

MODIFICATION

**State of Maine**



**Master Agreement**

**Effective Date:** 07/02/18

**Expiration Date:** 07/31/20

**Master Agreement Description:** Stop/Slow LED Flashing Paddles, 18"

**Buyer Information**

William Allen 207-624-7871 ext. NULL WJE.Allen@maine.gov

**Issuer Information**

SHARON KRECHKIN 207-624-3038 ext. sharon.krechkin@maine.gov

**Requestor Information**

Sharon Krechkin 207-624-3038 ext. sharon.krechkin@maine.gov

**Authorized Departments**

17A TRANSPORTATION

**Vendor Information**

**Vendor Line #: 1**

**Vendor ID**

VC1000027015

**Vendor Name**

EASTERN METAL OF ELMIRA INC

**Alias/DBA**

**Vendor Address Information**

1430 SULLIVAN ST

ELMIRA, NY 14901-1698

US

**Vendor Contact Information**

Mark Harrison

607-734-2295 ext.

mharrison@usa-sign.com

**Payment Discount Terms**

**Discount 1:** 1.0000 % 10 Days

**Discount 2:** % 0 Days

**Discount 3:** % 0 Days

**Discount 4:** % 0 Days

## Commodity Information

**Vendor Line #:** 1

**Vendor Name:** EASTERN METAL OF ELMIRA INC

**Commodity Line #:** 1

**Commodity Code:** 80160

**Commodity Description:** Master Agreement for Stop Slow Paddles

**Commodity Specifications:** As per the specifications attached made part of this RFQ. All bid responses must include all documents requested in Appendix C Cost Response. For your electronic response in Vendor Self Service, please put the total cost of one complete paddle in the unit price field and enter the delivery days. Bids without this information may be rejected. Each attachment must be smaller than 2MB in size. To ensure all potential bidders have the same information all questions must be asked through the Vendor Self Service. Questions asked any other way will not be answered.

**Commodity Extended Description:** Master Agreement for Stop Slow Paddles

<b>Quantity</b>	<b>UOM</b>	<b>Unit Price</b>
0.00000		\$0.00
<b>Delivery Days</b>	<b>Free on Board</b>	
10	FOB Dest, Freight Prepaid	
<b>Contract Amount</b>	<b>Service Start Date</b>	<b>Service End Date</b>
\$0.00		
<b>Catalog Name</b>	<b>Discount</b>	
Easteren Metal Stop Slow Pad	0.0000 %	
	<b>Discount Start Date</b>	<b>Discount End Date</b>
	07/02/18	07/31/20

# **TERMS & CONDITIONS**

## **MA 180607-146**

**COMMODITY ITEM:** Stop/Slow LED Flashing Paddles

**CONTRACT PERIOD:** Through July 31, 2019. The State of Maine with vendor approval can opt to issue up to three (3) one (1) year extensions. *First extension through July 31, 2020.*

**CONTACT PERSON:** The contact person will help consumers place orders, inquire about orders that have not been delivered, all shipping issues, quality issues, and any issues pertaining to this Master Agreement. All orders not submitted through a DO will be sent through the contractor's contact person. The contact person will be: Sara Jordan, **Tel:** 607-734-2295, **Email:** [customerservice@usa-sign.com](mailto:customerservice@usa-sign.com)

**EXTENSION OF CONTRACT:** The Director of Procurement Services may, with the consent of the contractor extend the Contract period beyond the indicated expiration date.

**CANCELLATION OF CONTRACT:** The Division of Procurement Services reserves the right to cancel a contract with a thirty-day written notice OR cancel immediately if the contractor does not conform to terms and conditions and specifications of contract.

**PRICES:** Prices shown are to be net including transportation charges fully pre-paid by the contractor FOB destination. Prices are to remain firm for the duration of the contract. Price includes delivery to the MaineDOT Sign Shop 66 Industrial Drive Augusta, ME 04330.

