

MA 18P 21123000000000000055
NEW

State of Maine



Master Agreement

Effective Date: 02/11/22

Expiration Date: 04/19/25

Master Agreement Description: Copiers, Printers, and Multi-Function Devices

Buyer Information

Justin Franzose 207-624-7337 ext. justin.franzose@maine.gov

Issuer Information

Justin Franzose 207-624-7337 ext. justin.franzose@maine.gov

Requestor Information

Justin Franzose 207-624-7337 ext. justin.franzose@maine.gov

Agreement Reporting Categories

Authorized Departments

ALL

Vendor Information

Vendor Line #: 1

Vendor ID

VC1000097473

Vendor Name

XEROX CORP

Vendor Address Information

201 Merritt 7
Norwalk, CT 06851US

Vendor Contact Information

RIDERS

<input checked="" type="checkbox"/>	The following riders are hereby incorporated into this Contract and made part of it by reference: (check all that apply)
<input checked="" type="checkbox"/>	Rider A – Scope of Work and/or Specifications
<input checked="" type="checkbox"/>	Rider B – Terms and Conditions
<input type="checkbox"/>	Rider C - Exceptions
<input type="checkbox"/>	Bid Cover Page and Debarment Form
<input checked="" type="checkbox"/>	Debarment, Performance, and Non-Collusion Certification
<input checked="" type="checkbox"/>	Price sheet (attach excel spreadsheet to post on website)
<input type="checkbox"/>	Other – Included at Department's Discretion

RIDER A

Scope of Work and/or Specifications

The purpose of this master agreement is to procure school & office equipment/supplies per the Sourcewell contract #030321-XOX attached and hereby incorporated into this contract. All delivery orders will be subject to the terms, conditions, and prices of this master agreement. This master agreement will expire on April 19th, 2025. The order of precedence is: State's Participating Addendum, the Sourcewell contract #030321-XOX, including all Exhibits.

Security:

The multi-functional device, i.e. copier, printers, faxes, scanners, etc. must all have the following security features:

1. Configured to clear the local hard disk between jobs if scan to hard disk functionality is used.
2. All stored files are erased OnDemand from the hard drive after job is complete via configuration setting.
3. The drive must be encrypted using a method compliant with current FIPS validated encryption.
4. Web-based administration requires unique user identification and authentication. Single sign on using Active Directory should be used so features like locking after 15 minutes of inactivity occurs.
5. The device has a mechanism to lock and prevent access to the hard disk.
6. The device has a job retention function with a time frame defined by the agency (preferably 24 hours or less). If a job is not printed within the time frame, the data is erased from the hard drive.
7. The user is required to input a credential at the time of creating a fax or scan or retrieving a print job. The device will require authentication credential at the control panel before it will perform the activity. No other individuals other than the Administrator can access the job.
8. For high volume printers the hard disk on the print spooler must be similarly secured.
9. Auditing must be fully enabled and must include user key operator, admin codes and passwords (not in clear text, enabled features and services and date and time stamps).
10. Device must be capable of supporting the following current state connectors & software:
 - a. TCP/IP network communication protocol
 - b. Ethernet connection
 - c. Variety of printer languages:
 - i. Post Script
 - ii. HP
 - iii. PCL
11. System administrators must be able to:
 - a. Verify that system maintenance is in place and the printer is supported by the vendor.
 - b. Verify that system patch levels are up-to-date to address new vulnerabilities.
 - c. Perform vulnerability / port scans.
 - d. Restrict network protocols to TCP/IP and HTTPS only.
 - e. Assigned a static IP address.
 - f. Establish complex passwords that meet Identification and Authentication Policy and Procedures.
 - g. Configured the MFD to prevent non-printer administrators from altering the global configuration of the device.
 - h. Segregate duties between the administration functions and the auditing functions of the system.
 - i. Limit management of the printer or device to specific IP addresses or subnets (e.g., SA workstations).
 - j. Enable auditing of users actions.
 - k. Lock and prevent access to the hard disk.
 - l. Configured the MFD to identify and authenticates specific devices before establishing a connection.
 - m. Disable all unused wireless communication (e.g., Wi-Fi, Bluetooth, IR, etc.).
 - n. Configured the MFD to maintain its configuration state (passwords, service settings etc.) after a power down or reboot.
 - o. Restrict print services for a device or printer are to Port 9100 and/or LPD (Port 515).
 - p. Configured the MFD to clear the local hard disk between jobs if scan to hard disk functionality is used. All stored files are erased on demand from the hard drive after the job is complete.
 - q. Set the MFD to ensure file shares have the appropriate discretionary access control list in place if scan to a file share is enabled.

- r. If scan to SMTP (email) is enabled, ensure data is properly protected and secured when being transmitted.
- s. Ensure management access to the device is secured using Federal Information Processing Standard (FIPS) validated encryption.
- t. The device's web-based administration capability requires unique user identification and authentication.
- u. Establish that clear-text representation of passwords is suppressed when entered at the login screen.
- v. Set the device's web-based administration capability provides: an account lockout and account inactivity logout feature.

**RIDER B
TERMS AND CONDITIONS**

- 1. DEFINITIONS:** The following definitions are applicable to these standard terms and conditions:
 - a. The term “Buyer” or “State” shall refer to the Government of the State of Maine or a person representing the Government of the State of Maine.
 - b. The term “Department” or “DAFS” shall refer to the State of Maine Department of Administrative and Financial Services.
 - c. The term “Bureau” or “BGS” shall refer to the State of Maine Bureau of General Services.
 - d. The term “Division” shall refer to the State of Maine Division of Purchases.
 - e. The term “Contractor”, “Vendor”, or “Provider” shall refer to the organization that is providing goods and/or services through the contract to which these standard terms and conditions have been attached and incorporated.
 - f. The term “Contract” or “Agreement” shall refer to the contract document to which these standard terms and conditions apply, taking the format of a Buyer Purchase Order (BPO) or Master Agreement (MA) or other contractual document that is mutually agreed upon between the State and the Contractor.

- 2. WARRANTY:** The Contractor warrants the following:
 - a. That all goods and services to be supplied by it under this Contract are fit and sufficient for the purpose intended, and
 - b. That all goods and services covered by this Contract will conform to the specifications specified by the Sourcewell contract and
 - c. That such articles are merchantable, good quality, and free from defects whether patent or latent in material and workmanship, and
 - d. That it has good and clear title to all articles to be supplied by it and the same are free and clear from all liens, encumbrances and security interest.

Neither the final certificate of payment nor any provision herein, nor partial nor entire use of the articles provided relieve the Contractor liability in respect of any warranties or responsibility for faulty material or workmanship. If Xerox fails to deliver the requested product(s) or service(s), the State shall notify Xerox in writing of the performance failure and provide Xerox 31-days to correct the performance failure. If the performance shortfall is not corrected to the contracted specification within the agreed upon timeframe Xerox will issue a check to offset any charges paid after the failure has not been cured by the State for the defective product(s) or service(s) . Pending correction of the failure, the State is expected to pay all undisputed amounts, including the Monthly Minimum Charge. The State shall give written notice of observed defects with reasonable promptness.

- 3. TAXES:** Contractor agrees that, unless otherwise indicated in the order, the prices herein do not include federal, state, or local sales or use tax from which an exemption is available for purposes of this order. Contractor agrees to accept and use tax exemption certificates when supplied by the Division as applicable. In case it shall ever be determined that any tax included in the prices herein was not required to be paid by Contractor, Contractor agrees to notify the Division and to make prompt application for the refund thereof, to take all proper steps to procure the same and when received to pay the same to the Division.

4. PACKING AND SHIPMENT: Deliveries shall be made as specified without charge for boxing, carting, or storage, unless otherwise specified. Articles shall be suitably packed to secure lowest transportation cost and to conform to the requirements of common carriers and any applicable specifications. Order numbers and symbols must be plainly marked on all invoices, packages, bills of lading, and shipping orders. Bill of lading will be provided at delivery.

5. DELIVERY: Delivery should be strictly in accordance with delivery schedule as agreed to by the agency and Vendor. If Contractor's deliveries fail to meet such schedule, the Division, without limiting its other remedies, may direct expedited routing and the difference between the expedited routing and the order routing costs shall be paid by the Contractor. Articles fabricated beyond the Division's releases are at Contractor's risk. Contractor shall not make material commitments or production arrangements in excess of the amount or in advance of the time necessary to meet delivery schedule, and, unless otherwise specified herein, no deliveries shall be made in advance of the Division's delivery schedule. Neither party shall be liable for excess costs of deliveries or defaults due to the causes beyond its control and without its fault or negligence, provided, however, that when the Contractor has reason to believe that the deliveries will not be made as scheduled, written notice setting forth the cause of the anticipated delay will be given immediately to the Division. If the Contractor's delay or default is caused by the delay or default of a subcontractor, such delay or default shall be excusable only if it arose out of causes beyond the control of both Contractor and subcontractor and without fault of negligence or either of them and the articles or services to be furnished were not obtainable from other sources in sufficient time to permit Contractor to meet the required delivery schedule.

6. INVOICE: The invoices covering each and every shipment made against this order showing Contract number, Vendor number, and other essential particulars, must be forwarded promptly to the ordering agency concerned by the Vendor to whom the order is issued. If the agency disputes any amount included in an invoice, then (a) Agency must notify Vendor of the dispute in writing, (b) such notice shall include a description of the items the agency is disputing and the reason such item is being disputed and (c) both parties shall promptly exercise its best efforts to work to resolve such dispute. Pending resolution of such disputed amount the agency shall pay any and all undisputed amounts within forty-five (45) days of the invoice date, Delays in receiving invoice and also errors and omissions on statements will be considered just cause for withholding all disputed amounts without losing discount privileges. All accounts are to be carried in the name of the agency or institution receiving the goods, and not in the name of the Division of Purchases.

7. ALTERATIONS: All changes to this agreement or any work order must be made in writing and signed by both parties. The amendment of any work order shall not affect the obligations of either party under any other work order under this agreement.

8. NON-APPROPRIATION: Notwithstanding any other provision of this Agreement, if the State does not receive sufficient funds to fund this Agreement and other obligations of the State, if funds are de-appropriated, or if the State does not receive legal authority to expend funds from the Maine State Legislature or Maine courts, then the State is not obligated to make payment under this Agreement. To the extent possible, State agrees to provide 30 day prior written notice of non-appropriation to the Contractor. In the event of termination as stated in this Section regarding Non-Appropriation, State shall be obligated to pay Xerox all amounts due and owing up to the time of the notification, including the 30 days' notice period so long as monies have been duly appropriated to cover such costs.

9. COMPLIANCE WITH APPLICABLE LAWS: Contractor agrees that, in the performance hereof, it will comply with applicable laws, including, but not limited to statutes, rules, regulations or orders of the United States Government or of any state or political subdivision(s) thereof, and the same shall be deemed incorporated herein by reference. Awarding agency requirements and regulations pertaining to copyrights and rights in data. Access by the grantee, the subgrantee, the Federal grantor agency, the Comptroller General of the United States, or any of their duly authorized representatives to any books, documents, papers and records of the Contractor which are directly pertinent to that specific contract for the purpose of making audit, examination, excerpts, and transcriptions. Retention of all required records for three years after grantees or subgrantees make final payments and all other pending matters are closed. Compliance with all applicable standards, orders, or requirements issued under section 306 of the Clean Air Act (42 U.S.C. 1857(h), section 508 of the Clean Water Act, (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15). (Contracts, subcontracts, and subgrants of amounts in excess of \$100,000). Mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with Energy Policy and Conservation Act (Pub. L. 94163, 89 Stat. 871).

10. INTERPRETATION: This Agreement shall be governed by the laws of the State of Maine as to interpretation and performance.

11. DISPUTES: In the event of any dispute between the parties regarding the performance of the services under this agreement the parties agree to work in good faith to resolve the dispute.

12. STATE HELD HARMLESS: The Contractor agrees to indemnify, defend, and save harmless the State, its officers, agents, and employees from any and all Third Party claims and losses accruing or resulting to any and all contractors, subcontractors, material men, laborers and other persons, firm or corporation furnishing or supplying work, services, articles, or supplies in connection with the performance of this Agreement, and from any and all claims and losses accruing or resulting to any person, firm or corporation who may be injured or damaged by the Contractor in the performance of this Agreement.

13. SOLICITATION: The Contractor warrants that it has not employed or written any company or person, other than a bona fide employee working solely for the Contractor to solicit or secure this Agreement, and it has not paid, or agreed to pay any company, or person, other than a bona fide employee working solely for the Contractor any fee, commission, percentage, brokerage fee, gifts, or any other consideration, contingent upon, or resulting from the award for making this Agreement. For breach or violation of this warranty, the Division shall have the absolute right to annul this agreement or, in its discretion, to deduct from the Agreement price or consideration, or otherwise recover the full amount of such fee, commission, percentage, brokerage fee, gifts, or contingent fee.

14. WAIVER: The failure of the Division to insist, in any one or more instances, upon the performance of any of the terms, covenants, or conditions of this order or to exercise any right hereunder, shall not be construed as a waiver or relinquishment of the future performance of any such term, covenant, or condition or the future exercise of such right, but the obligation of Contractor with respect to such future performance shall continue in full force and effect.

15. MATERIAL SAFETY: All manufacturers, importers, suppliers, or distributors of hazardous chemicals doing business in this State must provide access to an electronic copy

of the current Material Safety Data Sheet (MSDS) for any hazardous chemical to their direct purchasers of that chemical.

16. COMPETITION: By accepting this Contract, Contractor agrees that no collusion or other restraint of free competitive bidding, either directly or indirectly, has occurred in connection with this award by the Division of Purchases.

17. INTEGRATION: All terms of this Contract are to be interpreted in such a way as to be consistent at all times with this Standard Terms and Conditions document, and this document shall take precedence over any other terms, conditions, or provisions incorporated into the Contract.

RIDER C
EXCEPTIONS

NA

Debarment, Performance, and Non-Collusion Certification

By signing this document, I certify to the best of my knowledge and belief that the aforementioned organization, its principals, and any subcontractors named in this proposal:

- a. Are not presently debarred, suspended, proposed for debarment, and declared ineligible or voluntarily excluded from bidding or working on contracts issued by any governmental agency.*
- b. Have not within three years of submitting the proposal for this contract been convicted of or had a civil judgment rendered against them for:*
 - i. fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a federal, state or local government transaction or contract.*
 - ii. violating Federal or State antitrust statutes or committing embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;*
 - iii. are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State or Local) with commission of any of the offenses enumerated in paragraph (b) of this certification; and*
 - iv. have not within a three (3) year period preceding this proposal had one or more federal, state or local government transactions terminated for cause or default.*
- c. Have not entered into a prior understanding, agreement, or connection with any corporation, firm, or person submitting a response for the same materials, supplies, equipment, or services and this proposal is in all respects fair and without collusion or fraud. The above-mentioned entities understand and agree that collusive bidding is a violation of state and federal law and can result in fines, prison sentences, and civil damage awards.*

- **Failure to provide this certification may result in the disqualification of the Bidder’s proposal, at the discretion of the Department.**

To the best of my knowledge all information provided in the enclosed proposal, both programmatic and financial, is complete and accurate at the time of submission.

DocuSigned by:  F9472944D2E0449...	Director, SLED Cooperative Contracts
Rachael Jones Turner	8/12/2022

Xerox is a multi-national, publicly-traded company (NYSE: XRX) and required by regulations of the SEC to provide consistency in disclosure of any/all material litigation or judgments against Xerox, which can be found at: <https://www.news.xerox.com/investors> under SEC Disclosures and within our 10-K Annual Reports.

Sourcewell

**PARTICIPATING ADDENDUM
(Hereinafter "Addendum")**

For

Copiers & Digital Imaging

Between

**The State of Maine (hereinafter "Participating State" or "State") and
Xerox Corporation (hereinafter "Contractor" or "CONTRACTOR")**

Sourcewell Contract #030321-XOX

Maine State Contract No: MA 18P 2112300000000000055

1. Scope: This addendum covers the School & Office Equipment/Supplies per the Sourcewell contract #030321-XOX for use by state agencies and other entities located in the Participating State authorized by that state's statutes to utilize state contracts with the prior approval of the state's chief procurement official

2. Participation: Use of specific Sourcewell cooperative contracts by agencies, political subdivisions and other entities (including cooperatives) authorized by an individual state's statutes to use state contracts are subject to the prior approval of the respective State Chief Procurement Official. Issues of interpretation and eligibility for participation are solely within the authority of the State Chief Procurement Official.

3. Coterminous; Survival: The term of this participating addendum shall be coterminous with the Sourcewell contract #030321-XOX. Any terms and conditions of this Agreement or any Order which by their nature extend beyond the termination or expiration of the Agreement or Order will survive such termination or expiration.

4. Cooperative Purchasing Contract: This contract is a cooperative purchasing contract and is made available to state entities, institutions under the jurisdiction of the State Board of Higher Education, other government entities (including counties, cities, townships, public primary and secondary educational entities, governmental boards and commissions), nonprofit entities established on behalf of public entities, tribal agencies and transportation providers, in this open-ended contract is not mandated; therefore, the estimated volume of this contract is not known.

5. Governing Law and Venue: This Contract is governed by and construed in accordance with the laws of the State of Maine. Any action to enforce this Contract must be adjudicated exclusively in the state District Court of Augusta, Maine. Each party consents to the exclusive jurisdiction of such court and waives any claim of lack of jurisdiction or *forum non conveniens*.

6. Lease Agreements: State agencies, institutions and other eligible participating entities of the Participating State (hereinafter referred to as "Participating Entity") may finance their purchase subject to the terms and conditions contained in the Sourcewell contract #030321-XOX (including terms and conditions in the incorporated Request for Proposal) or, at the Participating Entity's option, a third party leasing company not associated with Contractor. If a third party lease or financing agreement is entered into, that agreement is separate from this Participating Addendum between Contractor and Participating Entity.

7. Primary Contacts: The primary contact individuals for this Participating Addendum are as follows (or their named successors):

Sourcewell**PARTICIPATING ADDENDUM
(Hereinafter "Addendum")****For****Copiers & Digital Imaging****Between****The State of Maine (hereinafter "Participating State" or "State") and
Xerox Corporation (hereinafter "Contractor" or "CONTRACTOR")**

Sourcewell Contract #030321-XOX

Maine State Contract No: MA 18P 21123000000000000055

Contractor

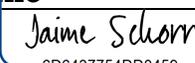
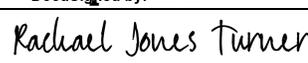
Name	Rachael Jones Turner, Xerox Corporation
Address	6701 Center Dr. W. Suite 420, Los Angeles, CA 90045
Telephone	310-258-6266
E-mail	Rachael.Jones@Xerox.com

Participating Entity

Name	Justin Franzose, Procurement Analyst II
Address	111 Sewall Street, 9 SHS, Augusta, ME 04333-0009
Telephone	207-624-7337
E-mail	Justin.Franzose@Maine.gov

8. Orders: Any Order placed by a Participating Entity or Purchasing Entity for a Product and/or Service available from this Participating Addendum shall be deemed to be a sale under (and governed by the prices and other terms and conditions) of the Sourcewell contract #083116-XOX unless the parties to the Order agree in writing that another contract or agreement applies to such Order.

IN WITNESS WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Participating State: Maine DocuSigned by:	Contractor: Xerox Corporation DocuSigned by:
By:  6D6437754DD0459...	By:  F9472944D2F0449...
Name: Jaime Schorr	Name: Rachael Jones Turner
Title: chief Procurement officer	Title: Director, SLED Cooperative Contracts
Date: 8/12/2022	Date: 8/12/2022
Participating State: DocuSigned by:	
By:  052B9AC7F56A489...	
Name: Fred Brittain	
Title: chief info. officer	
Date: 8/12/2022	

SOURCEWELL 2021**U.S. EQUIPMENT PURCHASE PRICE EXHIBIT**

UPDATED: March 3rd, 2021

Product / _ Accessory	Description	List Price	Sourcewell Contract Price	Sourcewell % Discount Off List Price	Sourcewell 3% Rebate
B9100	PRIMELINK B9100	50,250	\$ 20,353	59%	\$ 611
_ B91MSI	MSI BYPASS	900	800	11%	
_ B91XLS	EXTRA LONG SHT MSI	1,999	1,799	10%	
_ HCF2T	2TRAY HIGH CAP FDR	2,700	2,500	7%	
_ MSICHUTE	MSI CHUTE KIT	350	350	0%	
_ OCT91	OFFSET CATCH TRAY	400	400	0%	
_ OHCF1T	1TRY OVER SIZE HCF	5,995	4,995	17%	
_ PRBOOKFIN	PR BOOKLET MAKER	12,400	8,900	28%	
_ PRSTFIN	PR STANDRD FINISHR	7,150	6,150	14%	
_ ADAMOUNT	US S508 INSTALL KT	2,239	2,129	5%	
_ CACPIVRDR	CAC/PIV CARD RDR	99	99	0%	
_ FIDEVICE2	FOREIGN INTERFACE	150	150	0%	
_ IDMODULE	IDM COOLING/DECURL	2,000	2,000	0%	
_ NWT	FF VI DESIGN PRO	3,495	3,495	0%	
_ PDFKIT3	SEARCHABLE PDF	2,850	2,850	0%	
_ PUNCHPRO	GBC ADV PUNCH PRO	13,900	9,800	29%	
_ SIPRRDR1	SIPRNET KIT	299	249	17%	
_ STAPLER2	CONVENIENCE STPLR	299	299	0%	
_ USBHUB1	USB HUB KIT	150	150	0%	
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_ VCZFOLD	CZ FOLD	5,700	\$ 4,100.00	28%	
_ VIGROUPA	FF VI COMPOSE	5,000	2,500	50%	
_ VSQFLDTRM	SQ FOLD TRIMMER	15,000	10,500	30%	
_ WATERMARK	WATERMARK	995	995	0%	
_ 1LINEFAXE	EMBEDDED 1-LINE FX	999	999	0%	
_ 91RFIDRDR	RFID CARD READER	429	390	9%	
B9110	PRIMELINK B9110	59,740	\$ 30,622	49%	\$ 919
_ B91MSI	MSI BYPASS	900	800	11%	
_ B91XLS	EXTRA LONG SHT MSI	1,999	1,799	10%	
_ HCF2T	2TRAY HIGH CAP FDR	2,700	2,500	7%	
_ HICAPSTAK	HIGH CAP STACKER	13,000	11,750	10%	
_ MSICHUTE	MSI CHUTE KIT	350	350	0%	
_ OHCF1T	1TRY OVER SIZE HCF	5,995	4,995	17%	
_ OHCF2T	2TRY OVER SIZE HCF	6,500	6,500	0%	
_ PRBOOKFIN	PR BOOKLET MAKER	12,400	8,900	28%	
_ PRSTFIN	PR STANDRD FINISHR	7,150	6,150	14%	
_ PRSTFNPLS	PR STANDRD FINSHR+	13,900	10,800	22%	
_ ADAMOUNT	US S508 INSTALL KT	2,239	2,129	5%	
_ CACPIVRDR	CAC/PIV CARD RDR	99	99	0%	
_ FIDEVICE2	FOREIGN INTERFACE	150	150	0%	
_ IDMODULE	IDM COOLING/DECURL	2,000	2,000	0%	
_ NBV	HCS DOLLY CART	995	995	0%	
_ NWT	FF VI DESIGN PRO	3,495	3,495	0%	
_ PDFKIT3	SEARCHABLE PDF	2,850	2,850	0%	
_ PRCRTRIMR	PR CREASE 2SIDE TR	30,000	22,500	25%	
_ PUNCHPRO	GBC ADV PUNCH PRO	13,900	9,800	29%	
_ SIPRRDR1	SIPRNET KIT	299	249	17%	
_ STACKR	HIGH CAP STACKER	13,000	11,750	10%	
_ STAPLER2	CONVENIENCE STPLR	299	299	0%	

_ TAPE-BIND	TAPE BINDER	15,000	12,000	20%	
_ USBHUB1	USB HUB KIT	150	150	0%	
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_ VCFOLD	CZ FOLD	5,700	\$ 4,100.00	28%	
_ VIGROUPA	FF VI COMPOSE	5,000	2,500	50%	
_ VSQFLDTRM	SQ FOLD TRIMMER	15,000	10,500	30%	
_ WATERMARK	WATERMARK	995	995	0%	
_ 91RFIDRDR	RFID CARD READER	429	390	9%	
B9125	PRIMELINK B9125	73,700	\$ 35,535	52%	\$ 1,066
_ B91MSI	MSI BYPASS	900	800	11%	
_ B91XLS	EXTRA LONG SHT MSI	1,999	1,799	10%	
_ HCF2T	2TRAY HIGH CAP FDR	2,700	2,500	7%	
_ HICAPSTAK	HIGH CAP STACKER	13,000	11,750	10%	
_ MSICHUTE	MSI CHUTE KIT	350	350	0%	
_ OHCF1T	1TRY OVER SIZE HCF	5,995	4,995	17%	
_ OHCF2T	2TRY OVER SIZE HCF	6,500	6,500	0%	
_ PRBOOKFIN	PR BOOKLET MAKER	12,400	8,900	28%	
_ PRSTFIN	PR STANDRD FINISHR	7,150	6,150	14%	
_ PRSTFNPLS	PR STANDRD FINSHR+	13,900	10,800	22%	
_ ADAMOUNT	US S508 INSTALL KT	2,239	2,129	5%	
_ CACPIVRDR	CAC/PIV CARD RDR	99	99	0%	
_ FIDEVICE2	FOREIGN INTERFACE	150	150	0%	
_ IDMODULE	IDM COOLING/DECURL	2,000	2,000	0%	
_ NBV	HCS DOLLY CART	995	995	0%	
_ NWT	FF VI DESIGN PRO	3,495	3,495	0%	
_ PDFKIT3	SEARCHABLE PDF	2,850	2,850	0%	
_ PRCRTRIMR	PR CREASE 2SIDE TR	30,000	22,500	25%	
_ PUNCHPRO	GBC ADV PUNCH PRO	13,900	9,800	29%	
_ SIPRRDR1	SIPRNET KIT	299	249	17%	
_ STACKR	HIGH CAP STACKER	13,000	11,750	10%	
_ STAPLER2	CONVENIENCE STPLR	299	299	0%	
_ TAPE-BIND	TAPE BINDER	15,000	12,000	20%	
_ USBHUB1	USB HUB KIT	150	150	0%	
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_ VCFOLD	CZ FOLD	5,700	\$ 4,100.00	28%	
_ VIGROUPA	FF VI COMPOSE	5,000	2,500	50%	
_ VSQFLDTRM	SQ FOLD TRIMMER	15,000	10,500	30%	
_ WATERMARK	WATERMARK	995	995	0%	
_ 91RFIDRDR	RFID CARD READER	429	390	9%	
B9136	PRIMELINK B9136	91,500	\$ 53,148	42%	\$ 1,594
_ B91MSI	MSI BYPASS	900	800	11%	
_ B91XLS	EXTRA LONG SHT MSI	1,999	1,799	10%	
_ HCF2T136	2TRAY HIGH CAP FDR	2,700	2,500	7%	
_ HICAPSTAK	HIGH CAP STACKER	13,000	11,750	10%	
_ MSICHUTE	MSI CHUTE KIT	350	350	0%	
_ OHCF2T	2TRY OVER SIZE HCF	6,500	6,500	0%	
_ PRBOOKFIN	PR BOOKLET MAKER	12,400	8,900	28%	
_ PRSTFIN	PR STANDRD FINISHR	7,150	6,150	14%	
_ PRSTFNPLS	PR STANDRD FINSHR+	13,900	10,800	22%	
_ ADAMOUNT	US S508 INSTALL KT	2,239	2,129	5%	
_ CACPIVRDR	CAC/PIV CARD RDR	99	99	0%	
_ FIDEVICE2	FOREIGN INTERFACE	150	150	0%	
_ IDMODULE	IDM COOLING/DECURL	2,000	2,000	0%	
_ NBV	HCS DOLLY CART	995	995	0%	
_ NWT	FF VI DESIGN PRO	3,495	3,495	0%	

_ PDFKIT3	SEARCHABLE PDF	2,850	2,850	0%	
_ PRCRTRIMR	PR CREASE 2SIDE TR	30,000	22,500	25%	
_ PUNCHPRO	GBC ADV PUNCH PRO	13,900	9,800	29%	
_ SIPRRDR1	SIPRNET KIT	299	249	17%	
_ STACKR	HIGH CAP STACKER	13,000	11,750	10%	
_ STAPLER2	CONVENIENCE STPLR	299	299	0%	
_ TAPE-BIND	TAPE BINDER	15,000	12,000	20%	
_ USBHUB1	USB HUB KIT	150	150	0%	
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_ VCFOLD	CZ FOLD	5,700	\$ 4,100.00	28%	
_ VIGROUPA	FF VI COMPOSE	5,000	2,500	50%	
_ VSQFLDTRM	SQ FOLD TRIMMER	15,000	10,500	30%	
_ WATERMARK	WATERMARK	995	995	0%	
_ 91RFIDRDR	RFID CARD READER	429	390	9%	
B91EFI	EFI SERVER NX ONE	13,500	\$ 9,785	28%	
_ EFIMG	LAC IMAGE VIEWER	2,800	2,800	0%	
_ ENETHUB	ETHERNT HUB OPTION	495	495	0%	
_ EXCOMPOSE	EFI COMPOSE	1,500	1,500	0%	
_ EXIMPOSE	EFI IMPOSE	2,550	2,550	0%	
_ MONCALIBR	FIERY CALIBRATION	1,990	1,990	0%	
_ NX1STATN	NX ONE STATION	2,685	2,685	0%	
_ 1DRHDD	EXTERNAL HDD	2,245	2,245	0%	
ED125	ED125 COPIER PRNTR	55,600	\$ 26,085	53%	\$ 783
_ BYPASS	BYPASS CHUTE	350	350	0%	
_ INSTSECUR	SECURE ACCESS INST	120	120	0%	
_ INSTSTD	NONSECURE ACC INST	0	0		
_ INTERFACE	INTERFACE MODULE	2,000	2,000	0%	
_ MKQ	D4 FINISHER W/HP	5,240	3,960	24%	
_ MKZ	D5 BK MKR FINISHER	9,440	7,120	25%	
_ OVRSZHF2	2T OVRSZ HICAP FDR	6,500	6,500	0%	
_ STACKER	HIGH CAPACITY STKR	13,000	11,750	10%	
_ 2TRAYHCF	2TRAY HIGH CAP FDR	2,165	2,000	8%	
_ CACPIVRDR	CAC/PIV CARD RDR	99	99	0%	
_ FIDEVICE2	FOREIGN INTERFACE	150	150	0%	
_ INTEGTSFT	INTEGRATD SQ TRIMR	15,000	10,500	30%	
_ LEFT-UI2	LEFT UI KIT	150	150	0%	
_ PDFKIT2	PDF KIT	2,850	2,850	0%	
_ STAPLER2	CONVENIENCE STPLR	299	299	0%	
_ USBHUB1	USB HUB KIT	150	150	0%	
_ 91RFIDRDR	RFID CARD READER	429	390	9%	
ED95	ED95 COPIER PRINTR	37,200	\$ 14,729	60%	\$ 442
_ BYPASS	BYPASS CHUTE	350	350	0%	
_ INSTSECUR	SECURE ACCESS INST	120	120	0%	
_ INSTSTD	NONSECURE ACC INST	0	0		
_ MKQ	D4 FINISHER W/HP	5,240	3,960	24%	
_ MKZ	D5 BK MKR FINISHER	9,440	7,120	25%	
_ 2TRAYHCF	2TRAY HIGH CAP FDR	2,165	2,000	8%	
_ CACPIVRDR	CAC/PIV CARD RDR	99	99	0%	
_ FIDEVICE2	FOREIGN INTERFACE	150	150	0%	
_ LEFT-UI2	LEFT UI KIT	150	150	0%	
_ PDFKIT2	PDF KIT	2,850	2,850	0%	
_ STAPLER2	CONVENIENCE STPLR	299	299	0%	
_ USBHUB1	USB HUB KIT	150	150	0%	
_ 91RFIDRDR	RFID CARD READER	429	390	9%	
EFISVR	FIERY NX ONE SEVR	12,000	\$ 8,755	27%	
_ ENETHUB	ETHERNT HUB OPTION	495	495	0%	

_ EXCOMPOSE	EFI COMPOSE	1,500	1,500	0%	
_ EXIMPOSE	EFI IMPOSE	2,550	2,550	0%	
_ NX1STATN	NX ONE STATION	2,685	2,685	0%	
_ 1DRHDD	EXTERNAL HDD	2,245	2,245	0%	
E2P	CONVERSION KIT	2,500	\$ 2,446	2%	
C8045HG	XEROX C8045H	20,754	\$ 12,272	41%	\$ 368
_ BRFB-C80	BR BOOKLET MAKER	4,995	3,199	36%	
_ CZFOLD80	BR FINISHR C/Z FLD	2,600	2,600	0%	
_ EFI-FLDER	EFI HOT FOLDERS	995	995	0%	
_ EFI-PROF	EFI PROFILE SUITE	2,200	2,200	0%	
_ EFI-SPOT	EFI SPOT ON	825	825	0%	
_ EFIBUNDL1	EFI FIERY BUNDLE	2,199	1,999	9%	
_ EFISERV1	EFI FIERY SERVER	2,995	2,995	0%	
_ ENVELTRY	ENVELOPE TRAY	349	299	14%	
_ ETHUBKIT	ETHERNET HUB OPTIO	550	495	10%	
_ FAX-1LINE	1 LINE FAX	1,095	895	18%	
_ FAX-2LINE	2 LINE FAX	1,399	1,399	0%	
_ HC-KNO2	HEALTHCARE MFP	579	479	17%	
_ HCFB2W	HIGH CAP FEEDER	1,299	1,039	20%	
_ ISERFAX1	1 LINE FAX	1,095	895	18%	
_ ISERFAX2	2 LINE FAX	1,399	1,399	0%	
_ MCAFEEIC	MCAFE INTEGRIT KIT	499	499	0%	
_ OFC-C80	OFFICE FINISHER LX	2,500	1,050	58%	
_ RFID-C80	RFID READER	279	240	14%	
_ SIPR-RDR	SIPRNET W/READER	299	249	17%	
_ SMARTRDR	SMART CARD CAC RDR	199	199	0%	
_ STAPLERKT	CONVEN STAPLER KIT	299	299	0%	
_ UNICODE	INTL PRINTING KIT	299	299	0%	
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_ VALOSTD2	DCC STNDRD CONFIG 2	0	0		
_ WIRELESS	WIRELESS PRINT KIT	99	99	0%	
_ XPS-ENBL	XPS ENABLEMENT KIT	499	399	20%	
_ YRC	FI DEVICE	175	175	0%	
AUTOSTR	AUTOSTORE	1	\$ 1	0%	
AUTOSTRX	AUTOSTORE EXPRESS	1	\$ 1	0%	
_ 2BK	AUTOSTORE 1 DEV	1,275	1,084	15%	
_ 3BK	AUTOSTORE 10 DEV	11,220	9,537	15%	
_ 4BK	ASTORE USER CLIENT	1,275	1,084	15%	
_ 4TA	AUTOSTORE 100 DEV	99,450	84,533	15%	
_ 5TA	OUTPUT MAN 1 DEV	898	763	15%	
_ 6TA	OUTPUT MAN 10 DEV	7,453	6,335	15%	
_ 7TA	OUTPUT MAN 100 DEV	44,900	38,165	15%	
_ 8TA	OUTPUT MAN NETWORK	599	509	15%	
_ 3TA	AS EXPS 100 DEVICE	71,370	60,665	15%	
_ 7BH	AS EXPSS 1 DEVICE	915	778	15%	
_ 8BH	AS EXPSS 10 DEVICE	8,052	6,844	15%	
_ 9BH	ASTORE USER CLIENT	1,275	1,084	15%	
B7025D	XEROX B7025D	6,100	\$ 2,838	53%	\$ 85
B7025D2	XEROX B7025D	6,100	\$ 2,838	53%	\$ 85
B7025H	XEROX B7025H	8,100	\$ 4,903	39%	\$ 147
B7025H2	XEROX B7025H	8,100	\$ 4,903	39%	\$ 147
B7025S	XEROX B7025S	7,100	\$ 4,030	43%	\$ 121
B7025S2	XEROX B7025S	7,100	\$ 4,030	43%	\$ 121
_ NO-PS3	NO POST SCRIPT	0	0		
_ PSCRIPT3	POSTSCRIPT	450	450	0%	
_ ADDTRAY	ADDITIONAL TRAY	499	300	40%	

_ CARDRDR	CARD READER	59	59	0%	
_ CNVSTPLR	CONVENIENCE STAPLR	299	299	0%	
_ DUALCT	DUAL CATCHTRAY	100	100	0%	
_ ENVELTRAY	ENVELOPE TRAY	349	299	14%	
_ FAX-1LIN	1 LINE FAX	1,095	699	36%	
_ FAX-3LIN	3 LINE FAX	1,495	1,249	16%	
_ FIDKIT	FOREIGN INTERFACE	349	349	0%	
_ FOIPFAX	FAX OVER IP	1,095	895	18%	
_ HC-KNO2	HEALTHCARE MFP	579	479	17%	
_ HDD70	HARD DISK DRIVE	600	400	33%	
_ INTFIN1	INTEGRATED FINISHR	999	849	15%	
_ RFID70	RFID READER	279	240	14%	
_ SIPR-RDR1	SIPRNET W/READER	299	249	17%	
_ UNICODE	INTL PRINTING KIT	299	299	0%	
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_ VALOSTD2	DCC STNDRD CFG 2	0	0		
_ WIFIVL	WIRELESS ACCESSORY	56	49	13%	
_ HCFB2W	HIGH CAP FEEDER	1,299	1,039	20%	
_ OFC-BM	BOOKLET MAKER	1,199	799	33%	
_ OFC-HPKIT	2/3 HOLE PUNCH	795	495	38%	
_ OFFINLX1	OFFICE FINISHER LX	2,500	1,050	58%	
B7030D	XEROX B7030D	7,100	\$ 3,436	52%	\$ 103
B7030D2	XEROX B7030D	7,100	\$ 3,436	52%	\$ 103
B7030H	XEROX B7030H	9,100	\$ 5,512	39%	\$ 165
B7030H2	XEROX B7030H	9,100	\$ 5,512	39%	\$ 165
B7030S	XEROX B7030S	8,100	\$ 4,639	43%	\$ 139
B7030S2	XEROX B7030S	8,100	\$ 4,639	43%	\$ 139
B7035D	XEROX B7035D	8,100	\$ 4,233	48%	\$ 127
B7035D2	XEROX B7035D	8,100	\$ 4,233	48%	\$ 127
B7035H	XEROX B7035H	10,100	\$ 6,363	37%	\$ 191
B7035H2	XEROX B7035H	10,100	\$ 6,363	37%	\$ 191
B7035S	XEROX B7035S	9,100	\$ 5,491	40%	\$ 165
B7035S2	XEROX B7035S	9,100	\$ 5,491	40%	\$ 165
_ NO-PS3	NO POST SCRIPT	0	0		
_ PSCRIPT3	POSTSCRIPT	450	450	0%	
_ ADDTRAY	ADDITIONAL TRAY	499	300	40%	
_ CARDRDR	CARD READER	59	59	0%	
_ CNVSTPLR	CONVENIENCE STAPLR	299	299	0%	
_ DUALCT	DUAL CATCHTRAY	100	100	0%	
_ ENVELTRAY	ENVELOPE TRAY	349	299	14%	
_ FAX-1LIN	1 LINE FAX	1,095	699	36%	
_ FAX-3LIN	3 LINE FAX	1,495	1,249	16%	
_ FIDKIT	FOREIGN INTERFACE	349	349	0%	
_ FOIPFAX	FAX OVER IP	1,095	895	18%	
_ HC-KNO2	HEALTHCARE MFP	579	479	17%	
_ HDD70	HARD DISK DRIVE	600	400	33%	
_ INTFIN1	INTEGRATED FINISHR	999	849	15%	
_ RFID70	RFID READER	279	240	14%	
_ SIPR-RDR1	SIPRNET W/READER	299	249	17%	
_ UNICODE	INTL PRINTING KIT	299	299	0%	
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_ VALOSTD2	DCC STNDRD CFG 2	0	0		
_ WIFIVL	WIRELESS ACCESSORY	56	49	13%	
_ HCFB2W	HIGH CAP FEEDER	1,299	1,039	20%	
_ OFC-BM	BOOKLET MAKER	1,199	799	33%	

