/a	n/a	\$ 4,940.00	\$ 4,940.00	\$ 458.93
SNUE	DICOM (ENTERPRISE)	\$ 28,620.00	13%	\$ 24,899.40	n/a	n/a	n/a	\$ 4,940.00	\$ 4,940.00	\$ 458.93
SNVE	VELOCITY (ENTERPRISE)	\$ 28,620.00	13%	\$ 24,899.40	n/a	n/a	n/a	\$ 4,940.00	\$ 4,940.00	\$ 458.93
SNYE	ICS COURIER (ENTERPRISE)	\$ 28,620.00	13%	\$ 24,899.40	n/a	n/a	n/a	\$ 4,940.00	\$ 4,940.00	\$ 458.93
SNZE	CARDINAL COURIER (ENTERPRISE)	\$ 28,620.00	13%	\$ 24,899.40	n/a	n/a	n/a	\$ 4,940.00	\$ 4,940.00	\$ 458.93
APSK	CONNECT +310 LPM SPEED	\$ 14,565.00	26%	\$ 10,778.10	n/a	n/a	n/a	n/a	n/a	n/a
TI60	RELAY 6000 INSERTING SYSTEM	\$ 46,635.00	18%	\$ 38,240.70	\$ 3,617.00	\$ 3,074.45	\$ 285.62	n/a	n/a	n/a
SHHC	THIRD PARTY HAZMAT CONNECTOR (100)	\$ 34,344.00	13%	\$ 29,879.28	n/a	n/a	n/a	\$ 5,928.00	\$ 5,928.00	\$ 550.71
SHHE	THIRD PARTY HAZMAT CONNECTOR (ENTERPRISE)	\$ 34,344.00	13%	\$ 29,879.28	n/a	n/a	n/a	\$ 5,928.00	\$ 5,928.00	\$ 550.71
SHHL	THIRD PARTY HAZMAT CONNECTOR (50)	\$ 34,344.00	13%	\$ 29,879.28	n/a	n/a	n/a	\$ 5,928.00	\$ 5,928.00	\$ 550.71
SGFV	FEDEX TRANSBORDER (5)	\$ 34,344.00	13%	\$ 29,879.28	n/a	n/a	n/a	\$ 5,928.00	\$ 5,928.00	\$ 550.71
SLDV	UPS TRADE DIRECT/CROSS BORDER CONS. (5)	\$ 34,344.00	13%	\$ 29,879.28	n/a	n/a	n/a	\$ 5,928.00	\$ 5,928.00	\$ 550.71
SLLV	SHIP TO HOLD (5)	\$ 34,344.00	13%	\$ 29,879.28	n/a	n/a	n/a	\$ 5,928.00	\$ 5,928.00	\$ 550.71
SLYV	BLACK BOX SDK (5)	\$ 34,344.00	13%	\$ 29,879.28	n/a	n/a	n/a	\$ 5,928.00	\$ 5,928.00	\$ 550.71
TSMX	ADD 10 SITES W/ MULTIPLE WORKSTATIONS	\$ 35,203.00	13%	\$ 30,626.61	n/a	n/a	n/a	\$ 6,077.00	\$ 6,077.00	\$ 564.56
DICX	DICX-IN LINE INFINITY METER UP TO 20 SHEETS FOLDED MATERIA	\$ 66,988.00	13%	\$ 58,045.45	\$ 2,892.00	\$ 2,747.40	\$ 255.23	n/a	n/a	n/a
SSYX	PLANETPRESS/ERR LICENSE 10 LOCATIONS	\$ 54,000.00	12%	\$ 47,449.80	n/a	n/a	n/a	\$ 9,880.00	\$ 9,880.00	\$ 917.86
DICY	DICY-IN LINE INFINITY METER UP TO 50 SHEETS FOLDED & FLATS	\$ 69,730.00	13%	\$ 60,521.73	\$ 3,679.00	\$ 3,495.05	\$ 324.69	n/a	n/a	n/a
DT3A	W360 TABBER	\$ 23,578.00	16%	\$ 19,805.52	\$ 2,464.00	\$ 2,094.40	\$ 194.57	n/a	n/a	n/a
TI9E	RELAY 9000 MULTIFUNCTION FOLDER	\$ 30,579.00	16%	\$ 25,686.36	\$ 3,334.00	\$ 2,833.90	\$ 263.27	n/a	n/a	n/a
TI9B	RELAY 9000 2ND TOWER	\$ 34,332.00	16%	\$ 28,838.88	\$ 3,742.00	\$ 3,180.70	\$ 295.49	n/a	n/a	n/a
SSYT	PLANETPRESS/ERR LICENSE 25 LOCATIONS	\$ 81,000.00	12%	\$ 71,174.70	n/a	n/a	n/a	\$ 14,820.00	\$ 14,820.00	\$ 1,376.79
SGFX	FEDEX TRANSBORDER (10)	\$ 57,240.00	13%	\$ 49,798.80	n/a	n/a	n/a	\$ 9,880.00	\$ 9,880.00	\$ 917.86
SLDX	UPS TRADE DIRECT/CROSS BORDER CONS. (10)	\$ 57,240.00	13%	\$ 49,798.80	n/a	n/a	n/a	\$ 9,880.00	\$ 9,880.00	\$ 917.86
SLLX	SHIP TO HOLD (10)	\$ 57,240.00	13%	\$ 49,798.80	n/a	n/a	n/a	\$ 9,880.00	\$ 9,880.00	\$ 917.86
SLYX	BLACK BOX SDK (10)	\$ 57,240.00	13%	\$ 49,798.80	n/a	n/a	n/a	\$ 9,880.00	\$ 9,880.00	\$ 917.86
SSYL	PLANETPRESS/ERR LICENSE 50 LOCATIONS	\$ 97,200.00	12%	\$ 85,409.64	n/a	n/a	n/a	\$ 17,784.00	\$ 17,784.00	\$ 1,652.14
SSYC	PLANETPRESS/ERR LICENSE 100 LOCATIONS	\$ 108,000.00	12%	\$ 94,899.60	n/a	n/a	n/a	\$ 19,760.00	\$ 19,760.00	\$ 1,835.71
SSYE	PLANETPRESS/ERR LICENSE ENTERPRISE	\$ 108,000.00	12%	\$ 94,899.60	n/a	n/a	n/a	\$ 19,760.00	\$ 19,760.00	\$ 1,835.71
SGFT	FEDEX TRANSBORDER (25)	\$ 85,860.00	13%	\$ 74,698.20	n/a	n/a	n/a	\$ 14,820.00	\$ 14,820.00	\$ 1,376.79
SLDT	UPS TRADE DIRECT/CROSS BORDER CONS. (25)	\$ 85,860.00	13%	\$ 74,698.20	n/a	n/a	n/a	\$ 14,820.00	\$ 14,820.00	\$ 1,376.79
SLLT	SHIP TO HOLD (25)	\$ 85,860.00	13%	\$ 74,698.20	n/a	n/a	n/a	\$ 14,820.00	\$ 14,820.00	\$ 1,376.79
SLYT	BLACK BOX SDK (25)	\$ 85,860.00	13%	\$ 74,698.20	n/a	n/a	n/a	\$ 14,820.00	\$ 14,820.00	\$ 1,376.79
TI70	RELAY 7000 INSERTING SYSTEM	\$ 52,656.00	16%	\$ 44,231.04	\$ 4,508.00	\$ 3,831.80	\$ 355.98	n/a	n/a	n/a
SGFL	FEDEX TRANSBORDER (50)	\$ 103,032.00	13%	\$ 89,637.84	n/a	n/a	n/a	\$ 17,784.00	\$ 17,784.00	\$ 1,652.14
SLDL	UPS TRADE DIRECT/CROSS BORDER CONS. (50)	\$ 103,032.00	13%	\$ 89,637.84	n/a	n/a	n/a	\$ 17,784.00	\$ 17,784.00	\$ 1,652.14
SLLL	SHIP TO HOLD (50)	\$ 103,032.00	13%	\$ 89,637.84	n/a	n/a	n/a	\$ 17,784.00	\$ 17,784.00	\$ 1,652.14
SLYL	BLACK BOX SDK (50)	\$ 103,032.00	13%	\$ 89,637.84	n/a	n/a	n/a	\$ 17,784.00	\$ 17,784.00	\$ 1,652.14
SGFC	FEDEX TRANSBORDER (100)	\$ 114,480.00	13%	\$ 99,597.60	n/a	n/a	n/a	\$ 19,760.00	\$ 19,760.00	\$ 1,835.71
SGFE	FEDEX TRANSBORDER (ENTERPRISE)	\$ 114,480.00	13%	\$ 99,597.60	n/a	n/a	n/a	\$ 19,760.00	\$ 19,760.00	\$ 1,835.71
SLDC	UPS TRADE DIRECT/CROSS BORDER CONS.(100)	\$ 114,480.00	13%	\$ 99,597.60	n/a	n/a	n/a	\$ 19,760.00	\$ 19,760.00	\$ 1,835.71
SLDE	UPS TRADE DIRECT/CROSSBORDER CONS(ENTER)	\$ 114,480.00	13%	\$ 99,597.60	n/a	n/a	n/a	\$ 19,760.00	\$ 19,760.00	\$ 1,835.71
SLLC	SHIP TO HOLD (100)	\$ 114,480.00	13%	\$ 99,597.60	n/a	n/a	n/a	\$ 19,760.00	\$ 19,760.00	\$ 1,835.71
SLLE	SHIP TO HOLD (ENTERPRISE)	\$ 114,480.00	13%	\$ 99,597.60	n/a	n/a	n/a	\$ 19,760.00	\$ 19,760.00	\$ 1,835.71
SLYC	BLACK BOX SDK (100)	\$ 114,480.00	13%	\$ 99,597.60	n/a	n/a	n/a	\$ 19,760.00	\$ 19,760.00	\$ 1,835.71

PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL MONTHLY EQUIPMENT MAINTENANCE	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWARE MAINTENANCE
SLYE	BLACK BOX SDK (ENTERPRISE)	\$ 114,480.00	13%	\$ 99,597.60	n/a	n/a	n/a	\$ 19,760.00	\$ 19,760.00	\$ 1,835.71
TI80	RELAY 8000 INSERTING SYSTEM	\$ 77,235.00	16%	\$ 64,877.40	\$ 5,994.00	\$ 5,094.90	\$ 473.32	n/a	n/a	n/a
DIC0	DIC0 - DI2000 TWO ENCLOSURE FEEDER SYSTEM	\$ 178,858.00	13%	\$ 155,606.46	\$ 11,606.00	\$ 11,025.70	\$ 1,024.29	n/a	n/a	n/a
DIC1	DIC1 - DI2000 THREE ENCLOSURE FEEDER SYSTEM	\$ 182,529.00	13%	\$ 158,800.23	\$ 11,606.00	\$ 11,025.70	\$ 1,024.29	n/a	n/a	n/a
TI99	RELAY 9000 INSERTER W/INST/TRG<500K MO W/ BASE, MAIL FEE	\$ 92,402.00	16%	\$ 77,617.68	\$ 9,862.00	\$ 8,382.70	\$ 778.76	n/a	n/a	n/a
T5ML	ADD 50 SITES W/ MULTIPLE WORKSTATIONS	\$ 151,114.00	13%	\$ 131,469.18	n/a	n/a	n/a	\$ 26,084.00	\$ 26,084.00	\$ 2,423.22
DIC2	DIC2 - DI2000 FOUR ENCLOSURE FEEDER SYSTEM	\$ 204,501.00	13%	\$ 177,915.87	\$ 12,800.00	\$ 12,160.00	\$ 1,129.67	n/a	n/a	n/a
T5MC	ADD 100 SITES W/ MULTIPLE WORKSTATIONS	\$ 250,712.00	13%	\$ 218,119.44	n/a	n/a	n/a	\$ 43,275.00	\$ 43,275.00	\$ 4,020.27
LOCKERK1	Intelligent Locker K1	\$ 10,894.00	13%	\$ 9,477.78	\$ 1,471.00	\$ 1,250.35	\$ 116.16	n/a	n/a	n/a
LOCKERK2	Intelligent Locker K2	\$ 11,093.00	13%	\$ 9,650.91	\$ 1,488.00	\$ 1,264.80	\$ 117.50	n/a	n/a	n/a
LOCKERK3	Intelligent Locker K3	\$ 11,093.00	13%	\$ 9,650.91	\$ 1,488.00	\$ 1,264.80	\$ 117.50	n/a	n/a	n/a
LOCKERK4	Intelligent Locker K4	\$ 11,292.00	13%	\$ 9,824.04	\$ 1,503.00	\$ 1,277.55	\$ 118.69	n/a	n/a	n/a
LOCKERK5	Intelligent Locker K5	\$ 10,840.65	13%	\$ 9,431.37	\$ 1,520.00	\$ 1,292.00	\$ 120.03	n/a	n/a	n/a
LOCKERK6	Intelligent Locker K6	\$ 11,492.00	13%	\$ 9,998.04	\$ 1,520.00	\$ 1,292.00	\$ 120.03	n/a	n/a	n/a
LOCKERK7	Intelligent Locker K7	\$ 11,691.00	13%	\$ 10,171.17	\$ 1,536.00	\$ 1,305.60	\$ 121.29	n/a	n/a	n/a
LOCKERK8	Intelligent Locker K8	\$ 11,890.00	13%	\$ 10,344.30	\$ 1,552.00	\$ 1,319.20	\$ 122.55	n/a	n/a	n/a
LOCKERK9	Intelligent Locker K9	\$ 12,089.00	13%	\$ 10,517.43	\$ 1,568.00	\$ 1,332.80	\$ 123.82	n/a	n/a	n/a
WP26	Reimaged GD Fiery RIP	\$ 7,108.00	15%	\$ 6,031.20	n/a	n/a	n/a	n/a	n/a	n/a
488-00050-009	POWER CORD FOR RISO PRINTER	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
H399018-PB	RELAY 1000 LOCALIZATION KIT	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
PSSA	PREMIER SUPPORT SUPPLEMENT-LEVEL A	\$ -	0%	\$ -	n/a	n/a	n/a	\$ 2,808.00	\$ 2,808.00	\$ 260.86
PSSB	PREMIER SUPPORT SUPPLEMENT-LEVEL B	\$ -	0%	\$ -	n/a	n/a	n/a	\$ 5,616.00	\$ 5,616.00	\$ 521.73
S-7357	OPTION PCB FG10	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
S-7395	PAPER EJECTION ATTACHMENT	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
AW93250	HP E877 Label	\$ -	16%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
3400002	LIFT HANDLES	\$ -	0%	\$ -	n/a	n/a	n/a	n/a	n/a	n/a
SL-SPM11	SENDPRO POSTAGE SHEETS 120 STAMPS	\$ 4.99	0%	\$ 4.99	n/a	n/a	n/a	n/a	n/a	n/a
943-7	2.0 USB CABLE 10'FT	\$ 7.99	16%	\$ 6.71	n/a	n/a	n/a	n/a	n/a	n/a
6WB-A	4IN X 100FT CONTINUOUS SHIPPING LABELS	\$ 19.49	16%	\$ 16.37	n/a	n/a	n/a	n/a	n/a	n/a
APDN	COST ACCOUNTING METER SETUP	\$ 23.00	16%	\$ 19.32	n/a	n/a	n/a	n/a	n/a	n/a
6WB-F	PBSMARTPOSTGE 4X6 SHIPPING LBLS	\$ 29.95	15%	\$ 25.37	n/a	n/a	n/a	n/a	n/a	n/a
SL-SPM02	SENDPRO POSTAGE ROLL	\$ 39.99	0%	\$ 39.99	n/a	n/a	n/a	n/a	n/a	n/a
HPAN	HP PAGERWIDE STAPLE CARTRIDGE REFILL	\$ 44.00	16%	\$ 36.96	n/a	n/a	n/a	n/a	n/a	n/a
HPAL	INTERNAL USB PORTS	\$ 50.00	16%	\$ 42.00	n/a	n/a	n/a	n/a	n/a	n/a
WIF2	DM SERIES WIFI OPTION - AFTERMARKET	\$ 56.00	16%	\$ 47.04	n/a	n/a	n/a	n/a	n/a	n/a
WIF4	DM SERIES WIFI OPTION - POINT OF SALE	\$ 56.00	16%	\$ 47.04	n/a	n/a	n/a	n/a	n/a	n/a
SPELENVCFW1	ENVELOPES #10 CERTIFIED-FULL WINDOW	\$ 57.50	0%	\$ 57.50	n/a	n/a	n/a	n/a	n/a	n/a
FNP1	PROFESSIONAL INSTALL FOR FURNITURE	\$ 75.50	16%	\$ 63.42	n/a	n/a	n/a	n/a	n/a	n/a
620-9	POSTAGE TAPE SHEETS, 150 DOUBLE SHEETS, 300 LABELS PER BOX	\$ 79.99	16%	\$ 67.19	n/a	n/a	n/a	n/a	n/a	n/a
SPELENVCFW2	ENVELOPES 6 X 9.5 CERTIFIED-FULL WINDOW	\$ 80.50	0%	\$ 80.50	n/a	n/a	n/a	n/a	n/a	n/a
F9DA	USPS SPECIAL SERVICES TRAINING	\$ 90.00	16%	\$ 75.60	n/a	n/a	n/a	n/a	n/a	n/a
WPZ3	STANDARD STAPLES FOR GD FINISHER	\$ 95.00	15%	\$ 80.60	n/a	n/a	n/a	n/a	n/a	n/a
WPZZ	STANDARD STAPLES LEFT EXIT STAPLER	\$ 95.00	15%	\$ 80.60	n/a	n/a	n/a	n/a	n/a	n/a
LOCKSVCBASE	INTELLIGENT LOCKER BASE INSTALL	\$ 100.00	0%	\$ 100.00	n/a	n/a	n/a	n/a	n/a	n/a
F9S7	SP MAILSTATION REMOTE INSTALL AND TRAIN	\$ 107.00	16%	\$ 89.88	n/a	n/a	n/a	n/a	n/a	n/a
MFDPM	MF PROJECT MANAGEMENT - MULTI-LOCATION	\$ 108.00	16%	\$ 90.72	n/a	n/a	n/a	n/a	n/a	n/a
F9SL	PC METER CONNECT INSTALL	\$ 117.00	16%	\$ 98.28	n/a	n/a	n/a	n/a	n/a	n/a
WPZY	BOOKLET STAPLES FOR GD FINISHER	\$ 120.00	15%	\$ 101.81	n/a	n/a	n/a	n/a	n/a	n/a
HPLX	HPLX-Jet Direct 3100w BLE/NFC Wireless Accessory	\$ 120.00	16%	\$ 100.80	n/a	n/a	n/a	n/a	n/a	n/a
HPLV	HPLV-Paper Tray Heater Accessory for Humid Environments	\$ 135.00	16%	\$ 113.40	n/a	n/a	n/a	n/a	n/a	n/a
HPLS	HPLS-15k Booklet Staples	\$ 142.00	16%	\$ 119.28	n/a	n/a	n/a	n/a	n/a	n/a
WPS0	DESIGN SERVICES	\$ 159.00	16%	\$ 133.56	n/a	n/a	n/a	n/a	n/a	n/a
TS1M	ENVELOPES #10 GUMMED, WHITE	\$ 172.00	0%	\$ 172.00	n/a	n/a	n/a	n/a	n/a	n/a
DCPS	DIGITAL CONNECTIVITY PRO SERVICE	\$ 175.00	0%	\$ 175.00	n/a	n/a	n/a	n/a	n/a	n/a
HPLU	HPLU-15k Stapler Stacker Finisher Staples	\$ 183.00	16%	\$ 153.72	n/a	n/a	n/a	n/a	n/a	n/a
RIP-PS-AJS	RIP - ADDITIONAL JOB SETUP	\$ 195.00	13%	\$ 169.65	n/a	n/a	n/a	n/a	n/a	n/a
WPZE	FACE DOWN LEFT EXIT TRAY	\$ 199.00	15%	\$ 168.83	n/a	n/a	n/a	n/a	n/a	n/a
TS1N	ENVELOPES 6" X 9" GUMMED, WHITE	\$ 201.00	0%	\$ 201.00	n/a	n/a	n/a	n/a	n/a	n/a
HPLY	HPLY-Jet Direct LAN Accessory for Multiple Networks	\$ 202.00	16%	\$ 169.68	n/a	n/a	n/a	n/a	n/a	n/a
SPELENVCFW3	ENVELOPES 9"X12" CERTIFIED-FULL WINDOW	\$ 212.00	0%	\$ 212.00	n/a	n/a	n/a	n/a	n/a	n/a
TS1O	ENVELOPES 6" X 9 1/2" GUMMED, WHITE	\$ 212.00	0%	\$ 212.00	n/a	n/a	n/a	n/a	n/a	n/a
ACPP	SENDPRO ACCOUNTING PROPACK <100 BARCODES	\$ 224.00	16%	\$ 188.16	n/a	n/a	n/a	n/a	n/a	n/a
PSP-S-CA	PITNEYSHIP PRO CARRIER SETUP ASSISTANCE	\$ 224.00	16%	\$ 188.16	n/a	n/a	n/a	n/a	n/a	n/a
SMSC	CARRIER SETUP ASSISTANCE	\$ 224.00	16%	\$ 188.16	n/a	n/a	n/a	n/a	n/a	n/a