**QUANTITIES:** It is understood and agreed that the contract will cover the **actual quantities** required by State Agency over the length of the contract.

**ORDERING PROCEDURE:** Delivery orders (DO) will be created in AdvantageME for all orders over \$5000.00. If a DO is used, the DO will be e-mailed to the email address set up in AdvantageME by the Vendor as a .pdf file. Orders less than \$5000.00 can be ordered using a P-Card.

**FEDERAL EXCISE TAX CERTIFICATE:** Any purchasing agency or department must sign and mail back the required Federal Excise Tax Certificate with each Purchase. They are order specific and must have original signatures

**DELIVERY:** The Contractor will be responsible for the delivery of material in first class condition at the point of delivery, and in accordance with good commercial practice.

**QUARTERLY REPORT:** The Division of Procurement Services **requires a quarterly report of sales** be faxed to 207-287-6578 within 30 days of the end of each calendar quarter. It will be the responsibility of the vendor to produce a quarterly report. The report must include the dollar value of goods purchased, broken down by Department as well as the total dollar value of purchases made by all Departments.

**PROCUREMENT CARD:** State policy requires vendors to accept the State of Maine Procurement Card (P-Card) as a form of payment, with very rare exceptions. Your company will be required to accept these cards. The pricing offered to the State of Maine shall be the final cost to the State of Maine regardless of payment method. No surcharge or other compensation will be allowed. The State of Maine reserves the right to reject your bid if you are unwilling to accept this condition.

Bureau of Business Management – Division of Procurement Services  
State of Maine – Department of Administrative and Financial Services  
9 State House Station  
Augusta, Maine 04333-0009

Contract Number  
MA 180607\*146

Tel. (207) 624-7340  
Fax.# (207) 287-6578

### EXTENSION OF ANNUAL CONTRACT

**Commodity Item:** Stop/Slow LED Flashing Paddles, 18"

**Contractor:** Eastern Metal of Elmira Inc

**Contract Period Extended To:** 07/31/20

**New Lower Pricing:** Extending Same Pricing @ \$200 each

**Extension Clause:** The State reserves the right to extend this contract for a period of one year, with the consent of the contractor.

**Agreement to Extend Contract:**

In accordance with the above referenced Extension Clause, the undersigned agrees to continue in effect said Contract No # MA 180607\*146 through July 31, 2020 with all terms, conditions remaining as shown in the original contract.

By: (Print Name) Mark Harrison

By: (Signature) [Handwritten Signature]

E-mail Address: mharrison@usa-sign.com

Date: 7-31-19

**Dollar value the State has spent on this contract from 08/01/18 to present: \$ 45,000**

MANUFACTURER PART NUMBER	ITEM DESCRIPTION	UNIT OF MEASURE	LIST PRICE	DELIVERY DAYS
VA-WZ-1872-DG/DGF	Stop, Slow LED Flashing 18 Inch Paddles W 72 inch Pole	EA	\$200.00	7

STATE OF MAINE  
DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES  
DIVISION OF PROCUREMENT SERVICES

Municipality Political Subdivision and School District  
Participation Certification

RFQ # 17A18021400000000000445

Master Agreement for Stop Slow Paddles

The Division of Procurement Services is committed to providing purchasing opportunities for **municipalities, political subdivisions and school districts** in Maine by allowing them access, through our vendors, to our contract pricing. A bidder's willingness to extend contract pricing to these entities will be taken into consideration in making awards.

Will you accept orders from political subdivisions and school districts in Maine at the prices quoted?