_ OFC-HPKIT	2/3 HOLE PUNCH	795	495	38%	
_ OFFINLX1	OFFICE FINISHER LX	2,500	1,050	58%	
DCSHREDU	DOCUSHARE EDUCATN	2,000	\$ 1,957	2%	
DCSHRENT	DOCUSHARE ENTERPRS	20,000	\$ 19,570	2%	
DCSHR66	DOCUSHARE STANDARD	3,000	\$ 2,936	2%	
KB8	EDU-DS 1000 USER	15,000	14,250	5%	
KX0	EDU-DS 100USER CAL	3,000	3,000	0%	
UA4	EDU-DS 10 USER CAL	1,000	1,000	0%	
UA5	EDU-DS500 USER CAL	10,000	10,000	0%	
UA6	EDU-DS5000USER CAL	75,000	71,250	5%	
EA9	ADTL EDU SERVER	5,000	5,000	0%	
EB1	QUICKSEARCH UI	2,000	2,000	0%	
EB3	SERVER EXPANSN KIT	13,000	12,350	5%	
EB4	EFORMS ENBLE EDU	10,000	10,000	0%	
FOX	CK4DS 10 MFP	1,800	1,700	6%	
F1X	CK4DS 100 MFP	17,000	16,150	5%	
F3X	CK4DS 500 MFP	80,000	76,000	5%	
F8B	CK4DS 1 MFP	200	200	0%	
F9B	CK4DS 5 MFP	950	905	5%	
KB5	CPX INSTR 50 USR	10,000	10,000	0%	
KB6	CPX INSTR 500USR	40,000	38,000	5%	
MA4	EDU READONLY 10USR	1,000	1,000	0%	
MA5	EDU READONLY100USR	5,000	5,000	0%	
UA8	EDUCNTRULEMGR10CPX	3,000	3,000	0%	
VB4	EDUREAD5000USERCAL	25,000	23,750	5%	
3AT	APP CONNECTOR	5,000	4,750	5%	
6AY	CONTENT RULES MGR	7,500	7,500	0%	
DB9	DS V6.6 10 USER CL	1,500	1,500	0%	
DX0	DS V6.6 100 USER	12,500	11,875	5%	
DX7	CONTNT ENCRYPT ENB	7,500	7,500	0%	
EA0	DCSHR ARCHIVE SVR	7,500	7,500	0%	
EA2	DS SVR LIC STAGING	6,000	6,000	0%	
EA3	DCSHARE EFRMS ENBL	13,000	12,350	5%	
EA7	CPX CAL 10-USER	5,000	5,000	0%	
EBO	DOCUSHARE 6.6 OCR	4,000	4,000	0%	
EB2	RECORDS MGNT	10,000	9,500	5%	
KB0	PUBLIC WEB ACCESS	20,000	19,000	5%	
KB1	READONLY CAL 10USR	750	750	0%	
KB2	READONLY CAL100USR	5,000	5,000	0%	
KB3	EFORMS AUTH STUDIO	3,000	3,000	0%	
KB4	DS CAL RECORDS MGT	5,500	5,500	0%	
KX1	ABBYY FLXCPFUL300K	24,000	22,800	5%	
KX2	ABBYY FLXCPFUL600K	36,000	34,200	5%	
KX3	ABBYY FLXCPFUL1.2M	56,000	53,200	5%	
KX4	ABBYY FLXCPTFXD300K	12,000	11,400	5%	
KX5	ABBYY FLXCPTFUL60K	9,000	9,000	0%	
KX7	RECOG SVR 100K PPY	2,000	2,000	0%	
UA7	GUEST CAL 20 USER	3,000	3,000	0%	
UA9	ABBYYFLXCPTFXD120K	7,500	7,500	0%	
UB0	ABBYYFLXCPTFXD600K	14,000	13,300	5%	
VA0	ABBYYFLXCPTFXD1.2M	18,000	17,100	5%	
VA4	ABBYYRECOGSVR300K	3,000	3,000	0%	
VA5	ABBYYRECOGSVR500K	4,300	4,300	0%	
VA6	ABBYYRECOGSVR1M	7,500	7,500	0%	
VA7	ABBYYRECOGSVRNOLMT	12,000	11,400	5%	
DX8	CNT RLS MNGR 10CPX	7,500	7,500	0%	
DX9	DOC LIFE CYCLE	5,000	5,000	0%	

EA1	DCSHR FEDERTN 1SVR	1,000	1,000	0%	
EA4	EMAIL AGENT	2,000	2,000	0%	
EA5	CUSTOM WORKFLOWS	5,000	5,000	0%	
EA6	PARTNTED CNT STRGE	5,000	5,000	0%	
XWS-SVR	WORKPLACE SUITE	15	\$ 15	0%	
_PSWKFLOW	PRINTSAFE WORKFLOW	185	185	0%	
_XWS-MPB	MOB PRINT WF BASIC	185	185	0%	
_XWS-MPP	MOB PRINT WF PREM	885	885	0%	
_CONSEC	CONTENT SECURITY	200	200	0%	
_DWZ	MS OFFICE CONVRSN	900	900	0%	
_MPSREPORT	MPS REPORTING	10	10	0%	
_2XP	2 CONNECTOR PACK	199	199	0%	
_3XP	12 CONNECTOR PACK	999	949	5%	
_4XP	30 CONNECTOR PACK	2,499	2,099	16%	
_5XP	75 CONNECTOR PACK	5,899	4,899	17%	
_6XP	200 CONNECTOR PACK	14,499	11,000	24%	
_7XP	300 CONNECTOR PACK	19,999	15,750	21%	
_8XP	1000 CONNECTOR PCK	63,999	49,000	23%	
_9XN	1 CONNECTOR PACK	100	100	0%	
B600DN	XEROX B600DN	1,002	\$ 864	14%	\$ 26
_AQQ	STAND	284	249	12%	
_DRCINST	CARRIER DELIV/INST	150	150	0%	
_FORNINTR	FOREIGN INTERFACE	374	349	7%	
_PRODUCTKT	PRODUCTIVITY KIT	227	199	12%	
_RFIDKIT1	RFID CARD READER	279	219	22%	
_SIPR-RDR5	SIPRNET CARD READR	299	249	17%	
_SMRT-RDR4	SMART CARD READER	158	139	12%	
_UNICODE	INTL PRINTING KIT	299	299	0%	
_VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_VALOSTD2	DCC STNDRD CONFIG 2	0	0		
_WIFIVL	WIRELESS ACCESSORY	56	49	13%	
_4XC	FINISHER	568	499	12%	
_5XC	MAILBOX	568	499	12%	
_6XC	CASTER BASE	227	199	12%	
_7WA	HICAP FEEDER	739	649	12%	
_8WA	550 SHEET FEEDER	342	299	13%	
B605S	XEROX B605	2,277	\$ 1,997	12%	\$ 60
B605X	XEROX B605	2,733	\$ 2,430	11%	\$ 73
B605XL	XEROX B605	2,733	\$ 2,430	11%	\$ 73
_AQQ	STAND	284	249	12%	
_DRCINST	CARRIER DELIV/INST	150	150	0%	
_FORNINTR	FOREIGN INTERFACE	374	349	7%	
_HC-KNO2	HEALTHCARE MFP	579	479	17%	
_RFID70	RFID READER	279	240	14%	
_SIPR-RDR3	SIPRNET CARD READR	299	249	17%	
_SMRT-RDR2	SMART CARD READER	158	139	12%	
_UNICODE	INTL PRINTING KIT	299	299	0%	
_VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_VALOSTD2	DCC STNDRD CONFIG 2	0	0		
_WIFIVL	WIRELESS ACCESSORY	56	49	13%	
_6XC	CASTER BASE	227	199	12%	
_7WA	HICAP FEEDER	739	649	12%	
_8WA	550 SHEET FEEDER	342	299	13%	
_4XC	FINISHER	568	499	12%	
_5XC	MAILBOX	568	499	12%	

_ SIPR-RDR4	SIPRNET CARD READR	299	249	17%	
_ SMRT-RDR3	SMART CARD READER	158	139	12%	
B610DN	XEROX B610DN	1,320	\$ 1,145	13%	\$ 34
_ AQQ	STAND	284	249	12%	
_ DRCINST	CARRIER DELIV/INST	150	150	0%	
_ FORNINTR	FOREIGN INTERFACE	374	349	7%	
_ PRODUCTKT	PRODUCTIVITY KIT	227	199	12%	
_ RFIDKIT1	RFID CARD READER	279	219	22%	
_ SIPR-RDR5	SIPRNET CARD READR	299	249	17%	
_ SMRT-RDR4	SMART CARD READER	158	139	12%	
_ UNICODE	INTL PRINTING KIT	299	299	0%	
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_ VALOSTD2	DCC STNDRD CONFG 2	0	0		
_ WIFIVL	WIRELESS ACCESSORY	56	49	13%	
_ 4XC	FINISHER	568	499	12%	
_ 5XC	MAILBOX	568	499	12%	
_ 6XC	CASTER BASE	227	199	12%	
_ 7WA	HICAP FEEDER	739	649	12%	
_ 8WA	550 SHEET FEEDER	342	299	13%	
B615XL	XEROX B615	3,701	\$ 3,343	10%	\$ 100
_ 4XC	FINISHER	568	499	12%	
_ 5XC	MAILBOX	568	499	12%	
_ AQQ	STAND	284	249	12%	
_ DRCINST	CARRIER DELIV/INST	150	150	0%	
_ FORNINTR	FOREIGN INTERFACE	374	349	7%	
_ HC-KNO2	HEALTHCARE MFP	579	479	17%	
_ RFID70	RFID READER	279	240	14%	
_ SIPR-RDR4	SIPRNET CARD READR	299	249	17%	
_ SMRT-RDR3	SMART CARD READER	158	139	12%	
_ UNICODE	INTL PRINTING KIT	299	299	0%	
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_ VALOSTD2	DCC STNDRD CONFG 2	0	0		
_ WIFIVL	WIRELESS ACCESSORY	56	49	13%	
_ 6XC	CASTER BASE	227	199	12%	
_ 7WA	HICAP FEEDER	739	649	12%	
_ 8WA	550 SHEET FEEDER	342	299	13%	
B8145H	XEROX B8145H	14,820	\$ 9,668	35%	\$ 290
B8145H2	XEROX B8145H	14,820	\$ 9,668	35%	\$ 290
_ BANFEEDKT	BANNER FEED KIT	699	489	30%	
_ BRFB-81	BR FINISHER	2,995	1,650	45%	
_ BRFB-81	BR BOOK MAKER FIN	4,995	3,199	36%	
_ CACPIVRDR	CAC/PIV CARD RDR	99	99	0%	
_ CZFOLD81	FINISHER C/Z FOLD	2,600	2,600	0%	
_ ENVLPTR	ENVELOPE TRAY	341	299	12%	
_ FAX-1LINE	1 LINE FAX	1,095	895	18%	
_ FAX-2LINE	2 LINE FAX	1,399	1,399	0%	
_ HC-KNO2	HEALTHCARE MFP	579	479	17%	
_ HCF3K	HICAP FEEDER	2,200	1,495	32%	
_ HDD81	HDD KIT	600	400	33%	
_ INTFIN81	INT OFF FINISHER	999	849	15%	
_ MCAFEIIC	MCAFE INTEGRIT KIT	499	499	0%	
_ OFC-BM	BOOKLET MAKER	1,199	799	33%	
_ OFC-HPKIT	2/3 HOLE PUNCH	795	495	38%	
_ OFC-81	OFFICE FINISHER	2,500	1,050	58%	
_ PZA	FI DEVICE	175	175	0%	

_RFID70	RFID READER	279	240	14%	
_SCANCLOUD	SCAN TO CLOUD	99	99	0%	
_SIPRRDR2	SIPRNET KIT	299	249	17%	
_STPLKIT81	CONVENIENCE STAPLR	299	299	0%	
_UNICODE	INTL PRINTING KIT	299	299	0%	
_VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_VALOSTD2	DCC STNDRD CONFG 2	0	0		
_WIRELESS1	WIRELESS KIT	139	139	0%	
B8155H	XEROX B8155H	19,350	\$ 12,890	33%	\$ 387
B8155H2	XEROX B8155H	19,350	\$ 12,890	33%	\$ 387
_BANFEEDKT	BANNER FEED KIT	699	489	30%	
_BRF-81	BR FINISHER	2,995	1,650	45%	
_BRFB-81	BR BOOK MAKER FIN	4,995	3,199	36%	
_CACPIVRDR	CAC/PIV CARD RDR	99	99	0%	
_CZFOLD81	FINISHER C/Z FOLD	2,600	2,600	0%	
_ENVLPTR	ENVELOPE TRAY	341	299	12%	
_FAX-1LINE	1 LINE FAX	1,095	895	18%	
_FAX-2LINE	2 LINE FAX	1,399	1,399	0%	
_HC-KNO2	HEALTHCARE MFP	579	479	17%	
_HCF3K	HICAP FEEDER	2,200	1,495	32%	
_HDD81	HDD KIT	600	400	33%	
_INTFIN81	INT OFF FINISHER	999	849	15%	
_MCAFEEIC	MCAFE INTEGRIT KIT	499	499	0%	
_OFC-BM	BOOKLET MAKER	1,199	799	33%	
_OFC-HPKIT	2/3 HOLE PUNCH	795	495	38%	
_OFC-81	OFFICE FINISHER	2,500	1,050	58%	
_PZA	FI DEVICE	175	175	0%	
_RFID70	RFID READER	279	240	14%	
_SCANCLOUD	SCAN TO CLOUD	99	99	0%	
_SIPRRDR2	SIPRNET KIT	299	249	17%	
_STPLKIT81	CONVENIENCE STAPLR	299	299	0%	
_UNICODE	INTL PRINTING KIT	299	299	0%	
_VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_VALOSTD2	DCC STNDRD CONFG 2	0	0		
_WIRELESS1	WIRELESS KIT	139	139	0%	
B8170H	XEROX B8170H	27,120	\$ 17,359	36%	\$ 521
B8170H2	XEROX B8170H	27,120	\$ 17,359	36%	\$ 521
_BANFEEDKT	BANNER FEED KIT	699	489	30%	
_BRF-81	BR FINISHER	2,995	1,650	45%	
_BRFB-81	BR BOOK MAKER FIN	4,995	3,199	36%	
_CACPIVRDR	CAC/PIV CARD RDR	99	99	0%	
_CZFOLD81	FINISHER C/Z FOLD	2,600	2,600	0%	
_ENVLPTR	ENVELOPE TRAY	341	299	12%	
_FAX-1LINE	1 LINE FAX	1,095	895	18%	
_FAX-2LINE	2 LINE FAX	1,399	1,399	0%	
_HC-KNO2	HEALTHCARE MFP	579	479	17%	
_HCF3K	HICAP FEEDER	2,200	1,495	32%	
_HDD81	HDD KIT	600	400	33%	
_MCAFEEIC	MCAFE INTEGRIT KIT	499	499	0%	
_OFC-BM	BOOKLET MAKER	1,199	799	33%	
_OFC-HPKIT	2/3 HOLE PUNCH	795	495	38%	
_OFC-81	OFFICE FINISHER	2,500	1,050	58%	
_PZA	FI DEVICE	175	175	0%	
_RFID70	RFID READER	279	240	14%	
_SCANCLOUD	SCAN TO CLOUD	99	99	0%	

_ SIPRRDR2	SIPRNET KIT	299	249	17%	
_ STPLKIT81	CONVENIENCE STAPLR	299	299	0%	
_ UNICODE	INTL PRINTING KIT	299	299	0%	
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_ VALOSTD2	DCC STNDRD CONFG 2	0	0		
_ WIRELESS1	WIRELESS KIT	139	139	0%	
C7020D	XEROX C7020D	5,849	\$ 3,248	44%	\$ 97
C7020D2	XEROX C7020D	5,849	\$ 3,248	44%	\$ 97
C7020S	XEROX C7020S	6,849	\$ 4,148	39%	\$ 124
C7020S2	XEROX C7020S	6,849	\$ 4,148	39%	\$ 124
C7020T	XEROX C7020T	7,499	\$ 4,642	38%	\$ 139
C7020T2	XEROX C7020T	7,499	\$ 4,642	38%	\$ 139
C7025D	XEROX C7025D	8,399	\$ 3,994	52%	\$ 120
C7025D2	XEROX C7025D	8,399	\$ 3,994	52%	\$ 120
C7025S	XEROX C7025S	9,399	\$ 5,051	46%	\$ 152
C7025S2	XEROX C7025S	9,399	\$ 5,051	46%	\$ 152
C7025T	XEROX C7025T	10,049	\$ 5,560	45%	\$ 167
C7025T2	XEROX C7025T	10,049	\$ 5,560	45%	\$ 167
_ NO-PS3	NO POST SCRIPT	0	0		
_ POSCRIPT3	POSTSCRIPT	450	450	0%	
_ ADDTRAY	ADDITIONAL TRAY	499	300	40%	
_ CARDRDR	CARD READER	59	59	0%	
_ CNVSTPLR	CONVENIENCE STAPLR	299	299	0%	
_ DUALCT	DUAL CATCHTRAY	100	100	0%	
_ ENVELTRAY	ENVELOPE TRAY	349	299	14%	
_ FAX-1LIN	1 LINE FAX	1,095	699	36%	
_ FAX-3LIN	3 LINE FAX	1,495	1,249	16%	
_ FIDKIT	FOREIGN INTERFACE	349	349	0%	
_ FOIP-FAX	FAX OVER IP	1,095	895	18%	
_ HC-KNO2	HEALTHCARE MFP	579	479	17%	
_ HDD70	HARD DISK DRIVE	600	400	33%	
_ INTFIN1	INTEGRATED FINISHR	999	849	15%	
_ RFID70	RFID READER	279	240	14%	
_ SIPR-RDR1	SIPRNET W/READER	299	249	17%	
_ UNICODE	INTL PRINTING KIT	299	299	0%	
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_ VALOSTD2	DCC STNDRD CONFG 2	0	0		
_ WIFIVL	WIRELESS ACCESSORY	56	49	13%	
_ HCFB2W	HIGH CAP FEEDER	1,299	1,039	20%	
_ OFC-BM	BOOKLET MAKER	1,199	799	33%	
_ OFC-HPKIT	2/3 HOLE PUNCH	795	495	38%	
_ OFFINLX1	OFFICE FINISHER LX	2,500	1,050	58%	
C7030D	XEROX C7030D	10,449	\$ 4,919	53%	\$ 148
C7030D2	XEROX C7030D	10,449	\$ 4,919	53%	\$ 148
C7030S	XEROX C7030S	11,449	\$ 5,923	48%	\$ 178
C7030S2	XEROX C7030S	11,449	\$ 5,923	48%	\$ 178
C7030T	XEROX C7030T	12,099	\$ 6,570	46%	\$ 197
C7030T2	XEROX C7030T	12,099	\$ 6,570	46%	\$ 197
_ NO-PS3	NO POST SCRIPT	0	0		
_ POSCRIPT3	POSTSCRIPT	450	450	0%	
_ ADDTRAY	ADDITIONAL TRAY	499	300	40%	
_ CARDRDR	CARD READER	59	59	0%	
_ CNVSTPLR	CONVENIENCE STAPLR	299	299	0%	
_ DUALCT	DUAL CATCHTRAY	100	100	0%	
_ ENVELTRAY	ENVELOPE TRAY	349	299	14%	

_ FAX-1LIN	1 LINE FAX	1,095	699	36%	
_ FAX-3LIN	3 LINE FAX	1,495	1,249	16%	
_ FIDKIT	FOREIGN INTERFACE	349	349	0%	
_ FOIP-FAX	FAX OVER IP	1,095	895	18%	
_ HC-KNO2	HEALTHCARE MFP	579	479	17%	
_ HDD70	HARD DISK DRIVE	600	400	33%	
_ INTFIN1	INTEGRATED FINISHR	999	849	15%	
_ RFID70	RFID READER	279	240	14%	
_ SIPR-RDR1	SIPRNET W/READER	299	249	17%	
_ UNICODE	INTL PRINTING KIT	299	299	0%	
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_ VALSTD2	DCC STNDRD CONFG 2	0	0		
_ WIFIVL	WIRELESS ACCESSORY	56	49	13%	
_ HCFB2W	HIGH CAP FEEDER	1,299	1,039	20%	
_ OFC-BM	BOOKLET MAKER	1,199	799	33%	
_ OFC-HPKIT	2/3 HOLE PUNCH	795	495	38%	
_ OFFINLX1	OFFICE FINISHER LX	2,500	1,050	58%	
C8000DT	XEROX C8000DT	2,949	\$ 2,780	6%	\$ 83
C8000WDT	XEROX C8000WDT	4,669	\$ 4,669	0%	\$ 140
_ BKMKRFIN	BM FINISHER	3,757	3,299	12%	
_ CARDRDR	CARD READER	59	59	0%	
_ ENVLPTR	ENVELOPE TRAY	341	299	12%	
_ FIDKIT	FOREIGN INTERFACE	349	349	0%	
_ OFC-BM	BOOKLET MAKER	1,199	799	33%	
_ OFC-HPKIT	2/3 HOLE PUNCH	795	495	38%	
_ OFC-81	OFFICE FINISHER	2,500	1,050	58%	
_ RFID70	RFID READER	279	240	14%	
_ SIPR-RDR1	SIPRNET W/READER	299	249	17%	
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_ VALSTD2	DCC STNDRD CONFG 2	0	0		
_ WIFIVL	WIRELESS ACCESSORY	56	49	13%	
_ 2A3	2 TRAY MODULE	1,138	999	12%	
_ 2A4	TANDM TRAY MODULE	1,479	1,299	12%	
_ 2A5	320GB HDD	341	299	12%	
_ 8EX	HIGH CAP FEEDER	1,479	1,299	12%	
_ BIANCOSW	BIANCO DIGITALE SW	650	600	8%	
C8130H	XEROX C8130H	15,910	\$ 9,226	42%	\$ 277
C8130H2	XEROX C8130H	15,910	\$ 9,226	42%	\$ 277
C8130T	XEROX C8130T	15,490	\$ 9,015	42%	\$ 270
C8130T2	XEROX C8130T	15,490	\$ 9,015	42%	\$ 270
C8135H	XEROX C8135H	17,900	\$ 10,616	41%	\$ 318
C8135H2	XEROX C8135H	17,900	\$ 10,616	41%	\$ 318
C8135T	XEROX C8135T	17,480	\$ 10,404	40%	\$ 312
C8135T2	XEROX C8135T	17,480	\$ 10,404	40%	\$ 312
_ BANFEEDKT	BANNER FEED KIT	699	489	30%	
_ BRFB-81	BR FINISHER	2,995	1,650	45%	
_ BRFB-81	BR BOOK MAKER FIN	4,995	3,199	36%	
_ CACPIVRDR	CAC/PIV CARD RDR	99	99	0%	
_ CZFOLD81	FINISHER C/Z FOLD	2,600	2,600	0%	
_ EFI-FLDER	EFI HOT FOLDERS	995	995	0%	
_ EFI-PROF	EFI PROFILE SUITE	2,200	2,200	0%	
_ EFI-SPOT	EFI SPOT ON	825	825	0%	
_ EFIBUNDL1	EFI FIERY BUNDLE	2,199	1,999	9%	
_ EFISERV81	EFI PRINT SERVER	2,995	2,995	0%	
_ ENVLPTR	ENVELOPE TRAY	341	299	12%	

ETHUBKIT	ETHERNET HUB OPTIO	550	495	10%	
_ FAX-1LINE	1 LINE FAX	1,095	895	18%	
_ FAX-2LINE	2 LINE FAX	1,399	1,399	0%	
_ HC-KNO2	HEALTHCARE MFP	579	479	17%	
_ HCF3K	HICAP FEEDER	2,200	1,495	32%	
HDD81	HDD KIT	600	400	33%	
_ INTFIN81	INT OFF FINISHER	999	849	15%	
_ MCAFEEIC	MCAFE INTEGRIT KIT	499	499	0%	
_ OFC-BM	BOOKLET MAKER	1,199	799	33%	
_ OFC-HPKIT	2/3 HOLE PUNCH	795	495	38%	
_ OFC-81	OFFICE FINISHER	2,500	1,050	58%	
PZA	FI DEVICE	175	175	0%	
RFID70	RFID READER	279	240	14%	
_ SCANCLOUD	SCAN TO CLOUD	99	99	0%	
_ SIPRRDR2	SIPRNET KIT	299	249	17%	
_ STPLKIT81	CONVENIENCE STAPLR	299	299	0%	
_ UNICODE	INTL PRINTING KIT	299	299	0%	
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_ VALOSTD2	DCC STNDRD CONFG 2	0	0		
_ WIRELESS1	WIRELESS KIT	139	139	0%	
C8145H	XEROX C8145H	21,790	\$ 12,886	41%	\$ 387
C8145H2	XEROX C8145H	21,790	\$ 12,886	41%	\$ 387
_ BANFEEDKT	BANNER FEED KIT	699	489	30%	
_ BRF-81	BR FINISHER	2,995	1,650	45%	
_ BRFB-81	BR BOOK MAKER FIN	4,995	3,199	36%	
_ CACPIVRDR	CAC/PIV CARD RDR	99	99	0%	
_ CZFOLD81	FINISHER C/Z FOLD	2,600	2,600	0%	
_ EFI-FLDER	EFI HOT FOLDERS	995	995	0%	
_ EFI-PROF	EFI PROFILE SUITE	2,200	2,200	0%	
_ EFI-SPOT	EFI SPOT ON	825	825	0%	
_ EFIBUNDL1	EFI FIERY BUNDLE	2,199	1,999	9%	
_ EFISERV81	EFI PRINT SERVER	2,995	2,995	0%	
_ ENVLPTR	ENVELOPE TRAY	341	299	12%	
ETHUBKIT	ETHERNET HUB OPTIO	550	495	10%	
_ FAX-1LINE	1 LINE FAX	1,095	895	18%	
_ FAX-2LINE	2 LINE FAX	1,399	1,399	0%	
_ HC-KNO2	HEALTHCARE MFP	579	479	17%	
_ HCF3K	HICAP FEEDER	2,200	1,495	32%	
HDD81	HDD KIT	600	400	33%	
_ INTFIN81	INT OFF FINISHER	999	849	15%	
_ MCAFEEIC	MCAFE INTEGRIT KIT	499	499	0%	
_ OFC-BM	BOOKLET MAKER	1,199	799	33%	
_ OFC-HPKIT	2/3 HOLE PUNCH	795	495	38%	
_ OFC-81	OFFICE FINISHER	2,500	1,050	58%	
PZA	FI DEVICE	175	175	0%	
RFID70	RFID READER	279	240	14%	
_ SCANCLOUD	SCAN TO CLOUD	99	99	0%	
_ SIPRRDR2	SIPRNET KIT	299	249	17%	
_ STPLKIT81	CONVENIENCE STAPLR	299	299	0%	
_ UNICODE	INTL PRINTING KIT	299	299	0%	
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_ VALOSTD2	DCC STNDRD CONFG 2	0	0		
_ WIRELESS1	WIRELESS KIT	139	139	0%	
C8155H	XEROX C8155H	26,100	\$ 15,853	39%	\$ 476
C8155H2	XEROX C8155H	26,100	\$ 15,853	39%	\$ 476

_ BANFEEDKT	BANNER FEED KIT	699	489	30%	
_ BRFB-81	BR FINISHER	2,995	1,650	45%	
_ BRFB-81	BR BOOK MAKER FIN	4,995	3,199	36%	
_ CACPIVRDR	CAC/PIV CARD RDR	99	99	0%	
_ CZFOLD81	FINISHER C/Z FOLD	2,600	2,600	0%	
_ EFI-FLDER	EFI HOT FOLDERS	995	995	0%	
_ EFI-PROF	EFI PROFILE SUITE	2,200	2,200	0%	
_ EFI-SPOT	EFI SPOT ON	825	825	0%	
_ EFIBUNDL1	EFI FIERY BUNDLE	2,199	1,999	9%	
_ EFISERV81	EFI PRINT SERVER	2,995	2,995	0%	
_ ENVLPTR	ENVELOPE TRAY	341	299	12%	
_ ETHUBKIT	ETHERNET HUB OPTIO	550	495	10%	
_ FAX-1LINE	1 LINE FAX	1,095	895	18%	
_ FAX-2LINE	2 LINE FAX	1,399	1,399	0%	
_ HC-KNO2	HEALTHCARE MFP	579	479	17%	
_ HCF3K	HICAP FEEDER	2,200	1,495	32%	
_ HDD81	HDD KIT	600	400	33%	
_ INTFIN81	INT OFF FINISHER	999	849	15%	
_ MCAFEEIC	MCAFE INTEGRIT KIT	499	499	0%	
_ OFC-BM	BOOKLET MAKER	1,199	799	33%	
_ OFC-HPKIT	2/3 HOLE PUNCH	795	495	38%	
_ OFC-81	OFFICE FINISHER	2,500	1,050	58%	
_ PZA	FI DEVICE	175	175	0%	
_ RFID70	RFID READER	279	240	14%	
_ SCANCLOUD	SCAN TO CLOUD	99	99	0%	
_ SIPRRDR2	SIPRNET KIT	299	249	17%	
_ STPLKIT81	CONVENIENCE STAPLR	299	299	0%	
_ UNICODE	INTL PRINTING KIT	299	299	0%	
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_ VALOSTD2	DCC STNDRD CONFIG 2	0	0		
_ WIRELESS1	WIRELESS KIT	139	139	0%	
C8170H	XEROX C8170H	32,550	\$ 20,572	37%	\$ 617
C8170H2	XEROX C8170H	32,550	\$ 20,572	37%	\$ 617
_ BANFEEDKT	BANNER FEED KIT	699	489	30%	
_ BRFB-81	BR FINISHER	2,995	1,650	45%	
_ BRFB-81	BR BOOK MAKER FIN	4,995	3,199	36%	
_ CACPIVRDR	CAC/PIV CARD RDR	99	99	0%	
_ CZFOLD81	FINISHER C/Z FOLD	2,600	2,600	0%	
_ EFI-FLDER	EFI HOT FOLDERS	995	995	0%	
_ EFI-PROF	EFI PROFILE SUITE	2,200	2,200	0%	
_ EFI-SPOT	EFI SPOT ON	825	825	0%	
_ EFIBUNDL1	EFI FIERY BUNDLE	2,199	1,999	9%	
_ EFISERV81	EFI PRINT SERVER	2,995	2,995	0%	
_ ENVLPTR	ENVELOPE TRAY	341	299	12%	
_ ETHUBKIT	ETHERNET HUB OPTIO	550	495	10%	
_ FAX-1LINE	1 LINE FAX	1,095	895	18%	
_ FAX-2LINE	2 LINE FAX	1,399	1,399	0%	
_ HC-KNO2	HEALTHCARE MFP	579	479	17%	
_ HCF3K	HICAP FEEDER	2,200	1,495	32%	
_ HDD81	HDD KIT	600	400	33%	
_ MCAFEEIC	MCAFE INTEGRIT KIT	499	499	0%	
_ OFC-BM	BOOKLET MAKER	1,199	799	33%	
_ OFC-HPKIT	2/3 HOLE PUNCH	795	495	38%	
_ OFC-81	OFFICE FINISHER	2,500	1,050	58%	
_ PZA	FI DEVICE	175	175	0%	
_ RFID70	RFID READER	279	240	14%	

_ SCANCLOUD	SCAN TO CLOUD	99	99	0%	
_ SIPRRDR2	SIPRNET KIT	299	249	17%	
_ STPLKIT81	CONVENIENCE STAPLR	299	299	0%	
_ UNICODE	INTL PRINTING KIT	299	299	0%	
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_ VALOSTD2	DCC STNDRD CFG 2	0	0		
_ WIRELESS1	WIRELESS KIT	139	139	0%	
C9000DT	XEROX C9000DT	4,668	\$ 4,668	0%	\$ 140
_ BKMKRFIN	BM FINISHER	3,757	3,299	12%	
_ CARDRDR	CARD READER	59	59	0%	
_ ENVLPTTR	ENVELOPE TRAY	341	299	12%	
_ FIDKIT	FOREIGN INTERFACE	349	349	0%	
_ OFC-BM	BOOKLET MAKER	1,199	799	33%	
_ OFC-HPKIT	2/3 HOLE PUNCH	795	495	38%	
_ OFC-81	OFFICE FINISHER	2,500	1,050	58%	
_ RFID70	RFID READER	279	240	14%	
_ SIPR-RDR1	SIPRNET W/READER	299	249	17%	
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_ VALOSTD2	DCC STNDRD CFG 2	0	0		
_ WIFIVL	WIRELESS ACCESSORY	56	49	13%	
_ 2A3	2 TRAY MODULE	1,138	999	12%	
_ 2A4	TANDM TRAY MODULE	1,479	1,299	12%	
_ 5B2	PRECISE COLOR MGMT	682	599	12%	
_ 8EX	HIGH CAP FEEDER	1,479	1,299	12%	
EC7836H	WORKCENTRE EC7836	14,495	\$ 6,047	58%	\$ 181
EC7836H2	WORKCENTRE EC7836	14,495	\$ 6,047	58%	\$ 181
EC7856H	WORKCENTRE EC7856	19,995	\$ 7,697	62%	\$ 231
EC7856H2	WORKCENTRE EC7856	19,995	\$ 7,697	62%	\$ 231
_ HC-KNO2	HEALTHCARE MFP	579	479	17%	
_ HCFB2W	HIGH CAP FEEDER	1,299	1,039	20%	
_ ISERFAX1	1 LINE FAX	1,095	895	18%	
_ ISERFAX2	2 LINE FAX	1,399	1,399	0%	
_ MCAFEIC	MCAFE INTEGRIT KIT	499	499	0%	
_ ODMIF	OFFICE DEPOT KIOSK	2,000	2,000	0%	
_ ODNEW	OFFICE DEPOT KIOSK	2,000	2,000	0%	
_ OFCFINRLX	OFC FINISHER LX	2,500	1,050	58%	
_ RFIDEMB78	INTEGD RFID READER	353	318	10%	
_ SIPR-RDR	SIPRNET W/READER	299	249	17%	
_ SMARTRDR	SMART CARD CAC RDR	199	199	0%	
_ STAPLERKT	CONVEN STAPLER KIT	299	299	0%	
_ UNICODE	INTL PRINTING KIT	299	299	0%	
_ USDA508-C	508 TABLET KIT	910	910	0%	
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_ VALOSTD2	DCC STNDRD CFG 2	0	0		
_ WIRELESS	WIRELESS PRINT KIT	99	99	0%	
_ XPS-ENBL	XPS ENABLEMENT KIT	499	399	20%	
_ YRC	FI DEVICE	175	175	0%	
IPK7801HS	INSTANT PRNT KIOSK	26,215	\$ 11,675	55%	\$ 350
_ FINLX3HP	2/3 HOLE PUNCH	795	495	38%	
_ FRNTDR	FRONT DOOR COVER	499	499	0%	
WC3335DNI	WORKCENTRE 3335	398	\$ 377	5%	\$ 11
WC3345DNI	WORKCENTRE 3345	512	\$ 485	5%	\$ 15
_ DRCINST	CARRIER DELIV/INST	150	150	0%	
_ ENBKIT33	NFC ENABLEMENT KIT	57	50	12%	

_RFIDMFP33	RFID READER MFP	227	199	12%	
_TRAY33	PAPER TRAY - 550	227	199	12%	
_VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_VALOLVL3	DCC CUSTM CONFIG 3	0	0		
3330DNI	PHASER 3330	341	\$ 323	5%	\$ 10
_DRCINST	CARRIER DELIV/INST	150	150	0%	
_ENBKIT33	NFC ENABLEMENT KIT	57	50	12%	
_RFIDSFP33	RFID READER SFP	227	199	12%	
_TRAY33	PAPER TRAY - 550	227	199	12%	
_VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_VALOLVL3	DCC CUSTM CONFIG 3	0	0		
C70EFI2	EXI CONTRL C60/70	6,995	6,995	0%	
_EFIPROPK	PRODUCTIVITY PACK	6,000	6,000	0%	
_EXIMPOSE	EFI IMPOSE	2,550	2,550	0%	
_HUB5PORT	HUB - 5 PORT	495	495	0%	
_PROFILE4	COLOR PRFLR 4.0/ES	2,200	2,200	0%	
_VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_X70FOLDER	HOT FLDS/VRT PRTR	995	995	0%	
C70FFPS2	FFPS CONTRL C60/70	5,995	5,995	0%	
_VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_WIN7EXFFPS	1YR EXT FFPS WIN7	199	199	0%	
_X56IPDS	IPDS	10,000	10,000	0%	
BALTOROHF	BALTORO HF PIJ	699,000	\$ 520,150	26%	\$ 15,605
BALTRHFDD	BALTORO HF DD	824,000	\$ 642,720	22%	\$ 19,282
_BHDFDR	FDR 26' TOP TRAY	34,000	34,000	0%	
_BHDFDR2	FDR 26' TOP TRAY	34,000	34,000	0%	
_BHDFDR3	FDR 26' TOP TRAY	34,000	34,000	0%	
_BHFSTACK	STACKER	37,000	37,000	0%	
_MDIAENAB	MEDIA CART ENAB	6,600	6,600	0%	
_NWT	FF VI DESIGN PRO	3,495	3,495	0%	
_PITABLE	PRESS INTRFACE TBL	1,000	1,000	0%	
_RLTOCABT	CABINET	590	590	0%	
_SPEEDUPGR	SPEED UPGRADE	75,000	75,000	0%	
_TAPEBIND	XEROX TAPE BINDER	20,000	13,900	31%	
_TAPEBIND2	SECOND TAPE BINDER	20,000	13,900	31%	
_VIGROUPB	FF VI COMPOSE	10,000	5,000	50%	
_58B	MEDIA CART PALLET	800	800	0%	
BHFFFPS	BALTORO FFPS	50,000	50,000	0%	
_FFCASTER2	FFPS CASTER KIT	200	200	0%	
_FFPSIPDS	FFPS IPDS	20,000	20,000	0%	
_FFPSLCDS	LCDS SW LICENSE	1,500	1,500	0%	
_FFPSSTND	FFPS STAND	1,250	1,250	0%	
_XSISDLI1	XSIS DEV LINK INTG	4,000	4,000	0%	
CFFCORE	FREEFLOW CORE SW	2,500	\$ 2,055	18%	
_ADVAUTO	ADV AUTOMATION MOD	8,750	6,995	20%	
_ADVPPRESS	PREPRESS MODULE	5,000	3,995	20%	
_COREBKUP	FF CORE BACKUP LIC	1,250	995	20%	
_OTPTMGMT	OUTPUT MGMT MODULE	8,750	6,995	20%	
_VARDATA	VARIABLE DATA MOD	5,000	3,995	20%	
CFFECMPOS	FFVI ECOMPOSE	13,000	\$ 11,330	13%	
CFFEX-1	E T P SINGLE USER	1,500	\$ 361	76%	
CFFMKR	MAKEREADY 6.0	18,000	\$ 9,270	49%	
CFFMKRC	MAKEREADY 6.0	18,000	\$ 9,270	49%	
_CLRDRV3	DIGIPATH 3.0 COLOR	3,400	3,400	0%	
_CPYRGHTM	COPYRIGHT MGMT	5,000	2,500	50%	