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C19S	CUBETAPE REMOTE PRO INSTALL	\$ 224.00	16%	\$ 188.16	n/a	n/a	n/a	n/a	n/a	n/a
PTIP	SENDPRO NETWORKED PRINTER INSTALLATION	\$ 228.00	0%	\$ 228.00	n/a	n/a	n/a	n/a	n/a	n/a
SYAP31	ANALYTICS SETUP FEE	\$ 229.00	16%	\$ 192.36	n/a	n/a	n/a	n/a	n/a	n/a
APDP	COST ACCOUNTING ADDL SITE SETUP	\$ 229.00	0%	\$ 229.00	n/a	n/a	n/a	n/a	n/a	n/a
NVAA	PROFESSIONAL SERVICES - LEVEL 1	\$ 231.00	16%	\$ 194.04	n/a	n/a	n/a	n/a	n/a	n/a
1FBL	DM SERIES ANALYTICS (50 ACCOUNTS)	\$ 235.00	13%	\$ 204.45	n/a	n/a	n/a	n/a	n/a	n/a
SV5A	DM SERIES ANALYTICS (50 ACCOUNTS)	\$ 235.00	13%	\$ 204.45	n/a	n/a	n/a	n/a	n/a	n/a
F9SA	PROFESSIONAL INSTALLATION (LV)	\$ 237.00	16%	\$ 199.08	n/a	n/a	n/a	n/a	n/a	n/a
HPAV	USB UNIVERSAL CARD READER	\$ 241.00	16%	\$ 202.44	n/a	n/a	n/a	n/a	n/a	n/a
SH01	SHREDDER INSTALLATION & TRAINING	\$ 241.00	16%	\$ 202.44	n/a	n/a	n/a	n/a	n/a	n/a
F9S1	SENDPRO C INSTALL TRNG WO SHIPPING	\$ 247.00	16%	\$ 207.48	n/a	n/a	n/a	n/a	n/a	n/a
NVWE	INVIEW DASHBOARD SET UP & TRAINING	\$ 247.00	16%	\$ 207.48	n/a	n/a	n/a	n/a	n/a	n/a
DF2F	INSTALL/TRAINING FOR DF800/900	\$ 259.00	16%	\$ 217.56	n/a	n/a	n/a	n/a	n/a	n/a
DITV	INSTALLATION AND TRAINING-STACKERS	\$ 274.00	16%	\$ 230.16	n/a	n/a	n/a	n/a	n/a	n/a
TS1P	ENVELOPES 9 1/2" X 12" GUMMED,WHITE	\$ 287.00	0%	\$ 287.00	n/a	n/a	n/a	n/a	n/a	n/a
F9S6	SENDPRO CSD1 INSTALL AND TRAINING	\$ 287.00	16%	\$ 241.08	n/a	n/a	n/a	n/a	n/a	n/a
SYAT31	ANALYTICS TRAINING FEE	\$ 287.00	16%	\$ 241.08	n/a	n/a	n/a	n/a	n/a	n/a
F9S2	SENDPRO C INSTALL TRNG W SHIPPING	\$ 287.00	16%	\$ 241.08	n/a	n/a	n/a	n/a	n/a	n/a
RIP-PS-CRM-AJS	RIP WITH CRM - ADDITIONAL JOB SETUP	\$ 295.00	16%	\$ 247.80	n/a	n/a	n/a	n/a	n/a	n/a
RIP-PSO-CSR	RIP-INSTALL ONSITE WITH HW BY CSR	\$ 300.00	13%	\$ 261.00	n/a	n/a	n/a	n/a	n/a	n/a
HPL4	HPL4-HIP2 Keystroke Reader	\$ 314.00	16%	\$ 263.76	n/a	n/a	n/a	n/a	n/a	n/a
HPLN	HPLN- Printer Stand- No Additional Paper Trays	\$ 321.00	16%	\$ 269.64	n/a	n/a	n/a	n/a	n/a	n/a
APDM	COST ACCOUNTING DATA MIGRATION	\$ 339.00	16%	\$ 284.76	n/a	n/a	n/a	n/a	n/a	n/a
SPESRPS	OCR SCANNER REMOTE PRO INSTALL	\$ 339.00	16%	\$ 284.76	n/a	n/a	n/a	n/a	n/a	n/a
RCSE	PRO SERVICES-RELAY INTEGRITY EXPRESS	\$ 344.00	7%	\$ 319.92	n/a	n/a	n/a	n/a	n/a	n/a
F9S5	PROFESSIONAL INSTALLATION (LV)	\$ 344.00	16%	\$ 288.96	n/a	n/a	n/a	n/a	n/a	n/a
HPL3	HPL3-USB Universal Card reader	\$ 345.00	16%	\$ 289.80	n/a	n/a	n/a	n/a	n/a	n/a
HPL5	HPL5-SIM for HID iclass For HIP2 Reader	\$ 348.00	16%	\$ 292.32	n/a	n/a	n/a	n/a	n/a	n/a
NVBA	DEPLOYMENT SERVICES - LEVEL 1	\$ 349.00	16%	\$ 293.16	n/a	n/a	n/a	n/a	n/a	n/a
PSSL	306 LETTER OPENER PRO INSTALL-TRAINING	\$ 373.00	16%	\$ 313.32	n/a	n/a	n/a	n/a	n/a	n/a
HPAK	MFP ANALOG 700 FAX	\$ 375.00	16%	\$ 315.00	n/a	n/a	n/a	n/a	n/a	n/a
WPD8	INSTALLATION OF ADDL COMPONENTS	\$ 382.00	16%	\$ 320.88	n/a	n/a	n/a	n/a	n/a	n/a
F3C2	MAIL RUN ASSISTANCE 2 HOURS	\$ 385.00	16%	\$ 323.40	n/a	n/a	n/a	n/a	n/a	n/a
DMUS	DM INFINITY UPGRADE PRO SERVICE	\$ 405.00	15%	\$ 344.52	n/a	n/a	n/a	n/a	n/a	n/a
TSAG	TRACKING ASSISTANT CONFIGURATION - 2 HRS	\$ 407.00	15%	\$ 345.30	n/a	n/a	n/a	n/a	n/a	n/a
HPAM	HP PAGEWIDE RAINBOW PACK INK	\$ 415.00	10%	\$ 373.50	n/a	n/a	n/a	n/a	n/a	n/a
DIWF	INSTALL AND TRAINING FLAT SEALER	\$ 418.00	16%	\$ 351.12	n/a	n/a	n/a	n/a	n/a	n/a
RIP-PS-MRDF	MRDF PREP INSTALL AND TRAINING	\$ 425.00	16%	\$ 357.00	n/a	n/a	n/a	n/a	n/a	n/a
HPLQ	HPLQ-HP 800 Analog Single Fax	\$ 425.00	16%	\$ 357.00	n/a	n/a	n/a	n/a	n/a	n/a
RIP-PS-MRDF-CSR	RIP-INSTALL-MRDF PREP WITH HW BY CSR	\$ 425.00	13%	\$ 370.00	n/a	n/a	n/a	n/a	n/a	n/a
1FBM	DM SERIES ANALYTICS (100 ACCOUNTS)	\$ 430.00	13%	\$ 374.10	n/a	n/a	n/a	n/a	n/a	n/a
HPL2	HPL2-Legic reader	\$ 434.00	16%	\$ 364.56	n/a	n/a	n/a	n/a	n/a	n/a
HPL7	HPL7-HP 810 Analog Dual Fax	\$ 464.00	16%	\$ 389.76	n/a	n/a	n/a	n/a	n/a	n/a
PT-S-PMA	PITNEYTRACK PROJECT MANAGEMENT - LEVEL A	\$ 500.00	16%	\$ 420.00	n/a	n/a	n/a	n/a	n/a	n/a
PT-S-PSA	PITNEYTRACK IMPLEMENTATION - LEVEL A	\$ 500.00	16%	\$ 420.00	n/a	n/a	n/a	n/a	n/a	n/a
LOCKERPM-5	INTELLIGENT LOCKER PROJECT MANAGEMENT-L5	\$ 500.00	16%	\$ 420.00	n/a	n/a	n/a	n/a	n/a	n/a
LOCKERP5-5	INTELLIGENT LOCKER IMPLEMENTATION-L5	\$ 500.00	16%	\$ 420.00	n/a	n/a	n/a	n/a	n/a	n/a
F9DS	MAIL MACHINE TUNE UP	\$ 501.00	19%	\$ 405.81	n/a	n/a	n/a	n/a	n/a	n/a
WPTA	TMM TO CRMAILER AUTOMATION SERVICE	\$ 525.00	0%	\$ 525.00	n/a	n/a	n/a	n/a	n/a	n/a
DITU	HIGH CAP SHEET FDR,INSTALL & TRAIN	\$ 532.00	16%	\$ 446.88	n/a	n/a	n/a	n/a	n/a	n/a
VPPG	SST INSTALL SMART CLIENT ON CUSTOMER PC	\$ 562.00	16%	\$ 472.08	n/a	n/a	n/a	n/a	n/a	n/a
PT-S-DA	PITNEYTRACK DATA ASSISTANCE	\$ 567.00	16%	\$ 476.28	n/a	n/a	n/a	n/a	n/a	n/a
PSP-S-DA	PITNEYSHIP PRO DATA ASSISTANCE	\$ 567.00	16%	\$ 476.28	n/a	n/a	n/a	n/a	n/a	n/a
SM5D	DATA ASSISTANCE	\$ 567.00	16%	\$ 476.28	n/a	n/a	n/a	n/a	n/a	n/a
SMS3	MAILING-MAILERID ASSISTANCE SERVICE	\$ 567.00	16%	\$ 476.28	n/a	n/a	n/a	n/a	n/a	n/a
DW90060	MAILSTREAM EDUCATION SERVICES-2HRS	\$ 567.00	16%	\$ 476.28	n/a	n/a	n/a	n/a	n/a	n/a
ATSR	ATS-REMOTE	\$ 573.00	7%	\$ 532.89	n/a	n/a	n/a	n/a	n/a	n/a
RIP-PSR	RIP INSTALL AND TRAIN-REMOTE-1 JOB SETUP	\$ 575.00	13%	\$ 500.25	n/a	n/a	n/a	n/a	n/a	n/a
HPLP	HPLP-Workflow Accelerator Card for E877z Model	\$ 580.00	16%	\$ 487.20	n/a	n/a	n/a	n/a	n/a	n/a
SMS1SPE	SPE SPS MID ASSIST SVC	\$ 585.00	16%	\$ 491.40	n/a	n/a	n/a	n/a	n/a	n/a
SMS1	SSL SPS MID ASSIST SVC	\$ 585.00	16%	\$ 491.40	n/a	n/a	n/a	n/a	n/a	n/a
NVAB	PROFESSIONAL SERVICES - LEVEL 2	\$ 585.00	16%	\$ 491.40	n/a	n/a	n/a	n/a	n/a	n/a
NVBB	DEPLOYMENT SERVICES - LEVEL 2	\$ 585.00	16%	\$ 491.40	n/a	n/a	n/a	n/a	n/a	n/a
BAS3	BAS3-BUS ANALYST WHITE GLOVE SERVICE	\$ 602.00	16%	\$ 505.68	n/a	n/a	n/a	n/a	n/a	n/a

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DASU	INSTALLATION & TRAINING	\$ 602.00	16%	\$ 505.68	n/a	n/a	n/a	n/a	n/a	n/a
BAS2	BUSINESS ANALYSIS - WHITE GLOVE SRV	\$ 602.00	16%	\$ 505.68	n/a	n/a	n/a	n/a	n/a	n/a
NV2A	INVIEW CUSTOM REPORTS AND TRAINING	\$ 602.00	16%	\$ 505.68	n/a	n/a	n/a	n/a	n/a	n/a
HPLZ	HPLZ-Smart Card NIPRNet Solution for US Gov't	\$ 612.00	16%	\$ 514.08	n/a	n/a	n/a	n/a	n/a	n/a
HPAG	PAGEWIDE CASSETTE 1X550 SHEETS, NO STAND	\$ 615.00	16%	\$ 516.60	n/a	n/a	n/a	n/a	n/a	n/a
HPAT	HP JET DIRECT PRINT SERVER	\$ 620.00	16%	\$ 520.80	n/a	n/a	n/a	n/a	n/a	n/a
DT3D	BASIC INSTALL/TRAIN W360 TABBER	\$ 626.00	16%	\$ 525.84	n/a	n/a	n/a	n/a	n/a	n/a
TIOL	MAIL RUN ASSIST-UP TO 4 HOURS	\$ 644.00	16%	\$ 540.96	n/a	n/a	n/a	n/a	n/a	n/a
WSMF	CRIGHT MAILER INSTALL /TRAINING	\$ 659.00	16%	\$ 553.56	n/a	n/a	n/a	n/a	n/a	n/a
HPL6	HPL6-Smart Card SIPRNet Solution for US Gov't	\$ 688.00	16%	\$ 577.92	n/a	n/a	n/a	n/a	n/a	n/a
DITS	SCAN INSTALL & TRAINING	\$ 691.00	16%	\$ 580.44	n/a	n/a	n/a	n/a	n/a	n/a
HPLR	Hole Puch 2/3 Accessory	\$ 706.00	16%	\$ 593.04	n/a	n/a	n/a	n/a	n/a	n/a
1FBN	DM SERIES ANALYTICS (300 ACCOUNTS)	\$ 719.00	13%	\$ 625.53	n/a	n/a	n/a	n/a	n/a	n/a
T514	BASIC OPERATOR TRAINING - 4 HRS (2 OPER)	\$ 814.00	15%	\$ 690.60	n/a	n/a	n/a	n/a	n/a	n/a
T515	ADV OPERATOR TRAINING - 4 HRS (2 OPER)	\$ 814.00	15%	\$ 690.60	n/a	n/a	n/a	n/a	n/a	n/a
T6P0	IMPLEMENTATION PROJECT LEVEL 1 (1/2 DAY)	\$ 814.00	15%	\$ 690.60	n/a	n/a	n/a	n/a	n/a	n/a
Z99A	Z99A - DI2000 CONFIGURATION SERVICE	\$ 850.00	13%	\$ 739.50	n/a	n/a	n/a	n/a	n/a	n/a
HPLE	HPLE-2x520 sheet Department Paper Tray/Stand	\$ 861.00	16%	\$ 723.24	n/a	n/a	n/a	n/a	n/a	n/a
HPAU	HP ACCESSIBILITY ASSISTANT	\$ 875.00	16%	\$ 735.00	n/a	n/a	n/a	n/a	n/a	n/a
SH10A	SHOB LIGHT DUTY SHREDDER, SECURITY LVL 4	\$ 916.00	16%	\$ 769.44	\$ 39.00	\$ 33.15	\$ 3.08	n/a	n/a	n/a
WRBA	CONNECT OVERVIEW TRNG 1 DAY	\$ 925.00	16%	\$ 777.00	n/a	n/a	n/a	n/a	n/a	n/a
WRBE	CONNECT WORKFLOW ADD-ON TRNG 1 DAY	\$ 925.00	16%	\$ 777.00	n/a	n/a	n/a	n/a	n/a	n/a
WRBF	CONNECT ADMINISTRATOR COURSE 1 DAY	\$ 925.00	16%	\$ 777.00	n/a	n/a	n/a	n/a	n/a	n/a
SSU0	IMPLEMENTATION PROJECT LEVEL 1 (1/2 DAY)	\$ 933.00	16%	\$ 783.72	n/a	n/a	n/a	n/a	n/a	n/a
TSY1	IMPLEMENTATION PROJECT LEVEL 1 (1/2 DAY)	\$ 933.00	16%	\$ 783.72	n/a	n/a	n/a	n/a	n/a	n/a
NVBC	DEPLOYMENT SERVICES - LEVEL 3	\$ 939.00	16%	\$ 788.76	n/a	n/a	n/a	n/a	n/a	n/a
WPF0	TMM TO CRMAILER AUTOMATION SERVICE	\$ 951.00	16%	\$ 798.84	n/a	n/a	n/a	n/a	n/a	n/a
T5M1	PROJECT MANAGEMENT (1/2 DAY)	\$ 953.00	15%	\$ 808.53	n/a	n/a	n/a	n/a	n/a	n/a
T6P4	IMPLEMENTATION PROJECT LEVEL 2 (1/2 DAY)	\$ 953.00	15%	\$ 808.53	n/a	n/a	n/a	n/a	n/a	n/a
UXDLAAB	DATA EXCHANGE S/W FOR DM100I	\$ 957.00	16%	\$ 803.88	n/a	n/a	n/a	n/a	n/a	n/a
T6RE	SSTO REMOTETRAINING<HALF DAY, 4 PEOPLE	\$ 974.00	16%	\$ 818.16	n/a	n/a	n/a	n/a	n/a	n/a
BMH3	BUS MGR DATA CONVERSION SERVICES	\$ 999.00	19%	\$ 809.19	n/a	n/a	n/a	n/a	n/a	n/a
BMH4	BM V2ORV3 TO NEW SYS DATA MIGRATION	\$ 999.00	19%	\$ 809.19	n/a	n/a	n/a	n/a	n/a	n/a
BMH1	BUS MGR OPERATOR TRAINING<4HOURS	\$ 999.00	16%	\$ 839.16	n/a	n/a	n/a	n/a	n/a	n/a
MFD0	MFD0-MF PROJECT MANAGEMENT<HALF DAY	\$ 999.00	16%	\$ 839.16	n/a	n/a	n/a	n/a	n/a	n/a
MFPO	MFPO-PRO SVC PROJECT-LEVEL 1<HALF DAY	\$ 999.00	16%	\$ 839.16	n/a	n/a	n/a	n/a	n/a	n/a
PT-S-PMB	PITNEYTRACK PROJECT MANAGEMENT - LEVEL B	\$ 1,000.00	16%	\$ 840.00	n/a	n/a	n/a	n/a	n/a	n/a
PT-S-PSB	PITNEYTRACK IMPLEMENTATION - LEVEL B	\$ 1,000.00	16%	\$ 840.00	n/a	n/a	n/a	n/a	n/a	n/a
PSP-S-PM	PITNEYSHIP PRO PROJECT MANAGEMENT	\$ 1,000.00	16%	\$ 840.00	n/a	n/a	n/a	n/a	n/a	n/a
SPS1	SENDPRO 360 SAAS ONBOARDING	\$ 1,000.00	16%	\$ 840.00	n/a	n/a	n/a	n/a	n/a	n/a
LOCKERPM	INTELLIGENT LOCKER PROJECT MANAGEMENT	\$ 1,000.00	16%	\$ 840.00	n/a	n/a	n/a	n/a	n/a	n/a
LOCKERPS	INTELLIGENT LOCKER IMPLEMENTATION	\$ 1,000.00	16%	\$ 840.00	n/a	n/a	n/a	n/a	n/a	n/a
SPE-DESIGNSVC	SPE DESIGN SERVICES	\$ 1,000.00	16%	\$ 840.00	n/a	n/a	n/a	n/a	n/a	n/a
SPEPM	SPE PROJECT MANAGEMENT	\$ 1,000.00	16%	\$ 840.00	n/a	n/a	n/a	n/a	n/a	n/a
SPEPS	SPE IMPLEMENTATION	\$ 1,000.00	16%	\$ 840.00	n/a	n/a	n/a	n/a	n/a	n/a
HPITPS	HP PRINTER INSTALL & TRAINING	\$ 1,000.00	16%	\$ 840.00	n/a	n/a	n/a	n/a	n/a	n/a
PB-OL-S-INTR	OL CONNECT BASIC INSTALLATION - TRAINING	\$ 1,000.00	16%	\$ 840.00	n/a	n/a	n/a	n/a	n/a	n/a
DI2000ADDLTRAIN	DI2000 ADDITIONAL TRAINING PER SOW	\$ 1,000.00	16%	\$ 840.00	n/a	n/a	n/a	n/a	n/a	n/a
NVAC	PROFESSIONAL SERVICES - LEVEL 3	\$ 1,006.00	16%	\$ 845.04	n/a	n/a	n/a	n/a	n/a	n/a
HPLW	HPLW-Removable Hard Drive Enclosure	\$ 1,039.00	16%	\$ 872.76	n/a	n/a	n/a	n/a	n/a	n/a
LOCKER-CW	LOCKER CUSTOM WORK	\$ 1,060.00	0%	\$ 1,060.00	n/a	n/a	n/a	n/a	n/a	n/a
H6DP	H6DP-COMCOLOR BASIC INSTALL/TRAIN	\$ 1,061.00	16%	\$ 891.24	n/a	n/a	n/a	n/a	n/a	n/a
WPF4	DOCUMENT PRO SVCS LEVEL 2	\$ 1,080.00	16%	\$ 907.20	n/a	n/a	n/a	n/a	n/a	n/a
DI2KRUNSPHALFDAY	DI2000 MAIL RUN SPT < HALF DAY PER SOW	\$ 1,080.00	16%	\$ 907.20	n/a	n/a	n/a	n/a	n/a	n/a
WPZP	WIDE STACKING TRAY	\$ 1,129.00	15%	\$ 957.84	n/a	n/a	n/a	n/a	n/a	n/a
VPPH	SST BASIC OP TRAIN - 4 HRS (2 OPERATORS)	\$ 1,145.00	16%	\$ 961.80	n/a	n/a	n/a	n/a	n/a	n/a
VPPJ	SST ADVANCED OP TRAIN - 4 HRS (2 OP)	\$ 1,145.00	16%	\$ 961.80	n/a	n/a	n/a	n/a	n/a	n/a
RECPM	RECEIVING PROJECT MANAGEMENT	\$ 1,145.00	16%	\$ 961.80	n/a	n/a	n/a	n/a	n/a	n/a
SSTD	DESKTOP TRAINING - UP TO 4HRS (2 OPER.)	\$ 1,145.00	16%	\$ 961.80	n/a	n/a	n/a	n/a	n/a	n/a
SSV0	PROJECT MANAGEMENT (1/2 DAY)	\$ 1,145.00	16%	\$ 961.80	n/a	n/a	n/a	n/a	n/a	n/a
TSY5	IMPLEMENTATION PROJECT LEVEL 2 (1/2 DAY)	\$ 1,145.00	16%	\$ 961.80	n/a	n/a	n/a	n/a	n/a	n/a
TSYB	PROJECT MANAGEMENT (1/2 DAY)	\$ 1,145.00	16%	\$ 961.80	n/a	n/a	n/a	n/a	n/a	n/a
PTS1	SENDPRO SAAS ONBOARDING	\$ 1,145.00	16%	\$ 961.80	n/a	n/a	n/a	n/a	n/a	n/a
SSTA	ADMIN TRAINING -UP TO 4HRS	\$ 1,145.00	16%	\$ 961.80	n/a	n/a	n/a	n/a	n/a	n/a