Yes

Yes with conditions as follows:

*\*Must pay freight*

No

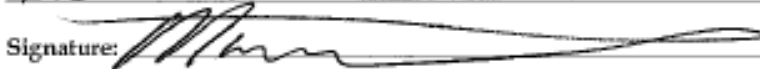
Name of Company:

*Eastern Metal of Elmira, Inc.*

Address:

*1430 Sullivan St.*

Signature:



Date:

*2/28/18*

## Specifications

Flashing Stop Slow Paddles – The sign shall be 18” x 18” with diamond grade sheeting with white or red LED lights on the stop face and white or yellow LED lights on the Slow face. A minimum of 8 lights per side shall be embedded in the border. The sign shall be MUTCD and OSHA compliant. The sign shall be rechargeable and hold a minimum of 20 hour charge. Battery shall be compact and fit in the handle of the sign. Charger shall be included. Each sign shall have a 72 inch light weight pole that can quickly be attached/detached to the sign and a carrying case for the sign and the pole. The sign shall have a three-way switch to allow for lights to be active on only one side of the sign or both sides.



Conformity with Standards - Unless otherwise provided in this contract, all materials shall conform to the following standards, as applicable.

- A. MDOT
- B. AASHTO
- C. ASTM
- D. AREMA
- E. Standard conditions and special conditions contained in any permit
- F. Manual on Uniform Traffic Control Devices (MUTCD)
- G. American with Disabilities Act (ADA)

Material Quality - Materials and manufactured products shall be new unless otherwise specified, free from defect, and in conformity with the contract. If there is no applicable standard set forth in this Contract for a particular item, then the item shall be in accordance with industry standards prevailing at the time of bid. The Department has the authority to inspect all Materials and every detail of the Work.

When material is fabricated or treated with another material or where any combination of materials is assembled to form a finished product, any or all of which are covered by specifications, the Department may reject the finished product if any of the components do not comply with the specifications. The Department may reject materials not con-forming to the Specifications at any time.

## VA-WZ & VA-SZ Series **STOP/SLOW Paddles**



### Visual-Alert™ LED STOP/SLOW(WZ) & STOP/STOP(SZ) Paddles

- U Visual-Alert™ out-performs traditional paddles regardless of lighting or weather conditions.
- U Visual-Alert™ flashing LED's provide earlier, more effective "alert" than Paddles w/o LEDs.
- U 3M™ materials available in 3 reflectivity-levels (to accommodate ALL "headlights-on" conditions).
- U 3M™ Diamond Grade™ reflective offers optimum visibility & legibility night -or- day.
- U State & Local Requirements determine appropriate Paddle size & Paddle reflectivity-level.
- U 18" & 24" VISUAL-Alert™ are available Paddle Only -or- Paddle w/ removable Support-Staff.
- U 72" & 84" Support-Staffs accept both Paddle sizes (6-1/2" Paddle-Handles fit inside either Staff).
- U Support-Staff minimizes operator fatigue and is strongly recommended for both Paddle sizes.
- U Visual-Alert™ has solid-state circuitry and operates in all weather conditions: -40° F to +130° F
- U ALL Paddles have manual "on/off"; 18" Paddles also turn on -or- off when raised or lowered.
- U 18" requires three (3) C-cells; 24" requires four (4) C-cells. [batteries sold separately]



Roadway Safety Products™ Division  
1430 Sullivan Street, Elmira, NY 14901  
1-800-USA-SIGN • [www.usa-sign.com](http://www.usa-sign.com)





# 18" & 24" Visual-Alert™ LED (STOP/SLOW Paddles)

## 18" Flagger-Helper™ STOP/SLOW Paddles

Catalog No.	Reflective		Handle Length	Staff Length
	STOP-Side	SLOW-Side		
VA-WZ-1865-EG/EG	EG	EG	6.5"	NO Staff
VA-WZ-1865-HI/HI	HI	HI	6.5"	NO Staff
VA-WZ-1865-HI/DGF	HI	DGF	6.5"	NO Staff
VA-WZ-1865-DG/DGF	DG	DGF	6.5"	NO Staff
VA-WZ-1872-EG/EG	EG	EG	6.5"	72"
VA-WZ-1872-HI/HI	HI	HI	6.5"	72"
VA-WZ-1872-HI/DGF	HI	DGF	6.5"	72"
VA-WZ-1872-DG/DGF	DG	DGF	6.5"	72"
VA-WZ-1884-EG/EG	EG	EG	6.5"	84"
VA-WZ-1884-HI/HI	HI	HI	6.5"	84"
VA-WZ-1884-HI/DGF	HI	DGF	6.5"	84"
VA-WZ-1884-DG/DGF	DG	DGF	6.5"	84"