_FOOTSWCH	FOOTSWITCH KIT	110	110	0%	
_MRTBL	MAKE READY TABLE	1,500	1,500	0%	
_PHOTOSHP	PHOTOSHOP	825	825	0%	
_SCANHW	SCANNER HARDWRE KT	100	100	0%	
_SETLBL	PPS SET LABELING	5,000	2,500	50%	
_ZKEPTSCAN	PRODUCTION SCANNER	40,000	\$ 40,000	0%	
CFFPMAPP	PRINT MANAGER APP	1,500	\$ 1,030	31%	
CPRINT	XMPIE PRINT	24,000	\$ 23,484	2%	
CPRINTPRO	XMPIE PRINT PRO	54,000	\$ 52,839	2%	
_B0B	UPRODUCE INDESIGN	40,000	38,000	5%	
_B3B	UPRODUCE API	15,000	14,250	5%	
_B4B	USTORE API	15,000	14,250	5%	
_B7A	UIMAGE PHOTO	11,000	10,450	5%	
_B8A	UCREATE DSN PLUGIN	1,000	950	5%	
_D3B	XMPIE XMEDIA ADDON	30,000	28,500	5%	
_UCHARTSVR	UCHART SERVER	8,000	7,600	5%	
_V8X	UPRODUCE CONT LIC	2,000	2,000	0%	
_WBW	UCHART DESKTOP	2,000	1,900	5%	
_WBY	UCREATE PRT PLUGIN	4,000	3,800	5%	
_WEA	UIMAGE DESKTOP	4,000	3,800	5%	
_WFA	UPLAN	11,500	10,925	5%	
_WHX	USTORE	30,000	30,000	0%	
_B2B	UPRODUCE 8INSTANCE	5,000	4,750	5%	
CSTORFLOW	XMPIE STOREFLOW	32,000	\$ 31,312	2%	
_B0B	UPRODUCE INDESIGN	40,000	38,000	5%	
_B3B	UPRODUCE API	15,000	14,250	5%	
_B4B	USTORE API	15,000	14,250	5%	
_B7A	UIMAGE PHOTO	11,000	10,450	5%	
_B8A	UCREATE DSN PLUGIN	1,000	950	5%	
_COREADV	FF C ADV PREPR MOD	4,000	3,800	5%	
_COREAUTOP	FF C ADV AUTO MOD	9,000	8,550	5%	
_COREBAKUP	FF C BACKUP	1,500	1,425	5%	
_D3B	XMPIE XMEDIA ADDON	30,000	28,500	5%	
_FFCONNECT	FF CONNECT	0	0		
_UCHARTSVR	UCHART SERVER	8,000	7,600	5%	
_V8X	UPRODUCE CONT LIC	2,000	2,000	0%	
_WBW	UCHART DESKTOP	2,000	1,900	5%	
_WBY	UCREATE PRT PLUGIN	4,000	3,800	5%	
_WEA	UIMAGE DESKTOP	4,000	3,800	5%	
_WFA	UPLAN	11,500	10,925	5%	
CSTRFLOWP	STOREFLOW PRO	69,000	\$ 67,517	2%	
_B2B	UPRODUCE 8INSTANCE	5,000	4,750	5%	
_B3B	UPRODUCE API	15,000	14,250	5%	
_B4B	USTORE API	15,000	14,250	5%	
_B7A	UIMAGE PHOTO	11,000	10,450	5%	
_B8A	UCREATE DSN PLUGIN	1,000	950	5%	
_COREADV	FF C ADV PREPR MOD	4,000	3,800	5%	
_COREAUTOP	FF C ADV AUTO MOD	9,000	8,550	5%	
_COREBAKUP	FF C BACKUP	1,500	1,425	5%	
_COREOPTMG	FF CORE OUTPUT MGR	9,000	8,550	5%	
_D3B	XMPIE XMEDIA ADDON	30,000	28,500	5%	
_FFCONNECT	FF CONNECT	0	0		
_UCHARTSVR	UCHART SERVER	8,000	7,600	5%	
_V8X	UPRODUCE CONT LIC	2,000	2,000	0%	
_WBW	UCHART DESKTOP	2,000	1,900	5%	
_WBY	UCREATE PRT PLUGIN	4,000	3,800	5%	
_WEA	UIMAGE DESKTOP	4,000	3,800	5%	

_WFA	UPLAN	11,500	10,925	5%	
CTRNSMED	XMPIE TRANSMEDIA	43,000	\$ 42,076	2%	
_B0B	UPRODUCE INDESIGN	40,000	38,000	5%	
_B3B	UPRODUCE API	15,000	14,250	5%	
_B4B	USTORE API	15,000	14,250	5%	
_B7A	UIMAGE PHOTO	11,000	10,450	5%	
_B8A	UCREATE DSN PLUGIN	1,000	950	5%	
_B9A	PE ANALYTICS PREM	25,000	23,750	5%	
_UCHARTSVR	UCHART SERVER	8,000	7,600	5%	
_V8X	UPRODUCE CONT LIC	2,000	2,000	0%	
_WBW	UCHART DESKTOP	2,000	1,900	5%	
_WBY	UCREATE PRT PLUGIN	4,000	3,800	5%	
_WEA	UIMAGE DESKTOP	4,000	3,800	5%	
_WFA	UPLAN	11,500	10,925	5%	
_WHX	USTORE	30,000	30,000	0%	
_WKX	UCREATE XM PLUG-IN	3,000	2,850	5%	
CTRNSMEDP	TRANSMEDIA PRO	79,000	\$ 77,302	2%	
_B2B	UPRODUCE 8INSTANCE	5,000	4,750	5%	
_B3B	UPRODUCE API	15,000	14,250	5%	
_B4B	USTORE API	15,000	14,250	5%	
_B7A	UIMAGE PHOTO	11,000	10,450	5%	
_B8A	UCREATE DSN PLUGIN	1,000	950	5%	
_B9A	PE ANALYTICS PREM	25,000	23,750	5%	
_UCHARTSVR	UCHART SERVER	8,000	7,600	5%	
_V8X	UPRODUCE CONT LIC	2,000	2,000	0%	
_WBW	UCHART DESKTOP	2,000	1,900	5%	
_WBY	UCREATE PRT PLUGIN	4,000	3,800	5%	
_WEA	UIMAGE DESKTOP	4,000	3,800	5%	
_WFA	UPLAN	11,500	10,925	5%	
_WHX	USTORE	30,000	30,000	0%	
_WKX	UCREATE XM PLUG-IN	3,000	2,850	5%	
CUDIRECTS	XMPIE UDIR STUDIO	6,500	\$ 6,500	0%	
CUDIRECT1	XMPIE UDIRECT CLAS	4,500	\$ 4,500	0%	
_UCHART	UCHART DESKTOP	2,000	1,900	5%	
_UIMAGE	UIMAGE DESKTOP	4,000	3,800	5%	
C70EFI3	EX-1 EFI DFE	6,495	\$ 6,495	0%	
C70EX	EXC70 PRO80-1V DFE	23,000	\$ 15,708	32%	
_CLRPROFLR	CLR PROFLR SUITE	5,000	5,000	0%	
_EFIPROPK	PRODUCTIVITY PACK	6,000	6,000	0%	
_EXIMPOSE	EFI IMPOSE	2,550	2,550	0%	
_HUB5PORT	HUB - 5 PORT	495	495	0%	
_VAL0LVL1	DCC CUSTM CONFIG 1	0	0		
_VAL0LVL3	DCC CUSTM CONFIG 3	0	0		
_X70FOLDER	HOT FLDS/VRT PRTR	995	995	0%	
_BEX	HD SECURITY OPTION	995	995	0%	
_C70EXUP	C70 EX EFI UPGRADE	1,295	1,295	0%	
_GAPREM	GA PREMIUM EDITION	6,200	6,200	0%	
_PROFILE4	COLOR PRFLR 4.0/ES	2,200	2,200	0%	
_WIN7EXT	1YR EXTENSION WIN7	199	199	0%	
_WIN7EXT2	2YR EXTENSION WIN7	299	299	0%	
_X70IMPOSE	IMPOSE	2,550	2,550	0%	
C700FCSRV	INTEGRATED CONTRLR	4,995	\$ 4,995	0%	
C9065	PRIMELINK C9065	36,100	\$ 20,291	44%	\$ 609
C9065XLS	PRIMELINK C9065	36,100	\$ 20,291	44%	\$ 609
_BRBOOKFIN	BR BOOKLET MAKER	4,995	3,800	24%	
_BRSTDFIN	BR FINISHER	2,995	2,200	27%	
_OFFSETRAY	OFF	400	\$ 400.00	0%	

_ PRBKMFIN	PR BK MKR FIN	13,800	9,900	28%	
_ PRFINPLUS	PR FIN PLUS	14,000	12,000	14%	
_ PRSTDFN	PR STD FIN	8,550	6,950	19%	
_ BANFDKIT	BANNER FDR KIT	2,099	1,749	17%	
_ BIANCODG	BIANCO DIG S/W	1,600	1,235	23%	
_ BRCZFOLD	BR CZ FOLDER	5,700	3,800	33%	
_ CACPIVRDR	CAC/PIV CARD RDR	99	99	0%	
_ CONVSTPL	CONVENIENCE STPLR	299	299	0%	
_ FAXLINE	FAX LINE	999	999	0%	
_ FAXSERVER	FAX SERVER	990	990	0%	
_ FAXVOIP	VOIP FAX	895	895	0%	
_ FIDEVICE2	FOREIGN INTERFACE	150	150	0%	
_ GBCADVPUN	GBC ADV PUNCH PRO	13,900	9,800	29%	
_ HCF1T	HCF 1 TRAY	2,000	2,000	0%	
_ HCF1TOVSZ	OVSZ HCF 1 TRAY	5,995	4,995	17%	
_ HCF2TOVSZ	OVSZ HCF 2 TRAY	9,995	8,495	15%	
_ HVWTFUSER	HEAVY WGT FUSER	549	549	0%	
_ INTEGRFID	INTEGRATED RFID KT	279	240	14%	
_ MSIKIT	MSI KIT	1,399	1,259	10%	
_ NWT	FF VI DESIGN PRO	3,495	3,495	0%	
_ PS4DMPSVR	PS FOR DMP CTRL	595	595	0%	
_ SIPRRDR1	SIPRNET KIT	299	249	17%	
_ TAPE-BIND	TAPE BINDER	15,000	12,000	20%	
_ USBHUBKT	USB HUB KIT	150	150	0%	
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_ VCZFOLD	CZ FOLD	5,700	\$ 4,100.00	28%	
_ VIGROUPD	FF VI COMPOSE	5,000	2,500	50%	
_ VINTERPSR	INTERPOSER MOD	2,000	2,000	0%	
_ VIVID	VIVID TONER KIT	11,000	8,795	20%	
_ VIVIDFLR	VIVD & FLRSCNT TNR	17,000	14,000	18%	
_ VPUNCH	PR 2/3 PUNCH	600	600	0%	
_ VSQFLDTRM	SQ FOLD TRIMMER	15,000	10,500	30%	
C9070	PRIMELINK C9070	40,800	\$ 22,681	44%	\$ 680
C9070XLS	PRIMELINK C9070	40,800	\$ 22,681	44%	\$ 680
_ BRBOOKFIN	BR BOOKLET MAKER	4,995	3,800	24%	
_ BRSTDFIN	BR FINISHER	2,995	2,200	27%	
_ OFFSETRAY	OFF	400	\$ 400.00	0%	
_ PRBKMFIN	PR BK MKR FIN	13,800	9,900	28%	
_ PRFINPLUS	PR FIN PLUS	14,000	12,000	14%	
_ PRSTDFN	PR STD FIN	8,550	6,950	19%	
_ BANFDKIT	BANNER FDR KIT	2,099	1,749	17%	
_ BIANCODG	BIANCO DIG S/W	1,600	1,235	23%	
_ BRCZFOLD	BR CZ FOLDER	5,700	3,800	33%	
_ CACPIVRDR	CAC/PIV CARD RDR	99	99	0%	
_ CONVSTPL	CONVENIENCE STPLR	299	299	0%	
_ FAXLINE	FAX LINE	999	999	0%	
_ FAXSERVER	FAX SERVER	990	990	0%	
_ FAXVOIP	VOIP FAX	895	895	0%	
_ FIDEVICE2	FOREIGN INTERFACE	150	150	0%	
_ GBCADVPUN	GBC ADV PUNCH PRO	13,900	9,800	29%	
_ HCF1T	HCF 1 TRAY	2,000	2,000	0%	
_ HCF1TOVSZ	OVSZ HCF 1 TRAY	5,995	4,995	17%	
_ HCF2TOVSZ	OVSZ HCF 2 TRAY	9,995	8,495	15%	
_ HVWTFUSER	HEAVY WGT FUSER	549	549	0%	
_ INTEGRFID	INTEGRATED RFID KT	279	240	14%	
_ MSIKIT	MSI KIT	1,399	1,259	10%	

NWT	FF VI DESIGN PRO	3,495	3,495	0%	
_ PS4DMPSVR	PS FOR DMP CTRL	595	595	0%	
_ SIPRRDR1	SIPRNET KIT	299	249	17%	
_ TAPE-BIND	TAPE BINDER	15,000	12,000	20%	
_ USBHUBKT	USB HUB KIT	150	150	0%	
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_ VCZFOLD	CZ FOLD	5,700	\$ 4,100.00	28%	
_ VIGROUPD	FF VI COMPOSE	5,000	2,500	50%	
_ VINTERPSR	INTERPOSER MOD	2,000	2,000	0%	
_ VIVID	VIVID TONER KIT	11,000	8,795	20%	
_ VIVIDFLR	VIVD & FLRSCNT TNR	17,000	14,000	18%	
_ VPUNCH	PR 2/3 PUNCH	600	600	0%	
_ VSQFLDTRM	SQ FOLD TRIMMER	15,000	10,500	30%	
DMPCTRL	DMP INTEG CNTRL	4,995	\$ 4,995	0%	
_ PS4DMPSVR	PS FOR DMP CTRL	595	595	0%	
DPS-120MX	NUVERA 120 MICR	152,000	\$ 71,946	53%	\$ 2,158
DPS-144MX	NUVERA 144 MICR	220,000	\$ 99,138	55%	\$ 2,974
DPS-157MX	NUVERA 157 MICR	237,000	\$ 113,506	52%	\$ 3,405
DPS-288MX	NUVERA 288 MICR	370,000	\$ 263,320	29%	\$ 7,900
DPS-314MX	NUVERA 314 MICR	400,000	\$ 292,057	27%	\$ 8,762
_ BFDCDPS1	FIN MOD DIRECT CON	28,600	23,650	17%	
_ BFDLDP1	DUAL FINSHR MODULE	50,000	40,000	20%	
_ BFMDPS1	BASIC FINSHR MODUL	25,000	20,000	20%	
_ FEED4T	FEED MODULE-4 TRAY	20,000	15,000	25%	
_ FTMS	FINISHING TRANSPRT	20,000	14,500	28%	
_ IPDS-SWMX	IPDS SOFTWARE	20,000	20,000	0%	
_ LCDSM2SW	LCDS SOFTWARE LIC	20,000	20,000	0%	
_ LFFM2	LRG FORMAT 2 TRAY	20,000	20,000	0%	
_ PSM2SW	POSTSCRIPT&PPML SW	10,000	10,000	0%	
_ STAKEXPS	PROD STACKER MOD	30,000	23,700	21%	
_ XSI193	19.3ENABL2TRYFDR"	22,000	20,000	9%	
_ BFMPLUS1	BASIC FIN MOD PLUS	25,000	20,000	20%	
_ BFMPLUS2	BASIC FIN MOD PLUS	25,000	20,000	20%	
_ B38	MEDIA CART ENBLKI	150	150	0%	
_ DP120-144	SPD UPGR 120-144DP	68,000	28,000	59%	
_ FEED-4T2	2ND FEED MOD-4TRAY	20,000	15,000	25%	
_ FEED-4T3	3RD FEED MOD-4TRAY	20,000	15,000	25%	
_ FTMS2	2ND FIN TRANSPORT	20,000	14,500	28%	
_ GBCPNCHPR	GBC ADV PUNCH PRO	15,900	11,900	25%	
_ HARDDRPS2	INT 2ND HARD DRIVE	3,000	3,000	0%	
_ IMPOSITN	IMPOSITION LICENSE	500	500	0%	
_ INSERTLF1	LG FMT INS MOD 2TR	20,000	15,000	25%	
_ INSERTMD	INSERT MOD-4 TRAY	20,000	15,000	25%	
_ INSERTM2	INSERTION MOD-4TRY	20,000	15,000	25%	
_ IQPACK	IMAGE QUALITY PACK	5,000	2,000	60%	
_ LFFMDPS2	2ND LF FEED MOD 2T	20,000	20,000	0%	
_ LFFMDPS3	3RD LRG FT 2 TRAY	20,000	20,000	0%	
NWT	FF VI DESIGN PRO	3,495	3,495	0%	
_ OVERWRITE	DISK OVERWRITE	0	0		
_ PRODPK	PRODUCTIVITY PACK	10,000	5,000	50%	
_ STACKCART	PROD MEDIA CART	3,975	3,975	0%	
_ STAKEXPS2	PROD STACKER MOD2	30,000	23,700	21%	
_ STAKEXPS3	PROD STACKER MOD3	30,000	23,700	21%	
_ TAPEBIND	XEROX TAPE BINDER	20,000	13,900	31%	
_ TAPEBIND2	SECOND TAPE BINDER	20,000	13,900	31%	
_ UHH	DISABLE PRINTERACT	0	0		

_ UPS-KIT	UPS ENABLEMENT KIT	500	500	0%	
_ VIGROUPB	FF VI COMPOSE	10,000	5,000	50%	
_ XAU	CART FOR DS3500	995	995	0%	
_ XPLUSTOOL	PRODUCTIVITY PLUS	280	280	0%	
_ XSISED3E	RHD EXTRA DRIVE	1,500	1,500	0%	
_ XSISMLOG7	XSIS MEDIA LOG	7,500	7,500	0%	
_ XSISPIML4	PROD INFO MGMT SYS	2,000	2,000	0%	
_ XSISRH3E	RHD INSTALL KIT	3,000	3,000	0%	
_ XSIS193IN	OP19.3 2TRYINSERT"	22,000	20,000	9%	
_ XSIS1932	OP19.3 2TRAYFEEDR"	22,000	20,000	9%	
_ 30APWR	30A LINE CORD	0	0		
_ BFDCDPS	BASIC FIN MOD W/DC	28,600	28,600	0%	
_ BFM DPS	BASIC FIN MOD	25,000	25,000	0%	
_ BFMPLUSDP	BASIC FIN MOD PLUS	26,500	26,500	0%	
_ 58B	MEDIA CART PALLET	800	800	0%	
_ IPDS288M	IPDS SOFTWARE	20,000	20,000	0%	
_ LCDS288SW	LCDS S/W LICENSE	20,000	20,000	0%	
_ LFFFEED1	19.3 LARGE FMT 2T	22,000	15,000	32%	
_ PS288SW	POSTSCRIPT S/W LIC	10,000	10,000	0%	
_ INSERTLF	INSERTION MOD 2T	22,000	15,000	32%	
_ LFEEDPS2	2ND 19.3 LF FD 2T	20,000	15,000	25%	
_ LFEEDPS3	3RD 19.3 LF FD 2T	20,000	15,000	25%	
_ ONLINE1	ONLINE MODULE/CUP	11,000	10,000	9%	
_ 2-30APWR	30A LINE CORD	0	0		
_ IPDS288MX	IPDS S/W LIC & DOC	20,000	20,000	0%	
DPS120	NUVERA 120 EA	122,000	\$ 44,908	63%	\$ 1,347
DPS144	NUVERA 144 EA	190,000	\$ 72,100	62%	\$ 2,163
DPS157	NUVERA 157 EA	207,000	\$ 86,469	58%	\$ 2,594
_ BFDCDPS1	FIN MOD DIRECT CON	28,600	23,650	17%	
_ BFDL DPS1	DUAL FINSHR MODULE	50,000	40,000	20%	
_ BFM DPS1	BASIC FINSHR MODUL	25,000	20,000	20%	
_ FEEDSCN	FEED MOD SCANNER	40,000	35,000	13%	
_ FEED4T	FEED MODULE-4 TRAY	20,000	15,000	25%	
_ FTMS	FINISHING TRANSPRT	20,000	14,500	28%	
_ IPDS-SW	IPDS SOFTWARE	20,000	20,000	0%	
_ LCDSM2SW	LCDS SOFTWARE LIC	20,000	20,000	0%	
_ LFFM2	LRG FORMAT 2 TRAY	20,000	20,000	0%	
_ PSM2SW	POSTSCRIPT&PPML SW	10,000	10,000	0%	
_ STAKEXPS	PROD STACKER MOD	30,000	23,700	21%	
_ XSIS193	19.3ENABL2TRYFDR"	22,000	20,000	9%	
_ BFMPLUS1	BASIC FIN MOD PLUS	25,000	20,000	20%	
_ BFMPLUS2	BASIC FIN MOD PLUS	25,000	20,000	20%	
_ B38	MEDIA CART ENABLKI	150	150	0%	
_ DP120-144	SPD UPGR 120-144DP	68,000	28,000	59%	
_ DP120-157	SPD UPGR 120-157DP	85,000	41,500	51%	
_ FEED-4T2	2ND FEED MOD-4TRAY	20,000	15,000	25%	
_ FEED-4T3	3RD FEED MOD-4TRAY	20,000	15,000	25%	
_ FTMS2	2ND FIN TRANSPORT	20,000	14,500	28%	
_ GBCPNCHPR	GBC ADV PUNCH PRO	15,900	11,900	25%	
_ HARDDRPS2	INT 2ND HARD DRIVE	3,000	3,000	0%	
_ IMPOSITN	IMPOSITION LICENSE	500	500	0%	
_ INSERTLF1	LG FMT INS MOD 2TR	20,000	15,000	25%	
_ INSERTMD	INSERT MOD-4 TRAY	20,000	15,000	25%	
_ INSERTM2	INSERTION MOD-4TRY	20,000	15,000	25%	
_ IQPACK	IMAGE QUALITY PACK	5,000	2,000	60%	
_ LFFMDPS2	2ND LF FEED MOD 2T	20,000	20,000	0%	
_ LFFMDPS3	3RD LRG FT 2 TRAY	20,000	20,000	0%	

NWT	FF VI DESIGN PRO	3,495	3,495	0%	
_ ONLINE1	ONLINE MODULE/CUP	11,000	10,000	9%	
_ OVERWRITE	DISK OVERWRITE	0	0		
_ PRODPK	PRODUCTIVITY PACK	10,000	5,000	50%	
_ STACKCART	PROD MEDIA CART	3,975	3,975	0%	
_ STAKEXPS2	PROD STACKER MOD2	30,000	23,700	21%	
_ STAKEXPS3	PROD STACKER MOD3	30,000	23,700	21%	
_ TAPEBIND	XEROX TAPE BINDER	20,000	13,900	31%	
_ TAPEBIND2	SECOND TAPE BINDER	20,000	13,900	31%	
_ UHH	DISABLE PRINTERACT	0	0		
_ ULWIOT1	ULW 1ST ENGINE KIT	3,300	3,300	0%	
_ ULWSTK1	ULW KIT 1ST STKR	3,450	3,450	0%	
_ ULWSTK2	ULW KIT 2ND STKR	3,450	3,450	0%	
_ ULWSTK3	ULW KIT 3RD STKR	3,450	3,450	0%	
_ UPS-KIT	UPS ENABLEMENT KIT	500	500	0%	
_ VIGROUPB	FF VI COMPOSE	10,000	5,000	50%	
_ XAU	CART FOR DS3500	995	995	0%	
_ XPLUSTOOL	PRODUCTIVITY PLUS	280	280	0%	
_ XSISED3E	RHD EXTRA DRIVE	1,500	1,500	0%	
_ XSISML0G7	XSIS MEDIA LOG	7,500	7,500	0%	
_ XSISPIML4	PROD INFO MGMT SYS	2,000	2,000	0%	
_ XSISRH3E	RHD INSTALL KIT	3,000	3,000	0%	
_ XSIS193IN	OP19.3 2TRYINSERT"	22,000	20,000	9%	
_ XSIS1932	OP19.3 2TRAYFEEDR"	22,000	20,000	9%	
_ 2NDBTL	2ND TONE BOTTLE KT	950	950	0%	
_ 30APWR	30A LINE CORD	0	0		
_ DP144-157	SPD UPGR 144-157DP	17,000	13,500	21%	
_ BFDCDPS	BASIC FIN MOD W/DC	28,600	28,600	0%	
_ BFM DPS	BASIC FIN MOD	25,000	25,000	0%	
_ BFMPLUSDP	BASIC FIN MOD PLUS	26,500	26,500	0%	
_ FEED	FEED MODULE-4 TRAY	20,000	15,000	25%	
DPS288	NUVERA 288 EA SYS	340,000	\$ 236,282	31%	\$ 7,088
_ BFDCDPS1	FIN MOD DIRECT CON	28,600	23,650	17%	
_ BF DLDP S1	DUAL FINSHR MODULE	50,000	40,000	20%	
_ BFM DPS1	BASIC FINSHR MODUL	25,000	20,000	20%	
_ FEED4T	FEED MODULE-4 TRAY	20,000	15,000	25%	
_ FTMS	FINISHING TRANSPRT	20,000	14,500	28%	
_ IPDS288	IPDS SOFTWARE	20,000	20,000	0%	
_ LCDS288SW	LCDS S/W LICENSE	20,000	20,000	0%	
_ LFF EED1	19.3 LARGE FMT 2T	22,000	15,000	32%	
_ PS288SW	POSTSCRIPT S/W LIC	10,000	10,000	0%	
_ STAKEXPS	PROD STACKER MOD	30,000	23,700	21%	
_ BFMPLUSDP	BASIC FIN MOD PLUS	26,500	26,500	0%	
_ BFMPLUS1	BASIC FIN MOD PLUS	25,000	20,000	20%	
_ BFMPLUS2	BASIC FIN MOD PLUS	25,000	20,000	20%	
_ B38	MEDIA CART ENABLKI	150	150	0%	
_ DP288-314	SPD UPGR 288-314DP	30,000	27,000	10%	
_ FEED-4T2	2ND FEED MOD-4TRAY	20,000	15,000	25%	
_ FEED-4T3	3RD FEED MOD-4TRAY	20,000	15,000	25%	
_ FTMS2	2ND FIN TRANSPORT	20,000	14,500	28%	
_ GBCPNCHPR	GBC ADV PUNCH PRO	15,900	11,900	25%	
_ HARDDRPS2	INT 2ND HARD DRIVE	3,000	3,000	0%	
_ IMPOSITN	IMPOSITION LICENSE	500	500	0%	
_ INSERTLF	INSERTION MOD 2T	22,000	15,000	32%	
_ INSERTMD	INSERT MOD-4 TRAY	20,000	15,000	25%	
_ INSERTM2	INSERTION MOD-4TRY	20,000	15,000	25%	
_ LFEEDPS2	2ND 19.3 LF FD 2T	20,000	15,000	25%	

LFEEDPS3	3RD 19.3 LF FD 2T	20,000	15,000	25%	
NWT	FF VI DESIGN PRO	3,495	3,495	0%	
ONLINE1	ONLINE MODULE/CUP	11,000	10,000	9%	
_OVERWRITE	DISK OVERWRITE	0	0		
_STACKCART	PROD MEDIA CART	3,975	3,975	0%	
_STAKEXPS2	PROD STACKER MOD2	30,000	23,700	21%	
_STAKEXPS3	PROD STACKER MOD3	30,000	23,700	21%	
_TAPEBIND	XEROX TAPE BINDER	20,000	13,900	31%	
_TAPEBIND2	SECOND TAPE BINDER	20,000	13,900	31%	
UHH	DISABLE PRINTERACT	0	0		
ULWIOT1	ULW 1ST ENGINE KIT	3,300	3,300	0%	
_ULWIOT2	ULW 2ND ENGINE KIT	3,300	3,300	0%	
ULWSTK1	ULW KIT 1ST STKR	3,450	3,450	0%	
_ULWSTK2	ULW KIT 2ND STKR	3,450	3,450	0%	
ULWSTK3	ULW KIT 3RD STKR	3,450	3,450	0%	
UPS-KIT	UPS ENABLEMENT KIT	500	500	0%	
VIGROUPB	FF VI COMPOSE	10,000	5,000	50%	
XAU	CART FOR DS3500	995	995	0%	
XPLUSTOOL	PRODUCTIVITY PLUS	280	280	0%	
_XSISED3E	RHD EXTRA DRIVE	1,500	1,500	0%	
_XSISML0G7	XSIS MEDIA LOG	7,500	7,500	0%	
_XSISPIML4	PROD INFO MGMT SYS	2,000	2,000	0%	
_XSISRH3E	RHD INSTALL KIT	3,000	3,000	0%	
_2-30APWR	30A LINE CORD	0	0		
_2NDBOTTLE	2ND TONER BTL KIT	1,900	1,900	0%	
DPS314	NUVERA 314 EA SYS	370,000	\$ 265,019	28%	\$ 7,951
_BFDCDPS	BASIC FIN MOD W/DC	28,600	28,600	0%	
_BFMDPS	BASIC FIN MOD	25,000	25,000	0%	
FEED4T	FEED MODULE-4 TRAY	20,000	15,000	25%	
_FTMS	FINISHING TRANSPRT	20,000	14,500	28%	
_IPDS288	IPDS SOFTWARE	20,000	20,000	0%	
_LCDS288SW	LCDS S/W LICENSE	20,000	20,000	0%	
_LFFEEED1	19.3 LARGE FMT 2T	22,000	15,000	32%	
_PS288SW	POSTSCRIPT S/W LIC	10,000	10,000	0%	
_STAKEXPS	PROD STACKER MOD	30,000	23,700	21%	
_BFMPLUSD	BASIC FIN MOD PLUS	26,500	26,500	0%	
B38	MEDIA CART ENABLKI	150	150	0%	
_FEED-4T2	2ND FEED MOD-4TRAY	20,000	15,000	25%	
FEED-4T3	3RD FEED MOD-4TRAY	20,000	15,000	25%	
_FTMS2	2ND FIN TRANSPORT	20,000	14,500	28%	
_GBCPNCHPR	GBC ADV PUNCH PRO	15,900	11,900	25%	
_HARDDRPS2	INT 2ND HARD DRIVE	3,000	3,000	0%	
IMPOSITN	IMPOSITION LICENSE	500	500	0%	
_INSERTLF	INSERTION MOD 2T	22,000	15,000	32%	
INSERTMD	INSERT MOD-4 TRAY	20,000	15,000	25%	
_INSERTM2	INSERTION MOD-4TRY	20,000	15,000	25%	
LFEEDPS2	2ND 19.3 LF FD 2T	20,000	15,000	25%	
_LFEEDPS3	3RD 19.3 LF FD 2T	20,000	15,000	25%	
NWT	FF VI DESIGN PRO	3,495	3,495	0%	
ONLINE1	ONLINE MODULE/CUP	11,000	10,000	9%	
OVERWRITE	DISK OVERWRITE	0	0		
_STACKCART	PROD MEDIA CART	3,975	3,975	0%	
_STAKEXPS2	PROD STACKER MOD2	30,000	23,700	21%	
_STAKEXPS3	PROD STACKER MOD3	30,000	23,700	21%	
_TAPEBIND	XEROX TAPE BINDER	20,000	13,900	31%	
_TAPEBIND2	SECOND TAPE BINDER	20,000	13,900	31%	
_UHH	DISABLE PRINTERACT	0	0		

_ ULWIOT1	ULW 1ST ENGINE KIT	3,300	3,300	0%	
_ ULWIOT2	ULW 2ND ENGINE KIT	3,300	3,300	0%	
_ ULWSTK1	ULW KIT 1ST STKR	3,450	3,450	0%	
_ ULWSTK2	ULW KIT 2ND STKR	3,450	3,450	0%	
_ ULWSTK3	ULW KIT 3RD STKR	3,450	3,450	0%	
_ UPS-KIT	UPS ENABLEMENT KIT	500	500	0%	
_ VIGROUPB	FF VI COMPOSE	10,000	5,000	50%	
_ XAU	CART FOR DS3500	995	995	0%	
_ XPLUSTOOL	PRODUCTIVITY PLUS	280	280	0%	
_ XSISED3E	RHD EXTRA DRIVE	1,500	1,500	0%	
_ XSISMLOG7	XSIS MEDIA LOG	7,500	7,500	0%	
_ XSISPIML4	PROD INFO MGMT SYS	2,000	2,000	0%	
_ XSISRH3E	RHD INSTALL KIT	3,000	3,000	0%	
_ 2-30APWR	30A LINE CORD	0	0		
_ 2NDBOTTLE	2ND TONER BTL KIT	1,900	1,900	0%	
EC70	COLOR EC70 PRINTER	32,150	\$ 17,881	44%	\$ 536
_ BRBOOKFIN	BR BOOKLET MAKER	4,995	3,800	24%	
_ BRSTDFIN	BR FINISHER	2,995	2,200	27%	
_ C7OCT	OFFSET CATCH TRAY	400	400	0%	
_ BIANCODIG	BIANCO DIGITALE SW	1,600	1,235	23%	
_ BRCZFOLD	BR CZ FOLDER	5,700	3,800	33%	
_ CACNABLE	CAC ENABLEMENT KIT	199	199	0%	
_ C7OFAX	1 LINE FAX	999	999	0%	
_ C7OFAXVOI	VOIP FAX OPTION	895	895	0%	
_ FIDEVICE2	FOREIGN INTERFACE	150	150	0%	
_ HVWTFUSER	HEAVY WGT FUSER	549	549	0%	
_ NWT	FF VI DESIGN PRO	3,495	3,495	0%	
_ PS4OFCSRVR	PSFORINTEGRATDCSRV	595	595	0%	
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_ VIGROUPD	FF VI COMPOSE	5,000	2,500	50%	
_ VIVIDHW	VIVID TONER KIT	11,000	8,795	20%	
_ X56STAPLR	XC550/560 CONV STP	300	300	0%	
_ 1THCF	1 TRAY HCF	2,000	2,000	0%	
_ 1THCFOVSZ	1 TRAY OHCF	5,995	4,995	17%	
ENTRYEFI	FIERY ENT LVL DFE	5,995	\$ 5,995	0%	
_ EFI-SPOT	EFI SPOT ON	825	825	0%	
_ EFIBUNDL1	EFI FIERY BUNDLE	2,199	1,999	9%	
_ HUB5PORT	HUB - 5 PORT	495	495	0%	
_ PROFILE4	COLOR PRFLR 4.0/ES	2,200	2,200	0%	
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_ X7OFOLDER	HOT FLDS/VRT PRTR	995	995	0%	
FFCORE	FREEFLOW CORE SW	2,500	\$ 2,055	18%	
_ ADVAUTO	ADV AUTOMATION MOD	8,750	6,995	20%	
_ ADVPPRESS	PREPRESS MODULE	5,000	3,995	20%	
_ COREBKUP	FF CORE BACKUP LIC	1,250	995	20%	
_ OTPTMGMT	OUTPUT MGMT MODULE	8,750	6,995	20%	
_ VARDATA	VARIABLE DATA MOD	5,000	3,995	20%	
FFECMPOS	FFVI ECOMPOSE	13,000	\$ 11,330	13%	
FFEX-1	E T P SINGLE USER	1,500	\$ 361	76%	
FFMKR	MAKEREADY 6.0	18,000	\$ 9,270	49%	
FFMKRC	MAKEREADY 6.0	18,000	\$ 9,270	49%	
_ CLRDRV3	DIGIPATH 3.0 COLOR	3,400	3,400	0%	
_ CPYRGHTM	COPYRIGHT MGMT	5,000	2,500	50%	
_ FOOTSWCH	FOOTSWITCH KIT	110	110	0%	
_ MRTBL	MAKE READY TABLE	1,500	1,500	0%	