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SSTE	OPERATOR TRAINING-UP TO 4HRS (2 OPER.)	\$ 1,145.00	16%	\$ 961.80	n/a	n/a	n/a	n/a	n/a	n/a
SSU4	IMPLEMENTATION PROJECT LEVEL 2 (1/2 DAY)	\$ 1,145.00	16%	\$ 961.80	n/a	n/a	n/a	n/a	n/a	n/a
BAS0	BUSINESS ANALYSIS SERVICES<4HOURS	\$ 1,155.00	16%	\$ 970.20	n/a	n/a	n/a	n/a	n/a	n/a
BAS0SPE	BUSINESS ANALYSIS SERVICES<4HOURS	\$ 1,155.00	16%	\$ 970.20	n/a	n/a	n/a	n/a	n/a	n/a
BMPO	BUS MGR PROJECT MANAGEMENT<HALF DAY	\$ 1,170.00	16%	\$ 982.80	n/a	n/a	n/a	n/a	n/a	n/a
MFP4	MFP4-PRO SVC PROJECT-LEVEL 2<HALF DAY	\$ 1,170.00	16%	\$ 982.80	n/a	n/a	n/a	n/a	n/a	n/a
PS-101	RISO 1 DAY ADD ON WORKFLOW SUPPORT	\$ 1,250.00	0%	\$ 1,250.00	n/a	n/a	n/a	n/a	n/a	n/a
HPAH	PAGEWIDE CASSETTE 1X550 SHEETS W/STAND	\$ 1,250.00	16%	\$ 1,050.00	n/a	n/a	n/a	n/a	n/a	n/a
NVAD	PROFESSIONAL SERVICES - LEVEL 4	\$ 1,258.00	16%	\$ 1,056.72	n/a	n/a	n/a	n/a	n/a	n/a
SVWC	DOUBLE DRAWER/DOOR KIT-SENDPRO P CONSOLE	\$ 1,260.00	16%	\$ 1,058.40	n/a	n/a	n/a	n/a	n/a	n/a
HPLT	HPLT- Rainbow Pack Toner/HP E877	\$ 1,318.00	16%	\$ 1,107.12	n/a	n/a	n/a	n/a	n/a	n/a
HPLG	HPLG- 2000 Sheet High Capacity Paper Tray-Stand	\$ 1,324.00	16%	\$ 1,112.16	n/a	n/a	n/a	n/a	n/a	n/a
SH11A	SH1B OFFICE SHREDDER, SECURITY LEVEL 4	\$ 1,341.00	16%	\$ 1,126.44	\$ 110.00	\$ 93.50	\$ 8.69	n/a	n/a	n/a
HPLH	HPLH- Speed License (40 to 50ppm)	\$ 1,394.00	16%	\$ 1,170.96	n/a	n/a	n/a	n/a	n/a	n/a
F7WT	FILE BASED PROCESSING SETUP	\$ 1,411.00	16%	\$ 1,185.24	n/a	n/a	n/a	n/a	n/a	n/a
WPZN	AUTO CONTROL STACKING TRAY	\$ 1,428.00	15%	\$ 1,211.52	n/a	n/a	n/a	n/a	n/a	n/a
WPYI	AUTO-CONTROL STACKING TRAY II	\$ 1,428.00	10%	\$ 1,285.20	n/a	n/a	n/a	n/a	n/a	n/a
WPYJ	WIDE STACKING TRAY	\$ 1,428.00	10%	\$ 1,285.20	n/a	n/a	n/a	n/a	n/a	n/a
WSMC	MAIL COACH TRAIN 8 HOURS / 2 PEOPLE	\$ 1,431.00	16%	\$ 1,202.04	n/a	n/a	n/a	n/a	n/a	n/a
PSP32	SCALE, 200LB BALLTOP SCALE	\$ 1,483.00	12%	\$ 1,305.04	\$ 347.00	\$ 294.95	\$ 27.40	n/a	n/a	n/a
TIOK	INSERTER INSTALLATION & TRAINING	\$ 1,558.00	16%	\$ 1,308.72	n/a	n/a	n/a	n/a	n/a	n/a
CF2D	2D BARCODE CONSULTING AND DESIGN SERVICE	\$ 1,603.00	16%	\$ 1,346.52	n/a	n/a	n/a	n/a	n/a	n/a
CFOMR	OMR CONSULTING AND ANALYSIS SERVICE	\$ 1,603.00	16%	\$ 1,346.52	n/a	n/a	n/a	n/a	n/a	n/a
T6RF	SSTO REMOTETRAINING<FULL DAY, 4 PEOPLE	\$ 1,603.00	16%	\$ 1,346.52	n/a	n/a	n/a	n/a	n/a	n/a
TIOM	RELAY 9000 INSTALLATION AND TRAINING	\$ 1,700.00	16%	\$ 1,428.00	n/a	n/a	n/a	n/a	n/a	n/a
ATSO	ATS-ONSITE	\$ 1,718.00	7%	\$ 1,597.74	n/a	n/a	n/a	n/a	n/a	n/a
T6P1	IMPLEMENTATION PROJECT LEVEL 1 (1 DAY)	\$ 1,720.00	16%	\$ 1,444.80	n/a	n/a	n/a	n/a	n/a	n/a
WRBB	CONNECT FOUNDATION TRNG 2 DAYS	\$ 1,750.00	16%	\$ 1,470.00	n/a	n/a	n/a	n/a	n/a	n/a
WRBC	CONNECT ADVANCED TRNG 2 DAYS	\$ 1,750.00	16%	\$ 1,470.00	n/a	n/a	n/a	n/a	n/a	n/a
NVBD	DEPLOYMENT SERVICES - LEVEL 4	\$ 1,764.00	16%	\$ 1,481.76	n/a	n/a	n/a	n/a	n/a	n/a
HPLF	HPLF- 3000 Sheet High Capacity Paper Tray / Stand	\$ 1,770.00	16%	\$ 1,486.80	n/a	n/a	n/a	n/a	n/a	n/a
WPF1	DOCUMENT PROSVCS LEVEL 1	\$ 1,788.00	15%	\$ 1,516.94	n/a	n/a	n/a	n/a	n/a	n/a
SSU1	IMPLEMENTATION PROJECT LEVEL 1 (1 DAY)	\$ 1,859.00	16%	\$ 1,561.56	n/a	n/a	n/a	n/a	n/a	n/a
TSY2	IMPLEMENTATION PROJECT LEVEL 1 (1 DAY)	\$ 1,859.00	16%	\$ 1,561.56	n/a	n/a	n/a	n/a	n/a	n/a
WSMG	CRIGHTMAILER INSTALL TRAIN MAIL RUN ASST	\$ 1,952.00	16%	\$ 1,639.68	n/a	n/a	n/a	n/a	n/a	n/a
MFD1	MFD1-MF PROJECT MANAGEMENT<FULL DAY	\$ 1,992.00	16%	\$ 1,673.28	n/a	n/a	n/a	n/a	n/a	n/a
MFP1	MFP1-PRO SVC PROJECT-LEVEL 1<FULL DAY	\$ 1,992.00	16%	\$ 1,673.28	n/a	n/a	n/a	n/a	n/a	n/a
HPLL	SPEED LICENSE (60 TO 70PPM)	\$ 1,993.00	16%	\$ 1,674.12	n/a	n/a	n/a	n/a	n/a	n/a
WPZG	ADDITIONAL STACKER CART FOR WPZU	\$ 1,995.00	15%	\$ 1,692.56	n/a	n/a	n/a	n/a	n/a	n/a
WRBG	CONNECT OVERVIEW TRNG 1 DAY	\$ 2,000.00	16%	\$ 1,680.00	n/a	n/a	n/a	n/a	n/a	n/a
WRBM	CONNECT WORKFLOW ADD-ON TRNG 1 DAY	\$ 2,000.00	16%	\$ 1,680.00	n/a	n/a	n/a	n/a	n/a	n/a
WRBN	CONNECT ADMINISTRATOR COURSE 1 DAY	\$ 2,000.00	16%	\$ 1,680.00	n/a	n/a	n/a	n/a	n/a	n/a
RIPF	MRDF PREP	\$ 2,000.00	13%	\$ 1,740.21	n/a	n/a	n/a	\$ 396.00	\$ 396.00	\$ 36.79
TSM2	PROJECT MANAGEMENT (1 DAY)	\$ 2,020.00	16%	\$ 1,696.80	n/a	n/a	n/a	n/a	n/a	n/a
T6P5	IMPLEMENTATION PROJECT LEVEL 2 (1 DAY)	\$ 2,020.00	16%	\$ 1,696.80	n/a	n/a	n/a	n/a	n/a	n/a
HPAI	PAGEWIDE CASSETTE 3X550 SHEETS W/STAND	\$ 2,070.00	16%	\$ 1,738.80	n/a	n/a	n/a	n/a	n/a	n/a
WPTZ	FT 4 CARTRIDGE STARTER INK PACK	\$ 2,100.00	15%	\$ 1,782.00	n/a	n/a	n/a	n/a	n/a	n/a
WPYM	FW 4 CARTRIDGE STARTER INK PACK	\$ 2,100.00	0%	\$ 2,100.00	n/a	n/a	n/a	n/a	n/a	n/a
WPF5	DOCUMENT PRO SVCS LEVEL 2	\$ 2,160.00	16%	\$ 1,814.40	n/a	n/a	n/a	n/a	n/a	n/a
DI2KRUNSPT1DAY	DI2000 MAIL RUN SPT < 1 DAY PER SOW	\$ 2,160.00	16%	\$ 1,814.40	n/a	n/a	n/a	n/a	n/a	n/a
HPLK	SPEED LICENSE (50 TO 60PPM)	\$ 2,190.00	16%	\$ 1,839.60	n/a	n/a	n/a	n/a	n/a	n/a
WRBD	CONNECT FOUND. FULL TRNG 3 DAYS	\$ 2,250.00	16%	\$ 1,890.00	n/a	n/a	n/a	n/a	n/a	n/a
SSU5	IMPLEMENTATION PROJECT LEVEL 2 (1 DAY)	\$ 2,262.00	16%	\$ 1,900.08	n/a	n/a	n/a	n/a	n/a	n/a
TSY6	IMPLEMENTATION PROJECT LEVEL 2 (1 DAY)	\$ 2,262.00	16%	\$ 1,900.08	n/a	n/a	n/a	n/a	n/a	n/a
TSYC	PROJECT MANAGEMENT (1 DAY)	\$ 2,262.00	16%	\$ 1,900.08	n/a	n/a	n/a	n/a	n/a	n/a
SSV1	PROJECT MANAGEMENT (1 DAY)	\$ 2,262.00	16%	\$ 1,900.08	n/a	n/a	n/a	n/a	n/a	n/a
NVAE	PROFESSIONAL SERVICES - LEVEL 5	\$ 2,268.00	16%	\$ 1,905.12	n/a	n/a	n/a	n/a	n/a	n/a
WPR1	DOCUMENT PROCESS MANAGEMENT	\$ 2,290.00	16%	\$ 1,923.60	n/a	n/a	n/a	n/a	n/a	n/a
BAS1	BUSINESS ANALYSIS SERVICES<1DAY	\$ 2,308.00	16%	\$ 1,938.72	n/a	n/a	n/a	n/a	n/a	n/a
BAS1SPE	BUSINESS ANALYSIS SERVICES<1DAY	\$ 2,308.00	16%	\$ 1,938.72	n/a	n/a	n/a	n/a	n/a	n/a
BMP1	BUS MGR PROJECT MANAGEMENT<FULL DAY	\$ 2,338.00	16%	\$ 1,963.92	n/a	n/a	n/a	n/a	n/a	n/a
MFP5	MFP5-PRO SVC PROJECT-LEVEL 2<FULL DAY	\$ 2,338.00	16%	\$ 1,963.92	n/a	n/a	n/a	n/a	n/a	n/a
SSVA	ADDRESS EZ IMPORT SERVICE	\$ 2,359.00	16%	\$ 1,981.56	n/a	n/a	n/a	n/a	n/a	n/a
HPLC	Stapler/Stacker Finisher	\$ 2,392.00	16%	\$ 2,009.28	\$ 287.00	\$ 243.95	\$ 22.66	n/a	n/a	n/a

PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL MONTHLY EQUIPMENT MAINTENANCE	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWARE MAINTENANCE
RIP-PSO	RIP INSTALL AND TRAIN-ONSITE-1 JOB SETUP	\$ 2,500.00	16%	\$ 2,100.00	n/a	n/a	n/a	n/a	n/a	n/a
WPTB	GL CMYKG FULL INK PACKAGE	\$ 2,500.00	16%	\$ 2,100.00	n/a	n/a	n/a	n/a	n/a	n/a
F89T	F89T - APPLICATION SETUP PER UNIQUE JOB, 1ST SETUP IS FREE	\$ 2,602.00	13%	\$ 2,263.74	n/a	n/a	n/a	n/a	n/a	n/a
WP2W	GD CMYKG FULL PACKAGE	\$ 2,625.00	15%	\$ 2,227.05	n/a	n/a	n/a	n/a	n/a	n/a
FEDASST2	SP360 - CONFIG SERVICES MIGRATION DOC PREP	\$ 2,667.00	16%	\$ 2,240.28	n/a	n/a	n/a	n/a	n/a	n/a
PS-102	RISO 2 DAY WORKFLOW SUPPORT	\$ 2,799.00	0%	\$ 2,799.00	n/a	n/a	n/a	n/a	n/a	n/a
HPAJ	PAGEWIDE CASSETTE 2X2000 SHEETS W/STAND	\$ 2,895.00	16%	\$ 2,431.80	n/a	n/a	n/a	n/a	n/a	n/a
WPZF	FACE DOWN LEFT EXIT STAPLER	\$ 2,970.00	15%	\$ 2,519.75	n/a	n/a	n/a	n/a	n/a	n/a
E-1001	RISO SS ENVELOPE CONVEYOR	\$ 3,000.00	15%	\$ 2,546.00	\$ 409.00	\$ 347.65	\$ 32.30	n/a	n/a	n/a
T6RG	SSTO ONSITE HW INST, TRNG<FULL DAY, 4PPL	\$ 3,063.00	16%	\$ 2,572.92	n/a	n/a	n/a	n/a	n/a	n/a
WPPB	ON-SITE PLANETPRESS CUSTOM TRAIN	\$ 3,090.00	15%	\$ 2,621.56	n/a	n/a	n/a	n/a	n/a	n/a
WPEC	RISO SS ENVELOPE CONVEYOR	\$ 3,222.00	0%	\$ 3,222.00	\$ 409.00	\$ 347.65	\$ 32.30	n/a	n/a	n/a
WPYG	FACE DOWN FINISHER INCLUDES	\$ 3,269.00	15%	\$ 2,773.42	n/a	n/a	n/a	n/a	n/a	n/a
ATSODI2000	ATS PS FOR DI2000	\$ 3,400.00	0%	\$ 3,400.00	n/a	n/a	n/a	n/a	n/a	n/a
SH13A	SH3B OFFICE SHREDDER, SECURITY LEVEL 5	\$ 3,435.00	16%	\$ 2,885.40	\$ 384.00	\$ 326.40	\$ 30.32	n/a	n/a	n/a
NVBE	DEPLOYMENT SERVICES - LEVEL 5	\$ 3,533.00	16%	\$ 2,967.72	n/a	n/a	n/a	n/a	n/a	n/a
HPLI	HPLI- Speed License (40 to 60ppm)	\$ 3,584.00	16%	\$ 3,010.56	n/a	n/a	n/a	n/a	n/a	n/a
HPLD	Booklet Finisher	\$ 3,863.00	16%	\$ 3,244.92	\$ 465.00	\$ 395.25	\$ 36.72	n/a	n/a	n/a
Z99B	Z99B - DI2000 CONFIGURATION SERVICE	\$ 3,904.00	13%	\$ 3,396.48	n/a	n/a	n/a	n/a	n/a	n/a
WPS1	RISO PROSERV FOR RS1100C\RS1200C	\$ 3,995.00	0%	\$ 3,995.00	n/a	n/a	n/a	n/a	n/a	n/a
WRBH	CONNECT FOUNDATION TRNG 2 DAYS	\$ 4,000.00	16%	\$ 3,360.00	n/a	n/a	n/a	n/a	n/a	n/a
WRBJ	CONNECT ADVANCED TRNG 2 DAYS	\$ 4,000.00	16%	\$ 3,360.00	n/a	n/a	n/a	n/a	n/a	n/a
WPPA	ON SITE 2 DAY PLANETPRESS TRAINING	\$ 4,120.00	15%	\$ 3,495.41	n/a	n/a	n/a	n/a	n/a	n/a
WPPC	ON-SITE PLANETPRESS ADVANCED TRAINI	\$ 4,120.00	15%	\$ 3,495.41	n/a	n/a	n/a	n/a	n/a	n/a
HPLM	SPEED LICENSE (50 TO 70PPM)	\$ 4,182.00	16%	\$ 3,512.88	n/a	n/a	n/a	n/a	n/a	n/a
PPCS-RMIS-BASIC	PP CS -REMOTE MAIL INDUCTION SVC-BASIC	\$ 4,240.00	16%	\$ 3,561.60	n/a	n/a	n/a	n/a	n/a	n/a
WSM4	MAIL COACH TRAIN 12 HOURS 4 PEOPLE	\$ 4,265.00	16%	\$ 3,582.60	n/a	n/a	n/a	n/a	n/a	n/a
WPS3	RISO PROSERV GL FS2000C FIERY	\$ 4,350.00	0%	\$ 4,350.00	n/a	n/a	n/a	n/a	n/a	n/a
NVAF	PROFESSIONAL SERVICES - LEVEL 6	\$ 4,416.00	16%	\$ 3,709.44	n/a	n/a	n/a	n/a	n/a	n/a
TI10	RELAY 1000 SYS 2 STATION W/INSTALL & TRG	\$ 4,722.00	16%	\$ 3,966.48	\$ 451.00	\$ 383.35	\$ 35.61	n/a	n/a	n/a
PS-104	RISO 4 DAY WORKFLOW SUPPORT	\$ 4,799.00	0%	\$ 4,799.00	n/a	n/a	n/a	n/a	n/a	n/a
WPYC	SCANNER PACKAGE	\$ 5,015.00	15%	\$ 4,254.73	n/a	n/a	n/a	n/a	n/a	n/a
WPZJ	SCANNER PACKAGE	\$ 5,015.00	15%	\$ 4,254.73	n/a	n/a	n/a	n/a	n/a	n/a
WPSF	RISO ADD'L 2000 SHEET FEEDER FG20 W I/T	\$ 5,556.00	15%	\$ 4,714.00	\$ 589.00	\$ 500.65	\$ 46.51	n/a	n/a	n/a
HPLJ	HPLJ- Speed License (40 to 70ppm)	\$ 5,575.00	16%	\$ 4,683.00	n/a	n/a	n/a	n/a	n/a	n/a
TI11	RELAY 1000 SYS 3 STATION W/INSTALL & TRG	\$ 5,638.00	16%	\$ 4,735.92	\$ 537.00	\$ 456.45	\$ 42.40	n/a	n/a	n/a
Z99K	Z99K - INSTALLATION & TRAINING FOR DI2000	\$ 5,685.00	13%	\$ 4,945.95	n/a	n/a	n/a	n/a	n/a	n/a
WRBK	CONNECT FOUNDATION FULL TRNG 3 DAYS	\$ 6,000.00	16%	\$ 5,040.00	n/a	n/a	n/a	n/a	n/a	n/a
PPCS-RMIS-ADV	PP CS -REMOTE MAIL INDUCTION SVC-ADVNC	\$ 6,360.00	16%	\$ 5,342.40	n/a	n/a	n/a	n/a	n/a	n/a
WSM6	MAIL COACH TRAIN 12 HOURS/ 6 PEOPLE	\$ 6,411.00	16%	\$ 5,385.24	n/a	n/a	n/a	n/a	n/a	n/a
SPE-H3	ADDITIONAL LOCATIONS (5) PRICE PER LOC.	\$ 7,950.00	13%	\$ 6,916.50	n/a	n/a	n/a	\$ 1,482.00	\$ 1,482.00	\$ 137.68
WPZR	HIGH CAPACITY FEEDER	\$ 8,310.00	15%	\$ 7,050.20	\$ 1,037.00	\$ 881.45	\$ 81.89	n/a	n/a	n/a
SSHV	ADDITIONAL LOCATIONS (5) PRICE PER LOC.	\$ 8,586.00	13%	\$ 7,469.82	n/a	n/a	n/a	\$ 1,482.00	\$ 1,482.00	\$ 137.68
SSTR	SOLUTIONS DESIGN WORKSHOP	\$ 9,434.00	16%	\$ 7,924.56	n/a	n/a	n/a	n/a	n/a	n/a
E-1000	RISO SS ENVELOPE FEEDER	\$ 10,450.00	15%	\$ 8,866.00	\$ 1,081.00	\$ 918.85	\$ 85.36	n/a	n/a	n/a
SPE-H2	ADDITIONAL LOCATIONS (2) PRICE PER LOC.	\$ 10,600.00	13%	\$ 9,222.00	n/a	n/a	n/a	\$ 1,976.00	\$ 1,976.00	\$ 183.57
PPCS-RMIS-CUSTOM	PP CS -REMOTE MAIL INDUCTION SVC-CUSTOM	\$ 10,600.00	16%	\$ 8,904.00	n/a	n/a	n/a	n/a	n/a	n/a
HPLA	HPLA-HP Color LaserJet E877dn 40ppm up to 300k/month w/Insta	\$ 10,705.00	16%	\$ 8,992.20	\$ 1,284.00	\$ 1,091.40	\$ 101.39	n/a	n/a	n/a
SSH2	ADDITIONAL LOCATIONS (2) PRICE PER LOC.	\$ 11,448.00	13%	\$ 9,959.76	n/a	n/a	n/a	\$ 1,976.00	\$ 1,976.00	\$ 183.57
RS11R	RS1100 RISO FW RIP	\$ 11,500.00	16%	\$ 9,660.00	\$ 260.00	\$ 221.00	\$ 20.53	n/a	n/a	n/a
HPLB	HPLB-HP Color LaserJet E877z 40ppm up to 350k/month w/Instal	\$ 12,182.00	16%	\$ 10,232.88	\$ 1,461.00	\$ 1,241.85	\$ 115.37	n/a	n/a	n/a
RS12R	RISO RS1200C RIP W/KEY, MOUSE, MONITOR	\$ 13,750.00	15%	\$ 11,666.00	\$ 300.00	\$ 255.00	\$ 23.69	n/a	n/a	n/a
WPFT	RISO MULTI FUNCTION FINISHER FG20 S-8918	\$ 15,250.00	15%	\$ 12,939.00	\$ 1,672.00	\$ 1,421.20	\$ 132.03	n/a	n/a	n/a
WPFN	RISO MF FINISHER FOR GL FG20 S-8918	\$ 15,250.00	13%	\$ 13,267.50	\$ 1,672.00	\$ 1,421.20	\$ 132.03	n/a	n/a	n/a
WPZU	HIGH CAPACITY STACKER W/ONE PAPER CART	\$ 17,209.00	15%	\$ 14,600.12	\$ 2,148.00	\$ 1,825.80	\$ 169.62	n/a	n/a	n/a
RF52	FS2100C RISO RIP W/KEY,MOUSE,MONITOR	\$ 18,225.00	16%	\$ 15,309.00	\$ 2,187.00	\$ 1,858.95	\$ 172.70	n/a	n/a	n/a
WPZH	COMCOLOR HIGH PERFORMANCE RIP	\$ 18,225.00	7%	\$ 16,984.97	\$ 260.00	\$ 221.00	\$ 20.53	n/a	n/a	n/a
WPR2	WPR2 - DOCUMENT PROCESSING PROJECT MANAGEMENT	\$ 21,815.00	13%	\$ 18,979.05	n/a	n/a	n/a	n/a	n/a	n/a
WPT3	RISO FT 5000 <300K/MO WITH I/T	\$ 26,000.00	15%	\$ 22,059.00	\$ 3,006.00	\$ 2,555.10	\$ 237.37	n/a	n/a	n/a
WPT4	RISO FT 5230 <300K/MO WITH I/T	\$ 33,500.00	15%	\$ 28,422.00	\$ 3,798.00	\$ 3,228.30	\$ 299.91	n/a	n/a	n/a
WPT6	RISO FT 5000 <300K/MO WITH I/T & ENV FDR	\$ 36,500.00	15%	\$ 30,967.00	\$ 4,088.00	\$ 3,474.80	\$ 322.81	n/a	n/a	n/a
WPT5	RISO FT 5430 <300K/MO WITH I/T	\$ 37,000.00	15%	\$ 31,391.00	\$ 4,158.00	\$ 3,534.30	\$ 328.34	n/a	n/a	n/a
WPL7	RISO GL 7430 <500K/MO WITH I/T	\$ 38,000.00	16%	\$ 31,920.00	\$ 4,560.00	\$ 3,876.00	\$ 360.08	n/a	n/a	n/a
WPT7	RISO FT 5230 <300K/MO WITH I/T & ENV FDR	\$ 43,500.00	15%	\$ 36,906.00	\$ 4,880.00	\$ 4,148.00	\$ 385.35	n/a	n/a	n/a

PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL MONTHLY EQUIPMENT MAINTENANCE	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWARE MAINTENANCE
WPR3	WPR3 - DOCUMENT PROCESSING PROJECT MANAGEMENT	\$ 43,629.00	13%	\$ 37,957.23	n/a	n/a	n/a	n/a	n/a	n/a
WPL9	RISO GL 9730 <500k/mo with I/T	\$ 44,000.00	16%	\$ 36,960.00	\$ 5,280.00	\$ 4,488.00	\$ 416.94	n/a	n/a	n/a
WPT8	RISO FT 5430 <300k/MO WITH I/T & ENV FDR	\$ 47,500.00	15%	\$ 40,299.00	\$ 5,240.00	\$ 4,454.00	\$ 413.78	n/a	n/a	n/a
WPG7	WPG7 - RISO GL 7430 UP TO 500K A MONTH. INCLUDES INSTALLA	\$ 47,820.00	16%	\$ 40,168.80	\$ 5,641.00	\$ 4,794.85	\$ 445.44	n/a	n/a	n/a
WPG9	WPG9 - RISO GL 9730 up to 500k a month. Includes Installation/tr	\$ 54,320.00	16%	\$ 45,628.80	\$ 6,361.00	\$ 5,406.85	\$ 502.30	n/a	n/a	n/a

PCN	DESCRIPTION	COMMERCIAL LIST	SOURCEWELL DISCOUNT	SOURCEWELL PRICE
4W00-MH	METER SUBSCRIPTION FOR CONNECT+3000 & SENDPRO P3000	\$76.00	13%	\$66.12
4W00-ML	METER SUBSCRIPTION FOR CONNECT+500 /SENDPRO P SERIES METER P200	\$52.00	13%	\$45.24
4W00-MM	METER SUBSCRIPTION FOR CONNECT+1000/2000 & SENDPRO P1000/2000	\$52.00	13%	\$45.24
7H00-MH	IMI METER SUBSCRIPTION FOR SENDPRO C500	\$44.00	13%	\$38.28
7H00-ML	IMI METER SUBSCRIPTION FOR SENDPRO C200/C425	\$23.00	13%	\$20.01
7H00-MM	IMI METER SUBSCRIPTION FOR SENDPRO C300/C400	\$36.00	13%	\$31.32
7H02-MH	FEDRAMP MIN 325 CTRL PSD SUBSCRIPTION FOR SENDPRO C500	\$44.00	13%	\$38.28
7H02-ML	FEDRAMP MIN 325 CTRL PSD SUBSCRIPTION FOR SENDPRO C200/C425	\$23.00	13%	\$20.01
7H02-MM	FEDRAMP MIN 325 CTRL PSD SUBSCRIPTION FOR SENDPRO C300/C400	\$36.00	13%	\$31.32
7PRO-MH	USPS TRACKING SERVICES-NO ACTIVATION	\$0.00	0%	\$0.00
7PRO-ML	USPS TRACKING SERVICES-ACTIVATION	\$7.00	0%	\$7.00
7W00-MH	METER SUBSCRIPTION FOR MAILCENTER 1000	\$76.00	13%	\$66.12
7W00-ML	METER SUBSCRIPTION FOR MAILCENTER 2000	\$52.00	13%	\$45.24
7W00-MM	METER SUBSCRIPTION FOR MAILCENTER 3000	\$52.00	13%	\$45.24
BYOAD	BRING YOUR OWN APPROVED DEVICE	\$20.00	0%	\$20.00
BYOAD10	BRING YOUR OWN APPROVED DEVICE 10	\$200.00	0%	\$200.00
BYOAD15	BRING YOUR OWN APPROVED DEVICE 15	\$300.00	0%	\$300.00
BYOAD2	BRING YOUR OWN APPROVED DEVICE 2	\$40.00	0%	\$40.00
BYOAD20	BRING YOUR OWN APPROVED DEVICE 20	\$400.00	0%	\$400.00
BYOAD3	BRING YOUR OWN APPROVED DEVICE 3	\$60.00	0%	\$60.00
BYOAD4	BRING YOUR OWN APPROVED DEVICE 4	\$80.00	0%	\$80.00
BYOAD5	BRING YOUR OWN APPROVED DEVICE 5	\$100.00	0%	\$100.00
CAA360E	ACTIVATION FOR ALM CONTROL OF COST ACCOUNTS	\$170.00	0%	\$170.00
CAA360E3	SP360 COST ACCOUNTING	\$0.00	0%	\$0.00
CAA1	BRONZE COST ACCOUNTING FOR P SERIES	\$0.00	0%	\$0.00
CAAAL	BRONZE COST ACCTG FOR SP MAIL CENTER	\$0.00	0%	\$0.00
CAAB	COST ACCOUNTING SILVER PLAN	\$0.00	0%	\$0.00
CAAB1	BASIC COST ACCOUNTING FOR P SERIES	\$0.00	0%	\$0.00
CAABL	BASIC COST ACCTG FOR SP MAIL CENTER	\$15.00	0%	\$15.00
CAAC	COST ACCOUNTING GOLD PLAN	\$25.00	0%	\$25.00
CAAC1	PREMIUM COST ACCOUNTING FOR P SERIES	\$0.00	0%	\$0.00
CAACL	PREMIUM COST ACCTG FOR SP MAIL CENTER	\$35.00	0%	\$35.00
CAAD	COST ACCOUNTING PLATINUM PLAN	\$60.00	0%	\$60.00
CAAD1	ENTERPRISE COST ACCOUNTING FOR P SERIES	\$0.00	0%	\$0.00
CAADL	ENTERPRISE COST ACCTG FOR SP MAIL CENTER	\$60.00	0%	\$60.00

PCN	DESCRIPTION	COMMERCIAL LIST	SOURCEWELL DISCOUNT	SOURCEWELL PRICE
CAAE	UNLIMITED COST ACCOUNTING	\$170.00	0%	\$170.00
CAAE1	UNLIMITED COST ACCOUNTING FOR P SERIES	\$0.00	0%	\$0.00
CAAE1	UNLIMITED COST ACCTG FOR SP MAIL CENTER	\$170.00	0%	\$170.00
CDSF1	CELLULAR CONNECTION FOR SENDPRO MAILSTATION	\$5.00	0%	\$5.00
CDSF10	CELLULAR ROUTER 10G MONTHLY DATA PLAN	\$150.00	0%	\$150.00
CDSF14	CELLULAR ROUTER 4G MONTHLY DATA PLAN	\$75.00	0%	\$75.00
CDSF2	CELLULAR CONNECTION FOR SENDPRO C	\$10.00	0%	\$10.00
CDSF20	CELLULAR ROUTER 20G MONTHLY DATA PLAN	\$250.00	0%	\$250.00
CDSF4	CELLULAR CONNECTION FOR SENDPRO P	\$45.00	0%	\$45.00
CDSF8	CELLULAR ROUTER 8G MONTHLY DATA PLAN	\$100.00	0%	\$100.00
DSH1	HOSTING LEVEL 1	\$1,000.00	0%	\$1,000.00
DSH2	HOSTING LEVEL 2	\$1,666.67	0%	\$1,666.67
DSH3	HOSTING LEVEL 3	\$2,500.00	0%	\$2,500.00
ERB1	ERETURN RECEIPT SUBSCRIPTION - P SERIES	\$25.00	0%	\$25.00
ERB3	ERETURN RECEIPT SUBSCRIPTION - DM300/400	\$21.00	0%	\$21.00
ERB4	ERETURN RECEIPT SUBSCRIPTION - C SERIES	\$28.00	0%	\$28.00
ERR1	E-RETURN RECEIPT FEATURE	\$0.00	0%	\$0.00
ERR3	ERETURN RECEIPT	\$0.00	0%	\$0.00
ERRINC	INCLUDES USPS ERR	\$0.00	0%	\$0.00
FEDMOD	TIER 1 ENH IT SEC CONTROLS MIN 325-ENTERPRISE	\$13,565.00	0%	\$13,565.00
FEDMODM	TIER 2 ENH IT SEC CONTROLS MIN 325- MAX 12 LOCATIONS	\$8,620.00	0%	\$8,620.00
FEDMODL	TIER 3 ENH IT SEC CONTROLS MIN 325-1 LOCATION	\$3,333.00	0%	\$3,333.00
G9SS-MH	USPS TRACKING SERVICES-NO ACTIVATION	\$0.00	0%	\$0.00
G9SS-ML	USPS TRACKING SERVICES-ACTIVATION	\$7.00	0%	\$7.00
ILOS	LOCKER OS BANK SUBSCRIPTION	\$49.00	0%	\$49.00
ILP-SSTO	LOCKER OS INTEGRATION TO SSTO	\$0.00	0%	\$0.00
LBLVOL	LABEL VOLUME BAND	\$0.00	0%	\$0.00
LOCKASSET	PARCELPOINT ASSET MGMT FEATURE SUBSCR	\$49.00	0%	\$49.00
LOCKDAYUSE	PARCELPOINT DAY USE FEATURE SUBSCR	\$49.00	0%	\$49.00
LOCKPPSUBSC	LOCKER COLUMN SUBSCRIPTION	\$5.00	0%	\$5.00
M9SS-MH	USPS TRACKING SERVICES-NO ACTIVATION	\$0.00	0%	\$0.00
M9SS-ML	USPS TRACKING SERVICES-ACTIVATION	\$17.00	0%	\$17.00
NUMCAR	NUMBER OF CARRIERS	\$0.00	0%	\$0.00
NUMDEVICE	NUMBER OF DEVICES	\$0.00	0%	\$0.00
NUMLOCATIONS	NUMBER OF LOCATIONS	\$0.00	0%	\$0.00

