



Master Agreement

Effective Date: 10/25/16

Expiration Date: 12/31/20

Master Agreement Description: HVAC PREVENTIVE MAINTENANCE & SERVICE FOR DATA CENTERS

Buyer Information

Terry Demerchant 207-624-7334 ext. TERRY.L.DEMERCHANT@MAINE.GOV

Issuer Information

Joan Bolduc 207-624-9904 ext. JOAN.BOLDUC@MAINE.GOV

Requestor Information

Roger Gagnon 207-624-9597 ext. roger.l.gagnon@maine.gov

Agreement Reporting Categories

Reason For Modification: extending another year at existing pricine

Authorized Departments

18B BUREAU OF INFORMATION SERVICES

Vendor Information

Vendor Line #: 1

Vendor ID

VC1000000181

Vendor Name

AAA ENERGY SERV CO

Alias/DBA

Vendor Address Information

4 COMMERCIAL ROAD

SCARBOROUGH, ME 04074

US

Vendor Contact Information

David Barden

207-487-3706 ext.

Commodity Information

Vendor Line #: 1

Vendor Name: AAA ENERGY SERV CO

Commodity Line #: 1

Commodity Code: 93639

Commodity Description: HVAC PREVENTIVE MAINTENANCE & SERVICE FOR DATA CENTERS

Commodity Specifications: As per the specifications attached and made part of this Master Agreement

Commodity Extended Description: 2)Data Centers located at 45 Commerce Drive & 127 Sewall St, Augusta, ME 04330

Quantity	UOM	Unit Price
0.00000		0.000000
Delivery Days	Free On Board	
0	FOB Dest, Freight Prepaid	
Contract Amount	Service Start Date	Service End Date
0.00	10/25/16	12/31/20
Catalog Name	Discount	
	0.0000 %	
	Discount Start Date	Discount End Date



STATE OF MAINE
DEPARTMENT OF ADMINISTRATIVE & FINANCIAL SERVICES
DIVISION OF PROCUREMENT SERVICES
BURTON M. CROSS BUILDING, 4TH FLOOR
9 STATE HOUSE STATION
AUGUSTA, MAINE 04333-0009

JANET T. MILLS
GOVERNOR

KIRSTEN LC FIGUEROA
COMMISSIONER

LAURIE A. ANDRE
DIRECTOR

November 18, 2019

AAA Energy Serv Co
4 Commercial Rd.
Scarborough, ME 04074

Re: Contract # MA - 18P – 1610250000000000047

Dear Mr. Barden;

The State of Maine would like to extend Contract (Master Agreement) # MA 18P 161025*047 with your company through 12/31/2020. Unless otherwise requested the contract extension would be at existing terms and conditions. At this time, we are inquiring if your company can extend with lower pricing. If lower pricing is not available, we may have to go back out to bid. The resulting pricing structure will be firm through the extension period.

If you agree to extend this contract, please sign and answer the questions on the Extension Form and scan the completed extension document and email it to Terry.L.DeMerchant@maine.gov or fax it to me at 207-287-6578. If you are unable to extend this contract, please advise us as soon as possible so that we can issue a new bid for a contract.

If you have any questions, please call me at (207)624-7334.

Thank you for your cooperation.

Very truly yours,

Terry DeMerchant

Terry DeMerchant
Procurement Analyst Manager
Division of Procurement Services

Division of Procurement Services, 9 State House Station, Augusta, Maine 04333-0009
Department ADA Coordinator (207) 287-4350 (voice) or (207) 287-4537 (TTY)

Bureau of Business Management – Division of Procurement Services
State of Maine – Department of Administrative and Financial Services
Augusta, Maine 04333-0009

9 State House Station

Tel. (207) 624-7340
Fax.# (207) 287-6578

PHONE: (207) 624-7340

www.Maine.gov

FAX: (207) 287-6578

EXTENSION OF ANNUAL CONTRACT

Commodity Item: HVAC PM & Service for Data Centers

Contractor: AAA Energy Serv Co

Contract Period Extended To: 12/31/20

New Lower Pricing: Same Price

Extension Clause: The State reserves the right to extend this contract for a period of one year, with the consent of the contractor.

Agreement to Extend Contract:

In accordance with the above referenced Extension Clause, the undersigned agrees to continue in effect said Contract No # MA 161025*047 through Dec. 31, 2020 with all terms, conditions remaining as shown in the original contract.