_ PHOTOSHP	PHOTOSHOP	825	825	0%	
_ SCANHW	SCANNER HARDWRE KT	100	100	0%	
_ SETLBL	PPS SET LABELING	5,000	2,500	50%	
_ WVU	FREEFLOW WEB SERV	300	300	0%	
_ ZKEPTSCAN	PRODUCTION SCANNER	40,000	0	100%	
FFPMAPP	PRINT MANAGER APP	1,500	\$ 1,030	31%	
IFFCORE	FREEFLOW CORE SW	2,500	\$ 2,055	18%	
_ ADVAUTO	ADV AUTOMATION MOD	8,750	6,995	20%	
_ ADVPPRESS	PREPRESS MODULE	5,000	3,995	20%	
_ COREBKUP	FF CORE BACKUP LIC	1,250	995	20%	
_ OTPTMGMT	OUTPUT MGMT MODULE	8,750	6,995	20%	
_ VARDATA	VARIABLE DATA MOD	5,000	3,995	20%	
IFFECMPOS	FFVI ECOMPOSE	13,000	\$ 11,330	13%	
IFFEX-1	E T P SINGLE USER	1,500	\$ 361	76%	
IFFMKR	MAKEREADY 6.0	18,000	\$ 9,270	49%	
IFFMKRC	MAKEREADY 6.0	18,000	\$ 9,270	49%	
_ CLRDRV3	DIGIPATH 3.0 COLOR	3,400	3,400	0%	
_ CPYRGHTM	COPYRIGHT MGMT	5,000	2,500	50%	
_ FOOTSWCH	FOOTSWITCH KIT	110	110	0%	
_ MRTBL	MAKE READY TABLE	1,500	1,500	0%	
_ PHOTOSHP	PHOTOSHOP	825	825	0%	
_ SCANHW	SCANNER HARDWRE KT	100	100	0%	
_ SETLBL	PPS SET LABELING	5,000	2,500	50%	
_ ZKEPTSCAN	PRODUCTION SCANNER	40,000	40,000	0%	
IFFPMAPP	PRINT MANAGER APP	1,500	\$ 1,030	31%	
IGEN5120	IGEN5 120 PRESS	597,000	\$ 563,410	6%	\$ 16,902
IGEN5150	IG5 150 PLUS PRESS	677,000	\$ 655,080	3%	\$ 19,652
IGEN590	IGEN5 90 PRESS	475,000	\$ 387,280	18%	\$ 11,618
_ IGEN5FEED	FDR 26' TOP TRAY	34,000	34,000	0%	
_ IG4NOFEED	NO ADDITIONAL FDR	0	0		
_ MATTEDI	MATTE DRY INK KIT	0	0		
_ STANDARDI	STNDRD DRY INK KIT	0	0		
_ BNO	ATA INSTALL KIT	7,700	7,700	0%	
_ CONVMDI	MATTE DRY INK CONV	20,000	10,000	50%	
_ CONVSDI	DRY INK CONVERS KT	20,000	10,000	50%	
_ IGEN5FDR	FDR 26' TOP TRAY	34,000	34,000	0%	
_ IGEN5FDR2	FDR 26' TOP TRAY	34,000	34,000	0%	
_ IGEN5INSR	IGEN INSERTER W/BP	35,000	30,000	14%	
_ IG26CART	26STCKRINCLHANDLE"	995	995	0%	
_ IG35TRAY	IG5 35 XLS TRAY"	4,000	4,000	0%	
_ IG4FIN	IGEN4 FINISH KIT	10,000	10,000	0%	
_ IG4XPPKIT	IGEN4 XPP TOOL KIT	2,500	2,500	0%	
_ IG5COLKIT	5TH HOUSE UPG	35,000	29,000	17%	
_ IG526HCS	26 STACKER"	37,000	37,000	0%	
_ IG526HCS2	26 STACKER"	37,000	37,000	0%	
_ IG526HCS3	26 STACKER"	37,000	37,000	0%	
_ MCARTENB1	MEDIA CART ENBLKIT	6,600	6,600	0%	
_ MCARTENB2	MEDIA CART ENBLKIT	6,600	6,600	0%	
_ MDIBLUE	BLUE DRY INK KIT	15,000	10,000	33%	
_ MDICLEAR	CLEAR DRY INK LIC	15,000	10,000	33%	
_ MDIFLRYLO	MDI FLR YLO STRTR	15,000	10,000	33%	
_ MDIGREEN	GREEN DRY INK KIT	15,000	10,000	33%	
_ MDIORANGE	ORANGE DRY INK KIT	15,000	10,000	33%	
_ MDIWHITE	WHITE DRY INK LIC	15,000	10,000	33%	
_ NWT	FF VI DESIGN PRO	3,495	3,495	0%	
_ VIGROUPB	FF VI COMPOSE	10,000	5,000	50%	
_ XLEFIUPG	XLS EFI UPG KIT	10,000	10,000	0%	

_XLFFPSUPG	XLS FFPS UPG KIT	10,000	10,000	0%	
_XLIOTUPG	XLS IOT UPG KIT	86,000	66,000	23%	
_XSISPIML7	XSIS PIMS PTR LIC	2,000	2,000	0%	
_X4P	CCU CART	10,000	7,000	30%	
_X5P	CCU RACK 2 BAYS	7,000	5,000	29%	
_YTX	26STCKR SDE TR KT"	4,000	4,000	0%	
_35TPTRAY2	35 TOP TRAY KIT 2"	1,750	1,750	0%	
_35TPTRAY3	35 TOP TRAY KIT 3"	1,750	1,750	0%	
_35TPTRAY4	35 TOP TRAY KIT 4"	1,750	1,750	0%	
IG3UPFFPS	IG3 FFPS ES5200 UP	75,000	75,000	0%	
IG4FFPS3	FFPS FOR IGEN4	75,000	75,000	0%	
_ACMFFPS	AUTO CLR MGMT-FFPS	2,000	2,000	0%	
_FFCASTER2	FFPS CASTER KIT	200	200	0%	
_FFPSDISKO	FFPS DSKOVRWRT LIC	995	995	0%	
_IG4IPDS2	IPDS OPTION	20,000	20,000	0%	
_IG4PHOTO	IG4 PHOTO AUT TOOL	500	500	0%	
_XSISDLI1	XSIS DEV LINK INTG	4,000	4,000	0%	
IG5EFIXL	IGEN5 XLS EFI	95,000	95,000	0%	
IG5EFI2	IGEN5 EFI SERVER	85,000	85,000	0%	
_ACMEFI	AUTO CLR MGMT-EFI	2,000	2,000	0%	
_EFICLRLIC	EFI CLEAR LICENSE	5,000	5,000	0%	
_EFIGAMLIC	EFI GAMUT LICENSE	5,000	5,000	0%	
_EFIWHTLIC	EFI WHITE LICENSE	5,000	5,000	0%	
_EFIYLOLIC	EFI FLR YEL LIC	5,000	5,000	0%	
_IG5EFI5HW	EFI 5TH HSG HW	10,000	5,000	50%	
IG5FFPSXL	IGEN5 XLS FFPS	95,000	95,000	0%	
IG5FFPS2	IGEN5 FFPS2	85,000	85,000	0%	
_ACMFFPS	AUTO CLR MGMT-FFPS	2,000	2,000	0%	
_FFCASTER2	FFPS CASTER KIT	200	200	0%	
_FFPSIPDS	FFPS IPDS	20,000	20,000	0%	
_FFSYLOLIC	FFPS FLR YEL LIC	5,000	5,000	0%	
_IG5COLFFP	5TH COL FFPS UPG	10,000	5,000	50%	
_XSISDLI1	XSIS DEV LINK INTG	4,000	4,000	0%	
FFUPWHT	FFPS MIF UPG WHT	10,000	\$ 5,150	49%	
IG5120XL	IGEN5 120 XL PRESS	667,000	\$ 614,910	8%	\$ 18,447
IG5150XL	IGEN5 150 XL PRESS	747,000	\$ 706,580	5%	\$ 21,197
_IGEN5FEED	FDR 26' TOP TRAY	34,000	34,000	0%	
_IG4NOFEED	NO ADDITIONAL FDR	0	0		
_MATTEDI	MATTE DRY INK KIT	0	0		
_STANDARDI	STNDRD DRY INK KIT	0	0		
_BN0	ATA INSTALL KIT	7,700	7,700	0%	
_CONVMDI	MATTE DRY INK CONV	20,000	10,000	50%	
_CONVSDI	DRY INK CONVERS KT	20,000	10,000	50%	
_IGEN5FDR	FDR 26' TOP TRAY	34,000	34,000	0%	
_IGEN5FDR2	FDR 26' TOP TRAY	34,000	34,000	0%	
_IGEN5INSR	IGEN INSERTER W/BP	35,000	30,000	14%	
_IG26CART	26STCKRINCLHANDLE"	995	995	0%	
_IG35HCS	IG5 35 XLS HCS"	37,000	37,000	0%	
_IG35HCS2	IG5 35 XLS HCS"	37,000	37,000	0%	
_IG35HCS3	IG5 35 XLS HCS"	37,000	37,000	0%	
_IG35TRAY	IG5 35 XLS TRAY"	4,000	4,000	0%	
_IG4FIN	IGEN4 FINISH KIT	10,000	10,000	0%	
_IG4XPPKIT	IGEN4 XPP TOOL KIT	2,500	2,500	0%	
_IG5COLKIT	5TH HOUSE UPG	35,000	29,000	17%	
_MCARTENB1	MEDIA CART ENBLKIT	6,600	6,600	0%	
_MCARTENB2	MEDIA CART ENBLKIT	6,600	6,600	0%	
_MDIBLUE	BLUE DRY INK KIT	15,000	10,000	33%	

_ MDICLEAR	CLEAR DRY INK LIC	15,000	10,000	33%	
_ MDIFLRYEL	FLR YEL DI SRTR	15,000	10,000	33%	
_ MDIGREEN	GREEN DRY INK KIT	15,000	10,000	33%	
_ MDIORANGE	ORANGE DRY INK KIT	15,000	10,000	33%	
_ MDIWHITE	WHITE DRY INK LIC	15,000	10,000	33%	
NWT	FF VI DESIGN PRO	3,495	3,495	0%	
_ VIGROUPB	FF VI COMPOSE	10,000	5,000	50%	
_ X4P	CCU CART	10,000	7,000	30%	
_ X5P	CCU RACK 2 BAYS	7,000	5,000	29%	
INTEGEFI	FIERY INTEG DFE	8,695	\$ 8,695	0%	
_ EFIPROPK	PRODUCTIVITY PACK	6,000	6,000	0%	
_ EXCOMPOSE	EFI COMPOSE	1,500	1,500	0%	
_ EXIMPOSE	EFI IMPOSE	2,550	2,550	0%	
_ HUB5PORT	HUB - 5 PORT	495	495	0%	
_ PROFILE4	COLOR PRFLR 4.0/ES	2,200	2,200	0%	
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0		
IPRINT	XMPIE PRINT	24,000	\$ 23,484	2%	
IPRINTPRO	XMPIE PRINT PRO	54,000	\$ 52,839	2%	
B0B	UPRODUCE INDESIGN	40,000	38,000	5%	
B3B	UPRODUCE API	15,000	14,250	5%	
B4B	USTORE API	15,000	14,250	5%	
B7A	UIMAGE PHOTO	11,000	10,450	5%	
B8A	UCREATE DSN PLUGIN	1,000	950	5%	
D3B	XMPIE XMEDIA ADDON	30,000	28,500	5%	
_ UCHARTSVR	UCHART SERVER	8,000	7,600	5%	
V8X	UPRODUCE CONT LIC	2,000	2,000	0%	
WBW	UCHART DESKTOP	2,000	1,900	5%	
WBY	UCREATE PRT PLUGIN	4,000	3,800	5%	
_ WEA	UIMAGE DESKTOP	4,000	3,800	5%	
_ WFA	UPLAN	11,500	10,925	5%	
_ WHX	USTORE	30,000	30,000	0%	
B2B	UPRODUCE 8INSTANCE	5,000	4,750	5%	
IR120	IR120 PROD PRESS	350,000	\$ 161,710	54%	\$ 4,851
IR120NX	EFI NX PREM DFE	85,000	\$ 71,070	16%	
_ HICAPSKR	HI CAP STACKER	13,000	11,750	10%	
_ IRFINP	PR STD FIN PLUS	12,000	10,000	17%	
_ PRBKFIN	PR BOOKLET MAKER	11,800	7,900	33%	
_ PRSTDFIN	PR STD FINISHER	6,550	4,950	24%	
_ XC10OCT	OFFSET CATCH TRAY	300	300	0%	
_ CREASETRM	CREASE/2 SIDE TRIM	30,000	22,500	25%	
_ DAHCF	DUAL ADV HCF	9,995	8,495	15%	
_ GBCADVPU	GBC ADV PUNCH PRO	13,900	9,800	29%	
_ HCSUIKIT	HCS UI FIXED ANGLE	0	0		
HICAPSKR2	HI CAP STACKER	13,000	11,750	10%	
IRFINP2	PR STD FIN PLUS	12,000	10,000	17%	
IR2OHCF1	2TRAY OVRSIZE HCF	9,995	8,495	15%	
_ ISDGOLD2	GOLD SDI STR KIT	7,500	5,400	28%	
_ ISDICLEAR	CLEAR SDI STR KIT	7,500	5,400	28%	
_ ISDIGOLD	GOLD SDI STR KIT	7,500	5,400	28%	
_ ISDISILVR	SILVER SDI STR KIT	7,500	5,400	28%	
_ ISDIWHITE	WHITE SDI STR KIT	7,500	5,000	33%	
_ ISDSILVR2	SILVER SDI STR KIT	7,500	5,400	28%	
_ ISDWHITE2	WHITE SDI STR KIT	7,500	5,000	33%	
_ ISCOLKIT	EFI 5TH CLR ENABLE	15,000	9,800	35%	
_ I6COLKIT	EFI 6TH CLR ENABLE	15,000	9,800	35%	
_ NBV	HCS DOLLY CART	995	995	0%	

NWT	FF VI DESIGN PRO	3,495	3,495	0%	
_ OHCFBANFD	BANNER FDR EXT	995	895	10%	
PPSCANUPG	PREDICT PR MED MGR	999	999	0%	
_ PRBKFIN2	PR BOOKLET MAKER	11,800	7,900	33%	
_ PRCZFOLD	PR C/Z FOLDR	5,700	4,100	28%	
_ PRFNBANFD	PR FIN TRAY EXT	495	495	0%	
_ PRINSERTR	INSERTER MODULE	2,000	2,000	0%	
_ PRPUNCH	PR PUNCH	600	600	0%	
_ PRSTDFIN2	PR STD FINISHER	6,550	4,950	24%	
_ QPSIGN	QCK PRT COLOR SIGN	500	500	0%	
_ REMOPTOUT	REM SVC OPT OUT	0	0		
_ SQFLDTRM	SQ FOLD TRIMMER	15,000	10,500	30%	
_ TPTRALIGN	TOP TRAY ALIGNER	299	299	0%	
_ VIGROUPB	FF VI COMPOSE	10,000	5,000	50%	
_ XLSAIRKIT	XLS AIR ASSIST KIT	3,999	2,999	25%	
_ X0Y	CCU CART	3,000	3,000	0%	
_ EXSWAPHD1	SWAP HDD KIT 500GB	4,000	4,000	0%	
_ IR120IPDS	IPDS LICENSE	20,000	20,000	0%	
_ ISDILGC	LOW GLOSS CLEAR	7,500	5,400	28%	
_ ISDIPINK	PINK SDI STR KIT	7,500	5,400	28%	
_ ISDPINK2	PINK SDI STR KIT	7,500	5,400	28%	
_ I5COLEFI	5TH CLR ENABL	10,000	5,000	50%	
_ I6COLEFI	6TH CLR ENABL	10,000	5,000	50%	
_ NX3BAYHD	3BAY HDD ENCLOSURE	3,000	3,000	0%	
ISTORFLOW	XMPIE STOREFLOW	32,000	\$ 31,312	2%	
B0B	UPRODUCE INDESIGN	40,000	38,000	5%	
B3B	UPRODUCE API	15,000	14,250	5%	
B4B	USTORE API	15,000	14,250	5%	
B7A	UIMAGE PHOTO	11,000	10,450	5%	
B8A	UCREATE DSN PLUGIN	1,000	950	5%	
_ COREADV	FF C ADV PREPR MOD	4,000	3,800	5%	
_ COREAUTOP	FF C ADV AUTO MOD	9,000	8,550	5%	
_ COREBAKUP	FF C BACKUP	1,500	1,425	5%	
D3B	XMPIE XMEDIA ADDON	30,000	28,500	5%	
_ FFCONNECT	FF CONNECT	0	0		
_ UCHARTSVR	UCHART SERVER	8,000	7,600	5%	
_ V8X	UPRODUCE CONT LIC	2,000	2,000	0%	
_ WBW	UCHART DESKTOP	2,000	1,900	5%	
_ WBY	UCREATE PRT PLUGIN	4,000	3,800	5%	
_ WEA	UIMAGE DESKTOP	4,000	3,800	5%	
_ WFA	UPLAN	11,500	10,925	5%	
ISTRFLOW	STOREFLOW PRO	69,000	\$ 67,517	2%	
B2B	UPRODUCE 8INSTANCE	5,000	4,750	5%	
B3B	UPRODUCE API	15,000	14,250	5%	
B4B	USTORE API	15,000	14,250	5%	
B7A	UIMAGE PHOTO	11,000	10,450	5%	
B8A	UCREATE DSN PLUGIN	1,000	950	5%	
_ COREADV	FF C ADV PREPR MOD	4,000	3,800	5%	
_ COREAUTOP	FF C ADV AUTO MOD	9,000	8,550	5%	
_ COREBAKUP	FF C BACKUP	1,500	1,425	5%	
_ COREOPTMG	FF CORE OUTPUT MGR	9,000	8,550	5%	
D3B	XMPIE XMEDIA ADDON	30,000	28,500	5%	
_ FFCONNECT	FF CONNECT	0	0		
_ UCHARTSVR	UCHART SERVER	8,000	7,600	5%	
_ V8X	UPRODUCE CONT LIC	2,000	2,000	0%	
_ WBW	UCHART DESKTOP	2,000	1,900	5%	
_ WBY	UCREATE PRT PLUGIN	4,000	3,800	5%	

_WEA	UIMAGE DESKTOP	4,000	3,800	5%	
_WFA	UPLAN	11,500	10,925	5%	
ITRANSMED	XMPIE TRANSMEDIA	43,000	\$ 42,076	2%	
_B0B	UPRODUCE INDESIGN	40,000	38,000	5%	
_B3B	UPRODUCE API	15,000	14,250	5%	
_B4B	USTORE API	15,000	14,250	5%	
_B7A	UIMAGE PHOTO	11,000	10,450	5%	
_B8A	UCREATE DSN PLUGIN	1,000	950	5%	
_B9A	PE ANALYTICS PREM	25,000	23,750	5%	
_UCHARTSVR	UCHART SERVER	8,000	7,600	5%	
_V8X	UPRODUCE CONT LIC	2,000	2,000	0%	
_WBW	UCHART DESKTOP	2,000	1,900	5%	
_WBY	UCREATE PRT PLUGIN	4,000	3,800	5%	
_WEA	UIMAGE DESKTOP	4,000	3,800	5%	
_WFA	UPLAN	11,500	10,925	5%	
_WHX	USTORE	30,000	30,000	0%	
_WKX	UCREATE XM PLUG-IN	3,000	2,850	5%	
ITRNSMEDP	TRANSMEDIA PRO	79,000	\$ 77,302	2%	
_B2B	UPRODUCE 8INSTANCE	5,000	4,750	5%	
_B3B	UPRODUCE API	15,000	14,250	5%	
_B4B	USTORE API	15,000	14,250	5%	
_B7A	UIMAGE PHOTO	11,000	10,450	5%	
_B8A	UCREATE DSN PLUGIN	1,000	950	5%	
_B9A	PE ANALYTICS PREM	25,000	23,750	5%	
_UCHARTSVR	UCHART SERVER	8,000	7,600	5%	
_V8X	UPRODUCE CONT LIC	2,000	2,000	0%	
_WBW	UCHART DESKTOP	2,000	1,900	5%	
_WBY	UCREATE PRT PLUGIN	4,000	3,800	5%	
_WEA	UIMAGE DESKTOP	4,000	3,800	5%	
_WFA	UPLAN	11,500	10,925	5%	
_WHX	USTORE	30,000	30,000	0%	
_WKX	UCREATE XM PLUG-IN	3,000	2,850	5%	
IUDIRECTS	XMPIE UDIR STUDIO	6,500	\$ 6,500	0%	
IUDIRECT1	XMPIE UDIRECT CLAS	4,500	\$ 4,500	0%	
_UCHART	UCHART DESKTOP	2,000	1,900	5%	
_UIMAGE	UIMAGE DESKTOP	4,000	3,800	5%	
MFF-100	100 EA PROD SYS	45,000	\$ 33,218	26%	\$ 997
MFF-120	120 EA PROD SYS	57,000	\$ 40,479	29%	\$ 1,214
_FEEDER4T	FEED MOD 4 TRAY	20,000	15,000	25%	
_LFFFEEDER	LF FEED MOD 2 TRAY	20,000	20,000	0%	
_MFFPRO	PRO MULTIFUNCT FIN	15,000	10,000	33%	
_MFFPROHP	MFF W/HOLE PUNCH	18,000	13,000	28%	
_PSM2SW	POSTSCRIPT&PPML SW	10,000	10,000	0%	
_FEED-4T2	2ND FEED MOD-4TRAY	20,000	15,000	25%	
FEED-4T3	3RD FEED MOD-4TRAY	20,000	15,000	25%	
_HARDDRPS2	INT 2ND HARD DRIVE	3,000	3,000	0%	
HOLE2-4	2-4 HOLE PUNCH	0	0		
_IMPOSITN	IMPOSITION LICENSE	500	500	0%	
_INSERTLF1	LG FMT INS MOD 2TR	20,000	15,000	25%	
_INSERTMD	INSERT MOD-4 TRAY	20,000	15,000	25%	
_IQPACK	IMAGE QUALITY PACK	5,000	2,000	60%	
_LFFMDPS2	2ND LF FEED MOD 2T	20,000	20,000	0%	
_LFFMDPS3	3RD LRG FT 2 TRAY	20,000	20,000	0%	
_MF100-120	SPD UPG 100-120MFF	12,000	7,000	42%	
_NWT	FF VI DESIGN PRO	3,495	3,495	0%	
_OVERWRITE	DISK OVERWRITE	0	0		
_PRODPK	PRODUCTIVITY PACK	10,000	5,000	50%	

_UHH	DISABLE PRINTERACT	0	0		
_UPS-KIT	UPS ENABLEMENT KIT	500	500	0%	
_VIGROUPB	FF VI COMPOSE	10,000	5,000	50%	
_XPLUSTOOL	PRODUCTIVITY PLUS	280	280	0%	
_XSISED3E	RHD EXTRA DRIVE	1,500	1,500	0%	
_XSISPIML4	PROD INFO MGMT SYS	2,000	2,000	0%	
_XSISRH3E	RHD INSTALL KIT	3,000	3,000	0%	
_2NDBTL	2ND TONE BOTTLE KT	950	950	0%	
_30APWR	30A LINE CORD	0	0		
_XSISMLOG7	XSIS MEDIA LOG	7,500	7,500	0%	
PRINT	XMPIE PRINT	24,000	\$ 23,484	2%	
PRINTPRO	XMPIE PRINT PRO	54,000	\$ 52,839	2%	
B0B	UPRODUCE INDESIGN	40,000	38,000	5%	
B3B	UPRODUCE API	15,000	14,250	5%	
B4B	USTORE API	15,000	14,250	5%	
B7A	UIMAGE PHOTO	11,000	10,450	5%	
B8A	UCREATE DSN PLUGIN	1,000	950	5%	
D3B	XMPIE XMEDIA ADDON	30,000	28,500	5%	
UCHARTSVR	UCHART SERVER	8,000	7,600	5%	
V8X	UPRODUCE CONT LIC	2,000	2,000	0%	
WBW	UCHART DESKTOP	2,000	1,900	5%	
WBY	UCREATE PRT PLUGIN	4,000	3,800	5%	
WEA	UIMAGE DESKTOP	4,000	3,800	5%	
WFA	UPLAN	11,500	10,925	5%	
_WHX	USTORE	30,000	30,000	0%	
B2B	UPRODUCE 8INSTANCE	5,000	4,750	5%	
STNDALEFI	FIERY STDAL DFE	23,000	\$ 16,439	29%	
_EXCOMPOSE	EFI COMPOSE	1,500	1,500	0%	
_EXFACI	ADVANCED FACI KIT	4,000	4,000	0%	
_EXHDD	HDD SECURITY 1 BAY	995	995	0%	
_EXIMPOSE	EFI IMPOSE	2,550	2,550	0%	
_GAPREM	GA PREMIUM EDITION	6,200	6,200	0%	
_HUB5PORT	HUB - 5 PORT	495	495	0%	
_PROFILE4	COLOR PRFLR 4.0/ES	2,200	2,200	0%	
_VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_WIN10UPGD	WIN10 UP MED PK	349	349	0%	
STORFLOW	XMPIE STOREFLOW	32,000	\$ 31,312	2%	
B0B	UPRODUCE INDESIGN	40,000	38,000	5%	
B3B	UPRODUCE API	15,000	14,250	5%	
B4B	USTORE API	15,000	14,250	5%	
B7A	UIMAGE PHOTO	11,000	10,450	5%	
B8A	UCREATE DSN PLUGIN	1,000	950	5%	
_COREADV	FF C ADV PREPR MOD	4,000	3,800	5%	
_COREAUTOP	FF C ADV AUTO MOD	9,000	8,550	5%	
_COREBAKUP	FF C BACKUP	1,500	1,425	5%	
D3B	XMPIE XMEDIA ADDON	30,000	28,500	5%	
_FFCONNECT	FF CONNECT	0	0		
UCHARTSVR	UCHART SERVER	8,000	7,600	5%	
V8X	UPRODUCE CONT LIC	2,000	2,000	0%	
WBW	UCHART DESKTOP	2,000	1,900	5%	
WBY	UCREATE PRT PLUGIN	4,000	3,800	5%	
WEA	UIMAGE DESKTOP	4,000	3,800	5%	
WFA	UPLAN	11,500	10,925	5%	
STRFLOWP	STOREFLOW PRO	69,000	\$ 67,517	2%	
B2B	UPRODUCE 8INSTANCE	5,000	4,750	5%	
B3B	UPRODUCE API	15,000	14,250	5%	

B4B	USTORE API	15,000	14,250	5%	
B7A	UIMAGE PHOTO	11,000	10,450	5%	
B8A	UCREATE DSN PLUGIN	1,000	950	5%	
_COREADV	FF C ADV PREPR MOD	4,000	3,800	5%	
_COREAUTOP	FF C ADV AUTO MOD	9,000	8,550	5%	
_COREBAKUP	FF C BACKUP	1,500	1,425	5%	
_COREOPTMG	FF CORE OUTPUT MGR	9,000	8,550	5%	
_D3B	XMPIE XMEDIA ADDON	30,000	28,500	5%	
_FFCONNECT	FF CONNECT	0	0		
_UCHARTSVR	UCHART SERVER	8,000	7,600	5%	
_V8X	UPRODUCE CONT LIC	2,000	2,000	0%	
_WBW	UCHART DESKTOP	2,000	1,900	5%	
_WBY	UCREATE PRT PLUGIN	4,000	3,800	5%	
_WEA	UIMAGE DESKTOP	4,000	3,800	5%	
_WFA	UPLAN	11,500	10,925	5%	
TRANSMED	XMPIE TRANSMEDIA	43,000	\$ 42,076	2%	
B0B	UPRODUCE INDESIGN	40,000	38,000	5%	
B3B	UPRODUCE API	15,000	14,250	5%	
B4B	USTORE API	15,000	14,250	5%	
B7A	UIMAGE PHOTO	11,000	10,450	5%	
B8A	UCREATE DSN PLUGIN	1,000	950	5%	
B9A	PE ANALYTICS PREM	25,000	23,750	5%	
_UCHARTSVR	UCHART SERVER	8,000	7,600	5%	
_V8X	UPRODUCE CONT LIC	2,000	2,000	0%	
_WBW	UCHART DESKTOP	2,000	1,900	5%	
_WBY	UCREATE PRT PLUGIN	4,000	3,800	5%	
_WEA	UIMAGE DESKTOP	4,000	3,800	5%	
_WFA	UPLAN	11,500	10,925	5%	
_WHX	USTORE	30,000	30,000	0%	
_WKX	UCREATE XM PLUG-IN	3,000	2,850	5%	
TRNSMEDP	TRANSMEDIA PRO	79,000	\$ 77,302	2%	
_B2B	UPRODUCE 8INSTANCE	5,000	4,750	5%	
_B3B	UPRODUCE API	15,000	14,250	5%	
_B4B	USTORE API	15,000	14,250	5%	
_B7A	UIMAGE PHOTO	11,000	10,450	5%	
_B8A	UCREATE DSN PLUGIN	1,000	950	5%	
_B9A	PE ANALYTICS PREM	25,000	23,750	5%	
_UCHARTSVR	UCHART SERVER	8,000	7,600	5%	
_V8X	UPRODUCE CONT LIC	2,000	2,000	0%	
_WBW	UCHART DESKTOP	2,000	1,900	5%	
_WBY	UCREATE PRT PLUGIN	4,000	3,800	5%	
_WEA	UIMAGE DESKTOP	4,000	3,800	5%	
_WFA	UPLAN	11,500	10,925	5%	
_WHX	USTORE	30,000	30,000	0%	
_WKX	UCREATE XM PLUG-IN	3,000	2,850	5%	
UDIRECTS	XMPIE UDIR STUDIO	6,500	\$ 6,500	0%	
UDIRECT1	XMPIE UDIRECT CLAS	4,500	\$ 4,500	0%	
_UCHART	UCHART DESKTOP	2,000	1,900	5%	
_UIMAGE	UIMAGE DESKTOP	4,000	3,800	5%	
V180B	V180 PRESS	59,900	\$ 24,560	59%	\$ 737
V180EFI	EX-I 180 EFI	8,990	\$ 8,642	4%	
V180EXB1	EX 180 EFI	25,000	\$ 16,429	34%	
V180EXP1	EX 180P EFI	35,000	\$ 26,512	24%	
V180P	V180 PERFORM PRESS	85,900	\$ 40,458	53%	\$ 1,214
_V31BOOK	PR BOOKLET MAKER	11,800	7,900	33%	
_V31FIN	PR STD FINISHER	6,550	4,950	24%	
_V31FINP	PR STD FINISHER +	12,000	10,000	17%	

V31HCS	HI CAP STACKERR	13,000	11,750	10%	
_V80OCT	OFFSET CATCH TRAY	300	300	0%	
_CACNABLE	CAC ENABLEMENT KIT	199	199	0%	
_CONVSTPL	CONVENIENCE STPLR	299	299	0%	
_DBLPUNUP	DBL PUN UPGRADE	250	250	0%	
_ENVELKIT	ENVELOPE SUP KIT	250	250	0%	
_ENVELKIT2	ENVELOPE SUP KIT	250	250	0%	
_FIDEVICE2	FOREIGN INTERFACE	150	150	0%	
_FLRESCNT	FLOURESCENT KIT	14,700	12,000	18%	
_GBCADVDPUN	GBC ADV PUNCH PRO	13,900	9,800	29%	
HCSUIKIT	HCS UI FIXED ANGLE	0	0		
_INTRFMOD	IDM INF DCURL MOD	2,000	2,000	0%	
NBV	HCS DOLLY CART	995	995	0%	
_NETACCTNG	NETWORK ACCOUNTING	150	150	0%	
NWT	FF VI DESIGN PRO	3,495	3,495	0%	
_QPSIGN	QCK PRT COLOR SIGN	500	500	0%	
_REMOPTOUT	REM SVC OPT OUT	0	0		
_TRIMBUFR	TRIM/BUFFR MODULE	30,000	22,500	25%	
_USBENABL2	USB ENABLEMENT KIT	299	299	0%	
_VCZFOLD	CZ FOLD	5,700	\$ 4,100.00	28%	
_VIGROUPA	FF VI COMPOSE	5,000	2,500	50%	
_VINTERPSR	INTERPOSER MOD	2,000	2,000	0%	
_VIVDFLSNT	VIVID & FLR KIT	25,000	21,500	14%	
_VIVIDKIT	VIVID TONER KIT	14,700	12,000	18%	
_VPUNCH	PR 2/3 PUNCH	600	600	0%	
_VSQFLDTRM	SQ FOLD TRIMMER	15,000	10,500	30%	
_V31AHCF2	ADV HCF 2 TRAY	9,995	8,495	15%	
_V31BOOK2	PR BOOKLET MAKER	11,800	7,900	33%	
_V31FINP2	PR STD FINISHER +	12,000	10,000	17%	
_V31FIN2	PR STD FINISHER	6,550	4,950	24%	
_V31HCS2	HI CAP STACKER	13,000	11,750	10%	
_V80HCF	V80 HCF	2,000	2,000	0%	
_V80OHCF	V80 1 TRAY O/S HCF	5,995	4,995	17%	
_V802OHCF	V80 ADV HCF	9,995	8,495	15%	
_XLSSUPPRT	XLS SUPPORT KIT	570	570	0%	
_EXIMPOSE	EFI IMPOSE	2,550	2,550	0%	
_HUB5PORT	HUB - 5 PORT	495	495	0%	
_PROFILE4	COLOR PRFLR 4.0/ES	2,200	2,200	0%	
_XSISED5K	IOT ONLY ED IN KT	1,500	1,500	0%	
_XSISRH5K	IOT ONLY RHD IN KT	3,000	3,000	0%	
_EXCOMPOSE	EFI COMPOSE	1,500	1,500	0%	
_EXFACI2	FACI FURNITURE	4,000	4,000	0%	
_EXHDD	HDD SECURITY 1 BAY	995	995	0%	
_GAPREM	GA PREMIUM EDITION	6,200	6,200	0%	
_WIN10UP19	WIN10 SVR UPG	799	799	0%	
_WIN7EXT	1YR EXTENSION WIN7	199	199	0%	
_WIN7EXT2	2YR EXTENSION WIN7	299	299	0%	
_4GBMEMORY	4GB MEMORY KIT	500	500	0%	
V280	V280 PRESS	59,900	\$ 24,560	59%	\$ 737
V280INTEG	EX-I 280 PS	8,990	\$ 8,642	4%	
V280STNDA	EX 280 PS	25,000	\$ 16,429	34%	
_BRBOOKFIN	BR BOOKLET MAKER	4,995	3,800	24%	
_BRSTDFIN	BR FINISHER	2,995	2,200	27%	
_HICAPSKR	HI CAP STACKER	13,000	11,750	10%	
_PRBKFIN	PR BOOKLET MAKER	11,800	7,900	33%	
_PRFINPLS	PR STD FINISHER +	12,000	10,000	17%	
_PRSTDFIN	PR STD FINISHER	6,550	4,950	24%	

V80OCT	OFFSET CATCH TRAY	300	300	0%	
_ ADVDUALHF	DUAL ADV HCF	9,995	8,495	15%	
_ ADV2TOHCF	ADV OHCF 2 TRAY	9,995	8,495	15%	
_ CACNABLE	CAC ENABLEMENT KIT	199	199	0%	
_ CONVSTPL	CONVENIENCE STPLR	299	299	0%	
_ CREASETRM	CREASE/2 SIDE TRIM	30,000	22,500	25%	
_ ENVELKIT	ENVELOPE SUP KIT	250	250	0%	
_ ENVELKIT2	ENVELOPE SUP KIT	250	250	0%	
_ FIDEVICE2	FOREIGN INTERFACE	150	150	0%	
_ FLRESCNT	FLOURESCENT KIT	14,700	12,000	18%	
_ GBCADV PUN	GBC ADV PUNCH PRO	13,900	9,800	29%	
_ HCSUIKIT	HCS UI FIXED ANGLE	0	0		
_ HICAPSKR2	HI CAP STACKER	13,000	11,750	10%	
_ IDMASRS	IDM ASRS	17,000	12,000	29%	
_ IDMILS	IDM W/INLINE SPCTR	28,000	18,000	36%	
_ INTRFMOD	IDM INF DCURL MOD	2,000	2,000	0%	
_ IOTUIKIT	IOT UI FIXED ANGLE	2,239	2,129	5%	
_ NBV	HCS DOLLY CART	995	995	0%	
_ NETACCTNG	NETWORK ACCOUNTING	150	150	0%	
_ NWT	FF VI DESIGN PRO	3,495	3,495	0%	
_ PRBKFIN2	PR BOOKLET MAKER	11,800	7,900	33%	
_ PRFINPLS2	PR STD FINISHER +	12,000	10,000	17%	
_ PRSTDFIN2	PR STD FINISHER	6,550	4,950	24%	
_ QPSIGN	QCK PRT COLOR SIGN	500	500	0%	
_ REMOPTOUT	REM SVC OPT OUT	0	0		
_ SQFLDTRM	SQ FOLD TRIMMER	15,000	10,500	30%	
_ TPTRALIGN	TOP TRAY ALIGNER	299	299	0%	
_ USBENABL2	USB ENABLEMENT KIT	299	299	0%	
_ VCZFOLD	CZ FOLD	5,700	\$ 4,100.00	28%	
_ VIGROUPA	FF VI COMPOSE	5,000	2,500	50%	
_ VINTERPSR	INTERPOSER MOD	2,000	2,000	0%	
_ VIVDFLSNT	VIVID & FLR KIT	25,000	21,500	14%	
_ VIVIDKIT	VIVID TONER KIT	14,700	12,000	18%	
_ VPUNCH	PR 2/3 PUNCH	600	600	0%	
_ XLSSUPPRT	XLS SUPPORT KIT	570	570	0%	
_ 1THCF	1 TRAY HCF	2,000	2,000	0%	
_ 1TOHCF	1 TRAY OHCF	5,995	4,995	17%	
_ CLRPROFLR	CLR PROFLR SUITE	5,000	5,000	0%	
_ EXIMPOSE	EFI IMPOSE	2,550	2,550	0%	
_ HUB5PORT	HUB - 5 PORT	495	495	0%	
_ EXCOMPOSE	EFI COMPOSE	1,500	1,500	0%	
_ EXFACI2	FACI FURNITURE	4,000	4,000	0%	
_ EXHDD	HDD SECURITY 1 BAY	995	995	0%	
_ NX3BAYHD	3BAY HDD ENCLOSURE	3,000	3,000	0%	
_ PERFMPKG	EFI PERF PACKAGE	5,000	5,000	0%	
V3100EXP1	EX-P 3100 EFI	65,000	\$ 59,483	8%	
_ EXSWAPHD1	SWAP HDD KIT 500GB	4,000	4,000	0%	
_ EX3BAYHD	3 BAY ENCLOSURE	3,000	3,000	0%	
_ WIN7EXT	1YR EXTENSION WIN7	199	199	0%	
_ WIN7EXT2	2YR EXTENSION WIN7	299	299	0%	
V41NXPREM	NX PREMIUM	65,000	\$ 59,483	8%	
V41NXPRO	NX PRO	50,000	\$ 37,853	24%	
_ NX3BAYHD	3BAY HDD ENCLOSURE	3,000	3,000	0%	
_ SSDKIT	SWAP SSD KIT	5,000	5,000	0%	
_ EXHDD	HDD SECURITY 1 BAY	995	995	0%	
V4100	V4100 PRESS	200,000	\$ 98,798	51%	\$ 2,964
_ HICAPSKR	HI CAP STACKER	13,000	11,750	10%	