## 24" Flagger-Helper™ STOP/SLOW Paddles

Catalog No.	Reflective		Handle Length	Staff Length
	STOP-Side	SLOW-Side		
VA-WZ-2465-EG/EG	EG	EG	6.5"	NO Staff
VA-WZ-2465-HI/HI	HI	HI	6.5"	NO Staff
VA-WZ-2465-HI/DGF	HI	DGF	6.5"	NO Staff
VA-WZ-2465-DG/DGF	DG	DGF	6.5"	NO Staff
VA-WZ-2472-EG/EG	EG	EG	6.5"	72"
VA-WZ-2472-HI/HI	HI	HI	6.5"	72"
VA-WZ-2472-HI/DGF	HI	DGF	6.5"	72"
VA-WZ-2472-DG/DGF	DG	DGF	6.5"	72"
VA-WZ-2484-EG/EG	EG	EG	6.5"	84"
VA-WZ-2484-HI/HI	HI	HI	6.5"	84"
VA-WZ-2484-HI/DGF	HI	DGF	6.5"	84"
VA-WZ-2484-DG/DGF	DG	DGF	6.5"	84"

# 18" & 24" Visual-Alert™ LED (STOP/STOP Paddles)

## 18" Visual-Alert™ STOP/STOP Paddles

Catalog No.	Reflective STOP-Sides	Handle Length	Staff Length
VA-SZ-1865-EG	EG	6.5"	NO Staff
VA-SZ-1865-HI	HI	6.5"	NO Staff
VA-SZ-1865-DG	DG	6.5"	NO Staff
VA-SZ-1872-EG	EG	6.5"	72"
VA-SZ-1872-HI	HI	6.5"	72"
VA-SZ-1872-DG	DG	6.5"	72"
VA-SZ-1884-EG	EG	6.5"	84"
VA-SZ-1884-HI	HI	6.5"	84"
VA-SZ-1884-DG	DG	6.5"	84"

## 18" Visual-Alert™ STOP/STOP Paddles

Catalog No.	Reflective STOP-Sides	Handle Length	Staff Length
VA-SZ-2465-EG	EG	6.5"	NO Staff
VA-SZ-2465-HI	HI	6.5"	NO Staff
VA-SZ-2465-DG	DG	6.5"	NO Staff
VA-SZ-2472-EG	EG	6.5"	72"
VA-SZ-2472-HI	HI	6.5"	72"
VA-SZ-2472-DG	DG	6.5"	72"
VA-SZ-2484-EG	EG	6.5"	84"
VA-SZ-2484-HI	HI	6.5"	84"
VA-SZ-2484-DG	DG	6.5"	84"



Protect Your Investment with a Sign-Velope™ Storage Cover

VA-WZ & VA-SZ Flagger-Paddles made with **3M** reflective materials

## Visual-Alert™ LED Flagger-Paddle Accessories

Catalog No.	Description
VA-WZ-72-STAFF	72" Support Staff for VA-WZ-Series Flagger-Paddles
VA-WZ-84-STAFF	84" Support Staff for VA-WZ-Series Flagger-Paddles
VA-WZ-18-SV-COVER	18" Sign-Velope™ storage cover
VA-WZ-24-SV-COVER	24" Sign-Velope™ storage cover

EG = Engineer Grade  
 HI = Hi-Intensity Prismatic  
 DG = Diamond Grade  
 DGF = Diamond Grade Fluorescent

**New York Headquarters**  
 1430 Sullivan Street  
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 phone: 1-800-872-7446  
 fax: 607-734-8783



**Roadway Safety Products™ Division**  
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