PCN	DESCRIPTION	COMMERCIAL LIST	SOURCEWELL DISCOUNT	SOURCEWELL PRICE
NUMUSERS	NUMBER OF USERS	\$0.00	0%	\$0.00
NV90	INVIEW SUBSCRIPTION	\$0.00	0%	\$0.00
NV99	INVIEW MMS BASE SOFTWARE	\$0.00	0%	\$0.00
NVMA	INVIEW DASHBOARD - SINGLE METER	\$4.00	0%	\$4.00
NVMB	INVIEW DASHBOARD - UP TO 2 METERS	\$7.00	0%	\$7.00
NVMC	INVIEW DASHBOARD - UP TO 5 METERS	\$15.00	0%	\$15.00
NVMD	INVIEW DASHBOARD - UP TO 20 METERS	\$50.00	0%	\$50.00
NVME	INVIEW DASHBOARD - UP TO 50 METERS	\$100.00	0%	\$100.00
NVMF	INVIEW DASHBOARD -UP TO 100 METERS	\$150.00	0%	\$150.00
NVMG	INVIEW DASHBOARD - UNLIMITED METERS	\$250.00	0%	\$250.00
OVERAGEVOL1	OVERAGE VOLUME BAND 1 - \$0.15 PER PIECE	\$0.00	0%	\$0.00
PARCELPOINT	PARCELPOINT	\$0.00	0%	\$0.00
PBIL	PBIL INTEGRATION SUBSCRIPTION	\$149.00	0%	\$149.00
PBIL-SST	PBIL SST INTEGRATION SUBSCRIPTION	\$0.00	0%	\$0.00
PSPPP004	PSP PURCHASE POWER BUNDLE - 100	\$4.00	0%	\$4.00
PSPPP013	PSP PURCHASE POWER BUNDLE - 500	\$13.00	0%	\$13.00
PSPPP026	PSP PURCHASE POWER BUNDLE - 1000	\$26.00	0%	\$26.00
PSPPP065	PSP PURCHASE POWER BUNDLE - 2500	\$65.00	0%	\$65.00
PSPPP131	PSP PURCHASE POWER BUNDLE - 5000	\$131.00	0%	\$131.00
PSPPP196	PSP PURCHASE POWER BUNDLE - 7500	\$196.00	0%	\$196.00
PSPPP261	PSP PURCHASE POWER BUNDLE - 10000	\$261.00	0%	\$261.00
PS-PRO-B	100 LABELS PER MONTH	\$58.00	0%	\$58.00
PS-PRO-C	500 LABELS PER MONTH	\$125.00	0%	\$125.00
PS-PRO-D	1,000 LABELS PER MONTH	\$230.00	0%	\$230.00
PS-PRO-E	2,500 LABELS PER MONTH	\$457.00	0%	\$457.00
PS-PRO-F	5,000 LABELS PER MONTH	\$850.00	0%	\$850.00
PS-PRO-G	7,500 LABELS PER MONTH	\$1,450.00	0%	\$1,450.00
PS-PRO-H	10,000 LABELS PER MONTH	\$1,600.00	0%	\$1,600.00
PS-PRO-I	25,000 LABELS PER MONTH	\$2,250.00	0%	\$2,250.00
PS-PRO-J	PS PRO - 50,000 TRANSACTIONS PER MONTH	\$3,500.00	0%	\$3,500.00
PS-PRO-K	PS PRO - 100,000 TRANSACTIONS PER MONTH	\$5,940.00	0%	\$5,940.00
PS-PRO-L	PS PRO - 150,000 TRANSACTIONS PER MONTH	\$8,100.00	0%	\$8,100.00
PTIX	PITNEYTRACK INBOUND	\$299.00	0%	\$299.00
PTJ1	SPO/PITNEYSHIP POSTAL ACCESS	\$0.00	0%	\$0.00
PTJ3	MULTICARRIER SHIPPING W/O HW OR METER	\$15.00	0%	\$15.00

PCN	DESCRIPTION	COMMERCIAL LIST	SOURCEWELL DISCOUNT	SOURCEWELL PRICE
PTJ4	SPO/PITNEYSHIP MULTICARRIER	\$15.00	0%	\$15.00
PTJ7	SENDPRO MAILING INCLUDED W/O HW	\$0.00	0%	\$0.00
PTJ8	SPO/PITNEYSHIP MAILING	\$0.00	0%	\$0.00
PTJA	SPO/PITNEYSHIP BASIC 1 USER	\$0.00	0%	\$0.00
PTJB	SPO/PITNEYSHIP BASIC 50 USERS	\$10.00	0%	\$10.00
PTJC	SPO/PITNEYSHIP INDIVIDUAL	\$15.00	0%	\$15.00
PTJD	SPO/PITNEYSHIP OFFICE	\$25.00	0%	\$25.00
PTJE	SPO/PITNEYSHIP UNLIMITED	\$180.00	0%	\$180.00
PTJF	SENDPRO BASIC 50 USERS	\$10.00	0%	\$10.00
PTJG	SENDPRO INDIVIDUAL	\$15.00	0%	\$15.00
PTJH	SENDPRO OFFICE	\$25.00	0%	\$25.00
PTJI	SENDPRO UNLIMITED	\$180.00	0%	\$180.00
PTJN	SINGLE USER ACCESS	\$0.00	0%	\$0.00
PTJP	50 USER ACCESS W/O HARDWARE OR METER	\$10.00	0%	\$10.00
PTJQ	UNLIMITED USER ACCESS W/O HW OR METER	\$155.00	0%	\$155.00
PTJR	50 USER ACCESS WITH HARDWARE OR METER	\$10.00	0%	\$10.00
PTJS	UNLIMITED USER ACCESS WITH HARDWARE	\$155.00	0%	\$155.00
PTK1	WEB BROWSER INTEGRATION	\$0.00	0%	\$0.00
PTK2	SENDPRO C SERIES SHIPPING INTEGRATION	\$0.00	0%	\$0.00
PTK3	SENDPRO P SERIES METER INTEGRATION	\$0.00	0%	\$0.00
PTK5	METER INTEGRATION	\$0.00	0%	\$0.00
PTKA	US MARKET	\$0.00	0%	\$0.00
PTKM	SENDPRO CSD1 PRINTING	\$7.00	0%	\$7.00
PTKN	SENDPRO CSD1 PRINTING UPGRADE	\$7.00	0%	\$7.00
PTKP	SENDPRO MAILSTATION STAMPS 50 USERS-PURCHASE	\$13.00	0%	\$13.00
PTKQ	SENDPRO MAILSTATION STAMPS 50 USERS -LEASE/RENT	\$13.00	0%	\$13.00
PTKX	PITNEYTRACK INBOUND	\$0.00	0%	\$0.00
PTNY-ANALYTICS	PITNEYANALYTICS	\$0.00	0%	\$0.00
PTNY-TRACK	PITNEYTRACK	\$0.00	0%	\$0.00
PURCHASE POWER H	PURCHASE POWER FOR C+500/SP1500 - SP3000	\$15.00	0%	\$15.00
PURCHASE POWER L	PURCHASE POWER FOR MAILSTATION-C500	\$7.00	0%	\$7.00
RC9E-MH	RCH - INTEGRITY EXPRESS RELAY 5000+	\$100.00	0%	\$100.00
RC9E-ML	RCH - INTEGRITY EXPRESS RELAY 5000+	\$100.00	0%	\$100.00
RC9E-MM	RCH - INTEGRITY EXPRESS RELAY 5000+	\$100.00	0%	\$100.00
RC9F	RCH - INTEGRITY EXPRESS 2500-4500	\$50.00	0%	\$50.00

PCN	DESCRIPTION	COMMERCIAL LIST	SOURCEWELL DISCOUNT	SOURCEWELL PRICE
RC9G	RCH - INTEGRITY EXP SALES PAK 2500 -3500	\$25.00	0%	\$25.00
RC9H	RCH - INTEGRITY EXP SALES PAK 4500	\$35.00	0%	\$35.00
SELFPRO	SELF-SETUP AND ONBOARDING	\$0.00	0%	\$0.00
SEND	SENDING BASE USER	\$25.00	0%	\$25.00
SENDADV	SENDING ADVANCED	\$36.00	0%	\$36.00
SEND DHS	SENDING DEVICEHUB SOFTWARE	\$20.00	0%	\$20.00
SENDERR	SENDING ERR BUNDLE	\$20.00	0%	\$20.00
SP360ACCTSF	SP360 ANALYTICS	\$100.00	0%	\$100.00
SP360EQTF	EQUIPMENT CONNECTIVITY (METERS)	\$100.00	0%	\$100.00
SP360LOCKSF	SP360 LOCKER MANAGEMENT	\$100.00	0%	\$100.00
SP360ML10	SP360/PITNEYSHIP PRO 10 LOCATIONS	\$300.00	0%	\$300.00
SP360ML100	SP360/PITNEYSHIP PRO 100 LOCATIONS	\$1,000.00	0%	\$1,000.00
SP360ML1000	SP360/PITNEYSHIP PRO 1000 LOCATIONS	\$5,000.00	0%	\$5,000.00
SP360ML25	SP360/PITNEYSHIP PRO 25 LOCATIONS	\$500.00	0%	\$500.00
SP360ML300	SP360/PITNEYSHIP PRO 300 LOCATIONS	\$2,000.00	0%	\$2,000.00
SP360ML3000	SP360/PITNEYSHIP PRO 3000 LOCATIONS	\$13,500.00	0%	\$13,500.00
SP360ML50	SP360/PITNEYSHIP PRO 50 LOCATIONS	\$600.00	0%	\$600.00
SP360SENDSF	SP360/PITNEYSHIP PRO	\$100.00	0%	\$100.00
SP360TRACSF	SP360 RECEIVING	\$100.00	0%	\$100.00
SPE-BASIC-100	SENDPRO ENTERPRISE BASIC SUB 100	\$50.00	0%	\$50.00
SPE-BASIC-1000	SENDPRO ENTERPRISE BASIC SUB 1000	\$210.00	0%	\$210.00
SPE-BASIC-10000	SENDPRO ENTERPRISE BASIC SUB 10000	\$1,600.00	0%	\$1,600.00
SPE-BASIC-100000	SENDPRO ENTERPRISE BASIC SUB 100000	\$5,500.00	0%	\$5,500.00
SPE-BASIC-150000	SENDPRO ENTERPRISE BASIC SUB 150000	\$7,500.00	0%	\$7,500.00
SPE-BASIC-2500	SENDPRO ENTERPRISE BASIC SUB 2500	\$440.00	0%	\$440.00
SPE-BASIC-25000	SENDPRO ENTERPRISE BASIC SUB 25000	\$2,250.00	0%	\$2,250.00
SPE-BASIC-500	SENDPRO ENTERPRISE BASIC SUB 500	\$105.00	0%	\$105.00
SPE-BASIC-5000	SENDPRO ENTERPRISE BASIC SUB 5000	\$775.00	0%	\$775.00
SPE-BASIC-50000	SENDPRO ENTERPRISE BASIC SUB 50000	\$3,000.00	0%	\$3,000.00
SPE-BASIC-7500	SENDPRO ENTERPRISE BASIC SUB 7500	\$1,450.00	0%	\$1,450.00
SPE-BASIC-USPS	SENDPRO ENTERPRISE BASIC SUB USPS ONLY	\$20.00	0%	\$20.00
SPE-BBSDK	BLACK BOX SDK (1)	\$100.00	0%	\$100.00
SPE-CBC	CROSS BORDER CONSOLIDATION	\$300.00	0%	\$300.00
SPE-ECOMM	SPE ECOMMERCE CONNECTOR SUB	\$50.00	0%	\$50.00
SPE-HL1	HOSTING LEVEL 1	\$1,000.00	0%	\$1,000.00