_ PRBKFIN	PR BOOKLET MAKER	11,800	7,900	33%	
_ PRFINPLS	PR STD FINISHER +	12,000	10,000	17%	
_ PRSTDFIN	PR STD FINISHER	6,550	4,950	24%	
_ V3100OCT	V3100 OCT	300	300	0%	
_ CREAMTRM	CREASE/2 SIDE TRIM	30,000	22,500	25%	
_ DAHCF	DUAL ADV HCF	9,995	8,495	15%	
_ ENVELKIT	ENVELOPE SUP KIT	250	250	0%	
_ ENVELKIT2	ENVELOPE SUP KIT	250	250	0%	
_ GBCADVPU	GBC ADV PUNCH PRO	13,900	9,800	29%	
_ HCSUIKIT	HCS UI FIXED ANGLE	0	0		
_ HICAPSKR2	HI CAP STACKER	13,000	11,750	10%	
_ NBV	HCS DOLLY CART	995	995	0%	
_ NWT	FF VI DESIGN PRO	3,495	3,495	0%	
_ PRBKFIN2	PR BOOKLET MAKER	11,800	7,900	33%	
_ PRFINPLS2	PR STD FINISHER +	12,000	10,000	17%	
_ PRSTDFIN2	PR STD FINISHER	6,550	4,950	24%	
_ QPSIGN	QCK PRT COLOR SIGN	500	500	0%	
_ REMOPTOUT	REM SVC OPT OUT	0	0		
_ SQFLDTRM	SQ FOLD TRIMMER	15,000	10,500	30%	
_ TPTRALIGN	TOP TRAY ALIGNER	299	299	0%	
_ VCZFOLD	CZ FOLD	5,700	\$ 4,100.00	28%	
_ VIGROUPB	FF VI COMPOSE	10,000	5,000	50%	
_ VINTERPSR	INTERPOSER MOD	2,000	2,000	0%	
_ VPUNCH	PR 2/3 PUNCH	600	600	0%	
_ XLSSUPPRT	XLS SUPPORT KIT	570	570	0%	
XSISMAEPC	MATCH ASSURE EPC	6,000	\$ 6,000	0%	
12 MONTH(S) WARRANTY					
XSISMATCH	MATCH ASSURE HV	9,900	\$ 9,900	0%	
12 MONTH(S) WARRANTY					
_ MATCHUP	MATCH ASSURE UPG	3,900	3,900	0%	
AS3SCLR	AS 3S COLOR DFE	173,200	\$ 151,307	13%	
_ 50CABLE4	50M CABLE-4PH	3,485	3,485	0%	
_ 50CBLTED2	TED 50M CABLE 2PH	2,745	2,745	0%	
_ ASBLADEHW	SING BLADE HW UPG	26,000	26,000	0%	
_ AS3SCAFPI	3S AFP/IPDS 24-24	53,400	53,400	0%	
_ AS3SCIPDS	AS 3S IPDS 24-24	37,500	37,500	0%	
_ AS3SCPS	AS 3S PS 24-24 LIC	13,800	13,800	0%	
_ CLRMGMT	CLR MGMT 24-24 LIC	12,900	12,900	0%	
_ INKSTOOL	INK EST TOOL	12,000	12,000	0%	
_ INKSAVER	INK SAVER 2424 LIC	9,500	9,500	0%	
CFPPROPUB	FF VI DESIGNEXPRES	2,500	\$ 1,288	49%	
FFPROPUB	FF VI DESIGNEXPRES	2,500	\$ 1,288	49%	
IFFPROPUB	FF VI DESIGNEXPRES	2,500	\$ 1,288	49%	
MONO2COLR	TRVHD UPG CLR 2424	454,000	\$ 333,720	26%	
_ CLRMGKIT	COLOR MGMT KIT	15,000	11,100	26%	
RCNTRL	PDF CONTROLLER	7,500	\$ 6,180	18%	
RCNTRL2	IPDS CONTROLLER	60,000	\$ 50,470	16%	
RLTODPERF	RLTO DYNAMIC PERF	120,000	\$ 103,000	14%	
RLTOPERF2	RLTO DUAL DYN PERF	175,000	\$ 149,350	15%	
RLTO900	RIALTO 900	825,000	\$ 773,839	6%	\$ 23,215
_ UNDER2KIT	LT 2 PERF ENBL KT"	7,000	5,500	21%	
_ 2DREADER	2D BAR CODE READER	14,000	11,000	21%	
_ 3PLUSVKIT	ENBL KIT FOR HLDR	3,200	2,700	16%	
_ 4RA	VERT DYN PERF HLDR	9,500	7,500	21%	
_ UNDR2KIT2	LT 2 PERF ENBL KT"	14,000	11,000	21%	
_ RLTOCABT	CABINET	590	590	0%	
_ RLTOCUT	CUTTER	44,000	33,900	23%	

RLTOSTACK	STACKER	50,000	34,500	31%	
_3MANDR2L	3 MANDREL"	2,200	1,700	23%	
_70MANDR2L	70MM MANDREL	2,300	1,800	22%	
_BUFFERKIT	BUFFER KIT W/BIN	5,000	5,000	0%	
_CART3PLTE	CART PLATE	200	155	23%	
_CART4PLTE	CART PLATE	200	155	23%	
_CLRMGKIT	COLOR MGMT KIT	15,000	11,100	26%	
_EXTRABIN	EXTRA WASTE BIN	500	500	0%	
_RLTCLRMGT	COLOR MGMT KIT	15,000	11,100	26%	
_RLTOSTAK2	SECOND STACKER	60,000	48,010	20%	
_WEBCART2	2ND WEB CART	2,500	1,900	24%	
_WEBCART3	3RD WEB CART	2,500	1,900	24%	
_WIN10UPGR	WIN10 UPG KIT	0	0		
_XAU	CART FOR DS3500	995	995	0%	
_3MANDR2L2	2ND 3 MANDREL"	2,200	1,700	23%	
_3MANDR2L3	3RD 3 MANDREL"	2,200	1,700	23%	
_64SPDSW	SPD UPG W/SW	150,000	75,000	50%	
TRVHF2424	TRIVOR HF 2424	1,725,00	\$ 1,184,500	31%	\$ 35,535
_EXTRAHDHF	EXTRA HF PR HEAD	130,000	84,700	35%	
_TIGHT60	TIGHT WEB	34,000	30,935	9%	
_BETHEREKT	BEING THERE KIT	825	825	0%	
_CLRMGKIT	COLOR MGMT KIT	15,000	11,100	26%	
_IPCABNTX2	PARTS CABINET (4)	1,400	1,400	0%	
_LHFLSHSTD	LINEHD FLUSH STAND	25,000	20,200	19%	
_QEV	MMI WIN 7 EXT	2,000	2,000	0%	
B400DN	XEROX B400DN	796	\$ 701	12%	\$ 21
_DRCINST	CARRIER DELIV/INST	150	150	0%	
_FORNINTR	FOREIGN INTERFACE	374	349	7%	
_PHTRAY1	ADDL 550 SHEET TRY	230	199	13%	
_PHTRAY2	ADDL 550 SHEET TRY	230	199	13%	
_PHTRAY3	ADDL 550 SHEET TRY	230	199	13%	
_RFIDKIT	RFID KIT	219	219	0%	
_SIPR-RDR5	SIPRNET CARD READR	299	249	17%	
_SMRT-RDR4	SMART CARD READER	158	139	12%	
_STNDSTORE	STAND WITH STORAGE	343	299	13%	
_UNICODE	INTL PRINTING KIT	299	299	0%	
_VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_VALOSTD2	DCC STNDRD CONFIG 2	0	0		
_WIFIVL	WIRELESS ACCESSORY	56	49	13%	
_6RX	PRODUCTIVITY KIT	343	299	13%	
B405DN	XEROX B405DN	1,001	\$ 918	8%	\$ 28
_DRCINST	CARRIER DELIV/INST	150	150	0%	
_FORNINTR	FOREIGN INTERFACE	374	349	7%	
_HC-KNO2	HEALTHCARE MFP	579	479	17%	
_RFIDKIT2	RFID CARD READER	219	219	0%	
_SIPR-RDR2	SIPRNET CARD READR	299	249	17%	
_SMRT-RDR1	SMART CARD READER	158	139	12%	
_STNDSTORE	STAND WITH STORAGE	343	299	13%	
_UNICODE	INTL PRINTING KIT	299	299	0%	
_VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_VALOSTD2	DCC STNDRD CONFIG 2	0	0		
_WCTRAY1	ADDL 550 SHEET TRY	230	199	13%	
_WCTRAY2	ADDL 550 SHEET TRY	230	199	13%	
_WCTRAY3	ADDL 550 SHEET TRY	230	199	13%	
_WIFIVL	WIRELESS ACCESSORY	56	49	13%	

6RX	PRODUCTIVITY KIT	343	299	13%	
C400DN	XEROX C400DN	682	\$ 648	5%	\$ 19
_DRCINST	CARRIER DELIV/INST	150	150	0%	
_FORNINTR	FOREIGN INTERFACE	374	349	7%	
_LB1	550 SHEET FEEDER	345	299	13%	
_RFIDKIT	RFID KIT	219	219	0%	
_SIPR-RDR5	SIPRNET CARD READR	299	249	17%	
_SMRT-RDR4	SMART CARD READER	158	139	12%	
_STNDSTORE	STAND WITH STORAGE	343	299	13%	
_UNICODE	INTL PRINTING KIT	299	299	0%	
_VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_VALOSTD2	DCC STNDRD CFG 2	0	0		
_WIFIVL	WIRELESS ACCESSORY	56	49	13%	
7RX	PRODUCTIVITY KIT	343	299	13%	
C405DN	XEROX C405DN	1,031	\$ 1,026	0%	\$ 31
_DRCINST	CARRIER DELIV/INST	150	150	0%	
_FORNINTR	FOREIGN INTERFACE	374	349	7%	
_HC-KNO2	HEALTHCARE MFP	579	479	17%	
_LB1	550 SHEET FEEDER	345	299	13%	
_RFIDKIT2	RFID CARD READER	219	219	0%	
_SIPR-RDR2	SIPRNET CARD READR	299	249	17%	
_SMRT-RDR1	SMART CARD READER	158	139	12%	
_STNDSTORE	STAND WITH STORAGE	343	299	13%	
_UNICODE	INTL PRINTING KIT	299	299	0%	
_VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_VALOSTD2	DCC STNDRD CFG 2	0	0		
_WIFIVL	WIRELESS ACCESSORY	56	49	13%	
7RX	PRODUCTIVITY KIT	343	299	13%	
C500DN	XEROX C500DN	876	\$ 831	5%	\$ 25
_AQQ	STAND	284	249	12%	
_DRCINST	CARRIER DELIV/INST	150	150	0%	
_FORNINTR	FOREIGN INTERFACE	374	349	7%	
_PRODUCTKT	PRODUCTIVITY KIT	227	199	12%	
_RFIDKIT1	RFID CARD READER	279	219	22%	
_RFID70	RFID READER	279	240	14%	
_SIPR-RDR5	SIPRNET CARD READR	299	249	17%	
_SMRT-RDR4	SMART CARD READER	158	139	12%	
_UNICODE	INTL PRINTING KIT	299	299	0%	
_VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_VALOSTD2	DCC STNDRD CFG 2	0	0		
_WIFIVL	WIRELESS ACCESSORY	56	49	13%	
6XC	CASTER BASE	227	199	12%	
7WA	HICAP FEEDER	739	649	12%	
8WA	550 SHEET FEEDER	342	299	13%	
C505S	XEROX C505S	2,413	\$ 2,127	12%	\$ 64
C505X	XEROX C505X	2,835	\$ 2,527	11%	\$ 76
_AQQ	STAND	284	249	12%	
_DRCINST	CARRIER DELIV/INST	150	150	0%	
_FORNINTR	FOREIGN INTERFACE	374	349	7%	
_HC-KNO2	HEALTHCARE MFP	579	479	17%	
_PRODUCTKT	PRODUCTIVITY KIT	227	199	12%	
_RFID70	RFID READER	279	240	14%	
_SIPR-RDR3	SIPRNET CARD READR	299	249	17%	
_SMRT-RDR2	SMART CARD READER	158	139	12%	

_ UNICODE	INTL PRINTING KIT	299	299	0%	
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_ VALOSTD2	DCC STNDRD CFG 2	0	0		
_ WIFIVL	WIRELESS ACCESSORY	56	49	13%	
_ 6XC	CASTER BASE	227	199	12%	
_ 7WA	HICAP FEEDER	739	649	12%	
_ 8WA	550 SHEET FEEDER	342	299	13%	
C600DN	XEROX C600DN	1,400	\$ 1,221	13%	\$ 37
_ AQQ	STAND	284	249	12%	
_ DRCINST	CARRIER DELIV/INST	150	150	0%	
_ FORNINTR	FOREIGN INTERFACE	374	349	7%	
_ PRODUCTKT	PRODUCTIVITY KIT	227	199	12%	
_ RFIDKIT1	RFID CARD READER	279	219	22%	
_ SIPR-RDR5	SIPRNET CARD READR	299	249	17%	
_ SMRT-RDR4	SMART CARD READER	158	139	12%	
_ UNICODE	INTL PRINTING KIT	299	299	0%	
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_ VALOSTD2	DCC STNDRD CFG 2	0	0		
_ WIFIVL	WIRELESS ACCESSORY	56	49	13%	
_ 4XC	FINISHER	568	499	12%	
_ 5XC	MAILBOX	568	499	12%	
_ 6XC	CASTER BASE	227	199	12%	
_ 7WA	HICAP FEEDER	739	649	12%	
_ 8WA	550 SHEET FEEDER	342	299	13%	
C605X	XEROX C605X	3,985	\$ 3,586	10%	\$ 108
C605XL	XEROX C605XL	3,985	\$ 3,586	10%	\$ 108
_ AQQ	STAND	284	249	12%	
_ DRCINST	CARRIER DELIV/INST	150	150	0%	
_ FORNINTR	FOREIGN INTERFACE	374	349	7%	
_ HC-KNO2	HEALTHCARE MFP	579	479	17%	
_ RFID70	RFID READER	279	240	14%	
_ SIPR-RDR3	SIPRNET CARD READR	299	249	17%	
_ SMRT-RDR2	SMART CARD READER	158	139	12%	
_ UNICODE	INTL PRINTING KIT	299	299	0%	
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_ VALOSTD2	DCC STNDRD CFG 2	0	0		
_ WIFIVL	WIRELESS ACCESSORY	56	49	13%	
_ 6XC	CASTER BASE	227	199	12%	
_ 7WA	HICAP FEEDER	739	649	12%	
_ 8WA	550 SHEET FEEDER	342	299	13%	
_ 4XC	FINISHER	568	499	12%	
_ 5XC	MAILBOX	568	499	12%	
_ SIPR-RDR4	SIPRNET CARD READR	299	249	17%	
_ SMRT-RDR3	SMART CARD READER	158	139	12%	
WC6515DN	WORKCENTRE 6515	629	\$ 593	6%	\$ 18
_ AQQ	STAND	284	249	12%	
_ DRCINST	CARRIER DELIV/INST	150	150	0%	
_ RFIDKIT	RFID KIT	219	219	0%	
_ TRAY65	550 SHEET TRAY	228	199	13%	
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_ VALOSTD2	DCC STNDRD CFG 2	0	0		
_ WIFIVL	WIRELESS ACCESSORY	56	49	13%	
W3655XCPO	WORKCENTRE 3655X	2,496	\$ 2,496	0%	\$ 75

_ AFCACENBL	CAC ENABL KIT AF	199	199	0%	
_ DRCINST	CARRIER DELIV/INST	150	150	0%	
_ E1A	550 SHEET TRAY	199	199	0%	
_ HC-KNO2	HEALTHCARE MFP	579	479	17%	
_ MCAFEIC	MCAFE INTEGRIT KIT	499	499	0%	
_ RFIDEMB36	INTEGD RFID READER	353	318	10%	
_ SIPR-RDR	SIPRNET W/READER	299	249	17%	
_ SIPRNET	SECURE DOD NET KT	399	399	0%	
_ SMARTCRD	SMART CARD CAC KIT	199	199	0%	
_ STNDSTOR2	STAND WITH STORAGE	299	299	0%	
_ UNICODE	INTL PRINTING KIT	299	299	0%	
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_ VALOSTD2	DCC STNDRD CONFIG 2	0	0		
_ WIRELESS	WIRELESS PRINT KIT	99	99	0%	
_ AQQ	STAND	284	249	12%	
_ DRCINST	CARRIER DELIV/INST	150	150	0%	
_ RFIDKIT	RFID KIT	219	219	0%	
_ TRAY65	550 SHEET TRAY	228	199	13%	
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0		
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0		
_ VALOSTD2	DCC STNDRD CONFIG 2	0	0		
_ WIFIVL	WIRELESS ACCESSORY	56	49	13%	

Prices are in U.S. dollars. Services are offered in the United States.

Effective **September 20, 2019** Supersedes February 06, 2018

Professional Support Services

Office Monochrome Services

8R #	Service Description	Price Basis	Fee	Discount /Addt'l Std't Fee	Foot note
Analyst Services					
8R76466	Office Digital Analyst Services	per hour	\$165		
8R76468	Departmental Digital 50 ppm Analyst Services	per hour	\$165		
8R75901	Departmental Digital 55ppm - 64ppm Analyst Services	per hour	\$165		
8R12430	Departmental Digital 65 ppm+ Analyst Services	per hour	\$165		
8R75336	4590&CP/4595&CP Analyst Services	per hour	\$165		
8R76478	Low End Office Analyst Services (Phaser, Workgroup Fax)	per hour	\$165		
8R12835	Office Analyst Problem Resolution Analyst Services	per hour	\$165		
8R12837	Office Digital Problem Resolution Analyst Services	per hour	\$165		
Customer Education					
8R76465	Office Digital Training Services	per hour	\$120		
8R76467	Departmental Digital 50 ppm Training Services	per hour	\$120		
8R75902	Departmental Digital 55ppm - 64ppm Training	per hour	\$120		
8R12433	Departmental Digital 65 ppm+ Training	per hour	\$120		
8R76498	4590&CP/4595&CP Training Services	per hour	\$120		
8R76477	Low End Office Training Services (Phaser, Workgroup Fax)	per hour	\$120		

Office Color Services

8R #	Service Description	Price Basis	Fee	Discount /Addt'l Std't Fee	Foot note
Analyst Services					
8R76481	ColorQube Analyst Services	per hour	\$165		
8R76472	Office Color <45ppm Analyst Services	per hour	\$165		
8R76474	Office Color >=45ppm Analyst Services	per hour	\$165		
8R76480	Professional Color D240/242/250/252/260 Analyst Services	per hour	\$165		
8R76470	Professional Color-X700 & X700i, C75 Analyst Services	per hour	\$165		
Customer Education					
8R76475	ColorQube Training	per hour	\$120		
8R76471	Office Color <45ppm Training Services	per hour	\$120		
8R76473	Office Color >=45ppm Training Services	per hour	\$120		
8R76479	Professional Color D240/242/250/252/260 Training Services	per hour	\$120		
8R76469	Professional Color-X700 & X700i, C75 Training Services	per hour	\$120		

Office Software Solutions Services

8R #	Service Description	Price Basis	Fee	Discount /Addt'l Std't Fee	Foot note
Analyst Services					
8R76674	XDA Lite for XRPS Installation/Configuration	up to 2 hours	\$250		
8R76497	CentreWare Web Analyst Services	up to 3 hours	\$550		
8R76256	eCopy Installation/Configuration	up to 4 hours	\$740		2
8R76263	Personal Scanning Platform	up to 3 hours	\$495		
8R76392	Print Advisor Installation/Configuration	up to 3 hours	\$550		
8R76216	RSA QDirect.SCAN Installation/Configuration	up to 4 hours	\$740		
8R76476	Office Solutions Analyst Services	per hour	\$185		
Customer Education					



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Professional Support Services

Office Software Solutions Services

<u>8R #</u>	<u>Service Description</u>	<u>Price Basis</u>	<u>Fee</u>	<u>Discount /Add'l Std't Fee</u>	<u>Foot note</u>
Customer Education					
8R76482	Office Solutions Training Services	per hour	\$185		

Light Production Services

<u>8R #</u>	<u>Service Description</u>	<u>Price Basis</u>	<u>Fee</u>	<u>Discount /Add'l Std't Fee</u>	<u>Foot note</u>
Analyst Services					
8R76452	P4595CP/P4595 Analyst Services	per hour	\$165		
8R76454	Light Production EPS Analyst Services	per hour	\$165		
8R75884	Light Production Analyst Services	per hour	\$165		
Customer Education					
8R76451	P4595CP/P4595 Training Services	per hour	\$140		
8R76455	Light Production 41XX Espresso Book Machine Training Services	per hour	\$140		
8R76453	Light Production EPS Training Services	per hour	\$140		
8R75888	Light Production Training Services	per hour	\$140		

DocuTech/DocuPrint/High End Cut Sheet Services

<u>8R #</u>	<u>Service Description</u>	<u>Price Basis</u>	<u>Fee</u>	<u>Discount /Add'l Std't Fee</u>	<u>Foot note</u>
Analyst Services					
8R75883	High End Cut Sheet Analyst Services	per hour	\$165		
8R76344	Nuvera Analyst Services	per hour	\$165		
Customer Education					
8R75887	High End Cut Sheet Training Services	per hour	\$140		
8R76336	Nuvera PS Training Services	per hour	\$140		

Continuous Feed Services

<u>8R #</u>	<u>Service Description</u>	<u>Price Basis</u>	<u>Fee</u>	<u>Discount /Add'l Std't Fee</u>	<u>Foot note</u>
Analyst Services					
8R76448	Continuous Feed Color Analyst Services	per hour	\$210		
8R76460	Continuous Feed Monochrome Analyst Services	per hour	\$185		
Customer Education					
8R76447	Continuous Feed Color Training Services	per hour	\$210		
8R76459	Continuous Feed Monochrome Training Services	per hour	\$185		
8R76690	Xerox Productivity Plus (XPP) Standard for CiPress - Initial Training (w/ tool kit) - Xerox Site		\$15,000		3
8R76691	Xerox Productivity Plus (XPP) Standard for CiPress - Subsequent Training (w/o tool kit) - Xerox Site		\$12,500		4
8R76688	Xerox Productivity Plus (XPP) Standard for CiPress - Initial Training (w/ tool kit) - Customer Site		\$18,000		5
8R76689	Xerox Productivity Plus (XPP) Standard for CiPress - Subsequent Training (w/o tool kit) - Customer Site		\$15,500		6



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Professional Support Services

Wide Format Services

<u>8R #</u>	<u>Service Description</u>	<u>Price Basis</u>	<u>Fee</u>	<u>Discount /Add'l Std't Fee</u>	<u>Foot note</u>
Analyst Services					
8R76464	Wide Format Color Analyst Services	per hour	\$210		
8R76462	Wide Format Monochrome Analyst Services	per hour	\$210		
8R10269	Wide Format Color Analyst Post Sale Services	per hour	\$210		
Customer Education					
8R76463	Wide Format Color Training Services	per hour	\$210		
8R76461	Wide Format Monochrome Training Services	per hour	\$210		
8R76415	FreeFlow Accxes Copy Training	up to 4 hours/up to 2 students	\$840		
8R76416	FreeFlow Accxes Indexer Training	up to 4 hours/up to 2 students	\$840		
8R76381	PlotWorks Training	up to 8 hours/up to 2 students	\$1,680		
8R12159	Wide Format 82XX and 83XX Customized Rip Training	per hour	\$210		

Entry Production Color-Low/Medium Services (DC2XX, DCP C60 / 70 up to Versant 80)

<u>8R #</u>	<u>Service Description</u>	<u>Price Basis</u>	<u>Fee</u>	<u>Discount /Add'l Std't Fee</u>	<u>Foot note</u>
Analyst Services					
8R76760	Xerox Versant Press - Analyst Services	per hour	\$165		
8R76438	Entry Production Color-DC2XX, XC550/560/570 & C60 / 70 Analyst Services	per hour	\$165		
8R76440	Entry Production Color-X700 and X700i, C75 Analyst Services	per hour	\$165		
Customer Education					
8R76759	Xerox Versant Press - Customer Education	per hour	\$120		
8R76437	Entry Production Color-DC2XX, XC550/560/570 & C60 / 70 Training Services	per hour	\$140		
8R76439	Entry Production Color-X700 and X700i, C75 Training Services	per hour	\$140		

Entry Production Color-High Services (Versant 2100, J75, XC1000, XC1000I, DC20XX up to DC8080 and X770DCP)

<u>8R #</u>	<u>Service Description</u>	<u>Price Basis</u>	<u>Fee</u>	<u>Discount /Add'l Std't Fee</u>	<u>Foot note</u>
Analyst Services					
8R76442	Entry Production Color-Versant 2100, DC20XX up to DC8080 Analyst Services	per hour	\$165		
8R76546	Entry Production Color-XCJ75, X770 Analyst Services	per hour	\$165		
8R76346	Entry Production Color Analyst Services	per hour	\$165		
Customer Education					
8R76441	Entry Production Color-Versant 2100, DC20XX up to DC8080 Training Services	per hour	\$140		
8R76545	Entry Production Color-XCJ75, X770 Training Services	per hour	\$140		
8R75889	Entry Production Color Training Services	per hour	\$140		



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Professional Support Services

Xerox Color Press Services

<u>8R #</u>	<u>Service Description</u>	<u>Price Basis</u>	<u>Fee</u>	<u>Discount /Add't'l Std't Fee</u>	<u>Foot note</u>
Analyst Services					
8R76444	Xerox Color Press Analyst Services	per hour	\$165		
8R76870	Iridesse 120 Analyst Services	per hour	\$165		
Customer Education					
8R76547	XC800/1000 Perfect Binder Training	up to 4 hours/up to 2 students	\$560		
8R76443	Xerox Color Press Training Services	per hour	\$140		
8R76871	Iridesse 120 Customer Education	per hour	\$165		

iGen Services

<u>8R #</u>	<u>Service Description</u>	<u>Price Basis</u>	<u>Fee</u>	<u>Discount /Add't'l Std't Fee</u>	<u>Foot note</u>
Analyst Services					
8R76659	XC 8250 Production Printer Analyst Services	per hour	\$185		
8R75886	iGen Analyst Services	per hour	\$185		
Customer Education					
8R76660	XC 8250 Production Printer Training Services	per hour	\$185		7
8R76445	iGen Analyst Training Services	per hour	\$185		
8R76209	iGen SPPC Training Services	per hour	\$185		
8R75890	iGen Training Services	per hour	\$185		

FreeFlow Solutions Services

<u>8R #</u>	<u>Service Description</u>	<u>Price Basis</u>	<u>Fee</u>	<u>Discount /Add't'l Std't Fee</u>	<u>Foot note</u>
Analyst Services					
8R76797	FFCORE, IFFCORE, CFFCORE AS Services delivered by SET	2.5 Hours	\$210		
8R76485	FreeFlow Analyst Services - HECS	per hour	\$185		
8R76484	FreeFlow Analyst Services - Color	per hour	\$185		
8R76486	FreeFlow Analyst Services - iGen	per hour	\$185		
Customer Education					
8R76489	FreeFlow Training Services - HECS	per hour	\$185		
8R76491	FreeFlow Training Services - Color	per hour	\$185		
8R76490	FreeFlow Training Services - iGen	per hour	\$185		

XMPie Services

<u>8R #</u>	<u>Service Description</u>	<u>Price Basis</u>	<u>Fee</u>	<u>Discount /Add't'l Std't Fee</u>	<u>Foot note</u>
Analyst Services					
8R76488	XMPie uDirect Analyst Services - HECS	per hour	\$185		
8R76487	XMPie uDirect Analyst Services - Color	per hour	\$185		
8R76483	XMPie uDirect Analyst Services - iGen	per hour	\$185		
Customer Education					
8R76297	XMPie - PersonalEffect Premier with ulmage Processing Unit	up to 44 hours/up to 4 students	\$11,000	\$750	8
8R76296	XMPie - PersonalEffect Premier with ulmage Server	up to 44 hours/up to 4 students	\$11,000	\$750	8

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Value Added Services

8R #	Service Description	Price Basis	Fee	Discount	Foot
				/Addt'l Std't Fee	note
Analyst Services					
8R76610	Book it! Productivity Apps - iGen	up to 4 hour session	\$840		9
8R76611	Book it! Productivity Apps - Production Mono	up to 4 hour session	\$840		9
8R76501	One Touch Productivity Apps	up to 4 hours	\$840		10
8R76500	Setup and Go Productivity Apps	up to 2 hours	\$420		10
8R76499	VI On The Fly Productivity Apps	up to 4 hours	\$840		10
8R76181	EPC Secondary Market/Relocation Services (includes DC20XX/5000/5252/6060/7000/7000AP/8000/8000AP)	per session	\$6,835		
8R76182	EPC Secondary Market/Relocation Services (includes Standalone DC240/242/250/252/DC260)	per session	\$1,955		
8R76414	G7 Master Certification - Color	up to 40 hours	\$7,800		11
8R75206	iGen SPPC Specialized Services	up to 5 days	\$6,300		
8R76413	G7 Master Certification - ColorPress	up to 40 hours	\$7,800		11
8R76412	G7 Master Certification - iGen	up to 40 hours	\$7,800		11
8R76318	iGen4 220 Custom Workflow Services	per hour	\$210		
8R76147	iGen Secondary Market/Relocation Service	per quote	\$15,000		
8R76537	iGen4 EFI HW Upgrade - MIF	per hour	\$185		12
8R76222	Workflow Assessment Analyst Services - HECS	per hour	\$210		13
8R76221	Workflow Assessment Analyst Services - Color	per hour	\$210		13
8R76220	Workflow Assessment Analyst Services - iGen	per hour	\$210		13
Customer Education					
8R76793	iGen Family Expert Upgrade Training	up to 2 stdts; same session / up to 5 Days	\$7,800		
8R76772	iGen5 4-Color Basic Operator Training for trained iGen 150 Operators	up to 4 students same session/ up to 5 hours	\$925		14
8R76771	iGen5 4-Color Basic Operator Training for trained iGen4 Operators	up to 4 students same session/ up to 1 Day	\$1,480		14
8R76770	iGen5 4-Color Operator Training for trained iGen3 Operators	up to 4 students same session/ up to 1.5 Days	\$2,220		14
8R76776	iGen5 4-Color to 5-Color Operator Training	up to 4 students same session/ up to 1 Day	\$1,480		14
8R76773	iGen5 5 Color Basic Operator Training for trained iGen3 Operators	up to 4 students same session/ up to 2.5 Days	\$3,700		14
8R76775	iGen5 5-Color Basic Operator Training for trained iGen150 Operators	up to 4 students same session/ up to 1 Day	\$1,480		14
8R76774	iGen5 5-Color Basic Operator Training for trained iGen4 Operators	up to 4 students same session/ up to 1.5 Days	\$2,220		14
8R76538	Xerox Digital Color Management Certification Program	up to 3 1/2 hours	\$899		15
8R76230	Color Management Workshop - Color	up to 1 day/up to 6 students	\$3,800	\$150	16
8R76229	Color Management Workshop - iGen	up to 1 day/up to 6 students	\$3,800	\$150	16
8R76264	Color Quest (Introduction to Color Printing) Seminar for iGen	up to 1 day/up to 10 students	\$1,500		17
8R76155	Design for Digital Workshop - Color	up to 4 hours/up to 10 students	\$2,625	\$105	18
8R76140	Design for Digital Workshop - iGen	up to 4 hours/up to 10 students	\$2,625	\$105	18
8R76266	iGen Color Profile Training (Learn how to profile your color press)	up to 2 days/up to 2 students	\$4,000		17
8R76269	iGen Executive Boot Camp	up to 1 day/up to 5 students	\$2,000		17

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Professional Support Services

Value Added Services

8R #	Service Description	Price Basis	Fee	Discount /Addt'l Std't Fee	Foot note
Customer Education					
8R76768	iGen Operator Boot Camp (with Travel)	up to 5 days/up to 2 students	\$7,800	\$2,800	17
8R76267	iGen Profile Creation (SPPC profiles iGen to match another output device or devices)	up to 1 day	\$2,000		17
8R76268	iGen SPPC Color Workflow Assessment	up to 5 days	\$8,000		17
8R76271	iGen SPPC Consulting Services	up to 5 days	\$6,300		17
8R76769	iGen SPPC Consulting Services with Travel	up to 5 days	\$7,800		17
8R76608	iGen 150 Basic Operator Training for trained iGen3/iGen4 Operators	up to 2 days/2 student	\$4,725	\$1,575	19
8R76315	iGen4 220 Basic Operator Training for trained iGen3 Operators	up to 9 days/up to 2 students	\$15,850	\$7,925	up
8R76316	iGen4 220 Basic Operator Training for trained iGen4 Operators	to 7 days/up to 2 students	\$12,800	\$6,400	
8R76208	iGen4 Basic Operator Training for Trained iGen3 Operators	up to 2 days/1 student	\$3,150	\$1,575	20
8R76265	Let's Get Digital (Considerations in implementing a color managed workflow) Workshop for iGen	up to 1 day/up to 10 students	\$2,000		17
8R76541	Clear Dry Ink Training for XC800/1000	up to 2 students/up to 2.5 hours	\$463	\$232	21
8R76543	XC800/1000 Designer Skills Enhancement Workshop	up to 2 students/up to 1.5 days	\$2,200	\$1,110	21
8R76540	XC800/1000 Skills Enhancement Workshop	up to 2 students/up to 3.5 days	\$4,625	\$2,313	21

Solutions Enablement Team (SET, was ASG)

8R #	Service Description	Price Basis	Fee	Discount /Addt'l Std't Fee	Foot note
Analyst Services					
8R76747	Xerox ePublishing Services	per unit	\$200		
8R76671	Introduction to XMPie uProduce API	up to 3 hours	\$500		8
8R76091	FreeFlow Web Services SET Analyst Services-EPC	per hour	\$210		22
8R76092	FreeFlow Web Services SET Analyst Services-HECS	per hour	\$210		22
8R76093	FreeFlow Web Services SET Analyst Services-iGen	per hour	\$210		22
8R76097	FreeFlow Process Manager SET Analyst Services - EPC	per hour	\$210		22
8R76098	FreeFlow Process Manager SET Analyst Services - HECS	per hour	\$210		22
8R76099	FreeFlow Process Manager SET Analyst Services - iGen	per hour	\$210		22
8R10254	SET Applications Development	per hour	\$210		8
8R10855	National Forms Center	per hour	\$210		
8R76275	XMPie SET Professional Services - iGen	per hour	\$250		8
8R76423	XMPie SET Professional Services - HECS	per hour	\$250		8
8R76424	XMPie SET Professional Services - Xerox Color Press	per hour	\$250		8
8R10243	Office Systems Group Specialized Document Services	per quote			23
Customer Education					
8R76731	XMPie Print Training - HECS	Up to 20 hours/up to 4 students	\$5,000	\$750	
8R76732	XMPie Print Training - EPC	Up to 20 hours/up to 4 students	\$5,000	\$750	
8R76733	XMPie Print Training - iGen	Up to 20 hours/up to 4 students	\$5,000	\$750	
8R76273	uDirect Classic Webinar - iGen	up to 3 hours	\$500		8
8R76587	uDirect Classic Webinar - HECS	up to 3 hours	\$500		8
8R76588	uDirect Classic Webinar - EPC	up to 3 hours	\$500		8



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Solutions Enablement Team (SET, was ASG)

<u>8R #</u>	<u>Service Description</u>	<u>Price Basis</u>	<u>Fee</u>	<u>Discount /Add'l Std't Fee</u>	<u>Foot note</u>
Customer Education					
8R76589	uDirect Studio Webinar - iGen	2 sessions, each up to 3 hours	\$1,000		8
8R76590	uDirect Studio Webinar - HECS	2 sessions, each up to 3 hours	\$1,000		8
8R76591	uDirect Studio Webinar - EPC	2 sessions, each up to 3 hours	\$1,000		8
8R76662	PersonalEffect StoreFlow - iGen	up to 32 hours	\$8,000		8
8R76663	PersonalEffect StoreFlow - HECS	up to 32 hours	\$8,000		8
8R76664	PersonalEffect StoreFlow - EPC	up to 32 hours	\$8,000		8
8R76665	PersonalEffect StoreFlow Pro - iGen	up to 32 hours	\$8,000		8
8R76666	PersonalEffect StoreFlow Pro - HECS	up to 32 hours	\$8,000		8
8R76667	PersonalEffect StoreFlow Pro - EPC	up to 32 hours	\$8,000		8
8R76295	PersonalEffect Print Pro - iGen	up to 20 hours/up to 4 students	\$5,000	\$750	8
8R76425	PersonalEffect Print Pro - HECS	up to 20 hours/up to 4 students	\$5,000	\$750	8
8R76426	PersonalEffect Print Pro - EPC	up to 20 hours/up to 4 students	\$5,000	\$750	8
8R76598	PersonalEffect Transmedia - iGen	up to 32 hours/up to 4 students	\$8,000	\$750	8
8R76599	PersonalEffect Transmedia - HECS	up to 32 hours/up to 4 students	\$8,000	\$750	8
8R76600	PersonalEffect Transmedia - EPC	up to 32 hours/up to 4 students	\$8,000	\$750	8
8R76602	PersonalEffect Transmedia Pro - iGen	up to 32 hours/up to 4 students	\$8,000	\$750	8
8R76603	PersonalEffect Transmedia Pro - HECS	up to 32 hours/up to 4 students	\$8,000	\$750	8
8R76601	PersonalEffect Transmedia Pro - EPC	up to 32 hours/up to 4 students	\$8,000	\$750	8
8R75277	Elixir DesignPro Tools for AFP Training Workshop	3 days	\$2,205		8
8R75276	Elixir DesignPro Tools for AFP Training Workshop - on-site session	3 days/4 students	\$6,825		24
8R75226	Elixir DesignPro Tools for AFP Training Workshop with PPFA	4 days	\$2,830		8
8R75278	Elixir DesignPro Tools for AFP Training Workshop with PPFA - on-site session	4 days/4 students	\$9,660		24
8R75225	Elixir DesignPro Tools for Xerox Training Workshop	3 days	\$2,205		24
8R75227	Elixir DesignPro Tools for Xerox Training Workshop - On site Session	3 days/4 students	\$6,825		24
8R75279	Elixir Vitesse Training Workshop	3 days	\$2,205		8
8R75280	Elixir Vitesse Training Workshop - on-site session	3 days/5 students	\$8,190		24
8R12413	SET Customer Training	per hour	\$210		8

Business Development Consultant Services

<u>8R #</u>	<u>Service Description</u>	<u>Price Basis</u>	<u>Fee</u>	<u>Discount /Add'l Std't Fee</u>	<u>Foot note</u>
Analyst Services					
8R76621	Business Development (BDC) Executive Marketing Consulting	per quote			
8R76644	Business Development (BDC) Executive Marketing Consulting - Bizucate	per quote			
8R76650	Business Development (BDC) Executive Marketing Consulting - Clearedge	per quote			
8R76639	Business Development (BDC) Executive Marketing Consulting - Gimbel & Associates	per quote			



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Business Development Consultant Services

<u>8R #</u>	<u>Service Description</u>	<u>Price Basis</u>	<u>Fee</u>	<u>Discount /Addt'l Std't Fee</u>	<u>Foot note</u>
Analyst Services					
8R76624	Business Development (BDC) Executive Marketing Consulting - IMG	per quote			
8R76647	Business Development (BDC) Executive Marketing Consulting - Infotrends	per quote			
8R76627	Business Development (BDC) Executive Marketing Consulting - Intellective Solutions	per quote			
8R76622	Business Development (BDC) Workflow and Application Consulting	per quote			
8R76645	Business Development (BDC) Workflow and Application Consulting - Bizucate	per quote			
8R76651	Business Development (BDC) Workflow and Application Consulting - Cleardge	per quote			
8R76642	Business Development (BDC) Workflow and Application Consulting - Gimbel & Associates	per quote			
8R76625	Business Development (BDC) Workflow and Application Consulting - IMG	per quote			
8R76648	Business Development (BDC) Workflow and Application Consulting - Infotrends	per quote			
8R76628	Business Development (BDC) Workflow and Application Consulting - Intellective Solutions	per quote			
8R76379	Business Development Consulting Services - Level 4 - 800/1000 Color	per quote			23
8R76378	Business Development Consulting Services - Level 4 LDP - Continuous Feed (CF) Color	per quote			23
8R76377	Business Development Consulting Services - Level 4 LDP - iGen	per quote			23
Customer Education					
8R76620	Business Development (BDC) Sales Training	per quote			
8R76643	Business Development (BDC) Sales Training - Bizucate	per quote			
8R76649	Business Development (BDC) Sales Training - Cleardge	per quote			
8R76636	Business Development (BDC) Sales Training - Gimbel & Associates	per quote			
8R76623	Business Development (BDC) Sales Training - IMG	per quote			
8R76646	Business Development (BDC) Sales Training - Infotrends	per quote			
8R76626	Business Development (BDC) Sales Training - Intellective Solutions	per quote			
8R10946	Business Development Consulting Services - Level 4	per quote			23
8R76250	Business Development Consulting Services - Level 4 Continuous Feed (CF) Color	per quote			23
8R76153	Business Development Consulting Services - Level 4 iGen	per quote			23