By: (Print Name) David Barden

By: (Signature) David Barden

E-mail Address: dbarden@aaaenergy.com

Date: 11-20-19

PART III APPENDICES

Appendix A

**STATE OF MAINE
DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES
DIVISION OF PURCHASES
BID COVER PAGE**

Bidder's Organization Name: AAA Energy Service Co.		
Chief Executive - Name/Title: David Kelley President		
Tel:207-883-1473	Fax:207-883-8371	E-mail:dkelley@aaacnrgy.com
Headquarters Street Address: 4 Commercial Road		
PO Box 908		
Headquarters City/State/Zip: Scarborough, Maine 04070		
<i>(provide information requested below if different from above)</i>		
Lead Point of Contact for Bid - Name/Title: David Barden		
Tel:207-487-3706	Fax:207-487-5319	E-mail:dbarden@aaacnrgy.com
Street Address:418 Industrial Park Street		
PO Box 76		
City/State/Zip: Pittsfield, Maine 04967		

- This bid and the pricing structure contained herein will remain firm for a period of 180 days from the date and time of the bid opening.
- No personnel currently employed by the Department or any other State agency participated, either directly or indirectly, in any activities relating to the preparation of the Bidder's proposal.
- No attempt has been made or will be made by the Bidder to induce any other person or firm to submit or not to submit a proposal.
- The undersigned is authorized to enter into contractual obligations on behalf of the above-named organization.

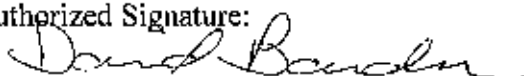
Debarment, Performance, and Non-Collusion Certification

By signing this document I certify to the best of my knowledge and belief that the aforementioned organization, its principals, and any subcontractors named in this proposal:

- a. Are not presently debarred, suspended, proposed for debarment, and declared ineligible or voluntarily excluded from bidding or working on contracts issued by any governmental agency.
- b. Have not within three years of submitting the proposal for this contract been convicted of or had a civil judgment rendered against them for:
 - i. fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a federal, state or local government transaction or contract.
 - ii. violating Federal or State antitrust statutes or committing embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
 - iii. are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State or Local) with commission of any of the offenses enumerated in paragraph (b) of this certification; and
 - iv. have not within a three (3) year period preceding this proposal had one or more federal, state or local government transactions terminated for cause or default.
- c. Have not entered into a prior understanding, agreement, or connection with any corporation, firm, or person submitting a response for the same materials, supplies, equipment, or services and this proposal is in all respects fair and without collusion or fraud. The above mentioned entities understand and agree that collusive bidding is a violation of state and federal law and can result in fines, prison sentences, and civil damage awards.

- **Failure to provide this certification may result in the disqualification of the Bidder's proposal, at the discretion of the Department.**

To the best of my knowledge all information provided in the enclosed proposal, both programmatic and financial, is complete and accurate at the time of submission.

Name: David Bardon	Title: VP, Operation MGR
Authorized Signature: 	Date: 10-17-16

Please fill out the tables below and attach to your response.

VENDOR NAME: AAA Energy Service Co.

HVAC Technician		Hourly or Unit Rate
Monday- Friday	8:00am – 5:00pm	\$82.00/HR
Monday- Friday	5:00pm – 8:00am	\$123.00/HR
Saturday/Sunday	24 hours	\$123.00/HR
Holiday	24 hours	\$123.00/HR
Mileage rate charged, if any, when technician responding.		\$1.00 / MILE
Minimum number of hours charged for call-out/emergency service, if any.		-0-

Parts Schedule	
Quote discount or markup to be charged for repair parts used when performing repair or emergency services on units.	.35% above our cost

Other Fees	Rate
Present other fees which may apply. Describe and list rate.	
Refrigerant Recovery	\$85.00 / occurrence
Three potential extra include torch,vacumn,nitrogen(for leak check)	\$20.00 / occurrence

The following cost table, as well as proof of service qualifications, will be used to select a vendor.

Service	Cost
Quote total price of preventive maintenance visits (CM & HM) and inspection visits (CI & HI). List services and parts that are included in the visit(s).	\$4,260.00
Price three (3) call-out emergency service technician visits of five (5) hours duration each, three (3) hours M-F 8 – 5 and two (2) hours M-F 5p – 8a (Rate M-F 8-5 x 3 + Rate M-F 5-8 x 2) x 3	\$1,476.00
Price a service technician driving 100 miles to respond, if mileage charges apply (100 x mileage rate) x 3 (for 3 call-out visits)	\$300.00
Provide price of \$1,000 of parts, discounted or marked up as applied (\$1,000 x discount rate)	\$1,000x1.35= \$1,350.00
Total Cost	\$7,386.00

**STATE OF MAINE
DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES
DIVISION OF PURCHASES**

**Municipality Political Subdivision and School District
Participation Certification**

RFQ # 18B1610170000000000236

HVAC PREVENTIVE MAINTENANCE & SERVICE FOR DATA CENTERS

The Division of Purchases is committed to providing purchasing opportunities for **municipalities, political subdivisions and school districts** in Maine by allowing them access, through our vendors, to our contract pricing. A bidder's willingness to extend contract pricing to these entities will be taken into consideration in making awards.

Will you accept orders from political subdivisions and school districts in Maine at the prices quoted?

Yes

Yes with conditions as follows: Need to review specifics per project.

No

Name of Company:

AAA Energy Service Co.

Address:

418 Industrial Park Street / PO Box 76 Pittsfield, ME. 04967

Signature:



David Barden

Date: 10-17-16