PCN	DESCRIPTION	COMMERCIAL LIST	SOURCEWELL DISCOUNT	SOURCEWELL PRICE
SPE-HL2	HOSTING LEVEL 2	\$1,666.67	0%	\$1,666.67
SPE-HL3	HOSTING LEVEL 3	\$2,500.00	0%	\$2,500.00
SPE-HZMT	HAZMAT	\$300.00	0%	\$300.00
SPELTL	SPE LTL SUBSCRIPTION	\$60.00	0%	\$60.00
SPE-LTL-CONTRACT	SPE LTL SUB - OTHER SUPPORTED	\$60.00	0%	\$60.00
SPE-LTL-CUSTOM	SPE LTL SUB - CUSTOM CARRIER	\$60.00	0%	\$60.00
SPE-LTL-FE	SPE LTL SUB - FEDEX FREIGHT	\$60.00	0%	\$60.00
SPE-LTL-UPS	SPE LTL SUB - UPS FREIGHT	\$60.00	0%	\$60.00
SPEPP000	SPE PURCHASE POWER BUNDLE - CLEANUP	\$0.00	0%	\$0.00
SPEPP004	SPE PURCHASE POWER BUNDLE - 100	\$4.00	0%	\$4.00
SPEPP013	SPE PURCHASE POWER BUNDLE - 500	\$13.00	0%	\$13.00
SPEPP026	SPE PURCHASE POWER BUNDLE - 1000	\$26.00	0%	\$26.00
SPEPP065	SPE PURCHASE POWER BUNDLE - 2500	\$65.00	0%	\$65.00
SPEPP131	SPE PURCHASE POWER BUNDLE - 5000	\$131.00	0%	\$131.00
SPEPP196	SPE PURCHASE POWER BUNDLE - 7500	\$196.00	0%	\$196.00
SPEPP261	SPE PURCHASE POWER BUNDLE - 10000	\$261.00	0%	\$261.00
SPEPSBYOR	PERSONAL SHIPPING BRING YOUR OWN RATES	\$0.00	0%	\$0.00
SPE-REGIONAL	SPE REGIONAL CARRIER SUBSCRIPTION	\$0.00	0%	\$0.00
SPE-RPS	RESTRICTED PARTY SCREENING	\$150.00	0%	\$150.00
SPE-TIER2-100	SENDPRO ENTERPRISE TIER 2 SUB 100	\$100.00	0%	\$100.00
SPE-TIER2-1000	SENDPRO ENTERPRISE TIER 2 SUB 1000	\$350.00	0%	\$350.00
SPE-TIER2-10000	SENDPRO ENTERPRISE TIER 2 SUB 10000	\$1,750.00	0%	\$1,750.00
SPE-TIER2-100000	SENDPRO ENTERPRISE TIER 2 SUB 100000	\$6,500.00	0%	\$6,500.00
SPE-TIER2-150000	SENDPRO ENTERPRISE TIER 2 SUB 150000	\$8,000.00	0%	\$8,000.00
SPE-TIER2-2500	SENDPRO ENTERPRISE TIER 2 SUB 2500	\$625.00	0%	\$625.00
SPE-TIER2-25000	SENDPRO ENTERPRISE TIER 2 SUB 25000	\$2,750.00	0%	\$2,750.00
SPE-TIER2-500	SENDPRO ENTERPRISE TIER 2 SUB 500	\$180.00	0%	\$180.00
SPE-TIER2-5000	SENDPRO ENTERPRISE TIER 2 SUB 5000	\$1,000.00	0%	\$1,000.00
SPE-TIER2-50000	SENDPRO ENTERPRISE TIER 2 SUB 50000	\$3,750.00	0%	\$3,750.00
SPE-TIER2-7500	SENDPRO ENTERPRISE TIER 2 SUB 7500	\$1,650.00	0%	\$1,650.00
SPE-TIER3-100	SENDPRO ENTERPRISE TIER 3 SUB 100	\$200.00	0%	\$200.00
SPE-TIER3-1000	SENDPRO ENTERPRISE TIER 3 SUB 1000	\$550.00	0%	\$550.00
SPE-TIER3-10000	SENDPRO ENTERPRISE TIER 3 SUB 10000	\$2,000.00	0%	\$2,000.00
SPE-TIER3-100000	SENDPRO ENTERPRISE TIER 3 SUB 100000	\$7,000.00	0%	\$7,000.00
SPE-TIER3-150000	SENDPRO ENTERPRISE TIER 3 SUB 150000	\$8,500.00	0%	\$8,500.00

PCN	DESCRIPTION	COMMERCIAL LIST	SOURCEWELL DISCOUNT	SOURCEWELL PRICE
SPE-TIER3-2500	SENDPRO ENTERPRISE TIER 3 SUB 2500	\$800.00	0%	\$800.00
SPE-TIER3-25000	SENDPRO ENTERPRISE TIER 3 SUB 25000	\$3,000.00	0%	\$3,000.00
SPE-TIER3-500	SENDPRO ENTERPRISE TIER 3 SUB 500	\$325.00	0%	\$325.00
SPE-TIER3-5000	SENDPRO ENTERPRISE TIER 3 SUB 5000	\$1,250.00	0%	\$1,250.00
SPE-TIER3-50000	SENDPRO ENTERPRISE TIER 3 SUB 50000	\$4,000.00	0%	\$4,000.00
SPE-TIER3-7500	SENDPRO ENTERPRISE TIER 3 SUB 7500	\$1,850.00	0%	\$1,850.00
SPE-UPSSADP	USPS SHIPPING API DISCT PROGRAM	\$29.95	0%	\$29.95
SPE-USPSAPI	USPS SHIPPING API	\$0.00	0%	\$0.00
SPMMCONNECT	SP360 MAIL MACHINE CONNECTIVITY	\$12.35	0%	\$12.35
SPOMAS	SENDPRO OMAS WITH GOVERNMENT RATES	\$0.00	0%	\$0.00
SPSC48	SENDPRO GOVERNMENT RATES	\$0.00	0%	\$0.00
SSLSHAPI	SSL SHIPPING API	\$0.00	0%	\$0.00
SYAB1	ANALYTICS - 2 PRODUCTS	\$15.00	0%	\$15.00
SYAB21	ANALYTICS - 2 PRODUCTS	\$25.00	0%	\$25.00
SYAB31	ANALYTICS - 2 PRODUCTS	\$10.00	0%	\$10.00
SYAD21	ANALYTICS 2.0 TIER A	\$60.00	0%	\$60.00
SYAD22	ANALYTICS 2.0 TIER B	\$300.00	0%	\$300.00
SYAD23	ANALYTICS 2.0 TIER C	\$800.00	0%	\$800.00
SYAD24	ANALYTICS 2.0 TIER D	\$1,500.00	0%	\$1,500.00
SYAD25	ANALYTICS 2.0 TIER E	\$2,500.00	0%	\$2,500.00
SYAD26	ANALYTICS 2.0 TIER F	\$3,700.00	0%	\$3,700.00
SYAD27	ANALYTICS 2.0 TIER G	\$5,000.00	0%	\$5,000.00
SYAD31	ANALYTICS 360 TIER A	\$60.00	0%	\$60.00
SYAD32	ANALYTICS 360 TIER B	\$300.00	0%	\$300.00
SYAD33	ANALYTICS 360 TIER C	\$800.00	0%	\$800.00
SYAD34	ANALYTICS 360 TIER D	\$1,500.00	0%	\$1,500.00
SYAD35	ANALYTICS 360 TIER E	\$2,500.00	0%	\$2,500.00
SYAD36	ANALYTICS 360 TIER F	\$3,700.00	0%	\$3,700.00
SYAD37	ANALYTICS 360 TIER G	\$5,000.00	0%	\$5,000.00
SYILP3	ANALYTICS ACTIVATION FOR LOCKERS	\$0.00	0%	\$0.00
SYMAIL03	ANALYTICS ACTIVATION FOR MAILING	\$0.00	0%	\$0.00
SYSP3	ANALYTICS ACTIVATION FOR PITNEYSHIP PRO	\$0.00	0%	\$0.00
SYSPE3	ANALYTICS ACTIVATION FOR SPE, PITNEYSHIP ENTERPRISE	\$0.00	0%	\$0.00
SYSPO3	ANALYTICS ACTIVATION FOR SENDPRO ONLINE, PITNEYSHIP	\$0.00	0%	\$0.00
SYSSTO3	ANALYTICS ACTIVATION FOR RECEIVING	\$0.00	0%	\$0.00

PCN	DESCRIPTION	COMMERCIAL LIST	SOURCEWELL DISCOUNT	SOURCEWELL PRICE
T6CE	RECEIVING - ENHANCED	\$49.00	0%	\$49.00
T6CN	RECEIVING - WITH NOTIFICATION	\$149.00	0%	\$149.00
T6CS	RECEIVING - STANDARD	\$0.00	0%	\$0.00
T89D	SSTO RECEIVE AND DELIVER	\$199.00	0%	\$199.00
T89N	SSTO RECEIVE	\$99.00	0%	\$99.00
T8DD	SSTO ENHANCED RECEIVE AND DELIVER	\$249.00	0%	\$249.00
ZHD7	ELECTRONIC TRACKING AND SIGNATURE SERVICES	\$0.00	0%	\$0.00
ZHD8	ELECTRONIC RETURN RECEIPT	\$0.00	0%	\$0.00
CDSG3	CELLULAR SUBSCRIPTION	\$75.00	0%	\$75.00
SYAD311	ANALYTICS 360 TIER A1	\$150.00	0%	\$150.00
PSP-S-TRAIN1	PSP TRAINING SUBSCRIPTION 1-SESSION/MO	\$200.00	0%	\$200.00
PSP-S-TRAIN2	PSP TRAINING SUBSCRIPTION 2-SESSIONS/MO	\$400.00	0%	\$400.00
PSP-S-ADMIN5	PSP ADMINISTRATION SUBSCRIPTION<5HOURS	\$500.00	0%	\$500.00
SYAD321	ANALYTICS 360 TIER B1	\$500.00	0%	\$500.00
PSP-S-ADMIN10	PSP ADMINISTRATION SUBSCRIPTION<10HOURS	\$1,000.00	0%	\$1,000.00
ALMSP360	ALM SUPPORT FOR SP360 COST ACCOUNTS	\$10.00	0%	\$10.00
SYAB3SL	STANDALONE ANALYTICS (SINGLE LOC)	\$15.00	0%	\$15.00
ILPTRACK	PARCELPOINT INTEGRATION TO PITNEYTRACK	\$0.00	0%	\$0.00
SPE-SFTP	SPE - SFTP HOSTING SUBSCRIPTION	\$20.00	0%	\$20.00
SYAB3	ANALYTICS FOR METER	\$25.00	0%	\$25.00
SPETRAIN1	SPE TRAINING SUBSCRIPTION 1-SESSION/MO	\$200.00	0%	\$200.00
SPETRAIN2	SPE TRAINING SUBSCRIPTION 2-SESSIONS/MO	\$400.00	0%	\$400.00
SPEADMIN5	SPE ADMINISTRATION SUBSCRIPTION<5-HOURS	\$500.00	0%	\$500.00
SPEADMIN10	SPE ADMINISTRATION SUBSCRIPTION<10-HOURS	\$1,000.00	0%	\$1,000.00
1H00-ML-LEGACY	METER FOR SENDPRO C200	\$35.00	16%	\$29.40
1H00-MM-LEGACY	METER FOR SENDPRO C300/C400	\$50.00	16%	\$42.00
4W00-MH-LEGACY	METER FOR CONNECT+3000 & SENDPRO P3000	\$100.00	16%	\$84.00
4W00-ML-LEGACY	METER FOR CONNECT+500 /SENDPRO P SERIES METER15000	\$66.00	16%	\$55.44
4W00-MM-LEGACY	METER FOR CONNECT+1000/2000 & SENDPRO P1000/2000	\$76.00	16%	\$63.84
7H00-ML-LEGACY	IMI METER FOR SENDPRO C200	\$35.00	16%	\$29.40
7H00-MM-LEGACY	IMI METER FOR SENDPRO C300/C400	\$50.00	16%	\$42.00
G900-MH-LEGACY	METER SUBSCRIPTION FOR DM475 SERIES	\$76.00	16%	\$63.84
G900-ML-LEGACY	METER FOR DM300 SERIES	\$51.00	16%	\$42.84
G900-MM-LEGACY	METER FOR DM400 SERIES	\$66.00	16%	\$55.44
PR00-MH-LEGACY	METER FOR DM225	\$53.00	16%	\$44.52

PCN	DESCRIPTION	COMMERCIAL LIST	SOURCEWELL DISCOUNT	SOURCEWELL PRICE
PR00-ML-LEGACY	METER FOR DM125	\$35.00	16%	\$29.40
1R0T	POSTAGE METER	\$137.00	13%	\$119.19
1RPT	PERMIT METER	\$137.00	13%	\$119.19
1T00	DM INFINITY UIC	\$0.00	0%	\$0.00
1T04	UIC, US DM INFINITY PERMIT METER	\$0.00	0%	\$0.00