Xerox Productivity Plus, eXcellerate and Customer Productivity Training

<u>8R #</u>	<u>Service Description</u>	<u>Price Basis</u>	<u>Fee</u>	<u>Discount /Addt'l Std't Fee</u>	<u>Foot note</u>
Customer Education					
8R76233	iGen Xerox Productivity Plus (XPP) Training	2 weeks	\$8,000		

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Professional Support Services

Xerox Productivity Plus, eXcellerate and Customer Productivity Training

8R #	Service Description	Price Basis ¹	Fee ¹	Discount /Add'l Std't Fee	Foot note
Customer Education					
8R76386	XPP iGen 3 to iGen4 Differences Training (Customer Shared Maintenance Program for iGen Product Family)	up to 3 days	\$3,000		25
8R75868	Xerox Productivity Plus (XPP) for Nuvera family XPP Advanced	up to 1 day/up to 2 students	\$475		
8R75917	Xerox Productivity Plus (XPP) for Nuvera family XPP Basic additional session	up to 1 day/up to 2 students	\$350		

Cut Sheet IJ

8R #	Service Description	Price Basis ¹	Fee ¹	Discount /Add'l Std't Fee	Foot note
Analyst Services					
8R76796	Brenva Analyst Services	per hour	\$185		
8R76799	Baltoro Analyst Services	per hour	\$185		
Customer Education					
8R76795	Brenva Customer Education	per session	\$19,800		27
8R76800	Baltoro Training Services	per session	\$19,800		28
8R76801	Baltoro Coach Only For Trained Baltoro Ops	up to 1 wk	\$9,900		29



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Professional Support Services

Footnotes and Terms and Conditions

- 1 Pricing: All prices exclude travel and per diem (if applicable) unless otherwise specified.
 - A. After hours and weekend support: Xerox reserves the right to limit After hours and weekend support based on resource availability. Brenva and Baltoro customer education is delivered first shift only. Surcharges apply for services delivered after normal business hours and on weekends and holidays, as follows:
 - 5:00 p.m.-12:00 midnight (Monday-Friday): 20% surcharge on listed prices.
 - 12:00 midnight - 8:00 a.m. (Monday-Friday) and weekends and holidays: 35% surcharge on listed prices.
 - B. On Site and Travel Fees
 - Coach air fare or surface (train or bus) travel will be invoiced at the actual ticket amount.
 - Surface Travel Policy and Rates - Analyst and Customer Education services provided twenty six (26) miles (one way) or more from the nearest Xerox location will be invoiced at a cost reflecting the then-current mileage Xerox reimbursement rate. Cost will be based on round-trip mileage.
 - Per Diem Charges will be invoiced for services requiring overnight accommodations as agreed to by the customer and Xerox. Per diem is based on hotel and meal costs, rental car and parking and toll costs if applicable.
 - C. SERVICES ON PRODUCTS NOT LISTED: Services on products not listed may be delivered and charged at the hourly rate applicable to the product type, at the discretion of the Manager of Technical Solutions and Support (MTSS).
For additional information, including a complete description of available services/support, please contact your Xerox representative.
- 2 eCopy: services price with ScanStation is \$740 (up to 4 hours), services price without ScanStation is \$550 (up to 3 hours).
- 3 CiPress XPP Standard - Initial Training: Tool Kit included.
- 4 CiPress XPP Standard - Subsequent Training: Tool Kit NOT included.
- 5 CiPress XPP Standard - Initial Training - On Site: CiPress XPP Training on Customer Site permitted by exception only. Please contact Service Training Delivery Organization Manager for approval. Tool Kit included.
- 6 CiPress XPP Standard - Subsequent Training - On Site: CiPress XPP Training on Customer Site permitted by exception only. Please contact Service Training Delivery Organization Manager for approval. Tool Kit NOT included.
- 7 XC 8250 Production Printer Operator Training for trained iGen3 and iGen4 Operators: MANDATORY update training is for existing iGen trained operators ONLY. The update training is delivered at the Customer site. Maximum of 4 students per equipment unit per session. \$4,725 covers up to 2 students at the same session. Each additional student (up to a maximum of 2) is \$1,575 per student and must attend the same session. Instructor travel is included in the course price.
Note: For iGen EFI / Creo customers the training is 5 days in length for the XC 8250 Production Printer / FreeFlow Print Server and is delivered at the customer site. The cost to train two operators is \$7800. All customer training requests must use the XC 8250 Operator Training Request form.
- 8 XMPie Customer Education: Services are delivered by Xerox Solutions Enablement Team (SET, formerly Advanced Solutions Group)
- 9 Productivity Apps (Book it!) : Nuvera, CF1300 , iGen4/150 supported
- 10 Productivity Apps: X770, DC8080, XC800/1000, Nuvera 144/288 and iGen4 90/100/110 supported.
- 11 G7 Master Certification: Travel Included. Up to 3 output devices can be certified; more than 3 will require a customized quote. IDEAlliance Network membership and Application fee not included.
- 12 iGen4 EFI HW Upgrade - MIF: Additional Services may be delivered at the discretion of the customer. For example, backup/restore and/or verify workflows are working properly, etc. Quote required, using the hourly rate.
- 13 Price for Workflow Assessment is per quote from Xerox Systems Analyst.
- 14 iGen5 Basic Operator Training for trained iGen Operators: MANDATORY training is for existing iGen trained operators ONLY. Delivered at the Customer site. Maximum of 2 students per equipment unit per session. The first four Operators trained is chargeable at the prices shown in the Fee column. Additional Operators from the same customer trained at the same session is chargeable at the amount in Addtl Stdt Fee column. Instructor travel is included in the course price.
- 15 Digital Color Management Certification Program: E-Learning and Remote training. Price covers one student. Maximum class size for remote session is 4 students. Additional Student discounts may not be combined with any other Quantity Discounts.
- 16 Color Management Workshop: Price is for up to 6 (six) students at a single session. Additional students at the same session from the same customer are priced at \$150 each up to a maximum class size of 15. Travel is included.
The target audience is prepress managers, prepress technicians, digital press operators and supervisors.
- 17 iGen SPPC Training Services: price excludes SPPC travel and per diem. SPPC Consulting Services (8R76271) and SPPC Specialized Services (8R76211): daily rate is \$2,000.00.
- 18 Design for Digital Workshop: Price is for up to ten (10) students at the same session from the same customer. Additional students at the same session from same customer are priced at \$105 each, with a maximum class size of fifteen (15). Instructor travel and per diem are not included in class price and will be invoiced separately
- 19 iGen 150 Basic Operator Training for trained iGen3 or iGen4 Operators: MANDATORY training is for existing iGen trained operators ONLY. Deliver at the Customer site. Maximum of 4 students per equipment unit per session. \$4,725 covers up to 2 students at the same session. Each additional student (up to a maximum of 2) is \$1,575 per student and must attend the same session. Instructor travel is included in the course price.
Note: For customers moving to an iGen150 from an iGen3 or iGen4 and are changing to a different DFE the training is 5 days in length and delivered at the customer site. The cost to train two operators is \$7800. All customer training requests must use the iGen Operator Training Request form.

Prices are in U.S. dollars. Services are offered in the United States.

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Professional Support Services

- 20** iGen4 Basic Operator Training for trained iGen3 Operators: MANDATORY training is for existing iGen3 trained operators ONLY. Deliver at the Customer site. Maximum of 2 students per equipment unit per session. The first Operator trained is chargeable at the prices shown in the Fee column. The 2nd Operator from the same customer trained at the same session is chargeable at the amount in Addtl Std Fee column. Instructor travel is included in the course price.
- iGen4 (Diamond Edition) Operator Training for trained iGen3 or iGen4 Operators: MANDATORY training is for existing iGen trained operators ONLY. Deliver at the Customer site. Maximum of 4 students per equipment unit per session. \$4,725 covers up to 2 students at the same session. Each additional student (up to a maximum of 2) is \$1,575 per student and must attend the same session. Instructor travel is included in the course price. Note: For customers moving to an iGen4 (Diamond Edition) from an iGen3 or iGen4 and are changing to a different DFE the training is 5 days in length and delivered at the customer site. The cost to train two operators is \$7800. All customer training requests must use the iGen Operator Training Request form.
- 21** XC800/1000 Skills Enhancement Workshop and Clear Dry Ink Training for XC800/1000:
 XC800/1000 Skills Enhancement Workshop: Students must have completed the standard base product training (8R76443), and have operated the XC800/1000 for a minimum of 2 months as a prerequisite for this Workshop. The price for training two students is \$4,625 at the same session. Each additional students (up to a maximum of 2) is \$2,313 per student and must attend the same session. The maximum class size is 4 students. Clear Dry Ink Training for XC800/1000: The price for training two students for the optional Clear Dry Ink is \$463 at the same session. Each additional students (up to a maximum of 2) is \$232 per student and must attend the same session. Instructors travel and per diem are not included in class price and will be invoiced separately.
 XC800/1000 Designer Skills Enhancement Workshop: The price for training two Designers is \$2,220 at the same session. Each additional students (up to a maximum of 2) is \$1,110 per student and must attend the same session. The maximum class size is 4 students. Instructors travel and per diem are not included in class price and will be invoiced separately.
 Additional Student discounts may not be combined with any other Quantity Discounts.
- 22** ASG Implementation and/or Training sessions require 14 days advanced notification to schedule. Once a confirmed Implementation and/or Training session is cancelled, the requester is charged a \$250 surcharge.
- 23** Per Quote: Services will be invoiced as agreed to by the customer and Xerox in support of customer requirements.
- 24** Elixir: Price includes instructor travel and per diem. Contact Xerox Advanced Services Group at 888.878.9622 for additional information.
- 25** XPP iGen 3 to iGen4 Differences Training: Student must have successfully completed XPP training on the iGen3.
- 26** eXcellerate training: Customer must have a Xerox Maintenance Agreement on the units for which the training is being provided. eXcellerate Module I is a prerequisite for eXcellerate Module II. Additional student discounted prices are based on the Participant or Service kits being required and provided for the first student only. eXcellerate is currently not an available option for 4635/DP180 UIM-LESS printers.
 eXcellerate 4890/92C is offered at customer sites only; with a minimum and maximum of two (2) students. Day two of eXcellerate 4890/92C covers the Stitcher/Stacker accessory and is optional.
- 27** Brenva Operator Training - Maximum class size of 4. First week onsite includes training and concept reinforcement; 2nd week onsite is coaching in live production.
- 28** Baltoro Operator Training: Maximum class size of 4. First week onsite includes training and concept reinforcement; 2nd week onsite is coaching in live production.
- 29** Baltoro Coaching Only: Maximum class size of 4. Up to one week of coaching for previously-trained Baltoro operators only.

Terms and Conditions:

1. **AGREEMENT** - The following terms and conditions apply to any order accepted by Xerox for Analyst or Customer Education services or educational materials.
2. **CANCELLATION** - Xerox Customer Education reserves the right to reschedule or cancel any scheduled class upon five working days notice to confirmed registrants. In the event of cancellation by Xerox, any payment made for the canceled class will be refunded.
3. The customer understands and agrees that Xerox shall not, in any way, be held responsible for any costs, including loss of airfare or other transportation costs, hotel expenses or other damages, which the customer may suffer in the event that Xerox cancels or reschedules a class with at least 10 days written notice.
4. **RECORDINGS** - Voice or video recordings of analyst and Customer Education services, including classes are not permitted.
5. **REMOTE ANALYST AND TRAINING SERVICES** – Xerox can provide Remote Analyst and Training Services (including Web-based training) for some products. Please contact your Xerox Sales Representative for details.
6. **ON-SITE CUSTOMER EDUCATION** - Special arrangements may be made to conduct most Customer Education courses at the customer's facility. Customers are responsible for providing the necessary equipment to allow hands-on training for all participants. The maximum number of students allowed in an on-site training session varies, depending on the course.
7. These Professional Support terms and conditions can only be modified if agreed in writing by the parties. Support Services will be provided on an as available and scheduled basis. The parties shall agree a schedule for the performance of Support Services within five (5) business day of Order receipt by Xerox.

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Professional Support Services

8. Xerox shall be an independent contractor and shall not be considered an employee, partner, or joint venturer of the customer. The use of the word "partnering" herein shall speak to the spirit of the cooperation between Xerox and the customer and shall not create any legal relationship of Xerox and the customer as partners.

9. Entire Agreement. The terms and conditions contained herein as well as the terms and conditions of the Master Agreement govern Professional Support Services and are the complete and entire agreement between Xerox and the Customer.

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Sourcewell - PROFESSIONAL SERVICES - ** In Canadian Currency

ANALYST REORDER CODES

Professional Services Price List		Start-Up Professional Services	Start-Up Professional Services SOW appendix #	Enhanced Professional Services	Enhanced Professional Services SOW appendix #	Customized Professional Services	Customized SOW appendix #	Start-Up Reorder Direct/Agent	Enhanced & Customized Reorder Direct/Agent
Implementation Services									
Altalink C81xx with Fiery Digital Front End	\$1,450	SOW-4843						OIM801	INM801
Xerox Workplace Suite Basic and premium	\$1,750	SOW-4926E							
Xerox Print Management and Mobility Suite (for additional training - 2 admin)		N/A		Add \$570	SOW-4926E				
Xerox Print Management and Mobility Suite (3 additional MFPs)		N/A		Add \$570	SOW-4926E				
Xerox Print Management and Mobility Suite (20 additional MFPs)		N/A		Add \$1,140	SOW-4926E				
Xerox Print Management and Mobility Suite (when ordering PrintSafe or Mobile Print)	\$1,750	SOW-4926E							
Xerox Color XC70 with Integrated EFI Controller	\$2,700	SOW-4864						PIM440	INM477
Xerox Color XC70 with Xerox Integrated Controller	\$2,200	SOW-4864						PIM440	INM477
Xerox PrimeLink C9065/C9070 Color Printer with Integrated Controller	\$2,200	SOW-4933						PIM440	INM477
Xerox PrimeLink C9065/C9070 Color Printer with EFI EX-c Entry Controller	\$2,700	SOW-4933						PIM440	INM477
Xerox PrimeLink C9065/C9070 Color Printer with EFI EX-i Integrated Controller	\$2,700	SOW-4933						PIM440	INM477
Xerox PrimeLink C9065/C9070 Color Printer with EFI EX External Controller	\$3,700	SOW-4933						PIM440	INM477
Versant 180 Press with EFI Integrated Print Server	\$5,000	SOW-4906						PIM443	INM477
Versant 180 Press with EFI or FFPS External Print Server	\$6,000	SOW-4906						PIM443	INM477
Versant 180 Performance Press with EFI or FFPS External Print Server	\$6,000	SOW-4906						PIM441	INM471
Versant 3100 with EFI or FFPS Print Server	\$11,000	SOW-4897						SVM441	IVM471
Versant 280 Press with EFI Integrated Print Server	\$5,000	SOW-4906						PIM443	INM477
Versant 280 Press with EFI or FFPS External Print Server	\$6,000	SOW-4906						PIM443	INM477
Versant 280 Performance Press with EFI or FFPS External Print Server	\$6,000	SOW-4906						PIM441	INM471
Versant 4100 with EFI or FFPS Print Server	\$11,000	SOW-4897						SVM441	IVM471
Vivid toner kit	\$1,140	SOW-4932						PIM446	INM476
Bianco Digitale Software Accessory	\$285	SOW-4932						PIM446	INM476
Colour Consulting Workflow Assistance		N/A		\$850 - \$2,199	SOW-4877			CPA801	CPA477
Xerox PrimeLink B9100/B9110/B9125/B9136 Copier/Printer with Integrated Controller	\$2,800	SOW-4935						PIM411	INM411
Xerox PrimeLink B9100/B9110/B9125/B9136 Copier/Printer with EFI Controller	\$4,700	SOW-4935						PIM411	INM411
Nuvera 100/120 EA Production System with Multifunction Finishing	\$11,400	SOW-4861						PIM510	INM510
Nuvera 100/120/144/157/200/288/314 EA Production System with Production Finishing	\$11,400	SOW-4861				Quote Required	SOW-4899	PIM510	INM510
Nuvera specific optional finishing output devices - Charges is per the finishing device: Basic Finishing Module Plus, 2nd Basic Finishing Module Plus, 2nd eXPS Production Stacker, 3rd eXPS Production Stacker, Xerox Tape Binder, GBC Advances Punch Plus, 2nd DS3500 Finishing Transport Module	\$2,280	SOW-4861						PIM510	INM510

Implementation Services		Suggested Start-Up Professional Services	Note: these products require Analyst engagement every time to determine the correct level of Professional Services Required. A quote and custom SOW is required.				
Customer Care Half Day Package - Enhanced Services	N / A	\$1,100-\$2,199	SOW-4888		N / A	INM477, INM471, INM472, INM475	

Footnotes and Terms and Conditions

- 1) Colour Consulting can be added on top of the Start Up Professional Services for all Colour Products. In this case, there should be an SOW for the Start Up Professional Services for the Equipment being sold plus the SOW for the Colour Consulting package that is being sold. The total dollar amount for both packages must match the dollar amount in the NAP.
- 2) More than one SOW may be handed in with the order if there are multiple products sold on the SOW. Edit each product separately.
- 3) Customized Professional Services may be sold on a product that does not have Start Up Professional Services on it. Edit according to the Customized Professional Services in the Edit Grid.
- 4) For Customized Professional Services, there must be 3 documents included with the order. The appendix TC4899, Professional Services Quote, and the Custom SOW with Analyst and Customer Signature.
- 5) Office Enhanced Professional Services Packages may be sold on top of Equipment that does not have Start Up Professional Services. Refer to the Edit Grid for further information.
- 6) Any product/software which has Start Up Professional Services on it, the product cannot be sold without the Start Up Professional Services.
- 7) Any product that is not currently on the SEG that is not listed here but did have Professional Services on it, must obtain a Customized Quote and Customized SOW.
- 8) All products which have either Start Up Professional Services or Suggested Start Up Professional Services listed in the SEG cannot be sold without Professional Services on them.

Supplier name here:

PREREQUISITES & DEFINITIONS

MSRP - Is defined as the product sales price list published in some form by the manufacturer or publisher of a product and available to and recognized by the trade.

PRICING - All quotes include shipping and delivery (*All products*) and installation (*All equipment*).

Additional Discounts tab

A). List other goods and services available to the University of California (column A)

B). Add a brief description and your corresponding discount offered (Item listed in column A) along with the foundation of your discount.

C). Add rows as needed.

Sourcwell

03.03.2021

Intelligent Workplace Services (IWS) Price List U.S. ONLY PRICING

Category	Type	Offering Component / Product Code	Offering Description	Price Type	List Price	Sourcwell Contract Price	Minimum Discount Offered (%)	Comments
<p>XEROX Intelligent Workplace Services (IWS) is a comprehensive print and document management service addressing today's regulatory and competitive pressures through a unified approach that drives agile workflow, employee productivity and customer satisfaction enhancement. Within the service portfolio there are 6 key capabilities that address:</p> <p>Workplace Assessment and Optimization: Turning client data and analytical reporting into actionable transformation that optimizes productivity and the integration of workplace technology</p> <p>Smart Fleet Management: Supporting the changing IT infrastructure and the needs of the virtual worker using cloud-based applications and services; all underpinned by a comprehensive device management program</p> <p>Content and Capture: Enabling document scanning and conversion from the mobile device, web browser or MFP to extract data and streamline business processes</p> <p>Secure Print Management: Furthering client needs for regulatory compliance and to safeguard against security breaches while addressing the demands of the mobile employee to work and print anywhere, at anytime</p> <p>Workflow Automation: Streamlining processes and improving cycle times by digitizing and automating complex business workflows. As a result, organizations can boost productivity, improve security and better serve their customers</p> <p>Content Management: Delivering a complete digital document management environment made available on premise or in the cloud. We provide a better way to manage paper and digital content from creation to retention to transformation, with content collaboration capabilities to drive enhanced user productivity</p>								
Smart Fleet Management (SFM)	Xerox Print Services (XPS)	Xerox Print Service (XPS) Base	XPS is a small-to-medium sized business solution that includes: - Tool: Xerox Device Agent (XDA) - Device Status Monitoring and Device Discovery - Auto Meter Submission and Supplies Replenishment - Client Portal - Standard Reporting (5 pre-defined reports) - Reactive Break Fix - General Helpdesk (1-800, non-dedicated) - Move/Add/Change/Dispose asset management	MONTHLY MINIMUM	\$550.00	\$500.00	10%	Monthly billing commitment of \$500 required.
Smart Fleet Management (SFM)	Xerox Print Services (XPS)	Black/White Networked Laser Non-Xerox devices	Black and White printed impressions for networked laser printers	PRICE PER IMPRESSION	\$0.0171	\$0.0155	10%	Xerox Print Service Base required.
Smart Fleet Management (SFM)	Xerox Print Services (XPS)	Color Networked Laser Non-Xerox devices	Color printed impressions for networked laser printers.	PRICE PER IMPRESSION	\$0.149	\$0.135	10%	Xerox Print Service Base required.
Smart Fleet Management (SFM)	Xerox Print Services (XPS)	Black/White Non-Networked devices	Black and White Laser printers that are directly connected to a computing device (PC).	MONTHLY PRICE PER DEVICE	\$27.50	\$25.00	10%	Xerox Print Service Base required.
Smart Fleet Management (SFM)	Xerox Print Services (XPS)	XPS Color Non-Networked devices	Color Laser printers that are directly connected to a computing device (PC).	MONTHLY PRICE PER DEVICE	\$49.50	\$45.00	10%	Xerox Print Service Base required.
Smart Fleet Management (SFM)	Xerox Print Services (XPS)	Xerox Phasers and Xerox MFDs	The additional monthly cost for Management services to be added to Xerox MFP devices purchased off of the Sourcwell contract.	MONTHLY PRICE PER DEVICE	\$11.00	\$10.00	10%	Xerox Print Service Base required.
Smart Fleet Management (SFM)	EPS	Xerox Enterprise Print Services (EPS) BASE	EPS is an enterprise-focused print management solution that includes: - Tool: Xerox Device Manager (XDM) and Xerox Services Manager (XSM) - Proactive Device Status Monitoring and Device Discovery - Proactive Auto Meter Submission and Supplies Replenishment - Expanded Client Portals (Xerox Service Portal, Service Performance Dashboard) - Enhanced Reporting (Monthly reporting, quarterly business reviews, customized requests) - Proactive Break Fix and ticket tracking - Dedicated Helpdesk - Move/Add/Change/Dispose asset management Xerox Managed Print Services for NETWORKED printers service is an optional component under the EPS Services offer from Xerox to support your NETWORKED Xerox and non-Xerox A4 printer fleet. Includes Consumables and Technical service (Break-Fix Management) for Xerox devices and non-Xerox printers. Xerox EPS Base is a required. Xerox Managed Print Services for LOCALLY CONNECTED LASER printers is an optional component under the EPS Services offer from Xerox. Xerox Managed Print Services is a set of deliverables to support your NON-networked Xerox and non-Xerox A4 printer fleet. Includes Help Desk support, Managing supplies, Asset tracking pertaining to Move, Add, Change, and Dispose activities done by the customer. Technical service (Break-Fix Management) for Xerox devices and non-Xerox printers.	MONTHLY PRICE PER DEVICE	\$13.00	\$11.75	10%	Enterprise Print Services (EPS). EPS is a more advanced offering that is designed to support larger enterprise fleets and offers greater flexibility with respect to pricing options and contract terms. EPS also provides additional services offerings related to Managed Print such as on-site DocuCare Associates, Xerox Print Awareness Tool, etc. EPS can be offered on a fixed price basis or a cost per page basis.
Smart Fleet Management (SFM)	EPS - Optional	EPS for NETWORKED Printers	Xerox Managed Print Services for NETWORKED printers service is an optional component under the EPS Services offer from Xerox to support your NETWORKED Xerox and non-Xerox A4 printer fleet. Includes Consumables and Technical service (Break-Fix Management) for Xerox devices and non-Xerox printers. Xerox EPS Base is a required. Xerox Managed Print Services for LOCALLY CONNECTED LASER printers is an optional component under the EPS Services offer from Xerox. Xerox Managed Print Services is a set of deliverables to support your NON-networked Xerox and non-Xerox A4 printer fleet. Includes Help Desk support, Managing supplies, Asset tracking pertaining to Move, Add, Change, and Dispose activities done by the customer. Technical service (Break-Fix Management) for Xerox devices and non-Xerox printers.	PRICE PER IMPRESSION	\$0.1480 Color \$0.0385 Black/White	\$0.1350 Color page \$0.035 Black/White	10%	Enterprise Print Services (EPS) BASE offering required.
Smart Fleet Management (SFM)	EPS - Optional	EPS for Non-Networked LASER Printers	Xerox Managed Print Services for LOCALLY CONNECTED LASER printers is an optional component under the EPS Services offer from Xerox. Xerox Managed Print Services is a set of deliverables to support your NON-networked Xerox and non-Xerox A4 printer fleet. Includes Help Desk support, Managing supplies, Asset tracking pertaining to Move, Add, Change, and Dispose activities done by the customer. Technical service (Break-Fix Management) for Xerox devices and non-Xerox printers.	MONTHLY PRICE PER DEVICE	\$50.00 Color \$29.00 Black/White	\$46.00 Color \$26.00 Black/White	10%	Enterprise Print Services (EPS) BASE offering required.
Workplace Assessment and Optimization	EPS - Optional	Optimization of the Print Environment	Price Per Device, One-Time Charge. Optional EPS Component. Includes Asset Mapping, End-User Survey, Detailed Recommendation/Future State Design, Analysis and Plan Design. Service price based on an example of 300 assets in three different locations, assuming each site has more than 20 devices. Actual pricing will be determined on a per project basis, not to exceed this amount unless scope is greater than that stated above. Xerox will utilize EXISTING (On-site Support / DocuCare Required) resources to perform the inventory at the client's location. On-site Support / DocuCare Required.	PER DEVICE PER EVENT	\$71.00	\$64.35	10%	Enterprise Print Services (EPS) BASE offering required.
Smart Fleet Management (SFM)	EPS - Optional	Xerox Consulting Services	Xerox Consulting Services are optional Xerox EPS Services components. Xerox Consulting Services provide two levels of support. Sr. Consultant Level – This is to provide senior, strategic and/or management level services associated with delivery of Managed Print Solutions. These include project management, transition management, change management, implementation management and services management. Consultant Level – This is to provide first line services including data collection, transition services, asset coordination, and implementation execution. On-site Support / DocuCare is an optional component under the EPS Services offer from Xerox. Onsite first point of contact for Help Desk issues, Download and install printer drivers on end-user equipment, Perform printer mapping to PC as required, Escalate printer network issues to appropriate resource, Perform Advanced Customer Training (ACT) or DocuCare maintenance and diagnosis functions, Manage and maintain on-site parts inventory using PMA, Ensure SLAs are adhered to per SOW, Physical device management and control, Device Configuration (Enter IP address, scanning templates, User access levels, Scan to File/Email, etc.), Monitor/apply current patches, Non-Xerox device management as required, Perform remote device monitoring and remote solve (Xerox Device Management), Identify and promote Xerox Office solutions, may also include Provide leadership, coaching & feedback to help drive successful results to meet operational metrics and account SLA's and could include being responsible for the overall delivery of contracted services at client site. The specific role/responsibility and pricing will vary depending on requirements of client contract. Onsite Xerox associate dedicated to client support for fleet of 125 print devices. Price per Associate is presented as a 'Not to Exceed' pricing. Actual pricing will depend on contracted responsibilities. Xerox Services Portal is an optional Xerox EPS Services component. Onsite Xerox associate dedicated to client support for fleet of 125 print devices. Price per Associate is presented as a 'Not to Exceed' pricing. Actual pricing will depend on contracted responsibilities. The Xerox Services Portal is a secured customer web portal that acts as a primary website for organizations with the Xerox Managed Services program. It presents customer facing pages to provide customers with a single place for all of their Managed Document Output Service needs including, but not limited to Submit and view Help Desk incidents for service or supplies; Read equipment documentation and How Tos; troubleshooting guides; Participate in surveys; view operational reports as csv, xml, pdf or excel formatted documents and Submit tdf-kt-dt.	NOT-TO-EXCEED PRICE PER HOUR	\$165 - Sr. Consultant \$94 - Consultant	\$150 - Sr. Consultant \$85 - Consultant	10%	Enterprise Print Services (EPS) BASE offering required.
Smart Fleet Management (SFM)	EPS - Optional	On-site Support / DocuCare	On-site Support / DocuCare is an optional component under the EPS Services offer from Xerox. Onsite first point of contact for Help Desk issues, Download and install printer drivers on end-user equipment, Perform printer mapping to PC as required, Escalate printer network issues to appropriate resource, Perform Advanced Customer Training (ACT) or DocuCare maintenance and diagnosis functions, Manage and maintain on-site parts inventory using PMA, Ensure SLAs are adhered to per SOW, Physical device management and control, Device Configuration (Enter IP address, scanning templates, User access levels, Scan to File/Email, etc.), Monitor/apply current patches, Non-Xerox device management as required, Perform remote device monitoring and remote solve (Xerox Device Management), Identify and promote Xerox Office solutions, may also include Provide leadership, coaching & feedback to help drive successful results to meet operational metrics and account SLA's and could include being responsible for the overall delivery of contracted services at client site. The specific role/responsibility and pricing will vary depending on requirements of client contract. Onsite Xerox associate dedicated to client support for fleet of 125 print devices. Price per Associate is presented as a 'Not to Exceed' pricing. Actual pricing will depend on contracted responsibilities. Xerox Services Portal is an optional Xerox EPS Services component. Onsite Xerox associate dedicated to client support for fleet of 125 print devices. Price per Associate is presented as a 'Not to Exceed' pricing. Actual pricing will depend on contracted responsibilities. The Xerox Services Portal is a secured customer web portal that acts as a primary website for organizations with the Xerox Managed Services program. It presents customer facing pages to provide customers with a single place for all of their Managed Document Output Service needs including, but not limited to Submit and view Help Desk incidents for service or supplies; Read equipment documentation and How Tos; troubleshooting guides; Participate in surveys; view operational reports as csv, xml, pdf or excel formatted documents and Submit tdf-kt-dt.	NOT-TO-EXCEED MONTHLY PRICE PER ASSOCIATE	\$7,150.00	\$6,500.00	10%	Enterprise Print Services (EPS) BASE offering required.
Smart Fleet Management (SFM)	EPS - Optional	Xerox Services Portal	Xerox Services Portal is an optional Xerox EPS Services component. Onsite Xerox associate dedicated to client support for fleet of 125 print devices. Price per Associate is presented as a 'Not to Exceed' pricing. Actual pricing will depend on contracted responsibilities. The Xerox Services Portal is a secured customer web portal that acts as a primary website for organizations with the Xerox Managed Services program. It presents customer facing pages to provide customers with a single place for all of their Managed Document Output Service needs including, but not limited to Submit and view Help Desk incidents for service or supplies; Read equipment documentation and How Tos; troubleshooting guides; Participate in surveys; view operational reports as csv, xml, pdf or excel formatted documents and Submit tdf-kt-dt.	NOT-TO-EXCEED MONTHLY PRICE PER DEVICE	\$4.16	\$4.00	4%	Enterprise Print Services (EPS) BASE offering required.
Smart Fleet Management (SFM)	EPS - Optional	Enhanced Device Implementation and Pre Configuration	Enhanced setup, delivery, and installation that includes pre-configuration of equipment to standard configurations prior to installation. Also includes device certification (One device per model family) at a single site.	NOT-TO-EXCEED MONTHLY PRICE PER DEVICE	\$16.20	\$15.00	8%	Enterprise Print Services (EPS) BASE offering required.
Smart Fleet Management (SFM)	EPS - Optional	Enhanced Operations and Service Delivery Management	Operational resource that provides day-to-day escalation management and ongoing reporting, trend analysis, and operational business reviews.	NOT-TO-EXCEED MONTHLY PRICE PER	\$25.00	\$25.00	0%	Enterprise Print Services (EPS) BASE offering required. Minimum of \$500 charge per month.

Smart Fleet Management (SFM)	Sustainability - Optional	Xerox Print Awareness Tool	Sustainability tool that uses "Gamification" to show users how their print impacts the environment and cost to the company. Print points can be allocated and utilized each month to minimize unnecessary print and drive better print behavior.	NOT-TO-EXCEED MONTHLY PRICE PER USER	\$2.36	\$2.25	5%	Enterprise Print Services (EPS) BASE offering required.
Secure Print Management	EPS - Optional	Xerox Print Security Audit Service (XPSAS)	Per XDM Server, Per Model Family, Billed Annually. Xerox Print Security Audit Service (XPSAS) is a comprehensive device security solution that incorporates risk mitigation services into an automated software tool. XPSAS brings automated remote configuration to device security. Xerox Print Security Audit Service automates setting device configurations remotely, monitors for compliance and remediates any violators in 3 key areas – firmware upgrades, password management and device settings configuration and management. Automation enables installation and delivery teams to reduce errors, save time and provide higher security levels to clients. Teams can demonstrate alignment to compliance standards using interactive dashboards – a unique advantage that comes only with Xerox. This requires access to Xerox Device Manager (XDM), Xerox Proactive Management Services for NETWORKED Printers is required. Per XDM Server, Per Model Family, Billed Annually. Unique passwords for each device are available as an advanced option. Unique passwords for each device are updated per client security requirements. • The complexity is not in the management of the passwords, but in the management of the passwords when they are required for service use (break-fix, remote login, firmware updates, etc.). • Assumptions: -An initial password policy creation and testing activity. -Subsequent password policy changes once per quarter. • The cost to utilize this function in normal operations (ex. password lookup as needed for service technician) • Xerox provides support for policy change management enabling ongoing client testing of policy configuration updates.	ANNUAL PRICE PER MODEL FAMILY	\$3,000.00	\$2,700.00	10%	Enterprise Print Services (EPS) BASE offering required.
Secure Print Management	EPS - Optional	XPSAS Advanced: Password management – Device-Specific Passwords	This option includes quarterly reviews of configuration policies to ensure they are up to date with client's security requirements). • Includes client consulting to review and update the configuration policy document. • Includes settings in the policy beyond the core 19 XPSAS setting groups. This requires access to XDM and Xerox Print Security Audit Service (XPSAS) Per XDM Server, Per Model Family, Billed Annually. Xerox provides support for firmware policy change management enabling ongoing client testing of device firmware.	ANNUAL PRICE PER MODEL FAMILY	\$280.00	\$254.00	10%	Enterprise Print Services (EPS) BASE offering required.
Secure Print Management	EPS - Optional	XPSAS Advanced: Continuous Improvement	When a new major firmware version is released, the client will be made aware of the update and will decide with the account team if the firmware policy should be updated (i.e. use the new firmware) • The firmware planning process will be used to identify target firmware levels, devices to be updated, determine upgrade schedule, develop validation plan, and gain customer approval. Per XDM Server, Billed Annually. Quarterly customized report presentation with historical trend analysis, identification of open issues based on detailed analysis, and actions to close open issues. • Includes multiple XDM instances in a single report • Includes historical data for trend analysis and month over month views • XDM database will be collected each reporting period and sent to the reporting team • The reporting team will send back the customer reports, which need to be presented to the client. This requires access to XDM and Xerox Print Security Xerox Workplace Suite (XWS) is a print management solution that delivers authentication, accounting and cost control, print rules, content security and mobile device workflows. XWS is installed On-PREMISE for on a server behind your firewall for a private, secure on-site deployment, the flexible modular approach allows you to license the features that fit your business needs, regardless of the number of devices you have.	ANNUAL PRICE PER MODEL FAMILY	\$280.00	\$254.00	10%	Enterprise Print Services (EPS) BASE offering required.
Secure Print Management	EPS - Optional	XPSAS Advanced: Reports	single report • Includes historical data for trend analysis and month over month views • XDM database will be collected each reporting period and sent to the reporting team • The reporting team will send back the customer reports, which need to be presented to the client. This requires access to XDM and Xerox Print Security Xerox Workplace Suite (XWS) is a print management solution that delivers authentication, accounting and cost control, print rules, content security and mobile device workflows. XWS is installed On-PREMISE for on a server behind your firewall for a private, secure on-site deployment, the flexible modular approach allows you to license the features that fit your business needs, regardless of the number of devices you have.	ANNUAL PRICE PER MODEL FAMILY	\$2,228.00	\$2,025.00	10%	Enterprise Print Services (EPS) BASE offering required.
Secure Print Management	EPS - Optional	Xerox Workplace Suite	Xerox Workplace Suite (XWS) is a print management solution that delivers authentication, accounting and cost control, print rules, content security and mobile device workflows. XWS is installed On-PREMISE for on a server behind your firewall for a private, secure on-site deployment, the flexible modular approach allows you to license the features that fit your business needs, regardless of the number of devices you have.	NOT-TO-EXCEED MONTHLY PRICE PER DEVICE	\$10.00	\$10.00	0%	Enterprise Print Services (EPS) BASE offering required.
Secure Print Management	EPS - Optional	Xerox Workplace Cloud	Xerox Workplace Cloud (XWC) is the cloud version of XWS that offers the same print management solutions to deliver authentication, accounting and cost control, print rules, content security and mobile device workflows in a secure, hosted cloud that is managed by Xerox.	NOT-TO-EXCEED MONTHLY PRICE PER DEVICE	\$8.00	\$8.00	0%	Enterprise Print Services (EPS) BASE offering required.
Secure Print Management	EPS - Optional	Xerox Virtual Print Management Service	Xerox Virtual Print Management is built on the XWC platform and ADDS the benefits of a serverless print environment to more efficiently manage print in the cloud. Eliminate costly print servers and enable cloud print that's trackable, chargeable, and more convenient for end-users.	NOT-TO-EXCEED MONTHLY PRICE PER DEVICE	\$13.65	\$13.00	5%	Enterprise Print Services (EPS) BASE offering required.
Capture, Workflow, and Content Management	Software - Optional	DOCUSHARE EDUCATN	DOCUSHARE EDUCATION	NOT-TO-EXCEED LIST PRICE	\$2,000.00	\$2,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	DOCUSHARE ENTERPR	DOCUSHARE ENTERPRISE CONTENT MANAGEMENT. Enable digital transformation with workflow and electronic storage, sharing, and management of documents.	NOT-TO-EXCEED LIST PRICE	\$20,000.00	\$20,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	DOCUSHARE EXPRESS	DOCUSHARE EXPRESS	NOT-TO-EXCEED LIST PRICE	\$1,500.00	\$1,500.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	COLLBRANDCOLLBR	STANDARD	NOT-TO-EXCEED LIST PRICE	\$3,000.00	\$3,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	FLEX20-CU100	Flex Concurrent User - 100 Users - 200 GB	NOT-TO-EXCEED LIST PRICE	\$7,000.00	\$7,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	FLEX20-CU200	Flex Concurrent User - 200 Users - 200 GB	NOT-TO-EXCEED LIST PRICE	\$12,000.00	\$12,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	FLEX20-CU25	Flex Concurrent User - 25 Users - 200 GB	NOT-TO-EXCEED LIST PRICE	\$2,250.00	\$2,250.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	FLEX20-CU50	Flex Concurrent User - 50 Users - 200 GB	NOT-TO-EXCEED LIST PRICE	\$4,000.00	\$4,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	FLEX20-NU-100GB	Flex Named User - 10 Users - 100 GB	NOT-TO-EXCEED LIST PRICE	\$683.33	\$683.33	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	FLEX20-NU-20GB	Flex Named User - 5 Users - 20 GB	NOT-TO-EXCEED LIST PRICE	\$205.00	\$205.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	FLEX20-NU-250GB	Flex Named User - 20 Users - 250 GB	NOT-TO-EXCEED LIST PRICE	\$1,165.83	\$1,165.83	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	FLEX20-NU-50GB	Flex Named User - 10 Users - 50 GB	NOT-TO-EXCEED LIST PRICE	\$490.00	\$490.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	FLEX-CONN-QBO	DocuShare Connector for QuickBooks Online	NOT-TO-EXCEED LIST PRICE	\$375.00	\$375.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	FLEX-CONN-SFDC	DocuShare Connector for Salesforce	NOT-TO-EXCEED LIST PRICE	\$375.00	\$375.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	FLEX-CU-ADD	Single Concurrent User Add	NOT-TO-EXCEED LIST PRICE	\$100.00	\$100.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	ABBY-FIXED-12M	ABBY FlexiCapture Fixed-Format w/1,200,000 PPY	NOT-TO-EXCEED LIST PRICE	\$18,000.00	\$18,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	ABBY-FIXED-120K	ABBY FlexiCapture Fixed-Format w/120,000 PPY	NOT-TO-EXCEED LIST PRICE	\$7,500.00	\$7,500.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	ABBY-FIXED-300K	ABBY FlexiCapture Fixed-Format w/300,000 PPY	NOT-TO-EXCEED LIST PRICE	\$12,000.00	\$12,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	ABBY-FIXED-600K	ABBY FlexiCapture Fixed-Format w/600,000 PPY	NOT-TO-EXCEED LIST PRICE	\$14,000.00	\$14,000.00	0%	Final pricing based on customized configuration with applicable solution components.

Capture, Workflow, and Content Management	Software - Optional	ABBY-FULL-1.2M	ABBY FlexiCapture Full w/ 1.2 Million PPY	NOT-TO-EXCEED LIST PRICE	\$56,000.00	\$56,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	ABBY-FULL-300K	ABBY FlexiCapture Full w/ 300,000 PPY	EXCEED LIST PRICE	\$24,000.00	\$24,000.00	0%	pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	CLD-1000-TIER4	1000 Additional Users Tier 4	NOT-TO-EXCEED LIST PRICE	\$20,000.00	\$20,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	CLD-5-TIER1	5 Additional Users Tier 1	NOT-TO-EXCEED LIST PRICE	\$200.00	\$200.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	CLD-5-TIER2	5 Additional Users Tier 2	EXCEED LIST PRICE	\$175.00	\$175.00	0%	pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	CLD-5-TIER3	5 Additional Users Tier 3	NOT-TO-EXCEED LIST PRICE	\$125.00	\$125.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	CLD-5-TIER4	5 Additional Users Tier 4	NOT-TO-EXCEED LIST PRICE	\$100.00	\$100.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	CLD-50-TIER2	50 Additional Users Tier 2	NOT-TO-EXCEED LIST PRICE	\$1,750.00	\$1,750.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	DS-DT-REMOTE-INST	Basic Remote Installation	EXCEED LIST PRICE	\$2,000.00	\$2,000.00	0%	pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	DS-STG-FAILOVER	Incremental Server License for DS	NOT-TO-EXCEED LIST PRICE	\$6,000.00	\$6,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	DS-TUNE-UP	System Tune-Up	NOT-TO-EXCEED LIST PRICE	\$12,250.00	\$12,250.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	DS7-SMB	SMB Server Bundle v7.0	NOT-TO-EXCEED LIST PRICE	\$9,000.00	\$9,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	DSFN-AS	DocuShare Partner Network Annual Subscription	EXCEED LIST PRICE	\$1,995.00	\$1,995.00	0%	pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	EDU-CONT-RULE-ENA	Content Rule Enablement for Education Servers w/10 CPX CALs	NOT-TO-EXCEED LIST PRICE	\$3,000.00	\$3,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	EDU-CPX-CAL-50	50 Instructor CALs	NOT-TO-EXCEED LIST PRICE	\$10,000.00	\$10,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	KB8	EDU-DS 1000 USER	NOT-TO-EXCEED LIST PRICE	\$15,000.00	\$15,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	KX0	EDU-DS 100USER CAL	NOT-TO-EXCEED LIST PRICE	\$3,000.00	\$3,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	UA4	EDU-DS 10 USER CAL	NOT-TO-EXCEED LIST PRICE	\$1,000.00	\$1,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	UA5	EDU-DS500 USER CAL	NOT-TO-EXCEED LIST PRICE	\$10,000.00	\$10,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	UA6	EDU-DS5000USER CAL	NOT-TO-EXCEED LIST PRICE	\$75,000.00	\$75,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	EA9	ADLT EDU SERVER	NOT-TO-EXCEED LIST PRICE	\$5,000.00	\$5,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	EB1	QUICKSEARCH UI	NOT-TO-EXCEED LIST PRICE	\$2,000.00	\$2,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	EB3	SERVER EXPANSN KIT	NOT-TO-EXCEED LIST PRICE	\$13,000.00	\$13,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	EB4	EFORMS ENBLE EDU	NOT-TO-EXCEED LIST PRICE	\$10,000.00	\$10,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	F0X	CK4DS 10 MFP	NOT-TO-EXCEED LIST PRICE	\$1,800.00	\$1,800.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	F1X	CK4DS 100 MFP	NOT-TO-EXCEED LIST PRICE	\$17,000.00	\$17,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	F3X	CK4DS 500 MFP	NOT-TO-EXCEED LIST PRICE	\$80,000.00	\$80,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	F8B	CK4DS 1 MFP	NOT-TO-EXCEED LIST PRICE	\$200.00	\$200.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	F9B	CK4DS 5 MFP	NOT-TO-EXCEED LIST PRICE	\$950.00	\$950.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	KB5	CPX INSTR 50 USR	NOT-TO-EXCEED LIST PRICE	\$10,000.00	\$10,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	KB6	CPX INSTR 500USR	NOT-TO-EXCEED LIST PRICE	\$40,000.00	\$40,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	MA4	EDU READONLY 10USR	NOT-TO-EXCEED LIST PRICE	\$1,000.00	\$1,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	MA5	EDU READONLY100USR	NOT-TO-EXCEED LIST PRICE	\$5,000.00	\$5,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	UA8	EDUCNTRULEMGR10CPX	NOT-TO-EXCEED LIST PRICE	\$3,000.00	\$3,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	VB4	EDUREAD5000USERSCAL	NOT-TO-EXCEED LIST PRICE	\$25,000.00	\$25,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	3AT	APP CONNECTOR	NOT-TO-EXCEED LIST PRICE	\$5,000.00	\$5,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	6AY	CONTENT RULES MGR	NOT-TO-EXCEED LIST PRICE	\$7,500.00	\$7,500.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	DB9	DS V6.6 10 USER CL	NOT-TO-EXCEED LIST PRICE	\$1,500.00	\$1,500.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	DX0	DS V6.6 100 USER	NOT-TO-EXCEED LIST PRICE	\$12,500.00	\$12,500.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	DX7	CONTNT ENCRYPT ENB	NOT-TO-EXCEED LIST PRICE	\$7,500.00	\$7,500.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	EA0	DCSHR ARCHIVE SVR	NOT-TO-EXCEED LIST PRICE	\$7,500.00	\$7,500.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	EA2	DS SVR LIC STAGING	NOT-TO-EXCEED LIST PRICE	\$6,000.00	\$6,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	EA3	DCSHARE EFRMS ENBL	NOT-TO-EXCEED LIST PRICE	\$13,000.00	\$13,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	EA7	CPX CAL 10-USER	NOT-TO-EXCEED LIST PRICE	\$5,000.00	\$5,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	EB0	DOCUSHARE 6.6 OCR	NOT-TO-EXCEED LIST PRICE	\$4,000.00	\$4,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	EB2	RECORDS MGNT	NOT-TO-EXCEED LIST PRICE	\$10,000.00	\$10,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	KB0	PUBLIC WEB ACCESS	NOT-TO-EXCEED LIST PRICE	\$20,000.00	\$20,000.00	0%	Final pricing based on customized configuration with applicable solution components.

Capture, Workflow, and Content Management	Software - Optional	_ KB1	READONLY CAL 10USR	NOT-TO-EXCEED LIST PRICE	\$750.00	\$750.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	_ KB2	READONLY CAL100USR	NOT-TO-EXCEED LIST PRICE	\$5,000.00	\$5,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	_ KB3	EFORMS AUTH STUDIO	NOT-TO-EXCEED LIST PRICE	\$3,000.00	\$3,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	_ KB4	DS CAL RECORDS MGT	NOT-TO-EXCEED LIST PRICE	\$5,500.00	\$5,500.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	_ KX1	ABYY FLXCPFUL300K	NOT-TO-EXCEED LIST PRICE	\$24,000.00	\$24,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	_ KX2	ABYY FLXCPFUL600K	NOT-TO-EXCEED LIST PRICE	\$36,000.00	\$36,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	_ KX3	ABYY FLXCPFUL1.2M	NOT-TO-EXCEED LIST PRICE	\$56,000.00	\$56,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	_ KX4	ABYY FLXCPFXD300K	NOT-TO-EXCEED LIST PRICE	\$12,000.00	\$12,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	_ KX5	ABYY FLXCPFUL60K	NOT-TO-EXCEED LIST PRICE	\$9,000.00	\$9,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	_ KX7	RECOG SVR 100K PPY	NOT-TO-EXCEED LIST PRICE	\$2,000.00	\$2,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	_ UA7	GUEST CAL 20 USER	NOT-TO-EXCEED LIST PRICE	\$3,000.00	\$3,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	_ UA9	ABYYFLXCPFXD120K	NOT-TO-EXCEED LIST PRICE	\$7,500.00	\$7,500.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	_ UB0	ABYYFLXCPFXD600K	NOT-TO-EXCEED LIST PRICE	\$14,000.00	\$14,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	_ VA0	ABYYFLXCPFXD1.2M	NOT-TO-EXCEED LIST PRICE	\$18,000.00	\$18,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	_ VA4	ABYYRECOGSVR300K	NOT-TO-EXCEED LIST PRICE	\$3,000.00	\$3,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	_ VA5	ABYYRECOGSVR500K	NOT-TO-EXCEED LIST PRICE	\$4,300.00	\$4,300.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	_ VA6	ABYYRECOGSVR1M	NOT-TO-EXCEED LIST PRICE	\$7,500.00	\$7,500.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	_ VA7	ABYYRECOGSVRNOLMT	NOT-TO-EXCEED LIST PRICE	\$12,000.00	\$12,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	_ DX8	CNT RLS MNGR 10CPX	NOT-TO-EXCEED LIST PRICE	\$7,500.00	\$7,500.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	_ DX9	DOC LIFE CYCLE	NOT-TO-EXCEED LIST PRICE	\$5,000.00	\$5,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	_ EA1	DCSHR FEDERTN 1SVR	NOT-TO-EXCEED LIST PRICE	\$1,000.00	\$1,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	_ EA4	EMAIL AGENT	NOT-TO-EXCEED LIST PRICE	\$2,000.00	\$2,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	_ EA5	CUSTOM WORKFLOWS	NOT-TO-EXCEED LIST PRICE	\$5,000.00	\$5,000.00	0%	Final pricing based on customized configuration with applicable solution components.
Capture, Workflow, and Content Management	Software - Optional	_ EA6	PARTNTD CNT STRGE	NOT-TO-EXCEED LIST PRICE	\$5,000.00	\$5,000.00	0%	Final pricing based on customized configuration with applicable solution components.

Sourcewell

Xerox App Gallery Enterprise Price List for IWS Customers

3/3/2021

App

Xerox Translate & Print

Connect for Concur

Connect for DocuSign

Connect for Exchange Online

Connect for NetSuite

Connect for Sage Accounting

Connect for Sage Intacct

Connect for Salesforce

Connect for SignNow

Connect 2.0 for Box

Connect 2.0 for Dropbox**

Connect for Google Drive

Connect for OneDrive

Connect for Microsoft 365

Connect for Evernote

Connect for RMail

Connect for Blackboard

Connect for Moodle

Connect for Remark Test Grading

Xerox Proofreader

Xerox Audio Documents

Xerox Note Converter

Connect for Clio

Connect for iManage

Xerox Auto Redaction

Forms Manager

****Connect for Dropbox is currently unavailable as it is undergoing software fixes. It is slated to be available again in early 2021.**

NOTE: Custom quote (Added charge) required if Xerox Professional Services is utilized to install and deploy app(s)

Description

Provides instant, machine translations via your Xerox multifunction printer (MFP). Simply scan the document and receive a translation print in one of 44 languages.

Connector app linking users directly to the Concur service from the Xerox Multifunction Printer to streamline the expense reporting process. Scan multiple receipts at once then preview the scan before submit
Connector app linking users directly to the DocuSign service from the Xerox Multifunction Printer to help eliminate approval bottlenecks, speed up your paper processes, and keep essential agreements movin
Quickly digitize hard-copy documents at your Xerox ConnectKey enabled multifunction printer. Easily select recipients from the global or personal address book and send the scanned document as an attachment
Connector app linking users directly to the NetSuite service from the Xerox Multifunction Printer help optimize how you work with documents. Whether capturing hardcopy documents for human resources or
Connector app linking users directly to the Sage Accounting service from the Xerox Multifunction Printer to alleviate the manual processing, multiple steps, and errors that can slow you down. Make it easier to
Connector app linking users directly to the Sage Intacct service from the Xerox Multifunction Printer to alleviate the manual processing, multiple steps, and errors that can slow you down. Make it easier than e
Connector app linking users directly to the Salesforce platform from the Xerox Multifunction Printer. Reduce the need to manually enter data into your CRM by instantly digitizing and organizing your most imp
Connector app linking users directly to the SignNow service from the Xerox Multifunction Printer. Helps eliminate approval bottlenecks, speed up your e-signature processes, and keep essential agreements m
Connect 2.0 for Box® is a Xerox® connector app to the Box® cloud storage service. Use this app to easily print from or scan to an individual or shared Box® account. As more organizations and workers are leverage
Connect 2.0 for Drobox is a Xerox® connector app to the Dropbox™ cloud storage service. Use this app to easily print from or scan to an individual or shared Dropbox™ account. As more organizations and wo

The Xerox Connect for Google Drive™ app makes it safe and intuitive to digitize documents. With this app and your ConnectKey®-enabled device, easily print from or scan to an individual or shared Google Drive
The Xerox Connect for Microsoft® OneDrive app makes it safe and intuitive to digitize documents. With this app and your ConnectKey®-enabled device, easily print from or scan to an individual or shared Micro
The Xerox Connect for Microsoft® 365 app makes it safe and intuitive to digitize documents. With this app and your ConnectKey®-enabled device, easily print from or scan to an individual or shared Microsoft®
With the Xerox® Connect for Evernote on your Xerox® ConnectKey® Technology-enabled multifunction printer (MFP), you can securely scan and print directly to and from your Evernote account. Storing and sh
For customers needing a comprehensive and secure email solution, the RMail® service delivers HIPAA and GDPR compliant security integrated with the popular email systems. The Xerox® Connect for RMail A
Connect for Blackboard is a Xerox® connector app to Blackboard Learn™, the popular learning management system for higher education. Teachers and students can accelerate collaboration and simplify the pr
The Xerox Connect App for Moodle helps by easily digitizing hardcopy documents. Conveniently authenticate at the printer once and access a Moodle account, browse a Moodle folder structure, and upload co
Connect for Remark Test Grading is a Xerox® connector app to Gravic's powerful cloud-based test grading service. Now teachers can spend less time grading and more time teaching. Teachers can access the R

Xerox Proofreader Service gives users instant access to a powerful tool that checks for spelling, grammar, style, and plagiarism right from the MFP. A report with suggested corrections can be printed and/or e Xerox®

Audio Documents app allows users to transform hardcopy documents into MP3 files. A link with the MP3 file is sent to the recipient's email for on-the-go access. In one easy scan, unleash new levels of

With Xerox® Note Converter and your Xerox® Connect Key enabled device, quickly convert your notes into an MS Word document or text file sent to you digitally. Easily edit and share your notes with everyone
With Xerox® Connect App for Clio, extend the reach of Clio's leading cloud-based software for legal practice management. Quickly digitize hard-copy case files and other legal documents at your multifunction
With Xerox® Connect App for iManage, optimize the power of iManage, a robust document and email management software for law firms, corporate legal departments, and professional services firms. Use the

Xerox® Auto-Redaction takes advantage of cutting-edge AI technology in Google's Data Loss Prevention (DLP) software, that allows for you to select preset Personally Identifiable Information (PII), or custom w Xerox®

Forms Manager app is an intelligent routing solution that gets documents to the right destination in the right order. Simplify the process for managing multiple forms while reducing the risks associated

Sourcewell

03.03.2021

Xerox Apps Gallery Enterprise Price List U.S. ONLY PRICING

<u>Contract Price</u>	<u>% Discount Subscription Type (Fair Usage)</u>
\$3.50 per month, per device	Fixed Service Charge per Single Device per month for agreed contract duration. 79% Transaction allowance: 100 per contracted license per month Fixed Service Charge per Single Device per month for agreed contract duration.
\$3.50 per month, per device	Transaction allowance: 1500 per contracted license per month
\$3.50 per month, per device	75% Fixed Service Charge per Single Device per month for agreed contract duration. Unlimited volume of allowable transactions
\$3.50 per month, per device	30% Fixed Service Charge per Single Device per month for agreed contract duration. Unlimited volume of allowable transactions
\$3.50 per month, per device	75% Fixed Service Charge per Single Device per month for agreed contract duration. Unlimited volume of allowable transactions
\$3.50 per month, per device	Fixed Service Charge per Single Device per month for agreed contract duration. Unlimited volume of allowable transactions
\$3.50 per month, per device	Fixed Service Charge per Single Device per month for agreed contract duration. Unlimited volume of allowable transactions
\$3.50 per month, per device	65% Fixed Service Charge per Single Device per month for agreed contract duration. Unlimited volume of allowable transactions
\$3.50 per month, per device	30% Fixed Service Charge per Single Device per month for agreed contract duration. Unlimited volume of allowable transactions
\$3.50 per month, per device	65% Fixed Service Charge per Single Device per month for agreed contract duration. Unlimited volume of allowable transactions
\$3.50 per month, per device	65% Fixed Service Charge per Single Device per month for agreed contract duration. Unlimited volume of allowable transactions
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\$3.50 per month, per device	65% Fixed Service Charge per Single Device per month for agreed contract duration. Unlimited volume of allowable transactions
\$3.50 per month, per device	75% Fixed Service Charge per Single Device per month for agreed contract duration. Unlimited volume of allowable transactions Fixed Service Charge per Single Device per month for agreed contract duration.
\$3.50 per month, per device	83% Transaction allowance: 100 per contracted license per month Fixed Service Charge per Single Device per month for agreed contract duration.
\$3.50 per month, per device	Transaction allowance: 100 per contracted license per month Fixed Service Charge per Single Device per month for agreed contract duration.
\$3.50 per month, per device	30% Transaction allowance: 1500 per contracted license per month
\$3.50 per month, per device	65% Fixed Service Charge per Single Device per month for agreed contract duration. Unlimited volume of allowable transactions
\$3.50 per month, per device	65% Fixed Service Charge per Single Device per month for agreed contract duration. Unlimited volume of allowable transactions Fixed Service Charge per Single Device per month for agreed contract duration.
\$3.50 per month, per device	Transaction allowance: 1500 per contracted license per month Fixed Service Charge per Single Device per month for agreed contract duration.
\$3.50 per month, per device	Transaction allowance: 1500 per contracted license per month

SOURCEWELL 2021**CANADA EQUIPMENT PURCHASE PRICE EXHIBIT * Listed in Canadian currency**

UPDATED: MARCH 3rd, 2021

** Sourcewell 3% Rebate based on Canadian \$, will be adjusted for US dollars upon payment

Product / _ Accessory	Description	List Price in CDN \$	Sourcewell Contract Price	Sourcewell % Discount Off List Price	** Sourcewell 3% Rebate
B9100	PRIMELINK B9100	48,880	\$ 20,369	58%	\$ 611
_ B91MSI	MSI BYPASS	500	500	0%	
_ B91XLS	EXTRA LONG SHT MSI	0	0		
_ HCF2T	2TRAY HIGH CAP FDR	2,523	1900	25%	
_ MSICHUTE	MSI CHUTE KIT	575	350	39%	
_ OCT91	OFFSET CATCH TRAY	575	400	30%	
_ OHCF1T	1TRY OVER SIZE HCF	5,940	4,995	16%	
_ PRBOOKFIN	PR BOOKLET MAKER	7,500	5000	33%	
_ PRSTFIN	PR STANDRD FINISHR	4,000	3200	20%	
_ ADAMOUNT	US S508 INSTALL KT	4,692	2,129	55%	
_ FIDEVICE2	FOREIGN INTERFACE	345	150	57%	
_ IDMODULE	IDM COOLING/DECURL	4,025	2,000	50%	
_ NWT	FF VI DESIGN PRO	6,325	3,495	45%	
_ PDFKIT3	SEARCHABLE PDF	4,341	2,850	34%	
_ PUNCHPRO	GBC ADV PUNCH PRO	13,900	9,800	29%	
_ CNVSTPLR	CONVENIENCE STAPLR	350	275	21%	
_ USBHUB1	USB HUB KIT	316	150	53%	
_ VCZFOLD	CZ FOLD	5,750	4100	29%	
_ VIGROUPA	FF VI COMPOSE	6,900	2,500	64%	
_ VSQFLDTRM	SQ FOLD TRIMMER	17,244	10,500	39%	
_ WATERMARK	WATERMARK	1,380	995	28%	
_ 1LINEFAXE	EMBEDDED 1-LINE FX	792	650	18%	
_ 91RFIDRDR	RFID CARD READER	378	378	0%	
B9110	PRIMELINK B9110	53,765	\$ 25,518	53%	\$ 766
B9125	PRIMELINK B9125	57,925	\$ 26,792	54%	\$ 804
_ B91MSI	MSI BYPASS	500	500	0%	
_ B91XLS	EXTRA LONG SHT MSI	0	0		
_ HCF2T	2TRAY HIGH CAP FDR	2,523	1900	25%	
_ HICAPSTAK	HIGH CAP STACKER	21,913	11,750	46%	
_ MSICHUTE	MSI CHUTE KIT	575	350	39%	
_ OHCF1T	1TRY OVER SIZE HCF	5,940	4,995	16%	
_ OHCF2T	2TRY OVER SIZE HCF	10,022	6,500	35%	
_ PRBOOKFIN	PR BOOKLET MAKER	7,500	5000	33%	
_ PRSTFIN	PR STANDRD FINISHR	4,000	3200	20%	
_ PRSTFNPLS	PR STANDRD FINSHR+	15,525	10,800	30%	
_ ADAMOUNT	US S508 INSTALL KT	4,692	2,129	55%	
_ FIDEVICE2	FOREIGN INTERFACE	345	150	57%	
_ IDMODULE	IDM COOLING/DECURL	4,025	2,000	50%	
_ NBV	HCS DOLLY CART	1,213	995	18%	
_ NWT	FF VI DESIGN PRO	6,325	3,495	45%	
_ PDFKIT3	SEARCHABLE PDF	4,341	2,850	34%	
_ PRCRTRIMR	PR CREASE 2SIDE TR	23,000	22,500	2%	
_ PUNCHPRO	GBC ADV PUNCH PRO	13,900	9,800	29%	
_ HICAPSTAK	HIGH CAP STACKER	21,913	11,750	46%	
_ CNVSTPLR	CONVENIENCE STAPLR	350	275	21%	
_ TAPE-BIND	TAPE BINDER	24,760	12,000	52%	
_ USBHUB1	USB HUB KIT	316	150	53%	
_ VCZFOLD	CZ FOLD	5,750	4100	29%	
_ VIGROUPA	FF VI COMPOSE	6,900	2,500	64%	
_ VSQFLDTRM	SQ FOLD TRIMMER	17,244	10,500	39%	

Product /_ Accessory	Description	List Price in CDN \$	Sourcewell Contract Price	Sourcewell % Discount Off List Price	** Sourcewell 3% Rebate
_ WATERMARK	WATERMARK	1,380	995	28%	
_ 91RFIDRDR	RFID CARD READER	378	378	0%	
B9136	PRIMELINK B9136	66,440	\$ 31,812	52%	\$ 954
_ B91MSI	MSI BYPASS	500	500	0%	
_ B91XLS	EXTRA LONG SHT MSI	0	0	0%	
_ HCF2T136	2TRAY HIGH CAP FDR	4,539	2,500	45%	
_ HICAPSTAK	HIGH CAP STACKER	21,913	11,750	46%	
_ MSICHUTE	MSI CHUTE KIT	575	350	39%	
_ OHCF2T	2TRY OVER SIZE HCF	10,022	6,500	35%	
_ PRBOOKFIN	PR BOOKLET MAKER	7,500	5000	33%	
_ PRSTFIN	PR STANDRD FINISHR	4,000	3200	20%	
_ PRSTFNPLS	PR STANDRD FINSHR+	15,525	10,800	30%	
_ ADAMOUNT	US S508 INSTALL KT	4,692	2,129	55%	
_ FIDEVICE2	FOREIGN INTERFACE	345	150	57%	
_ IDMODULE	IDM COOLING/DECURL	4,025	2,000	50%	
_ NBV	HCS DOLLY CART	1,213	995	18%	
_ NWT	FF VI DESIGN PRO	6,325	3,495	45%	
_ PDFKIT3	SEARCHABLE PDF	4,341	2,850	34%	
_ PRCRTRIMR	PR CREASE 2SIDE TR	23,000	22,500	2%	
_ PUNCHPRO	GBC ADV PUNCH PRO	13,900	9,800	29%	
_ STACKR	HIGH CAP STACKER	21,913	11,750	46%	
_ CNVSTPLR	CONVENIENCE STAPLR	350	275	21%	
_ TAPE-BIND	TAPE BINDER	24,760	12,000	52%	
_ USBHUB1	USB HUB KIT	316	150	53%	
_ VCZFOLD	CZ FOLD	5,750	4100	29%	
_ VIGROUPA	FF VI COMPOSE	6,900	2,500	64%	
_ VSQFLDTRM	SQ FOLD TRIMMER	17,244	10,500	39%	
_ WATERMARK	WATERMARK	1,380	995	28%	
_ 91RFIDRDR	RFID CARD READER	378	378	0%	
B91EFI	EFI SERVER NX ONE	17,768	11262	37%	
_ EFIMG	LAC IMAGE VIEWER	4,025	2,800	30%	
_ ENETHUB	ETHERNT HUB OPTION	575	495	14%	
_ EXCOMPOSE	EFI COMPOSE	1,553	1,500	3%	
_ EXIMPOSE	EFI IMPOSE	3,444	2850	17%	
_ MONCALIBR	FIERY CALIBRATION	2,875	2100	27%	
_ NX1STATN	NX ONE STATION	4,555	2,685	41%	
_ 1DRHDD	EXTERNAL HDD	3,812	2,245	41%	
ED95	ED95 COPIER PRINTR	35,476	\$ 14,812	58%	\$ 444
ED125	ED125 COPIER PRNTR	42,126	\$ 19,485	54%	\$ 585
_ BYPASS	BYPASS CHUTE	500	350	30%	
_ INTERFACE	INTERFACE MODULE	3,000	2,000	33%	
_ MKQ	D4 FINISHER W/HP	3,582	2800	22%	
_ MKZ	D5 BK MKR FINISHER	4,862	3600	26%	
_ OVRSZHF2	2T OVRSZ HICAP FDR- only for ED110,350		6,500	37%	
_ STACKER	HIGH CAPACITY STKR	18,000	11,750	35%	
_ 2TRAYHCF	2TRAY HIGH CAP FDR	1,751	1500	14%	
_ FIDEVICE2	FOREIGN INTERFACE	345	200	42%	
_ INTEGSFT	INTEGRATD SQ TRIMR	17,244	10,500	39%	
_ LEFT-UI2	LEFT UI KIT	0	0		
_ PDFKIT2	PDF KIT	4,341	2,850	34%	
_ CNVSTPLR	CONVENIENCE STAPLR	350	275	21%	
_ USBHUB1	USB HUB KIT	412	250	39%	
_ 91RFIDRDR	RFID CARD READER	378	378	0%	
B7025S	XEROX B7025S	8,112	\$ 4,604	43%	\$ 138

Product / _ Accessory	Description	List Price in CDN \$	Sourcewell Contract Price	Sourcewell % Discount Off List Price	** Sourcewell 3% Rebate
B7025H	XEROX B7025H	9,711	\$ 5,460	44%	\$ 164
B7030S	XEROX B7030S	8,795	\$ 5,166	41%	\$ 155
B7030H	XEROX B7030H	10,329	\$ 5,969	42%	\$ 179
B7035S	XEROX B7035S	9,674	\$ 5,891	39%	\$ 177
B7035H	XEROX B7035H	11,089	\$ 6,595	41%	\$ 198
_ NO-PS3	NO POST SCRIPT	0	0		
_ PSCRIPT3	POSTSCRIPT	575	450	22%	
_ CNVSTPLR	CONVENIENCE STAPLR	350	275	21%	
_ STPLKIT81	Work Surface	87	70	20%	
_ ENVELTRAY	ENVELOPE TRAY	300	250	17%	
_ FAX-1LIN	1 LINE FAX	500	300	40%	
_ FAX-3LIN	3 LINE FAX	1,100	725	34%	
_ FIDKIT	FOREIGN INTERFACE	300	300	0%	
_ FOIPFAX	FAX OVER IP	575	575	0%	
_ INTFIN1	INTEGRATED FINISHR	1,195	849	29%	
_ RFID70	RFID READER	329	285	13%	
_ UNICODE	INTL PRINTING KIT	425	325	24%	
_ VALOLVL2	Rigger Setup w/Service Rep Install	418	250	40%	
_ VALOLVL3	Rigger Setup w/Xerox Remote Inst0		0		
_ VALOSTD1	Rigger Setup w/Customer Install	0	0		
_ VALOSTD2	Customer Installation & Setup	0	0		
_ WIFIVL	WIRELESS ACCESSORY	79	79	0%	
_ HCFB2W	HIGH CAP FEEDER	2,500	1200	52%	
_ OFC-BM	BOOKLET MAKER	995	799	20%	
_ OFC-HPKIT	2/3 HOLE PUNCH	211	200	5%	
_ OFFINLX1	OFFICE FINISHER LX	1,995	1,050	47%	
XWS-SVR	WORKPLACE SUITE	20	20	0%	
_ PSWKFLOW	PRINTSAFE WORKFLOW	185	185	0%	
_ XWS-MPB	MOB PRINT WF BASIC	185	185	0%	
_ XWS-MPP	MOB PRINT WF PREM	990	990	0%	
_ CONSEC	CONTENT SECURITY	250	250	0%	
_ DWZ	MS OFFICE CONVRSN	900	900	0%	
_ MPSREPORT	MPS REPORTING	10	10	0%	
_ 2XP	2 CONNECTOR PACK	199	199	0%	
_ 3XP	12 CONNECTOR PACK	999	949	5%	
_ 4XP	30 CONNECTOR PACK	2,299	2,099	9%	
_ 5XP	75 CONNECTOR PACK	5,399	4,899	9%	
_ 6XP	200 CONNECTOR PACK	13,000	11,000	15%	
_ 7XP	300 CONNECTOR PACK	18,499	15,750	15%	
_ 8XP	1000 CONNECTOR PCK	58,000	49,000	16%	
_ 9XN	1 CONNECTOR PACK	100	100	0%	
B600DN	XEROX B600DN	1,799	\$ 1,183	34%	\$ 36
_ AQQ	STAND	329	250	24%	
_ FORNINTR	FOREIGN INTERFACE	399	349	13%	
_ PRODUCTKT	PRODUCTIVITY KIT	259	199	23%	
_ RFIDKIT1	RFID CARD READER	329	285	13%	
_ UNICODE	INTL PRINTING KIT	425	325	24%	
_ VALOLVL2	Rigger Setup w/Service Rep Install	418	250	40%	
_ VALOLVL3	Rigger Setup w/Xerox Remote Inst0		0		
_ VALOSTD1	Rigger Setup w/Customer Install	0	0		
_ VALOSTD2	Customer Installation & Setup	0	0		
_ WIFIVL	WIRELESS ACCESSORY	79	79	0%	
_ 4XC	FINISHER	699	575	18%	
_ 5XC	MAILBOX	699	575	18%	

Product / _ Accessory	Description	List Price in CDN \$	Sourcewell Contract Price	Sourcewell % Discount Off List Price	** Sourcewell 3% Rebate
_ 6XC	CASTER BASE	259	225	13%	
_ 7WA	HICAP FEEDER	849	775	9%	
_ 8WA	550 SHEET FEEDER	399	299	25%	
B605X	XEROX B605	5,999	\$ 3,089	49%	\$ 93
B605XL	XEROX B605	6,698	\$ 3,809	43%	\$ 114
_ AQQ	STAND	329	250	24%	
_ FORNINTR	FOREIGN INTERFACE	399	349	13%	
_ RFID70	RFID READER	329	285	13%	
_ UNICODE	INTL PRINTING KIT	425	325	24%	
_ VALOLVL2	Rigger Setup w/Service Rep Install	418	250	40%	
_ VALOLVL3	Rigger Setup w/Xerox Remote Inst0		0		
_ VALOSTD1	Rigger Setup w/Customer Install	0	0		
_ VALOSTD2	Customer Installation & Setup	0	0		
_ WIFIVL	WIRELESS ACCESSORY	79	79	0%	
_ 6XC	CASTER BASE	259	225	13%	
_ 7WA	HICAP FEEDER	849	775	9%	
_ 8WA	550 SHEET FEEDER	399	299	25%	
_ 4XC	FINISHER	699	575	18%	
_ 5XC	MAILBOX	699	575	18%	
B610DN	XEROX B610DN	2,299	\$ 1,544	33%	\$ 46
_ AQQ	STAND	329	250	24%	
_ FORNINTR	FOREIGN INTERFACE	399	349	13%	
_ PRODUCTKT	PRODUCTIVITY KIT	259	199	23%	
_ RFIDKIT1	RFID CARD READER	329	285	13%	
_ UNICODE	INTL PRINTING KIT	425	325	24%	
_ VALOLVL2	Rigger Setup w/Service Rep Install	418	250	40%	
_ VALOLVL3	Rigger Setup w/Xerox Remote Inst0		0		
_ VALOSTD1	Rigger Setup w/Customer Install	0	0		
_ VALOSTD2	Customer Installation & Setup	0	0		
_ WIFIVL	WIRELESS ACCESSORY	79	79	0%	
_ 4XC	FINISHER	699	575	18%	
_ 5XC	MAILBOX	699	575	18%	
_ 6XC	CASTER BASE	259	225	13%	
_ 7WA	HICAP FEEDER	849	775	9%	
_ 8WA	550 SHEET FEEDER	399	299	25%	
B615XL	XEROX B615	9,098	\$ 4,839	47%	\$ 145
_ 4XC	FINISHER	699	575	18%	
_ 5XC	MAILBOX	699	575	18%	
_ AQQ	STAND	329	250	24%	
_ FORNINTR	FOREIGN INTERFACE	399	349	13%	
_ RFID70	RFID READER	329	285	13%	
_ UNICODE	INTL PRINTING KIT	425	325	24%	
_ VALOLVL2	Rigger Setup w/Service Rep Install	418	250	40%	
_ VALOLVL3	Rigger Setup w/Xerox Remote Inst0		0		
_ VALOSTD1	Rigger Setup w/Customer Install	0	0		
_ VALOSTD2	Customer Installation & Setup	0	0		
_ WIFIVL	WIRELESS ACCESSORY	79	79	0%	
_ 6XC	CASTER BASE	259	225	13%	
_ 7WA	HICAP FEEDER	849	775	9%	
_ 8WA	550 SHEET FEEDER	399	299	25%	
B8145H	XEROX B8145H	11,393	\$ 8,163	28%	\$ 245
B8155H	XEROX B8155H	20,516	\$ 9,111	56%	\$ 273
B8170H	XEROX B8170H	28,853	\$ 13,479	53%	\$ 404
_ BANFEEDKT	BANNER FEED KIT	542	450	17%	

Product / _ Accessory	Description	List Price in CDN \$	Sourcewell Contract Price	Sourcewell % Discount Off List Price	** Sourcewell 3% Rebate
_ BRF-81	BR FINISHER	3,460	2200	36%	
_ BRFB-81	BR BOOK MAKER FIN	5,495	3400	38%	
_ CZFOLD81	FINISHER C/Z FOLD	5,995	3600	40%	
_ ENVLPTR	ENVELOPE TRAY	390	250	36%	
_ FAX-1LINE	1 LINE FAX	450	250	44%	
_ FAX-2LINE	2 LINE FAX	995	600	40%	
_ HCF3K	HICAP FEEDER	2,500	1200	52%	
_ HDD81	HDD KIT	719	400	44%	
_ INTFIN81	INT OFF FINISHER	1,195	849	29%	
_ OFC-BM	BOOKLET MAKER	995	799	20%	
_ OFC-HPKIT	2/3 HOLE PUNCH	211	200	5%	
_ OFC-81	OFFICE FINISHER	1,995	1,050	47%	
_ PZA	FI DEVICE	228	228	0%	
_ RFID70	RFID READER	329	285	13%	
_ SCANCLOUD	SCAN TO CLOUD	135	135	0%	
_ CNVSTPLR	CONVENIENCE STAPLR	350	275	21%	
_ STPLKIT81	Work Surface	87	70	20%	
_ UNICODE	INTL PRINTING KIT	425	325	24%	
_ VALOLVL2	Rigger Setup w/Service Rep Install	418	250	40%	
_ VALOLVL3	Rigger Setup w/Xerox Remote Inst0		0		
_ VALOSTD1	Rigger Setup w/Customer Install	0	0		
_ VALOSTD2	Customer Installation & Setup	0	0		
_ WIRELESS1	WIRELESS KIT	542	300	45%	
C7020S	XEROX C7020S	10,057	\$ 4,972	51%	\$ 149
C7020T	XEROX C7020T	10,697	\$ 5,363	50%	\$ 161
C7025S	XEROX C7025S	11,542	\$ 6,196	46%	\$ 186
C7025T	XEROX C7025T	12,216	\$ 6,615	46%	\$ 198
C7030S	XEROX C7030S	13,027	\$ 7,419	43%	\$ 223
C7030T	XEROX C7030T	13,735	\$ 7,867	43%	\$ 236
_ NO-PS3	NO POST SCRIPT	0	0		
_ POSCRIPT3	POSTSCRIPT	575	450	22%	
_ CNVSTPLR	CONVENIENCE STAPLR	350	275	21%	
_ STPLKIT81	Work Surface	87	70	20%	
_ ENVELTRAY	ENVELOPE TRAY	300	250	17%	
_ FAX-1LIN	1 LINE FAX	500	300	40%	
_ FAX-3LIN	3 LINE FAX	1,100	725	34%	
_ FIDKIT	FOREIGN INTERFACE	300	300	0%	
_ FOIP-FAX	FAX OVER IP	575	575	0%	
_ INTFIN1	INTEGRATED FINISHR	1,195	849	29%	
_ RFID70	RFID READER	329	285	13%	
_ UNICODE	INTL PRINTING KIT	425	325	24%	
_ VALOLVL2	Rigger Setup w/Service Rep Install	418	250	40%	
_ VALOLVL3	Rigger Setup w/Xerox Remote Inst0		0		
_ VALOSTD1	Rigger Setup w/Customer Install	0	0		
_ VALOSTD2	Customer Installation & Setup	0	0		
_ WIFIVL	WIRELESS ACCESSORY	79	79	0%	
_ HCFB2W	HIGH CAP FEEDER	2,500	1200	52%	
_ OFC-BM	BOOKLET MAKER	995	799	20%	
_ OFC-HPKIT	2/3 HOLE PUNCH	211	200	5%	
_ OFFINLX1	OFFICE FINISHER LX	1,995	1,050	47%	
C8000DTM	XEROX C8000DTM	4,500	\$ 3,773	16%	\$ 113
C8000W	XEROX C8000W	6,390	\$ 5,574	13%	\$ 167
C9000DTM	XEROX C9000DTM	7,100	\$ 6,194	13%	\$ 186
_ BKMKRFIN	BM FINISHER	3,757	3,299	12%	

Product / _ Accessory	Description	List Price in CDN \$	Sourcewell Contract Price	Sourcewell % Discount Off List Price	** Sourcewell 3% Rebate
_ CARDRDR	CARD READER	59	59	0%	
_ ENVLPTR	ENVELOPE TRAY	300	250	17%	
_ FIDKIT	FOREIGN INTERFACE	349	349	0%	
_ OFC-BM	BOOKLET MAKER	1,199	799	33%	
_ OFC-HPKIT	2/3 HOLE PUNCH	795	495	38%	
_ OFC-81	OFFICE FINISHER	2,500	1,050	58%	
_ RFID70	RFID READER	329	285	13%	
_ VALOLVL2	Rigger Setup w/Service Rep Install	418	250	40%	
_ VALOLVL3	Rigger Setup w/Xerox Remote Inst0		0		
_ VALOSTD1	Rigger Setup w/Customer Install	0	0		
_ VALOSTD2	Customer Installation & Setup	0	0		
_ WIFIVL	WIRELESS ACCESSORY	79	79	0%	
_ 2A3	2 TRAY MODULE	1,138	999	12%	
_ 2A4	TANDM TRAY MODULE	1,479	1,299	12%	
_ 2A5	320GB HDD	341	299	12%	
_ 8EX	HIGH CAP FEEDER	1,479	1,299	12%	
_ BIANCOSW	BIANCO DIGITALE SW	650	600	8%	
_ 5B2	PRECISE COLOR MGMT	682	599	12%	
C8130T	XEROX C8130T	18,304	\$ 10,635	42%	\$ 319
C8130H	XEROX C8130H	19,830	\$ 11,118	44%	\$ 334
C8135T	XEROX C8135T	20,014	\$ 12,044	40%	\$ 361
C8135H	XEROX C8135H	21,540	\$ 12,527	42%	\$ 376
C8145H	XEROX C8145H	30,677	\$ 14,730	52%	\$ 442
C8155H	XEROX C8155H	32,386	\$ 16,138	50%	\$ 484
C8170H	XEROX C8170H	47,839	\$ 19,634	59%	\$ 589
_ BANFEEDKT	BANNER FEED KIT	542	450	17%	
_ BRF-81	BR FINISHER	3,460	2200	36%	
_ BRFB-81	BR BOOK MAKER FIN	5,495	3400	38%	
_ CZFOLD81	FINISHER C/Z FOLD	5,995	3600	40%	
_ EFI-FLDER	EFI HOT FOLDERS	1,500	1200	20%	
_ EFI-PROF	EFI PROFILE SUITE	3,500	3000	14%	
_ EFI-SPOT	EFI SPOT ON	1,250	825	34%	
_ EFIBUNDL1	EFI FIERY BUNDLE	3,500	2500	29%	
_ EFISERV81	EFI PRINT SERVER	6,045	5450	10%	
_ ENVLPTR	ENVELOPE TRAY	390	250	36%	
_ FAX-1LINE	1 LINE FAX	450	250	44%	
_ FAX-2LINE	2 LINE FAX	995	600	40%	
_ HCF3K	HICAP FEEDER	2,500	1200	52%	
_ HDD81	HDD KIT	719	400	44%	
_ INTFIN81	INT OFF FINISHER	1,195	849	29%	
_ OFC-BM	BOOKLET MAKER	995	799	20%	
_ OFC-HPKIT	2/3 HOLE PUNCH	211	200	5%	
_ OFC-81	OFFICE FINISHER	1,995	1050	47%	
_ PZA	FI DEVICE	228	228	0%	
_ RFID70	RFID READER	329	285	13%	
_ SCANCLOUD	SCAN TO CLOUD	135	135	0%	
_ CNVSTPLR	CONVENIENCE STAPLR	350	275	21%	
_ STPLKIT81	Work Surface	87	70	20%	
_ UNICODE	INTL PRINTING KIT	425	325	24%	
_ VALOLVL2	Rigger Setup w/Service Rep Install	418	250	40%	
_ VALOLVL3	Rigger Setup w/Xerox Remote Inst0		0		
_ VALOSTD1	Rigger Setup w/Customer Install	0	0		
_ VALOSTD2	Customer Installation & Setup	0	0		
_ WIRELESS1	WIRELESS KIT	542	300	45%	

Product / _ Accessory	Description	List Price in CDN \$	Sourcewell Contract Price	Sourcewell % Discount Off List Price	** Sourcewell 3% Rebate
EC7836H	WORKCENTRE EC7836	12,288	\$ 5,063	59%	\$ 152
EC7856H	WORKCENTRE EC7856	21,641	\$ 6,101	72%	\$ 183
_ HCFB2W	HIGH CAP FEEDER	2,500	1,039	58%	
_ ISERFAX1	1 LINE FAX	450	250	44%	
_ ISERFAX2	2 LINE FAX	995	600	40%	
_ OFCFINRLX	OFC FINISHER LX	1,995	1,050	47%	
_ RFIDEMB78	INTEGD RFID READER	423	350	17%	
_ CNVSTPLR	CONVENIENCE STAPLR	350	275	21%	
_ STPLKIT81	Work Surface	87	70	20%	
_ UNICODE	INTL PRINTING KIT	425	325	24%	
_ VALOLVL2	Rigger Setup w/Service Rep Install	418	250	40%	
_ VALOLVL3	Rigger Setup w/Xerox Remote Inst0		0		
_ VALOSTD1	Rigger Setup w/Customer Install	0	0		
_ VALOSTD2	Customer Installation & Setup	0	0		
_ WIRELESS	WIRELESS PRINT KIT	100	79	21%	
_ XPS-ENBL	XPS ENABLEMENT KIT	299	299	0%	
_ YRC	FI DEVICE	300	175	42%	
C70EFI3	EXI CONTRL C60/70	6,995	6,995	0%	
_ EFIPROPK	PRODUCTIVITY PACK	7,859	6,000	24%	
_ EXIMPOSE	EFI IMPOSE	2,995	2,550	15%	
_ HUB5PORT	HUB - 5 PORT	495	495	0%	
_ CLRPROFLR	COLOR PRFLR 4.0/ES	3,500	2,200	37%	
_ X70FOLDER	HOT FLDS/VRT PRTR	1,500	1200	20%	
C700FCSRV	INTEGRATED CONTRLR	3,180	3180	0%	
C9065	PRIMELINK C9065	43,612	\$ 28,026	36%	\$ 841
C9070	PRIMELINK C9070	52,501	\$ 35,350	33%	\$ 1,061
_ BRBOOKFIN	BR BOOKLET MAKER	5,745	3400	41%	
_ BRSTDFIN	BR FINISHER	3,710	2,200	41%	
_ OFFSETRAY	OFF	1,100	800	27%	
_ PRBKMKFIN	PR BK MKR FIN	9,500	7200	24%	
_ PRFINPLUS	PR FIN PLUS	15,500	13000	16%	
_ PRSTDFN	PR STD FIN	6,000	4800	20%	
_ BANFDKIT	BANNER FDR KIT	0	0		
_ BIANCODG	BIANCO DIG S/W	1,072	1072	0%	
_ BRCZFOLD	BR CZ FOLDER	5,995	3600	40%	
_ CONVSTPL	CONVENIENCE STPLR	350	300	14%	
_ FAXLINE	FAX LINE	759	550	28%	
_ FAXSERVER	FAX SERVER	1,017	1017	0%	
_ FAXVOIP	VOIP FAX	696	696	0%	
_ FIDEVICE2	FOREIGN INTERFACE	300	300	0%	
_ GBCADVPU	GBC ADV PUNCH PRO	12,480	12480	0%	
_ HCF1T	HCF 1 TRAY	2,430	2000	18%	
_ HCF1TOVSZ	OVSZ HCF 1 TRAY	5,165	3800	26%	
_ HCF2TOVSZ	OVSZ HCF 2 TRAY	8,715	7000	20%	
_ INTEGRFID	INTEGRATED RFID KT	466	350	25%	
_ NWT	FF VI DESIGN PRO	5,500	3,495	36%	
_ USBHUBKT	USB HUB KIT	379	379	0%	
_ VCZFOLD	CZ FOLD	5,000	4100	18%	
_ VIGROUPD	FF VI COMPOSE	6,000	5000	17%	
_ VINTERPSR	INTERPOSER MOD	1,200	1200	0%	
_ VIVID	VIVID TONER KIT	12,052	9500	21%	
_ VIVIDFLR	VIVD & FLRSCNT TNR	21,305	18000	16%	
_ VPUNCH	PR 2/3 PUNCH	300	300	0%	
_ VSQFLDTRM	SQ FOLD TRIMMER	14,995	10,500	30%	

Product / _ Accessory	Description	List Price in CDN \$	Sourcewell Contract Price	Sourcewell % Discount Off List Price	** Sourcewell 3% Rebate
DMPCTRL	INTEGRATED CONTRLR	1,929	1929	0%	
ENTRYEFI	FIERY ENT LVL DFE	5,661	5661	0%	
_ EFI-SPOT	EFI SPOT ON	1,250	1250	0%	
_ EFIBUNDL1	EFI FIERY BUNDLE	3,500	3200	9%	
_ HUB5PORT	HUB - 5 PORT	500	500	0%	
_ PROFILE4	COLOR PRFLR 4.0/ES	3,500	3500	0%	
_ X70FOLDER	HOT FLDS/VRT PRTR	1,500	1500	0%	
INTEGEFI	FIERY INTEG DFE	7,324	7324	0%	
_ EXCOMPOSE	EFI COMPOSE	1,350	1350	0%	
_ EXIMPOSE	EFI IMPOSE	2,995	2995	0%	
_ HUB5PORT	HUB - 5 PORT	500	500	0%	
_ PROFILE4	COLOR PRFLR 4.0/ES	3,500	3500	0%	
STNDLEFI	FIERY STDAL DFE	17,025	17025	0%	
_ EXCOMPOSE	EFI COMPOSE	1,350	1350	0%	
_ EXFACI	ADVANCED FACI KIT	4,400	4400	0%	
_ EXHDD	HDD SECURITY 1 BAY	1,441	1441	0%	
_ EXIMPOSE	EFI IMPOSE	2,995	2995	0%	
_ GAPREM	GA PREMIUM EDITION	8,595	8595	0%	
_ HUB5PORT	HUB - 5 PORT	500	500	0%	
_ PROFILE4	COLOR PRFLR 4.0/ES	3,500	3500	0%	
DPS120	NUVERA 120 EA	111,580	\$ 71,968	36%	\$ 2,159
DPS144	NUVERA 144 EA	158,000	\$ 82,437	48%	\$ 2,473
DPS157	NUVERA 157 EA	185,000	\$ 92,576	50%	\$ 2,777
_ BFDCDPS1	FIN MOD DIRECT CON	27,750	25000	10%	
_ BFDLDPS1	DUAL FINSHR MODULE	42,500	39000	8%	
_ BFMDPS1	BASIC FINSHR MODUL	21,250	19500	8%	
_ FEED4T	FEED MODULE-4 TRAY	18,000	15,000	17%	
_ FTMS	FINISHING TRANSPRT	23,000	20500	11%	
_ IPDS-SW	IPDS SOFTWARE	19,000	19000	0%	
_ LCDSM2SW	LCDS SOFTWARE LIC	0	0		
_ LFFM2	LRG FORMAT 2 TRAY	16,000	16000	0%	
_ PSM2SW	POSTSCRIPT&PPML SW	0	0		
_ STAKEXPS	PROD STACKER MOD	28,500	23,700	17%	
_ XSYS193	19.3ENABL2TRYFDR"	17,500	17500	0%	
_ BFPLUS1	BASIC FIN MOD PLUS	21,250	21250	0%	
_ BFPLUS2	BASIC FIN MOD PLUS	21,250	21250	0%	
_ B38	MEDIA CART ENABLKI	500	500	0%	
_ FEED-4T2	2ND FEED MOD-4TRAY	18,000	15,000	17%	
_ FEED-4T3	3RD FEED MOD-4TRAY	18,000	15,000	17%	
_ FTMS2	2ND FIN TRANSPORT	23,000	20500	11%	
_ GBCPNCHPR	GBC ADV PUNCH PRO	16,880	16880	0%	
_ HARDDRPS2	INT 2ND HARD DRIVE	4,200	4200	0%	
_ IMPOSITN	IMPOSITION LICENSE	830	830	0%	
_ INSERTLF1	LG FMT INS MOD 2TR	16,000	14000	13%	
_ INSERTMD	INSERT MOD-4 TRAY	18,000	16000	11%	
_ LFFMDPS2	2ND LF FEED MOD 2T	16,000	14000	13%	
_ LFFMDPS3	3RD LRG FT 2 TRAY	16,000	14000	13%	
_ NWT	FF VI DESIGN PRO	5,500	3,495	36%	
_ OVERWRITE	DISK OVERWRITE	0	0		
_ PRODPK	PRODUCTIVITY PACK	0	0		
_ STACKCART	PROD MEDIA CART	6,300	4500	29%	
_ STAKEXPS2	PROD STACKER MOD2	28,500	25000	12%	
_ STAKEXPS3	PROD STACKER MOD3	28,500	25000	12%	
_ TAPEBIND	XEROX TAPE BINDER	21,530	17500	19%	

Product / _ Accessory	Description	List Price in CDN \$	Sourcewell Contract Price	Sourcewell % Discount Off List Price	** Sourcewell 3% Rebate
_ TAPEBIND2	SECOND TAPE BINDER	21,530	17500	19%	
_ UHH	DISABLE PRINTERACT	0	0		
_ ULWIOT1	ULW 1ST ENGINE KIT	4,446	4446	0%	
_ ULWSTK1	ULW KIT 1ST STKR	4,654	4654	0%	
_ ULWSTK2	ULW KIT 2ND STKR	4,654	4654	0%	
_ ULWSTK3	ULW KIT 3RD STKR	4,654	4654	0%	
_ UPS-KIT	UPS ENABLEMENT KIT	680	680	0%	
_ VIGROUPB	FF VI COMPOSE	6,000	6000	0%	
_ XAU	CART FOR DS3500	1,630	1630	0%	
_ XSIS193IN	OP19.3 2TRYINSERT"	17,500	17500	0%	
_ 2NDBTL	2ND TONE BOTTLE KT	0	0		
_ 30APWR	30A LINE CORD	0	0		
_ BFDCDPS	BASIC FIN MOD W/DC	42,828	34500	19%	
_ BFMDPS	BASIC FIN MOD	21,250	19000	11%	
_ BFPLUSDP	BASIC FIN MOD PLUS	36,528	29900	18%	
_ FEED	FEED MODULE-4 TRAY	18,000	15,000	17%	
DPS288	NUVERA 288 EA SYS	315,353	\$ 178,452	43%	\$ 5,354
_ BFDCDPS1	FIN MOD DIRECT CON	27,750	25000	10%	
_ BFDLDP1	DUAL FINSHR MODULE	42,500	39000	8%	
_ BFMDPS1	BASIC FINSHR MODUL	21,250	19500	8%	
_ FEED4T	FEED MODULE-4 TRAY	18,000	15,000	17%	
_ FTMS	FINISHING TRANSPRT	23,000	20500	11%	
_ IPDS288	IPDS SOFTWARE	19,000	19000	0%	
_ LCDS288SW	LCDS S/W LICENSE	0	0		
_ LFFED1	19.3 LARGE FMT 2T	16,000	16000	0%	
_ PS288SW	POSTSCRIPT S/W LIC	0	0		
_ STAKEXPS	PROD STACKER MOD	28,500	23,700	17%	
_ BFPLUSDP	BASIC FIN MOD PLUS	36,528	29900	18%	
_ BFPLUS1	BASIC FIN MOD PLUS	21,250	21250	0%	
_ BFPLUS2	BASIC FIN MOD PLUS	21,250	21250	0%	
_ B38	MEDIA CART ENABLKI	500	500	0%	
_ FEED-4T2	2ND FEED MOD-4TRAY	18,000	15,000	17%	
_ FEED-4T3	3RD FEED MOD-4TRAY	18,000	15,000	17%	
_ FTMS2	2ND FIN TRANSPORT	23,000	20500	11%	
_ GBCPNCHPR	GBC ADV PUNCH PRO	16,880	16880	0%	
_ HARDDRPS2	INT 2ND HARD DRIVE	4,200	4200	0%	
_ IMPOSITN	IMPOSITION LICENSE	830	830	0%	
_ INSERTLF	INSERTION MOD 2T	16,000	14000	13%	
_ INSERTMD	INSERT MOD-4 TRAY	18,000	16000	11%	
_ LFEEDPS2	2ND 19.3 LF FD 2T	16,000	12500	22%	
_ LFEEDPS3	3RD 19.3 LF FD 2T	17,500	14000	20%	
_ NWT	FF VI DESIGN PRO	5,500	3,495	36%	
_ OVERWRITE	DISK OVERWRITE	0	0		
_ STACKCART	PROD MEDIA CART	6,300	4500	29%	
_ STAKEXPS2	PROD STACKER MOD2	28,500	25000	12%	
_ STAKEXPS3	PROD STACKER MOD3	28,500	25000	12%	
_ TAPEBIND	XEROX TAPE BINDER	21,530	17500	19%	
_ TAPEBIND2	SECOND TAPE BINDER	21,530	17500	19%	
_ UHH	DISABLE PRINTERACT	0	0		
_ ULWIOT1	ULW 1ST ENGINE KIT	4,446	4446	0%	
_ ULWSTK1	ULW KIT 1ST STKR	4,654	4654	0%	
_ ULWSTK2	ULW KIT 2ND STKR	4,654	4654	0%	
_ ULWSTK3	ULW KIT 3RD STKR	4,654	4654	0%	
_ UPS-KIT	UPS ENABLEMENT KIT	680	680	0%	

Product / _ Accessory	Description	List Price in CDN \$	Sourcewell Contract Price	Sourcewell % Discount Off List Price	** Sourcewell 3% Rebate
_ VIGROUPB	FF VI COMPOSE	6,000	6000	0%	
_ XAU	CART FOR DS3500	1,630	1630	0%	
_ 2-30APWR	30A LINE CORD	0	0		
_ 2NDBOTTLE	2ND TONER BTL KIT	0	0		
DPS314	NUVERA 314 EA SYS	350,663	\$ 207,547	41%	\$ 6,226
_ BFDCDPS	BASIC FIN MOD W/DC	27,750	25000	10%	
_ BFMDPS	BASIC FIN MOD	21,250	19500	8%	
_ FEED4T	FEED MODULE-4 TRAY	18,000	15,000	17%	
_ FTMS	FINISHING TRANSPRT	23,000	20500	11%	
_ IPDS288	IPDS SOFTWARE	19,000	19000	0%	
_ LCDS288SW	LCDS S/W LICENSE	0	0		
_ LFFED1	19.3 LARGE FMT 2T	16,000	16000	0%	
_ PS288SW	POSTSCRIPT S/W LIC	0	0		
_ STAKEXPS	PROD STACKER MOD	28,500	23,700	17%	
_ BFPLUSDP	BASIC FIN MOD PLUS	21,250	21250	0%	
_ B38	MEDIA CART ENABLKI	500	500	0%	
_ FEED-4T2	2ND FEED MOD-4TRAY	18,000	15,000	17%	
_ FEED-4T3	3RD FEED MOD-4TRAY	18,000	15,000	17%	
_ FTMS2	2ND FIN TRANSPORT	23,000	20500	11%	
_ GBCPNCHPR	GBC ADV PUNCH PRO	16,880	16880	0%	
_ HARDDRPS2	INT 2ND HARD DRIVE	4,200	4200	0%	
_ IMPOSITN	IMPOSITION LICENSE	830	830	0%	
_ INSERTLF	INSERTION MOD 2T	16,000	14000	13%	
_ INSERTMD	INSERT MOD-4 TRAY	18,000	16000	11%	
_ LFEEDPS2	2ND 19.3 LF FD 2T	16,000	12500	22%	
_ LFEEDPS3	3RD 19.3 LF FD 2T	17,500	14000	20%	
_ NWT	FF VI DESIGN PRO	5,500	3,495	36%	
_ OVERWRITE	DISK OVERWRITE	0	0		
_ STACKCART	PROD MEDIA CART	6,300	4500	29%	
_ STAKEXPS2	PROD STACKER MOD2	28,500	25000	12%	
_ STAKEXPS3	PROD STACKER MOD3	28,500	25000	12%	
_ TAPEBIND	XEROX TAPE BINDER	21,530	17500	19%	
_ TAPEBIND2	SECOND TAPE BINDER	21,530	17500	19%	
_ UHH	DISABLE PRINTERACT	0	0		
_ ULWIOT1	ULW 1ST ENGINE KIT	4,446	4446	0%	
_ ULWSTK1	ULW KIT 1ST STKR	4,654	4654	0%	
_ ULWSTK2	ULW KIT 2ND STKR	4,654	4654	0%	
_ ULWSTK3	ULW KIT 3RD STKR	4,654	4654	0%	
_ UPS-KIT	UPS ENABLEMENT KIT	680	680	0%	
_ VIGROUPB	FF VI COMPOSE	6,000	6000	0%	
_ XAU	CART FOR DS3500	1,630	1630	0%	
_ 2-30APWR	30A LINE CORD	0	0		
_ 2NDBOTTLE	2ND TONER BTL KIT	0	0		
EC70	COLOR EC70 PRINTER	46,525	\$ 22,742	51%	\$ 682
_ BRBOOKFIN	BR BOOKLET MAKER	5,745	3400	41%	
_ BRSTDFIN	BR FINISHER	3,710	2,200	41%	
_ C7OCT	OFFSET CATCH TRAY	1,100	800	27%	
_ BIANCODIG	BIANCO DIGITALE SW	1,363	1363	0%	
_ BRCZFOLD	BR CZ FOLDER	5,995	3600	40%	
_ C7OFAX	1 LINE FAX	1,250	999	20%	
_ C7OFAXVOI	VOIP FAX OPTION	745	650	13%	
_ FIDEVICE2	FOREIGN INTERFACE	300	200	33%	
_ Delivery and Setup-1	Delivery and Setup-1	600	600	0%	
_ Delivery and Setup-2	Delivery and Setup-2	2,000	2000	0%	

Product / _ Accessory	Description	List Price in CDN \$	Sourcewell Contract Price	Sourcewell % Discount Off List Price	** Sourcewell 3% Rebate
_ HVWTFUSER	HEAVY WGT FUSER	0	0		
_ PS4OFCSR	PSFORINTEGRATDCSRV	575	575	0%	
_ VIGROUPD	FF VI COMPOSE	5,000	2,500	50%	
_ VIVIDHW	VIVID TONER KIT	12,861	8,795	32%	
_ X56STAPLR	XC550/560 CONV STP	350	300	14%	
_ 1THCF	1 TRAY HCF	3,159	2,000	37%	
_ 1THCFOVSZ	1 TRAY OHCF	4,950	4400	11%	
MFF-100	100 EA PROD SYS	76,250	\$ 48,072	37%	\$ 1,442
MFF-120	120 EA PROD SYS	85,830	\$ 50,717	41%	\$ 1,522
_ FEEDER4T	FEED MOD 4 TRAY	18,000	15,000	17%	
_ LFFEEDER	LF FEED MOD 2 TRAY	16,000	14000	13%	
_ MFFPRO	PRO MULTIFUNCT FIN	18,900	14000	26%	
_ MFFPROHP	MFF W/HOLE PUNCH	24,400	19000	22%	
_ PSM2SW	POSTSCRIPT&PPML SW	10,000	10,000	0%	
_ FEED-4T2	2ND FEED MOD-4TRAY	18,000	15,000	17%	
_ FEED-4T3	3RD FEED MOD-4TRAY	18,000	15,000	17%	
_ HARDDRPS2	INT 2ND HARD DRIVE	4,200	4200	0%	
_ HOLE2-4	2-4 HOLE PUNCH	5,500	3000	45%	
_ IMPOSITN	IMPOSITION LICENSE	830	830	0%	
_ INSERTLF1	LG FMT INS MOD 2TR	16,000	14000	13%	
_ INSERTMD	INSERT MOD-4 TRAY	18,000	16000	11%	
_ LFFMDPS2	2ND LF FEED MOD 2T	16,000	14000	13%	
_ LFFMDPS3	3RD LRG FT 2 TRAY	16,000	14000	13%	
_ MF100-120	SPD UPG 100-120MFF	12,000	7,000	42%	
_ NWT	FF VI DESIGN PRO	5,500	3,495	36%	
_ OVERWRITE	DISK OVERWRITE	0	0		
_ UPS-KIT	UPS ENABLEMENT KIT	680	500	26%	
_ VIGROUPB	FF VI COMPOSE	6,000	5,000	17%	
_ 2NDBTL	2ND TONE BOTTLE KT	0	0		
_ 30APWR	30A LINE CORD	0	0		
V280	V280 PRESS	84,088	\$ 34,790	59%	\$ 1,044
V280INTEG	EX-I 280 PS	13,289	8,390	37%	
V280STNDA	EX 280 PS	24,830	15,950	36%	
_ BRBOOKFIN	BR BOOKLET MAKER	5,745	3400	41%	
_ BRSTDFIN	BR FINISHER	3,710	2,200	41%	
_ HICAPSKR	HI CAP STACKER	23,400	11,750	50%	
_ PRBKFIN	PR BOOKLET MAKER	6,000	4200	30%	
_ PRFINPLS	PR STD FINISHER +	12,000	10,000	17%	
_ PRSTDFIN	PR STD FINISHER	2,500	2500	0%	
_ V80OCT	OFFSET CATCH TRAY	1,100	750	32%	
_ ADVDUALHF	DUAL ADV HCF	7,831	6800	13%	
_ ADV2TOHCF	ADV OHCF 2 TRAY	8,950	7200	20%	
_ CONVSTPL	CONVENIENCE STPLR	350	300	14%	
_ CREAMTRM	CREASE/2 SIDE TRIM	20,000	15000	25%	
_ ENVELKIT	ENVELOPE SUP KIT	200	150	25%	
_ ENVELKIT2	ENVELOPE SUP KIT	200	150	25%	
_ FIDEVICE2	FOREIGN INTERFACE	300	200	33%	
_ FLRESCNT	FLOURESCENT KIT	17,707	14000	21%	
_ GBCADVPU	GBC ADV PUNCH PRO	12,480	12480	0%	
_ HCSUIKIT	HCS UI FIXED ANGLE	195	195	0%	
_ HICAPSKR2	HI CAP STACKER	23,400	11,750	50%	
_ IDMASRS	IDM ASRS	8,132	6000	26%	
_ IDMILS	IDM W/INLINE SPCTR	9,800	6800	31%	
_ INTRFMOD	IDM INF DCURL MOD	3,500	2800	20%	

Product / _ Accessory	Description	List Price in CDN \$	Sourcewell Contract Price	Sourcewell % Discount Off List Price	** Sourcewell 3% Rebate
_ IOTUIKIT	IOT UI FIXED ANGLE	4,200	2500	40%	
_ NBV	HCS DOLLY CART	1,055	1055	0%	
_ NWT	FF VI DESIGN PRO	5,500	3,495	36%	
_ PRBKFIN2	PR BOOKLET MAKER	6,000	4200	30%	
_ PRFINPLS2	PR STD FINISHER +	12,000	10,000	17%	
_ PRSTDFIN2	PR STD FINISHER	2,500	2500	0%	
_ SQFLDTRM	SQ FOLD TRIMMER	14,995	10,500	30%	
_ TPTRALIGN	TOP TRAY ALIGNER	425	350	18%	
_ VCZFOLD	CZ FOLD	5,000	4100	18%	
_ VIGROUPA	FF VI COMPOSE	6,000	5000	17%	
_ VINTERPSR	INTERPOSER MOD	1,200	1200	0%	
_ VIVIDKIT	VIVID TONER KIT	18,128	15000	17%	
_ VPUNCH	PR 2/3 PUNCH	300	300	0%	
_ XLSSUPPRT	XLS SUPPORT KIT	680	570	16%	
_ 1THCF	1 TRAY HCF	3,159	2,000	37%	
_ 1TOHCF	1 TRAY OHCF	4,950	4400	11%	
_ CLRPROFLR	CLR PROFLR SUITE	3,500	3500	0%	
_ EXIMPOSE	EFI IMPOSE	2,995	2995	0%	
_ HUB5PORT	HUB - 5 PORT	500	500	0%	
_ EXFACI2	FACI FURNITURE	4,400	4400	0%	
_ NX3BAYHD	3BAY HDD ENCLOSURE	5,028	5028	0%	
_ PERFMPKG	EFI PERF PACKAGE	740	740	0%	
B400DN	XEROX B400DN	1,394	\$ 957	31%	\$ 29
_ FORNINTR	FOREIGN INTERFACE	399	349	13%	
_ PHTRAY1	ADDL 550 SHEET TRY	230	199	13%	
_ PHTRAY2	ADDL 550 SHEET TRY	230	199	13%	
_ PHTRAY3	ADDL 550 SHEET TRY	230	199	13%	
_ RFIDKIT	RFID KIT	219	219	0%	
_ STNDSTORE	STAND WITH STORAGE	343	299	13%	
_ UNICODE	INTL PRINTING KIT	425	325	24%	
_ VALOLVL2	Rigger Setup w/Service Rep Install	418	250	40%	
_ VALOLVL3	Rigger Setup w/Xerox Remote Inst0		0		
_ VALOSTD1	Rigger Setup w/Customer Install	0	0		
_ VALOSTD2	Customer Installation & Setup	0	0		
_ WIFIVL	WIRELESS ACCESSORY	79	79	0%	
_ 6RX	PRODUCTIVITY KIT	343	299	13%	
B405DN	XEROX B405DN	1,829	\$ 1,256	31%	\$ 38
_ FORNINTR	FOREIGN INTERFACE	399	349	13%	
_ RFIDKIT2	RFID CARD READER	219	219	0%	
_ STNDSTORE	STAND WITH STORAGE	343	299	13%	
_ UNICODE	INTL PRINTING KIT	425	325	24%	
_ VALOLVL2	Rigger Setup w/Service Rep Install	418	250	40%	
_ VALOLVL3	Rigger Setup w/Xerox Remote Inst0		0		
_ VALOSTD1	Rigger Setup w/Customer Install	0	0		
_ VALOSTD2	Customer Installation & Setup	0	0		
_ WCTRAY1	ADDL 550 SHEET TRY	230	199	13%	
_ WCTRAY2	ADDL 550 SHEET TRY	230	199	13%	
_ WCTRAY3	ADDL 550 SHEET TRY	230	199	13%	
_ WIFIVL	WIRELESS ACCESSORY	79	79	0%	
_ 6RX	PRODUCTIVITY KIT	343	299	13%	
C400DN	XEROX C400DN	1,214	\$ 833	31%	\$ 25
_ FORNINTR	FOREIGN INTERFACE	399	349	13%	
_ LB1	550 SHEET FEEDER	345	299	13%	
_ RFIDKIT	RFID KIT	219	219	0%	

Product / _ Accessory	Description	List Price in CDN \$	Sourcewell Contract Price	Sourcewell % Discount Off List Price	** Sourcewell 3% Rebate
_ STNDSTORE	STAND WITH STORAGE	343	299	13%	
_ UNICODE	INTL PRINTING KIT	425	325	24%	
_ VALOLVL2	Rigger Setup w/Service Rep Install	418	250	40%	
_ VALOLVL3	Rigger Setup w/Xerox Remote Inst0		0		
_ VALOSTD1	Rigger Setup w/Customer Install	0	0		
_ VALOSTD2	Customer Installation & Setup	0	0		
_ WIFIVL	WIRELESS ACCESSORY	79	79	0%	
_ 7RX	PRODUCTIVITY KIT	343	299	13%	
C405DN	XEROX C405DN	1,949	\$ 1,338	31%	\$ 40
_ DRCINST	CARRIER DELIV/INST	150	150	0%	
_ FORNINTR	FOREIGN INTERFACE	399	349	13%	
_ LB1	550 SHEET FEEDER	345	299	13%	
_ RFIDKIT2	RFID CARD READER	219	219	0%	
_ STNDSTORE	STAND WITH STORAGE	343	299	13%	
_ UNICODE	INTL PRINTING KIT	425	325	24%	
_ VALOLVL2	Rigger Setup w/Service Rep Install	418	250	40%	
_ VALOLVL3	Rigger Setup w/Xerox Remote Inst0		0		
_ VALOSTD1	Rigger Setup w/Customer Install	0	0		
_ VALOSTD2	Customer Installation & Setup	0	0		
_ WIFIVL	WIRELESS ACCESSORY	79	79	0%	
_ 7RX	PRODUCTIVITY KIT	343	299	13%	
C500DN	XEROX C500DN	1,499	\$ 1,029	31%	\$ 31
_ AQQ	STAND	284	249	12%	
_ FORNINTR	FOREIGN INTERFACE	399	349	13%	
_ PRODUCTKT	PRODUCTIVITY KIT	259	199	23%	
_ RFIDKIT1	RFID CARD READER	329	285	13%	
_ RFID70	RFID READER	329	285	13%	
_ UNICODE	INTL PRINTING KIT	425	325	24%	
_ VALOLVL2	Rigger Setup w/Service Rep Install	418	250	40%	
_ VALOLVL3	Rigger Setup w/Xerox Remote Inst0		0		
_ VALOSTD1	Rigger Setup w/Customer Install	0	0		
_ VALOSTD2	Customer Installation & Setup	0	0		
_ WIFIVL	WIRELESS ACCESSORY	79	79	0%	
_ 6XC	CASTER BASE	259	225	13%	
_ 7WA	HICAP FEEDER	849	775	9%	
_ 8WA	550 SHEET FEEDER	399	299	25%	
C505S	XEROX C505S	5,599	\$ 2,883	49%	\$ 86
C505X	XEROX C505X	6,599	\$ 3,398	49%	\$ 102
_ AQQ	STAND	329	250	24%	
_ FORNINTR	FOREIGN INTERFACE	399	349	13%	
_ HC-KNO2	HEALTHCARE MFP	579	479	17%	
_ PRODUCTKT	PRODUCTIVITY KIT	259	199	23%	
_ RFID70	RFID READER	329	285	13%	
_ UNICODE	INTL PRINTING KIT	425	325	24%	
_ VALOLVL2	Rigger Setup w/Service Rep Install	418	250	40%	
_ VALOLVL3	Rigger Setup w/Xerox Remote Inst0		0		
_ VALOSTD1	Rigger Setup w/Customer Install	0	0		
_ VALOSTD2	Customer Installation & Setup	0	0		
_ WIFIVL	WIRELESS ACCESSORY	79	79	0%	
_ 6XC	CASTER BASE	259	225	13%	
_ 7WA	HICAP FEEDER	849	775	9%	
_ 8WA	550 SHEET FEEDER	399	299	25%	
C600DN	XEROX C600DN	2,399	\$ 1,647	31%	\$ 49
_ AQQ	STAND	329	250	24%	

Product / _ Accessory	Description	List Price in CDN \$	Sourcewell Contract Price	Sourcewell % Discount Off List Price	** Sourcewell 3% Rebate
_ FORNINTR	FOREIGN INTERFACE	399	349	13%	
_ PRODUCTKT	PRODUCTIVITY KIT	259	199	23%	
_ RFIDKIT1	RFID CARD READER	329	285	13%	
_ UNICODE	INTL PRINTING KIT	425	325	24%	
_ VALOLVL2	Rigger Setup w/Service Rep Install	418	250	40%	
_ VALOLVL3	Rigger Setup w/Xerox Remote Inst0		0		
_ VALOSTD1	Rigger Setup w/Customer Install	0	0		
_ VALOSTD2	Customer Installation & Setup	0	0		
_ WIFIVL	WIRELESS ACCESSORY	79	79	0%	
_ 4XC	FINISHER	699	575	18%	
_ 5XC	MAILBOX	699	575	18%	
_ 6XC	CASTER BASE	259	225	13%	
_ 7WA	HICAP FEEDER	849	775	9%	
_ 8WA	550 SHEET FEEDER	399	299	25%	
C605X	XEROX C605X	8,999	\$ 4,634	49%	\$ 139
C605XL	XEROX C605XL	9,698	\$ 5,354	45%	\$ 161
_ AQQ	STAND	329	250	24%	
_ FORNINTR	FOREIGN INTERFACE	399	349	13%	
_ RFID70	RFID READER	329	285	13%	
_ UNICODE	INTL PRINTING KIT	425	325	24%	
_ VALOLVL2	Rigger Setup w/Service Rep Install	418	250	40%	
_ VALOLVL3	Rigger Setup w/Xerox Remote Inst0		0		
_ VALOSTD1	Rigger Setup w/Customer Install	0	0		
_ VALOSTD2	Customer Installation & Setup	0	0		
_ WIFIVL	WIRELESS ACCESSORY	79	79	0%	
_ 6XC	CASTER BASE	259	225	13%	
_ 7WA	HICAP FEEDER	849	775	9%	
_ 8WA	550 SHEET FEEDER	399	299	25%	
_ 4XC	FINISHER	699	575	18%	
_ 5XC	MAILBOX	699	575	18%	